

**Lee County Board Of County Commissioners  
Agenda Item Summary**

**Blue Sheet No. 20040206**

**1. REQUESTED MOTION:**

**ACTION REQUESTED:** Approve the award of a combination of informal telephone quotes, WSCA and Florida State Contract purchases, and open market purchases as detailed in the attached tabulation sheets and quotes for the purchase of a print management system for the Library Division. Grand total cost: \$243,885.11. Authority is also requested to expend the funds necessary – currently \$2000 – to OCS, Inc. for annual maintenance costs for the print management software for the term of its useful life. Also approve the expenditure of a not-to-exceed amount of \$24,500 (10% of the total project cost) for such incidentals as, but not limited to; software, cables, cards, overnight delivery services, etc. These items would be purchased on an as-needed basis via the most economical and expedient methodology available.

**WHY ACTION IS NECESSARY:** Expenditures exceeding \$50,000 require Board approval.

**WHAT ACTION ACCOMPLISHES:** Allows the Library Division to obtain the products and services necessary to implement a print management and reservation system on all public computers.

**2. DEPARTMENTAL CATEGORY:  
COMMISSION DISTRICT #**

*C6G*

**3. MEETING DATE:**

*03-09-2004*

**4. AGENDA:**

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:  
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. AC-4-1
- CODE
- OTHER

**6. REQUESTOR OF INFORMATION:**

- A. COMMISSIONER \_\_\_\_\_
- B. DEPARTMENT \_\_\_\_\_
- C. DIVISION Library

BY: Cynthia N. Cobb, Director

**BACKGROUND:** On February 20, 2004, the Division of Purchasing received a request from the Library Division to obtain Board approval for the purchase of the products and services required to implement a print management and reservation system on all of its public computers. A change order to the County's contract with Atos Origin will be processed for the temporary personnel needed to implement this system. Funding is available: 12073714800

**Please see attachments:**

- (1) Division Request for Purchases
- (2) Dell Price Quotes via WSCA Contract
- (3) Informal Telephone Quote #IT040261
- (4) Informal Telephone Quote #IT040260
- (5) SHI Quote via Florida State Contract #255-001-01-1
- (6) Open Market Price Quote from OCS, Inc.
- (7) Open Market Price Quote from Boscop, Inc.
- (8) Informal Telephone Quote #IT040274

**8. MANAGEMENT RECOMMENDATIONS:**

**9. RECOMMENDED APPROVAL:**

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services			G County Manager	
<i>Cynthia N. Cobb</i> <i>2/23/04</i>	<i>Janet Sheehan</i> <i>2-23-04</i> <i>[Signature]</i>			<i>[Signature]</i> <i>2/23/04</i>	<i>OA</i> <i>[Signature]</i> <i>2/24/04</i>	<i>OM</i> <i>[Signature]</i> <i>2/24/04</i>	<i>Risk</i> <i>[Signature]</i> <i>2/24/04</i>	<i>GC</i> <i>[Signature]</i> <i>2/24/04</i>	<i>[Signature]</i>

**10. COMMISSION ACTION:**

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty  
Date: *2/23/04*  
Time: *1:10 p.m.*  
Forwarded To:  
*[Signature]*  
*2/23/04*

RECEIVED BY  
COUNTY ADMIN: *[Signature]*  
*2/23/04*  
*11:20 AM SET*  
COUNTY ADMIN  
FORWARDED TO:  
*2/25/04*  
*[Signature]*

*BH*

**ATTACHMENT # 1**

**MEMORANDUM  
FROM THE  
LIBRARY DIVISION**

TO: Janet Sheehan, Director of Purchasing

FROM: Cynthia N. Cobb, Library Director *Cynthia N. Cobb*

DATE: January 26, 2004

RE: Bluesheet Request for the Library's Print Management Project

The Division of Library Services requests a Blue Sheet to go before the Board of County Commissioners for the purchase of products and services required for the print management project. This action is necessary because the total project amount exceeds \$50,000; therefore it must be approved by the BOCC.

This action allows the Lee County Library Division to obtain the products and services necessary to implement a print management and reservation system on all public computers.

**Section I - Purchase of the following items:**

Purchase from Dell at \$87,801.49

- **1 server** with no monitor for \$8,227.75 –Dell Quote 137562814
- **12 computers** without monitors at \$15,725.64 - Dell Quote 137560791
- **10 computers** without monitors at \$10,129.70 - Dell Quote 137561305
- **30 computers** without monitors at \$27,380.10 - Dell Quote 137561134
- **24 1703FP monitors** with metal stands at \$13,106.40 - Dell Quote 138496916
- **18 1703FP monitors** with height adjustable stands at \$8,695.80 - Dell Quote 138497224
- **7 1504FP monitors** with metal stands at \$2,877.70 - Dell Quote 138497262
- **2 1504FP monitors** with height adjustable stands at \$732.20 - Dell Quote 138499198
- **22 wall mount brackets** at \$926.20 - Dell Quote 138499798

Purchase from Vintage Information Technology Services Quote 5022 at \$41,078.52

- **52 APC Back-ups RS 800VA 120V BR800 UPS**
- **2 Mini-view Micro KVM Switches w/6' built-in cables GCS62**

- **18 HP 4600N LaserJet Printers**
- **18 10' RJ-45 Cat 5e Cables** for HP 4600N LaserJet printers
- **28 APC Personal SurgeArrest 7 Outlet Surge Strips**
- **1 Wireless Mouse and Keyboard**

Purchase from Vintage IT Services Quote Dated 2/9/04 at \$7,715.24

- **26 Receipt Printers**

Purchase from Software House International Quote 720766 at \$5,338.01

- **11 Windows Server Standard 2003 Volume License**
- **1 Windows Server Standard 2003 Disk Kit**

Purchase from OCS-Output Control Software Quote Dated 2/3/2004 3:15 PM at \$39,830.00

- **OCS Software**

Purchase from Boscop, Inc. Quote dated 2/3/04 at \$49,560.00

- **28 Coin/Bill Units**

Installation of **network drops** at necessary locations from City-Tel Communications Quotes dated 2/17/04 and 2/19/04 at \$10,566.85

Purchase of **annual software maintenance** from OCS-Output Control Software at current rate of \$1,995.00

#### **Section II - The purchase of miscellaneous and incidental items:**

- Request BOCC approval of a not-to-exceed amount of \$50,000 for miscellaneous and incidental items that may be needed, including but not limited to cables, cards, inside delivery, overnight delivery services. These will be purchased via the most economical and timely method available, i.e., State contract

Funds are available in 12073714800

Total Project Cost \$243,885.11

**ATTACHMENT #2****DELL****QUOTATION**

QUOTE #: 137561305

Customer #: 1935449

Contract #: N1359

Quote Date: 1/30/04

Date: 1/30/04 1:18:13 PM

Customer Name: LEE COUNTY FINANCE DIV

TOTAL QUOTE AMOUNT:	\$10,129.70		
Product Subtotal:	\$10,129.70		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 10	SYSTEM PRICE: \$1,012.97	GROUP TOTAL: \$10,129.70
Base Unit:	OptiPlex SX270, 2.60GHz, P4, 800FSB, 512K Cache, Gray, Ultra Small Form Factor Base (221-7205)		
Memory:	512MB, Non-ECC, 400MHz DDR, 2x256, GX270/XS270 (311-2873)		
Keyboard:	Dell PS/2 Keyboard in Gray, NoHot Keys, Optiplex (310-1515)		
Monitor:	No Monitor Selected, OptiPlex (320-3704)		
Video Card:	Integrated, Intel Extreme Graphics, OptiPlex SX260/SX270 (320-0557)		
Hard Drive:	40GB Hard Drive, EIDE, 9.5 MM, 5400 RPM, SX260/SX270 (340-7333)		
Floppy Disk Drive:	1.44MB 3.5 Inch Floppy Drive, OptiPlex SX260/SX270 (340-7335)		
Operating System:	Windows 2000 Professional Service Pack 4, Dell OptiPlex English, Factory Install (420-3433)		
Operating System:	Media for Windows 2000 Professional, Service Pack 4 Dell OptiPlex, English, Factory Install (420-3244)		
Operating System:	NTFS File System for Dell OptiPlex, Factory Install (420-3423)		
Mouse:	Dell USB 2-Button Optical Mouse with Scroll (310-4126)		
NIC:	Integrated Intel Gigabit NIC, 10/100/1000, with Alert Standards Format, SX260/SX270 (430-0410)		
CD-ROM or DVD-ROM Drive:	24X DVD-CDRW Combo Drive Slimline, with software decoder SX260/SX270 Ultra Small Form Factor (313-2125)		
Sound Card:	Integrated Sound Blaster Compatible AC97 Sound, OptiPlex (313-8170)		
Cable:	DVI-to-VGA Video Adapter Cable OptiPlex SX270, Factory Tied (310-3972)		
Documentation Diskette:	OptiPlex Resource CD (313-7168)		
Factory Installed Software:	Energy Star Labeling for OptiPlex (if applicable) (310-4721)		
Service:	Type 3 Contract - Next Business Day Parts and Labor On-Site Response, Initial Year (900-6200)		
Service:	Type 3 Contract - Next Business Day Parts and Labor On-Site Response, 3YR Extended (900-6203)		
Installation:	Standard On-Site Installation Declined (900-9987)		
Misc:	CFI Order Ready Asset Tag 5 (365-1390)		
	CFI Titan Code for CFI FIDA or Bypass SI (364-1846)		
	CFI Routing SKU (365-0257)		
	CFI Service (368-0001)		
	CFI, Information, Inner Office Distribution, Optiplex (368-1303)		

SALES REP:	APRIL DELASHAW	PHONE:	800-981-3355
Email Address:	April_Delashaw@Dell.com	Phone Ext:	44721

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at [www.dell.com/quote](http://www.dell.com/quote)

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, is subject to the applicable Dell terms and conditions agreement.

Prices and tax rates are valid in the U.S. only and are subject to change.

