

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20020243

1. REQUESTED MOTION:

ACTION REQUESTED: Approve the award of Project # EX020333, the purchase of one (1) new Altec aerial lift truck for Lee County Facilities Management/Maintenance and Repair Services, from Altec Industries, Inc., at the prices given in the Federal General Services Administration (GSA) contract # GS-30F-1028G Schedule #23 II (Price List Revision II dated 2/01/01). Base cost is \$86,248.00; plus \$1,954.00 for options; for a grand total amount of \$88,202.00.

WHY ACTION IS NECESSARY: Section 11.0.3.1 of the Lee County Purchasing and Payment Procedures Manual exempts "the purchase of equipment that has gone through the Administrative Code Procedure, such as State Contracts or Federal General Services Administration Schedules, providing the purchase, rental, or lease amount does not exceed \$50,000.00". As this expenditure will exceed \$50,000.00, Board approval is required.

WHAT ACTION ACCOMPLISHES: The new truck will provide Facilities Management/MARS with the ability to repair and service dome lighting at the new bus terminal; as well as other parks and recreational facilities. The new bus barn cannot accommodate heavy duty trucks with a boom assembly; therefore, it is necessary to use a vehicle of this type.

**2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #**

C2A

3. MEETING DATE:

03-26-2002

4. AGENDA:

- CONSENT
- ADMINISTRATIVE APPEALS
- PUBLIC WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. CODE AC-4-1
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER
- B. DEPARTMENT Facilities Management
- C. DIVISION Maintenance & Repair Services

BY: Richard Beck, Director *RB*

7. BACKGROUND:

--BACKGROUND BEGINS ON PAGE TWO--

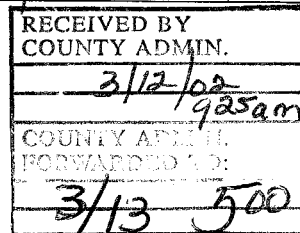
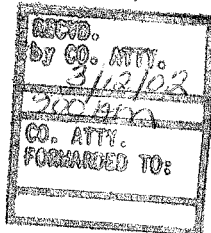
8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>W. ... 3/12/02</i>	<i>J. Sheehan 3-11-02</i>	N/A		<i>S. ... 3/12/02</i>	OA <i>CA 3/12/02</i>	OM <i>3/2/02</i>	Risk <i>3/13</i>	GC <i>3/13</i>	<i>J. ... 3.12.02</i>

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER



--BACKGROUND CONTINUED FROM PAGE ONE--

On February 26, 2002, the Division of Purchasing received a request from Lee County Facilities Management and the Division of Fleet Management to purchase one (1) new Altec aerial lift truck for Lee County Facilities Management/Maintenance and Repair Services, from Altec Industries, Inc., at the prices given in the Federal General Services Administration (GSA) contract # GS-30F-1028G Schedule #23 II (Price List Revision II dated 2/01/01).

Section 11.0.3.1 of the Lee County Purchasing and Payment Procedures Manual exempts "the purchase of equipment that has gone through the Administrative Code Procedure, such as State Contracts or Federal General Services Administration Schedules, providing the purchase, rental, or lease amount does not exceed \$50,000.00". As this expenditure will exceed \$50,000.00, Board approval is required.

Therefore, Board approval is requested to purchase one (1) new Altec aerial lift truck at the prices given in the Federal General Services Administration (GSA) contract # GS-30F-1028G Schedule #23 II (Price List Revision II dated 2/01/01). Base cost is \$86,248.00; plus \$1,954.00 for options; for a grand total amount of \$88,202.00. Funds available in:

Account #: QC5190100100.506430

Attachments:

-
- (1) Department Request for Purchase
 - (2) Vendor Quotation
 - (3) Federal GSA Contract # GS-30F-1028G Schedule #23 II (Price List Revision II dated 2/01/01)



LEE COUNTY

02 FEB 26 AM 7:38

DIVISION OF FLEET MANAGEMENT
02 FEB 26

To: Janet Sheehan, Purchasing Director
From: Marilyn Rawlings, Fleet Manager *MR*
Date: 02/06/02
Re: Blue Sheet for the purchase of Altec Bucket Truck

Please prepare a Blue Sheet for the purchase of one Altec Bucket Truck for Facilities Management (M.A.R.S.)

ACTION REQUESTED:

Approve the purchase of one Altec Bucket Truck through the General Service Administration (GSA) contract. Contract #GS030F-1028G Schedule #2311, at the base price cost of \$86,248.00 with additional options of \$1,954.00. Total contract price of \$88,202.00.

WHY ACTION IS NECESSARY:

Section 11.0.3.1 of the Lee County Purchasing and Payment Procedures Manual exempts "the purchase of equipment that has gone through the Administrative Code Procedure, such as State Contracts or Federal General Services Administration Schedules, providing the purchase, rental, or lease amount does not exceed \$50,000.00." As this expenditure will exceed \$50,000.00, Board approval is necessary.

WHAT ACTION ACCOMPLISHES:

The new truck will provide Facilities Management (M.A.R.S) with the ability to repair and service dome lighting at the new bus terminal and other parks and recreational facilities. The new bus barn can not accommodate heavy duty trucks with boom assembly, therefore it is necessary to use this vehicle.

BACKGROUND:

Lee County Fleet Management received a request from Facilities Management to purchase an Altec Bucket Truck. This is a new purchase and an addition to their fleet. This vehicle is necessary to assist with the ever-increasing service demands. Funds are available from the account string #QC5190100100.506430.

