## Lee County Board Of County Commissioners
### Agenda Item Summary
**Blue Sheet No. 20020987**

**1. REQUESTED MOTION:**

**ACTION REQUESTED:** Approve the award of Project # EX020799 to increase the amount approved via Blue Sheet No. 20010105 from $60,601.00 to $88,964.07 for Oracle site license support for the Lee County Information Technology Group (ITG). Purchase will be made from the Oracle Corporation at the prices, terms and conditions outlined in Florida State Contract # 252-002-00-1.

**WHY ACTION IS NECESSARY:** Section 11.0.3.1 of the Lee County Purchasing and Payment Procedures Manual exempts "the purchase of equipment that has gone through the Administrative Code Procedure, such as State Contracts or Federal General Services Administration Schedules, providing the purchase, rental, or lease amount does not exceed $50,000.00". As this expenditure will exceed $50,000.00, Board approval is required.

**WHAT ACTION ACCOMPLISHES:** Provides Lee County with technical support for Oracle software (which is billed one year in arrears); and clarifies the amount approved in Blue Sheet No. 20010105.

| 2. DEPARTMENTAL CATEGORY: COMMISSION DISTRICT # | 3. MEETING DATE: |
|---|---|
| *C/B* | *9-24-02* |

**4. AGENDA:**

| | | 5. REQUIREMENT/PURPOSE: *(Specify)* | | 6. REQUESTOR OF INFORMATION: |
|---|---|---|---|---|
| X | CONSENT | | STATUTE | A. COMMISSIONER |
| | ADMINISTRATIVE | | ORDINANCE | B. DEPARTMENT — County Administration |
| | APPEALS | X | ADMIN. CODE — AC-4-1 | C. DIVISION — County Manager |
| | PUBLIC | | OTHER | BY: Bill Hammond, Dpty. Cty. Mgr. |
| | WALK ON | | | |
| | TIME REQUIRED: | | | |

**7. BACKGROUND:**

--BACKGROUND BEGINS ON PAGE TWO--

**8. MANAGEMENT RECOMMENDATIONS:**

**9. RECOMMENDED APPROVAL:**

| A Department Director | B Purchasing or Contracts | C Human Resources | D Other | E County Attorney | F Budget Services | G County Manager |
|---|---|---|---|---|---|---|
| | | | | | *app 9/12* | |
| | | | | | OA / OM 9/12/02 / Risk / GC | |

**10. COMMISSION ACTION:**

| |
|---|
| _____ APPROVED |
| _____ DENIED |
| _____ DEFERRED |
| _____ OTHER |

On August 23, 2002, the Division of Purchasing received a request from the Lee County Information Technology Group (ITG) to prepare a request for Board approval to increase the amount approved via Blue Sheet No. 20010105 from $60,601.00 to $88,964.07 for Oracle site license support

Blue Sheet No. 20010105, approved on 2/13/01, authorized an expenditure of $60,601.00 to Oracle Corporation. The $60,601.00 requested was the total amount due for all Lee County agencies (BOCC, Clerk, CJIS, and DOT Tolls) – once outstanding credits were applied that year. (The total was $178,399.87 less $117,799.15 in credits.)

As the attached spreadsheet shows, the BOCC portion of the technical support is $85,231.23, and the DOT Tolls portion is $3,732.84; which are the same amounts originally approved in the original blue sheet – less the aforementioned credits. Since Oracle invoiced each agency separately, Board approval is required to issue a purchase order for the BOCC and DOT Tolls amounts. The BOCC portion is $85,231.23, and the DOT Tolls portion is $3,732.84; for a total amount of $88,964.07.

Funding is available:
BOCC:       KC5132851500.503465
DOT Tolls:  PE5414742101.503460 – 25%
            PE5414742102.503460 – 25%
            PE5414742103.503460 – 25%
            PE5414742104.503460 – 25%

Attachments:
(1)     Department Request for Increased Amount
(2)     Blue Sheet No. 20010105
(3)     Spreadsheet & Back-up for Oracle Pricing
(4)     Florida State Contract No. 252-002-00-1

# Memo

**To:**    Janet Sheehan, Purchasing Director

**From:**  Bill O'Kelly, ITG/ACS Account Executive

**CC:**

**Date:**  August 23, 2002

**Re:**    Blue Sheet Request – Oracle Support

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Janet,

We are requesting your help in preparing a blue sheet to increase the approved amount for Oracle support.

Action Requested:  Increase amount approved via blue sheet # 20010105 from $60,601 to $88,964.06 for Oracle site license support.

What Action Accomplishes:  Provides the BoCC technical support for Oracle software, which is billed one year in arrears.  Clarifies the amount approved in blue sheet # 20010105.

Background: Blue sheet 20010105, approved on 2/13/2001, authorized an expenditure of $60,601 to Oracle Corporation.  The $60,601 requested was the total amount due for all Lee County agencies (BoCC, Clerk, CJIS, and DOT Tolls)  once outstanding credits were applied that year.  (The total was $178,399.87 less $117,799.15 in credits).

As the attached spreadsheet shows, the BoCC portion of the technical support is $85,231.23, and the DOT Tolls portion is $3,732.84, which are the same amounts originally approved in the original blue sheet, less the aforementioned credits.  Because Oracle invoiced each agency separately, Purchasing requires BoCC approval to issue a purchase order for the BoCC and DOT Tolls amount.  The BoCC portion is $85,231.23, and DOT Tolls portion is $3,732.84 for a total amount of $88,964.06

BoCC funding source: KC5132851500.503465
DOT Tolls funding source:     PE5414742101.503460 – 25%
                              PE5414742102.503460 – 25%
                              PE5414742103.503460 – 25%
                              PE5414742104.503460 – 25%

ATTACHMENT #2

## LEE COUNTY BOARD OF COUNTY COMMISSIONERS
### AGENDA ITEM SUMMARY

BLUE SHEET NO: 20010105

**1. REQUESTED MOTION:**
ACTION REQUESTED: Approve issuance of a Purchase Order not-to-exceed $60,601 to the Oracle Corporation in fiscal year 2002 for 24 x 7 technical support of their database software.

WHY ACTION IS NECESSARY: According to Section 9.4.1 of the Lee County Purchasing & Payment Procedures Manual, approved by the Board on 3/21/00, purchases over $50,000 must be approved by the Board.

WHAT ACTION ACCOMPLISHES: Provides a legal commitment to the Oracle Corporation for technical support services provided to County IT departments, including ITG, Courts, and Constitutionals during FY01.

| 2. DEPARTMENTAL CATEGORY:   COMMISSION DISTRICT #: | 3. MEETING DATE: 02-13-2001 |
|---|---|

| 4. AGENDA | 5. REQUIREMENT/PURPOSE | 6. REQUESTOR OF INFORMATION |
|---|---|---|
| ___ CONSENT  ___ ADMINISTRATIVE  ___ APPEALS  ___ PUBLIC  ___ TIME REQUIRED: 15 Minutes | (Specify)  ___ STATUTE  ___ ORDINANCE  ___ ADMIN. CODE  _x_ OTHER | A. COMMISSIONER:  B. DEPARTMENT: County Administration  C. DIVISION  BY: Bruce Loucks, Asst. County Manager |

**7. BACKGROUND:**
On November 28th, 2000 the Board approved a five year fixed price contract with the Oracle Corporation for a license that allows unlimited use of its database product. This action was an affirmation of the County's (including many Constitutional Offices) long term commitment to continue using the industry's most highly rated database software, at a substantially reduced cost.

To use the database product efficiently County IT departments have maintained technical service contracts with this vendor for technical support. Oracle Corporation provides this support 24 hour 7 days a week, and bills the County for this service one year in arrears. However, to receive the service Oracle requires a legal commitment in the form of a Purchase Order, issued in advance. This means that while the Purchase Order is due now actual payment is not be due until December 2001, which is FY02 budget. The total cost for this service this year is $178,399.87, however the County currently has an existing credit of $117,799.15 due to some agencies paying in advance for this service. The result is a net outstanding amount due of $60,600.72 due Oracle in December, 2001 and budgeted in FY02.

