

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20040278

1. REQUESTED MOTION:

ACTION REQUESTED: Approve award of the following projects: # IX040299, the purchase of upgrades and additions to the existing Opt 11C PBX from Sprint at the Florida State Contract price of \$30,592.68; IX040300, the purchase of data hardware from Solarcom at the Florida State Contract price of \$7,728.70; IT040302, the purchase of cabling and accessories from City Tel Communication at the competitively quoted low price of \$21,604.40. Approval is also requested for the following: The open market purchase of call collection devices from Stonehouse Technologies for \$6,600.00. A not to exceed amount of \$6,650.00 for incidentals related to providing essential telephone services. All purchases are for Public Works/Construction and Design so they may provide telephone services for Public Safety Administration in their new location on the 3rd floor of the City/County Annex building located at 1825 Hendry Street. Total expenditures for this proposed project is \$73,175.78.

WHY ACTION IS NECESSARY: All expenditure exceeding \$50,000 require board approval.

WHAT ACTION ACCOMPLISHES: Provides telephone services for Public Safety. Savings on IT040302 \$11,710.71.

2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #

C2B

3. MEETING DATE:

03-23-2004

4. AGENDA:

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC WALK ON
- TIME REQUIRED:

5. REQUIREMENT/PURPOSE:
(Specify)

- STATUTE
- ORDINANCE
- ADMIN. CODE AC-4-1
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER
- B. DEPARTMENT Public Works
- C. DIVISION Construction & Design

BY: Jim Lavender

BACKGROUND: On March 3, 2004, the Division of Purchasing received a request from the Public Works/Construction and Design to prepare a bluesheet for the purchase of telephone services for Public Safety Administration at their new location in the City/County Annex located at 1825 Hendry Street.

Funding is available: 20864930100

(Background continued on next page)

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>Jim Lavender</i> 3-8-04	<i>Janet Sheehan</i> 3-5-04		<i>DAV</i> 3/10/04	<i>KLB</i> 3/9/04	OA <i>3-10-04</i>	OM <i>3/10/04</i>	Risk <i>3/10/04</i>	GC <i>3-10-04</i>	<i>Jim Lavender</i> 3-8-04

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty
Date: *3/9/04*
Time: *11:30 am*
Forwarded To: *Co-Admin*
3/9/04

RECEIVED BY
COUNTY ADMIN: *EW*
3/9/04
11:50 am
COUNTY ADMIN
FORWARDED TO: *PL*
3-10-04
3pm

Please see attachments:

- (1) Department Request for Purchases
- (2) Sprint Quote via Florida State Contract # 730-650-99-1(Phone Systems)
- (3) SolarCom Quote via Florida State Contract # 000-000-00-0(Data Hardware)
- (4) Competitive Quotes for the purchase of fiber optic cabling & accessories.
- (5) Open Market Prices for call collection devices from Stonehouse Technologies.


ATTACHMENT /

**MEMORANDUM
FROM
THE DEPARTMENT OF
PUBLIC WORKS**

04 MAR -4 AM 9:37

Date: March 3, 2004

To: Janet Sheehan
Purchasing Director

From: Bev Dearborn
Program Manager 

RE: Telephone System for County/City Annex Building

As we discussed yesterday, please bid and prepare a blue sheet to purchase and install telephone switches and voice/data systems so that Public Safety Administration can move into the County/City Annex Building on Hendry Street.

Funds are available in account string: 20864930100.

Please let me know if you need any additional information.

As always, thank you for your assistance.

C: Ayoub Al-Bahou

ATTACHMENT 2



STATE CONTRACT # 730-650-99-1

Customer: Lee County ITG - Hendry St. Upgrade
Salesman: James Lamb
Engineer: Joe Rodriguez
Approved: _____

File:
Date: 04-Mar-04
Time: 03:57 PM

DATE: 3/3/04

EXPANSION ITEMS:

Additional TNs (Per 100 TNs)	NTSF8101	1	\$1,395.00	\$1,395.00
Option 11C Expansion Cabinet (AC/DC) w/ Cord	NTWB09BA	1	\$1,895.00	\$1,895.00
100 BASEF Dual Port Daughterboard - 2 KM F	NTKK02AA	1	\$3,299.00	\$3,299.00
Cable Kit 11C 100 BASEF CAB	NTDK49EA	1	\$1,395.00	\$1,395.00

STATION LINE CARDS:

Station Analog Line Card (MW) (16 Ports) (27 included in B/L Pkg NT8D09BA		1	\$1,605.92	\$1,605.92
Station Digital Line Card (16 Ports) (4 included in B/L Pkg) NT8D02GA		3	\$1,605.92	\$4,817.76

Voice Mail Equipment

VOICE MAIL EQUIPMENT:

Call Pilot Version Upgrade				
Call Pilot 4 Voice Channels	NTZE07AA	2	\$7,995.00	\$15,990.00

NON State Contract Misc.