MATERIAL REQUEST FORM

NON-SURCHARGE FUNDS

LC FORMAL QUOTE # _____ **PE980360 / COLLIER CO. # 94-2268**
FL SHERIFF ASSOC # 98-06-0914 **XXXX** **LC INFORMAL QUOTE #** _____
ST OF FL CONTRACT # _____ **OTHER # G.S. 30F 1028G** _____

BOARD DATE _____ **R.P.O.#** _____ **PO#** _____

VENDOR ALTEC INDUSTRIES, INC. **VENDOR #** 100937

ORDER CONFIRMED BY BUD WELCH **PHONE #** 561-686-8550 **DELIVERY** 270 DAYS

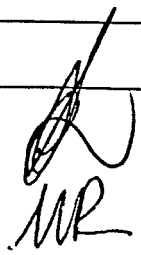
REPLACES ASSET # NEW **DEPT #** C & D / FACILITIES MGT. MARS
ASSET # _____ **DEPT #** _____
ASSET # _____ **DEPT #** _____

REGISTRATION TITLE AND TAGS BEING PAID FOR BY VENDOR > XXXXXX **LEE COUNTY >>>>**

ACCOUNT STRING QC5190100100.506430

FLEET MANAGEMENT SPEC #	02-048	QTY:	UNIT PRICE
GSA ALTEC MODEL 37M - 37" PLATFORM W/MATERIAL HANDLER	BASE PRICE		\$ 86,248.00
OPTIONS : E.D.C.EMERGENCY 12 VOLT DC PUMP (PAGE 1)		1	\$ 1,150.00
INTR - OUTRIGGER BOOM INTER LOCK (PAGE 1)		1	\$ 341.00
ORA - OUTRIGGER DOWN ALARMS (PAGE 1)		1	\$ 199.00
PL - PLATFORM LINERS. (PAGE 1)			\$ 220.00
WC WHEEL CHOCKS (PAGE 6)		1	\$ 44.00
TOTAL G.S.A. PRICES (INCLUDING ALL OPTIONS LISTED ABOVE)		=	\$ 88,202.00
TRADE IN VALUE, IF APPLICABLE:		-	\$ -
TOTAL AMOUNT OF PURCHASE ORDER:		=	\$ 88,202.00

APPROVED: BY: DONAT C LAWES
 BY: MARILYN RAWLINGS



DATE: 02/05/02
 DATE: 02/05/02

LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT
 EQUIPMENT AND VEHICLE REQUEST FORM
 (PLEASE PRINT OR TYPE)

1. DEPARTMENT/DIVISION: (name) C&D/Facilities - MARS *Agree*
 (number) (Fleet # 5630)

REQUESTED BY: (print) RANDALL ADMIRE PHONE #: 338-3359

3. IS THIS A REPLACEMENT EQUIPMENT OR VEHICLE ? [] YES [X] NO

If yes: Asset #: _____ Yr: _____ Make: _____ Model: _____ Meter: _____

WHAT TYPE OF EQUIPMENT OR VEHICLE ARE YOU REQUESTING?
 Select all appropriate boxes:

- | | | | | | |
|---|--|----------------------------------|---|---------------------------------------|--|
| <input type="checkbox"/> Sedan | <input type="checkbox"/> Mid-Size | <input type="checkbox"/> 1/4 Ton | <input type="checkbox"/> 2 Door | <input type="checkbox"/> Cargo | <input type="checkbox"/> Gasoline |
| <input type="checkbox"/> Station Wagon | <input type="checkbox"/> Full-Size | <input type="checkbox"/> 1/2 Ton | <input type="checkbox"/> 3 Door L-Side | <input type="checkbox"/> 7 Passenger | <input checked="" type="checkbox"/> Diesel |
| <input type="checkbox"/> Sport Util Veh | <input type="checkbox"/> Regular Cab | <input type="checkbox"/> 3/4 Ton | <input type="checkbox"/> 3 Door R-Side | <input type="checkbox"/> 12 Passenger | <input type="checkbox"/> 4 Cylinder |
| <input type="checkbox"/> Pickup Truck | <input type="checkbox"/> Extended Cab | <input type="checkbox"/> 1 Ton | <input type="checkbox"/> 4 Door | <input type="checkbox"/> 15 Passenger | <input type="checkbox"/> 6 Cylinder |
| <input type="checkbox"/> Cab & Chassis | <input type="checkbox"/> Crew Cab | <input type="checkbox"/> Class 6 | <input checked="" type="checkbox"/> Utility Body ^A | <input type="checkbox"/> Sliding Door | <input checked="" type="checkbox"/> 8 Cylinder |
| <input type="checkbox"/> Van | <input type="checkbox"/> 2 Wheel Drive | <input type="checkbox"/> Class 7 | <input type="checkbox"/> Flat Bed ^A | <input type="checkbox"/> Swing Door | <input type="checkbox"/> 10 Cylinder |
| <input type="checkbox"/> Other | <input checked="" type="checkbox"/> 4 Wheel Drive ^B | <input type="checkbox"/> Class 8 | <input type="checkbox"/> Dump Truck ^A | <input type="checkbox"/> Single RW | <input type="checkbox"/> Dual RW |

Additional description for vehicles or equipment: BUCKET TRUCK 42' REACH

^B Please provide detailed justification on separate sheet.

5. WHAT, IF ANY, SPECIAL OPTIONS OR ACCESSORIES ARE REQUIRED? Please check all appropriate options below and list any additional options on the lines below: i.e. lift gates, 50' telescopic boom, emergency lighting package, light-bar, 60" hydraulic rotary mower, etc. Please attach brochures if applicable.

ALL COUNTY VEHICLES ARE ORDERED WITH FOLLOWING STANDARD OPTIONS: Air Conditioning, AM/FM Radio, Automatic Transmission, Rear Anti-Lock Brakes.

