

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20031441

1. REQUESTED MOTION:

ACTION REQUESTED: Approve Project # IT040118 to waive the formal quoting process – and accept three (3) quotes obtained on an informal basis – to allow Lee County Solid Waste to purchase 1 roll-off truck with hoist. The vehicle will be purchased from Wallace International Trucks, Inc. and Allied Equipment at the competitively quoted best total price of \$92,385. A waiver has been requested due to the urgent need for an additional roll-off truck in order to service the increased number of commercial recycling accounts. Savings to taxpayers: \$3,490.25.

WHY ACTION IS NECESSARY: Purchases over \$50,000 must be approved by the Board.

WHAT ACTION ACCOMPLISHES: Allows Solid Waste to have more efficiency and flexibility in servicing an increasing number of commercial recycling customers and business recycling drop-off boxes.

**2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #**

C8E

3. MEETING DATE:

12-16-2003

4. AGENDA:

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. CODE AC-4-1
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER
- B. DEPARTMENT **Public Works**
- C. DIVISION **Solid Waste**

BY: **Lindsey Sampson, P.E., Director**

Lindsey J. Sampson 12/3/03

7. BACKGROUND:

On December 1, 2003, the Division of Purchasing received a request from Solid Waste to prepare a request to waive the formal quoting process – and accept 3 quotes obtained on an informal basis – to purchase a roll-off truck with hoist.

Funds are available: OB5340840100.506430 (50%) & OB5340640104.506430 (50%)

- Attachments: (1) Department Request for Waiver
(2) Tabulation Sheet Summarizing Quotes Received
(3) Wallace International Truck, Inc.'s Quotation

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>J. Munder</i> 12-3-03	<i>Janet Sheehan</i> 12-3-03	N.A.		<i>WSE</i> 12/4/03	OA	OM	Risk	GC	<i>J. Munder</i> 12-3-03
					<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty
Date: 12-3-03
Time: 4:30
Forwarded To:
C. J. Smith
12-4-03

RECEIVED BY
COUNTY ADMIN: *PM*
12/4/03
9:20 am SBT
COUNTY ADMIN
FORWARDED TO:
[Signature]



Lee County
SOUTHWEST FLORIDA

ATTACHMENT #1
INTEROFFICE MEMORANDUM
FROM
SOLID WASTE DIVISION

Phone: (239) 338-3302 Fax: (239) 338-3304

Date: December 1, 2003

TO: Jim Lavender, Director
Public Works Dept.

From: Lindsey J. Sampson, P.E.
Director

SUBJECT: Bid Waiver for Roll-Off Truck

The Solid Waste Division is recommending an expedited purchase process of a roll-off truck with G&H hoist from Wallace International Trucks, Inc. and Allied Equipment using the attached specifications and at a price that is in line with the State Contract that expired last year. This process will require approval by the BOCC of a bid waiver and will provide the Solid Waste Division with the necessary equipment in a timely fashion and at a competitive price (\$92,385).

This request is recommended as an alternative to other purchasing methods due to the need to obtain the equipment as quickly as possible. Delivery of this equipment will require 45-60 days and a formal bid process could nearly double this time.

The Solid Waste Division currently has two similar 'International' roll-off trucks that provide pick-up and removal of waste products and recycling of commercial materials. The existing trucks have reached their limit as to the amount of containers that are serviced and an additional truck will allow us to reach additional customers. When one of our trucks is out of service for maintenance, we must contract this work, typically for \$600+ per day. Both Fleet Management and the SW Division is satisfied with the performance and maintenance history of the 'International' trucks.

The Directors of Fleet Management and Purchasing have been contacted concerning this request and concur that this process can be used for an expedited purchase. Please call me if you have any questions. A blue sheet with the requested motion will be provided for your signature.

Cc: J. Sheehan, Purchasing
D. Brasheer, Fleet



ATTACHMENT #3

7500 SBA 6x4

Sales Proposal For:

LEE COUNTY FLORIDA

Presented By:

Wallace International Trucks Inc.