**DELL****QUOTATION**

QUOTE #: 137561134

Customer #: 1935449

Contract #: N1359

Quote Date: 1/30/04

Date: 1/30/04 1:18:15 PM

Customer Name: LEE COUNTY FINANCE DIV

<b>TOTAL QUOTE AMOUNT:</b>	\$27,380.10		
<b>Product Subtotal:</b>	\$27,380.10		
<b>Tax:</b>	\$0.00		
<b>Shipping &amp; Handling:</b>	\$0.00		
<b>Shipping Method:</b>	Ground	<b>Total Number of System Groups:</b>	1

GROUP: 1	QUANTITY: 30	SYSTEM PRICE: \$912.67	GROUP TOTAL: \$27,380.10
<b>Base Unit:</b>	OptiPlex SX270, 2.60GHz, P4, 800FSB, 512K Cache, Gray, Ultra Small Form Factor Base (221-7205)		
<b>Memory:</b>	512MB, Non-ECC, 400MHz DDR, 2x256, GX270/XS270 (311-2873)		
<b>Keyboard:</b>	Dell PS/2 Keyboard in Gray, NoHot Keys, Optiplex (310-1515)		
<b>Monitor:</b>	No Monitor Selected, OptiPlex (320-3704)		
<b>Video Card:</b>	Integrated, Intel Extreme Graphics, OptiPlex SX260/SX270 (320-0557)		
<b>Hard Drive:</b>	40GB Hard Drive, EIDE, 9.5 MM,5400 RPM, SX260/SX270 (340-7333)		
<b>Floppy Disk Drive:</b>	No Floppy, Media Bay Filler, SX260/SX270 (340-8006)		
<b>Operating System:</b>	Windows 2000 Professional Service Pack 4,Dell OptiPlex English, Factory Install (420-3433)		
<b>Operating System:</b>	Media for Windows 2000 Professional,Service Pack 4 Dell OptiPlex,English, Factoryinstall (420-3244)		
<b>Operating System:</b>	NTFS File System for Dell OptiPlex,Factory Install (420-3423)		
<b>Mouse:</b>	Dell USB 2-Button Optical Mouse with Scroll (310-4126)		
<b>NIC:</b>	Integrated Intel Gigabit NIC, 10/100/1000, with Alert Standards Format, SX260/SX270 (430-0410)		
<b>CD-ROM or DVD-ROM Drive:</b>	No Module Bay Device, OptiPlex SX260/SX270 (313-1584)		
<b>Sound Card:</b>	Integrated Sound Blaster Compatible AC97 Sound, OptiPlex (313-8170)		
<b>Cable:</b>	DVI-to-VGA Video Adapter CableOptiPlex SX270, Factory Tied (310-3972)		
<b>Documentation Diskette:</b>	OptiPlex Resource CD (313-7168)		
<b>Factory Installed Software:</b>	Energy Star Labeling for OptiPlex (if applicable) (310-4721)		
<b>Service:</b>	Type 3 Contract - Next Business Day Parts and Labor On-Site Response, Initial Year (900-6200)		
<b>Service:</b>	Type 3 Contract - Next Business Day Parts and Labor On-Site Response, 3YR Extended (900-6203)		
<b>Installation:</b>	Standard On-Site Installation Declined (900-9987)		
<b>Misc:</b>	CFI Order Ready Asset Tag 5 (365-1390)		
	CFI Routing SKU (365-0257)		
	CFI Service (368-0001)		
	CFI,Information, Inner Office Distribution, Optiplex (368-1303)		
	CFI Titan Code for CFI FIDA or Bypass SI (364-1846)		

<b>SALES REP:</b>	APRIL DELASHAW	<b>PHONE:</b>	800-981-3355
<b>Email Address:</b>	April_Delashaw@Dell.com	<b>Phone Ext:</b>	44721

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at [www.dell.com/quote](http://www.dell.com/quote)

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, is subject to the applicable Dell terms and conditions agreement.

Prices and tax rates are valid in the U.S. only and are subject to change.

**DELL****QUOTATION**

QUOTE #: 137560791

Customer #: 1935449

Contract #: N1359

Quote Date: 1/30/04

Date: 1/30/04 1:18:16 PM

Customer Name: LEE COUNTY FINANCE DIV

<b>TOTAL QUOTE AMOUNT:</b>	<b>\$15,725.64</b>		
<b>Product Subtotal:</b>	<b>\$15,725.64</b>		
<b>Tax:</b>	<b>\$0.00</b>		
<b>Shipping &amp; Handling:</b>	<b>\$0.00</b>		
<b>Shipping Method:</b>	<b>Ground</b>	<b>Total Number of System Groups:</b>	<b>1</b>

GROUP: 1	QUANTITY: 12	SYSTEM PRICE: \$1,310.47	GROUP TOTAL: \$15,725.64
Base Unit:	OptiPlex SX270, 3.20GHz, P4, 800FSB, 512K Cache, Gray, Ultra Small Form Factor Base (221-3319)		
Memory:	1.0GB, Non-ECC, 400MHz DDR, 2x512, GX270/SX270 (311-2874)		
Keyboard:	Dell PS/2 Keyboard in Gray, NoHot Keys, Optiplex (310-1515)		
Monitor:	No Monitor Selected, OptiPlex (320-3704)		
Video Card:	Integrated, Intel Extreme Graphics, OptiPlex SX260/SX270 (320-0557)		
Hard Drive:	60GB Hard Drive, EIDE, 9.5 MM,5400 RPM, SX270 (340-8973)		
Floppy Disk Drive:	1.44MB 3.5 Inch Floppy Drive, OptiPlex SX260/SX270 (340-7335)		
Operating System:	Windows 2000 Professional Service Pack 4,Dell OptiPlex English, Factory Install (420-3433)		
Operating System:	Media for Windows 2000 Professional,Service Pack 4 Dell OptiPlex,English, Factoryinstall (420-3244)		
Operating System:	NTFS File System for Dell OptiPlex,Factory install (420-3423)		
Mouse:	Dell USB 2-Button Optical Mouse with Scroll (310-4126)		
NIC:	Integrated Intel Gigabit NIC, 10/100/1000, with Alert Standards Format, SX260/SX270 (430-0410)		
CD-ROM or DVD-ROM Drive:	24X DVD-CDRW Combo Drive Slimline,with software decoderSX260/SX270 Ultra Small Form Factor (313-2125)		
Sound Card:	Integrated Sound Blaster Compatible AC97 Sound, OptiPlex (313-8170)		
Cable:	DVI-to-VGA Video Adapter CableOptiPlex SX270, Factory Tied (310-3972)		
Documentation Diskette:	OptiPlex Resource CD (313-7168)		
Factory Installed Software:	Energy Star Labeling for OptiPlex (if applicable) (310-4721)		
Service:	Type 3 Contract - Next Business Day Parts and Labor On-Site Response, Initial Year (900-6200)		
Service:	Type 3 Contract - Next Business Day Parts and Labor On-Site Response, 3YR Extended (900-6203)		
Installation:	Standard On-Site Installation Declined (900-9987)		
Misc:	CFI Order Ready Asset Tag 5 (365-1390)		
	CFI Routing SKU (365-0257)		
	CFI Service (368-0001)		
	CFI,Information, Inner Office Distribution, Optiplex (368-1303)		
	CFI Titan Code for CFI FIDA or Bypass SI (364-1846)		

<b>SALES REP:</b>	<b>APRIL DELASHAW</b>	<b>PHONE:</b>	<b>800-981-3355</b>
<b>Email Address:</b>	<b>April_Delashaw@Dell.com</b>	<b>Phone Ext:</b>	<b>44721</b>

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at [www.dell.com/quote](http://www.dell.com/quote)

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, is subject to the applicable Dell terms and conditions agreement.

Prices and tax rates are valid in the U.S. only and are subject to change.

**DELL****QUOTATION**

QUOTE #: 138496916

Customer #: 1935449

Contract #: N1359

Quote Date: 2/5/04

Date: 2/5/04 8:24:37 AM

Customer Name: LEE COUNTY FINANCE DIV

TOTAL QUOTE AMOUNT:	\$13,106.40		
Product Subtotal:	\$13,106.40		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	0

SOFTWARE & ACCESSORIES			
Product	Quantity	Unit Price	Total
Dell UltraSharp 1703FP Flat Panel with metal stand, 17.0 Inch Viewable Image Size, OptiPlex SX260/SX270, Customer (320-0698)	24	\$539.10	\$12,938.40
CFI Information, Liftgate, Peripheral, Customer Install (368-6204)	24	\$5.00	\$120.00
CFI Information, Insd SGL, Peripheral, Customer Install (368-6302)	24	\$2.00	\$48.00
Number of S & A Items: 3		S&A Total Amount: \$13,106.40	

SALES REP:	APRIL DELASHAW	PHONE:	800-981-3355
Email Address:	April_Delashaw@Dell.com	Phone Ext:	44721

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at [www.dell.com/quote](http://www.dell.com/quote)

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, is subject to the applicable Dell terms and conditions agreement.

Prices and tax rates are valid in the U.S. only and are subject to change.

**\*\*Sales/use tax is a destination charge, i.e. based on the "ship to" address on your purchase order. Please indicate your taxability status on your PO. If exempt, please fax exemption certificate to Dell Tax Department at 512-283-9276, referencing your customer number. If you have any questions regarding tax please call 800-433-9019. \*\***

All product and pricing information is based on latest information available. Subject to change without notice or obligation.

LCD panels in Dell products contain mercury, please dispose properly. Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at [US\\_DFS\\_AssetRecovery@dell.com](mailto:US_DFS_AssetRecovery@dell.com). Minimum quantities may apply.

**DELL****QUOTATION**

QUOTE #: 138497224

Customer #: 1935449

Contract #: N1359

Quote Date: 2/5/04

Date: 2/5/04 8:24:38 AM

Customer Name: LEE COUNTY FINANCE DIV

<b>TOTAL QUOTE AMOUNT:</b>	<b>\$8,695.80</b>		
<b>Product Subtotal:</b>	<b>\$8,695.80</b>		
<b>Tax:</b>	<b>\$0.00</b>		
<b>Shipping &amp; Handling:</b>	<b>\$0.00</b>		
<b>Shipping Method:</b>	<b>Ground</b>	<b>Total Number of System Groups:</b>	<b>0</b>

<b>SOFTWARE &amp; ACCESSORIES</b>			
<b>Product</b>	<b>Quantity</b>	<b>Unit Price</b>	<b>Total</b>
Dell UltraSharp 1703FP Flat Panel with Height Adjustable Stand,17.0 Inch VIS, Lat-D/Opt/I/PWS (320-0697)	18	\$476.10	\$8,569.80
CFI Information,Liftgate, Peripheral,Customer Install (368-6204)	18	\$5.00	\$90.00
CFI Information,Insd SGL, Peripheral,Customer Install (368-6302)	18	\$2.00	\$36.00
<b>Number of S &amp; A Items: 3</b>		<b>S&amp;A Total Amount: \$8,695.80</b>	

<b>SALES REP:</b>	<b>APRIL DELASHAW</b>	<b>PHONE:</b>	<b>800-981-3355</b>
<b>Email Address:</b>	<b>April_Delashaw@Dell.com</b>	<b>Phone Ext:</b>	<b>44721</b>

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at [www.dell.com/quote](http://www.dell.com/quote)

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, is subject to the applicable Dell terms and conditions agreement.

Prices and tax rates are valid in the U.S. only and are subject to change.

**\*\*Sales/use tax is a destination charge, i.e. based on the "ship to" address on your purchase order. Please indicate your taxability status on your PO. If exempt, please fax exemption certificate to Dell Tax Department at 512-283-9276, referencing your customer number. If you have any questions regarding tax please call 800-433-9019. \*\***

All product and pricing information is based on latest information available. Subject to change without notice or obligation.

LCD panels in Dell products contain mercury, please dispose properly. Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at [US\\_DFS\\_AssetRecovery@dell.com](mailto:US_DFS_AssetRecovery@dell.com). Minimum quantities may apply.