- | | | | |
|---|--|--|--|
| <input type="checkbox"/> AM/FM/Cassette | <input type="checkbox"/> Bed-Liner | <input type="checkbox"/> Limited Slip | <input checked="" type="checkbox"/> Trailer Hitch Receiver |
| <input type="checkbox"/> Arrow Board ^A | <input checked="" type="checkbox"/> Strobe Light | <input type="checkbox"/> Power Win/Locks | <input checked="" type="checkbox"/> Tires - All Terrain |
| <input type="checkbox"/> Long Bed | <input type="checkbox"/> Floor - Carpet | <input type="checkbox"/> Seats - Cloth | <input checked="" type="checkbox"/> Tow Package |
| <input type="checkbox"/> Short Bed | <input type="checkbox"/> Floor - Rubber | <input type="checkbox"/> Seats - Vinyl | <input checked="" type="checkbox"/> Windows - Tinted |

42' BOOM WORKING HEIGHT, AERIAL DEVICE INSULATED, *HYDRAULIC OPERATORS CONTINUOUS ROTATION, PLATFORM COVER+LINER, A JIB ON BOOM FOR LIFTING

6. WHAT WILL BE THE PRIMARY USE OF THE NEW EQUIPMENT OR VEHICLE? FOR REPAIRING PARKING LOT LIGHTS, LIFTING A/C COMPRESSORS ON ROOFS, WORK ON JAIL LIGHTS, BALLPARKS, SET PARKING LOT POLES

^A Specify Dimensions or Model ALTEC L37M

**LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT
EQUIPMENT AND VEHICLE REQUEST FORM
(PLEASE PRINT OR TYPE)**

7. FUNDING SOURCE:

Vehicle Replacement Fund

Capital, Please Specify Account String

QC5190100100.506430

Other, Please Specify Account String _____

If needed, please provide additional account strings: _____

8. WE ARE AUTHORIZING A PURCHASE NOT TO EXCEED: \$ 100,000

<u>Peter Cloutier</u> REQUESTED BY	<u>1/16/02</u> DATE	_____ 1 ST LEVEL APPROVAL	_____ DATE
_____ 2 ND LEVEL APPROVAL	_____ DATE	<u>RB [Signature]</u> DIVISION DIRECTOR	_____ DATE

Option 1: QUOTES AND REQUISITION. This option authorizes Fleet Management to obtain quotes and authorizes Fleet Management to issue a requisition using the account string(s) provided above.

Option 2: VEHICLE REPLACEMENT FUND PURCHASES. This option authorizes Fleet Management to obtain quotes and authorizes Fleet Management to purchase the equipment or vehicle using motor pool funds (formerly known as surcharge funds).

_____ DEPARTMENT DIRECTOR	_____ DATE
<u>JL [Signature]</u> COUNTY MANAGER / DESIGNEE	<u>1-17-02</u> DATE

* REQUIRED FOR ALL PURCHASES BETWEEN \$ 25,000 - \$50,000.

SUBMIT THIS COMPLETED FORM TO FLEET MANAGEMENT

<input checked="" type="checkbox"/> RECOMMENDED	<input type="checkbox"/> N.R.A.T.T.	<u>Donat C. Lewis</u> FLEET ACQUISITION SPECIALIST	<u>01-28-02</u> DATE
<input checked="" type="checkbox"/> APPROVED	<input type="checkbox"/> DECLINED	<u>Marilyn Pawling</u> FLEET MANAGER	<u>1/28/02</u> DATE

February 1, 2002

Don Lawes
Lee County Fleet Management
2955 Van Buren St.
Fort Myers, FL 33916

Dear Don,

Per your request, I'm providing the price for an Altec aerial device and available options listed for item #A-9 in the General Service Administration (GSA) catalog. Prices can be referenced from our current *Price List Revision II* booklet showing an effective date through February 1, 2002. These prices have been extended through July 31, 2002, the official end date of the GSA contract period. This offer to extend our current price agreement is referenced in a letter to the GSA dated January 18, 2002. I've included a copy of this letter for your records. As noted in the letter, our Contract # GS-30F-1028G Schedule #2311 may be extended for an additional five (5) years.

The aerial device you've requested will be mounted on a new F550 Ford 4x4 (see attached chassis specs). I've also included a standard work order for this 37' aerial device with material handling capability, showing basic layout of the body configuration.

Base Price for Item # A-9	(page 1)	\$86,248.00
Altec Model 37M- 37' platform w/ material handler		
Options for this item		
• EDC1- Emergency 12volt dc pump	(page 1)	\$1,150.00
• INTR- Outrigger boom interlock	(page 1)	\$ 341.00
• ORA- Outrigger down alarms	(page 1)	\$ 199.00
• PL - Platform liner	(page 1)	\$ 220.00
• WC- Wheel chocks	(page 6)	\$ 44.00
Total GSA price (including listed items)		\$88,202.00
(Delivery 180 days)	(page 1)	

Please call me at (561) 301-1066 should you have any questions regarding the GSA catalog or the extension of our current "Price List Revisions II" booklet.


Bud Welch
Account Manager

cc: Robert Franceschini

Please Remit To:

ALTEC Industries, Inc.
Drawer 0414
P. O. Box 11407
Birmingham, Alabama 35246-0414

Creedmoor, North Carolina

Sold To:

Ship To:

Customer Order Number	Altec Order Date	Altec Work Order Number	Terms	Invoice Date	Invoice Number
		27-703911 through 27-703924			

Item Quantity

Description

Price

UNIT

- A. 1 #201 37M Aerial Device for installation over rear axle including: Pedestal, turntable, steel lower boom with fiberglass insulator, fiberglass upper boom, outriggers and sub-base.
- 1. 1 #241 Subbase-3 x 5 inch tubular ladder style for Ford F550 on an 84-inch chassis.
- 2. 1 #248 Outriggers, A-frame with three (3) single spool valves. Included is a valve for each outrigger and the outrigger/machine selector valve.
- 3. 1 Category C, 46 kV and below.
- 4. 1 #287 Pedestal – 33 inch height, for Ford F550 chassis.
- 5. 1 #213 Platform, Single Fixed – side mounted, fiberglass, shaft-mounted controls, 24 x 30 x 42 inches.
- 6. 1 #330 Controls, Platform – single handle shaft mounted control at platform with interlock trigger.
- 7. 1 #220 Low stow – 6 degree down angle of upper of upper boom to allow platform to stow in the bed of the body minimizing travel height and allowing easy platform access.
- 8. 1 #315 Engine start/stop. Captive air with Emergency Operating System – Captive air from platform with 12-volt electric powered operating system, includes pump and motor, operates from truck