**8. MANAGEMENT RECOMMENDATIONS:**

**9. RECOMMENDED APPROVAL**

| DEPARTMENT DIRECTOR | Purchasing | Human Resources | County Administration | OTHER | COUNTY ATTORNEY | COUNTY MANAGER |
|---|---|---|---|---|---|---|
|  |  |  | OA / OM / Risk / CC |  |  |  |

**10. COMMISSION ACTION:**
___ APPROVED
___ DENIED
___ DEFERRED
___ OTHER

RECEIVED BY
COUNTY ADMIN.
1/29/01
10:00 PM
COUNTY ADMIN.
FORWARDED TO:
1/29/01
1:20 PM

REC'VD
by CO. ATTY
1/29/01
3:05 PM
CO. ATTY.
FORWARDED TO:
2/1/01 9:05 PM

**FEES DUE BY AGENCY (49.9% Discount)**

| | New License Fees Due 1-15-00 | New Support Fees Due 12-1-01 | Existing Support Fees Due 12-1-01 | Support Fees Subtotal | Credit for Unused Applied 12-1-01 | Total Support Fees Due 12-1-01 |
|---|---|---|---|---|---|---|
| Clerk | $5,035.05 | $1,107.71 | $18,675.50 | | ($68,139.60) | -$48,356.39 |
| CJIS | $63,877.50 | $14,053.06 | $5,940.00 | | $0.00 | $19,993.05 |
| Tolls | $4,408.80 | $969.94 | $7,742.90 | | ($4,980.00) | $3,732.84 |
| Sub Total | $73,321.35 | $16,130.70 | $32,358.40 | $48,489.10 | ($73,119.60) | -$24,630.50 |
| BOCC | $336,401.46 | $74,008.32 | $23,945.90 | | ($42,804.55) | $55,149.67 |
| Tax Collector (BOCC) | $3,018.53 | $664.08 | $460.90 | | $0.00 | $1,124.98 |
| Tidemark (BOCC) | $15,092.63 | $3,320.38 | $26,508.90 | | ($1,875.00) | $27,954.28 |
| Lee County IS (BOCC) | $2,955.90 | $650.30 | $352.00 | | $0.00 | $1,002.30 |
| BOCC Sub Total | $357,468.52 | $78,643.07 | $51,267.70 | $129,910.77 | ($44,679.55) | $85,231.22 |
| **TOTALS** | **$430,789.87** | **$94,773.77** | **$83,626.10** | **$178,399.87** | **($117,799.15)** | **$60,600.72** |

**ATTACHMENT #3**

**ORACLE**            Support Sales         1910 Oracle Way        phone    1.800.636.6332
                                            Reston                 fax      703.364.7057
                                            Virginia 20190

December 28, 2000

Mr. Bill O'Kelly
Lee County
Board of County Commissioners
Information Technology Group
1615 Heitman ST
Fort Myers, FL 33901

Reference:  Purchase Order Number 22959, Dated November 29, 2000
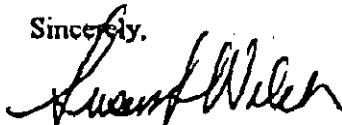
Dear Mr. O'Kelly:

Per the above referenced purchase order, Oracle agrees to credit Lee County the amount
of $117,799.15, for unused support. This credit will be reflected on your invoice when
your annual payment, in arrears, is due (per the State of Florida Contract #252-002-00-1,
in December of 2001).

For your reference, the first year total support fees, including product updates and silver
technical support, amounts to $94,773.77. The support fees for migrated licenses,
including products updates and silver technical support, amounts to $83,626.10.  The
total credit for unused support that Lee County is entitled to, is $117,799.15.

Oracle values Lee County as a customer and thanks you for your interest in our products
and services.

Sincerely,

Susan A. Welch
Regional Manager, Support Sales
Oracle Corporation

CC: Kristy Baran, Lee County
    Jeff Morrow, Oracle Corporation
    David Griffin, Oracle Corporation

B

# ORACLE*

Quote Prepared For: Donald Astley
Lee County Enterprise License Proposal

Phone#:
Fax#:

Quote Prepared By: Jeffrey Morrow
Oracle Corporation
1910 Oracle Way
Reston, VA 20190

Phone#: 703-364-9765
Fax#: 703-364-3024

| Qty | Oracle Product Net SSE Description | License/Support Term | License Type | License Quantity | List Price | Discount Percent | Discounted Price | Extended Price | Prorated Support | Updates Subscription | Total Support |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | Upgrade Oracle 8i Server NU-SS to Oracle 8i EE NU-SS | perpetual | Named User/Single Server | 50 | $ 440.00 | 49.900% | $ 220.44 | $ 11,022.00 | | | |
| | Silver Support | 1 year | | | | | | | $ 771.54 | $ 1,653.30 | $ 2,424.84 |
| 1 | Upgrade Oracle 8i EE NU-SS to Oracle 8i EE NU-MS | perpetual | Named User/Multi Server | 383 | $ 150.00 | 49.900% | $ 75.15 | $ 28,707.30 | | | |
| | Silver Support | 1 year | | | | | | | $ 2,009.61 | $ 4,306.10 | $ 6,315.61 |
| 1 | Oracle 8i Enterprise Edition | perpetual | Named User/Multi Server | 400 | $ 750.00 | 49.900% | $ 375.75 | $ 150,300.00 | | | |
| | Silver Support | 1 year | | | | | | | $ 10,521.00 | $ 22,545.00 | $ 33,066.00 |
| 1 | Oracle Parallel Server | perpetual | Universal Power Unit | 1049 | $ 30.00 | 49.900% | $ 15.03 | $ 15,761.50 | | | |
| | Silver Support | 1 year | | | | | | | $ 1,104.71 | $ 2,367.23 | $ 3,471.93 |
| 1 | Upgrade Oracle 8i Server to Oracle 8i EE | perpetual | Universal Power Unit | 1500 | $ 85.00 | 49.900% | $ 42.59 | $ 63,877.50 | | | |
| | Silver Support | 1 year | | | | | | | $ 4,471.43 | $ 9,581.63 | $ 14,053.06 |
| 1 | Oracle 8i Enterprise Edition | perpetual | Universal Power Unit | 1152 | $ 100.00 | 49.900% | $ 50.10 | $ 57,715.20 | | | |
| | Silver Support | 1 year | | | | | | | $ 4,040.06 | $ 8,657.28 | $ 12,697.34 |
| 1 | Oracle Diagnostic Pack | perpetual | Universal Power Unit | 1452 | $ 10.00 | 49.900% | $ 5.01 | $ 7,274.52 | | | |
| | Silver Support | 1 year | | | | | | | $ 509.22 | $ 1,091.18 | $ 1,600.39 |
| 1 | Oracle Tuning Pack | perpetual | Universal Power Unit | 1452 | $ 10.00 | 49.900% | $ 5.01 | $ 7,274.52 | | | |
| | Silver Support | 1 year | | | | | | | $ 509.22 | $ 1,091.18 | $ 1,600.39 |
| 1 | Oracle Change Management Pack | perpetual | Universal Power Unit | 1452 | $ 10.00 | 49.900% | $ 5.01 | $ 7,274.52 | | | |
| | Silver Support | 1 year | | | | | | | $ 509.22 | $ 1,091.18 | $ 1,600.39 |
| 1 | Oracle Diagnostic Management Pack | perpetual | Named User/Multi Server | 1002 | $ 50.00 | 49.900% | $ 25.05 | $ 25,100.10 | | | |
| | Silver Support | 1 year | | | | | | | $ 1,757.01 | $ 3,765.02 | $ 5,522.02 |
| 1 | Upgrade Oracle Diagnostic Pack NU-SS to NU-MS | perpetual | Named User/Multi Server | 200 | $ 10.00 | 49.900% | $ 5.01 | $ 1,002.00 | | | |
| | Silver Support | 1 year | | | | | | | $ 70.14 | $ 150.30 | $ 220.44 |
| 1 | Oracle Tuning Management Pack | perpetual | Named User/Multi Server | 1002 | $ 50.00 | 49.900% | $ 25.05 | $ 25,100.10 | | | |
| | Silver Support | 1 year | | | | | | | $ 1,757.01 | $ 3,765.02 | $ 5,522.02 |
| 1 | Upgrade Oracle Tuning Pack NU-SS to NU-MS | perpetual | Named User/Multi Server | 200 | $ 10.00 | 49.900% | $ 5.01 | $ 1,002.00 | | | |
| | Silver Support | 1 year | | | | | | | $ 70.14 | $ 150.30 | $ 220.44 |
| 1 | Oracle Change Management Pack | perpetual | Named User/Multi Server | 1102 | $ 50.00 | 49.900% | $ 25.05 | $ 27,605.10 | | | |
| | Silver Support | 1 year | | | | | | | $ 1,932.38 | $ 4,140.77 | $ 6,073.12 |
| 1 | Upgrade Oracle Change Mgmt. Pack NU-SS to NU-MS | perpetual | Named User/Multi Server | 100 | $ 10.00 | 49.900% | $ 5.01 | $ 501.00 | | | |
| | Silver Support | 1 year | | | | | | | $ 35.07 | $ 75.15 | $ 110.22 |
| 1 | Upgrade Oracle SQL Plus from NU-SS to NU-MS | perpetual | Named User/Multi Server | 17 | $ 125.00 | 49.900% | $ 62.63 | $ 751.50 | | | |
| | Silver Support | 1 year | | | | | | | $ 52.61 | $ 112.73 | $ 165.33 |
| 1 | Upgrade Oracle Developer from NU-SS to NU-MS | perpetual | Named User/Multi Server | 1 | $ 1,000.00 | 49.900% | $ 501.00 | $ 501.00 | | | |
| | Silver Support | 1 year | | | | | | | $ 35.07 | $ 75.15 | $ 110.22 |
| | Total Licenses | | | | | | | $ 430,789.86 | $ 30,155.29 | $ 64,618.48 | $ 94,773.77 |
| | Total Support | | | | | | | $ 94,773.77 | | | |
| | Support For Existing Licenses 1 Year | | | | | | | $ 93,626.10 | | | |

