

**Lee County Board Of County Commissioners  
Agenda Item Summary**

**Blue Sheet No. 20020405**

**1. REQUESTED MOTION:**

**ACTION REQUESTED:** Approve Waiver # W-020416 to waive formal quotation procedure, due to sole source, for the Environmental Services Department (Utilities Division), for the purchase of Yokogawa Corporation products, programming and repair services for the Yokogawa DCS 1000 System, through their authorized dealer in Florida Classic Controls. Projected annual costs for new products would be approximately \$50,000 and for repair and programming at approximately \$20,000. The term of the waiver would be for one year. Funding will come from the individual departments budget and they will be responsible for monitoring their own expenditures.

**WHY ACTION IS NECESSARY:** According to Section 9.4.1 of the Lee County Purchasing and Payment Procedures Manual, approved by the Board on 3/21/00, purchases over \$50,000.00 must be approved by the Board.

**WHAT ACTION ACCOMPLISHES:** Allows the Environmental Services Department (Utilities) to purchase products and services of the Yokogawa Corporation through their sole source distributor Classic Controls.

**2. DEPARTMENTAL CATEGORY:** 10- UTIL  
**COMMISSION DISTRICT #** CW C10B

**3. MEETING DATE:**  
05-07-2002

**4. AGENDA:**  
 CONSENT  
ADMINISTRATIVE  
APPEALS  
  
 PUBLIC  
WALK ON  
TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:**  
(Specify)  
 STATUTE  
 ORDINANCE  
 ADMIN. AC-4-1  
 CODE  
 OTHER

**6. REQUESTOR OF INFORMATION:**  
A. COMMISSIONER  
B. DEPARTMENT Environmental Services  
C. DIVISION Utilities  
  
BY: RICK DIAZ 4/16/02

**7. BACKGROUND:** On March 6, 2002 the Lee County Purchasing Services received from Rick Diaz/Utilities a request for a bid waiver of products and services from the Yokogawa Corporation through their sole source distributor in Florida Classic Controls. Therefore, we are requesting a waiver of the formal quote procedure for the purchase of Yokogawa product and services through their sole source distributor Classic Controls. Purchasing has verified this sole source request and has determined that Classic Controls is the sole source for Yokogawa products and services.

(Continued on page two)

**8. MANAGEMENT RECOMMENDATIONS:**

**9. RECOMMENDED APPROVAL:**

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services	G County Manager
J. J. Jander 4/16/02	Janeet Sheehan 4-15-02 4/15/02	N/A	N/A	[Signature] 4/17/02	OM 4/18/02 Risk 4/18 CC 4/17/02	J. J. Jander 4/16/02

**10. COMMISSION ACTION:**

APPROVED  
 DENIED  
 DEFERRED  
 OTHER

REC'D.  
by CO. ATTY.  
4/17/02  
CO. ATTY. 4/17/02  
FORWARDED TO:  
Budget  
11:15 AM

RECEIVED BY  
COUNTY ADMIN.  
4-17-02  
11:15 A  
COUNTY ADMIN.  
FORWARDED TO:  
4/18 500

**(BACKGROUND CONTINUED ON PAGE TWO)**

- Account Strings:
- (1.) Collections 5360448700
  - (2.) Water Distribution 5360248700
  - (3.) Corkscrew WTP 5361848700
  - (4.) Fiesta Village WWTP 5362448700
  - (5.) Waterway WTP 53625448700
  - (6.) Beach WWTP 5360548700
  - (7.) Pine Island WWTP 5365148700
  - (8.) Green Meadows 5362748700
  - (9.) Olga WTP 5360148700
  - (10.) Electronics 5361548700

- Attachments:
- (1) Division request for a bid waiver
  - (2) Sole Source Letter-Yokogawa
  - (3) Parts list



Lee County  
SOUTHWEST FLORIDA

**INTEROFFICE MEMORANDUM  
FROM  
PUBLIC WORKS  
UTILITIES**

02 MAR -8 AM 11:35

**Date:** March 6, 2002

**From:** Rick Diaz, P.E.  
Director

**TO:** Janet Sheehan, Director  
Purchasing

**SUBJECT: CLASSIC CONTROLS  
YOKOGAWA PRODUCTS**

Janet, I am hereby requesting permission to use Classic Controls as a sole source for the purchase of Yokogawa products and waiving of the bidding process. The reasons for sole-sourcing Classic Controls for Yokogawa products are as follows:

1. Classic Controls is the only source for Yokogawa products in the State of Florida.
2. Classic Controls has performed as our representative for Yokogawa for over ten years.
3. Classic Controls' support for Yokogawa products has always been professional.
4. Lee County Utilities has used Yokogawa products for over ten years with great success.
5. Lee County Utilities uses Yokogawa products in over 80% of our facilities.