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And Opportunity Of Serving You

UTILITY EQUIPMENT AND BODIES SINCE 1929

<u>Item</u>	<u>Quantity</u>	<u>Description</u>	<u>Price</u>
		battery.	
9.	1	#349 Outrigger Motion Alarm provides audible signal that the outriggers are in motion.	
10.	1	#252 Platform Cover – for single, side-mounted platform, soft vinyl, 24 x 30 inch.	
11.	1	#258 Platform Liner, 50kV – for single platform 24 x 30 x 42 inches.	
12.	1	#380 Extra Operators and Maintenance / Parts manuals	
13.	1	#294 Tool Circuit at Boom Tip, Dual Hydraulic – dual set of Bruning HTMA quick disconnect couplings provides 5-6 GPM at 2,000 PSI.	
14.	1	#228 Platform step (integral) – (facing pedestal while stowed) outside wall.	
15.	1	#397 Slip Ring	
16.	1	Hydraulic platform tilt.	

AERIAL LIFT ACCESSORIES

17. 1 Hydraulic Oil and Lubricants installed.
18. 1 Vane type hydraulic pump installed in conjunction with power take-off
19. 1 Electric shift Power take-off with wiring harness that keeps PTO from disengaging, to be installed in conjunction with automatic transmission
20. 1 Fall Arrest System – to include one extra large (44-52 equivalent jacket size) body harness and six (6) foot fixed length decelerating type lanyard. Harness has tongue buckle type strap for leg, waist, and shoulder. Decelerating type lanyard has 1-inch nylon webbing with rip-stop deceleration device.
21. 2 Wheel chocks, ship loose.

<u>Item</u>	<u>Quantity</u>	<u>Description</u>	<u>Price</u>
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BODY

24. 1 General Service Body, or equivalent, suitable for installing on any chassis with an approximate CA dimension of 84 inches, built in accordance with the following specifications, and sales drawing.

A. Body: Fabricated from A60 grade 100% zinc alloy coated steel with the following minimum gauge thickness:

1. 16 gauge outside panels
16 gauge top panels
14 gauge end panels
20 gauge inner door panels
20 gauge outer door panels
18 gauge shelving, spangled steel
14 gauge wheel panels
12 gauge steel floor, formed checker plate
Structural channel crossmembers
Galvannealed treadplate installed on top of body compartments
Fuel fill cutout installed on street side rear fender panel
5 inch metal type drop-in tailgate
Install outrigger pockets in rear wheel well

B. Body Dimensions:

1. 136 inch overall body length
93 inch outside width
43 inch front of body height
43 inch rear of body height
18 inch compartment depth
57 inch floor width

C. Compartmentation – Right Side:

1. First Vertical – Access steps to cargo area with grab handle.
Second Vertical – Two (2) adjustable shelves with removable dividers on 4 inch centers.
Horizontal – Two (2) fixed shelves with removable dividers on 8-inch centers.
Rear Vertical - Six (6) fixed material hooks (1-4-1).

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<u>Item</u>	<u>Quantity</u>	<u>Description</u>	<u>Price</u>
D.		<u>Compartmentation - Left Side:</u>	
1.		First Vertical – Six (6) fixed material hooks (1-4-1). Second Vertical – Six (6) fixed material hooks (1-4-1). Horizontal - One (1) plain fixed shelf extending through rear vertical compartment. Rear Vertical – Top portion incorporated into horizontal compartment. Lower portion vacant. Through Shelf – Full length of left side with two hotstick brackets and rear access door.	
E.		<u>Standard Features:</u>	
1.		Basic body fabricated from A60 grade 100% zinc alloy coated steel	
2.		All doors are full, double paneled, self-sealed with built-in drainage for maximum weather-tightness. Electro-zinc plated, steel hinge rods extend full length of door. Door hinges are zinc alloy material.	
3.		All doors contain zinc plated flush type, single point paddle type locks with recessed handles, including keyed locks and adjustable two-stage strikers. Door handles are riveted to the outer door panel. Back panel has opening for easy access.	
4.		Heavy-gauge welded steel base construction, with safety tread floor.	
5.		Door header drip rail at top for maximum weather protection.	
6.		Neoprene fenders on wheel fender panels.	
7.		Automotive underseal applied to entire understructure.	
8.		Prime painted.	
9.		Door facing to be equipped with automotive type non-porous door seals mechanically fastened to the door facing.	
25.	1	Tail shelf, 9" H x 24" L x 93" W, (similar to 3184-311-31) with wheel chock holders, one (1) each side.	
26.	1	Grab handle installed at Right rear.	
27.	1	Step – cable installed at right rear.	

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UTILITY EQUIPMENT AND BODIES SINCE 1929

<u>Item</u>	<u>Quantity</u>	<u>Description</u>	<u>Price</u>
28.	1	Step $\frac{1}{2}$ installed at side access.	
29.	1	Bucket rest at rear of body.	
30.	1	Lower boom rest.	
31.	1	Saddle plate.	
32.	2	Boom rest mounting plate.	

BODY AND MISCELLANOUS ACCESSORIES

- 33. 1 Holland #T-100A Heavy-duty pintle hook with chassis frame reinforcement and two (2) safety chain rings.
- 34. 1 Splash aprons, installed.
- 35. 1 Triangular reflector kit.
- 36. 1 Fire extinguisher, 5 pounds., with bracket, shipped loose.
- 37. 1 Manual Pouch installed behind driver side seat.
- 38. 1 Travel height placard, mounted on dash.

ELECTRICAL

- 39. 1 Lights and reflectors in accordance with FMVSS #108.
- 40. 1 6-way trailer receptacle, including wiring harness installed at rear.
- 41. 1 Electronic backup alarm installed.
- 42. 2 Strobe lights- mounted one each side of the boom rest.