**DELL****QUOTATION**

QUOTE #: 138497262

Customer #: 1935449

Contract #: N1359

Quote Date: 2/5/04

Date: 2/5/04 8:24:39 AM

Customer Name: LEE COUNTY FINANCE DIV

<b>TOTAL QUOTE AMOUNT:</b>	<b>\$2,877.70</b>		
<b>Product Subtotal:</b>	<b>\$2,877.70</b>		
<b>Tax:</b>	<b>\$0.00</b>		
<b>Shipping &amp; Handling:</b>	<b>\$0.00</b>		
<b>Shipping Method:</b>	<b>Ground</b>	<b>Total Number of System Groups:</b>	<b>0</b>

<b>SOFTWARE &amp; ACCESSORIES</b>			
<b>Product</b>	<b>Quantity</b>	<b>Unit Price</b>	<b>Total</b>
Dell UltraSharp 1504FP Flat Panel with Stand, 15.0 Inch Viewable Image Size,OptiPlex SX260,SX270,Customer Install (320-0605)	7	\$404.10	\$2,828.70
CFI Information,Liftgate, Peripheral,Customer Install (368-6204)	7	\$5.00	\$35.00
CFI Information,Insd SGL, Peripheral,Customer Install (368-6302)	7	\$2.00	\$14.00
<b>Number of S &amp; A Items: 3</b>		<b>S&amp;A Total Amount: \$2,877.70</b>	

<b>SALES REP:</b>	<b>APRIL DELASHAW</b>	<b>PHONE:</b>	<b>800-981-3355</b>
<b>Email Address:</b>	<b>April_Delashaw@Dell.com</b>	<b>Phone Ext:</b>	<b>44721</b>

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at [www.dell.com/quote](http://www.dell.com/quote)

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, is subject to the applicable Dell terms and conditions agreement.

Prices and tax rates are valid in the U.S. only and are subject to change.

**\*\*Sales/use tax is a destination charge, i.e. based on the "ship to" address on your purchase order. Please indicate your taxability status on your PO. If exempt, please fax exemption certificate to Dell Tax Department at 512-283-9276, referencing your customer number. If you have any questions regarding tax please call 800-433-9019. \*\***

All product and pricing information is based on latest information available. Subject to change without notice or obligation.

LCD panels in Dell products contain mercury, please dispose properly. Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at [US\\_DFS\\_AssetRecovery@dell.com](mailto:US_DFS_AssetRecovery@dell.com). Minimum quantities may apply.

**DELL****QUOTATION**

QUOTE #: 138499198

Customer #: 1935449

Contract #: N1359

Quote Date: 2/5/04

Date: 2/5/04 8:24:39 AM

Customer Name: LEE COUNTY FINANCE DIV

<b>TOTAL QUOTE AMOUNT:</b>	<b>\$732.20</b>		
<b>Product Subtotal:</b>	<b>\$732.20</b>		
<b>Tax:</b>	<b>\$0.00</b>		
<b>Shipping &amp; Handling:</b>	<b>\$0.00</b>		
<b>Shipping Method:</b>	<b>Ground</b>	<b>Total Number of System Groups:</b>	<b>0</b>

<b>SOFTWARE &amp; ACCESSORIES</b>			
<b>Product</b>	<b>Quantity</b>	<b>Unit Price</b>	<b>Total</b>
Dell UltraSharp 1504FPa Flat Panel w/HeightAdjustableStand 15.0 inch VIS,OptiPlex, Customer Install (320-2956)	2	\$359.10	\$718.20
CFI Information,Liftgate, Peripheral,Customer Install (368-6204)	2	\$5.00	\$10.00
CFI Information,Insd SGL, Peripheral,Customer Install (368-6302)	2	\$2.00	\$4.00
<b>Number of S &amp; A Items: 3</b>		<b>S&amp;A Total Amount: \$732.20</b>	

<b>SALES REP:</b>	<b>APRIL DELASHAW</b>	<b>PHONE:</b>	<b>800-981-3355</b>
<b>Email Address:</b>	<b>April_Delashaw@Dell.com</b>	<b>Phone Ext:</b>	<b>44721</b>

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at [www.dell.com/quote](http://www.dell.com/quote)

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, is subject to the applicable Dell terms and conditions agreement.

Prices and tax rates are valid in the U.S. only and are subject to change.

**\*\*Sales/use tax is a destination charge, i.e. based on the "ship to" address on your purchase order. Please indicate your taxability status on your PO. If exempt, please fax exemption certificate to Dell Tax Department at 512-283-9276, referencing your customer number. If you have any questions regarding tax please call 800-433-9019. \*\***

All product and pricing information is based on latest information available. Subject to change without notice or obligation.

LCD panels in Dell products contain mercury, please dispose properly. Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at [US\\_DFS\\_AssetRecovery@dell.com](mailto:US_DFS_AssetRecovery@dell.com). Minimum quantities may apply.

**DELL****QUOTATION**

QUOTE #: 138499798

Customer #: 1935449

Contract #: N1359

Quote Date: 2/5/04

Date: 2/5/04 8:24:40 AM

Customer Name: LEE COUNTY FINANCE DIV

<b>TOTAL QUOTE AMOUNT:</b>	<b>\$926.20</b>		
<b>Product Subtotal:</b>	<b>\$926.20</b>		
<b>Tax:</b>	<b>\$0.00</b>		
<b>Shipping &amp; Handling:</b>	<b>\$0.00</b>		
<b>Shipping Method:</b>	<b>Ground</b>	<b>Total Number of System Groups:</b>	<b>0</b>

<b>SOFTWARE &amp; ACCESSORIES</b>			
<b>Product</b>	<b>Quantity</b>	<b>Unit Price</b>	<b>Total</b>
Wall Mount Bracket,OptiPlex SX260 and SX270, Customer Install (310-4130)	22	\$35.10	\$772.20
CFI Information,Liftgate, Peripheral,Customer Install (368-6204)	22	\$5.00	\$110.00
CFI Information,Insd SGL, Peripheral,Customer Install (368-6302)	22	\$2.00	\$44.00
<b>Number of S &amp; A Items: 3</b>		<b>S&amp;A Total Amount: \$926.20</b>	

<b>SALES REP:</b>	<b>APRIL DELASHAW</b>	<b>PHONE:</b>	<b>800-981-3355</b>
<b>Email Address:</b>	<b>April_Delashaw@Dell.com</b>	<b>Phone Ext:</b>	<b>44721</b>

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at [www.dell.com/quote](http://www.dell.com/quote)

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, is subject to the applicable Dell terms and conditions agreement.

Prices and tax rates are valid in the U.S. only and are subject to change.

**\*\*Sales/use tax is a destination charge, i.e. based on the "ship to" address on your purchase order. Please indicate your taxability status on your PO. If exempt, please fax exemption certificate to Dell Tax Department at 512-283-9276, referencing your customer number. If you have any questions regarding tax please call 800-433-9019. \*\***

All product and pricing information is based on latest information available. Subject to change without notice or obligation.

LCD panels in Dell products contain mercury, please dispose properly. Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at [US\\_DFS\\_AssetRecovery@dell.com](mailto:US_DFS_AssetRecovery@dell.com). Minimum quantities may apply.

**DELL****QUOTATION**

QUOTE #: 137562814

Customer #: 1935449

Contract #: N1359

Quote Date: 1/30/04

Date: 1/30/04 1:23:25 PM

Customer Name: LEE COUNTY FINANCE DIV

<b>TOTAL QUOTE AMOUNT:</b>	<b>\$8,227.75</b>		
<b>Product Subtotal:</b>	<b>\$8,227.75</b>		
<b>Tax:</b>	<b>\$0.00</b>		
<b>Shipping &amp; Handling:</b>	<b>\$0.00</b>		
<b>Shipping Method:</b>	<b>Ground</b>	<b>Total Number of System Groups:</b>	<b>1</b>

GROUP: 1	QUANTITY: 1	SYSTEM PRICE: \$8,227.75	GROUP TOTAL: \$8,227.75
Base Unit:		PowerEdge 2600 3.06GHz/512K 533MHz FSB Xeon (221-2740)	
Processor:		2nd Processor 3.06GHz/512K 533MHz FSB Xeon, PowerEdge 2600 (311-2823)	
Memory:		2GB DDR SDRAM 266MHZ (2X1GB) PowerEdge (311-2735)	
Keyboard:		No Keyboard Option (310-3281)	
Monitor:		No Monitor Option (320-0058)	
Hard Drive:		73GB 15K RPM Ultra 320 SCSI Hard Drive (340-8380)	
Hard Drive Controller:		PERC4/DI 128MB (2 Internal Channels) (340-6467)	
Floppy Disk Drive:		Floppy Drive, 1.44M, F3, NBZL TEAC2 (340-3640)	
Operating System:		W2K3 Server Standard Edition 32-bit (420-2965)	
Mouse:		Mouse Option None (310-0024)	
NIC:		On board Network Adapter (430-0488)	
CD-ROM or DVD-ROM Drive:		24X IDE CD-ROM (313-1281)	
Speakers:		1X6 Backplane, PE2600 (311-1839)	
Documentation Diskette:		Electronic Documentation on CD (310-0438)	
Additional Storage Products:		73GB 15K RPM Ultra 320 SCSI Hard Drive (340-8380)	
Feature		MR5/N, Drives attached to PERC4/DI (340-6472)	
Feature		Versa Rails, PE2600 (310-1724)	
Service:		Premier Enterprise Support - Gold - Advanced Software Support Quantity 3 Resolutions (950-0117)	
Service:		Premier Enterprise Support - Gold - Premium Services, 2YR Extended (950-0119)	
Service:		Premier Enterprise Support - Gold - Premium Services, Initial Year (950-0138)	
Service:		Premier Enterprise Support Service Gold Welcome Letter (310-3785)	
Service:		Type 2 Contract Same Day 4 HR Parts and Labor On-Site Response , Initial Year (960-4130)	
Service:		Type 2 Contract Same Day 4 HR Parts and Labor On-Site Response , Two Years (960-4132)	
Service:		Premier Enterprise On Demand Engineer Dispatch Severity 1 Three Years (970-0237)	
Installation:		On-Site Installation Declined (900-9997)	
Misc:		Redundant Power Supply, PE2600 (310-1726)	
Misc:		73GB 15K RPM Ultra 320 SCSI Hard Drive (340-8380)	
Misc:		73GB 15K RPM Ultra 320 SCSI Hard Drive (340-8380)	
Misc:		73GB 15K RPM Ultra 320 SCSI Hard Drive (340-8380)	
Misc:		73GB 15K RPM Ultra 320 SCSI Hard Drive (340-8380)	
		CFI, 9104, Information, Label, Asset, Medium, #2, Factory Install (362-8800)	
		CFI, 9104, Information, Label, Asset, Large, #2, Factory Install (362-8801)	
		CFI Bypass EIDO (364-7502)	
		CFI Routing SKU (365-0257)	
		CFI, Rollup, Integration, OR-System, Label, Service (366-4301) - Quantity 2	
		CFI Service (368-0001)	
		CFI, Liftgate Service, SV (368-4204)	
		CFI, Inside Delivery Service, Single Destination, SV (368-4302)	

<b>SALES REP:</b>	<b>APRIL DELASHAW</b>	<b>PHONE:</b>	<b>800-981-3355</b>
<b>Email Address:</b>	<b>April_Delashaw@Dell.com</b>	<b>Phone Ext:</b>	<b>44721</b>

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at [www.dell.com/quote](http://www.dell.com/quote)

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement, is subject to the applicable Dell terms and conditions agreement.