$ 668,777.39

| Division | CSI | License Type | User Level | Migrated to | Product | Platform | Support End | Purchased By | Purchase Date | |
|---|---|---|---|---|---|---|---|---|---|---|
| Lee County (Tots) | 1894892 | Concurrent | 16 | 32 NU-SS | Server EE | Open VMS | 25-Jul-99 | SAIC | 22-Jul-97 | $4,234.00 |
| Lee County Tax Collector (BOCC) | 1889411 | Concurrent | 5 | 10 NU-SS | Server | NT | 1-Feb-99 | Direct | 2-Feb-98 | $352.00 |
|  |  | Developer | 1 | 1 NU-SS | SQL Plus | NT | 1-Feb-99 | Direct | 2-Feb-98 | $108.90 |
| Lee County Clerk of The Court | 1548957 | Concurrent | 30 | 60 NU-SS | Server EE | HP-UX | 30-Sep-01 | Direct | 3-Feb-97 | $0.00 |
|  |  | Concurrent | 170 | 340 NU-SS | Server EE | HP-UX | 30-Sep-01 | Direct | 25-Aug-98 | $0.00 |
| Lee County CJIS Project IS Dept | 1551919 | Concurrent | 200 | 1200 UPU | Server | Solaris | 25-Feb-00 | Direct | 26-Feb-97 | $4,950.00 |
|  | 2050225 | Concurrent | 50 | 300 UPU | Server | Solaris | 1-Oct-01 | Direct | 21-Sep-99 | $990.00 |
| Lee County Clerk of The Court | 1584039 | Named | 2 | 7 NU-SS | Programmer | HP-UX | 2-Feb-99 | Direct | 26-Mar-97 | $437.90 |
|  | 1584040 | Named | 2 | 7 NU-SS | Programmer | NT | 2-Feb-99 | Direct | 26-Mar-97 | $437.90 |
| Lee County IS | 1649484 | Concurrent | 4 | 10 NU-SS | Server | Netware | 22-May-98 | Direct | 23-Mar-97 | $352.00 |
| Lee County Clerk of The Court | 1541893 | Concurrent | 10 | 20 NU-SS | Server | NT | 30-Sep-01 | Direct | 18-Feb-97 | 1704.00 |
|  |  | Developer | 10 | 10 NU-SS | SQL Plus | NT | 30-Sep-01 | Direct | 18-Feb-97 | $1,098.90 |
| Lee County BOCC | 2457795 | Concurrent | 100 | 600 UPU | Server EE | NT | 15-Sep-00 | Direct | 17-Sep-98 | $13,200.00 |
|  |  | Concurrent | 8 | 48 UPU | Server EE | NT | 15-Sep-00 | Direct | 17-Sep-98 | $1,056.00 |
|  |  | Concurrent | 100 |  | Intermedia | NT | 15-Sep-00 | Direct | 17-Sep-98 |  |
|  |  | Concurrent | 100 | 100 NU-SS | Tuning Pack | NT | 15-Sep-00 | Direct | 17-Sep-98 | $880.00 |
|  |  |  |  | 300 UPU |  |  |  |  |  | $660.00 |
|  |  | Concurrent | 8 | 48 UPU | Tuning Pack |  |  |  |  | $105.60 |
|  |  | Concurrent | 100 | 100 NU-SS | Diagnostic Pack | NT | 15-Sep-00 | Direct | 17-Sep-98 | $880.00 |
|  |  |  |  | 300 UPU |  |  |  |  |  | $660.00 |
|  |  | Concurrent | 8 | 48 UPU | Diagnostic Pack |  |  |  |  | $105.60 |
|  |  | Concurrent | 100 | 100 NU-SS | Change Mgmt | NT | 15-Sep-00 | Direct | 17-Sep-98 | $880.00 |
|  |  |  |  | 300 UPU |  |  |  |  |  | $660.00 |
|  |  | Concurrent | 8 | 48 UPU | Change Mgmt |  |  |  |  | $105.60 |
|  |  | Named User SS | 50 | 150 UPU | Parallel Server | NT |  |  |  | $1,320.00 |
|  |  | Concurrent | 100 | 600 UPU | Parallel Server | NT | 15-Sep-00 | Direct | 17-Sep-98 | $3,940.00 |
|  |  | Concurrent | 100 | Credit | Web DB | NT | 15-Sep-00 | Direct | 17-Sep-98 |  |
| Lee County BOCC | 3171642 | Named User SS | 100 | 100 NU-SS | Server EE | NT |  | Direct |  |  |
|  |  | Named User SS | 100 | 100 NU-SS | Tuning Pack | NT |  | Direct |  |  |
|  |  | Named User SS | 100 | 100 NU-SS | Diagnostic Pack | NT |  | Direct |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Lee County BOCC | 1735143 | Concurrent | 5 | 10 NU-SS | Server | NT | 4-Sep-00 | Direct | 5-Sep-97 | $352.00 |
| Lee County Property Appraiser | 2520700 | Concurrent | 100 | 200 NU-SS | Server EE | Dec Unix | 15-Feb-01 | Direct | 12-Feb-99 | $28,400.00 |
| (Tidemark) |  | Developer | 1 | 1 NU-SS | Plus | Dec Unix | 15-Feb-01 | Direct | 12-Feb-99 | $108.90 |
| Lee County Clerk of Courts | 3044484 | Power Unit | 580 RISC | 580 Power Units | Server EE | RISC | 3-Sep-01 | Direct | 3-Apr-00 | $35,397.00 |
| Lee County Tots | 1894980 | Concurrent | 10 | 20 NU-SS | Server EE | Sun Solaris | 25-Jul-99 | Direct | 25-Apr-97 | $2,643.00 |
|  | 1894983 | Developer | 1 |  | Developer | NT | 25-Jul-99 | Direct | 24-Jul-98 |  |
|  |  |  |  |  |  |  |  |  |  | $93,828.10 |
|  |  |  |  |  |  |  |  | Credit for Unused Support |  |  |
|  |  |  |  |  |  |  |  |  | YEAR 1 | $93,828.10 |
|  |  |  |  |  |  |  |  |  | YEAR 2 | $97,607.41 |
|  |  |  |  |  |  |  |  |  | YEAR 3 | $92,807.79 |
|  |  |  |  |  |  |  |  |  | YEAR 4 | $96,807.56 |
|  |  |  |  |  |  |  |  |  | YEAR 5 | $101,648.05 |
|  |  |  |  |  |  |  |  |  | TOTAL 5 YR TCO | $452,015.91 |

Dec 1 2000 forward

# Rollin template

| CSI # | Co. Name | PRODUCT | Quanti | Users | SUPPORT END | ROLLIN | | | | |
|-------|----------|---------|--------|-------|-------------|--------|---|---|---|---|
| 1694892 | | ee | 1 | 16 cc | 4/27/01 | $ 5,760.00 | | | | |
| 1869497 | | Server | 1 | 5 cc | 2/1/99 | $ 544.00 | | | | |
| | | Plus | 1 | 1 | 2/1/99 | $ 182.52 | | | | |
| 1541893 | | server | | 10 | 9/30/01 | | | | | |
| | | plus | | 10 | 9/30/01 | | | | | |
| 1551969 | | server | | 200 | 2/25/00 | $ 29,000.00 | | | | |
| 1564039 | | programmer | | 2 | 2/2/99 | $ 720.00 | | | | |
| 1564040 | | programmer | | 2 | 2/2/99 | $ 720.00 | | | | |
| 1649484 | | server | | 5 | 5/23/98 | $ 725.00 | | | | |
| 2657795 | | ee | | 100 | 9/16/01 | $ 22,009.97 | | | | |
| | | ee | | 8 TRIAL | | | | | | |
| | | intermedia | | 100 | 9/16/01 | $ 3,668.33 | | | | |
| | | tuning | | 100 | 9/16/01 | $ 1,467.33 | | | | |
| | | tuning | | 8 TRIAL | | | | | | |
| | | diagnostic | | 100 | 9/16/01 | $ 1,467.33 | | | | |
| | | diagnostic | | 8 TRIAL | | | | | | |
| | | change man | | 100 | 9/16/01 | | | | | |
| | | change man | | 8 TRIAL | | | | | | |
| | | parallel server | | 50 TRIAL | | | | | | |
| | | parallel server | | 100 | 9/16/01 | $ 8,070.32 | | | | |
| | | web db | | 100 | 9/16/01 | $ 3,668.33 | | | | |
| 3171842 | | EE | | 100 | 9/19/01 | $ 12,710.25 | | | | |
| | | tuning | | 100 | 9/19/01 | $ 847.35 | | | | |
| | | diag | | 100 | 9/19/01 | $ 2,421.00 | | | | |
| 1735145 | | server | | 5 | 9/4/01 | $ 646.65 | | | | |
| 2520700 | | ee | | 100 | 2/15/01 | $ 9,180.00 | | | | |
| | | developer | | 1 | 2/15/01 | | | | | |
| 3044864 | | ee | | 880 upu | 9/3/01 | $ 33,321.02 | | | | |
| 1094960 | | ee | | 10 | 4/26/01 | $ 3,600.00 | | | | |
| 1094963 | | developer | | 1 | 4/26/01 | $ 1,440.00 | | | | |
| 2860226 | | server | silver | 50 | 10/11/00 | $ 7,250.00 | | | | |

AMOUNT DUE NEXT YEAR      ROLLIN: $ 149,419.46

TOTAL REINSTATEMENT: $ -

CREDIT FOR UNUSED: $ 117,799.15 ←

TOTAL ROLLIN:

*Please note all rollin's must be approved through the Support Sales Rep and the RM*

