

**Lee County Board Of County Commissioners  
Agenda Item Summary**

Blue Sheet No. 20030719

**1. REQUESTED MOTION:**

**ACTION REQUESTED:** Rescind previous award to Information Management Systems, Inc. for Formal Quotation No. Q-030069, The Annual Purchase of Printing Supplies for the Library Division and award to the next low quoter, Lasertone Corporation, at the prices listed on the attached tabulation sheet. The initial term of award is one (1) year, and authority is requested to renew this quote for four (4) additional one (1) year periods if in the County's best interest.

**WHY ACTION IS NECESSARY:** Board approval is required.

**WHAT ACTION ACCOMPLISHES:** Allows the Library Division to obtain ink, toner, and other supplies in a cost effective, efficient, and timely manner.

**2. DEPARTMENTAL CATEGORY:  
COMMISSION DISTRICT #**

*C6H*

**3. MEETING DATE:**

*07-01-2003*

**4. AGENDA:**

- CONSENT
- ADMINISTRATIVE APPEALS
- PUBLIC WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:  
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. CODE AC-4-1
- OTHER

**6. REQUESTOR OF INFORMATION:**

- A. COMMISSIONER \_\_\_\_\_
  - B. DEPARTMENT \_\_\_\_\_
  - C. DIVISION Library
- BY: Cynthia N. Cobb, Director

**7. BACKGROUND:** On January 21, 2003, the Board approved award of Quote No. Q-030069 to Information Management Systems, Inc. Since the award, this vendor has failed to comply with the specifications by repeatedly shipping inferior product that has damaged County equipment. A thirty (30) day period was given to the awarded vendor to rectify the problems. These problems were not corrected.

- ATTACHMENTS: (1) Tabulation Sheet (4) Lasertone Confirmation of Terms  
 (2) Summary of Issues/Problems (5) Division Recommendation  
 (3) Blue Sheet #20021470 (1/21/03)

**8. MANAGEMENT RECOMMENDATIONS:**

**9. RECOMMENDED APPROVAL:**

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services	G County Manager
<i>Cynthia N. Cobb</i> 6/19/03	<i>Paul Sheehan</i> 6-16-03			<i>KHE</i> Scheduling 6/19/03	<i>Cobb</i> 6/19/03 OA OM Risk GC	<i>HS</i> 6/19/03

**10. COMMISSION ACTION:**

- \_\_\_\_\_ APPROVED
- \_\_\_\_\_ DENIED
- \_\_\_\_\_ DEFERRED
- \_\_\_\_\_ OTHER

Rec. by CoAtty  
 Date: 6-19-03  
 Time: 2:00 PM

Forwarded To:  
*Ch. Admin.*

RECEIVED BY  
 COUNTY ADMIN. TP  
 6-19-03  
 2pm  
 6-19-03  
 5pm

**MEMORANDUM  
FROM  
THE DIVISION OF PURCHASING**

DATE: JUNE 16, 2003

TO: CYNTHIA N. COBB  
LIBRARY DIRECTOR

*Janet Sheehan*  
FROM: JANET SHEEHAN, CPPB  
PURCHASING DIRECTOR

RE: BLUE SHEET # 20030719

PROJECT: Printing Supplies

TYPE: Formal Quote (Rescind & Re-Award)

AWARDED TO: Lasertone Corporation

When you have finished your review of this package, please forward it to Kristie Kroslack in the County Attorney's Office.

If there are any questions or concerns with this package, please contact Bob Franceschini at 689-7385.

FORMAL QUOTATION #Q-030069		LEE COUNTY, FLORIDA TABULATION SHEET					
OPENING DATE: 11/19/02		FOR					
BUYER: BOB FRANCESCHINI		PRINTING SUPPLIES					
VENDORS	LASERTONE CORP	ENTRE COMPUTER CENTER	GLOBAL GOV./ED. SOLUTIONS	TIGER DIRECT	INSIGHT	BENNETT'S BUSINESS SYSTEMS	MNJ TECHNOLOGIES
GRAND TOTAL (ITEMS 2-44)	\$65,429.30	\$78,470.86	\$73,648.05	\$69,102.50	\$70,471.32	\$83,875.26	71,719.86
ITEM #1 ANNUAL COST	NOT AWARDED						
ITEM #2 ANNUAL COST	4,652.00	5,068.00	4,810.00	5,000.00	4,638.00	5,732.00	4,760.00
ITEM #3 ANNUAL COST	5,218.00	5,688.00	5,400.00	5,600.00	5,206.00	6,464.00	5,342.00
ITEM #4 ANNUAL COST	2,295.00	2,553.30	2,400.00	2,505.00	2,336.40	2,871.90	2,397.60
ITEM #5 ANNUAL COST	376.00	436.50	404.75	427.50	392.75	478.65	399.75
ITEM #6 ANNUAL COST	1,152.60	1,276.65	1,209.00	1,252.50	1,178.25	1,435.95	1,198.80
ITEM #7 ANNUAL COST	975.00	1,083.20	1,028.50	1,060.00	991.10	1,219.51	1,017.20
ITEM #8 ANNUAL COST	3,290.00	3,643.00	3,460.00	3,625.00	3,333.50	4,116.00	3,421.00
ITEM #9 ANNUAL COST	4,781.50	5,287.50	4,967.50	5,175.00	4,838.00	5,945.00	4,965.00
ITEM #10 ANNUAL COST	4,781.50	5,287.50	5,020.00	5,175.00	4,838.00	5,945.00	4,965.00
ITEM #11 ANNUAL COST	4,781.50	5,287.50	5,020.00	5,175.00	4,904.00	5,945.00	\$4,965.00
ITEM #12 ANNUAL COST	2,530.00	2,785.20	2,724.00	2,732.00	2,561.20	3,341.60	\$2,615.60
ITEM #13 ANNUAL COST	3,315.00	3,663.00	3,581.00	3,586.00	3,351.60	4,122.00	\$3,439.80
ITEM #14 ANNUAL COST	3,892.00	4,291.60	4,200.00	4,220.00	3,935.20	4,841.40	4,038.60
ITEM #15 ANNUAL COST	1,262.00	1,390.20	1,320.00	1,360.00	1,278.10	1,567.10	1,305.50
ITEM #16 ANNUAL COST	629.90	693.30	658.00	680.00	634.40	829.30	651.10
ITEM #17 ANNUAL COST	236.25	262.35	246.75	257.50	240.15	292.70	246.00
ITEM #18 ANNUAL COST	32.75	35.45	34.75	35.00	32.45	39.65	33.25
ITEM #19 ANNUAL COST	154.75	170.20	161.50	167.50	155.75	192.05	159.55
ITEM #20 ANNUAL COST	154.75	170.20	161.50	167.50	155.75	192.05	159.55
ITEM #21 ANNUAL COST	154.75	170.20	161.50	167.50	155.75	192.05	159.55
ITEM #22 ANNUAL COST	42.60	41.83	44.40	44.50	41.74	51.22	42.55
ITEM #23 ANNUAL COST	21.30	24.73	22.90	23.00	21.67	26.22	21.94
ITEM #24 ANNUAL COST	424.50	480.08	456.95	457.50	427.68	524.39	438.19