Installation and Training	1 Lot	3	\$65.00	\$195.00
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Total/Option 61C \$30,592.68

Sprint to install upgrades and additions to the customer's existing Opt 11C PBX
Upgrades will consist of adding 100 software TNs to the PBX. Keycode upgrade - Overtime required
Perform CallPilot r2.0 to r2.02 upgrade and add 8 more voice channels to bring total to 16.

Overtime required for these CallPilot upgrades/expansions.

Additions include the installation of new 100 BaseF expansion cabinet, 3 digital line cards, and 1 analog expansion cabinet will be installed in an existing 23" data rack on the 3rd floor with multimode fiber connection via customer's existing building fiber and LIUs. Sprint to install fiber jumpers, switchtails, and Sprint to install and program approximately 31 digital sets w/voicemail boxes and 5 analog stations. Customer supply all sets

Telecommunications Equipment-Private Automatic Branch Exchange

730-650-99-1

Effective: 2/17/99 through 2/16/05

Certification
Contract Administrator
Price Sheet
Ordering Instructions
Contract Documents

Contractors:

AVAYA Communication
Siemens Info. & Comm. Network
<http://florida.siemenscom.com>
Sprint
<http://www.sprint.com/stategov/florida>

<http://florida.avaya.com>



SPRINT/STATE OF FLORIDA PRICE SHEET
ACCESSORIES & FEATURES
CONFIGURATION 4

	<u>Unit</u> <u>Number</u>	<u>Purchase</u> <u>Price</u>
<u>PABX Station Lines - Additional</u> <u>Quantities (See 3.25.4)</u>		
A. Station Lines, Analog, Industry Standard Generic Single Line and Multi-Line "KSU less" Voice Terminal, <u>16</u> # Lines (or <u>16</u> (#) Ports) per Printed Circuit (P.C.) Card Module. Cost per P.C. Card Module	<u>NT8D09BA</u>	<u>\$ 1,605.92 (4-22)</u> ←
B. Station Lines, Digital, Proprietary, Single and Multi-Line Voice Terminal, <u>16</u> # Lines (or <u>16</u> (#) Ports) per Printed Circuit (P.C.) Card Module. Cost per P.C. Card Module	<u>NT8D02GA</u>	<u>\$ 1,605.92 (4-23)*</u> ←
C. Station Lines, Digital, DTEIAU and DTEIU <u>16</u> # Lines (or <u>16</u> (#) Ports) per Printed Circuit P.C.) Card Module. Cost per P.C. Card Module	<u>NT8D02GA</u>	<u>\$ 1,605.92 (4-24)</u>
D. Station Lines, Analog, Proprietary, Single and Multi-Line Voice Terminal, <u>16</u> # Lines (or <u>16</u> (#) Ports) per Printed Circuit (P.C.) Card Module. Cost per P.C. Card Module	<u>NT8D09BA</u>	<u>\$ 1,605.92 (4-23)*</u>
E. This Space Left Blank		
F. Station Lines, Off Premise Extension, Analog, Single Line Voice Terminals, <u>16</u> # Lines (or <u>16</u> (#) Ports) per Printed Circuit (P.C.) Card Module. Cost per P.C. Card Module	<u>NT8D09BA</u>	<u>\$ 1,605.92</u>



