

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20030248

1. REQUESTED MOTION:

ACTION REQUESTED: Approve sole source Waiver # W-030322 to waive formal quotation procedure for the Parks and Recreation Department, for the purchase of US Filter Stranco/Pulsar equipment, product and service through their sole authorized distributor in our locale Commercial Energy Specialists. The term of the waiver would be for one year. Funding will come from the individual departments budget and they would be responsible for monitoring their own expenditures. Estimated annual costs are projected to be approximately \$85,000.00.

WHY ACTION IS NECESSARY: According to Section 9.4.1. of the Lee County Purchasing and Payment Procedures Manual, approved by the Board on 7/9/02, purchases over \$50,000.00 must be approved by the Board.

WHAT ACTION ACCOMPLISHES: Allows the Parks and Recreation Department to purchase equipment, product and services of the US Filter Stranco/Pulsar through their sole source distributor Commercial Energy Specialists.

2. DEPARTMENTAL CATEGORY:

COMMISSION DISTRICT #

C11C

3. MEETING DATE:

03-11-2003

4. AGENDA:

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

5. REQUIREMENT/PURPOSE:

(Specify)

- STATUTE
- ORDINANCE
- ADMIN. AC-4-1
- CODE
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER
- B. DEPARTMENT Parks & Recreation
- C. DIVISION

BY: John Yarbrough

John Yarbrough

7. BACKGROUND: On January 31, 2003 the Lee County Purchasing Services received from John Yarbrough/Parks & Recreation a request for a bid waiver of equipment, products and services from the US Filter Stranco/Pulsar Products through their sole source distributor Commercial Energy Specialists. Therefore, we are requesting a waiver of the formal quote procedure for the purchase of US Filter Stranco/Pulsar equipment, product and services through their sole source distributor Commercial Energy Specialists. Purchasing has verified this sole source request and has determined that Commercial Energy Specialists is the sole source in our area for US Filter Stranco/Pulsar Products.

(Background continued on page two)

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director		B Purchasing or Contracts		C Human Resources		D Other		E County Attorney		F Budget Services				G County Manager	
<i>Jelena</i>		<i>John Steehan</i>		<i>N/A</i>				<i>the</i>		<i>CPA 2/27/03</i>				<i>[Signature]</i>	
<i>2-27-03</i>		<i>2-25-03</i>						<i>2/27/03</i>		<i>OA</i>		<i>OM</i>			
										<i>2/27/03</i>		<i>GC</i>			

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty
Date: *2/27/03*
Time: *1:05 pm*
Forwarded To: *City Adm.*
2/27/03

RECEIVED BY
COUNTY ADMIN. *EW*
2/27 2:30
COUNTY ADMIN.
FORWARDED TO: *BX*
2/27 5:00

(Background continued)

Account Strings: (1) CIP-Pool Improvement-Capital Improvement Fund 20167430100.50XXXX
(2) CIP-Pool Maintenance and Repairs-Capital Improvement Fund 20182830100.50XXXX
(3) Parks & Recreation-Parks and Recreation Operations-MSTU Fund KH5722015500.50XXXX

Attachments: (1) Department request for a bid waiver
(2) Sole Source Letter-US Filter/Stranco Products




LEE COUNTY
PARKS AND RECREATION

3410 Palm Beach Blvd
Fort Myers, FL 33916
Phone 941-461-7400 Fax 941-461-7450

Memorandum

To: Janet Sheehan

From: John Yarbrough 

Date: January 31, 2003

Subject: Sole Source Request

We are requesting that a blue sheet be prepared for a blanket bid waiver with Commercial Energy Specialists. They are a sole source company that is factory-trained in all aspects of operating, trouble shooting, and servicing every US Filter Stranco/Pulsar product. It is important that we continue to use this vendor for all our pool related needs, particularly the filter systems for standardization throughout the department.

Funds will be made available in: 20167430100.50XXXX (CIP-Pool Improvements-Capital Improvement Fund-Applicable Object Code); 20182830100.50XXXX (CIP-Pool Maintenance and Repairs-Capital Improvement Fund-Applicable Object Code) and KH5722015500.50XXXX (Parks and Recreation-Parks and Recreation Operations-MSTU Fund-N/A-Applicable Object Code).

Thank you for your prompt consideration.

Cc: Chris Jeffcoat
Alise Flanjack
Joe Rooney

From: Cindy Mitar
To: Armbruster, Patti; Jeffcoat, Christopher
Date: 1/13/03 3:11PM
Subject: CES RPO #441176-OR

I have spoken with Joe and Alise in my office and this is what they have relayed to me. (Chris, I believe you may recall this scenario from a few months ago.)

Anyway, US Filter will be sending us a letter with regards to their sole source status. As I understand it, US Filter has representatives in each state, with CES being Florida's. If for instance, you were to call Georgia's or NY's US Filter rep, they would both refer you to CES. They do not uncut each other since they are all suppliers for US Filter.

If we attempted to solicit another similar vendor for a filtration system, that is in fact what we would get, something similar, not exact. We would be comparing apples to oranges. Since we currently have 2 US Filter systems in our county pools, it makes sense for maintenance reasons, to stay with the same vendor. Plus, we have US Filter controllers at our pools that have been also purchased through CES and they interact better with the US filtration systems than would another filtration system manufacturer.

We will get you that letter once we receive it and we'll take it from there. Thanks for all your help! CINDY

Cindy Mitar
Fiscal Manager, Parks & Recreation
mitarcc@leegov.com
(239) 461-7414
(239) 461-7420 FAX

CC: Flanjack, Alise; Rooney, Joe

STRANCO PRODUCTS
P.O. BOX 389
BRADLEY, IL 60915

TELEPHONE 815-932-8154
800-882-6466
FACSIMILE 815-932-1760

January 17, 2003

Mr. Joe Rooney
Lee County Parks & Recreation
3410 Palm Beach Road
Ft. Myers, FL 33916

Dear Mr. Rooney:

USFilter Stranco Products founded the pool automation industry over 35 years ago and has continually provided the highest quality products to universities, municipalities, YMCAs, YWCAs, hotels, country clubs, and fitness facilities.

USFilter Stranco Products' chemical controllers monitor and precisely maintain both pH and chlorine levels, providing "**Perfect Pool Water**" every hour of the day, regardless of bather load or weather conditions. Strantrol controllers will substantially reduce costs in maintenance, chemical usage, labor and liability. In addition to our line of chemical controllers, USFilter Stranco Products offers many other products for the commercial pool industry (i.e., Pulsar Briquettes and feeders, filters, pool blankets and reels, CO₂ systems, pumps, deck equipment, etc.) To view our full line of products, please visit our website at www.stranco.com.

USFilter Stranco Products is unique in its nationwide local service and support. Only we can provide sales and service with qualified personnel anywhere in North America. Commercial Energy Specialists of Jupiter, Florida, is the sole authorized Distributor of **all** USFilter Stranco/Pulsar products in your area.

Commercial Energy Specialists is the only company that is factory-trained in all aspects of operating, troubleshooting, and servicing every USFilter Stranco/Pulsar product. We encourage you to contact them at 800-940-1557 with any questions you may have regarding operator training, service, water chemistry, troubleshooting or any other pool operation question.

Sincerely,

Steve Mueller/imh

Steve Mueller,
Director of Aquatic Sales

SM:imh

cc: Commercial Energy Specialists