November 25, 2003

Prepared For:
LEE COUNTY FLORIDA
BOARD OF COMMISSIONERS
2440 THOMPSON STREET
P.O. BOX 398 (33902)
FORT MYERS, FL 33901
(239)335-2170

Diamond SPEC™

Presented By:
Wallace International Trucks Inc.
Kenneth Wallace
2761 East Edison Avenue
Fort Myers, FL 33916
(239)334-1000

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

Model Profile

2004 Diamond SPEC™ 7500 SBA 6x4 (SF637)

- MISSION:** Requested GVWR: 66000. Calc. GVWR: 66000
Calc. Start / Grade Ability: 27.5% / 1.7% @ 55 MPH.
Calc. Geared Speed: 75.1 MPH
- FUEL ECONOMY:** 7.85 MPG @ 55 MPH
- DIMENSION:** Wheelbase: 242, CA: 174.9, Axle to Frame: 59
- ENGINE, DIESEL:** {International HT 530 High Torque} Electro-Hydraulic Fuel System, 50 State, 320 HP @ 2000 RPM, 1150 lb-ft Torque @ 1300 RPM, 2100 RPM Governed Speed, 325 Peak HP (Max)
Includes # 1 Bell Housing
- TRANSMISSION, MANUAL:** {Fuller RTO(F)-14908LL} 10-Speed Manual; Double Lo With Overdrive and With Air S hift
- CLUTCH:** {Eaton Fuller EP1552} Easy-Pedal-Plus, Two-Plate, Cast Angle Spring, Ceramic, 15 .5" Diameter, Soft Clutch 7-Spring Damper, Mechanical Pull-Type Control, With Kwik-Adjust(Manual) Feature, With 3200 lb Plate Load, 1450 lb-ft Torque Capacity
- AXLE, FRONT, I-BEAM TYPE:** {Dana Spicer I-200W} Wide Track, 20,000-lb Capacity
- AXLE, REAR, TANDEM:** {Meritor RT-46-160} Single Reduction, 46,000-lb Capacity, With Driver Controlled Main Locking Differential in Rear-Rear Axle and 200 Wheel Ends
Gear Ratio: 4.56
- CAB:** Conventional, Steel
- TIRE, FRONT:** (2) 425/65R22.5 UNISTEEL G286A (GOODYEAR) 470 rev/mile, load range L, 20 ply
- TIRE, REAR:** (8) 11R22.5 UNISTEEL G167A (GOODYEAR) 497 rev/mile, load range G, 14 ply
- SUSPENSION, REAR, TANDEM:** {Hendrickson HN-462-54} Walking Beam Type 54" Axle Spacing; 46,000-lb Capacity, With Rubber Springs; With Rubber End Bushings, Shock Absorbers and Transverse Torque Rods
- FRAME REINFORCEMENT:** Outer "C" Channel, Heat Treated Alloy Steel (120,000 PSI Yield); 10.813" x 3.892 " x 0.312"; (274.6mm x 98.9mm x 8.0mm); 456.0" (11582mm) Maximum OAL

Description

Base Chassis, Model 7500 SBA 6X4 with 242 Wheelbase, 174.9 CA, and 59 Axle to Frame.

TOW LOOP, FRONT

FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm); 456.0" (11582mm) Maximum OAL

FRAME REINFORCEMENT Outer "C" Channel, Heat Treated Alloy Steel (120,000 PSI Yield); 10.813" x 3.892" x 0.312"; (274.6mm x 98.9mm x 8.0mm); 456.0" (11582mm) Maximum OAL

BUMPER, FRONT Steel, Swept Back

Includes

: PLEASE NOTE: Powder Coated Gray (Argent) Color

FRAME PIERCING, BODY MTG for 22-Ft G & H Mfg. Roll-Off, With Angle Brackets

WHEELBASE RANGE 221" (560cm) Through and Including 262" (665cm)

AXLE, FRONT, I-BEAM TYPE {Dana Spicer I-200W} Wide Track, 20,000-lb Capacity

SPRINGS, FRONT AUXILIARY Rubber

SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 20,000-lb Capacity; With Shock Absorbers

Includes

: SPRING PINS Rubber Bushings, Maintenance-Free

BRAKE SYSTEM, AIR Dual System for Straight Truck Applications

Includes

: AIR COMPRESSOR AIR SUPPLY LINE International Engines Naturally-Aspirated
: BRAKE CHAMBERS, SPRING (4) Rear Parking
: BRAKE LINES Color Coded Nylon
: DUST SHIELDS, REAR BRAKE
: DUST SHIELDS, FRONT BRAKE
: SLACK ADJUSTERS, FRONT Automatic
: SLACK ADJUSTERS, REAR Automatic
: PARKING BRAKE VALVE Color-Coded Yellow Knob, Located on Instrument Panel
: DRAIN VALVE Twist-Type
: SPRING BRAKE MODULATOR VALVE
: GAUGE, AIR PRESSURE Located in Instrument Cluster Air 1 and Air 2 Gauges;