			INSTALLATION	
Add-On Feature: IVI On-Line Remote Install	21.97.25	\$ 825.00		\$ -
IVI On-Line Remote Install, After Hours	21.97.27	\$ 2,475.00		\$ -
Multi-System IVI On-Site Install	21.97.32	\$ 1,350.00		\$ -
IVI On-Site Install-Weekend Rate (Additional Charge)	21.97.35	\$ 2,250.00		\$ -
On-Site Installer (Per Day)	21.97.51	\$ 2,100.00		\$ -
Restock Fee	21.97.75	CUSTOM PRICED		CUSTOM PRICED
RACK MOUNTED OPTIONS				
Upgrade Desktop/Server to Rack Mount System	22.85.00	\$ 11,850.00	**	\$ 118.50
Industrial Rack Modem Shelf	22.85.51	\$ 450.00	**	\$ -
Industrial Rack Mobile Base	22.85.52	\$ 525.00	**	\$ -
FoneTower/2 (Rack Mount)	22.85.65	\$ 5,692.50	**	\$ 46.50
Industrial Rack FoneTower/2 Kit	22.85.70	\$ 525.00	**	\$ -
Industrial Rack, Top entry (Holds Six FoneRac 5XX Systems)	22.85.75	\$ 24,750.00	**	\$ 205.50
Industrial Rack, Bottom entry (Holds Six FoneRac 5XX Systems)	22.85.76	\$ 24,750.00	**	\$ 205.50
Industrial Rack Token Ring Cable	22.85.80	\$ 82.50	**	\$ -
4 Port Master Console	22.86.10	\$ 1,312.50	**	\$ 9.00
8 Port Master Console	22.86.11	\$ 3,225.00	**	\$ 22.50
16 Port Master Console	22.86.12	\$ 4,650.00	**	\$ 33.00
4 Port Master Console Tray	22.86.13	\$ 97.50	**	\$ -
8/16 Port Master Console Tray	22.86.14	\$ 187.50	**	\$ -
4 Port Cable (2M0)	22.86.15	\$ 82.50	**	\$ -
8/16 Port Cable (2M)	22.86.16	\$ 337.50	**	\$ -
8/16 Port Cable (3M)	22.86.17	\$ 337.50	**	\$ -
HARDWARE OPTIONS				
Replacement Key (Agreement Required.)	21.96.02	\$ 375.00	**	\$ -
2001 2nd Add-On Disk Mounting Kit	22.25.02	\$ 15.00	**	\$ -
Add-on Disk, 1.0GB, SCSI (M77/95/750)	22.25.41	\$ 1,050.00	**	\$ 31.50
Add-on Disk, 2.16G, SCSI (M77/95/750)	22.25.42	\$ 2,550.00	**	\$ 46.50
Add On Disk, 2.1GB, (310)	22.25.44	\$ 1,462.50	**	\$ 13.50
Add On Disk, 1GB (750/77/95)	22.25.45	\$ 1,237.50	**	\$ 10.50
Add-on Disk, 1.12G (2002 Only)	22.25.51	\$ 2,250.00	**	\$ 18.00
Add-On Disk, 2.25G (SCSI)	22.25.52	\$ 4,050.00	**	\$ 40.50
Add-On Disk, 2G HD, IDE (2003,2005)	22.27.02	\$ 750.00	**	\$ 6.00
Add-On Disk, 2G HD, SCSI-2 (2006,2007)	22.27.03	\$ 1,800.00	**	\$ 15.00
Add-On Disk, 4G HD, SCSI-2 (2006,2007)	22.27.10	\$ 2,400.00	**	\$ 19.50
ADD-ON DISK, 2GB HD, SCSI-2 FW (FT/FR 5XX)	22.27.11	\$ 2,250.00	**	\$ 18.00
ADD-ON DISK, 4GB HD, SCSI-2 FW (FT/FR 5XX)	22.25.55	\$ 2,850.00	**	\$ 22.50
ADD-ON DISK, 9GB HD, SCSI-2 FW (FT/FR 5XX)	22.27.12	\$ 4,500.00	**	\$ 37.50

DESCRIPTION	PART NUMBER	STATE PRICE	INSTALLATION	MONTHLY REAL CARE
AutoRestart, 110v	22.02.11	\$1,237.50	**	\$ 7.50

VENDOR: SPRINT (Spurs# F59 02 48365-001)