ATTACHMENT # 1

ITEM #25 ANNUAL COST	148.81	163.84	160.20	160.50	149.92	184.15	153.60
ITEM #26 ANNUAL COST	141.30	153.91	150.45	151.00	142.52	172.56	144.29
ITEM #27 ANNUAL COST	202.60	227.62	213.55	214.00	199.88	245.12	204.79
ITEM #28 ANNUAL COST	267.00	295.78	281.55	282.00	263.49	323.17	269.91
ITEM #29 ANNUAL COST	254.50	277.30	271.00	275.00	253.80	317.10	260.50
ITEM #30 ANNUAL COST	127.25	145.55	131.75	137.50	126.90	158.55	130.00
ITEM #31 ANNUAL COST	127.25	145.55	131.75	137.50	129.45	158.55	130.00
ITEM #32 ANNUAL COST	127.25	145.55	135.50	137.50	128.40	158.55	130.00
ITEM #33 ANNUAL COST	26.36	29.85	27.80	28.00	26.03	32.32	26.67
ITEM #34 ANNUAL COST	26.36	29.85	27.80	28.00	26.03	32.32	26.67
ITEM #35 ANNUAL COST	26.36	29.85	27.80	28.00	26.03	32.32	26.67
ITEM #36 ANNUAL COST	26.36	29.85	27.80	28.00	26.03	32.32	26.67
ITEM #37 ANNUAL COST	4,248.00	5,034.24	5,169.60		4,723.20	5,751.36	4690.08
ITEM #38 ANNUAL COST	246.60	273.00	258.60	252.00	242.28	324.84	251.76
ITEM #39 ANNUAL COST	13,590.00	20,808.00	18,306.00	18,144.00	17,638.56	18,614.88	17709.12
ITEM #40 ANNUAL COST	469.20	650.16	590.40		511.68	687.84	566.40
ITEM #41 ANNUAL COST	158.70	172.50	181.70	161.00	153.18	196.42	154.56
ITEM #42 ANNUAL COST	17.35	17.21	16.15	16.50	16.11	19.85	23.00
ITEM #43 ANNUAL COST	16.50	20.62	16.70		15.35	34.15	24.50
ITEM #44 ANNUAL COST	27.90	31.14	28.95	29.00	25.04	34.15	28.14
GRAND TOTAL ( ITEMS 1-44)	65,429.30	78,470.86	73,648.05	69,102.50	70,471.32	84,591.76	\$72,314.86
DELIVER WITH OWN VEHICLE	NO		NO	NO	NO	NO	NO
DELIVERED CALENDER DAYS	1 TO 3		7 TO 10	5 TO 7	7	4	5
LOCAL VENDOR PREFERENCE	NO		NO	NO	NO	NO	NO
MODIFICATIONS	NO		NO	NO	NO	NO	NO
IS QUOTE SIGNED	YES		YES	YES	YES	YES	YES
OCCUPATIONAL LICENSE	NA		NA	NA	NA	NA	NA

FORMAL QUOTATION #Q-030069		LEE COUNTY, FLORIDA TABULATION SHEET					
OPENING DATE: 11/19/02		FOR					
BUYER: BOB FRANCESCHINI		PRINTING SUPPLIES					
VENDORS	COMARK GOVT. & EDUC. SALES	SOUTHERN COMPUTER WAREHOUSE	SDF PROF COMPUTER INC.	QA SYSTEMS INC.*	MARTEK SUPPLY SOURCE**	INFORMATION MANAGEMENT SYSTEMS, INC.	APPLIED DATA RESOURCES
GRAND TOTAL ( ITEMS 2-44)	\$76,085.69	\$73,833.15	\$74,691.47	\$73,126.59	\$62,016.45	\$65,269.91	\$72,203.84
ITEM #1 ANNUAL COST	NOT AWARDED						
ITEM #2 ANNUAL COST	5,136.00	4,918.00	5,006.00	4,788.00	4,200.00	3,440.00	5,156.00
ITEM #3 ANNUAL COST	5,846.00	5,520.00	5,570.00	5,374.00	5,200.00	5,458.00	5,602.00
ITEM #4 ANNUAL COST	2,469.00	2,477.40	2,439.90	2,411.40	2,340.00	2,002.50	2,434.50
ITEM #5 ANNUAL COST	430.10	413.65	407.40	402.70	161.40	208.75	415.85
ITEM #6 ANNUAL COST	1,279.35	1,238.70	1,219.95	1,205.70	968.10	941.25	1,253.10
ITEM #7 ANNUAL COST	1,063.80	1,050.90	1,024.20	1,023.00	890.00	817.50	1,054.60
ITEM #8 ANNUAL COST	3,572.00	3,534.50	3,460.00	3,440.50	3,266.00	3,297.50	3,572.50
ITEM #9 ANNUAL COST	5,150.50	5,129.50	5,004.00	4,993.50	4,765.50	3,847.50	5,152.00
ITEM #10 ANNUAL COST	5,150.00	5,129.50	5,004.00	4,993.50	4,765.50	3,847.50	5,152.00
ITEM #11 ANNUAL COST	5,151.50	5,129.50	5,004.00	4,993.50	4,765.50	3,847.50	5,152.00
ITEM #12 ANNUAL COST	2,760.00	2,702.40	2,650.80	2,630.40	2,997.20	2,880.00	2,730.80
ITEM #13 ANNUAL COST	3,596.00	3,553.80	3,428.20	3,459.40	4,033.00	3,578.00	3,705.00
ITEM #14 ANNUAL COST	4,201.20	4,129.80	4,007.60	4,061.60	4,727.00	4,130.00	4,162.40
ITEM #15 ANNUAL COST	1,367.60	1,348.70	1,313.10	1,312.80	1,114.90	967.50	1,344.50
ITEM #16 ANNUAL COST	678.60	370.00	660.00	654.80	483.80	517.50	681.10
ITEM #17 ANNUAL COST	256.45	254.55	248.45	247.05	238.30	193.75	261.00
ITEM #18 ANNUAL COST	41.70	34.40	37.20	33.40	39.40	38.80	35.40
ITEM #19 ANNUAL COST	170.25	165.10	164.65	160.25	189.10	172.50	170.10
ITEM #20 ANNUAL COST	170.25	165.10	164.65	160.25	189.10	172.50	170.10
ITEM #21 ANNUAL COST	170.25	165.10	164.65	160.25	189.10	172.50	170.10
ITEM #22 ANNUAL COST	45.63	43.58	43.24	42.73	50.98	46.25	45.74
ITEM #23 ANNUAL COST	23.69	22.70	23.26	22.03	26.00	24.50	23.22
ITEM #24 ANNUAL COST	454.09	453.45	429.69	441.41	519.32	460.00	445.52