The services provided by Classic Controls would include purchasing of Yokogawa products, servicing of Yokogawa products, and programming services for our Yokogawa DCS CS 1000 system which is located at our Fort Myers Beach Wastewater Treatment Plant. I have attached a letter from Classic Controls regarding their territory coverage and an LCU instrument list of Yokogawa products.

Costs that may occur throughout the year are as follows:

1. New Yokogawa products each year that may run up to \$50,000.
2. Repairs and programming each year that may run up to \$20,000.

Thank you for your time and consideration in this matter. If you have any questions, or need additional information, please feel free to contact me.

RD/kam  
Attachment

**Subject: Sole source for Yokogawa Products by Classic Controls**

**Reasons for sole sourcing Classic Controls for Yokogawa products:**

1. Classic Controls is the only source for Yokogawa products in the State of Florida.
2. Classic Controls has performed as our rep. For Yokogawa for over 10 years.
3. Classic Controls support for Yokogawa products has always been professional.
4. Lee County Utilities has used Yokogawa products for over 10 years with great success.
5. Lee County Utilities uses Yokogawa products in over 80% of our facilities.

This sole sourcing will be for purchasing of Yokogawa products, servicing of Yokogawa products and programming services by Classic Controls for our Yokogawa DCS CS 1000 system which is located at our Beach Wastewater Plant.

**Cost that may occur throughout the year will be as follows:**

1. New Yokogawa products each year that may run up to \$50,000.00
2. Repairs and programming each year may run up to \$20,000.00

**The following are the cost strings that this cost will be spread to:**

1. Collections 5360448700
2. Water Distribution 5360248700
3. Corkscrew WTP 5361848700
4. Fiesta Village WWTP 5362448700
5. Waterway WTP 53625448700
6. Beach WWTP 5360548700
7. Pine Island WWTP 5365148700
8. Green Meadows 5362748700
9. Olga WTP 5360148700
10. Electronics 5361548700

# ATTACHMENT

2



Yokogawa Corporation of America  
 85 Barrington Farms Pkwy  
 Sharpsburg, GA 30277

Tel: (770) 251-8355  
 Fax: (770) 251-6924  
 E-mail: Tony.Mannion@yca.com

TO: Classic Controls

C:

FROM: Tony Mannion

DATE: 7 January 2000

SUBJ: Territory Coverage

This memo is to serve as verification that Classic Controls is the **exclusive** Manufacturer's Representative for Yokogawa Corporation of America, within the State of Florida, east of and including Franklin and Gadsden Counties.

All quotations for companies requiring Yokogawa Corporation of America equipment within above stated territory, shall be provided by Classic Controls, and all orders received within this territory shall be entered by Classic Controls.

Sincerely;

*Tony Mannion*

Tony Mannion  
 Account Sales Manager - SE  
 Field Instruments Business Unit  
 Yokogawa Corporation of America