Prices and tax rates are valid in the U.S. only and are subject to change.

**\*\*Sales/use tax is a destination charge, i.e. based on the "ship to" address on your purchase order. Please indicate your taxability status on your PO. If exempt, please fax exemption certificate to Dell Tax Department at 612-283-9276, referencing your customer number. If you have any questions regarding tax please call 800-433-9019. \*\***

All product and pricing information is based on latest information available. Subject to change without notice or obligation.

LCD panels in Dell products contain mercury, please dispose properly. Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at [US\\_DFS\\_AssetRecovery@dell.com](mailto:US_DFS_AssetRecovery@dell.com). Minimum quantities may apply.

**Lee County Board Of County Commissioners  
Agenda Item Summary**

Blue Sheet No. 20030042

**1. REQUESTED MOTION:**

**ACTION REQUESTED:** Approve Project # PB030249, the utilization (piggyback) of the Western States Contracting Alliance's agreement, which has gone through their competitive negotiation process, for the annual purchase of Dell personal computers, servers, and related peripherals for use by various departments and divisions throughout the County; from Dell Marketing LP; and authorize the Board Chairman on behalf of the BOCC to execute and sign the accompanying contract. The County presently expends approximately \$1.5 million dollars annually for Dell personal computers, related hardware and peripherals. Contract pricing represents a 10% discount off of the Dell retail price list (vs. 6.58% achieved on the Florida State Contract -- the current procurement methodology). Authority is requested to expend the funds necessary to purchase this equipment on an as-needed basis using this agreement through its full term (expiration date is 9/4/04).

**WHY ACTION IS NECESSARY:** According to Section 9.4.1 of the Lee County Purchasing & Payment Procedures Manual, approved by the Board on 7/9/02, purchases over \$50,000.00 must be approved by the Board.

**WHAT ACTION ACCOMPLISHES:** Allows Lee County departments and divisions to obtain Dell personal computers, related hardware and peripherals in a cost effective, efficient, and timely manner.

**2. DEPARTMENTAL CATEGORY:  
COMMISSION DISTRICT #**

*C6C*

**3. MEETING DATE:**

*03-11-2003*

**4. AGENDA:**

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:  
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. *AC-4-1*
- CODE
- OTHER

**6. REQUESTOR OF INFORMATION:**

- A. COMMISSIONER
  - B. DEPARTMENT
  - C. DIVISION *Purchasing*
- BY: *Janet K. Sheehan, Director*

**7. BACKGROUND:**

--BACKGROUND BEGINS ON PAGE TWO--

**8. MANAGEMENT RECOMMENDATIONS:**

**9. RECOMMENDED APPROVAL:**

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>Janet Sheehan 2-14-03</i>	<i>[Signature]</i>	<i>N/A</i>		<i>[Signature] 2/17/03</i>	OA <i>[Signature] 2/17/03</i>	OM <i>[Signature] 2/18/03</i>	Risk <i>[Signature] 2/18/03</i>	GC <i>[Signature] 2/18/03</i>	<i>[Signature]</i>

**10. COMMISSION ACTION:**

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty  
Date: *2/17/03*  
Time: *1:00 pm*  
Forwarded To: *Bucket  
2/17/03 11:15 pm*

RECEIVED BY  
COUNTY ADMIN. *[Signature]*  
*2-17-03*  
*2:05*  
COUNTY ADMIN.  
FORWARDED TO: *[Signature]*  
*2/19 9AM*

--BACKGROUND CONTINUED FROM PAGE ONE--

On August 1, 2002 the new Florida State Contract for IT Hardware (including Dell) was made available for use by governmental entities. In reviewing the new contract and pricing structure, the Division of Purchasing determined that it would be in the County's best interest to explore other options for procuring Dell personal computers and related peripherals.

It should be noted that the avenues open to governments to purchase Dell product are limited as the company prices and sells direct; not through a standard reseller network. Further, the Lee County Oversight and Standards committees have standardized on Dell as the only acceptable brand of computer that may be purchased for the County's use.

The County's Dell purchases have traditionally been via the Florida State Contract; which had offered an extremely generous discount from Dell's retail price list. However, the issuance of the new contract offered a discount of 6.58% off of list; which motivated the Division of Purchasing to research to find out if there were any other methodologies which would offer a more attractive discount for the County. While this research uncovered several other potential options; the most attractive was the competitively negotiated Western States Contracting Alliance – the lead agency of which is the State of New Mexico – which offers a discount of 10% of off the Dell Retail Price List.

The County presently expends approximately \$1.5 million dollars annually for Dell personal computers, related hardware and peripherals. According to Section 9.4.1 of the Lee County Purchasing & Payment Procedures Manual, approved by the Board on 7/9/02, purchases over \$50,000.00 must be approved by the Board.

Therefore, Board approval is requested to utilize (piggyback) the Western States Contracting Alliance's agreement, which has gone through their competitive negotiation process, for the annual purchase of Dell personal computers, servers, and related peripherals for use by various departments and divisions throughout the County; from Dell Marketing LP. Authority is also requested to use this agreement through its full term (expiration date is 9/4/04).

Funding will be made available through individual department/division accounts on an as-needed basis.

Attachments:

- (1) Division Request for Piggyback
- (2) Western States Contracting Alliance Master Price Agreement
- (3) Office of the County Attorney's Approval to Piggyback on this Agreement
- (4) Western States Contracting Alliance Participating Addendum







Rich Schalin  
 Government Account Manager  
 Vintage IT Services  
 1210 W. 5th St.  
 Austin, Texas 78703  
 Phone..512.481.1117 x114  
 Fax..512.481.0206  
 richs@vintageits.com

**Quote Document**

**Customer: Lee County Purchasing**  
 Bob Franceschini

**Quote # 5022**  
**Date: 2/2/2004 0:00**

**Attn: Library upgrade quote**

Part Number	Description	Price	Quantity	Extension
1 BR800	APC Back-UPS RS 800VA	\$126.00	52	\$6,552.00
2	NOTE: TRADE-UPS pricing based on the exchangr of 420'd and 650's			
3 GCS62	2PORT PS2 KVM W/6 FOOT CABLES HOT KEYS MINIVIEW MICRO	\$33.00	2	\$66.00
4 C9692A#ABA	COLOR LASERJET 4600N 17PPM 96MB PAR ENET 2-EIO PS3 PCL6/5C	\$1,887.00	18	\$33,966.00
5 A3L791-10-BLK	10FT CABLE PATCH CAT5E UTP 4PR RJ45M BLK	\$3.00	18	\$54.00
6 PER7	PER 7RCPTL SURGE 120V LIFE WTY 2.5K INS	\$11.84	28	\$331.52
7 GP1100-001	ULTRA GT CORDLESS MOUSE COMPACT KYBD SUITE	\$109.00	1	\$109.00
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				

Thanks for the opportunity

sub total	\$41,078.52
Tax 8.25%	GOV/EXEMPT
<b>Total</b>	<b>\$41,078.52</b>

Notes:



# Southern Computer Warehouse

1800 Roswell Rd  
 Suite 1060  
 Marietta, GA 30062  
 Phone: (877)468-6729 Fax: (770)579-8937

# Print Management

Number: 223452

Date: 01/29/2004

**To:**  
 Bob Franceschini  
 Lee County Finance Dept FL  
 Finance Department Attn: Niki Keller, P.O. Drawer 2238  
 Fort Myers, FL 33902-2238

**Ship To:**  
 Bob Franceschini  
 Lee County Finance Dept FL  
 1825 Hendry Street, 3rd Floor  
 Fort Myers FL - 33901

Phone: (239)344-5457 Fax: 239-344-5460  
 Email: rfranceschini@leegov.com

Srl	Mfr. Part	Description	Price	Qty.	Extended
1	BR800	BACKUPS RS 800VA LINEINT 6 RCPTL TEL Mfr: APCC Cust: This price is thru the APC Trade UP program. You will be trading the following units. Qty 34 of the BP420S line # 132-165 * Qty 1 BP450S line # 166 * Qty 15 of the BP650S line # 167-181 * Qty 1 PS450 line # 182 * Qty 1 Smart UPS 1000 line # 183 * Qty 1 B	\$125.00	52	\$6,500.00
2	GCS62	2PORT PS2 KVM W/6 FOOT CABLES HOT KEYS MINIVIEW MICRO Mfr: IOGEAR	\$33.67	2	\$67.34
3	C9692A#ABA	LJ 4600N 17PPM 96MB COL 600SH IN EIO PSV Mfr: HP	\$1,914.00	18	\$34,452.00
4	PER7	PER 7RCPTL SURGE 120V LIFE WTY 2.5K INS Mfr: APCC	\$10.51	28	\$294.28
5	GP1100-001	ULTRA GT CORDLESS MOUSE COMPACT KYBD SUITE Mfr: GYRATION	\$112.50	1	\$112.50
6	A3L791-10	10' RJ-45 Cat 5e Cable 4-pair (Gray) Mfr: BELKIN	\$2.92	18	\$52.56
<b>Package/Bundle Total</b>					<b>\$41,478.68</b>
<b>6 item(s)</b>					<b>Sub-Total \$41,478.68</b>
<b>Tax @ 0%</b>					<b>\$0.00</b>
<b>Total</b>					<b>\$41,478.68</b>

**Terms and Conditions**

Free UPS ground shipping on all orders over \$49.00.

All returns must be clearly marked with a valid RMA number.

Memory prices are subject to change without notice.

Quote Valid for 30 days.