ITEM #25 ANNUAL COST	160.93	158.95	153.87	154.73	181.30	160.00	157.94
ITEM #26 ANNUAL COST	150.53	149.32	144.85	145.36	172.89	152.00	146.71
ITEM #27 ANNUAL COST	212.74	213.84	203.48	206.30	245.38	224.00	208.53
ITEM #28 ANNUAL COST	280.62	279.37	266.65	271.10	323.47	280.00	274.48
ITEM #29 ANNUAL COST	275.30	269.10	272.00	261.10	328.10	277.50	276.20
ITEM #30 ANNUAL COST	138.10	134.55	136.00	130.55	155.00	138.75	136.60
ITEM #31 ANNUAL COST	138.10	134.55	136.00	130.55	155.00	138.75	136.60
ITEM #32 ANNUAL COST	138.10	134.55	136.00	130.55	155.00	138.75	136.60
ITEM #33 ANNUAL COST	28.33	27.60	27.85	26.78	31.00	28.50	28.62
ITEM #34 ANNUAL COST	28.33	27.60	27.85	26.78	33.88	28.50	28.62
ITEM #35 ANNUAL COST	28.33	27.60	27.85	26.78	33.88	28.50	28.62
ITEM #36 ANNUAL COST	28.33	27.60	27.85	26.78	33.88	28.50	28.62
ITEM #37 ANNUAL COST	5,004.00	4,893.12	5,008.32	4,436.64	3,721.68	4,932.00	4,459.68
ITEM #38 ANNUAL COST	277.08	248.88	274.56	265.32	310.68	289.80	268.32
ITEM #39 ANNUAL COST	19,120.32	18,320.40	19,440.00	19,002.24	9,204.48	16,632.00	16,225.20
ITEM #40 ANNUAL COST	648.72	634.08	650.40	650.40	624.00	490.56	535.44
ITEM #41 ANNUAL COST	189.06	156.86	230.92	159.16	145.82	172.50	172.50
ITEM #42 ANNUAL COST	17.76	16.14	21.86	17.04	3.91	17.50	18.07
ITEM #43 ANNUAL COST	7.04			22.83	3.91	17.50	17.56
ITEM #44 ANNUAL COST	30.01	28.71	30.22	23.43	33.99	32.50	29.40
GRAND TOTAL ( ITEMS 1-44)	\$76,085.69	\$73,833.15	\$74,691.47	\$73,126.59	\$62,016.45	65269.91	72203.84
DELIVER WITH OWN VEHICLE	NO	NO	NO	NO	NO	NO	NO
DELIVERED CALENDER DAYS	7	3 TO 5	5	7	3	10	4
LOCAL VENDOR PREFERENCE	NO	NO	NO	NO	NO	NO	NO
MODIFICATIONS	NO	NO	NO	YES	YES	NO	NO
IS QUOTE SIGNED	YES	YES	NO	YES	YES	YES	YES
OCCUPATIONAL LICENSE	NA	NA	NA	NA	NA	NA	NA

FORMAL QUOTATION #Q-030069		LEE COUNTY, FLORIDA TABULATION SHEET					
OPENING DATE: 11/19/02		FOR					
BUYER: BOB FRANCESCHINI		PRINTING SUPPLIES					
VENDORS	WYSIWYG THE COMPUTER CENTER	COMPÜQUIP TECHNOLOGIE S	FKM COPIER PRODUCTS***	TONER WAREHOUSE, INC.	MUSTANG COMPUTERS & SUPPLIES INC.	PRIORITY COMPUTER SYSTEMS	G. I. TECH, INC.****
GRAND TOTAL ( ITEMS 2-44)	\$77,465.56	\$79,486.00	\$62,206.68	\$76,073.50	\$76,462.95	\$77,480.59	\$41,081.75
ITEM #1 ANNUAL COST	NOT AWARDED						
ITEM #2 ANNUAL COST	4,984.00	5,780.00	5,068.00	4,000.00	4,740.00	5,024.00	4,934.00
ITEM #3 ANNUAL COST	5,538.00	6,360.00	5,688.00	6,800.00	5,350.00	5,638.00	5,530.00
ITEM #4 ANNUAL COST	2,568.00	2,556.00	2,655.90	2,160.00	2,418.00	2,576.40	2,520.00
ITEM #5 ANNUAL COST	442.50	426.00	445.20	300.00	403.50	440.45	426.25
ITEM #6 ANNUAL COST	1,289.85	1,272.00	1,371.75	975.00	1,231.50	1,288.20	1,260.00
ITEM #7 ANNUAL COST	1,081.10	1,071.00	1,107.40	950.00	1,015.00	1,093.00	1,075.00
ITEM #8 ANNUAL COST	3,625.00	3,685.00	3,661.50	3,250.00	3,625.00	3,676.00	3,575.00
ITEM #9 ANNUAL COST	5,232.00	5,235.00	5,431.00	4,750.00	5,150.00	5,335.00	5,142.50
ITEM #10 ANNUAL COST	5,232.00	5,235.00	5,466.50	4,750.00	5,150.00	5,335.00	5,142.50
ITEM #11 ANNUAL COST	5,232.00	5,235.00	5,431.00	4,750.00	5,150.00	5,335.00	5,142.50
ITEM #12 ANNUAL COST	2,780.00	2,824.00	2,950.40	3,560.00	2,780.00	2,810.80	2,734.00
ITEM #13 ANNUAL COST	3,599.80	3,628.00	3,932.00	4,000.00	3,660.00	3,696.20	3,600.00
ITEM #14 ANNUAL COST	4,200.00	4,152.00	4,727.40	4,900.00	4,315.00	4,231.20	
ITEM #15 ANNUAL COST	1,389.70	1,360.00	1,454.60	1,050.00	1,331.00	1,401.80	
ITEM #16 ANNUAL COST	699.90	701.00	710.30	450.00	689.00	699.60	
ITEM #17 ANNUAL COST	269.95	271.50	271.05	240.00	261.25	264.80	
ITEM #18 ANNUAL COST	44.95	60.00	42.50	50.00	36.00	35.80	
ITEM #19 ANNUAL COST	174.95	191.00	159.95	185.00	165.00	171.75	
ITEM #20 ANNUAL COST	174.95	191.00	159.95	185.00	165.00	171.75	
ITEM #21 ANNUAL COST	174.95	191.00	159.95	185.00	165.00	171.75	
ITEM #22 ANNUAL COST	45.99	49.30	55.01	64.00	185.00	44.66	
ITEM #23 ANNUAL COST	23.99	28.10	25.01	33.00	23.80	23.61	
ITEM #24 ANNUAL COST	464.70	484.40	543.76	530.00	476.00	471.65	