02/29/04



IBM Personal Printer Series II 2381	22.29.02	\$1,072.50	**	\$ 9.00
Internal Tape Unit 800MB	22.32.08	\$ 660.00	**	\$ 16.50
IBM M57/77/95 Tape Install Kit	22.32.09	\$ 90.00	**	\$ -
IBM System Performance Monitor/2	22.16.10	\$ 690.00	**	\$ -
400MB Tape Cart.(Required. DualStor 800)	22.32.11	\$ 37.50	**	\$ -
Add-On SCSI Device: CD-ROM (8X)	22.32.23	\$ 675.00	**	\$6.00
External CD-ROM (SCSI)	22.32.26	\$ 1,125.00	**	\$12.00
Cable-External SCSI (PC 750/M77/95)	22.32.27	\$ 150.00	**	\$ -
Cable-External SCSI (PC 320)	22.32.28	\$ 150.00	**	\$ -
Cable-External SCSI (M57/M95)	22.32.29	\$ 225.00	**	\$ -
Upgrade Optical to External (2003)	22.32.35	\$ 300.00	**	\$3.00
Convert Optical to Tape	22.32.96	\$ -	**	\$ -
Internal Tape Drive, SCSI (FR/FT 510)	22.32.40	\$ 1,050.00	**	\$ 9.00
Tape Backup, 4-8GB, SCSI, Ext	22 33 01	\$ 1,275.00	**	\$ 10.50
Tape Backup, 4-8GB, SCSI, Internal	22 33 02	\$ 1,050.00	**	\$ 9.00
Tape Backup, 4-8GB, IDE, Internal	22 33 03	\$ 1,050.00	**	\$ 9.00
Dual Serial Interface Card (MCA)	22.47.00	\$ 375.00	**	\$ -
Serial/Parallel IO Adapter (ISA)	22.47.10	\$ 127.50	**	\$ 7.50
Parallel Printer Port (MCA)	22.47.50	\$ 315.00	**	\$ -
Cables, 25 Pin (10')	22.48.00	\$ 45.00	**	\$ -
Cable, 25 Pin (25')	22.48.10	\$ 75.00	**	\$ -
Breakout Box and Cable	22.60.00	\$ 375.00	**	\$ -
Super Hiboy/2 Cabinet (OneVoice 2002)	22.87.32	\$ 8,850.00	**	\$ -
Super Hiboy/2 Cabinet (2003,2005)	22.87.35	\$ 8,850.00	**	\$ -
Field Cabinet Option-M57/77/750/350	22.87.58	\$ 1,125.00	**	\$ -
Modem Kit, 28,800 Baud	22.88.34	\$ 450.00	**	\$ -
Mouse, IBM	22.88.60	\$ 150.00	**	\$ -
CLARY UPS 800VA	22.88.71	\$ 1,435.50	**	\$ 48.00
Digital Cable	25.01.55	\$ 120.00	**	\$ -
Analog Interface Cable	25.05.20	\$ 75.00	**	\$ -
Analog Interface Cable (RJ-11) (6P)	25.05.21	\$ 52.50	**	\$ -
Analog Cable RJ-11(per ea. 24 ports)	25.05.22	\$ 127.50	**	\$ -
Field OneVoice 2003	25.45.78	\$ 8,850.00	**	\$ -
Development Workstation (Windows95)	28.01.00	\$ 11,850.00	**	\$118.50
HARDWARE UPGRADES				
Field Upgrade-14" Color Display	22.16.16	\$ 862.50	**	\$3.00
Field Upgrade-15" Color Display	22.16.17	\$ 1,125.00	**	\$ 3.00
Upgrade to 15" Color Display(w/new system)	22.16.21	\$ 262.50	**	\$3.00
VoiceCard/Digital Upgrade	25.00.24	\$ 3,000.00	**	\$ -
RAM Upgrade to 32M (2003,2005)(P133 and earlier)	22.23.68	\$ 562.50	**	\$4.69
RAM Upgrade to 48M (2003,2005)(P133 and earlier)	22.23.69	\$ 1,050.00	**	\$8.75
RAM Upgrade to 64M (2003,2005)(P133 and earlier)	22.23.70	\$ 2,097.00	**	\$17.48
RAM Upgrade to 48M (2002)	22.23.88	\$ 1,530.00	**	\$13.50
RAM Upgrade to 64M (2002)	22.23.89	\$ 2,299.50	**	\$ 19.50
RAM Upgrade to 80M (2002)	22.23.90	\$ 2,700.00	**	\$22.50

VENDOR: SPRINT (Spurs# F59 02 48365-001)

