

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20030396

1. REQUESTED MOTION:

ACTION REQUESTED: Approve Bid Waiver # W-030417 to waive the formal quoting process – and accept four (4) quotes obtained on an informal basis – to allow Lee County Utilities to purchase an IBM Model 810 server from Orcom at the competitively quoted best price of \$87,052.00. Authority is also requested to expend the funds necessary for the annual maintenance and support costs for the life of the system (at current prices, annual maintenance costs would be approximately \$5,000.00). Also approve the expenditure of a not-to-exceed amount of \$5,000.00 for such incidentals as minor software, miscellaneous hardware, overnight delivery service, etc. A bid waiver has been requested due to time constraints - Utilities has outgrown its present server and must have this larger server on-line as soon as possible to accommodate a continually growing customer base.

WHY ACTION IS NECESSARY: According to Section 9.4.1 of the Lee County Purchasing & Payment Procedures Manual, approved by the Board on 7/9/02, purchases over \$50,000.00 must be approved by the Board.

WHAT ACTION ACCOMPLISHES: The faster processing speed and additional disk space provided by the Model 810 will allow Utilities to keep up with continued software enhancements and growth in the numbers of customers served in the Lee County and GES areas.

**2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #**

A10A

3. MEETING DATE:

05-06-2003

4. AGENDA:

- CONSENT
- ADMINISTRATIVE APPEALS
- PUBLIC WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. CODE AC-4-1
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER
- B. DEPARTMENT
- C. DIVISION *Utilities*

BY: *Rick Diaz, Director*

[Signature]
4/11/03

7. BACKGROUND:

--BACKGROUND BEGINS ON PAGE TWO--

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>4/22/03</i>	<i>Joint Approval 4/14/03</i>	<i>N/A</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>OA</i>	<i>OM</i>	<i>Risk</i>	<i>GC</i>	<i>4/21/03</i>
<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>4/22/03</i>	<i>4/23/03</i>	<i>4/22/03</i>	<i>4/22/03</i>	<i>[Signature]</i>

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty
Date: *4/22/03*
Time: *3:50 pm*
Forwarded To: *City Admin*
4-22-03

RECEIVED BY
COUNTY ADMIN. *PM*
4/22 4:07
COUNTY ADMIN.
FORWARDED TO:
4/23/03

C

--BACKGROUND CONTINUED FROM PAGE ONE--

On March 31, 2003, the Division of Purchasing received a request from Lee County Utilities to prepare a request to waive the formal quoting process – and accept four (4) quotes obtained on an informal basis – to purchase an IBM Model 810 server from Orcom at the competitively quoted best price of \$87,052.00. Utilities also requested that Board authority be obtained to expend the funds necessary for the annual maintenance and support costs for the life of the system (at current prices, annual maintenance costs would be approximately \$5,000.00). It was also requested by Utilities that Board approval be obtained for the expenditure of a not-to-exceed amount of \$5,000.00 for such incidentals as minor software, miscellaneous hardware, overnight delivery service, etc.

A bid waiver has been requested due to time constraints - Utilities has outgrown its present server and must have this larger server on-line as soon as possible to accommodate a continually growing customer base. With the server that is currently in place, routine processing has stretched from one hour to four; requiring staff to work overtime to wait for processing and reports.

Funds are available: OD5361048700506410

Attachments:

- (1) Department Request for Waiver
- (2) Tabulation Sheet Summarizing Quotes Received
- (3) Orcom's Quotation



Lee County
SOUTHWEST FLORIDA

**INTEROFFICE MEMORANDUM
FROM
PUBLIC WORKS
UTILITIES**

Date: March 31, 2003

TO: Janet Sheehan
Purchasing Director

From: Rick Diaz, P.E.
Utilities Director

SUBJECT: Blue Sheet to Waive Formal Bid

Our Customer Service area has outgrown the server on which our Orcom software resides. The server has become extremely slow, as our customer base has increased dramatically. In the very near future, we will be acquiring even more customers through the taking on of GES and additional plants located in some smaller communities some located in Pine Island. Currently, routine processing has stretched from one hour to four, causing our staff to work overtime, waiting on processing and reports.

The Model 810 has demonstrated a large improvement in batch processing times. The faster processing speed and additional disc space, provided by the Model 810, are needed to keep up with continued software enhancements and growth in the numbers of customers served in the Lee County and GES areas.

IBM discontinues the upgradability of the IBM AS400 Model 720 on October 8, 2003. After that date, the price will go up. Software support for the original SPD format adapters will be discontinued in 2 years, making an upgrade necessary.

It is our intention to purchase a new larger server as soon as possible. Due to time constraints we are asking your assistance by preparing a blue sheet to waive the formal bid process and accept informal quotes. The best quote we have received is from Orcom for \$87,052.00, and an annual maintenance/service agreement will cost approximately \$5,000.00 per year. We would like to include \$5,000.00 for unforeseen costs.

