

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20020766

1. REQUESTED MOTION:

ACTION REQUESTED: Approve award of the following Projects: # EX020599, the purchase of 97 Dell personal computers from Dell Marketing L.P. at the Florida State Contract price of \$115,548.00; and # IT020600, the purchase of 96 APC Back-Ups Pro 650 units from Insight at the competitively quoted open market price of \$21,371.04 for the Lee County Library Division. Grand total amount: \$136,919.04. Also approve the expenditure of a not-to-exceed amount of \$5,000.00 for miscellaneous and incidental items that may be needed; including, but not limited to, cables, cards, overnight delivery, etc.

WHY ACTION IS NECESSARY: Section 11.0.3.1 of the Lee County Purchasing and Payment Procedures Manual exempts "the purchase of equipment that has gone through the Administrative Code Procedure, such as State Contracts or Federal General Services Administration Schedules, providing the purchase, rental, or lease amount does not exceed \$50,000.00". As this expenditure will exceed \$50,000.00, Board approval is required.

WHAT ACTION ACCOMPLISHES: These computers will replace all staff and public WinTerms throughout the library system; allowing the Lee County Library Division to upgrade existing technology and phase into the implementation of the Horizon Sunrise System.

**2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #**

C6E

3. MEETING DATE:

07-09-2002

4. AGENDA:

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. *AC-4-1*
- CODE
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER _____
- B. DEPARTMENT _____
- C. DIVISION *Library*

BY: *Cynthia N. Cobb, Director*

7. BACKGROUND:

--BACKGROUND CONTINUED ON PAGE TWO--

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>Cynthia N. Cobb 6/24/02</i>	<i>Janet Sheehan 6/24/02</i>	<i>N/A</i>		<i>WJ 6/24/02</i>	<i>QA 6/25/02</i>	<i>OM 6/25/02</i>	<i>Risk 6/26/02</i>	<i>GC 6/26/02</i>	<i>[Signature]</i>

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty
Date: *6/24/02*
Time: *2:35pm*
Forwarded To:
Co. Adm.
6/24/02

RECEIVED BY
COUNTY ADMIN. *TD*
6/24/02
COUNTY ADMIN.
FORWARDED TO:
6/24/02 *2002*

--BACKGROUND CONTINUED FROM PAGE ONE--

On June 14, 2002, the Division of Purchasing received a request from the Lee County Library Division to prepare a request to purchase 97 Dell personal computers from Dell Marketing L.P. at the Florida State Contract price of \$115,548.00; and 96 APC Back-Ups Pro 650 units from Insight at the competitively quoted open market price of \$21,371.04. (Grand total amount: \$136,919.04.) It was also requested by the Library Division that Board approval be obtained for the expenditure of a not-to-exceed amount of \$5,000.00 for miscellaneous and incidental items that may be needed; including, but not limited to, cables, cards, overnight delivery, etc.

The Division of Purchasing has obtained a Florida State Contract price quote from Dell for the computers (please see Attachment #2); informally telephone quoted the APC Back-Ups Pro 650 units to obtain a competitive open market price; and will assist the Library Division in obtaining any incidental services or items that may be required.

Funding is available: KG5710114800

Attachments:

- (1) Department Request for Purchases
- (2) Dell Quotes via Florida State Contract No. 250-040-99-1
- (3) Tabulation Sheet and Quotes for IT020600

*Please route for
deadline on
6/27/02.
Thanks*

MEMORANDUM FROM THE LIBRARY DIVISION

02 JUN 14 AM 11:14

TO: Janet Sheehan, Director of Purchasing

FROM: Cynthia N. Cobb, Library Director *C Cobb*

DATE: June 12, 2002

RE: Computers for WinTerm replacements

The Division of Library Services requests a Blue Sheet to go before the Board of County Commissioners for the purchase of computers to replace all staff WinTerms and public WinTerms and the Regional Libraries. This action is necessary because the total amount exceeds \$50,000; it must be approved by the BOCC.