BRAKES, FRONT, AIR CAM 16.5" x 6", Includes 24 SqIn Long Stroke Chambers

Includes

: DUST SHIELDS, FRONT BRAKE

TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck

DRAIN VALVE, AUTOMATIC {Bendix DV-2} With Heater, for Air Tank

AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)

AIR DRYER {Bendix AD-9} With Heater

BRAKES, REAR, AIR CAM 16.5" x 7.0"; Includes MGM TR3030 Long Stroke Brake Chamber and Heavy Duty Spring Actuated Parking Brake

Includes

: BRAKE CHAMBERS, SPRING Inverted with ALL "Walking Beam" type Suspensions

AIR COMPRESSOR {Bendix Tu-Flo 750} 16.5 CFM

STEERING COLUMN Tilting

Description

STEERING WHEEL 2-Spoke, 18" Diam., Black

STEERING GEAR (2) {Sheppard M-100/M-80} Dual Power

DRIVESHAFT SYSTEM SPL250XL Driveshaft and SPL170XL Inner-Axle Shaft in lieu of 1810 Driveshaft and 1710 Inner-Axle Shaft

EXHAUST SYSTEM Single, Horizontal Muffler, Vertical Tail Pipe, Aluminized Steel; Includes Tail Pipe Guard; Frame Mounted Right Side Under Cab, Outside Rail

TAIL PIPE Turnback Type, Non-Bright Finish. for Single Non-Bright Finish Exhaust

ELECTRICAL SYSTEM 12-Volt, Standard Equipment

Includes

: BATTERY BOX Steel with Fiberglass Cover; Mounted Right Side, Back of Cab
 : TURN SIGNAL SWITCH Self-Cancelling, Headlight Dimmer (with Flash-To-Pass Feature)
 : HEADLIGHTS (2) Sealed Beam Halogen, 5" X 7" Rectangular, with Chrome Plated Bezels
 : HORN, ELECTRIC Single
 : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light
 : STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector
 : STARTER SWITCH Electric Key Operated
 : RUNNING LIGHT (2) Daytime
 : TURN SIGNALS, FRONT Flush Mounted Include Reflectors and Auxiliary Side Turn Signals, Solid State Flashers;
 : DATA LINK CONNECTOR In Cab For Vehicle Programming and Diagnostics
 : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted
 : WINDSHIELD WIPER SWITCH 2-Speed Integral with Turn Signal Switch with Wash and Intermittent Feature,
 : WIRING, CHASSIS Color Coded and Continuously Numbered

CIGAR LIGHTER

POWER SOURCE Cigar Type Receptacle without Plug and Cord

BATTERY TERMINALS Sealed

ALTERNATOR {Leece-Neveille 4867JB} Brush Type; 12 Volt 270 Amp. Capacity With Self Excite, Includes a 1-Gauge Charging Circuit

BODY BUILDER WIRING Back of Cab at Frame, Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn

BATTERY SYSTEM {International} Maintenance-Free (2) 12-Volt 1100CCA Total

RADIO {Panasonic CQR-111} AM/FM, With Cassette Player, Includes Multiple Dual Cone Speakers

Includes

: SPEAKERS IN CAB (4) Coaxial with Premium Interior
 : SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior

STOP, TURN, TAIL & B/U LIGHTS Omit Item; Does Not Omit Cable to End of Frame

TRAILER CONNECTION SOCKET 7-Way; Mounted at rear of Frame, Wired for Turn Signals Combined With Stop, Compatible With Trailers That Use Combined Stop, Tail, Turn Lamps

HORN, AIR {Grover} Black, Single Trumpet, Air Solenoid Operated, Mounted Behind Bumper on Right Rail

BATTERY DISCONNECT SWITCH {Joseph Pollack 51-315} Positive Type, Lever Operated, Mounted on Cab Floor

TURN SIGNALS, FRONT Dual Face, Amber/Red, Mounted on Top of Fender, Used With Standard Flush Mounted Front Turn Signal, Side Marker Lamps, Parking Lights and Reflectors

SWITCH, TOGGLE, FOR WORK LIGHT Lighted; on Instrument Panel and Wiring Effects for Customer Furnished Back of Cab Light

CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade

INDICATOR, LOW COOLANT LEVEL With Audible Alarm

Description

STARTING MOTOR {Leece-Neville MS2} 12-Volt; less Thermal Over-Crank Protection

CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III With Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses

FENDER EXTENSIONS Injection Molded TPO

GRILLE Chrome

BUG SCREEN Front End; Mounted Behind Grille

FRONT END Tilting, Fiberglass, With Three Piece Construction

PAINT SCHEMATIC, PT-1 Single Color, Design 100

Includes

: PAINT SCHEMATIC ID LETTERS "GN"

PAINT TYPE Base Coat/Clear Coat, 1-2 Tone

CLUTCH {Eaton Fuller EP1552} Easy-Pedal Plus, Two-Plate, Cast Angle Spring; Ceramic, 15.5" Diameter, Soft Clutch 7-Spring Damper, Mechanical Pull-Type Control, With Kwik-Adjust(Manual) Feature, With 3200 lb Plate Load, 1450 lb-ft Torque Capacity

Includes

: CLUTCH RELEASE BEARING Greasable

ENGINE, DIESEL {International HT 530 High Torque} Electro-Hydraulic Fuel System, 50 State, 320 HP @ 2000 RPM, 1150 lb-ft Torque @ 1300 RPM, 2100 RPM Governed Speed, 325 Peak HP (Max) Includes # 1 Bell Housing

Includes

: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted
 : CRUISE CONTROL Electronic; Controls Integral to Steering Wheel
 : WET TYPE CYLINDER SLEEVES
 : ENGINE SHUTDOWN Electric, Key Operated
 : GOVERNOR Road Speed, Electronic
 : ENGINE OIL DRAIN PLUG Magnetic
 : OIL FILTER, ENGINE Spin-On Type
 : ENGINE OIL CHANGE SYSTEM 30 Quart Capacity
 : DAMPER, CRANKSHAFT Viscous
 : FAN Optimized Position
 : FUEL FILTER Engine Mounted

FAN DRIVE {Horton Drivemaster} Automatic On/Off Type Control, With Normally Closed Temperature Control; Use With International I6 Engine

Includes

: FAN Nylon

RADIATOR Cross Flow, Series System; 940 SqIn Aluminum Radiator Core and 1025 SqIn Charge Air Cooler

Includes

: ANTI-FREEZE Shell Rotella Extended Life Coolant -40F (-40C)
 : DEAERATION SYSTEM with Surge Tank
 : RADIATOR HOSES Premium, Rubber

FEDERAL EMISSIONS for 2002; for International HT530 Engines

AIR CLEANER Dual Element, With Integral Pre Cleaner

ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control

THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel

TRANSMISSION, MANUAL {Fuller RTO(F)-14908LL} 10-Speed Manual; Double Lo With Overdrive and With Air Shift

DescriptionIncludes

: CLUTCH BRAKE Torque Limiting
: FILL PLUG, MAGNETIC

TRANSMISSION OIL {EmGard 50W} Synthetic; 22 thru 33.99 Pints

PTO CONTROL, DASH MOUNTED For Customer Provided PTO; Includes Switch, Electric/Air Solenoid, Piping and Wiring

AXLE, REAR, TANDEM {Meritor RT-46-160} Single Reduction, 46,000-lb Capacity, With Driver Controlled Main Locking Differential in Rear-Rear Axle and 200 Wheel Ends
Gear Ratio: 4.56

Includes

: REAR AXLE DRAIN PLUG (2) Magnetic
: POWER DIVIDER LOCK Electric over Air Operated, Cab Control with Indicator Light

SUSPENSION, REAR, TANDEM {Hendrickson HN-462-54} Walking Beam Type 54" Axle Spacing; 46,000-lb Capacity, With Rubber Springs; With Rubber End Bushings, Shock Absorbers and Transverse Torque Rods

SUSPENSION/REAR-AXLE IDENTITY for Meritor(Rockwell) Tandem Rear Axles With Bar-Pin Beam Attachment Type Suspensions

AXLE, REAR, LUBE {EmGard 75W-90} Synthetic Oil; 65 thru 89.99 Pints

FUEL TANK Top Draw; D Style, Steel, 100 U.S. Gal., 378.5 L Capacity, 19.0" Tank Depth, Mounted Left Side Under Cab

Includes

: FUEL LINES Nylon Tubing With O-Ring Snap-On Quick-Connect Fittings at Both Ends

CAB Conventional, Steel

Includes

: CLEARANCE/MARKER LIGHTS (5) Flush Mounted
: ARM REST (2) Molded Plastic, Smoke Gray; One Each Door
: FLOOR COVERING Rubber, Black
: COAT HOOK Located on Rear Wall, Centered Above Rear Window
: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side
: GRAB HANDLE, CAB INTERIOR (2) "B" Pillar Mounted, One Each Side
: STEP (2) Two Steps Per Door
: GLASS, ALL WINDOWS Tinted