INSTALLATION

- 43. 1 Install aerial device, body, and accessories in accordance with manufacturers' recommendations.
- 44. 1 Paint complete unit and body, white to match cab, Dupont IMRON.

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UTILITY EQUIPMENT AND BODIES SINCE 1929

2002 Super Duty F550 4x4

Chassis Specifications

For Altec 37M Work Order #27-703911-27-703924

- ✓ 225HP Navistar Power Stroke Turbo Diesel Engine, 7.3L, V-8 with Block Heater
- ✓ Automatic (Ford electronic overdrive four-speed transmission) w/PTO Provision
- ✓ 84" CA
- ✓ 165" Wheelbase
- ✓ 17,500 GVW
- ✓ 6,000lb Mono-Beam front axle with 6,000lb front leaf springs
- ✓ 13,500lb single-speed, full floating, rear axle with 4.88 ratio
- ✓ 13,500lb rear-leaf suspension, including 900lb auxiliary
- ✓ Hydraulic disc brakes with 4 wheel ABS
- ✓ Power steering with super engine cooling package
- ✓ Oxford white exterior with vinyl seat (medium graphite) with folding front seat
- ✓ Trailer tow mirrors
- ✓ Full instrumentation including tachometer
- ✓ Dual batteries 78 amp/hr (750cca) with 130 amp alternator
- ✓ Six LT225/70R x 19.5 - 12ply all-season highway front/all-terrain rear tires
- ✓ 10H steel disc wheels, 19.5" x 6.0"
- ✓ 36 gallon fuel tank, Aft-axle tank
- ✓ Air conditioning
- ✓ AM/FM stereo
- ✓ Dual interval electric windshield wipers
- ✓ XL Décor package



ALTEC INDUSTRIES INC.

PRICE LIST REVISION II

EFFECTIVE FEBRUARY 1, 2001

THROUGH FEBRUARY 1, 2002

FOR CONTRACT #GS-30F-1028G

UNDER THE GENERAL SERVICES

ADMINISTRATION SCHEDULE #

FSC GROUP 23 II FOR:

**"VEHICLE MOUNTED PERSONNEL LIFTS,
DIGGER DERRICKS & CABLE PLACERS"**

ALTEC INDUSTRIES INCORPORATED

**WORLD WIDE MANUFACTURER OF:
MOBILE HYDRAULIC EQUIPMENT FOR THE UTILITY INDUSTRY,
TELECOMMUNICATION INDUSTRY AND SPECIAL PURPOSE VEHICLES.**

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

**FSC GROUP 23 II
VEHICLE MOUNTED PERSONNEL LIFTS, DIGGER DERRICKS & CABLE PLACERS.**

CLASS 2320

CONTRACT NUMBER GS-30F-1028G

CONTRACT PERIOD: AUGUST 1, 1997 THROUGH JULY 31, 2002.

**CONTRACTOR: ALTEC INDUSTRIES, INC.
210 INVERNESS CENTER DRIVE
B'HAM, ALABAMA 35202
PHONE- 1-888-408-8127 VOICE MAIL
FAX - AC-205-458-3838**

E-MAIL: harry.house@altec.com

CONTACT: MR. HARRY HOUSE

BUSINESS SIZE: LARGE



Ateco Industries, Inc.
1730 Vanderbilt Road
P. O. Box 10284
Birmingham, Alabama 35202
(205) 323-8751

January 18, 2002

Ms. Sarah Bailey
General Services Administration
Office of Vehicle Acquisition and Leasing Services
1941 Jefferson Davis Highway
Arlington, VA 22202-4502

Dear Sarah,

It was a great pleasure to meet you earlier this week, and I look forward to working with you on future GSA business.

As Harry House mentioned during our meeting, we will be extending our current price list entitled "Price List Revision II, effective February 1, 2001 through February 1, 2002" through July 31, 2002. We will issue a new price list to you for review during the first week in July, 2002 as we strive to extend our Contract #GS-30F-1028G Schedule #23II for another five (5) years.

Again, it was good to finally meet you. My highest priority is to uphold the relationship and integrity Harry has achieved with GSA.

Sincerely yours,

A handwritten signature in cursive script that reads "Charles Robinson".