This action allows the Lee County Library Division to upgrade existing technology and phase into the implementation of the Horizon Sunrise system.

Section I - Purchase of the following items:

- **56** Gray OptiPlex GX240 Small minitower **computers** with no monitors - specifications attached
 - 1 – Deliver to Bonita Springs Library
 - 2 – Deliver to Captiva Library
 - 6 – Deliver to Dunbar Library
 - 17 – Deliver to Ft Myers Library
 - 3 – Deliver to Library Administration
 - 1 – Deliver to Library Processing
 - 4 – Deliver to N Ft Myers Library
 - 1 – Deliver to Pine Island Library
 - 4 – Deliver to Riverdale Library
 - 3 – Deliver to Rutenberg Library
 - 14 – Deliver to South County Library
- **40** Gray OptiPlex GX240 Small minitower **computers** with 17 inch Dell M781 P, 16.0 VIS monitors - specifications attached
 - 15 – Deliver to Ft Myers Library
 - 2 – Deliver to Pine Island Library
 - 2 – Deliver to Riverdale Library
 - 21 – Deliver to South County Library
- **1** C610 Laptop
 - Deliver to Cape Coral Library

- **96 APC backups PRO 650 UPS units**
 - 1 – Deliver to Bonita Springs Library
 - 2 – Deliver to Captiva Library
 - 6 – Deliver to Dunbar Library
 - 32 – Deliver to Ft Myers Library
 - 3 – Deliver to Library Administration
 - 1 – Deliver to Library Processing
 - 4 – Deliver to N Ft Myers Library
 - 3 – Deliver to Pine Island Library
 - 6 – Deliver to Riverdale Library
 - 3 – Deliver to Rutenberg Library
 - 35 – Deliver to South County Library

Section II - The purchase of miscellaneous and incidental items:

- Request BOCC approval of a not-to-exceed amount of \$5,000 for miscellaneous and incidental items that may be needed, including but not limited to cables, cards, inside hand delivery, overnight delivery services. These will be purchased via the most economical and timely method available, i.e., State contract

Funds are available in KG5710114800

Computers: Client Server Systems

250-040-99-1

Effective: 7/1/98 through 9/30/02

Certification
Special Conditions
Specifications
Price Sheet
Ordering Instructions
Revisions
Complete Contract

Contractors

3Com Corporation

<http://www.3com.com>

ABC Computers, Inc.

<http://www.abc2000.com>

Acer America

<http://www.acer.com>

Alcatel

<http://www.usa.alcatel.com>

American Power Conversion

<http://www.apcc.com>

Amherst Corporate Computer

<http://www.amherst1.com>

Apple Computers, Inc.

<http://www.apple.com>

Avaya, Inc.

<http://www.avaya.com>

Cisco Systems, Inc.

<http://www.cisco.com>

Comark Government & Education Sales

<http://www.comarkg.com/>

Compaq Computer Corporation

<http://www.compaq.com>

Dell Marketing L.P.

<http://www.dell.com>

Enterasys Networks Sales and Service, Inc.

<http://www.enterasys.com>

Executive Soufice

<http://www.execsource.com/sfl2000>

Extreme Networks

www.extremenetworks.com

Gateway Companies, Inc.

<http://www.gateway.com>

Hayes Computer Systems

<http://www.hcs.net>

Hewlett-Packard Company

<http://www.hp.com>

IBM

<http://www.ibm.com>

Lexmark International

<http://www.lexmark.com>

Marconi Communications

<http://www.marconi.com>

NEC Computers, Inc.

<http://www.nec->

computers.com

Network Appliance

<http://www.netapp.com>

Nortel Networks USA, Inc.

<http://www.nortelnetworks.com>

Pomeroy Computer Resources, Inc.