*All calculations are based on a Signing Date of November 30, 2000*

*Figures calculated at BRONZE by Catherine Houlihan on 11/16/00*

Current to Dec 1

# LEE COUNTY REVISIONS FOR CLOSE

| CSI # | Co. Name | PRODUCT | Quantit | Users | SUPPORT END | RNSTATE | MEMO's Credit | | CRT for Unused |
|-------|----------|---------|---------|-------|-------------|---------|---------------|---|----------------|
| *tolls* 1694892 | | ee | 1 | 16 cc | 4/27/01 | | | 6 | $ 2,880.00 |
| 1869497 | | Server | 1 | 5 cc | 2/1/99 | $ 544.00 | | | |
| | | Plus | 1 | 1 | 2/1/99 | $ 182.52 | | | |
| 1546559 | | ee | 1 | 170 | 9/30/01 | | | 10 | $ 45,000.00 |
| | | ee | | 30 | 9/30/01 | | | | |
| 1541893 | | server | | 10 | 9/30/01 | | | | |
| | | plus | | 10 | 9/30/01 | | | | |
| 1551963 | | server | | 200 | 2/25/00 | $ 24,167.00 | | | |
| 1564039 | | programmer | | 2 | 2/28/99 | $ 720.00 | | | |
| 1564040 | | programmer | | 2 | 2/28/99 | $ 720.00 | | | |
| 1649484 | | server | | 6 | 5/23/98 | $ 725.00 | | | |
| 2657795 | | ee | | 100 | 9/16/01 | | | 9.6 | $ 16,133.85 |
| | | ee | | 8 | TRIAL | | | | |
| | | intermedia | | 100 | 9/16/01 | | | 9.5 | $ 2,688.98 |
| | | tuning | | 100 | 9/16/01 | | | 8.5 | $ 1,075.59 |
| | | tuning | | 8 | TRIAL | | | | |
| | | diagnostic | | 100 | 9/16/01 | | | 9.5 | $ 1,075.59 |
| | | diagnostic | | 8 | TRIAL | | | | |
| | | change man | | 100 | 9/16/01 | | | | |
| | | change man | | 8 | TRIAL | | | | |
| | | parallel server | | 50 | TRIAL | | | | |
| | | parallel server | | 100 | 9/16/01 | | | 9.5 | $ 5,915.75 |
| | | web db | | 100 | 9/16/01 | | | 9.5 | $ 2,688.98 |
| 3171842 | | EE | | 100 | 9/19/01 | | | 9.6 | $ 12,777.50 |
| | | tuning | | 100 | 9/19/01 | | | | |
| | | diag | | 100 | 9/19/01 | | | | |
| 1735145 | | server | | 5 | 9/4/01 | | | 9 | $ 448.31 |
| 2520700 | | ee | | 100 | 2/15/01 | | | 3 | $ 1,875.00 |
| | | developer | | 1 | 2/15/01 | | | | |
| 3044884 | | ee | | 860 upu | 9/3/01 | | | 9 | $ 23,139.60 |
| *tolls* 1094960 | | ee | | 10 | 4/26/01 | | | 5 | $ 1,500.00 |
| 1094963 | | developer | | 1 | 4/26/01 | | | 5 | $ 600.00 |
| 2880225 | | server | silver | 50 | 10/11/01 | | Unpaid invoice no credits back | | |

ROLLIN:
TOTAL REINSTATEMENT:
CREDIT FOR UNUSED: $ 117,799.15
TOTAL ROLLIN:

*Please note all rollin's must be approved through the Support Sales Rep and the RM*
*All calculations are based on a Signing Date of 11-30-00*
*Figures calculated by Catherine Houlihan on 11/16/00*

Dec 1 2000 forward

# Rollin template

| CSI # | Co. Name | PRODUCT | Quantit | Users | SUPPORT END | ROLLIN | | | | |
|-------|----------|---------|---------|-------|-------------|--------|---|---|---|---|
| 1694892 | | ee | 1 | 16 cc | 4/27/01 | $ 5,760.00 | | | | |
| 1863497 | | Server | 1 | 5 cc | 2/1/99 | $ 544.00 | | | | |
| | | Plus | 1 | 1 | 2/1/99 | $ 182.52 | | | | |
| 1541893 | | server | | 10 | 9/30/01 | | | | | |
| | | plus | | 10 | 9/30/01 | | | | | |
| 1551969 | | server | | 200 | 2/25/00 | $ 29,000.00 | | | | |
| 1584039 | | programmer | | 2 | 2/2/99 | $ 720.00 | | | | |
| 1584040 | | programmer | | 2 | 2/2/99 | $ 720.00 | | | | |
| 1649484 | | server | | 6 | 5/23/98 | $ 725.00 | | | | |
| 2857795 | | ee | | 100 | 9/16/01 | $ 22,009.97 | | | | |
| | | ee | | 8 | TRIAL | | | | | |
| | | intermedia | | 100 | 8/16/01 | $ 3,668.33 | | | | |
| | | tuning | | 100 | 9/16/01 | $ 1,467.33 | | | | |
| | | tuning | | 8 | TRIAL | | | | | |
| | | diagnostic | | 100 | 9/16/01 | $ 1,467.33 | | | | |
| | | diagnostic | | 8 | TRIAL | | | | | |
| | | change man | | 100 | 9/16/01 | | | | | |
| | | change man | | 8 | TRIAL | | | | | |
| | | parallel server | | 50 | TRIAL | | | | | |
| | | parallel server | | 100 | 9/16/01 | $ 8,070.32 | | | | |
| | | web db | | 100 | 9/16/01 | $ 3,668.33 | | | | |
| 3171842 | | EE | | 100 | 9/18/01 | $ 12,710.25 | | | | |
| | | tuning | | 100 | 9/18/01 | $ 847.35 | | | | |
| | | diag | | 100 | 9/18/01 | $ 2,421.00 | | | | |
| 1735145 | | server | | 6 | 9/4/01 | $ 646.65 | | | | |
| 2520700 | | ee | | 100 | 2/15/01 | $ 9,160.00 | | | | |
| | | developer | | 1 | 2/15/01 | | | | | |
| 3044864 | | ee | | 880 upu | 9/3/01 | $ 33,321.02 | | | | |
| 1094960 | | ee | | 10 | 4/26/01 | $ 3,600.00 | | | | |
| 1094963 | | developer | | 1 | 4/26/01 | $ 1,440.00 | | | | |
| 2860225 | | server | silver | 50 | 10/11/00 | $ 7,250.00 | | | | |

AMOUNT DUE NEXT YEAR          ROLLIN: $  149,419.40

TOTAL REINSTATEMENT: $    -

CREDIT FOR UNUSED: $   117,799.15 ←

TOTAL ROLLIN:

**Please note all rollin's must be approved through the Support Sales Rep and the RM**
**All calculations are based on a Signing Date of November 30, 2000**
**Figures calculated at BRONZE by Catherine Houlihan on 11/16/00**

Current to Dec 1

# LEE COUNTY REVISIONS FOR CLOSE

| CSI # | Co. Name | PRODUCT | Quantit | Users | SUPPORT END | RNSTATEM | MO's Credit | CRT for Unused |
|-------|----------|---------|---------|-------|-------------|-----------|-------------|----------------|
| 1694892 | | ee | 1 | 16 cc | 4/27/01 | | 6 | $ 2,880.00 |
| 1869497 | | Server | 1 | 5 cc | 2/1/99 | $ 544.00 | | |
| | | Plus | 1 | 1 | 2/1/99 | $ 182.52 | | |
| 1546597 | | ee | 1 | 170 | 9/30/01 | | 10 | $ 45,000.00 |
| | | ee | | 30 | 9/30/01 | | | |
| 1541893 | | server | | 10 | 9/30/01 | | | |
| | | plus | | 10 | 9/30/01 | | | |
| 1551969 | | server | | 200 | 2/25/00 | $ 24,167.00 | | |
| 1584038 | | programmer | | 2 | 2/2/99 | $ 720.00 | | |
| 1584040 | | programmer | | 2 | 2/2/99 | $ 720.00 | | |
| 1649484 | | server | | 5 | 5/23/98 | $ 725.00 | | |
| 2657785 | | ee | | 100 | 9/16/01 | | 9.6 | $ 18,199.85 |
| | | ee | | 8 | TRIAL | | | |
| | | intermedia | | 100 | 9/16/01 | | 9.5 | $ 2,688.98 |
| | | tuning | | 100 | 9/16/01 | | 9.5 | $ 1,075.59 |
| | | tuning | | 8 | TRIAL | | | |
| | | diagnostic | | 100 | 9/16/01 | | 9.5 | $ 1,075.59 |
| | | diagnostic | | 8 | TRIAL | | | |
| | | change man | | 100 | 9/16/01 | | | |
| | | change man | | 8 | TRIAL | | | |
| | | parallel server | | 50 | TRIAL | | | |
| | | parallel server | | 100 | 9/16/01 | | 9.5 | $ 5,915.75 |
| | | web db | | 100 | 9/16/01 | | 9.5 | $ 2,688.98 |
| 3171842 | | EE | | 100 | 9/19/01 | | 9.5 | $ 12,777.50 |
| | | tuning | | 100 | 9/19/01 | | | |
| | | diag | | 100 | 9/19/01 | | | |
| 1735145 | | server | | 5 | 9/4/01 | | 9 | $ 448.31 |
| 2520700 | | ee | | 100 | 2/16/01 | | 3 | $ 1,875.00 |
| | | developer | | 1 | 2/15/01 | | | |
| 3044864 | | ee | | 880 upu | 9/3/01 | | 9 | $ 23,139.80 |
| 1094960 | | ee | | 10 | 4/26/01 | | 5 | $ 1,500.00 |
| 1094963 | | developer | | 1 | 4/26/01 | | 6 | $ 600.00 |
| 2850225 | | server | silver | 50 | 10/11/01 | | Unpaid invoice no credits back | |

ROLLIN:
TOTAL REINSTATEMENT:
CREDIT FOR UNUSED:  $  117,799.15
TOTAL ROLLIN:

*Please note all rollin's must be approved through the Support Sales Rep and the RM*
*All calculations are based on a Signing Date of 11-30-00*
*Figures calculated by Catherine Houlihan on 11/16/00*

**ATTACHMENT# 4**

# Computer Software: Oracle Software
# 252-002-00-1
### Effective: 05/26/00 through 05/25/03

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## <u>Certification</u>
## <u>Special Conditions</u>
## <u>Price Sheet</u>
## <u>Ordering Instructions</u>
## <u>Revisions</u>
## <u>Complete Contract</u>

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### <u>Contractors</u>

<u>Oracle Corporation</u>
http://osi.oracle.com/pls/florida/florida.home

# ORACLE®

## e-business Global Price List
## April 10, 2000

# Oracle Database Pricing

| | Named User Single Server License | Named User Multi Server License | Universal Power Unit License | License Price | Other Licensing Metrics | Minimum | Licensing Note |
|---|---|---|---|---|---|---|---|
| **Oracle Database** | | | | | | | |
| Oracle8i Standard Edition | 160 | 200 | - | - | - | 5 | - |
| | - | - | 15 | - | - | 200 | - |
| Oracle8i Enterprise Edition | 600 | 750 | 100 | - | - | - | Note 1 |
| Trusted Oracle Enterprise Edition | 720 | 900 | 120 | - | - | - | Note 1 |
| Oracle8i Personal Edition | 395 | - | - | - | - | 1 | - |
| Oracle8i Lite | 295 | - | - | - | - | 1 | - |
| | | | | | | | |
| *Oracle8i Standard Edition Options:* | | | | | | | |
| WebDB Standard Edition | 20 | 25 | 5 | - | - | - | Note 2 |
| Workflow Standard Edition | 30 | 40 | 5 | - | - | - | Note 2 |
| Standard Management Pack | 20 | 25 | 2.00 | - | - | - | Note 2 |
| | | | | | | | |
| *Oracle8i Enterprise Edition Options:* | | | | | | | |
| Advanced Security | 120 | 150 | 15 | - | - | - | Note 2 |
| Parallel Server | 240 | 300 | 30 | - | - | - | Note 2 |
| Partitioning | 240 | 300 | 30 | - | - | - | Note 2 |
| Spatial | 360 | 450 | 40 | - | - | - | Note 2 |
| Visual Information Retrieval | 360 | 450 | 40 | - | - | - | Note 2 |
| WebDB Enterprise Edition | 40 | 50 | 10 | - | - | - | Note 2 |
| Workflow Enterprise Edition | 60 | 75 | 15 | - | - | - | Note 2 |
| Diagnostic Management Pack | 40 | 50 | 10 | - | - | - | Note 2 |
| Tuning Management Pack | 40 | 50 | 10 | - | - | - | Note 2 |
| Change Management Pack | 40 | 50 | 10 | - | - | - | Note 2 |
| Management Pack for Oracle Applications | 40 | 50 | 10 | - | - | - | Note 2 |
| Management Pack for SAP R/3 | 40 | 50 | 10 | - | - | - | Note 2 |
| | | | | | | | |
| **Application Servers and Integration Products** | | | | | | | |
| Application Server Standard Edition | 40 | 50 | 5 | - | - | - | Note 1 |
| Application Server Enterprise Edition | 80 | 100 | 10 | - | - | - | Note 1 |
| Applications InterConnect Toolkit | 100 | 125 | 15 | - | - | - | Note 1 |
| Forms Server | 75 | 95 | 10 | - | - | - | Note 1 |
| Reports Server | 75 | 95 | 10 | - | - | - | Note 1 |
| | | | | | | | |
| Replication Services | - | - | - | 25,000 | Computer | 1 | - |
| *Non-Mainframe Gateways:* | - | - | - | 15,000 | Computer | 1 | - |
| Oracle Transparent Gateways for MS SQL Server, Sybase, Rdb, Ingres, Informix, Teradata, RMS, DB2/400 and Image/SQL | | | | | | | |
| Access Manager for AS/400 | - | - | - | 15,000 | Computer | 1 | - |
| Procedural Gateway for MQ Series | - | - | - | 15,000 | Computer | 1 | - |
| *Mainframe Gateways:* | - | - | - | 95,000 | Computer | 1 | - |
| Procedural Gateway for APPC | | | | | | | |
| Transparent Gateways for DB2 and SESAM | | | | | | | |
| MVS Client Bundle | - | - | - | 95,000 | Computer | 1 | - |
| Each Additional Access Manager for MVS Client Bundle | - | - | - | 25,000 | Computer | 1 | - |
| Transparent Gateway for IBM DRDA | - | - | - | 45,000 | Computer | 1 | - |
| Transparent Gateway for EDA/SQL | - | - | - | 120,000 | Computer | 1 | - |
| Each Additional EDA/SQL Driver | - | - | - | 60,000 | Computer | 1 | - |
| | | | | | | | |
| **Other Server Products** | | | | | | | |
| Video Server | 40 | 50 | 10 | - | - | 250 Named | Note 1 |
| Email Server | 15 | 19 | 10 | - | - | - | Note 1 |
| Internet Directory | - | - | 50 | 5 | Entry | 5,000 | - |
| Message Broker | 95 | 120 | 10 | - | - | - | Note 1 |
| Portal-To-Go (Carrier Edition) | 10 | 12 | - | - | - | 50,000 | - |
| Portal-To-Go (Enterprise Edition) | 95 | 120 | - | - | - | 200 | - |
| | | | | | | | |
| **Express and Data Warehousing Products** | | | | | | | |
| Express Server | 1,595 | 1,995 | 200 | - | - | - | - |
| Personal Express | 695 | - | - | - | - | - | - |
| Express Analyzer | 595 | 745 | - | - | - | - | - |
| Express Objects | 3,995 | 4,995 | - | - | - | - | - |
| Data Mart Suite | - | - | - | 37,100 | Suite | - | Note 3 |
| Data Mart Suite, Sales & Marketing | - | - | - | 95,500 | Suite | - | Note 3 |
| Warehouse Builder | - | - | 20 | - | - | 200 | - |
| Warehouse Toolkit for PeopleSoft | - | - | - | 100,000 | Computer | 1 | - |
| ADW Sales Analysis Collection Pack | - | - | - | 35,000 | Computer | 1 | - |
| Darwin Data Mining Suite | - | - | 100 | - | - | 200 | - |
| Darwin Deployment Pack | - | - | 15 | - | - | 200 | - |
| | | | | | | | |
| **Development, Query and Reporting Tools** | | | | | | | |
| Designer | 3,995 | 4,995 | - | - | - | 1 | - |
| JDeveloper | 2,995 | 3,745 | - | - | - | 1 | - |
| Programmer | 995 | 1,245 | - | - | - | 1 | - |
| SQL*Plus | 495 | 620 | - | - | - | 1 | - |
| Application Object Library | 1,995 | 2,495 | - | - | - | 1 | - |
| Discoverer Viewer | 395 | 495 | - | - | - | 100 | - |
| Discoverer User Edition | 795 | 995 | - | - | - | 1 | - |
| Discoverer Administration Edition | 1,995 | 2,495 | - | - | - | 1 | - |
| Forms Developer | 2,995 | 3,745 | - | - | - | 1 | - |
| Reports Developer | 1,995 | 2,495 | - | - | - | 1 | - |
| Business Components for Java | 80 | 100 | 10 | - | - | - | Note 1 |

| Available on All Products: | |
|---|---|
| 4-Year Term License at 60% of Perpetual License | Silver Support available at 22% of Perpetual License |
| 2-Year Term License at 35% of Perpetual License | Update Subscription available at 15% of Perpetual License |

[1] If licensing by Named User, Customer must determine the number of Universal Power Units (UPU) on each server. The required minimum is 1 Named User for every 30 UPUs. If licensing by UPU, the minimum is 200 UPUs.

[2] Options must match the number of licenses of the associated database. Exception: WebDB Standard Edition and WebDB Enterprise Edition can be licensed as development tools, in this instance the WebDB licenses need not match the database.

[3] Data Mart Suite and Data Mart Suite, Sales & Marketing are limited to computers with a maximum of 4 processors.