Charles Robinson

cc: Harry House

Federal Government Price List with Discount

◆ Change In Model Number

<p>ITEM #A-1 (a) ALTEC MODEL AT200AV AS DESCRIBED ON PAGE A-1 (b) CHASSIS AS DESCRIBED ON PAGE A-1 FORD MODEL # E-350 Super Van</p> <p>TOTAL "GSA" PRICE <u>46,664</u></p> <p>OPTIONS (FOR THIS ITEM ONLY)</p> <p>AL - Air line to the platform <u>100.00</u></p> <p>EDC - Emergency 12volt dc pump <u>460.00</u></p> <p>ELV - Emergency Lowering valve <u>145.00</u></p> <p>DELETE THIS ITEM DELIVERY 150 DAYS</p>	<p>ITEM #A-2 (a) ALTEC MODEL AT200A AS DESCRIBED ON PAGE A-2 (b) CHASSIS AS DESCRIBED ON PAGE A-2 FORD MODEL F-350 11,000 GVW</p> <p>TOTAL "GSA" PRICE <u>45,505</u></p> <p>OPTIONS (FOR THIS ITEM ONLY)</p> <p>AL - Air line to the platform <u>100.00</u></p> <p>EDC - Emergency 12volt dc pump <u>460.00</u></p> <p>ELV - Emergency Lowering valve <u>145.00</u></p> <p>DELETE THIS ITEM DELIVERY 150 DAYS</p>	<p>ITEM #A-3 ◆ (a) ALTEC MODEL AT30G AS DESCRIBED ON PAGE A-3 (b) CHASSIS AS SHOWN IN FEDERAL STD #307 AD, TABLE 13, ITEM #74B</p> <p>TOTAL "GSA" PRICE <u>54,729</u></p> <p>OPTIONS (FOR THIS ITEM ONLY)</p> <p>EDC - Emergency 12volt dc pump <u>877.00</u></p> <p>ELV - Emergency Lowering valve <u>131.00</u></p> <p>PL - Polyethylene liner <u>262.00</u></p> <p>DELIVERY 180 DAYS</p>
<p>ITEM #A-4 (a) ALTEC MODEL AL32 AS DESCRIBED ON PAGE A-4 (b) CHASSIS AS SHOWN IN FEDERAL STD # 307 AD, TABLE 13, ITEM # 74 B</p> <p>TOTAL "GSA" PRICE <u>58,234</u></p> <p>OPTIONS (FOR THIS ITEM ONLY)</p> <p>EDC - Emergency 12volt dc pump <u>913.00</u></p> <p>C - Lower tool circuit <u>226.00</u></p> <p>PL - Polyethylene liner <u>352.00</u></p> <p>UHTC - Upper tool circuit <u>163.00</u></p> <p>DELIVERY 180 DAYS</p>	<p>ITEM #A-5 (a) ALTEC MODEL AT235 AS DESCRIBED ON PAGE A-5 (b) CHASSIS AS DESCRIBED ON PAGE A-5 NAVISTAR MODEL # 4700 4 x 2</p> <p>TOTAL "GSA" PRICE <u>58,861</u></p> <p>OPTIONS (FOR THIS ITEM ONLY)</p> <p>AL - Air line to the platform <u>100.00</u></p> <p>EDC - Emergency 12volt dc pump <u>460.00</u></p> <p>ELV - Emergency Lowering valve <u>145.00</u></p> <p>DELETE THIS ITEM DELIVERY 180 DAYS</p>	<p>ITEM #A-6 ◆ (a) ALTEC MODEL AT35G AS DESCRIBED ON PAGE A-6 (b) CHASSIS AS SHOWN IN FEDERAL STD # 794 T, TABLE 1, ITEM # 414</p> <p>TOTAL "GSA" PRICE <u>68,953</u></p> <p>OPTIONS (FOR THIS ITEM ONLY)</p> <p>EDC - Emergency 12volt dc pump <u>593.00</u></p> <p>PL - Polyethylene liner <u>262.00</u></p> <p>UCR - Continuous rotation <u>541.00</u></p> <p>DELIVERY 180 DAYS</p>
<p>ITEM #A-7 (a) ALTEC MODEL AO300 AS DESCRIBED ON PAGE A-7 (b) CHASSIS AS SHOWN IN FEDERAL STD # 794 T, TABLE 1, ITEM # 511</p> <p>TOTAL "GSA" PRICE <u>68,731</u></p> <p>OPTIONS (FOR THIS ITEM ONLY)</p> <p>EDC1 - Emergency 12volt dc pump <u>1,027.00</u></p> <p>PL - Polyethylene liner <u>262.00</u></p> <p>UCR - Continuous Rotation <u>315.00</u></p> <p>UTC - Upper tool circuit <u>89.00</u></p> <p>DELIVERY 180 DAYS</p>	<p>ITEM #A-8 (a) ALTEC MODEL TA36 AS DESCRIBED ON PAGE A-8 (b) CHASSIS AS SHOWN IN FEDERAL STD # 794 T, TABLE 1, ITEM # 511</p> <p>TOTAL "GSA" PRICE <u>78,965</u></p> <p>OPTIONS (FOR THIS ITEM ONLY)</p> <p>EDC1 - Emergency 12volt dc pump <u>1,150.00</u></p> <p>HPR - Hydraulic platform rotator <u>824.00</u></p> <p>PL - Polyethylene liner <u>220.00</u></p> <p>DELIVERY 180 DAYS</p>	<p>ITEM #A-9 ITEM #A-9 (a) ALTEC MODEL TA37M AS DESCRIBED ON PAGE A-9 (b) CHASSIS AS SHOWN IN FEDERAL STD # 794 T, TABLE 1, ITEM # 511</p> <p>TOTAL "GSA" PRICE <u>86,248</u></p> <p>OPTIONS (FOR THIS ITEM ONLY)</p> <p>EDC1 - Emergency 12volt dc pump <u>1,150.00</u></p> <p>INTR - Outrigger boom Interlock <u>341.00</u></p> <p>ORA - Outrigger down arms <u>199.00</u></p> <p>PL - Platform liner <u>220.00</u></p> <p>DELIVERY 180 DAYS</p>
<p>ITEM #A-10 (a) ALTEC MODEL AP45 AS DESCRIBED ON PAGE A-10 (b) CHASSIS AS DESCRIBED ON PAGE A-10 NAVISTAR MODEL # 4700 4 x 2</p> <p>TOTAL "GSA" PRICE <u>141,488</u></p> <p>OPTIONS (FOR THIS ITEM ONLY)</p> <p>CRLP - Remote lower controls <u>625.00</u></p> <p>EDC - Emergency 12volt dc pump <u>735.00</u></p> <p>PCAH - Platform curtains <u>535.00</u></p> <p>DELETE THIS ITEM</p>	<p>ITEM #A-11 (a) ALTEC MODEL TA40 AS DESCRIBED ON PAGE A-11 (b) CHASSIS AS SHOWN IN FEDERAL STD #794 T, TABLE 1, ITEM #511</p> <p>TOTAL "GSA" PRICE <u>79,662</u></p> <p>OPTIONS (FOR THIS ITEM ONLY)</p> <p>EDC1 - Emergency 12volt dc pump <u>1,150.00</u></p> <p>HPR - Hydraulic Platform rotator <u>824.00</u></p> <p>LTC - Lower tool circuit <u>283.00</u></p> <p>PL - Platform liner <u>220.00</u></p> <p>DELIVERY 180 DAYS</p>	<p>ITEM #A-12 DELETE THIS ITEM (a) ALTEC MODEL AO442 AS DESCRIBED ON PAGE A-12 (b) CHASSIS AS DESCRIBED ON PAGE A-12 NAVISTAR MODEL # 4700 4 x 2</p> <p>TOTAL "GSA" PRICE <u>88,550</u></p> <p>OPTIONS (FOR THIS ITEM ONLY)</p> <p>EDC1 - Emergency 12volt dc pump <u>1,165.00</u></p> <p>JWHH - Jib/Winch, hydraulic extending <u>815.00</u></p> <p>INTR - Outrigger boom Interlock <u>410.00</u></p> <p>LTC - Lower tool circuit <u>217.00</u></p> <p>ORA - Outrigger down alarms <u>215.00</u></p> <p>PL - Platform liner <u>325.00</u></p> <p>DELIVERY 180 DAYS</p>