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RAM Upgrade to 96M (2002)	22.23.91	\$ 3,105.00	**	\$25.50
RAM Upgrade to 112M (2002)	22.23.92	\$ 3,507.00	**	\$28.50
RAM Upgrade to 128M (2002)	22.23.93	\$ 4,672.50	**	\$39.00
Field RAM Upgrade, 8 to 16M or 12M to 16M (M57).	22.24.59	\$ 382.50	**	\$7.50
Field RAM Upgrade, 16M (M77).	22.24.62	\$ 1,170.00	**	\$27.00
RAM Upgrade, 16M (2001/2002)	22.24.75	\$ 1,170.00	**	\$10.50
Field RAM Upgrade, 16M (2003,2005)	22.24.76	\$ 1,050.00	**	\$8.75
Field RAM Upgrade, 32M (M95)	22.24.98	\$ 1,534.50	**	\$13.50
Field RAM Upgrade, 48M to 64M (M95)	22.24.99	\$ 769.50	**	\$6.00
RAM Upgrade, 32M EDO Non-Parity (2003,2005, P166)	22.23.71	\$ 375.00	**	\$3.00
RAM Upgrade, 16M EDO NON-PARITY (2003/2005, P166)	22.23.73	\$ 225.00	**	\$1.50
RAM Upgrade, 32M Parity (2006, 2007, P166)	22.23.81	\$ 750.00	**	\$6.00
RAM Upgrade, 64M Parity (2006,2007, P166)	22.23.82	\$ 1,500.00	**	\$12.00
RAM Upgrade, 16M Parity (2006,2007, P166)	22.23.83	\$ 375.00	**	\$3.00
RAM Upgrade, 64M Parity (FR/FT 5XX)	22.24.77	\$ 1,500.00	**	\$12.00

DESCRIPTION	PART NUMBER	STATE PRICE	INSTALLATION	MONTHLY REAL CARE
SPARES				
Spare, Digital Cable	21.83.01	\$ 120.00		\$ -
Spare, Analog Interface Cable	21.83.02	\$ 120.00		\$ -
Spare-VocalCard/Digital	22.89.01	\$ 4,350.00		\$ -
Spare-Analog Interface	22.89.02	\$ 2,850.00		\$ -
Spare-Shared Resource Board	22.89.04	\$ 2,850.00		\$ -
Spare-Token Ring Board	22.89.05	\$ 1,492.00		\$ -
Spare-Ethernet Board	22.89.06	\$ 600.00		\$ -
Spare-Shared Resource II	22.89.07	\$ 4,350.00		\$ -
Spare-Shared Resource II Expanded B	22.89.08	\$ 7,350.00		\$ -
Spare-IVI Communications Board	22.89.10	\$ 2,850.00		\$ -
Spare-Artic/2 Communications Board	22.89.11	\$ 2,850.00		\$ -
Spare-Dual Async Communications Board	22.89.13	\$ 2,850.00		\$ -
Spare-Resource Card II-Single DSP	22.89.18	\$ 2,737.00		\$ -
Spare-Shared Resource II (DB)	22.89.19	\$ 3,000.00		\$ -
Spare-Node Adapter	22.89.20	\$ 2,850.00		\$ -
Spare-AutoRestart	22.89.22	\$ 1,212.00		\$ -
Spare-Analog Interface [AI3]	22.89.23	\$ 2,850.00		\$ -
Spare-Analog Interface [AI4]	22.89.24	\$ 4,350.00		\$ -
Spare-IVI Comm. Board(ISA)	22.89.26	\$ 2,850.00		\$ -
Spare-Artic Comm. Board(ISA)	22.89.27	\$ 2,850.00		\$ -
Spare-IBM X.25 Comm. Board(ISA)	22.89.28	\$ 2,850.00		\$ -
Spare-Ethernet Board (ISA)	22.89.29	\$ 225.00		\$ -
Spare-Token Ring Adapter (ISA)	22.89.30	\$ 675.00		\$ -
Spare-High Speed DataConnect Board	22.89.40	\$ 6,750.00		\$ -
Spare, Resource Card III, 4-DSP (ISA)	22.89.45	\$ 7,800.00		\$ -
Spare, Resource Card III, 6-DSP (ISA)	22.89.46	\$ 14,700.00		\$ -
Spare-FoneTower/2 Controller	22.89.62	\$ 808.50		\$ -

VENDOR: SPRINT (Spurs# F59 02 48365-001)