ITEM #25 ANNUAL COST	164.44	167.10	186.26	200.00	169.00	165.33	
ITEM #26 ANNUAL COST	153.03	155.10	157.51	188.00	162.00	155.32	
ITEM #27 ANNUAL COST	217.18	218.10	235.60	125.00	224.00	220.44	
ITEM #28 ANNUAL COST	286.29	291.50	295.01	349.00	292.00	290.58	
ITEM #29 ANNUAL COST	279.00	321.00	299.50	310.00	259.50	274.90	
ITEM #30 ANNUAL COST	136.30	156.00	149.75	155.00	129.75	137.45	
ITEM #31 ANNUAL COST	136.30	156.00	149.75	155.00	129.75	137.45	
ITEM #32 ANNUAL COST	136.30	156.00	149.75	155.00	129.75	137.45	
ITEM #33 ANNUAL COST	28.40	34.40	33.14	37.00	26.90	28.19	
ITEM #34 ANNUAL COST	28.40	34.40	33.26	35.00	27.00	28.19	
ITEM #35 ANNUAL COST	28.40	34.40	33.26	35.00	27.00	28.19	
ITEM #36 ANNUAL COST	28.40	34.40	33.26	35.00	27.00	28.19	
ITEM #37 ANNUAL COST	6,192.00	5,112.00	7,714.80	5,832.00	5,112.00	6,156.00	
ITEM #38 ANNUAL COST	287.76	310.80	325.68	240.00	282.00	267.48	
ITEM #39 ANNUAL COST	19,152.00	20,088.00		19,080.00	20,088.00	18,576.00	
ITEM #40 ANNUAL COST	662.16	739.20	675.36	600.00	597.60	672.00	
ITEM #41 ANNUAL COST	211.60	409.40	216.66	368.00	225.40	170.66	
ITEM #42 ANNUAL COST	16.99	22.20		9.50	18.00	17.21	
ITEM #43 ANNUAL COST	17.50	25.00		12.00	17.25	22.00	
ITEM #44 ANNUAL COST	34.83	34.70		36.00	34.00	31.14	
GRAND TOTAL ( ITEMS 1-44)	\$77,465.56	\$79,486.00	\$62,206.68	\$76,073.50	\$76,462.95	\$77,480.59	\$41,081.75
DELIVER WITH OWN VEHICLE	NO	NO	NO	NO	NO	NO	NO
DELIVERED CALENDER DAYS	7 TO 10	5	10	5 TO 6	1 TO 2	30	
LOCAL VENDOR PREFERENCE	YES	NO	NO	NO	NO	NO	
MODIFICATIONS	NO	NO	YES	NO	YES	NO	
IS QUOTE SIGNED	YES	YES	YES	YES	YES	YES	YES
OCCUPATIONAL LICENSE	NA	NA	NA	NA	NA	NA	NA
<b>NO BIDS</b>							
DSI							
PRIDE ENTERPRISES, INC.							
REDD PAPER CO.							
*VENDOR LISTED AN ALTERNATE CARTRIDGE							
**VENDOR DOES NOT MEET SPECS. QUOTED ALTERNATE BRAND CARTRIDGES							

POSTED DATE: 11-27-02

TIME: 10:30 AM

BY: H.C.

REMOVAL DATE: 1-22-03

TIME: 8:50 AM

BY: [Signature]

\*\*\* VENDOR DID NOT QUOTE ALL CARTRIDGES

\*\*\*\*INCOMPLETE QUOTE. VENDOR DID NOT QUOTE ON ALL ITEM



BOARD OF COUNTY COMMISSIONERS

Writer's Direct Dial Number: \_\_\_\_\_

Bob Janes  
*District One*

May 8, 2003

Douglas R. St. Cerny  
*District Two*

Ray Judah  
*District Three*

Ms. Diane Ledo

Andrew W. Coy  
*District Four*

Information Management Systems, Inc.

John E. Albion  
*District Five*

9230 Deering Avenue  
Chatsworth, CA 91311

Donald D. Stilwell  
*County Manager*

RE: Formal Quote No. Q-030069 – Printing Supplies

James G. Yaeger  
*County Attorney*

Ms. Ledo:

Diana M. Parker  
*County Hearing Examiner*

The purpose of this letter is to summarize and bring to a conclusion the problems and issues the Lee County Library System has had with your firm regarding the ordering of printing supplies under the above referenced quote.

1. "Compatible" Cartridges and RMA's. Our initial order of Hewlett-Packard printer cartridges arrived as "Premiere compatible" cartridges. The quote clearly states on page 20 (copy attached) that, "All items shall be new, unused, genuine Hewlett-Packard, Canon, Brother, DEX, Panasonic, Epson and Lexmark product as specified – no substitutes, equals, or re-manufactured products are acceptable". When you were contacted by Library personnel; you stated that you were not aware that anything other than genuine HP cartridges were being shipped. At that point, we placed a "Rush" order for cartridges; and once again we received "Premiere compatible". You were contacted again; at that time you stated that you would look into the problem and issue RMA's to the Library so that the 14 boxes of compatibles we have on hand could be returned. As of this date, no RMA's have been issued.

2. Printer Repair. Since they were out of toner cartridges, one of the Library branches loaded one of the compatible cartridges into one of their printers. The cartridge leaked causing \$150.00 in damage/repair costs. You were contacted regarding this issue; at the time you stated that you would look into your firm reimbursing us for the repairs. As of this date, we have heard nothing more from you regarding a reimbursement.

3. Compatibles vs. OEM Chart. On May 7, 2003, the Library received a fax from you stating that there was a misunderstanding on your part; and inferring that we should accept the compatibles at your originally quoted prices; or you would sell us the genuine cartridges at your cost plus freight. Again, I would refer you to page 20 of the specifications and the paragraph that clearly mandates genuine product only.

Diane Ledo  
May 8, 2003  
Page 2 of 2

Summary: Your firm has 30 days from the date of this letter to rectify the above referenced issues, RMA's must be issued; the reimbursement for the printer repair must be completed; and we must receive your assurance in writing that you will comply with the terms of the quote and supply the Library System with genuine cartridges at the prices you originally quoted. If these issues are not resolved to the County's satisfaction by June 6, 2003; we will initiate the process of going to our Board of County Commissioners to rescind this award to your firm.

Should you have questions regarding this letter and wish to contact me, my phone number is 239-689-7385.

Your prompt attention to this matter is appreciated.

Sincerely,



Robert D. Franceschini  
Purchasing Manager  
Lee County Division of Purchasing

cc: Lisa Kiesel, Library Administration  
Janet Sheehan, Purchasing Director  
Leanne Price, Library Administration  
Lisa Runk, Library Administration

**LEE COUNTY, FLORIDA  
DETAILED SPECIFICATIONS FOR  
THE PURCHASE OF PRINTING SUPPLIES**

SCOPE

The intent of this specification is to provide for the purchase of various printing supplies for the Lee County Library System on an annual basis.