Funds are available in account # OD5361048700506410

Thank you in advance for your assistance. Please let me know if any further information is needed.

RD:ac

03 APR -2 AM 11:05

From: Clint Dean
To: Wells, James
Date: 4/1/03 5:05PM
Subject: Re: Fwd: IBM Proposals

Orcom is approved by me.

>>> James Wells 04/01/03 01:09PM >>>

Clint,

I need your ok for the attached.

Thanks

Jim Wells, MCP, CCA
Server Administrator
ITG/SchlumbergerSema
Lee County Government
wellsjs@leegov.com

CC: Desjarlais, Jim; Franceschini, Robert



Sales Quote

To: Lee County Utilities
 Attn: Carolyn Andrews

Date: 3/31/03

System: 9406-720/3WTMM

Product	Description	Quantity	Extended Price
Upgrade:			
9406-810	ISeries	1	N/C
2466	Model 810 Processor	1	N/C
7409	Package Feature	1	68000.00
0003	Notify CSO after Install	1	N/C
0041	Device Parity Protection-All	1	N/C
0164	Differential Attach	1	N/C
0348	V.24/EIA232 20-FT PCI CABLE	1	125.00
0367	Operations Console PCI Cable	1	125.00
0834	#4326 Load Source Specify	1	N/C
1025	Modem Cable - US/Canada	1	N/C
1412	125V 6-Ft Line Cord	1	N/C
2749	PCI Ultra Mag Media Ctr	1	1300.00
2757	PCI-X Ultra RAID Disk Ctr	1	7200.00
2844	PCI IOP	1	2100.00
2849	PCI 100/10 MBPS Ethernet IOA	1	600.00
2924	English	1	N/C
3094	1024 Mb Main Storage	1	3226.00
4326	35.16 Gb 15K RPM Disk Units	5	11750.00
4531	DVD-ROM	1	600.00
4838	PCI 100/10 MBS Ethernet IOA	1	600.00
5029	Software Version V5R2	1	N/C
5548	Sys Console on 100/10 Ethernet IOA	1	N/C
9723	Base PCI 2-Line WAN W/Modem	1	N/C
9749	Base PCI 100/10 Ethernet IOA	1	N/C
3581-H17	Ultrium Tape Autoloader	1	8060.00
8001	1 Data Cartridge	1	133.00
8002	1 Cleaning Cartridge	1	103.00
9400	Attached to AS/400 System	1	N/C
9702	2.5 M HD68/HD68 SCSI Cable	1	N/C

9800	2.7M Power Cord 125 Volt US/Canada	1	N/C
5733-SW1	Software Subscription – 1-Yr	1	N/C
3248	PG P20 OTC	1	8750.00
	<u>Subtotal:</u>		<u>\$ 103,622.00</u>
	<u>Less 25% ORCOM discount:</u>		<u>-25,906.00</u>
	<u>Total Hardware:</u>		<u>\$ 77,716.00</u>
<u>Services:</u>			
Shipping	Shipping cost		300.00
Maintenance Model 810	Estimated Annual Hardware Maintenance with Quarterly Maintenance		3036.00
Model 720 to 810	Upgrade Model 720 to OS/400 V5R2 and do Unload/Reload to Model 810; including travel expenses.		6000.00
	<u>Total Upgrade Services:</u>		<u>\$ 9,336.00</u>
	<u>TOTAL:</u>		<u>\$ 87,052.00</u>

The Estimated Annual Hardware Maintenance:

The 3581 Tape Drive has a 1-year warranty. There will be no maintenance charges until expiration of warranty. After the first year maintenance on 3581 is estimated at \$1,380.00/yr.

Estimated Annual Hardware Maintenance with Quarterly Maintenance on AS/400 Model 810 is \$3,036.00/yr after the first year.

If you do not have a ServiceSuite maintenance contract, IBM can modify maintenance charges by giving you 30 days notice of the change.

Prices quoted do not include applicable taxes.

This Sales Quote is valid until 06/04/03.

Thank you for your request for quote.

*He Rick,
from the
old person off
now to Janet
Janet
4/14*

**MEMORANDUM
FROM
THE DIVISION OF PURCHASING**

DATE: APRIL 3, 2003

TO: RICK DIAZ
UTILITIES DIRECTOR

Janet Sheehan
FROM: JANET SHEEHAN, CPPB
PURCHASING DIRECTOR

RE: BLUE SHEET # 20030396

PROJECT: IBM Model 810 Server

TYPE: Bid Waiver

AWARDED TO: Orcom

When you have finished your review of this package, please forward it to Kristie Kroslack in the County Attorney's Office.

If there are any questions or concerns with this package, please contact Bob Franceschini at 689-7385.

APR 08 2003

APR 16 2003