<http://www.pomeroy.com>

DELL

QUOTATION

QUOTE #: 84170683

Customer #: 1935449

Quote Date: 6/18/02

Date: 6/18/02 2:19:29 PM

Customer Name: LEE COUNTY FINANCE DIV

TOTAL QUOTE AMOUNT:	\$62,720.00		
Product Subtotal:	\$62,720.00		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 56	SYSTEM PRICE: \$1,120.00	GROUP TOTAL: \$62,720.00
Base Unit:	OptiPlex GX240, Pentium 4, 1.8GHz, 256K Cache, Gray Small Minitower Base, IncludesPCI Riser (220-5728)		
Memory:	256MB, NonECC, PC133 SDRAM, 1X256, GX240 (311-1469)		
Keyboard:	Dell PS/2 Keyboard In Gray, Optiplex (310-1515)		
Monitor:	No Monitor Selected, OptiPlex (320-3704)		
Video Card:	16MB, ATI, Rage Ultra 128, Video Card, (Full Height), GX240 (320-1732)		
Hard Drive:	40GB EIDE, 7200 RPM, ATA/100 Hard Drive, GX240 (340-3585)		
Floppy Disk Drive:	3.5 inch, 1.44MB, Floppy DriveOptiplex (340-2901)		
Operating System:	Windows 2000,SP2,NTFS,CD, English (420-0287)		
Mouse:	Dell PS/2 2-button mouse, OptiPlex, Gray (310-1301)		
NIC:	Integrated 10/100 3Com Remote Wake-up NIC, OptiPlex (430-4061)		
CD-ROM or DVD-ROM Drive:	48X CD-ROM,EIDE,Small Desktop or Minitower, OptiPlex GX240 (313-0845)		
Sound Card:	Sound Blaster Live! Value Digital 512 Voice Sound Card, Optiplex (313-0427)		
Documentation Diskette:	OptiPlex Resource CD (313-7168)		
Bundled Software:	DellPlus,Information,Print, Label,Asset Tag,Medium,Number 42,Factory Install (362-0252)		
Bundled Software:	DellPlus Routing SKU,Factory Install (365-0257)		
Bundled Software:	DellPlus,100045,Information, Validator,Order Ready,Factory install (362-0477)		
Bundled Software:	DellPlus,Integration Service, OR-System Label,Optiplex (365-1301)		
Service:	Type 3 Contract - Next Business Day Parts & Labor On-Site Response Initial Year (900-6630)		
Service:	Type 3 Contract - Next Business Day Parts & Labor On-Site Response 4YR Extended (900-6204)		
Installation:	Standard On-Site Installation Declined (900-9987)		

TOTAL QUOTE AMOUNT:	\$62,720.00		
Product Subtotal:	\$62,720.00		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

SALES REP:	APRIL DELASHAW	PHONE:	800-981-3355
Email Address:	April_Delashaw@Dell.com	Phone Ext:	44721

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at www.dell.com/quote

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement,

is subject to the applicable Dell terms and conditions agreement.

Prices and tax rates are valid in the U.S. only and are subject to change.

All product and pricing information is based on latest information available. Subject to change without notice or obligation.

LCD panels in Dell products contain mercury, please dispose properly.
Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at US_DFS_AssetRecovery@dell.com. Minimum quantities may apply.