GAUGE CLUSTER English With English Electronic Speedometer

Includes

: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout
: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)
: GAUGE CLUSTER GAUGES (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level

GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} With Black Bezel Mounted in Instrument Panel

SEAT, DRIVER {National} Air Suspension, High Back With Integral Headrest, Vinyl, Isolated, With 2 Position Front Cushion Adjustment, 6 to 17 Degree Seat Back Adjustment, Air Lumbar Support

Includes

: SEAT BELT 3-Point, Lap and Shoulder Belt Type

SEAT, PASSENGER {Gra-Mag} Non Suspension, High Back With Integral Headrest, Vinyl, With Fixed Back

Includes

: SEAT BELT 3-Point, Lap and Shoulder Belt Type

MIRRORS (2) {Lang Mekra} Rectangular, 7.44" x 14.84", Brackets Breakaway Type, With 102" Wide Spacing, With 7.44" sq. Convex Both Side, With All Heated Heads, Thermostatically Controlled

Description

GRAB HANDLE Chrome; Towel Bar Type Anti-Slip Rubber Inserts; for Cab Entry Mounted Left Side Only

INSTRUMENT PANEL Center Section, Flat Panel

AIR CONDITIONER {International Blend-Air} With Integral Heater & Defroster

Includes

- : REFRIGERANT Hydrofluorocarbon HFC-134A
- : FRESH AIR FILTER
- : HEATER HOSES Premium

FRESH AIR FILTER for HVAC

CAB INTERIOR TRIM Deluxe

Includes

- : CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets and Retainer Nets and CB Radio Pocket; Smoke Gray with Black Netting Over Storage Pockets
- : "A" PILLAR COVER Molded Plastic, Smoke Gray
- : HEADLINER Printed Cloth
- : INSTRUMENT PANEL TRIM Molded Plastic, Drawbridge Gray with Black Center Section, Hidden Cup Holder and Ash Tray (Pull-Out)
- : DOME LIGHT, CAB Rectangular, Center Mounted, Integral to Console Door Activated, Timed Theater Dimming
- : SUN VISOR (2) Padded Vinyl Integral to Console with Driver Side Toll Ticket Strap,
- : STORAGE POCKET, DOOR (1) Molded Plastic, Smoke Gray, Full-Length; Driver Door
- : CAB INTERIOR TRIM PANELS Molded Plastic, Full-Height; All Exposed Interior Sheet Metal is Covered
- : DOOR TRIM PANELS (2) Molded Plastic; Driver and Passenger Doors

CAB REAR SUSPENSION Air Bag Type

WHEELS, FRONT DISC; 22.5" Non-Polished Aluminum, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 13.00 DC Rims; With Steel Hubs

Includes

- : WHEEL SEALS, FRONT Oil Lubricated, Includes Wheel Bearings

WHEELS, REAR DUAL DISC; 22.5" Painted Steel, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Steel Hubs

Includes

- : WHEEL SEALS, REAR Oil Lubricated, Includes Wheel Bearings
- : PAINT IDENTITY, REAR WHEELS White

WHEEL BEARING, FRONT, LUBE {EmGard 50W} Synthetic Oil

(8) TIRE, REAR 11R22.5 UNISTEEL G167A (GOODYEAR) 497 rev/mile, load range G, 14 ply

(2) TIRE, FRONT 425/65R22.5 UNISTEEL G286A (GOODYEAR) 470 rev/mile, load range L, 20 ply

Services Section:

WRTY,LTD, BASIC VEHICLE DSPEC {Diamond SPEC} To 12-Month/Unlimited Mileage; Includes Diamond Emergency Breakdown Service, With 90-Day Towing

Electronic Parameters Summary
2004 7500 SBA 6x4 (SF637)

November 25, 2003

Engine Unit Code: 012NNP
 Attachments: 012THL (FAN DRIVE)
 012VXT (THROTTLE, HAND CONTROL)
 016WKB (AIR CONDITIONER)

<u>Parameter</u>	<u>Value</u>	<u>UOM</u>
CUSTOMER PASSWORD	0000	N/A
MAX SPEED	75	MPH
MIN CRUISE SPEED	35	MPH
MAX CRUISE SPEED	75	MPH
RETARDER - SERVICE BRAKE INTERFACE	OFF	N/A
MAX PTO ENGINE SPEED	2100	RPM
SET ENGINE SPEED (speed 1)	1000	RPM
RESUME ENGINE SPEED (speed 2)	1200	RPM
DISABLE CAB INTERFACE FOR PTO	NO	N/A
REMOTE THROTTLE FOR PTO CONTROL	NO	N/A
ENGINE RESPONSE RATE FOR PTO	250	RPM/SEC
MAX ROAD SPEED FOR MOBILE CONTROL	20	MPH
IDLE SHUTDOWN MODE	OFF	N/A
SERVICE INTERVAL	OFF	N/A

These electronic parameters have been successfully finalized.