REQUIRED PRODUCTS

The items required under this quote and their estimated annual usage are listed on the Proposal Quote Form. **All items shall be new, unused, genuine Hewlett-Packard, Canon, Brother, DEX, Panasonic, Epson and Lexmark product as specified – no substitutes, equals, or re-manufactured products are acceptable.**

TERM OF QUOTE

This quote shall be in effect for one (1) year, or until new quotes are taken and awarded. This quote, or any portion thereof, has the option of being renewed for four (4) additional one (1) year periods, upon mutual agreement of both parties, under the same terms and conditions.

DELIVERY REQUIREMENTS

All quoted prices shall include inside delivery.

Items are to be delivered F.O.B., Lee County, Florida, to the following location: Lee County Library Administration, 2345 Union Street, Fort Myers, FL 33901 – Attn.: Lisa Runk or Leanne Price.

There shall be NO MINIMUM amount required for delivery. However, it should be noted that the Lee County Library Division will make monthly orders for needed product (in an effort to keep shipping costs to a minimum).

BASIS OF AWARD

The basis of award for this quote will be the overall low quoter meeting specifications. The award will be based on the extended cost of the estimated annual usage of the items. **Vendors must quote on all items in order to be considered for award.**

Lee County reserves the right, at the Purchasing Director's discretion, not to award certain items listed.

Lee County reserves the right to reject unbalanced quotes (a quote where a normally low cost item is priced well out of the normal range).

# Information Management Systems, Inc.

9230 Deering Ave. Chatsworth, CA 91311  
phone: (818) 882-2000 fax: 882-2368

# Fax

To: Leanne Price From: Dianna Ledo  
 Fax: 239-461-2919 Date: 5/07/03  
 Phone: \_\_\_\_\_ Pages: 2  
 Re: \_\_\_\_\_ CC: \_\_\_\_\_

•Comments:

Please call me when you receive this fax.

Thank you  
Dianna Ledo  
818-882-2000 X112

## Lee County Printing Supplies Compatible vs OEM Chart

The cartridges quoted to Lee Country fall under three different categories:

OEM (Original Manufacturer such as HP, Canon, etc)

XEROX (a number of HP cartridges quoted were manufactured by XEROX which provides a brand name, and usually higher quality and/or yield than HP)

Non-Brand Name

Of the 44 cartridges quoted following are the variances from OEM

Item Number	Quoted Brand
1	Compatible
2	Compatible
4	XEROX
5	XEROX
6	XEROX
7	XEROX
8	Compatible
9	Compatible
10	Compatible
11	Compatible
15	XEROX
16	XEROX
17	XEROX

We will guarantee any cartridge that we sell you, and the manufacturer guarantees repair of equipment if damaged. However, if you do not wish to continue with the Compatibles or the XEROX, based on the misunderstanding we will be willing to sell you those items from the Original Manufacturer (OEM) at our cost (including freight charge if any)

APPROVED: 7/9/02

**LEE COUNTY  
VENDOR COMPLAINT REPORT**

Information  
 VENDOR: Management Systems DEPARTMENT Library Administration  
(291895) Lee County Library Sup.  
 ADDRESS: 14148 Magnolia Blvd. COMPLAINANT'S NAME: Leanne Price  
 CITY: Sherman Oaks, CA 91423 COMPLAINANT'S TITLE: Account Clerk Senior  
 PHONE: 818-882-2000 x112 COMPLAINANT'S PHONE#: 239-461-2915  
 DATE: 5/5/03 QUOTE#: Q-030069  
 CONTACT: Diane Ledo QUOTE TITLE: \_\_\_\_\_

**NATURE OF COMPLAINT**

- |  |                                      |                             |  |
|--|--------------------------------------|-----------------------------|--|
| <input type="checkbox"/> 01            | Late Delivery                        | <input type="checkbox"/> 10 | Goods Delivered Damaged                    |
| <input checked="" type="checkbox"/> 02 | Unauthorized Substitute              | <input type="checkbox"/> 11 | Request to Cancel Due to Bid Error         |
| <input type="checkbox"/> 03            | Poor Quality                         | <input type="checkbox"/> 12 | Problem w/vendor Personnel                 |
| <input type="checkbox"/> 04            | Failure to Respond to Letter or Call | <input type="checkbox"/> 13 | Failure to Replace Damaged Goods           |
| <input type="checkbox"/> 05            | Poor Service                         | <input type="checkbox"/> 14 | Repair Parts Not Available                 |
| <input type="checkbox"/> 06            | Failure to Respond to Service Call   | <input type="checkbox"/> 15 | Poor Workmanship                           |
| <input type="checkbox"/> 07            | Incorrect Items Delivered            | <input type="checkbox"/> 16 | Failure to Provide Warranty, Manuals, etc. |
| <input type="checkbox"/> 08            | Failure to Meet Specifications       | <input type="checkbox"/> 17 | Short Weight or Overshipment               |
| <input type="checkbox"/> 09            | Failure to Identify Shipment         |                             |  |

**DETAILS OF COMPLAINT: (Attach additional pages if necessary)**

Quote specifies genuine HP Products - products received were "Premier Compatible." One of those cartridges ruptured in Cape Coral Public Library's color laser printer causing extensive repairs - had to send printer out for service at a cost of \$150 →

**ACTION TAKEN BY BUYER & OUTCOME: (Attach additional pages if necessary)**

Buyer: \_\_\_\_\_ Date: \_\_\_\_\_

Has complaint been resolved?  Yes  No Date resolved: \_\_\_\_\_

Lee County Vendor Complaint Form 5/5/03  
(2)

and had several days without the use of the printer. After Bob Franceschini and I spoke with vendor Deane about the problem, I placed a rush order for our busy Cape Coral Public Library. Even though the invoice reads HP cartridges, Premier Compatibles were sent again. Deane says she has another company fill the orders and was not aware they were not sending genuine HP cartridges.

Bob and I have tried repeatedly to contact Deane. She has called and left voice mail messages but we are having trouble connecting.

We have 14 boxes of Premier Compatible cartridges waiting for RMA's at the Cape Coral library.

We would prefer to be reimbursed for the cost of the printer repairs - \$150.00.

Lisa Runk - Library - March order

Page 1

**From:** Lisa Runk  
**To:** dledo@imsssoft.com  
**Date:** 3/17/03 10:34AM  
**Subject:** Library - March order

Please process the following order:

✓(1) C3903AFM ✓  
✓(1) C4182XFM ✓  
✓(5) C4191A ✓  
✓(5) C4192A ✓  
✓(5) C4194A ✓  
✓(9) C4195A ✓ *cc rec'd only 8*  
✓(5) C4196A ✓  
✓(2) C4197A ✓

Invoice purchase order # 44164

Ship to: Library Administration  
Attention: Lisa Runk / Leanne Price  
2345 Union Street  
Fort Myers, FL 33901

Thank you for your prompt attention to this order. If you have any questions, please call me at 239-461-2917.

Have a great day!

