### Lee County Board Of County Commissioners Agenda Item Summary

**Blue Sheet No. 20020218** 

### 1. REQUESTED MOTION:

<u>ACTION REQUESTED</u>: Approve Bid Waiver #W-020292 to waive the formal quotation procedure and allow Lee County DOT – Operations to purchase one (1) new Kaiser 2002 S2.2 Gator Swampmiester excavator from Pioneer Kaiser Inc.; which is the only authorized United States sales company for the sole source manufacturer of this machinery, the Kaiser Company, at a price of \$190,000.00. (Machine cost: \$215,000.00 less trade-in allowance of \$25,000.00 for a County-owned Kaiser Swampmiester = \$190,000.00.)

WHY ACTION IS NECESSARY: According to Section 9.4.1 of the Lee County Purchasing & Payment Procedures Manual, approved by the Board on 3/21/00, purchases over \$50,000.00 must be approved by the Board.

**WHAT ACTION ACCOMPLISHES**: This new equipment will provide DOT – Operations with the ability to maintain and adjust to an increasing level of service. This equipment cleans canals, ditches and swampy areas. The addition of this equipment will also provide for replacement service when like equipment is being repaired or maintained.

2 DEPARTM	IENTAL CAT	EGORY:				3. MEETING DATE:		
	SION DISTRIC		A	9A		03-24	6-6	2002
4. AGENDA: 5. REQUIREMENT/PURPOSE:			POSE:	6. REQUESTOR OF I	NFORI	MATION:		
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CONS	SENT	, ,	STATU	JTE		A. COMMISSIONER		
	INISTRATIVE		ORDIN	NANCE _		B. DEPARTMENT		sportation
APPE		X	ADMII CODE		AC-4-1	C. DIVISION		ations
PUBL	IC		OTHE	$^{-}$		BY: Scott Gi	lbertso	n, P.E., Director
WAL								
TIME	REQUIRED:							
7. BACKGR	OUND:							
BACKGROUND BEGINS ON PAGE TWO  8. MANAGEMENT RECOMMENDATIONS:								
9. <u>RECOMMENDED APPROVAL</u> :								
A	В	C	D	E		F		G
Department	Purchasing	Human	Other	County		Budget Services		County Manager
Director	or	Resources		Attorney		agm 3/14		-
	Contracts			1		CM910 211		
Wayles 2	Jant Sheeha	NA		5-3/1/0	314/02	10M Risk 314 02 P P	GC Alor	Hunder_ 3.11-02
10. COMMISSION ACTION:								
			Mi .	SCVO.		COUNTY ADMIN.		
		_ APPROV		og Milyo		3-12 9:10		•
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		OTHER		Le ANMIN	7 🚜	27 1 1700	, -1	

### --BACKGROUND CONTINUED FROM PAGE ONE--

On February 21, 2002, the Division of Purchasing received a request from the Lee County Division of Fleet Management to waive the formal quotation procedure and purchase one (1) new Kaiser 2002 S2.2 Gator Swampmiester excavator from Pioneer Kaiser Inc.; which is the only authorized United States sales company for the sole source manufacturer of this machinery, the Kaiser Company, at a price of \$190,000.00; for use by Lee County DOT - Operations.

It should be noted that the bottom line price includes a trade-in: machine cost: \$215,000.00 less trade-in allowance of \$25,000.00 for a County-owned Kaiser Swampmiester = \$190,000.00.

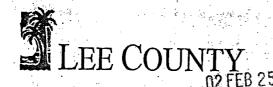
This request for a bid waiver is predicated on, and justified by, the following factors:

- \*Flood Control via Canal Maintenance. The Swampmiesters presently in the County's fleet are used almost exclusively to clean and mow drainage canals where conventional equipment cannot perform these tasks due to wet and hard to reach terrain. The County's canals are its primary system and means of flood control. This new Swampmiester is needed to ensure that DOT has the equipment necessary to adequately maintain this canal system.
- \*Productivity and Safety. Lee County has been using Kaiser Swampmiesters for its canal maintenance for over 15 years. County equipment operators are familiar with the machine and its capabilities and controls. Therefore, operator and machine productivity are at their maximum levels immediately. There is no learning curve during which vital canal maintenance suffers. Further, since operators have a full understanding of the machine's limitations; the equipment is operated within known safety parameters; virtually eliminating the possibility of a costly accident due to operator error.
- \*Cost Savings via Standardization. The purchase of the same brand and type of machine as Lee County presently has in its fleet means that many of the spare parts and component parts already in inventory may be used interchangeably. Cost savings are achieved due to the fact that spares for an entirely different make and model of machine do not have to be stocked and inventoried. Further savings are achieved since County mechanics are already trained on, and are familiar with, the Kaiser equipment and its maintenance and repair.
- \*Sole Source. The Kaiser Swampmiester is a patented design (U.S. Pat. No. 4 395 191). Therefore, it is not available from another source; and there are no other competing machines which share its technology and design. It is available only through Pioneer Kaiser Inc. (see Attachment #2).

Funding is available: PC5379114600.506430

#### ATTACHMENTS:

- (1) Request for a Bid Waiver
- (2) Confirmations of Sole Source Availability
- (3) Quotation to Lee County for New Machine from Pioneer Kaiser Inc.
- (4) Repair History of Trade-in Machine





DIVISION OF 6: 59 FLEET MANAGEMENT

To:

Janet Sheehan, Purchasing Director

From:

Marilyn Rawlings, Fleet Manager

Date:

02/21/02

Re:

Blue Sheet for the purchase of Kaiser 2002 S2.2 Gator Swampmiester

Please prepare a Blue Sheet for the purchase of one Gator Swampmiester for D.O.T. Operations.

#### **ACTION REQUESTED:**

Approve a Bid Waiver for the sole source purchase of (1) one Kaiser 2002 S2.2 Gator Swampmiester from Pioneer Kaiser. Please refer to supporting documents attached. The extended cost for all components is \$215,000 less trade in value of \$25,000. Total purchase price is \$190,000.

### WHY ACTION IS NECESSARY:

Section 11.0.3.1 of the Lee County Purchasing and Payment Procedures Manual exempts "the purchase of equipment that has gone through the Administrative Code Procedure, such as State Contracts or Federal General Services Administration Schedules, providing the purchase, rental, or lease amount does not exceed \$50,000.00." As this expenditure will exceed \$50,000.00, Board approval is necessary.

### WHAT ACTION ACCOMPLISHES:

This new equipment will provide D.O.T. Operations with the ability to maintain and adjust to an increasing level of service. This equipment cleans canals, ditches and swampy areas. The addition of this equipment will also provide replacement service when like equipment is being repaired or maintained.

#### **BACKGROUND:**

Lee County Fleet Management received a request from D.O.T. Operations to purchase a Kaiser Gator Swamp Miester. This is a replacement purchase for their fleet. This vehicle is necessary to assist with the ever-increasing service demands. Funds are available from the account string #PC5379114600.506430.

# LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM (PLEASE PRINT OR TYPE)

	1. DEPARTMENT/DIVISION: (name) DOT OPERATIONS
	(number) <u>54 25</u>
	2. REQUESTED BY: (print) TIM KISER PHONE #: 694-3334
*	3. IS THIS A REPLACEMENT EQUIPMENT OR VEHICLE ? [ ] YES [ ] NO
. •	If yes: Asset #: 19530 Yr: 94 Make: KAISER Model: MISTER Meter: 3390
	4. WHAT TYPE OF EQUIPMENT OR VEHICLE ARE YOU REQUESTING?
	Select all appropriate boxes:
	[] Sedan [] Mid-Size [] ½ Ton [] 2 Door [] Cargo [] Gasoline [] Station Wagon [] Full-Size [] ½ Ton [] 3 Door L-Side [] 7 Passenger [] Diesel [] Sport Util Veh [] Regular Cab [] ½ Ton [] 3 Door R-Side [] 12 Passenger [] 4 Cylinder [] Pickup Truck [] Extended Cab [] 1 Ton [] 4 Door [] 15 Passenger [] 6 Cylinder [] Cab & Chassis [] Crew Cab [] Class 6 [] Utility Body 6 [] Sliding Door [] 8 Cylinder [] Van [] 2 Wheel Drive [] Class 7 [] Flat Bed 6 [] Swing Door [] 10 Cylinder [] Other [] 4 Wheel Drive [] Class 8 [] Dump Truck 6 [] Single RW [] Dual RW
•	Additional description for vehicles or equipment:
	ALL TERIAN MOBILE EXCAVATOR.  Please provide detailed justification on separate sheet.
	5. WHAT, IF ANY, SPECIAL OPTIONS OR ACCESSORIES ARE REQUIRED? Please check all appropriate options below and list any additional options on the lines below: i.e. lift gates, 50' telestick boom, emergency lighting package, light-bar, 60" hydraulic rotary mower, etc. Please attach brochures if applicable:
<u> </u>	ALL COUNTY VEHICLES ARE ORDERED WITH FOLLOWING STANDARD OPTIONS: Air Conditioning, AM/FM Radio, Automatic Transmission, Rear Anti-Lock Brakes.
	AM/FM/Cassette   Bed-Liner   Limited Slip   Trailer Hitch Receiver   Arrow Board   Strobe Light   Power Win/Locks   Tires – All Terrain   Long Bed   Floor – Carpet   Seats – Cloth   Tow Package   Short Bed   Floor – Rubber   Seats – Vinyl   Windows - Tinted
М	INIMUM 100 HP, A/C, AM/FM RADIO, AUTO LUBE,
Ĩ	ROTARY MOWER, GRASS CLEANING BUCKET, MOBILE IN
(	. WHAT WILL BE THE PRIMARY USE OF THE NEW EQUIPMENT OR VEHICLE?
-	MOWING & CLEANING CANALS WITH NO R.OW. AGCESS
, -	
2.	Specify Dimensions or Model  High manntenence.
	Page 1 of 2 Ver. 3.2 Fleet Use Only: # 02-04
TZ	0.3

### LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM (PLEASE PRINT OR TYPE)

7. FUNDING SOURCE:
[ ] Vehicle Replacement Fund
[X] Capital, Please Specify Account String PC 53771 14660 50 76 430
[ ] Other, Please Specify Account String
If needed, please provide additional account strings:
8. WE ARE AUTHORIZING A PURCHASE NOT TO EXCEED: \$ 260,000
4B Sink Dan 11-1-01
REQUESTED BY DATE IST LEVEL APPROVAL DATE
2ND LEVEL APPROVAL  DATE    1/200  DATE  DIVISION DIRECTOR  DATE
Option 1: [ ] QUOTES AND REQUISITION. This option authorizes Fleet Management to obtain quotes and authorizes Fleet Management to issue a requisition using the account string(s) provided above.
Option 2: [ ] VEHICLE REPLACEMENT FUND PURCHASES. This option authorizes Fleet Management to obtain quotes and authorizes Fleet Management to purchase the equipment or vehicle using motor pool funds (formerly known as surcharge funds).
Martherton 11/11/del
DEPARTMENT/DIRECTOR DATE
* COUNTY MANAGER / DESIGNEE DATE
* REQUIRED FOR ALL PURCHASES BETWEEN \$ 25,000 - \$50,000.
SUBMIT THIS COMPLETED FORM TO FLEET MANAGEMENT
I RECOMMENDED [ ] N.R.A.T.T. VILLET ACQUISITION SPECIALIST DATE
[] APPROVED [] DECLINED WOULD X COWLUS 1/28/07   FLEET MANAGER DATE

Page 2 of 2 Ver. 3.2 Fleet Use Only: #

## MATERIAL REQUEST FORM

NON-SURCHARGE FUNDS

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PB980360 / COLLIER CO. LC INFORMAL QUOTE # OTHER #

BOARDIDATE.	RP 01#	P0#
VENDOR: PIONEER KAISER INC		VENDOR# 105719
ORDER CONFIRMED BY RON BEAVON	PHONE # (727)-299-9100	DELIVERY 120 DAYS

REPLACES: ASSET# 019530 DEPT# D.O.T. OPERATIONS
ASSET# DEPT#

LEE COUNTY >>>>

REGISTRATION, TITLE, AND TAGS BEING PAID FOR BY VENDOR >

ACCOUNT STRING: PC 5379114600.50 6430 ACCOUNT STRING:

FLEET MANAGEMENT SPEC #	02-046	QTY:	UNIT PRICE
KAISER 2002 S2.2 GATOR SWAMPMIESTER, 4 CLY ENGINE INTER - AIR COOLED		1	\$ 215,000.00
ENGINE, 122 HP.INTEGRAL BRAKES WITH 4 TRIPLE REDUCTION WHEEL MOTORS,			
HYD SYSTEM REGULATED PUMP TO	50 G.P.M, SYSTEM PRESSURE TO 4350 P.S.I.		
360 DEGREE CONTINUOUS ROTATION	N UPPER CARRIAGE, STEERING HYD,		
AUTOMATIC GREASE SYSTEM, R.O.P		 	
EQUIPMENT TO BE DELIVERED TO FLEET MGT.2955 VAN BUREN ST. FT MYERS.			
mandalista (1900) in the second of the secon			
COMPLETE SET OF MANUALS, IF API	PLICABLE:		
EXTENDED COST FOR ALL COMPON	ENTS:	= -	\$ 215,000.00
TRADE IN VALUE, IF APPLICABLE:			\$ 25,000.00
TOTAL AMOUNT OF PURCHASE ORDI	ER FOR ONE (1) VEHICLES IS		\$ 190,000.00

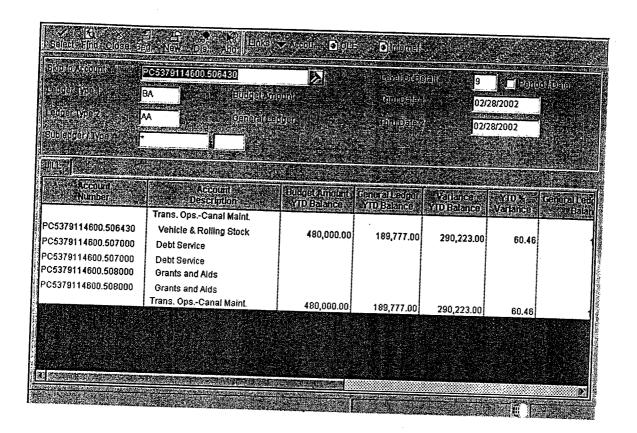
APPROVED:

BY: DONAT C LAWES

BY: MARILYN RAWLINGS

DATE: 02/15/02

DATE: 02/15/02





To whom it may concern

Schaanwald, 06. Februar 2001

Power of Attorney

This is to confirm that, until further notice the company

Pioneer - Kaiser, Inc. 12354, 44th Street North Clearwater, Florida 33762 USA

is authorized to soil on an exclusive base and repair the Kaiser Excavators in the following territories:

United States of America

KAISER AG FAHRZEUGWERK

Distmar Kaiser

President



KAISER Aktiengesellschaft Fahrzeugwerk + Fi - 9486 Schaenwald + Furstentum Lechtenstein Telefon + 493 - 3779191 + Telefax + 493 - 3779110 - Internet: http://www.kaiser.ii + E-Mail: kaiserag@kaiser.ii

### Ploneer Kalser Inc.

12354 44th street north Clearwater Florida 33762 Tel 727 299 9100 fax 727 299 9001 email kalsarus@gte.ne

January 8, 2002

Dear Sir,

Pioneer Kaiser Inc is the sole authorized importer and reseller of Kaiser Equipment in the United States of America.

Pioneer Kaiser Inc is the sole authorized importer and reseller of Kaiser original equipment spare parts in the United States of America.

For and on behalf of Pioneer Kaiser Inc

Ron Beavon

Vice President

## ATTACHMENT#3

### Pioneer Kalser Inc.

12354 44<sup>th</sup> street north Clearwater Florida: 33762 Tel 727 299 9100 fax 727 299 9001. email <u>kalserus@gte.ne</u>

2/8/2002

Quote

Lee County fleet

Ref Machine Kaiser Swampmiester, approx 5000 hrs +/- 500, complete and running.

Trade in allowance on this machine is \$25,000.00

Kaiser 2002 S2.2 Gator specs as previously supplied.

Without trade allowance

\$215,000.00.

With trade allowance

\$190,000.00

Estimated Delivery 90 to 120 days

All machines share commonality for attachments, buckets, mowers etc.