# Oracle Rdb Pricing

| | Named User Single Server License | Named User Multi Server License | Universal Power Unit License | License Price | Other Licensing Metrics | Minimum | Licensing Note |
|---|---|---|---|---|---|---|---|
| **Rdb Server Products** | | | | | | | |
| Rdb Standard Edition | 160 | 200 | - | - | - | 5 | - |
| | - | - | 15 | - | - | 200 | - |
| Rdb Enterprise Edition | 600 | 750 | 100 | - | - | - | Note 1 |
| Rdb Personal Edition | 395 | - | - | - | - | 1 | - |
| CODASYL DBMS | 440 | 550 | - | - | - | - | Note 1 |
| | | | | | | | |
| *Rdb Server Options:* | | | | | | | |
| TRACE/Expert | 40 | 50 | 5 | - | - | - | Note 2, 3 |
| Power Utilities | 80 | 100 | 10 | - | - | - | Note 2 |
| Hot Standby | 180 | 225 | 20 | - | - | - | Note 2, 3 |
| | | | | | | | |
| **Application Servers and Rdb Integration Products** | | | | | | | |
| Application Server Standard Edition | 40 | 50 | 5 | - | - | - | Note 1 |
| Application Server Enterprise Edition | 80 | 100 | 10 | - | - | - | Note 1 |
| Forms Server | 75 | 95 | 10 | - | - | - | Note 1 |
| Reports Server | 75 | 95 | 10 | - | - | - | Note 1 |
| | | | | | | | |
| *Non-Mainframe Gateways for Rdb:* | - | - | - | 15,000 | Computer | 1 | - |
| Oracle, Sybase, CODAYSL DBMS, RMS, PC Data, Custom Drivers | | | | | | | |
| *Mainframe Gateways for Rdb:* | - | - | - | 95,000 | Computer | 1 | - |
| DB2 | | | | | | | |
| ODBC Access to Non-Relational Data for Rdb | - | - | - | 4,995 | Computer | 1 | - |
| | | | | | | | |
| **Express Products for Rdb** | | | | | | | |
| * Express Analyzer | 595 | 745 | - | - | - | - | - |
| * Express Server | 1,595 | 1,995 | - | - | - | - | - |
| | | | | | | | |
| **Development, Query and Reporting Tools for Rdb** | | | | | | | |
| * Designer | 3,995 | 4,995 | - | - | - | 1 | - |
| * JDeveloper | 2,995 | 3,745 | - | - | - | 1 | - |
| * Programmer | 995 | 1,245 | - | - | - | 1 | - |
| Programmer for Rdb | 995 | 1,245 | - | - | - | 1 | Note 4 |
| * SQL*Plus | 495 | 620 | - | - | - | 1 | - |
| RALLY | 3,995 | 4,995 | - | - | - | 1 | - |
| CDD/ Repository | 3,000 | 3,750 | - | - | - | 1 | - |
| CDD/Administrator | 4,000 | 5,000 | - | - | - | 1 | - |
| * Discoverer Viewer | 395 | 495 | - | - | - | 100 | - |
| * Discoverer User Edition | 795 | 995 | - | - | - | 1 | - |
| * Discoverer Administration Edition | 1,995 | 2,495 | - | - | - | 1 | - |
| * Forms Developer | 2,995 | 3,745 | - | - | - | 1 | - |
| * Reports Developer | 1,995 | 2,495 | - | - | - | 1 | - |
| RALLY Client | 445 | 555 | - | - | - | 1 | - |
| Enterprise Manager DBA Pack for Rdb | - | - | - | 1,195 | Computer | 1 | - |
| CDD/R Runtime | - | - | - | 15,995 | Computer | 1 | Note 5 |

\* These programs are duplicated on this page for ease of reference to the Rdb product line.

| Available on All Products: | |
|---|---|
| 4-Year Term License at 60% of Perpetual License | Silver Support available at 22% of Perpetual License |
| 2-Year Term License at 35% of Perpetual License | Update Subscription available at 15% of Perpetual License |

[1] If licensing by Named User, Customer must determine the number of Universal Power Units (UPU) on each server. The required minimum is 1 Named User for every 30 UPUs.
If licensing by UPU, the miminum is 200 UPUs.

[2] Options must match the number of licenses of the associated database. Exception: WebDB Standard Edition and WebDB Enterprise Edition can be licensed as development tools, in this instance the WebDB licenses need not match the database.

[3] TRACE/Expert and Hot Standby may also be licensed with CODASYL DBMS.

[4] Oracle precompilers supported via SQL*Net for Rdb for use across Oracle & Rdb Servers.

[5] CDD/R Runtime is an unlimited use license for applications requiring CDD/R deployment licenses. The license limits access to CDD/R runtime and does not include a license for the developer.

# Oracle ERP Applications

| | License Price | Licensing Metrics | Minimum | Licensing Note |
|---|---|---|---|---|
| **Financial Applications** | | | | |
| **Financials** | 3,995 | Application User | 5 | Note 2 |
| Tutor for Financials | 495 | Application User | 5 | Note 1, 3 |
| Self-Service Expenses | 75 | Employee | 100 | . |
| Financials Intelligence | 50 | Employee | 100 | . |
| Financial Analyzer | 1,495 | Application User | 5 | . |
| Treasury (11i only) | 40,000 | Application User | 5 | . |
| Property Manager (11i only) | 4,995 | Application User | 10 | . |
| Activity Based Management | 150 | Employee | 100 | . |
| Balanced Scorecard | 150 | Employee | 100 | . |
| | | | | |
| **Projects Applications** | | | | |
| **Projects** | 3,995 | Application User | 5 | Note 2 |
| Project Billing | 2,995 | Application User | 5 | Note 1 |
| Tutor for Projects | 495 | Application User | 5 | Note 1, 3 |
| Self-Service Time | 125 | Application User | 50 | . |
| Project Connect for Microsoft Project | 295 | Application User | 5 | . |
| Project Analysis Collection Pack | 34,995 | Computer | 1 | . |
| | | | | |
| **Purchasing Applications** | | | | |
| **Purchasing** | 3,995 | Application User | 5 | Note 2 |
| Supplier Scheduling | 995 | Application User | 5 | Note 1 |
| Tutor for Purchasing | 495 | Application User | 5 | Note 1, 3 |
| Self-Service Purchasing | 75 | Employee | 100 | . |
| Purchasing Intelligence | 75 | Employee | 100 | . |
| Self-Service Suppliers | 2,995 | Application User | 5 | . |
| Purchasing Connect for TPN Register | 50 | Employee | 100 | . |
| Internet Procurement InterConnect for SAP R/3 | 150,000 | Computer | 1 | . |
| | | | | |
| **Order Management Applications** | | | | |
| Order Management | 3,995 | Application User | 5 | Note 2 |
| Product Configurator | 2,495 | Application User | 5 | Note 1 |
| Tutor for Order Management | 495 | Application User | 5 | Note 1, 3 |
| SellingPoint | 3,500 | Application User | 5 | . |
| SellingPoint Internet Edition | 500 | Universal Power Unit | 200 | . |
| SellingPoint Developer | 25,000 | Application User | 1 | . |
| Sales Analyzer | 1,495 | Application User | 5 | . |
| | | | | |
| **Supply Chain Planning Applications** | | | | |
| **Advanced Supply Chain Planning (11i only)** | 1,000 | $M Cost of Goods Sold | 30 | . |
| Constraint Based Optimization (11i only) | 250 | $M Cost of Goods Sold | 30 | Note 1 |
| Global ATP Server (11i only) | 250 | $M Cost of Goods Sold | 30 | Note 1 |
| Demand Planning (11i only) | 500 | $M Cost of Goods Sold | 30 | . |
| | | | | |
| **Manufacturing Applications** | | | | |
| **Discrete Manufacturing** | 3,995 | Application User | 10 | Note 2 |
| Flow Manufacturing | 2,995 | Application User | 10 | Note 1 |
| Project Manufacturing | 995 | Application User | 10 | Note 1 |
| Automotive Foundation | 2,995 | Application User | 10 | Note 1 |
| Manufacturing Scheduling (11i only) | 1,500 | Application User | 10 | Note 1 |
| Tutor for Discrete Manufacturing | 495 | Application User | 10 | Note 1, 3 |
| Operations Intelligence | 50 | Employee | 100 | . |
| **Process Manufacturing** | 6,995 | Application User | 15 | Note 2 |
| Process Manufacturing Regulatory Management (11i only) | 8,000 | Application User | 5 | . |
| Process Manufacturing Intelligence | 50 | Employee | 100 | . |
| | | | | |
| **HR Applications** | | | | |
| **Human Resources** | 60 | Person | 100 | . |
| Tutor for Human Resources | 10 | Person | 100 | Note 1, 3 |
| Self-Service Human Resources | 25 | Employee | 100 | . |
| HR Intelligence | 25 | Employee | 100 | . |
| Payroll | 60 | Paid Person | 500 | . |
| Tutor for Payroll | 10 | Paid Person | 500 | Note 1, 3 |
| Time Management | 30 | Paid Person | 100 | . |
| Tutor for Time Management | 5 | Paid Person | 100 | Note 1, 3 |
| Training Administration | 30 | Trainee | 100 | . |
| Tutor for Training Administration | 5 | Trainee | 100 | Note 1, 3 |
| Advanced Benefits (11i only) | 35 | Person | 500 | . |

| Available on All Products: | |
|---|---|
| 4-Year Term License at 60% of Perpetual License | Silver Support available at 22% of Perpetual License |
| 2-Year Term License at 35% of Perpetual License | Update Subscription available at 15% of Perpetual License |

[1] The license level and number of users must match the main Application category that the application is listed under. Example: number of users of Flow Manufacturing = number of users of Discrete Manufacturing.

[2] Primary Usage: is defined as each Applications User or Applications Read-Only User of the following applications: Financials, Discrete Manufacturing, Order Management, Purchasing, Projects and Process Manufacturing. Each such User is counted only once based on primary usage. You must specify how many Applications Users and/or Applications Read-Only Users you are licensing for each application. Primary Usage of one of the applications listed above provides the Applications User or Applications Read-Only User with the right to use any or all of the other application programs listed above for which you are licensed. Primary Usage does not provide you with the right to use other application programs including the extensions or options to the application programs listed above.

[3] Tutor Applications cannot be counted toward fulfillment of the user minimum requirements for the Transactional Applications and vice versa. The Primary Use concept applies to Tutor products. Customer must specify how many Application Users and/or Application Read-Only Users are using each Tutor product. Each Application User and/or Application Read-Only User is counted only once, based on Primary usage. Once licensed on the Primary Tutor product, Application Users and/or Application Read-Only Users may use any of the Tutor products licensed under an agreement.