Sales Taxes will be collected where applicable. (CA, GA, etc)

**Payment Details**

Company PO [ dated: valid till: ]  
 Payment Term 30 days

**Shipping Details and Delivery**

Shipping Via UPS Ground

Prepared by: Valerie State | valeries@gotoscw.com | (877)468-6729



2555 West 190th Street  
Torrance, CA 90504

Duns #: 12-936-5420  
Tax ID #: 33-0964088

Sales Rep: Dennis D. Romo  
Phone: (800) 323-2704 x5488  
Fax: (310) 630-3372  
E-mail: [dennistr@pcmallgov.com](mailto:dennistr@pcmallgov.com)

Agency: LEE COUNTY FINANCE DIVISION  
ATTN ACCOUNT PAYABLE  
PO DRAWER 2238  
FORT MYERS, FL 33902-2238  
Phone: 239-335-2300

Contact Name: Bob Franceschini  
Reference #: Printer and APC bid  
Quote #: S0154743  
Quote Date: 2/2/2004

Qty	City	Manufacturer	PC Mall Gov Part No.	Manufacturer Part No.	Product Description	Contract Number	Product Unit Price	Product Extended Price
1	52	APC	286191		BACK-UPS RS 800 120V		\$180.00	\$9,360.00
2	1	CREATIVE C	33333		DROP SHIP HOLD ITEM		\$0.00	\$0.00
3	18	HP HRD CPY	639524		LASERJET 4600N 17PPM COLOR LASER		\$2,098.72	\$37,776.96
4	1	CREATIVE C	33333		DROP SHIP HOLD ITEM		\$0.00	\$0.00
5	1	GYRATION	2515305		ULTRA GT 30 MOUSE & COMACT KYB		\$114.94	\$114.94
6	18	BELKIN	17306		CAT 5 PATCH CABLE 10' GRAY		\$3.00	\$54.00
7	2	IOGEAR	1534028		2PORT PS2 KVM W/6 FOOT CABLES		\$33.56	\$67.12
8	28	APC	1863124		PER 7RCPTL SURGE 120V-LIFE WTY 2.5K INS		\$9.60	\$268.80
9								
10								
11								
12								
13								
14								
15								
16								
17								
18								
19								
20								
21								

Sub-total	\$47,641.82
Tax	\$0.00
SHIPPING OF \$1,970.88 IS WAVED BY C.A.	\$0.00
Total	\$47,641.82

Payment Terms: Net 30 "ALL SALES ARE FINAL"

<p>ACH or EFT Bank of America 151 Long Beach Drive, 3rd Floor Long Beach, CA 90852 ABA#: 121000358 Acct#: 14577-02450</p>	<p>For Questions Related to ACH or EFT Kathy Raines 1-800-739-3282 ext. 5180 Fax: 310-630-3552</p>	<p>Payment by Check PC Mall Gov, Inc. File 55327 Los Angeles, CA 90074-5327</p>
Payment Terms: Net 30		

FORMAL QUOTATION #IT040260	LEE COUNTY, FLORIDA TABULATION SHEET		
BUYER: BOB FRANCESCHINI	FOR ITHERM 280 RECEIPT PRINTERS		
VENDORS	VINTAGE IT SERVICES	OUTPUT CONTROL SOFTWARE	BOSCOP, INC.
TWENTY SIX (26) RECEIPT PRINTERS			
GRAND TOTAL	\$ 7,715.24	\$ 8,840.00	\$ 9,334.00
NO BIDS			
POSTING TIME/DATE			
FROM:        /			
UNTIL:        /			
BY:			

ATTACHMENT #19



Rich Schalin  
 Government Account Manager  
 Vintage IT Services  
 1210 W. 5th St.  
 Austin, Texas 78703  
 Phone..512.481.1117 x114  
 Fax..512.481.0206  
 richs@vintageits.com

**Quote Document**

**Customer: Lee County Purchasing**  
 Bob Franceschini

**Quote # 6611**  
**Date: 2/10/2004 0:00**

**Attn: iTherm (Charcoal or Beige)**

Part Number	Description	Price	Quantity	Extension
1 280-USB-DG	ITHACA PERIPHERALS	\$296.74	26	\$7,715.24
2	CUTTER, USB, INCLUDES POWER SUPPLY			
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				

Thanks for the opportunity

sub total	\$7,715.24
Tax 8.25%	GOV/EXEMPT
<b>Total</b>	<b>\$7,715.24</b>

Notes:



# Output Control Software

Print Accounting / Print Vending

2319 Dunwin Dr, Unit 7 Mississauga Ontario L5I 1A3  
TEL 905 828 9706  
FAX 905 828 9740

February 4, 2004

Mr. Robert Franceschini  
Lee County Purchasing  
1825 Hendry Street - 3<sup>rd</sup> Floor  
Fort Meyers, FL 33901

Re: Receipt Printers

QTY	DESCRIPTION	UNIT PRICE	TOTAL
26	ITHERM 280 USB receipt printer - USB cable included	340.00	8840.00

---

Sub total

TOTAL 8840.00

Shipping: UPS GROUND - INCLUDED IN PRICE

TERMS: NET 30

Dave Richman  
OCS INC  
4 Hunt Grove Rd  
Ithaca NY 14850  
tel: 607 539 7434 fax 561 423 0809  
cell (when traveling only) 607 227 2594

**Boscop, Inc.**  
159 Dana Hill Rd  
PO Box 400  
New Hampton, NH 03256

Tel. (603) 744 - 2188

Fax (603) 744 - 2062

February 5, 2004

Mr. Robert Franceschini  
Lee County Purchasing  
1825 Hendry Street - 3<sup>rd</sup> Floor  
Fort Meyers, FL 33901

Dear Mr. Franceschini;

The following is our quote for IThERM Receipt printers:

<u>ITEM #</u>	<u>Quantity</u>	<u>Description</u>	<u>Price Ea.</u>	<u>Total</u>
Itherm 280 USB	26	Thermal Receipt Printer USB	\$352.50	\$9165.00
CUCB	26	UCB Cable	\$3.00	\$78.00
S/D	26	Shipping & Delivery	\$3.50	\$91.00
			<b>Total</b>	<b>\$9,334.00</b>

Terms: Net 30. We offer a 2.5 % discount for a net 10 payment.

Please call me with any questions, or for additional information.

We look forward to being of service to Lee County.

Sincerely,

Robert G. Rice  
President

**ATTACHMENT #5****SHI**

software house international

Pricing Proposal  
Quotation #: 720766  
Quote Valid Until: 3/31/2004**Lee County****SHI Account Exec****Bob Franceschini**Phone: 239-344-5450  
Fax:**Jarrett Taranto**2 Riverview Drive  
Somerset, NJ 08873  
Phone: 800-543-0432  
Fax: 732-868-6055

All Prices are in US Dollar (USD)

	<b>Product</b>	<b>Qty</b>	<b>Your Price</b>	<b>Total</b>
1	Windows Server Standard 2003 English Volume License Mfg Part#: P73-00178	11	483.38	5,317.18
2	Windows Server Standard 2003 English Disk Kit MLF Mfg Part#: P73-00156	1	20.83	20.83
			<b>Total</b>	<b>5,338.01</b>

**Additional Comments**

To process your order, you can e-mail your request to [floridateam@shi.com](mailto:floridateam@shi.com). You can also fax it to 732-868-6055.  
Please include a contact e-mail address on all orders, as this is required by most vendors Thanks!

State Contract Number 255-001-01-001

SHI Fed ID# 22-3009648

SHI is a Certified Minority (Asian-Pacific) Large Account Reseller, specializing in the sale and distribution of government priced software and hardware from a myriad of manufacturers ... including Microsoft, Symantec, Adobe, Macromedia, Veritas, Corel, Borland, McAfee, Novell, HP, Xerox and more.



# Principal Technology: Microsoft License, Maintenance, & Services 255-001-01-1

Effective: 02/08/01 through 02/7/07

---

Certification  
Contract Administrator  
Price Sheet  
Ordering Instructions  
Contract Documents

---

## Contractors

Microsoft Corporation (Consulting Services)  
<http://www.microsoft.com/>

Software House International (Software)

<http://www.shi.com/>



**Output Control Software**  
Print Accounting / Print Vending

**OCS INC**

2319 Dunwin Dr, Unit 7, Mississauga  
Ontario L5L1A3 TEL:905-828-9706  
FAX:905-828-9740

Project: Lee County Public Library

Contact: Jesus A. Mendoza

Address: \_\_\_\_\_

Expected Delivery Date: \_\_\_\_\_

**OCS WORKSHEET**

**EQUIPMENT**

**Self Service Create add \$\$ stations PATRON KIOSK**

Part No.	Item	Quantity	Unit Cost	Total
				\$0.00
				\$0.00
	Patron Kiosk Software	14	\$595.00	\$8,330.00
				\$0.00
			<b>Subtotal</b>	<b>\$8,330.00</b>

**Other Hardware**

Part No.	Item	Quantity	Unit Cost	Total
				\$0.00
				\$0.00
				\$0.00
				\$0.00
			<b>Subtotal</b>	<b>\$0.00</b>

**SOFTWARE**

**Software**

Part No.	Item	Quantity	Unit Cost	Total
	OCS ON ACCOUNT 200 seat	1	\$3,495.00	\$3,495.00
			<b>Subtotal</b>	<b>\$3,495.00</b>

Part No.	Item	Quantity	Unit Cost	Total
	Additional Seats	100	\$15.00	\$1,500.00
			<b>Subtotal</b>	<b>\$1,500.00</b>

**Administrative module**

Part No.	Item	Quantity	Unit Cost	Total
	Administrative module	1	\$10,875.00	\$10,875.00
	Includes: Over the counter and other admin components			\$0.00
			<b>Subtotal</b>	<b>\$10,875.00</b>

**Time Access / GateKeeper license**

Part No.	Item	Quantity	Unit Cost	Total
TA-GK	Time Access / GateKeeper license	1	\$5,390.00	\$5,390.00
DB-INT	Database Interface	1	\$995.00	\$995.00
			<b>Subtotal</b>	<b>\$6,385.00</b>

**Annual Software Support**

	Years	Unit Cost	Total
Annual Software Support	1	\$1,995.00	\$1,995.00

Ongoing support includes:

- Telephone and email support
- Ongoing consultation for product enhancements
- Software upgrades

<b>On Site Software Installation</b>				
<b>On-Site Support Installation and Training</b>				
<b>Part No.</b>	<b>Item</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Total</b>
	Per person per day / and accomdations	5	\$850.00	\$4,250.00
	Travel per person	1	\$1,000.00	\$1,000.00
	2nd visit 2 days	1	\$2,000.00	\$2,000.00
			<b>Subtotal</b>	<b>\$7,250.00</b>
<b>Warranty</b>				
	One year on all Hardware - Depot service (ship)			
	Extended Warranty optional B30			
			<b>Subtotal</b>	<b>\$0.00</b>
			<b>Subtotal</b>	<b>\$0.00</b>
			<b>Grand Total</b>	<b>\$39,830.00</b>
<b>Notes</b>				
1. All hardware equipment has a manufacturer's warranty for a 12-month period from shipment date, depot service. Manuf.will handle direct 2. All prices are in US\$, 3. Partial shipments are allowed 4. Payment terms: Net 30 after delivery 5. Delivery / Up to 90 days after receipt of PO 6. Prices are without installation unless specified 7. Valid 90 days from proposal date				

**Boscop, Inc.**  
 159 Dana Hill Rd  
 PO Box 400  
 New Hampton, NH 03256

**ATTACHMENT #7**

Tel. (603) 744 - 2188

Fax (603) 744 - 2062

February 3, 2004

Mr. Robert Franceschini  
 Lee County Purchasing  
 1825 Hendry Street - 3<sup>rd</sup> Floor  
 Fort Meyers, FL 33901

Dear Mr. Franceschini;

The following is our quote for public access coin/ bill Vend Stations designed to be used with OCS print management software:

<u>ITEM #</u>	<u>Quantity</u>	<u>Description</u>	<u>Price Ea.</u>	<u>Total</u>
VS2002	28	Coin / Bill Vend Station	\$1625.00	\$45,500.00
VSPED	28	Pedestal for Vend Station	\$110.00	\$3,080.00
S/D	28	Shipping & Delivery	\$35.00	\$980.00
		<b>Total</b>		<b>\$49,560.00</b>

1. The total price above includes shipping & delivery.
2. All products come with a one-year depot warranty. Boscop pays UPS ground charges to you for repaired / exchanged parts. You pay UPS to Boscop for returned items.
3. Extended warranty is available: Extended warranty annual charge is 8.5% of equipment Cost if purchased within 90 days of equipment purchase. If purchased after 90 days warranty is 11% of equipment cost. Pedestals should not be considered for warranty since they have no electronic or mechanical parts.
4. Delivery. Order Shipped 3 - 4 weeks after receipt of PO.
5. Terms: Net 30. We offer a 2.5 % discount for a net 10 payment.