PRICE REVISION #2, EFFECTIVE FEBRUARY 1, 2001 THROUGH FEBRUARY 1, 2002

GENERAL ACCESSORY OPTIONS

Page 6

ACCESSORIES OPTION CODES	APPLICATIONS	PRICE
THS- Tool hoses, second set. 8' of 3/8" non-conductive orange hose with clear hose guard on both ends. HTMA couplers installed each end. One(1) set hoses come with vehicle when you order a hyd upper tool.	ALL UPPER TOOLS WITH CODES STARTING WITH UTS, AND UNITS WITH TWO SETS OF UPPER TOOL COUPLIERS.	168.00
TJ - Jack, Hydraulic 12 ton with handle and a four way lug wrench.	FOR USE WITH ALL NAVISTAR CHASSIS. SMALL CHASSIS AND VAN HAVE JACK AND LUG WRENCH STANDARD.	131.00
TT- Tool tray, fiberglass, clips to outside of platform with or without liner.	ALL	121.00
WC Wheel Chocks, rubber, with storage in body or talishelf.	ALL	44.00

AUGER OPTIONS

AUGER OPTION CODES	APPLICATIONS	PRICE
UA09- 9" dia dirt auger full flight	ALL DERRICKS	1,047.00
UA12- 12" dia dirt auger full flight	ALL DERRICKS	1,294.00
UA18- 18" dia dirt auger full flight	ALL DERRICKS	1,535.00
UA24- 24" dia dirt auger full flight	ALL DERRICKS	1,791.00
UA30- 30" dia dirt auger full flight	D2055/D3060.	2,705.00
UAR09- 9" rock ripper auger full flight	ALL DERRICKS	1,223.00
UAR12- 12" rock ripper auger full flight	ALL DERRICKS	1,446.00
UAR18- 18" rock ripper auger full flight	ALL DERRICKS	1,754.00
UAR24- 24" rock ripper auger full flight	ALL DERRICKS	2,242.00
UAR30- 30" rock ripper auger full flight	D2055/D3060	2,993.00

*For digging in rock type surface or coral.

TABLE 15: Chassis and Cab, Regular Cab, 4X2 and 4X4

The equipment listed below shall be the minimum furnished on all vehicles listed in this table.

Style, Cab - 2 door	Wheelbase - As Required
Engine Type - Gas	Transmission - Auto/HDA Cooling
Suspension/Shocks - HDA	Brakes, Type - Power/All Wheel ABS
Differential, type/ratio - OEM std.	Steering - Power
Cooling System - HDA	Supplemental Restraint System
Seating Capacity, min. - 3 pass.	Fuel Capacity, min., l. (GAL) 113 (30)
Radio - AM/FM	Air Conditioning
Intermittent Wipers	Mirrors - Lowmount
Alternator/Battery 105A/600CCA	Rubber Floor Covering
Vinyl Upholstery	

This OEM chassis and cab with a conventional 2 door, regular length cab, as specified, shall be suitable for the subsequent mounting of various applicable styles of truck bodies.

4X2

ITEM NO.	4X2				4X4			
	73	74	74A	74B	77	78	79A	79B**
BODY/PAYLOAD MIN., KG (LB)	1575 (3,500)	1950 (4,300)	2585 (5,700)	4036 (8,900)	4989 (11,000)	1632 (3,600)	2404 (5,300)	2900 (6,400)
GWR min., KG (LB)	3990 (8,800)	4170 (9,200)	4800 (11,000)	6800 (15,000)	7950 (17,500)	3990 (8,800)	4988 (11,200)	6800 (15,000)
Cab to axle, CA, CM (IN)	142 (56)	142 (56)	152 (60)	152 (60)	142 (56)	142 (56)	152 (60)	152 (60)
Engine, min. CD/cyl.	5.4 L/8	5.4 L/8	5.4 L/8	6.8 L/8-10	5.4 U/8	5.4 L/8	5.4 L/8	6.8L 8-10
Transfer case	N/A	N/A	N/A	N/A	N/A	2 spd.	2 spd.	2 spd.
Hubs, fr wheels locking	N/A	N/A	N/A	N/A	N/A	OEM std.	OEM std.	OEM std.
Wheels, dia.	16 in./single	16 in./single	16 in./dual rear	19.5 in./dual rear	16 in./single	16 in./dual rear	16 in./dual rear	19.5 in./dual rear
Tires, type need, min.	L7235/R/AS	L7245/R/AS	L7215/R/AS	L1725/70R/AS	L1725/R/AT	L1725/R/AT	L1725/R/AT	L1725/70/AT

NOTES: It is highly recommended that option D3, special traction rear axle, be ordered for vehicles frequently used in 4 wheel drive application.

Extended warranty coverage may be available on these vehicles. Refer to New Vehicle Guide warranty section.

REPRESENTATIVE VEHICLES

4 X 2

ITEM:	73	74	74A	74B	74D
Chrysler (C)	2500		3500		
Ford (F)	F250'	F350' (16 w/STD ENG N/A in CA)	F350' (N/A w/T6 in CA)	F450	F550
GM (G)	C2500	C2500HD	C3500	560	560

4 X 4

ITEM:	77	78	79A	79B**	79F**
Chrysler (C)	2500		3500		
Ford (F)	F250'	F350' (16 w/STD ENG N/A in CA)	F350' N/A w/STD ENG in CA	F450	F550
GM (G)		K2500HD	K3500		

MODEL CODES

Chrysler	BK2L65	BK2L65	BK3L63	BK3L64	
Ford	F21 w/66D	F34 w/66D	F36	F46	F56
GM	C25903	C25903HD	C36003 C36403	C31003	C3042

MODEL CODES

Chrysler	BR7L65		BR8L63		
Ford	F21	F31	F37	F47	F57
GM		K25903HD	K36003 K36403		

**Indicates sole source items.
1. Available with leaded fuel.

Item 79a is available at 12,000 lb. GVWR from GM only with gasoline engine only.