Minimum specification for 4 X 4 all terrain excavator.

Engine:	
CL-II L.	

Shall be a four (4) cylinder turbo charged and inter-cooled diesel engine capable of producing 122 H.P. Engine governed within peak torque range for efficiency and economy to produce 111 H.P.

Conform yes no

#### Transmission:

Shall have a closed loop transmission type with power regulated variable displacement pump providing drive power to four (4) hydraulic triple reduction wheel motors with integral brakes and disengagement (free wheel) facility. Power to drive up a 50 percent slope.

Conform yes \_\_\_\_ no\_\_\_

Hydraulic system; (shall have)

a/excavator and digging circuit to use one load sensing power regulated pump to 50 G.P.M, system pressure to 4350 P.S.I. with load independent pressure distribution. All solenoid valves shall incorporate L.E.D.. indicators.

b/Dedicated hydraulic pump and motor to drive fan for cooling system.

c/ Hydraulic systems to be equipped with:

- 1. five (5) hydraulic connections to boom end to power accessories (angle head, mower etc.
- 2. boom, dipper, bucket and telescope cylinders equipped with internal damping at stroke end.
- 3. boom cylinder equipped with pilot operated lock valve for lifting operations.
- 4. leg cylinders equipped with safety lock valves
- 5. high performance tropical rated oil cooler.
- 6. 3 (three) hydraulic connections to undercarriage to power accessories (winch, jet pump etc.

Conform yes \_\_\_ no\_\_\_

Page 2 Minimum specification for 4 X 4 all terrain excavator.  Chassis, frame and boom: Boom; (shall have)  1. Extendible dipper section (extend-a-hoe) with replaceable and adjustable non metallic wear pads. Extension travel, minimum 50 inch, maximum 60 inch. Heavy duty construction minimum
Chassis, frame and boom: Boom; (shall have)  1. Extendible dipper section (extend-a-hoe) with replaceable and adjustable non metallic wear pads. Extension travel, minimum 50 inch, maximum 60 inch. Heavy duty construction minimum
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Wind do
7 inch deep section to ensure longevity
2. Self alignment device to facilitate changing of attachments.
3. Boom mount to machine center line to ensure best stability.
4. Replaceable bushings on all hinge and pivot points.
Conform yes no
Swing; (shall have)
360 degree continuous rotation, torque controlled variable motor with 2 speed function driving
through a planetary reduction gearbox with integral automatic brake. Continuously variable speed
to 9 rpm.
Conform yes no no
Steering; (shall have)
Hydraulic cylinders turning the two (2) front wheels individually and / or simultaneously to allow
steering track adjustment regardless of leg spread. Minimum 120 degree steer wheel angle to
allow positioning at right angle when working on slopes.  Conform yes no
Chassis and frame; (shall have)
Automatic grease system to grease all joints and pivot points, adjustable for duration and interval.
Built in mounting points to accept a winch. Replaceable bushings on all hinge and pivot points.
Maximum leg spread (front and rear) fourteen (14) feet minimum. Auxiliary fuel tank and fuel
transfer pump.
Conform yes no
Cab; (shall have)
Roll over protection (R.O.P.S.) 360 degree unrestricted view and roof window for upwards
vision, insulated and rubber cushioned mount. Warm water heater and roof mount air conditioner.
Lockable door and lockable compartments for engine and fuel. Hydraulic damped, fully adjustable

seat and armrests with built in safety disablement device. Tinted windows radio/cassette, digital hour meter, engine hour meter, dual reading (metric and American) digital dashboard with audible and visual warning for engine, hydraulic and fuel safe working limits. Working lights front and

rear, rear mount side lights and turn signals.

yes\_\/

Conform :