Please call me with any questions, or for additional information.

We look forward to being of service to Lee County.

Sincerely,



Robert G. Rice  
 President

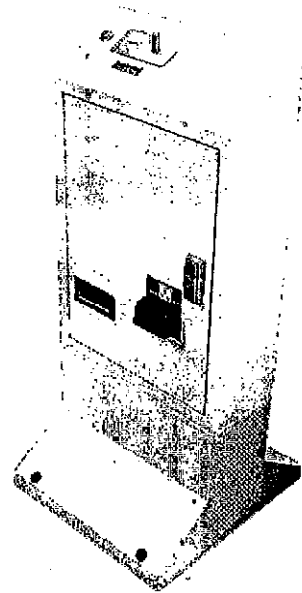
# Boscop, Inc.

*Copy and Print Cost Recovery Solutions for Today*

## **VS2000 Copier & Print Release Vend Station Coin & Bill operated**

### Features & Specifications:

- CoinCo bill acceptor and coin changer.
- Accepts \$ 1, \$ 2, \$ 5, \$ 10, \$ 20 bills  
(Including new type bills).
- Accepts \$ 0.5, \$ 0.10, \$ 0.25 & \$1.00 coins.
- Escrows money for multiple copies.
- Provides change and refunds escrow funds not used.
- Can be set to require making a copy before making change.
- Bypass key for Library staff use.
- Heavy gauge steel cabinet.
- Screw type security lock. Locking cash box with \$500.00 coin capacity and bill stacker with 500 bill capacity. Lock is available for bill stacker.
- Multilevel pricing for different features and/or paper sizes.
- Programmable cost per copy/print in 1/10-cent increments with card upgrade.
- Upgradeable to Magnetic Card (ACT, DANYL, ICS, ITC and/or XCP compatible, or Smart Card (Chip) Mifare Contactless Reader. Can be used as a card revaluator. Coin / Bill controller will operate with various card readers produced by other manufacturers.
- Serial interface available for various print release software.
- May be adapted to provide both serial (print station) and pulse (Copier) communication to a multifunction machine.
- Reporting capability: Statistics via the display, handheld printer, or a Laptop PC.
- Resetable and non-resetable meters.
- Meters for total cash, coin copies, bypass copies, coins in coin tubes.
- Unique site and terminal codes.
- Menu structure for programming.
- LCD 2 line display.
- One-year warranty.
- May be mounted to a wall, a table, a copier, or on a Pedestal.
- Copier mounting bracket and pedestal are optional.
- Dimensions: Width 17", Depth 6 7/8", Height 27".
- Weight: 45 lbs.
- Optional Pedestal. Width 17", Depth 18", Height 12". Weight 20 lbs.



*Boscop, Inc.*

159 Dana Hill Road PO Box 400 New Hampton, NH 03256

Phone: +1 (603) 744-7979 Fax: +1 (603) 744-2062

www.Boscop.Com E-mail: Info@Boscop.com

2188  
Ext. 2

6 #





**Specializing in Voice and Data Solutions - Installation • Upgrades • Repairs**

**SOLD TO:**

**LEE COUNTY ITG**  
 \_\_\_\_\_  
 3434 Hancock Bridge Pkwy.  
 \_\_\_\_\_  
 N. Fort Myers, FL 33903  
 \_\_\_\_\_

**Date:** February 17, 2004  
**P.O. #:** \_\_\_\_\_  
**Telephone:** \_\_\_\_\_

Corporation      \_\_\_\_\_ Partnership

**SHIP TO:**

Bonita Spring  
 \_\_\_\_\_  
**Print Project**  
 \_\_\_\_\_

**Contact Person** Tony  
**C.T. Contact** Kevin

Quantity	Description	Unit Price	Total
6	Single gang faceplates for six MAX modules MX-FP-06	\$ 1.95	\$ 11.70
12	Flat MAX 6 Modules RJ-45 Insert MX6-F	\$ 6.95	\$ 83.40
1800 Ft.	Cat 6 Plen Blue 6P-4P24-BL-P-BER-AP BERTEK	\$ 0.45	\$ 810.00
12	Labor Man Hours	\$ 65.00	\$ 780.00
1	24 Port Patch Panel 24PT HD6 PANEL T568A/B	\$ 165.00	\$ 165.00

Lease Term 60 Months | Cash Sale Terms | Lease 36 Months  
 Approx. Mo. Amt. \_\_\_\_\_ \$1 BUYOUT Approx. Mo. Amt. \_\_\_\_\_ \$1 BUYOUT

Special Information: Includes all cables, connectors, material, training and installation for full system operation.	Cash Price	\$ 1,850.10
	Sales Tax	0.00
	Sales Tax Amt.	0.00
	Total	\$ 1,850.10
	Deposit	
	Balance	

Customer agrees to purchase the above described items upon the terms and conditions, and at the price set forth. City-Tel Communications, Inc. shall have security interest in and right of possessions to all the above described items, subject to this agreement, until the full total price has been paid. Purchaser agrees that upon his/her/its failure to make payment under the terms of this agreement, when due, purchaser agrees and promises to allow City-Tel Communications, Inc., its agents or employees, without notice, to enter upon the purchasers property or address, where the items are stored or kept thereby allowing City-Tel Communications, Inc. to enter and immediately seize and take possession of said items and remove them from the premises with or without process of the law. Upon default by purchaser, all costs of enforcement of this agreement, including Court costs and attorney fees shall become the obligations of the purchaser. This agreement and order is not valid until signed by purchaser, purchaser's credit has been approved, and the terms accepted by City-Tel Communications, Inc.

**Accepted By: Title**

1560 Matthew Dr. Suite E, Fort Myers, FL 33907 • Phone (239) 274-7004 • Fax (239) 274-0083 • www.citytelinc.com





Specializing in Voice and Data Solutions - Installation • Upgrades • Repairs

**SOLD TO:****LEE COUNTY ITG**

3434 Hancock Bridge Pkwy.

N. Fort Myers, FL 33903

**Date:**

February 17, 2004

**P.O. #:****Telephone:** Corporation Partnership**SHIP TO:**

Captiva

**Contact Person****Tony****C.T. Contact****Kevin****Print Project**

Quantity	Description	Unit Price	Total
3	Single gang faceplates for six MAX modules MX-FP-06	\$ 1.95	\$ 5.85
9	Flat MAX 6 Modules RJ-45 Insert MX6-F	\$ 6.95	\$ 62.55
1350 FT.	Cat 6 Plm Blue 6P-4P24-BL-P-BER-AP BERTEK	\$ 0.45	\$ 607.50
12	Labor Man Hours	\$ 65.00	\$ 780.00
1	12 Port Patch Panel 12PT HD6 PANEL T568A/B	\$ 85.00	\$ 85.00

Lease Term <u>60</u> Months	Cash Sale Terms	Lease <u>36</u> Months	
Approx. Mo. Amt. _____	\$1 BUYOUT	Approx. Mo. Amt. _____	\$1 BUYOUT
Special Information: Includes all cables, connectors, material, training and installation for full system operation.			Cash Price \$ 1,540.90
			Sales Tax 0.00
			Sales Tax Amt. 0.00
			Total \$ 1,540.90
			Deposit
			Balance

Customer agrees to purchase the above described items upon the terms and conditions, and at the price set forth. City-Tel Communications, Inc. shall have security interest in and right of possessions to all the above described items, subject to this agreement, until the full total price has been paid. Purchaser agrees that upon his/her/its failure to make payment under the terms of this agreement, when due, purchaser agrees and promises to allow City-Tel Communications, Inc., its agents or employees, without notice, to enter upon the purchaser's property or address, where the items are stored or kept thereby allowing City-Tel Communications, Inc. to enter and immediately seize and take possession of said items and remove them from the premises with or without process of the law. Upon default by purchaser, all costs of enforcement of this agreement, including Court costs and attorney fees shall become the obligations of the purchaser. This agreement and order is not valid until signed by purchaser, purchaser's credit has been approved, and the terms accepted by City-Tel Communications, Inc.

**Accepted By: Title**

1560 Matthew Dr. Suite E, Fort Myers, FL 33907 • Phone (239) 274-7004 • Fax (239) 274-0083 • www.citytelinc.com



**NEC**  
NEC America, Inc.





**Specializing in Voice and Data Solutions - Installation • Upgrades • Repairs**

**SOLD TO:****LEE COUNTY ITG**

3434 Hancock Bridge Pkwy.

N. Fort Myers, FL 33903

**Date:**

February 17, 2004

**P.O. #:****Telephone:** Corporation Partnership**SHIP TO:**

Fort Myers

Contact Person

**Tony**

C.T. Contact

Kevin

Print Project

Quantity	Description	Unit Price	Total
5	Single gang faceplates for six MAX modules MX-FP-06	\$ 1.95	\$ 9.75
16	Flat MAX 6 Modules RJ-45 Insert MX6-F	\$ 6.95	\$ 111.20
2400 Ft.	Cat 6 Plem Blue 6P-4P24-BL-P-BER-AP BERTEK	\$ 0.45	\$ 1,080.00
16	Labor Man Hours	\$ 65.00	\$ 1,040.00
1	24 Port Patch Panel 24PT HD6 PANEL T568A/B	\$ 165.00	\$ 165.00

Lease Term	<u>60</u> Months	Cash Sale Terms	Lease	<u>36</u> Months		
Approx. Mo. Amt.					\$1 BUYOUT	
Special Information: Includes all cables, connectors, material, training and installation for full system operation.					Cash Price	\$ 2,405.95
					Sales Tax	0.00
					Sales Tax Amt.	0.00
					Total	\$ 2,405.95
					Deposit	
					Balance	

Customer agrees to purchase the above described items upon the terms and conditions, and at the price set forth. City-Tel Communications, Inc. shall have security interest in and right of possessions to all the above described items, subject to this agreement, until the full total price has been paid. Purchaser agrees that upon his/her/its failure to make payment under the terms of this agreement, when due, purchaser agrees and promises to allow City-Tel Communications, Inc., its agents or employees, without notice, to enter upon the purchaser's property or address, where the items are stored or kept thereby allowing City-Tel Communications, Inc. to enter and immediately seize and take possession of said items and remove them from the premises with or without process of the law. Upon default by purchaser, all costs of enforcement of this agreement, including Court costs and attorney fees shall become the obligations of the purchaser. This agreement and order is not valid until signed by purchaser, purchaser's credit has been approved, and the terms accepted by City-Tel Communications, Inc.