# Oracle ERP Applications

| | License Price | Licensing Metrics | Minimum | Licensing Note |
|---|---|---|---|---|
| **Other Applications** | | | | |
| Tutor Tool | 295 | Application User | 5 | Note 3 |
| EDI Gateway | 29,995 | Computer | 1 | - |
| Report Manager | 50 | Employee | 50 | - |
| **Applications Read-Only User** | 1,495 | Application Read-Only User | 10 | - |
| for Financials, Discrete Manufacturing, Order Management, | | | | |
| Purchasing, Projects and Process Manufacturing | | | | |
| **Tutor for Read-Only User** | 195 | Application Read-Only User | 10 | Note 3 |
| for Tutor for Financials, Tutor for Discrete Manufacturing, Tutor for | | | | |
| Order Management, Tutor for Purchasing and Tutor for Projects | | | | |
| | | | | |
| **Vertical Applications** | | | | |
| **Financial Applications** | | | | |
| Financial Data Manager | 200,000 | Computer | 1 | - |
| Performance Analyzer | 275,000 | Computer | 1 | - |
| | 80 | $M in Revenue | 1 | - |
| Transfer Pricing | 275,000 | Computer | 1 | - |
| | 80 | $M in Revenue | 1 | - |
| Budgeting and Planning | 3,000 | Application User | 5 | - |
| Risk Manager | 225,000 | Computer | 1 | - |
| | 60 | $M in Revenue | 1 | - |
| Customer Householding | 225,000 | Computer | 1 | - |
| | 60 | $M in Revenue | 1 | - |
| FTI Integration to GL | 100,000 | Module | 1 | - |
| | | | | |
| **Semiconductor Manufacturing Applications** | | | | |
| Shop Floor Management (11i only) | 5,000 | $M Cost of Goods Sold | 30 | - |
| | | | | |
| **Public Sector and Federal Applications** | | | | |
| Public Sector Financials | 3,995 | Application User | 5 | - |
| Public Sector Purchasing | 3,995 | Application User | 5 | - |
| U.S. Federal Financials | 3,995 | Application User | 5 | - |
| U.S. Federal Purchasing | 3,995 | Application User | 5 | - |
| Public Sector Financials (International) | 3,995 | Application User | 5 | - |
| Public Sector Purchasing (International) | 3,995 | Application User | 5 | - |
| Read Only User of above Public Sector and Federal Applications | 1,495 | Application Read-Only User | 10 | - |
| Public Sector Budgeting | 2,495 | Application User | 5 | - |
| Grants Proposal (11i only) | 2,995 | Application User | 5 | - |
| Grants Accounting | 6,995 | Application User | 5 | - |
| Labor Distribution | 30 | Employee | 100 | - |
| Student System | 115 | Application User | 5 | - |
| | | | | |
| **Consumer Applications** | | | | |
| CPG Trade Accounting | 32,500 | 1M Order Lines per Year | 1 | - |
| | | | | |
| **Health Care Applications** | | | | |
| Clinical | 12,000 | Application User | 5 | - |
| Distributed Study Conduct Option | 3,000 | Application User | 5 | Note 1 |
| Thesaurus Management System | 9,000 | Application User | 5 | Note 2 |
| Thesaurus Management System- Read-Only | 1,000 | Application Read-Only User | 10 | - |

| Available on All Products: | |
|---|---|
| 4-Year Term License at 60% of Perpetual License | Silver Support available at 22% of Perpetual License |
| 2-Year Term License at 35% of Perpetual License | Update Subscription available at 15% of Perpetual License |

[1] The license level and number of users must match the main Application category that the application is listed under. Example: number of users of Flow Manufacturing = number of users of Discrete Manufacturing.

[2] If licensed with Clinical, license level for Thesaurus Management System must match that of Clinical. If licensed separately, the minimum for Thesaurus Management System is 1 Named User and 9 Read-Only User.

[3] Tutor Applications cannot be counted toward fulfillment of the user minimum requirements for the Transactional Applications and vice versa. The Primary Use concept applies to Tutor products. Customer must specify how many Application Users and/or Application Read-Only Users are using each Tutor product. Each Application User and/or Application Read-Only User is counted only once, based on Primary usage. Once licensed on the Primary Tutor product, Application Users and/or Application Read-Only Users may use any of the Tutor products licensed under an agreement.

# Oracle CRM Applications

| | License Price | Licensing Metrics | Minimum | Licensing Note |
|---|---|---|---|---|
| **CRM Applications Bundle** | | | | |
| Unified Agent | 5,995 | Application User | 25 | . |
| (Bundle includes: TeleSales, Field Sales, Mobile Sales, Service and Customer Care) | | | | |
| | | | | |
| **Marketing Applications** | | | | |
| Marketing | 249,995 | Module | 1 | . |
| | 24,995 | Application User | 1 | . |
| Market Manager for Industries | 249,995 | Module | 1 | . |
| | 0.25 | Target | 1 | . |
| | | | | |
| **Sales Applications** | | | | |
| TeleSales | 2,995 | Application User | 1 | . |
| Field Sales | 2,995 | Application User | 1 | . |
| Mobile Sales | 995 | Application User | 1 | . |
| Tutor for Sales | 495 | Application User | 1 | . |
| Tutor for Sales - Read-Only | 195 | Application Read-Only User | 1 | . |
| Sales Compensation | 495 | Compensated Individual | 1 | . |
| Tutor for Sales Compensation | 65 | Application User | 1 | . |
| | | | | |
| **Service Applications** | | | | |
| Service | 2,995 | Application User | 1 | . |
| Tutor for Service | 495 | Application User | 1 | . |
| Tutor for Service - Read-Only | 195 | Application Read-Only User | 1 | . |
| Mobile Field Service | 1,995 | Application User | 1 | . |
| Dispatch | 2,995 | Application User | 1 | . |
| Scheduler | 695 | Field Technician | 1 | . |
| Customer Care | 2,995 | Application User | 1 | . |
| Contracts | 9,995 | Application User | 1 | . |
| Contracts - Read-Only | 1,495 | Application Read-Only User | 1 | . |
| Maintenance, Repair & Overhaul (MRO) Bundle | 9,995 | Application User | 1 | . |
| MRO Bundle - Read-Only | 3,995 | Application Read-Only User | 1 | . |
| | | | | |
| **Call Center Applications** | | | | |
| Telephony Manager | 295 | Workstation | 1 | . |
| CTI Middleware | 295 | Workstation | 1 | . |
| IVR Integrator | 495 | Workstation | 1 | . |
| Campaign Plus | 995 | Workstation | 1 | . |
| Predictive | 995 | Workstation | 1 | . |
| Collateral Fulfillment | 295 | Workstation | 1 | . |
| Call Blending | 995 | Workstation | 1 | . |
| Insight | 495 | Workstation | 1 | . |
| OpenTel | 295 | Workstation | 1 | . |
| Scripting | 350 | Workstation | 1 | . |
| OpenWeb | 24,995 | Module | 1 | . |
| | | | | |
| **eCommerce Applications** | | | | |
| iStore | 150 | Universal Power Unit | 200 | . |
| iMarketing | 150 | Universal Power Unit | 200 | . |
| iPayment | 150 | Universal Power Unit | 200 | . |
| Web Customers | 150 | Universal Power Unit | 200 | . |
| | | | | |
| Bill Presentment & Payment | 149,995 | 50M Bills Presented | 1 | . |
| | 24,995 | 500K Bills Paid | 1 | . |
| | | | | |
| **Business Intelligence Applications** | | | | |
| Call Center Intelligence | 195 | Call Center Employee | 1 | . |
| | | | | |
| **Communications/Utilities Applications** | | | | |
| Service for Communications | 499,995 | Module | 1 | Note 1 |
| | 2.00 | Subscriber | 1 | Note 1 |
| TeleBusiness for Telecom / Utilities | 499,995 | Module | 1 | Note 1 |
| | 2.00 | Subscriber | 1 | Note 1 |
| CRL Financial Management | 249,995 | Module | 1 | Note 1 |
| | 0.25 | Subscriber | 1 | Note 1 |
| CRL Network Logistics | 249,995 | Module | 1 | Note 1 |
| | 0.50 | Subscriber | 1 | Note 1 |
| SDP Provisioning | 499,995 | Module | 1 | Note 1 |
| | 2.00 | Subscriber | 1 | Note 1 |
| SDP Number Portability | 249,995 | Module | 1 | Note 1 |
| | 1.00 | Subscriber | 1 | Note 1 |
| Revenue Accounting for Communications | 49,995 | Module | 1 | Note 1 |
| | 0.25 | Subscriber | 1 | Note 1 |
| Industrial Billing | 499,995 | Module | 1 | Note 1 |
| | 5 | Subscriber | 1 | Note 1 |
| | | | | |
| **Financial Services Applications** | | | | |
| TeleBusiness for Financial Services | 2,995 | Application User | 1 | . |
| | | | | |
| **Architecture and Tools** | | | | |
| e-Commerce to Call Center Integration | 99,995 | Module | 1 | . |

[1] Customers must pay for both the module and the subscriber fee

| Available on All Products: | |
|---|---|
| 4-Year Term License at 60% of Perpetual License | Silver Support available at 22% of Perpetual License |
| 2-Year Term License at 35% of Perpetual License | Update Subscription available at 15% of Perpetual License |

# Oracle Support Services

Oracle Support Services (OSS) offers the following programs: Updates Subscription Service to provide customers with the right to Oracle product upgrades, Oracle*SILVER* and Oracle*GOLD* for the support of all Oracle products; Oracle*Expertise*, providing additional services through onsite and remote capabilities; and Oracle*Lifecycle* for customized support solutions. Services may vary by country. For availability, contact your local Support Sales representative.
For a complete description of Oracle Support Services programs, refer to the internal Sales Support website at http://supportadvantage.us.oracle.com/.