DELL**QUOTATION**

QUOTE #: 84171317

Customer #: 1935449

Quote Date: 6/18/02

Date: 6/18/02 2:19:30 PM

Customer Name: LEE COUNTY FINANCE DIV

TOTAL QUOTE AMOUNT:	\$50,760.00		
Product Subtotal:	\$50,760.00		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 40	SYSTEM PRICE: \$1,269.00	GROUP TOTAL: \$50,760.00
Base Unit:	OptiPlex GX240, Pentium 4, 1.8GHz, 256K Cache, Gray Small Minitower Base, IncludesPCI Riser (220-5728)		
Memory:	256MB, NonECC, PC133 SDRAM, 1X256, GX240 (311-1469)		
Keyboard:	Dell PS/2 Keyboard In Gray, Optiplex (310-1515)		
Monitor:	Dell M782,16.0 inch Viewable Image Size, Flat Screen CRT, OptiPlex, Gray (320-0178)		
Video Card:	16MB, ATI, Rage Ultra 128, Video Card, (Full Height), GX240 (320-1732)		
Hard Drive:	40GB EIDE, 7200 RPM, ATA/100 Hard Drive, GX240 (340-3585)		
Floppy Disk Drive:	3.5 inch, 1.44MB, Floppy DriveOptiplex (340-2901)		
Operating System:	Windows 2000,SP2,NTFS,CD, English (420-0287)		
Mouse:	Dell PS/2 2-button mouse, OptiPlex, Gray (310-1301)		
NIC:	Integrated 10/100 3Com Remote Wake-up NIC, OptiPlex (430-4061)		
CD-ROM or DVD-ROM Drive:	48X CD-ROM,EIDE,Small Desktop or Minitower, OptiPlex GX240 (313-0845)		
Sound Card:	Sound Blaster Live! Value Digital 512 Voice Sound Card, Optiplex (313-0427)		
Documentation Diskette:	OptiPlex Resource CD (313-7168)		
Bundled Software:	DellPlus,information,Print, Label,Asset Tag,Medium,Number 42,Factory Install (362-0252)		
Bundled Software:	DellPlus Routing SKU,Factory Install (365-0257)		
Bundled Software:	DellPlus,100045,Information, Validator,Order Ready,Factory Install (362-0477)		
Bundled Software:	DellPlus,Integration Service, OR-System Label,Optiplex (365-1301)		
Service:	Type 3 Contract - Next Business Day Parts & Labor On-Site Response Initial Year (900-6630)		
Service:	Type 3 Contract - Next Business Day Parts & Labor On-Site Response 4YR Extended (900-6204)		
Installation:	Standard On-Site Installation Declined (900-9987)		

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Product Subtotal:	\$50,760.00		
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Shipping & Handling:	\$0.00		
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DELL**QUOTATION**

QUOTE #: 84235097

Customer #: 1935449

Quote Date: 6/19/02

Date: 6/19/02 1:58:45 PM

Customer Name: LEE COUNTY FINANCE DIV

TOTAL QUOTE AMOUNT:	\$2,068.00		
Product Subtotal:	\$2,068.00		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 1	SYSTEM PRICE: \$2,068.00	GROUP TOTAL: \$2,068.00
Base Unit:	Latitude C610,1.20GHz,Pentium III,14.1, XGA,NIC,English (220-9500)		
Memory:	256MB,1 DIMM,SDRAM for Dell Latitude C810/C610/C400/C510 Notebooks,Factory install (311-2034)		
Hard Drive:	20GB Hard Drive,9.5MM for Dell Latitude C600/C500/C610/C510/ C640 Notebooks,Factory Install (340-7943)		
Operating System:	Windows 2000,Service Pack 2, English for Dell Latitude C610/C510 Notebooks,Factory Install (420-2315)		
Modem:	Internal 56K Modem for Dell Latitude C610/C510/C640 Notebooks,Factory Install (313-5205)		
CD-ROM or DVD-ROM Drive:	24X CD-ROM,Internal/External, For Dell Latitude C-Series, Notebooks,Factory Install (313-0249)		
Bundled Software:	DellPlus,Information,Label, Asset Tag,Printed,Small,#40, Factory Install (362-3288)		
Bundled Software:	DellPlus Routing SKU,Factory Install (365-0257)		
Bundled Software:	DellPlus,Integration Service, OR-System Label, Latitude (365-2301)		
Bundled Software:	DellPlus,700048,Information, Validator,Order Ready,Factory Install (362-0487)		
Option 1:	B-Cell Primary Battery for Dell Latitude C600/C500/C610/ C510 Notebooks,Factory Install (312-0109)		
Service:	Next Business Day On-Site and CompleteCare Service, Initial Year (900-6670)		
Service:	Next Business Day On-Site and CompleteCare Service, 2 Year Extended (900-6672)		
Misc:	Deluxe Nylon Carrying Case for Dell Latitude C500/C600/C610/ C610/C510/C640/C640 Notebooks,Packaged with System (310-1392)		

TOTAL QUOTE AMOUNT:	\$2,068.00		
Product Subtotal:	\$2,068.00		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

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All product and pricing information is based on latest information available. Subject to change without notice or obligation.