Page 3
Minimum specification for 4 X 4 all terrain excavator.
Controls:
Shall be Joy stick type for digging functions and incorporate vertical control for all legs. Latera control of legs by independent buttons to allow simultaneous operation. Three (3) floor mounte pedals for travel, extension and accessory item.  Conform yes no
Digging tools:
Shall include a hydraulic swivel head with approx 70 degrees rotation each way. Grading bucket minimum 48 inch maximum 56 inch wide.
Conform yes no
Capacities: minimum
•
Lifting power 13000 lb. @ 10 ft. 3500 lb. @ 23 feet
Digging hight 30 ft.
Digging depth 16.5ft
Reach 25.6 ft.
Loading width 7 ft.
Upper carriage, tail swing clearance 4.5ft
Upper carriage, boom swing clearance 8.78
Fuel capacity (including reserve) 100 gallon
Tires four (4) 1300 x530 -533 12 ply 18 hole rim
Break out 73 kN
Tensile strength 51 kN
Conform yes no
Warranty
Machine shall have minimum one (1) year full parts and labor warranty, and five (5) years limited warranty.
· · · · · · · · · · · · · · · · · · ·
Conform yes no
Training;
shall be provided for operator and mechanic on and or off our site and training facility provided
by the vendor, 2 complete sets of parts and operation manuals shall be furnished.



Report based on information from 07/20/1994 - 02/15/2002, grouped by Equipment Class, presented in GRC

TOTALS - G2AD - 07/20/1994 - 02/15/2002			
SORT TOTALS			
METER TYPE	TOTALS	MILES	KILOMETERS
METER TOTAL		0.0	0.0
FUEL QTY	0.00	0.00	
METER TOTAL / FUEL QTY (mpg)	0.00	0.00 0.000	0.00 0.000
OPERATIONAL \$\$	110,950.42	0.00	
OPERATIONAL CPM	110,550.42	0.00 0.000	0.00
FUEL \$\$	0.00		
FUEL CPM	0.00	0.00 0.000	0.00
MAINTENANCE & REPAIR \$\$		0.000	0.000
MAINTENANCE & REPAIR \$\$ MAINTENANCE & REPAIR CPM	110,950.42	0.00	0.00
		0.000	0.000
MAINTENANCE \$\$ MAINTENANCE CPM	7,865.86	0.00	0.00
MAINTENANCE CFW	•	0.000	0.000
REPAIR \$\$	103,084.56	0.00	0.00
REPAIR CPM		0.000	0.000
ACCIDENT \$\$:	0.00	0.00	0.00
ACCIDENT CPM	•	0.000	0.000
OIL QTY	0.00	0.00	
METER TOTAL / OIL QTY	0.00	0.000	0.00 0.000
OTHER FLUID QTY		~	0.000
METER TOTAL / OTHER FLUID QTY	0.00	0.00 0.000	0.00
. = 🕶		• 0.000	0.000
TOTAL COSTS	110,950.42	0.00	
TOTAL CPM	110,730.72	0.00 0.000	0.00 0.000
•			0.000

### LEE COUNTY FLEET MANAGEMENT FSR0150

## EQUIPMENT HISTORY COST & QTY PER METER

Report based on information from 07/20/1994 - 02/15/2002, grouped by Equipment Class, presented in GR(

### REPORT OPTIONS:

13. MODEL RANGE:

07/20/1994 - 02/15/2002 1. DATE RANGE: 2. MONITOR GROUP RANGE ALL 3. MAJOR SORTING GROUP: **EQC GROUPING TOTALS** 4. REPORT PRESENTATION: ALL 5. COMPANY RANGE: 6. DEPARTMENT RANGE: ALL 7. CLASS RANGE: ALL 8. EQUIPMENT RANGE: 019530 - 019530 9. SHOP RANGE: ALL 10. SITE RANGE: ALL 11. YEAR RANGE: ALL 12. MAKE RANGE: ALL

ALL

Amy and

### **MEMORANDUM FROM** THE DIVISION OF PURCHASING

**DATE: MARCH 4, 2002** 

TO: MARILYN RAWLINGS

FLEET MANAGER

RE: BLUE SHEET # 20020218

One (1) Kaiser Swampmiester Excavator PROJECT:

TYPE: Bid Waiver

Pioneer Kaiser Inc. **AWARDED TO:** 

Attn. Ms. Rawlings - When you have finished your review of this package, please forward it to Scott Gilbertson, DOT.

Attn. Mr. Gilbertson – When you have finished your review of this package, please forward it to Kristie Kroslack in the County Attorney's Office

If there are any questions or concerns with this package, please contact Bob Franceschini at 689-7385.