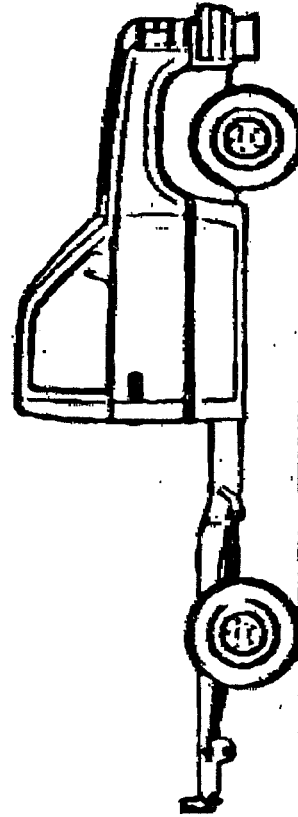


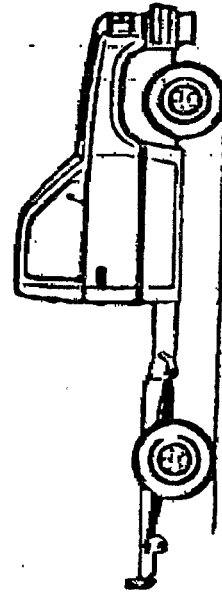
TABLE 15: Chassis and Cab, Regular Cab, 4X2 and 4X4

TABLE 15: Chassis and Cab, Regular Cab, 4X2 and 4X4

OPTIONAL EQUIPMENT CODES

O = Option available O** = Sole source S = Standard on specified item

OPTION CODES	4 X 2				4 X 4					
	73	74	74A	74B	74D	77	78	79A	79B**	79F**
APP Ambulance prep package (REQ YD and CA6)	-	-	0	0	0	-	-	0	0	0
AT All-terrain/on-off road tires min. rear	0	0	0	0	0	S	S	S	S	S
CA1 Cab to axle 275 cm (108 in)	-	-	-	0	0	-	-	-	-	-
CA4 Cab to axle 305 cm (120 in)	-	-	-	0	0	-	-	-	-	-
CA6 Cab to axle 157 cm (60 in)	-	O**(F)	S	S	S	-	-	S	S	S
CA8 Cab to axle 212 cm (84 in)	-	-	0	0	0	-	-	0	0	0
CM Carpeted floor covering	0	0	0	0	0	0	0	0	0	0
CNS Consignee delivery	0	0	0	0	0	0	0	0	0	0
CRS Cruise control/tilt steering	0	0	0	0	0	0	0	0	0	0
CU Cloth upholstery	0	0	0	0	0	0	0	0	0	0
D3 Special tractor, rear	0	0	0	0	0	0	0	0	0	0
D7 Towing/mounting ratio	0	0	0	0	0	0	0	0	0	0
DA Delete air conditioning (min. 105 amp alternator)	0	0	0	0	0	0	0	0	0	0
E5 Eighteen cylinder, extra power, min 6.8 L	0	0	0	S	S	0	0	0	0	S
EH Block heater, OEM	0	0	0	0	0	0	0	0	0	0
FT1 Front tow tracks (S-G4x4)(S/A C)	-	-	-	-	-	S	S	0	0	0
UF Leaded fuel (except/Std. Eng & T6 only)	O**(F)	O**(F)	O**(F)	-	-	O**(F)	O**(F)	O**(F)	-	-
MIL Military data plate	0	0	0	0	0	0	0	0	0	0
MIL1 Navy license plate	0	0	0	0	0	0	0	0	0	0
MIL2 Army license plate	0	0	0	0	0	0	0	0	0	0
PSM Parts and service manuals	0	0	0	0	0	0	0	0	0	0
PT PTO opening	0	0	0	0	0	0	0	0	0	0



OPTIONAL EQUIPMENT CODES (continued)

O = Option available O** = Sole source S = Standard on specified item

OPTION CODES	4 X 2				4 X 4					
	73	74	74A	74B	74D	77	78	79A	79B**	79F**
PACS AM/FM/radio w/integral cassette player	0	0	0	0	0	0	0	0	0	0
PAD AM/FM/radio w/integral disc player	0	0	0	0	0	0	0	0	0	0
RM Computer mirrors	0	0	0	0	0	0	0	0	0	0
SP Skid plates	-	-	-	-	-	0(N/A F)	0	0(N/A F)	-	-
SK Metric odometer	0	0	0	0	0	0	0	0	0	0
SKG Sliding rear window	0	0	0	0	0	0	0	0	0	0
SZ Snowplow, prep. package	-	-	-	-	-	0	0	0	0	0
T5 Manual transmission	0(N/A F)	0** (G)	0(N/A F)	-	-	0** (C)	0** (G)	0(N/A F)	-	-
T6 Manual transmission (G REQ. E5)	0(C-YD)	0	0(C-YD)	0	0	0	0	0	0	0
TD Delete spare tire	0	0	0	0	0	0	0	0	0	0
YD Diesel engine, turbocharged	0(N/A G)	0	0	0	0	0	0	0	0	0

NOTE: It is highly recommended that option D3, special traction rear axle, be ordered for vehicles frequently used in 4 wheel drive application.

** Indicates sole source item.

*** Refer to Trailer Towing Guide for definition of classes and restrictions for particular item numbers under these classes.

TABLE 15: Chassis and Cab, Regular Cab, 4X2 and 4X4