## Updates Subscription Service

Updates Subscription Service is a service that provides customers with rights to new Oracle releases including product upgrades, maintenance releases and patches. This service may be purchased as a stand-alone annual subscription. Updates are 15% of list Perpetual license fees.

## Oracle*SILVER*

Oracle*SILVER* provides the following support services: 24x7 global toll-free routing telephone support and 24x7 access to web support, it offers product upgrades, transfer rights, product maintenance releases, and access to a wide range of electronic services for self-help, reference, and information via OracleMetaLink. OracleMetaLink Includes: Technical Libraries/Forums, User Profile, My Headlines, Product Lifecycle, Bug query database, Knowledge Base Search, Year 2000 Information, and more. Silver support is an annual fee and is priced at 22% of list perpetual license fees.

## Oracle*GOLD*

Oracle*GOLD* is designed for organizations running Oracle-based, critical systems and offers planned support and accelerated problem resolution. Contact your local Support Sales representative for full Oracle*GOLD* information and pricing

## Oracle*Lifecycle*

Oracle*Lifecycle* is designed to deliver customized, industry focused, full life cycle support solutions that enable our customer to use Oracle technology to make smart business decisions, achieve operational excellence and succeed in their markets.
Contact your local Support Sales representative for full Oracle*Lifecycle* information and pricing

## Incident Support

Incident Support is a web based incident pack support model through which technical support is available in packages of 10 incidents at a cost of U.S. $1800. This service is available for the following products, across all platforms:

· Oracle 8i Standard Edition
· Oracle 8i Standard Edition Options
· Oracle 8i Personal Edition
· Oracle 8i Lite

With the purchase of Incident Support, customers will receive access to Oracle*MetaLink* which provides access to 24x7 web-based technical support and Internet Technical Assistance Requests (iTARs).

## OracleExpertise Support Program

Consists of four distinct services: ExpertPACKAGES, ExpertONSITE, ExpertONLINE and ExpertSATELLITE.

| | |
|---|---|
| **ExpertPACKAGES** | Task specific, onsite short term support services. |
| **ExpertREVIEW** | Providing customers with an independent, fixed cost analysis of different operational and technical functions for their Oracle environment. |
| **ExpertUPGRADE** | Provides onsite or remote upgrade assistance for all Oracle products. |
| **ExpertINSTALL** | Provides onsite or remote installation assistance for all Oracle products. |
| **ExpertKNOWLEDGE** | Specific knowledge transfer by an experienced Oracle Support Analyst through consultative learning sessions. |
| **ExpertONSITE** | Proactive onsite support personnel for long term support services |
| **ExpertONLINE** | Access to Oracle expertise via remote support services. |
| **ExpertSATELLITE** | Dedicated Oracle customer support centers on customer premises. |

Contact your local Support Sales representative for full OracleExpertise information and pricing.

## Customer Support Services Policies and Definitions

The complete policy can be found in the OLA and Technical Support Policies.

**Reinstatement Fee**
Oracle Updates Support for a particular Program license is available only at the time of the acquisition of the Program license.
In the event that Oracle *SILVER* Product Support lapses or was not acquired with Program licenses, the transactional discount is lost and the discount is calculated based on the support total only. Support cannot be reinstated for a minimum of six months from the termination or lapse date.

**License Set**
A License Set is a logically related group of Programs identified by the Customer and installed on the same system(s) and/or used with the same application.

**Matching Service Levels**
When acquiring Oracle Technical Support, all Programs supported in a given License Set must be supported under the same Oracle Technical Support service level (e.g., Oracle*Silver*).

**Unsupported Programs**
Customers with unsupported Programs do not receive Program Updates, maintenance releases, patches, telephone assistance, or any other Oracle Technical Support services.

**Technical Contacts**
With the order of any service described below, excluding the Oracle Updates Subscription, Customer may designate one primary and one backup employee ("Technical Contacts") per License Set, to serve as liaisons with OSS. With each $250,000 in net license fees per License Set, Customer has the option to designate an additional two (2) primary and four (4) backup Technical Contacts.

**Program Updates**
For any Updates to the Programs, Oracle shall ship to the specified Customer location one Update copy for each operating system for which Customer's Program licenses were ordered.

**Termination**
All Technical Support services ordered for a Support Period shall be non-cancelable and non-refundable.

# DEFINITIONS AND GENERAL LICENSING RULES

**Named User - Single Server:** is defined as an individual authorized by you to use the programs which are installed on a single server, regardless of whether the individual is actively using the programs at any given time.

**Named User - Multi Server:** is defined as an individual authorized by you to use the programs which are installed on multiple servers regardless of whether the individual is actively using the programs at any given time.

**Applications User:** is defined as an individual authorized by you to use the applications programs which are installed on a single server or on multiple servers regardless of whether the individual is actively using the programs at any given time.

**Application Read-Only User:** is defined as an individual authorized by you to run only queries or reports against application programs for which you have acquired Applications User licenses.

**Universal Power Unit ("UPU"):** is defined as one unit of platform dependent processing power. To determine the number of UPUs required for each Intel/CISC or Intel/CISC compatible processor, multiply the total number of MHz on which the programs are run by a factor of 1.0. To determine the number of UPUs required for each RISC or RISC compatible processor (including Intel/RISC), multiply the total number of MHz on which the programs are run by a factor of 1.5. To determine the number of UPUs required in a mainframe environment, multiply the total number of MIPS on which the programs are run by a factor of 24. The total number of UPUs is determined by adding together the number of UPUs for all computers.

**Entry:** is defined as a unique item (e.g., object, person, entity or item of information) stored within the programs. Replicated entries stored within the program on multiple servers are counted as a single entry.

**Computer:** is defined as the computer on which the programs are installed and running. A Computer license allows you to use the licensed program on a single specified computer.

**Workstation:** is defined as the client computer from which the programs are being accessed, regardless of where the program is installed.

**Suite:** is defined as all the functional software components described in the product documentation.

**Module:** is defined as each production database running the programs.

**50M Bills Presented:** is defined as 50 million bills or invoices delivered, presented and/or posted via the Internet using the program.

**500K Bills Paid:** is defined as payment or payment authorization of 500 thousand bills via the Internet using the program.

**Subscriber:** is defined as (a) a working telephone number for all wireline devices; (b) a portable handset or paging device that has been activated by you for wireless communications and paging; (c) a residential drop or a nonresidential device serviced by a cable provider; or (d) a live connected utility meter . The total number of Subscribers is equal to the aggregate of all types of Subscribers. If your business is not defined in the primary definition of Subscriber above, Subscriber is defined as each U.S. $1,000 increment of your gross annual revenue as reported to the SEC in your annual report or the equivalent accounting or reporting document.

**Cost of Goods Sold:** is defined as the total cost of inventory that a company has sold during their fiscal year. If Cost of Goods Sold is unknown to you then Cost of Goods Sold shall be equal to 75% of total company revenue.

**Person:** is defined as the profile for each individual actively managed by the programs. This includes, but is not limited to, your employees, contractors and retirees.

**Paid Person:** is defined as an individual whose payment or payment calculations are generated by the programs. The term Paid Person includes, but is not limited to, your employees, contractors, retirees, and other employees covered by workers compensation laws or regulations.

**Trainee:** is defined as an employee, contractor, student or other person who is being trained.

**Employee:** is defined as an active employee of yours. *(note: The value of these applications is determined by the size of the active employee population and not the number of actual users. Therefore, all of your active employees must be included in your order when licensing these applications.)*

**Call Center Employee:** is defined as the number of employees and contractors in your call center. *(note: The value of this application is determined by the size of the call center employee and contractor population and not the number of actual users. Therefore, all of your call center employees and contractors must be included in your order when licensing these applications.)*

**Target:** is defined as a customer or prospect being targeted by you at least once in a 12-month period through any marketing activity.

**Compensated Individual:** is defined as an individual whose compensation or compensation calculations are generated by the programs. The term Compensated Individual includes, but is not limited to, your employees, contractors, retirees, and any other Person.

**Field Technician:** is defined as an engineer, technician, representative, or other Person who is dispatched using the programs.

## TERM DESIGNATION
If your Program License does not specify a term, the Program license is perpetual and shall continue unless terminated as otherwise provided in the Agreement.

**4 Year Term:** A Program license specifying a 4 Year Term shall commence on the Effective Date of the order and shall continue for a period of 4 years. At the end of the 4 Year Term, the Program license shall terminate automatically.

**2 Year Term:** A Program license specifying a 2 Year Term shall commence on the Effective Date of the order and shall continue for a period of 2 years. At the end of the 2 Year Term, the Program license shall terminate automatically.

# MEMORANDUM
# FROM
# THE DIVISION OF PURCHASING

DATE: AUGUST 26, 2002

TO: BILL O'KELLY

ITG DIRECTOR

FROM: JANET SHEEHAN, CPPB

PURCHASING DIRECTOR

RE: BLUE SHEET # 20020987

PROJECT: Oracle Support

TYPE: State Contract

AWARDED TO: Oracle Corporation

When you have finished your review of this package (and signed off), please forward it Kristie Kroslack in the County Attorney's Office.

If there are any questions or concerns with this package, please contact Bob Franceschini at 689-7385.