**LCD panels in Dell products contain mercury, please dispose properly.
Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at US_DFS_AssetRecovery@dell.com. Minimum quantities may apply.**



6820 S. Harl Ave
Tempe, AZ 85283

06/20/02

BOB FRANCESCHINI
LEE COUNTY
Customer Number: 1799371
Quote Number: K92973

Dear Bob Franceschini,

Thank you for your interest in Insight. Please find below the price quote you requested.

PRODUCT	DESCRIPTION	QUANTITY	PRICE/EA	TOTAL
APC744876	APC BACK-UPS PRO 650 650VA 410 6 OUTLET LAN STANDBY POWER MFG Part#: BP650S	96	216.99	20831.04
Subtotal Without Shipping & Handling				20831.04
Shipping Via BEST WAY 3-6DAY +				540.00
GRAND Total				21371.04

* All products carry full manufacturer warranty

If you have any questions, or require additional information, please do not hesitate to give me a call. If you'd like to place this order online, go to www.insight.com, log in and click on "Quotes," or simply follow this link: <http://www.insight.com/web/apps/account/index.php?cqu=K92973>

Contact a Payment Solution Expert for affordable monthly payment options at 800-467-4448 x6715

Thank you again for calling Insight.

Sincerely,

Brian Talbot
ACCOUNT EXECUTIVE
1-800-INSIGHT x5688

6820 South Harl Ave.
Tempe, Arizona 85283

insight.com
800.INSIGHT

QA Systems, Inc.

6620 Manor Rd.
Austin TX 78723
512-637-6100 Voice
512-637-8811 Fax

Quotation

Quote: 18019

Date: 06/17/2002

Customer: Bob Franceschini
LFL01 Lee County Finance Division
P.O. Drawer 2238
Ft Myers FL 33902-2238

Phones: Wk 941-689-7387
Pag 941-689-7385 main

Sales Rep: RICHARD SCHALIN
512-637-6100

	Part Number	Description	Qty	Price	Extended
1)	BP650S	AMERICAN POWER CONVERSION Bp650s; Back-ups Pro Bp650s	96	234.42	22,504.32
2)	QASHP08	QA SHIPPING	1		

Return Policy:

Please contact Customer Service 512-637-6130 for return authorization. Customer service will issue an RMA# for all approved returns. Any merchandise returned to QA without an RMA# will be returned to the customer at customer's expense.

Manufacturer's warranties apply to all products.

Open products are non-returnable, so please check compatibility before opening.

Defective products must be reported to QA Customer Service within 15 days of receipt. Returns for defective products will be processed on a case by case basis, in accordance with manufacturer's warranties.

Returned items must be received by QA within 15 days of RMA# issue date. When items are received after the 15th day, the customer will be responsible for the full amount of the original invoice plus the invoice of the replacement item.

For more please visit www.qasystems.com/return.html

Subtotal	22,504.32
TOTAL	\$22,504.32

COMARK

Your Partner for the Future

105 W 5th Ave
Tallahassee FL 32303
Tel. (800)491-6822

06/18/2002

This quote has been specially prepared for

LEE COUNTY BOCC
Robert D. Franceschini

Customer: 54136
Quote # : 20413833

<u>Item #</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>	<u>Ext. Price</u>
BP650S	APC BACK-UPS PRO 650VA UPS	96	237.63	22812.48
Quote Total				22,812.48

quoted by Deann Wheaton 800-491-6822

Thank you for the opportunity to provide this quotation. Please contact me with any further questions you may have, or if you wish to place an order.

TOM GRIMES
Corporate Account Manager

Fax (850)222-3457