**Accepted By: Title**

1560 Matthew Dr. Suite E, Fort Myers, FL 33907 • Phone (239) 274-7004 • Fax (239) 274-0083 • www.citytelinc.com



**NEC**  
NEC America, Inc.



**Specializing in Voice and Data Solutions - Installation • Upgrades • Repairs**

**SOLD TO:**

**LEE COUNTY ITG**  
 3434 Hancock Bridge Pkwy.  
 N. Fort Myers, FL 33903

**Date:** February 17, 2004  
**P.O. #:** \_\_\_\_\_  
**Telephone:** \_\_\_\_\_

Corporation       Partnership

**SHIP TO:**

North Fort Myers  
 \_\_\_\_\_  
**Print Project**

**Contact Person** Tony  
**C.T. Contact** Kevin

Quantity	Description	Unit Price	Total
2	Single gang faceplates for six MAX modules MX-FP-06	\$ 1.95	\$ 3.90
5	Flat MAX 6 Modules RJ-45 Insert MX6-F	\$ 6.95	\$ 34.75
1350 Ft.	Cat 6 Plm Blue 6P-4P24-BL-P-BER-AP BERTEK	\$ 0.45	\$ 607.50
16	Labor Man Hours	\$ 65.00	\$ 1,040.00
1	12 Port Patch Panel 12PT HD6 PANEL T568A/B	\$ 85.00	\$ 85.00

Lease Term 60 Months | Cash Sale Terms | Lease 36 Months  
 Approx. Mo. Amt. \_\_\_\_\_ \$1 BUYOUT Approx. Mo. Amt. \_\_\_\_\_ \$1 BUYOUT

Special Information: Includes all cables, connectors, material, training and installation for full system operation.	Cash Price	\$ 1,771.15
	Sales Tax	0.00
	Sales Tax Amt.	0.00
	Total	\$ 1,771.15
	Deposit	
	Balance	

Customer agrees to purchase the above described items upon the terms and conditions, and at the price set forth. City-Tel Communications, Inc. shall have security interest in and right of possessions to all the above described items, subject to this agreement, until the full total price has been paid. Purchaser agrees that upon his/her/its failure to make payment under the terms of this agreement, when due, purchaser agrees and promises to allow City-Tel Communications, Inc., its agents or employees, without notice, to enter upon the purchaser's property or address, where the items are stored or kept thereby allowing City-Tel Communications, Inc. to enter and immediately seize and take possession of said items and remove them from the premises with or without process of the law. Upon default by purchaser, all costs of enforcement of this agreement, including Court costs and attorney fees shall become the obligations of the purchaser. This agreement and order is not valid until signed by purchaser, purchaser's credit has been approved, and the terms accepted by City-Tel Communications, Inc.

**Accepted By: Title**

1560 Matthew Dr. Suite E, Fort Myers, FL 33907 • Phone (239) 274-7004 • Fax (239) 274-0083 • www.citytelinc.com



**SOLD TO:**

**LEE COUNTY ITG**

3434 Hancock Bridge Pkwy.

N. Fort Myers, Fl 33903

Date: February 19, 2004

P.O. #:

Telephone:

Corporation

Partnership

**SHIP TO:**

Pine Island

Contact Person

**Tony**

C.T. Contact

**Kevin**

Print Project

Quantity	Description	Unit Price	Total
4	Single gang faceplates for six MAX modules MX-FP-06	\$ 1.95	\$ 7.80
8	Flat MAX 6 Modules RJ-45 Insert MX6-F	\$ 6.95	\$ 55.60
1200 FT.	Cat 6 Plen Blue 6P-4P24-BL-P-BER-AP BERTEK	\$ 0.45	\$ 540.00
12	Labor Man Hours	\$ 65.00	\$ 780.00
1	12 Port Patch Panel 12PT HD6 PANEL T568A/B	\$ 85.00	\$ 85.00

Lease Term	60 Months	Cash Sale Terms	Lease	36 Months		
Approx. Mo. Amt.		\$1 BUYOUT	Approx. Mo. Amt.		\$1 BUYOUT	
Special Information: Includes all cables, connectors, material, training and installation for full system operation.					Cash Price	\$ 1,468.40
					Sales Tax	0.00
					Sales Tax Amt.	0.00
					Total	\$ 1,468.40
					Deposit	
					Balance	

Communications, Inc

Accepted By: Title



**Specializing in Voice and Data Solutions - Installation • Upgrades • Repairs**

**SOLD TO:****LEE COUNTY ITG**

3434 Hancock Bridge Pkwy.

N. Fort Myers, FL 33903

**Date:**

February 17, 2004

**P.O. #:****Telephone:** Corporation Partnership**SHIP TO:**

South County Regional Library

**Contact Person**

Tony

**C.T. Contact**

Kevin

Print Project

Quantity	Description	Unit Price	Total
3	Single gang faceplates for six MAX modules MX-FP-06	\$ 1.95	\$ 5.85
10	Flat MAX 6 Modules RJ-45 Insert MX6-F	\$ 6.95	\$ 69.50
1500 FT.	Cat 6 Plm Blue 6P-4P24-BL-P-BER-AP BERTEK	\$ 0.45	\$ 675.00
12	Labor Man Hours	\$ 65.00	\$ 780.00

Lease Term	60 Months	Cash Sale Terms	Lease	36 Months	
Approx. Mo. Amt.		\$1 BUYOUT	Approx. Mo. Amt.		\$1 BUYOUT

Special Information: Includes all cables, connectors, material, training and installation for full system operation.	Cash Price	\$ 1,530.35
	Sales Tax	0.00
	Sales Tax Amt.	0.00
	Total	\$ 1,530.35
	Deposit	
	Balance	

Customer agrees to purchase the above described items upon the terms and conditions, and at the price set forth. City-Tel Communications, Inc. shall have security interest in and right of possessions to all the above described items, subject to this agreement, until the full total price has been paid. Purchaser agrees that upon his/her/its failure to make payment under the terms of this agreement, when due, purchaser agrees and promises to allow City-Tel Communications, Inc., its agents or employees, without notice, to enter upon the purchaser's property or address, where the items are stored or kept thereby allowing City-Tel Communications, Inc. to enter and immediately seize and take possession of said items and remove them from the premises with or without process of the law. Upon default by purchaser, all costs of enforcement of this agreement, including Court costs and attorney fees shall become the obligations of the purchaser. This agreement and order is not valid until signed by purchaser, purchaser's credit has been approved, and the terms accepted by City-Tel Communications, Inc.

**Accepted By: Title**

1560 Matthew Dr. Suite E, Fort Myers, FL 33907 • Phone (239) 274-7004 • Fax (239) 274-0083 • www.citytelinc.com



**NEC**  
NEC America, Inc.



## PROPOSAL

DATE: 2/19/2004

### PROPOSAL SUBMITTED:

TO	Schlumberger
ATTENTION	Tony Cail
PHONE	(239) 634-1644
E-mail	cailt@leegov.com

### WORK TO BE PERFORMED AT:

JOB NAME	Bonita Springs Library- Printer Project
JOB #	
Sales Rep	Jimmy
PO #	

We hereby propose to furnish the following materials and perform the labor necessary:

To install (5) Cat 6, 2-port, outlets to customer specified locations. All cables will be tested and certified, printed reports will be provided.

## MATERIAL

1000 ft.	Cat 6, Plenum, Berk Tek
4	1-unit blank- Siemons
2	4-port, face plate- Siemons
10	1-port, Cat 6, outlets- Siemons
1	Misc Tie Wraps
1	2 inch, smooth penetrator
1	Misc. Hardware

All material is guaranteed to be as specified, and the above work to be performed in accordance with the drawings and specifications submitted for above work and completed in a substantial workmanlike manner for the estimated sum of:

**One Thousand Five Hundred Fifty and 00/100 Dollars**

**\$1,550.00**

with payments to be as follows:

Payment Due Upon Completion.

Respectfully submitted

**James E. Hawley, Sales Mgr.**

specifications involving extra costs will be executed only upon written order, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents, or delays beyond

**Note- This proposal may be withdrawn by us if not accepted within 30 days.**

### ACCEPTANCE OF PROPOSAL

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do work as specified. Payments will be made as outlined above.

\_\_\_\_\_

Date

\_\_\_\_\_

Signature

**PROPOSAL**

DATE: 2/19/2004

**PROPOSAL SUBMITTED:**

TO	Schlumberger
ATTENTION	Tony Cail
PHONE	239 634-1644
E-mail	

**WORK TO BE PERFORMED AT:**

JOB NAME	Captiva- Library- Printer Project
JOB #	
Sales Rep	Jimmy
PO #	

*We hereby propose to furnish the following materials and perform the labor necessary:*

To install (1) Cat 6 dual data outlets, (1) Cat 6 quad data outlets, and (1) 3-port Cat 6 data, to customer specified locations. All cables will be tested and certified, printed test reports will be provided.

**MATERIAL**

1500 ft. Cat 6, Plenum- Berk Tek  
 9 1-port, Cat 6- Siemon  
 3 4-port, Face Plate- Siemon, White  
 3 1-unit blank- Siemon, White  
 1 12-port Patch Panel- Siemon  
 3 wire mold box  
 1 Misc Hardware

All material is guaranteed to be as specified, and the above work to be performed in accordance with the drawings and specifications submitted for above work and completed in a substantial workmanlike manner for the estimated sum of:

Two Thousand Seventy and 00/100 Dollars

**\$2,070.00**

with payments to be as follows:

Payment Due Upon Completion.

Respectfully submitted **James E. Hawley, Sales Mgr.**

specifications involving extra costs will be executed only upon written order, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents, or delays beyond

Note- This proposal may be withdrawn by us if not accepted within 30 days.

**ACCEPTANCE OF PROPOSAL**

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do work as specified. Payments will be made as outlined above.

Date

Signature



# FiberSolutions

FIBER OPTIC NETWORKING

12771 Metro Parkway • Suite #7  
 Fort Myers, Florida 33912  
 (941) 561-6814 • Fax (941) 561-0832  
 www.fiber-solutions.com

## PROPOSAL

DATE: 1/29/2004

### PROPOSAL SUBMITTED:

TO	Schlumberger
ATTENTION	Tony Cail
PHONE	239 634-1644
E-mail	

### WORK TO BE PERFORMED AT:

JOB NAME	Fort Myers- Library
JOB #	
Sales Rep	Jimmy
PO #	

*We hereby propose to furnish the following materials and perform the labor necessary:*

To install (2) Cat 6 dual data outlets, and (3) Cat 6 quad data outlets, to customer specified locations. All cables will be tested and certified, printed test reports will be provided.

## MATERIAL

2500 ft.	Cat 6, Plenum- Berk Tek
16	1-port, Cat 6- Siemon
5	4-port, Face Plate- Siemon, White
4	1-unit blank- Siemon, White
1	48-port Patch Panel- Siemon
1	wire mold box
1	Misc Hardware

All material is guaranteed to be as specified, and the above work to be performed in accordance with the drawings and specifications submitted for above work and completed in a substantial workmanlike manner for the estimated sum of:

**Two Thousand Eight Hundred and 00/100 Dollars**

**\$2,800.00**

with payments to be as follows:

Payment Due Upon Completion.