ATTACHMENT 3

Item	Model	Range	Description
<b>EJA Transmitters</b>			
1	EJA110A-DLS4B-92EB/FF1/D1	0-2 to 0-40 in H2O	DPHarp Diff. Press. Xmtr
2	EJA110A-DMS4B-92EB/FF1/D1	0-4 to 0-400 in H2O	DPHarp Diff. Press. Xmtr
3	EJA110A-DHS4B-92EB/FF1/D1	0-20 to 0-2000 in H2O	DPHarp Diff. Press. Xmtr
4	EJA430A-DAS4B-92EB/FF1/D1	0-4.3 to 0-430 psi	DPHarp Press. Xmtr
5	EJA430A-DBS4B-92EB/FF1/D1	0-20 to 0-2000 in psi	DPHarp Press. Xmtr
6	EJA530A-DAS4N-02EN/FF11/D1	0-1.45 to 0-29 psi	EJA Press. Xmtr (Direct Mount)
7	EJA530A-DBS4N-02EN/FF11/D1	0-14.5 to 0-290 psi	EJA Press. Xmtr (Direct Mount)
8	EJA530A-DCS4N-02EN/FF11/D1	0-72.5 to 0-1450 psi	EJA Press. Xmtr (Direct Mount)
9	EJA210A-DMWA1B4B-92EN/FF1/D1	0-4 to 0-400 in H2O	DPHarp Liquid Level Xmtr (2" Flange)
10	EJA210A-DMWA1E4B-92EN/FF1/D1	0-4 to 0-400 in H2O	DPHarp Liquid Level Xmtr (3" Flange)
11	EJA210A-DHWA1B4B-92EN/FF1/D1	0-20 to 0-2000 in H2O	DPHarp Liquid Level Xmtr (2" Flange)
12	EJA210A-DHWA1E4B-92EN/FF1/D1	0-20 to 0-2000 in H2O	DPHarp Liquid Level Xmtr (3" Flange)
<b>AE Magnetic Flow Meters</b>			
13	AE215MG-AA1-LSA-A1DH/BR/FF1/FN1	0-84 to 0-2800 GPM	Integral, Brain, Flange, 6"
14	AE215MG-AB1-LSA-A1DH/BR/FF1/FN1	0-84 to 0-2800 GPM	Integral, Brain, Wafer, 6"
15	AE220MG-AA1-LSA-A1DH/BR/FF1/FN1	0-150 to 0-5000 GPM	Integral, Brain, Flange, 8"
16	AE220MG-AB1-LSA-A1DH/BR/FF1/FN1	0-150 to 0-5000 GPM	Integral, Brain, Wafer, 8"
17	AE325MG-AA1-LSA-A1DH/BR	0-241 to 0-8031 GPM	Integral, Brain, Flange, 10"
18	AE330MG-AA1-LSA-A1DH/BR	0-347 to 0-11565 GPM	Integral, Brain, Flange, 12"
19	AE335MG-AA1-LSA-A1DH/BR	0-472 to 0-15741 GPM	Integral, Brain, Flange, 14"
20	AE340MG-AA1-LSA-A1DH/BR	0-616 to 0-20560 GPM	Integral, Brain, Flange, 16"
21	AE215DG-AA1-LSA/FF1/FN1	0-84 to 0-2800 GPM	Remote, Flange, 6" (Flow Tube Only)
22	AE215DG-AB1-LSA/FF1/FN1	0-84 to 0-2800 GPM	Remote, Wafer, 6" (Flow Tube Only)
23	AE220DG-AA1-LSA/FF1/FN1	0-150 to 0-5000 GPM	Remote, Flange, 8" (Flow Tube Only)
24	AE220DG-AB1-LSA/FF1/FN1	0-150 to 0-5000 GPM	Remote, Wafer, 8" (Flow Tube Only)
25	AE325DG-AA1-LSA	0-241 to 0-8031 GPM	Remote, Flange, 10" (Flow Tube Only)
26	AE330DG-AA1-LSA	0-347 to 0-11565 GPM	Remote, Flange, 12" (Flow Tube Only)
27	AE335DG-AA1-LSA	0-472 to 0-15741 GPM	Remote, Flange, 14" (Flow Tube Only)
28	AE340DG-AA1-LSA	0-616 to 0-20560 GPM	Remote, Flange, 16" (Flow Tube Only)
29	AE14-DA1A/BR/FF1/FN1	(For use with Items 21 to 28)	Converter, 80 to 264 VAC, Brain
30	AM011-2-L0030F*A	(For use with Item 29)	Signal Cable
31	Belden 8720 (14 Gauge)	(For use with Item 29)	Excitation Cable (Provided by Lee County)