Lisa Runk  
Library Administration  
Account Clerk, Senior  
runkld@leegov.com  
239-461-2917  
239-461-2919 fax

CC: Price, Leanne



Information Management Systems  
 AKA WMBEComputerSales.com  
 14148 Magnolia Blvd.  
 Sherman Oaks, Ca. 91423  
 (818) 784-6890

INVOICE NO. : 100779  
 CUSTOMER NO.: LEE901  
 ORDER NO. : 101641  
 PAGE NO. : 1

ORDER DATE : 03/17/03  
 SHIP VIA : UPS Ground  
 CUST PO : 44164  
 SALESMAN : Juan G. Ledo

INV. DATE : 03/19/03  
 TERMS : NET 15 DAYS  
 FOB : PREPAID AND ADD  
 DUE DATE : 04/03/03

BILL TO:

LEE COUNTY LIBRARY SYSTEM  
 2345 UNION STREET  
 FORT MYERS, FL 33901

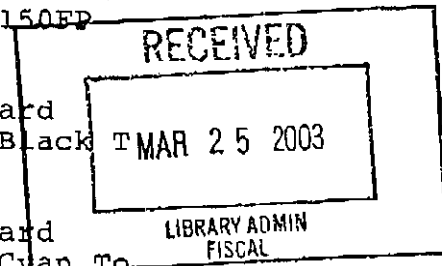
Attn: LISA RUNK / LEANNE PRICE

SHIP TO:

LEE COUNTY LIBRARY SYSTEM  
 2345 UNION STREET  
 FORT MYERS, FL 33901

Attn: LISA RUNK / LEANNE PR  
 (239)461-2915

ORDER	SHIP BO	ITEM NUMBER	UNIT PRICE	EXTENDED PRICE
		ITEM DESCRIPTION	TAX	
1	1	XER01288 TONER CART FOR HP LASERJET 5P 5MP, 6P, 6MP Mfg P/N: C3903A 6R905	51.75	51.75
1	1	XER01296 HP LASERJET 8100 8100DN 8100N 8150, 8150DN, 8150HN, 8150EP Mfg P/N: C4182X 6R929	124.50	124.50
5	5	PRE00094 For Use in Hewlett-Packard LJ4500/ 4550 Printers, Black Mfg P/N: 200-C4191A	65.95	329.75
5	5	PRE00095 For Use in Hewlett-Packard LJ4500/ 4550 Printers, Cyan To Mfg P/N: 200-C4192A	76.95	384.75
5	5	PRE00097 For Use in Hewlett-Packard LJ4500/ 4550 Printers, Yellow Mfg P/N: 200-C4194A	76.95	384.75
9	9	HPC01453 DRUM KIT LASERJET 4500 SERIES Mfg P/N: C4195A	72.00	648.00
5	5	HPC01454 TRANSFER KIT LASERJET 4500 SERIES Mfg P/N: C4196A	178.90	894.50



C O N T I N U E D

Information Management Systems  
 AKA WMBEComputerSales.com  
 14148 Magnolia Blvd.  
 Sherman Oaks, Ca. 91423  
 (818) 784-6890

INVOICE NO. : 100779  
 CUSTOMER NO.: LEE901  
 ORDER NO. : 101641  
 PAGE NO. : 2

ORDER DATE : 03/17/03  
 SHIP VIA : UPS Ground  
 CUST PO : 44164  
 SALESMAN : Juan G. Ledo

INV. DATE : 03/19/03  
 TERMS : NET 15 DAYS  
 FOB : PREPAID AND ADD  
 DUE DATE : 04/03/03

BILL TO:

LEE COUNTY LIBRARY SYSTEM  
 2345 UNION STREET  
 FORT MYERS, FL 33901

Attn: LISA RUNK / LEANNE PRICE

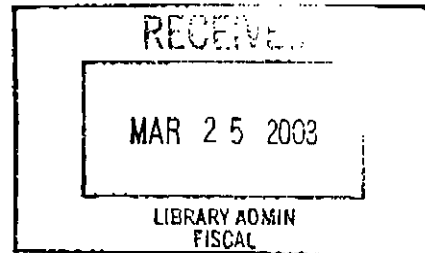
SHIP TO:

LEE COUNTY LIBRARY SYSTEM  
 2345 UNION STREET  
 FORT MYERS, FL 33901

Attn: LISA RUNK / LEANNE PR  
 (239)461-2915

ORDER	SHIP	ITEM NUMBER	UNIT PRICE	EXTENDED PRICE
	BO	ITEM DESCRIPTION	TAX	
2	2	HPC01464 FUSER KIT 110V LASERJET 45XX SERIES Mfg P/N: C4197A	206.50	413.00

ANY INQUIRY REGARDING THIS INVOICE MUST  
 BE MADE WITHIN TEN (10) DAYS FROM  
 INVOICE DATE. PAST DUE INVOICES WILL BE  
 CHARGED 1 1/2% INTEREST PER MONTH.



SUBTOTAL: 3,231.00  
 TOTAL TAX: 0.00  
 TOTAL: 3,231.00

PICK TICKET

Order # 4345897



Box # 1Z6714930304842175

Ship To: Lee County Library Administ  
44164  
Attn: Lisa Runk / Leanne Price  
2345 Union Street  
Fort Myers, FL 33901

Customer PO Number		SLS #	Customer #	Order Date	Ship Via			Special Instructions		
JL0318-01		269	1544585	03/18/03	UPS GROUND					
Zone	Location	Item	Ref#	Quantity			U/M	Description	Weight	
				Total Ordered	Shipped in this box	B/O				
2	D012C	200-C4192A		5	2	0	CTG	Premier Compatible HP C4192A Cyan Toner Cta	5.32	
2	D012E	200-C4194A		5	5	0	CTG	Premier Compatible HP C4194A Yellow Toner Cta	13.20	
3	H071D	6R905	11311	1	1	0	CTG	Xerox Compatible C3903A Laser Toner	2.75	

Comments

44164

Box 7 of 7 for order # 4345897  
Total weight of contents 21.27

Carton Size: **25**

05/07/03 13:51 TEL 941 479 4631 LIBRARY ADMINISTRATION + PURCHASING 007

**Leanne Price - Problem-hope you can help**

---

**From:** Leanne Price  
**To:** Franceschini, Robert  
**Date:** 4/3/03 3:18 PM  
**Subject:** Problem-hope you can

---

Hi Bob, I didn't want to put you off with that subject line, but we're having a problem here with Information Management Systems in that they're sending us "Premier Compatible HP" toner cartridges rather than the genuine article. Our Cape Coral Library, which is large and very busy, had one of those cartridges (Cyan) rupture in the HP4550N laser printer. ITG folks cleaned it out as best they could, but the printer must go out for extensive repairs. I checked the quote and it specifically says HP cartridges. Is the vendor required to send genuine HP cartridges? If so, we'll have to return the compatible ones and get replacements. Also, is there any chance the vendor might take care of the repair costs of this printer? Let me know your thoughts. Also, if you need more information, let me know that too. Thank you, Bob!

By the way, it was great seeing you at the Purchasing Trade Show. Seems you had a good turnout, certainly several staff members from Library Administration made it!