Description

Price
(USA DOLLAR)

G & H Standard 22 ft. Roll Off Body Painted Black
With These Options:
In cab air controls
Window Protector
Fire Extinguisher Rack
Pioneer RP4500 Rack & Pinion Tarper
36" Tool Box
LED Lights

Total Body Allied/Equipment: \$24,885.00

Financial Summary
2004 7500 SBA 6x4 (SF637)
(USA DOLLAR)

November 25, 2003

<u>Description</u>		<u>Price</u>
Factory List Prices:		
Product Items	\$97,773.00	
Service Items	\$0.00	
Total Factory List Price Including Options:		\$97,773.00
Service & Delivery (Heavy Duty)	\$600.00	
Total Preparation And Delivery:		\$600.00
Freight Charge	\$1,175.00	
Total Freight:		\$1,175.00
Total Factory List Price Including Freight:		\$99,548.00
Less Customer Allowance:		(\$32,048.00)
Total Vehicle Price:		\$67,500.00
Total Body/Allied Equipment:		\$24,885.00
Total Sale Price:		\$92,385.00
Total Per Vehicle Sales Price:		\$92,385.00
Net Sales Price:		\$92,385.00

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

Official Title and Date

Firm or Business Name

Authorized Signature

Authorized Signature and Date

This proposal is not binding upon the seller without Seller's Authorized Signature.

Official Title and Date

ADDITIONAL PROVISIONS OF SALE

1. The trucks and equipment covered by this agreement will be invoiced immediately upon completion of manufacture at assembly plant and title shall pass to purchaser upon tender of invoice.
2. The seller will maintain responsibility for the physical condition of the trucks and equipment covered by this agreement until physical delivery is completed to the purchaser or his agent.
3. While a late charge may be assessed from due date to actual date of payment, it is not intended for late charges to be accepted in lieu of prompt payment.
4. The trade allowance set forth herein is based upon our appraisal of the trade-in referred to in its present mechanical condition, free of all liens, and with the equipment and attachments set forth upon our appraisal sheet. Such trade-in shall be subject to reappraisal at the time it is delivered to us and if it is reappraised at a different value than the trade allowance set forth herein, because of difference in mechanical condition or because of removal or substitution of equipment or parts or attachments, or because it is subject to a lien not set forth herein, the trade allowance shall be changed to such reappraised value and the difference between the trade allowance set forth herein and the reappraised value, less any lien not set forth herein, shall be paid in cash at the time that the new vehicle or vehicles covered by this proposal are delivered to you.
5. You agree to accept the goods covered by this proposal, as fulfillment thereof, with such changes in design and materials, or either of them, that the manufacturer may make.
6. If any sales or excise taxes now in effect shall be increased, any new sales excise, floor or processing taxes shall be imposed by federal, state or local laws, or if the amount of such tax actually due exceeds the amount specified in this proposal, you are to reimburse us for any and all such increased, or additional new, taxes that we may be required to pay or to reimburse others by reason of the manufacturer, importation, purchase or sale of the vehicles and equipment carried by this proposal.
7. We shall not be responsible for delays in transportation or to delay the same on time when prevented by strikes, fires or accidents, or by the demand exceeding the available supply, or by any other cause reasonable beyond our control.
8. The limited warranties applicable to the vehicles described herein are International Truck and Engine Corp's standard printed warranties which are incorporated herein by reference.

NOTE: Disclaimer. The corporation's standard printed warranties are in lieu of all other warranties, expressed or implied. International Truck and Engine Corp. specifically disclaims warranties of MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, all other representations to the use/purchaser, and all other obligations or liabilities. The corporation further excludes liability incidental or consequential damages, on the part of the corporation or seller. No person is authorized to give any other warranties or to assume any liabilities on the corporation or seller's behalf unless made or assumed in writing by the corporation or the seller.

NOTE: Remedies under state law. Some states do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply to you. International Truck and Engine Corp's warranties give you specific legal rights and you may also have other legal rights which may vary from state to state.