Respectfully submitted James E. Hawley, Sales Mgr.

specifications involving extra costs will be executed only upon written order, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents, or delays beyond

**Note- This proposal may be withdrawn by us if not accepted within 30 days.**

### ACCEPTANCE OF PROPOSAL

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do work as specified. Payments will be made as outlined above.

\_\_\_\_\_

Date

\_\_\_\_\_

Signature

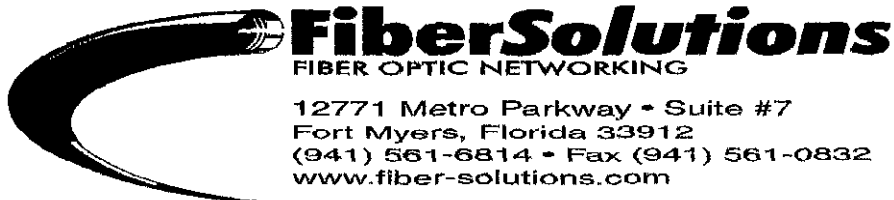


## PROPOSAL

DATE: 2/19/2004

PROPOSAL SUBMITTED:		WORK TO BE PERFORMED AT:	
TO	Schlumberger	JOB NAME	N. Fort Myers Library ( Printer Project)
ATTENTION	Tony Cail	JOB #	
PHONE.	(239) 634-1644	Sales Rep	Jimmy
E-mail	cailt@leegov.com	PO #	
<p><b>We hereby propose to furnish the following materials and perform the labor necessary:</b></p> <p>To install (2) Cat 6, 2-port, outlets and (1) Cat 6, Quad Outlet to customer specified locations. All cables will be tested and certified, printed reports will be provided.</p>			
<h3>MATERIAL</h3>			
2000 ft.	Cat 6, Plenum, Berk Tek		
4	1-unit blank- Siemons		
3	4-port, face plate- Siemons		
8	1-port, Cat 6, outlets- Siemons		
1	12-port, Cat 6 Patch Panel- Siemons		
1	2 inch, smooth penetrator		
1	Misc. Hardware		
<p>All material is guaranteed to be as specified, and the above work to be performed in accordance with the drawings and specifications submitted for above work and completed in a substantial workmanlike manner for the estimated sum of:</p>			
<p><b>One Thousand Four Hundred Eighty and 00/100 Dollars</b></p>		<p><b>\$1,480.00</b></p>	
<p>with payments to be as follows:</p>			
<p>Payment Due Upon Completion.</p>		<p>Respectfully submitted <b>James E. Hawley, Sales Mgr.</b></p>	
<p>specifications involving extra costs will be executed only upon written order, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents, or delays beyond</p>		<p><b>Note- This proposal may be withdrawn by us if not accepted within 30 days.</b></p>	
<p><b>ACCEPTANCE OF PROPOSAL</b></p>			
<p>The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do work as specified. Payments will be made as outlined above.</p>			
<p>_____</p> <p>Date</p>		<p>_____</p> <p>Signature</p>	



**PROPOSAL**

DATE: 2/19/2004

**PROPOSAL SUBMITTED:**

TO	Schlumberger
ATTENTION	Tony Cail
PHONE	239 634-1644
E-mail	

**WORK TO BE PERFORMED AT:**

JOB NAME	Pine Island- Library- Printer Project
JOB #	
Sales Rep	Jimmy
PO #	

*We hereby propose to furnish the following materials and perform the labor necessary:*

To install (4) Cat 6 dual data outlets to customer specified locations. All cables will be tested and certified, printed test reports will be provided.

**MATERIAL**

1000 ft. Cat 6, Plenum- Berk Tek  
8 1-port, Cat 6- Siemon  
4 4-port, Face Plate- Siemon, White  
8 1-unit blank- Siemon, White  
1 12-port Patch Panel- Siemon  
1 Misc Hardware

All material is guaranteed to be as specified, and the above work to be performed in accordance with the drawings and specifications submitted for above work and completed in a substantial workmanlike manner for the estimated sum of:

**One Thousand Seven Hundred Twenty and 00/100 Dollars**

**\$1,720.00**

with payments to be as follows:

Payment Due Upon Completion.

Respectfully submitted

**James E. Hawley, Sales Mgr.**

specifications involving extra costs will be executed only upon written order, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents, or delays beyond

**Note- This proposal may be withdrawn by us if not accepted within 30 days.**

**ACCEPTANCE OF PROPOSAL**

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do work as specified. Payments will be made as outlined above.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature



# FiberSolutions

FIBER OPTIC NETWORKING

12771 Metro Parkway • Suite #7  
 Fort Myers, Florida 33912  
 (941) 561-6814 • Fax (941) 561-0832  
 www.fiber-solutions.com

## PROPOSAL

DATE: 2/19/2004

### PROPOSAL SUBMITTED:

TO	Schlumberger
ATTENTION	Tony Cail
PHONE	(239) 634-1644
E-mail	cailt@leegov.com

### WORK TO BE PERFORMED AT:

JOB NAME	South County Library- Printer Project
JOB #	
Sales Rep	Jimmy
PO #	

*We hereby propose to furnish the following materials and perform the labor necessary:*

To install (5) Cat 6, 2-port, outlets to customer specified locations. All cables will be tested and certified, printed reports will be provided.

## MATERIAL

1000 ft.	Cat 6, Plenum, Berk Tek
4	1-unit blank- Siemons
2	4-port, face plate- Siemons
10	1-port, Cat 6, outlets- Siemons
1	Misc Tie Wraps
1	2 inch, smooth penetrator
1	Misc. Hardware

All material is guaranteed to be as specified, and the above work to be performed in accordance with the drawings and specifications submitted for above work and completed in a substantial workmanlike manner for the estimated sum of:

**One Thousand Five Hundred Fifty and 00/100 Dollars**

**\$1,550.00**

with payments to be as follows:

Payment Due Upon Completion.

Respectfully submitted James E. Hawley, Sales Mgr.

specifications involving extra costs will be executed only upon written order, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents, or delays beyond

**Note- This proposal may be withdrawn by us if not accepted within 30 days.**

### ACCEPTANCE OF PROPOSAL

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do work as specified. Payments will be made as outlined above.

\_\_\_\_\_

Date

\_\_\_\_\_

Signature

# FLORIDA TELCO SALES, INC.

---

---

Lee County ITG  
North Ft. Myers, FL

Dear Tony Cail,

Per your request, the following is a proposal for wiring the **South County Regional Library** at three locations with a total of 10 wire runs. The jacks will be Cat 6 from Hubbell and the wire Cat 6 plenum from Mohawk. All 10 cables will be certification and tested with a WireScope 350 that are terminated on the patch panel and identified on the faceplate according to the patch panel.

**Data Network Wiring**

10- Data wire runs w/Cat 6 plenum wire and Cat 6 jacks (terminated)

**Total \$1,850.00**

Accepting this location YES/NO Signed \_\_\_\_\_

Per your request, the following is a proposal for wiring the **Captiva Memorial Library** at three locations with a total of 9 wire runs. The jacks will be Cat 6 from Hubbell, wiring Cat 6 plenum from Mohawk and a Cat 6 2-port patch panel from Leviton. All 9 cables will be certification and tested with a WireScope 350 that are terminated on the patch panel and identified on the faceplate according to the patch panel.

**Data Network Wiring**

9- Data wire runs w/Cat 6 plenum wire and Cat 6 jacks (terminated)

1- 12-port patch panel Cat 6 368B

**Total \$2,100.00**

Accepting this location YES/NO Signed \_\_\_\_\_

Per your request, the following is a proposal for wiring the **Bonita Springs Public Library** at Six locations with a total of 12 wire runs. The jacks will be Cat 6 from Hubbell, wiring Cat 6 plenum from Mohawk and a Cat 6 24-port patch panel from Leviton. All 12 cables will be certification and tested with a WireScope 350 that are terminated on the patch panel and identified on the faceplate according to the patch panel.

**Data Network Wiring**

12- Data wire runs w/Cat 6 plenum wire and Cat 6 jacks (terminated)

1- 24-port patch panel Cat 6 368B

**Total \$2,410.00**

Accepting this location YES/NO Signed \_\_\_\_\_

2

Per your request, the following is a proposal for wiring the **North Fort Myers Public Library** at two locations with a total of 8 wire runs. The jacks will be Cat 6 from Hubbell, wiring Cat 6 plenum from Mohawk and a Cat 6 12-port patch panel from Leviton. All 8 cables will be certification and tested with a WireScope 350 that are terminated on the patch panel and identified on the faceplate according to the patch panel.

**Data Network Wiring**

8- Data wire runs w/Cat 6 plenum wire and Cat 6 jacks (terminated)

1- 12-port patch panel Cat 6 368B

**Total \$1,680.00**

Accepting this location YES/NO Signed \_\_\_\_\_

Per your request, the following is a proposal for wiring the **Fort Myers-Lee County Public Library** at five locations with a total of 16 wire runs. The jacks will be Cat 6 from Hubbell, wiring Cat 6 plenum from Mohawk and a Cat 6 48-port patch panel from Leviton. All 16 cables will be certification and tested with a WireScope 350 that are terminated on the patch panel and identified on the faceplate according to the patch panel.

**Data Network Wiring**

16- Data wire runs w/Cat 6 plenum wire and Cat 6 jacks (terminated)

1- 48-port patch panel Cat 6 368B

**Total \$3,300.00**

Accepting this location YES/NO Signed \_\_\_\_\_

Mounting all equipment, terminating all wiring, testing all wire runs and tagging all locations. This proposal is valid for 30 days. You may accept this proposal by signing in the space provided below and faxing back to us at 239-549-2720.

 2/18/2004

Brad Bachman

Date

Florida Telco Sales, Inc.

\_\_\_\_\_  
Lee County ITG

# FLORIDA TELCO SALES, INC.

---

---

Lee County ITG  
North Ft. Myers, FL

Dear Tony Cail,

Per your request, the following is a proposal for wiring the **Pine Island Public Library** at Three locations with a total of 8 wire runs. The jacks will be Cat 6 from Hubbell, wiring Cat 6 plenum from Mohawk and a Cat 6 12-port patch panel from Leviton. All 8 cables will be certification and tested with a WireScope 350 that are terminated on the patch panel and identified on the faceplate according to the patch panel.

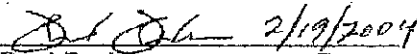
**Data Network Wiring**

- 8- Data wire runs w/Cat 6 plenum wire and Cat 6 jacks (terminated)
- 1- 12-port patch panel Cat 6 368B

**Total \$1,520.00**

Accepting this location YES/NO    Signed \_\_\_\_\_

Mounting all equipment, terminating all wiring, testing all wire runs and tagging all locations. This proposal is valid for 30 days. You may accept this proposal by signing in the space provided below and faxing back to us at 239-549-2720.

  
Brad Bachman                      Date    2/19/2004  
Florida Telco Sales, Inc.

\_\_\_\_\_  
Lee County ITG