Leanne M. Price  
Account Clerk, Senior  
Lee County Library System  
[lprice@leegov.com](mailto:lprice@leegov.com)  
239-461-2915  
239-461-2919 (Fax)

**From:** Robert Franceschini  
**To:** dledo@imssoft.com  
**Date:** 4/4/03 9:54AM  
**Subject:** Fwd: Problem-hope you can help

4/4

diane...

good morning.

please see the attached note from leanne price at our library system...to say the least, this is very disturbing news...

leanne states that they are receiving "premiere compatible HP" toner cartridges....quote Q-030069 specifically states that only genuine HP cartridges are acceptable...and it was one of these compatible cartridge that caused the problem in one of our printers...

please contact leanne and/or myself and your earliest convenience (preferably today) to discuss how we can remedy this situation....at a minimum, i would suggest:

\*any and all "compatible" cartridges be returned you your firm at your expense and genuine cartridges sent back to us.

\*your firm would pay for or reimburse lee county for the repair costs to the printer mentioned in the attachment which was caused by this inferior cartridge.

this issue must be resolved quickly and not repeated, otherwise we will have to consider other options, including terminating this quote with your firm.

your prompt attention and response to this matter is appreciated.

bob

Robert D. Franceschini, C.P.M, CPPB  
Purchasing Manager  
Division of Purchasing  
rfranceschini@leegov.com  
Phone: 239-689-7385  
Fax: 239-689-7390

**CC:** Price, Leanne; Sheehan, Janet

**Leanne Price - RE: Rush order**

---

**From:** "Diane Ledo" <dledo@imssoft.com>  
**To:** "Leanne Price" <LPrice@leegov.com>  
**Date:** 4/10/03 6:50 PM  
**Subject:** RE: Rush order

---

Leanne, I received your email, order will be going out today or tomorrow morning.  
Thank You  
Diane Ledo

-----Original Message-----

**From:** Leanne Price [mailto:LPrice@leegov.com]  
**Sent:** Thursday, April 10, 2003 8:37 AM  
**To:** dledo@imssoft.com  
**Subject:** Rush order

Good morning, I just want to verify that you received this order for genuine HP cartridges that I emailed to you on 4/8. Would you let me know the status please?

- 12 - C4191A
- 16 - C4192A
- 8 - C4193A
- 10 - C4194A

All should be sent to:  
Cape Coral Lee County Public Library  
Attention: Dolores Cardona  
921 SW 39th Terrace  
Cape Coral, FL 33914

Please let me know the status. Thank you!

Leanne M. Price  
Account Clerk, Senior  
Lee County Library System  
[lprice@leegov.com](mailto:lprice@leegov.com)  
239-461-2915  
239-461-2919 (Fax)

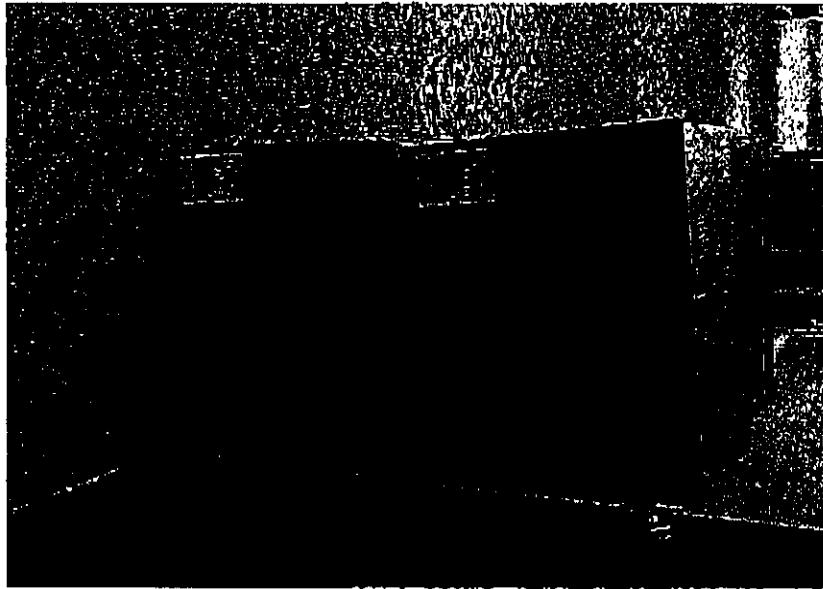
*Premier  
compatible  
again  
NOT genuine HP*

**From:** Elaine Weissborn  
**To:** Price, Leanne  
**Date:** 4/15/03 3:54PM  
**Subject:** HP printer supplies delivered to CC library

Dolores Cardona asked me to send you these photos of the HP printer supplies we received via UPS today. The outside of the boxes is clearly labeled with the HP logo. However, the boxes inside are Premier brand, and NOT original HP replacement parts.  
If you need further photos, I will be happy to assist.

Elaine Weissborn  
Cape Coral Library -Library Associate  
eweissbo@leegov.com  
Phone: 239-540-6307  
FAX: 239-542-2711

**CC:** Cardona, Maria; Myers, Sharon







**Leanne Price - Re: HP Cartridges/Printer Repair**

---

**From:** Scott Lewin  
**To:** Leanne Price  
**Date:** 4/16/03 4:43 PM  
**Subject:** Re: HP Cartridges/Printer Repair  
**CC:** Kiesel, Lisa

---

No I do not have any clue as to how much it cost to have the printer repaired, but I just emailed Barbara who does the repairs to find out how much it cost. I believe that there were two trips to go out and repair the printer due to so much excess toner in the printer. I will let you know when she responds to me. It may be a day or so before I hear back from her.

Thanks,

Scott Lewin  
Lee County ITG  
[lewinsb@leegov.com](mailto:lewinsb@leegov.com)  
(239)-689-7352

>>> Leanne Price 04/16/03 04:35PM >>>

Hi Scott, just wanted to let you know that the situation is not yet resolved with our toner vendor, however, I was able to enter a new requisition today for Cape Coral. Bob in Purchasing got the quote for all they needed and the genuine HP cartridges will be delivered tomorrow.

Bob wants me to fill out a vendor complaint form and attach all documents and correspondence, etc., to the form. He wants to know if you can provide information about the printer that had to be repaired. Do you have a ballpark figure as to the cost of the repair?

Thanks!

Leanne M. Price  
Account Clerk, Senior  
Lee County Library System  
[lprice@leegov.com](mailto:lprice@leegov.com)  
239-461-2915  
239-461-2919 (Fax)

**Leanne Price - Ink Cartridges****Page 1**

**From:** Maria Cardona  
**To:** Price, Leanne  
**Date:** 4/17/03 3:16PM  
**Subject:** Ink Cartridges

Leanne,

Enclosed please find a list of all the Ink Cartridges that were remove from our inventory, due to the fact that they were compatible not the real HP Cartridges that we usually receive.