Item	Model	Range	Description
<b>Submersible Magnetic Flow Meters (Come with 100 ft of cable)</b>			
32	AM215DW-UA1-LSJ*A	0-84 to 0-2800 GPM	Remote, Flange, 6" (Flow Tube Only)
33	AM215DW-UB1-LSJ*A	0-84 to 0-2800 GPM	Remote, Wafer, 6" (Flow Tube Only)
34	AM220DW-UA1-LSJ*A	0-150 to 0-5000 GPM	Remote, Flange, 8" (Flow Tube Only)
35	AM220DW-UB1-LSJ*A	0-150 to 0-5000 GPM	Remote, Wafer, 8" (Flow Tube Only)
36	AM325DW-UA1-LSJ-000*A	0-241 to 0-8031 GPM	Remote, Flange, 10" (Flow Tube Only)
37	AM330DW-UA1-LSJ-000*A	0-347 to 0-11565 GPM	Remote, Flange, 12" (Flow Tube Only)
38	AM335DW-UA1-LSJ-000*A	0-472 to 0-15741 GPM	Remote, Flange, 14" (Flow Tube Only)
39	AM340DW-UA1-LSJ-000*A	0-616 to 0-20560 GPM	Remote, Flange, 16" (Flow Tube Only)
40	AM11-DHA1A-000*A	(For use with Items 32 to 39)	Converter, 80 to 264 VAC, Brain
<b>SE Magnetic Flow Meters</b>			
41	SE215NJ-DAA1C-LS2-A1H2/FF1	0-84 to 0-2800 GPM	Integral, Brain, Flange, 6"
42	SE215NJ-DAB1S-LS2-A1H2/FF1	0-84 to 0-2800 GPM	Integral, Brain, Wafer, 6"
43	SE220NJ-DAA1C-LS2-A1H2/FF1	0-150 to 0-5000 GPM	Integral, Brain, Flange, 8"
44	SE220NJ-DAB1S-LS2-A1H2/FF1	0-150 to 0-5000 GPM	Integral, Brain, Wafer, 8"
45	SE215EJ-AA1C-LS2/FF1	0-84 to 0-2800 GPM	Remote, Flange, 6" (Flow Tube Only)
46	SE215EJ-AB1S-LS2/FF1	0-84 to 0-2800 GPM	Remote, Wafer, 6" (Flow Tube Only)
47	SE220EJ-AA1C-LS2/FF1	0-150 to 0-5000 GPM	Remote, Flange, 8" (Flow Tube Only)
48	SE220EJ-AB1S-LS2/FF1	0-150 to 0-5000 GPM	Remote, Wafer, 8" (Flow Tube Only)
49	SE325DJ-AA1C-LS2	0-241 to 0-8031 GPM	Remote, Flange, 10" (Flow Tube Only)
50	SE330DJ-AA1C-LS2	0-347 to 0-11565 GPM	Remote, Flange, 12" (Flow Tube Only)
51	SE335DJ-AA1C-LS2	0-472 to 0-15741 GPM	Remote, Flange, 14" (Flow Tube Only)
52	SE340DJ-AA1C-LS2	0-616 to 0-20560 GPM	Remote, Flange, 16" (Flow Tube Only)
53	SE14JDH2-A12/FF1/FN1	(For use with Items 45 to 52)	Converter, 80 to 127 VAC/VDC, Brain
54	AM011-2-L0030F*A	(For use with Item 53)	Signal Cable
55	Belden 8720 (14 Gauge)	(For use with Item 53)	Excitation Cable (Provided by Lee County)
<b>Brain Hand Held Terminal</b>			
56	BT200-P00/C1	(For use with Items 1 to 55)	With Thermal Printer
57	BT200-N00/C1	(For use with Items 1 to 55)	Without Thermal Printer

Item	Model	Range	Description
<b>pH Instruments</b>			
58	PH402G-E-1-E/Q/PM/U	0-16 pH	4-wire, pH Xmtr, (2) 4-20mA Out, 4 Relays
59	PH202G-U-E/U/Q	0-16 pH	2-wire, pH Xmtr, (1) 4-20mA Out, 0 Relays
60	FU20-05-T1-NPT	(For use with Items 58 and 59)	Combination pH Elect., 5 m cable, 3/4"NPT
61	FU20-10-T1-NPT	(For use with Items 58 and 59)	Combination pH Elect., 10 m cable, 3/4"NPT
62	PH82-11-E	0-16 pH	Portable pH Xmtr, includes Combination Elect.
63	B9269KJ	(For use with Item 62)	Soft Carrying Case
<b>Conductivity Instruments</b>			
64	SC402G-E-1-E/Q/PM/U	0-2,000,000uS/cm	4-wire, Cond. Xmtr, (2) 4-20mA Out, 4 Relays
65	SC200G-C-U-E*B/U/Q	0-2,000,000uS/cm	2-wire, Cond. Xmtr, (1) 4-20mA Out, 0 Relays
66	DC402G-E-1-E/Q/PM/U (Dual Probe)	0-2,000,000uS/cm	4-wire, Cond. Xmtr, (2) 4-20mA Out, 4 Relays
67	SC4A-S-AD-09-010-10-T1/Q	0-2,000uS/cm	Probe, 0.1 Cell Constant, 10 m cable
68	SC42-EP15	20-200,000uS/cm	Probe, 1.0 Cell Constant, No cable
69	SC42-EP04	200-2,000,000uS/cm	Probe, 10.0 Cell Constant, No cable
70	FS40-S22-TP	(For use with Items 68 and 69)	Probe Holder, 316 SS, 1-1/4"NPT
71	WU40-LH10	(For use with Items 68 and 69)	Conductivity Probe Cable, 10 meter
72	SC82-21-E	0-200,000uS/cm	Portable Cond. Xmtr, includes electrode
73	B9269KJ	(For use with Item 67)	Soft Carrying Case
<b>Single Loop Controllers</b>			
74	UM330-00		1/8 DIN Indicator with 3 Alarm Relays
75	UT550-04		1/4 DIN Controller with Retransmission, 3 Relays, Aux Analog Input