4191	Black Toner	9
4192	Cyan Toner	16
4193	Magenta Toner	5
4194	Yellow Toner	9

TOTAL of 38

Hope to hear from you soon,

Regards,

Dolores Cardona  
Library Assistant  
Cape Coral-Lee County Library System  
mcardona@leegov.com  
239-540-6318  
239-542-2711 (fax)

**CC:** Adinolfo, Hildegard

**From:** Maria Cardona  
**To:** Price, Leanne  
**Date:** 5/7/03 10:58AM  
**Subject:** Re: Toner status

Thank you for taking care of this matter.

We have 14 boxes and they are pretty big : W- 18 inches L- 25 inches and Height- 21 inches.

Regards,

Dolores Cardona  
Library Assistant  
Cape Coral-Lee County Library System  
mcardona@leegov.com  
239-540-6318  
239-542-2711 (fax)

>>> Leanne Price 05/07/03 10:17AM >>>

I am working with Purchasing to get the toner situation resolved. I will be trying to contact the vendor to get return authorization forms for the boxes of toner that you have. I'll be calling today, can you tell me how many boxes you have? Thank you!

Leanne M. Price  
Account Clerk, Senior  
Lee County Library System  
lprice@leegov.com  
239-461-2915  
239-461-2919 (Fax)

**CC:** Myers, Sharon

**Lee County Board Of County Commissioners  
Agenda Item Summary**

Blue Sheet No. 20021470

**1. REQUESTED MOTION:**

**ACTION REQUESTED:** Approve the award of Formal Quotation No. Q-030069, The Annual Purchase of Printing Supplies, for the Lee County Library Division, to the low quoter meeting all specification requirements, Information Management Systems, Inc., for the prices as listed on the attached Lee County tabulation sheet. The Library Division estimates an annual expenditure of approximately \$75,000.00 for these supplies. (The requesting division will be responsible for monitoring its individual expenditures.) This quotation shall be in effect for one (1) year, or until new quotes are taken and awarded. Also request authority to renew this quotation for four (4) additional one (1) year periods, under the same terms and conditions, if in the best interest of the County, at the expiration of the original term.

**WHY ACTION IS NECESSARY:** According to Section 9.4.1 of the Lee County Purchasing & Payment Procedures Manual, approved by the Board on 7/9/02, purchases over \$50,000.00 must be approved by the Board.

**WHAT ACTION ACCOMPLISHES:** Allows the Lee County Library Division to obtain ink, toner, and other supplies in a cost effective, efficient, and timely manner.

**2. DEPARTMENTAL CATEGORY:  
COMMISSION DISTRICT #**

C6B

**3. MEETING DATE:**

01-21-2003

**4. AGENDA:**

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:  
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. AC-4-1
- CODE
- OTHER

**6. REQUESTOR OF INFORMATION:**

- A. COMMISSIONER \_\_\_\_\_
- B. DEPARTMENT \_\_\_\_\_
- C. DIVISION Library

BY: Cynthia N. Cobb, Director

**7. BACKGROUND:**

--BACKGROUND BEGINS ON PAGE TWO--

**8. MANAGEMENT RECOMMENDATIONS:**

**9. RECOMMENDED APPROVAL:**

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services	G County Manager
<i>Cynthia N. Cobb</i> 1/21/03	<i>[Signature]</i>	N/A		<i>[Signature]</i> 1/21/03	<div style="display: flex; justify-content: space-around;"> <div style="text-align: center;"> <i>[Signature]</i> 1/8/03 OM 1/6/03                             </div> <div style="text-align: center;"> <i>[Signature]</i> 1/3/03 GC 1/10/03                             </div> </div>	<i>[Signature]</i>

**10. COMMISSION ACTION:**

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by Comtly  
 Date: 1/21/03  
 Time: 2:01 pm  
 Forwarded To:  
 Budget 1/21/03

RECEIVED BY  
 COUNTY ADMIN. *[Signature]*  
 1/21/03 4:00  
 COUNTY ADMIN.  
 FORWARDED TO: *BH*  
 1/21/03 9:00

--BACKGROUND CONTINUED FROM PAGE ONE--

On October 1, 2002, the Division of Purchasing received a request from the Lee County Library Division to quote the annual purchase of printing supplies. The anticipated cost required the use of the formal sealed quotation procedure.

Sealed quotations were received by the Division of Purchasing on November 19, 2002. On that date, twenty-four (24) responses were received, of which three (3) were "No Bids". The quotations have been thoroughly reviewed and the recommendation is being made to award the quotation to the low quoter meeting specifications, Information Management Systems, Inc., per the prices on the attached Lee County tabulation sheet. The Library Division estimates an annual expenditure of approximately \$75,000.00 for these supplies. (It should be noted that Item #1 on the quotation is not being awarded due to the fact that it was previously awarded on an already existing County quote.)

This quotation shall be in effect for one (1) year, or until new quotes are taken and awarded. Also request authority to renew this quotation for four (4) additional one (1) year periods, under the same terms and conditions, if in the best interest of the County, at the expiration of the original term.

Funding is available: KG5710114800.505120

Attachments:

- (1) Tabulation Sheet
- (2) Division's Request for Quotations
- (3) Specifications
- (4) Information Management Systems, Inc.'s Quotation
- (5) Division's Recommendation

**ATTACHMENT #4****LASERTONE CORP.**

1-02 26<sup>th</sup> Ave  
Long Island City, NY 11102  
Local **239-945-1266**  
800-700-0733 239-945-4385(FAX)  
E-mail [miguellaser@earthlink.net](mailto:miguellaser@earthlink.net)

**DATE: 6-12-03**

**FROM: Miguel Montalvo**  
**TO: Lee County Purchasing**  
**ATTN: Bob Franceschini**  
**RE: Bid # Q-030069**

As per my conversation w/ Robert (Bob) Franceschini of Lee Co. Purchasing, Lasertone Corp. would be happy to honor our terms for Bid Q-030069 as submitted on 11-19-2002 @ 2:30PM. Any questions please contact Miguel Montalvo @ the below contact info.

Please notify me of trouble w/ this E-mail.  
Thank You, Miguel Montalvo  
LaserTone Corp.  
[miguellaser@earthlink.net](mailto:miguellaser@earthlink.net)  
239-945-1266 or 800-700-0733  
Fax 239-945-4385

*Miguel A. Montalvo Jr.*  
6-12-03



**MEMORANDUM  
FROM THE  
LIBRARY DIVISION**

**TO: Janet Sheehan, Purchasing**

**FROM: Cynthia N. Cobb** *Cynthia N. Cobb*

**DATE: June 12, 2003**

**RE: Printing Supplies Quote Q-030069**

Please terminate the above referenced quote with Information Systems Management and proceed with awarding to next lowest quoter, Lasertone.

A thirty-day period was given to Information Systems Management to rectify the problems we have been experiencing. These problems were not corrected.

Thank you for your assistance with this matter. If you have any questions please contact me at 239-461-2929.