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Spare-FoneTower/2	22.89.65	\$ 3,961.50		\$ -
Spare, VCD-80 T1 (ISA)	22.89.66	\$ 8,700.00		\$ -
Spare, PCI/ISA CPU, P200	22.89.67	\$ 5,115.00		\$ -
Spare, RAM 16MB 70NS	22.89.69	\$ 1,470.00		\$ -
Spare, Cable VCD-80 (T1) db 15 (ISA)	22.89.70	\$ 52.50		\$ -
Spare, IBM Ethernet PCI 10 Base T	22.89.71	\$ 225.00		\$ -
Spare, Ethernet 100/10 BaseT PCI	22.89.72	\$ 375.00		\$ -
Spare FoneRac 520 Chassis	22.89.73	\$ 11,250.00		\$ -
Spare, Master Console 8 Port	22.89.74	\$ 2,910.00		\$ -
Spare, IBM Token Ring Adapter (PCI)	22.89.75	\$ 817.50		\$ -
SPARE AI-5 (ISA)	22.89.76	\$ 4,650.00		\$ -
SPARE CABLE (DB62-RJ21) (for ISA AI-5)	22.89.77	\$ 120.00		\$ -
Spare, VCD-80 Main (ISA)	22.89.79	\$ 7,500.00		\$ -

DESCRIPTION	PART NUMBER	STATE PRICE	INSTALLATION	MONTHLY REAL CARE
Spare, VCD-80 T1 Daughter (ISA)	22.89.81	\$ 12,275.00		\$ -
Spare, AI5 Daughter (ISA, 6P)	22.89.86	\$ 1,425.00		\$ -
Spare, Cable DB15-DB25 (ISA, 6P AI5)	22.89.87	\$ 40.50		\$ -
Spare, PCI Video Board	22.89.90	\$ 240.00		\$ -
Spare, FoneRac 510 Chassis	22.89.91	\$ 11,250.00		\$ -
TRAINING				
Class - Custom Training	21.00.75	CUSTOM PRICED		NA
Class - InterSoft Administration	21.00.79	\$ 1,050.00		NA
Class - InterForm Programming Fundamentals	21.00.80	\$ 2,625.00		NA
Class - Advanced InterForm Programming	21.00.81	\$ 1,575.00		NA
Class - Hardware Integration (MCA)	21.00.82	\$ 1,050.00		NA
Class - Reseller Project Management	21.00.83	\$ 525.00		NA
Class-IVR Administration - OS/2	21.00.85	\$ 1,050.00		NA
Class-InVision Programming Fundamentals	21.00.86	\$ 2,650.00		NA
Class-InterForm/InVision Differences	21.00.87	\$ 1,575.00		NA
Class-Reseller Sales/Systems Engineering, Basic	21.00.90	CUSTOM PRICED		NA
On-Site Training	21.00.93	CUSTOM PRICED		NA
** Pricing is application specific, See Installation and Services Section.				



NORTEL EXPANSION	PART NUMBER	UNIT PRICE
11C Expansion Cabinet (AC/DC)	NTWB09xx	1,895.00
11C General Business Software (1st 200 TNs)	NTSF8020	995.00
11C Additional 100 TNs for General Business Soft	NTSF8101	1,395.00
11C Enhanced Business Software (1st 200 TNs)	NTSF8021	2,795.00
11C Additional 100 TNs for Enhanced Business Software	NTSF8102	2,295.00
11C Enterprise Software (1st 200 TNs)	NTSF8022	3,595.00
11C Additional 100 TNs for Enterprise Software	NTSF8103	3,995.00
11C Software	NTE900BA	1,100.00
8 PREM Analog Set ISM	NTE905AA	550.00
8 PREM Digital Set ISM	NTE905DA	550.00
8 Advanced NET Analog Set ISM	NTE904AA	550.00
8 Advanced NET Digital Set ISM	NTE904DA	550.00
Clock Controller	NTAK20xx	689.00
11C D-Channel Daughter-Board (DCHI CARD)	NTAK93xx	795.00
11C Enhanced Bus S/W Upgrade to Rel 25	NTSF8029	3,245.00
11C Enterprise S/W Upgrade (Rls 25) (1st 200 TNs)	NTSF8030	4,495.00
11C Cabinet Up-Grade Kit	NTDK18xx	995.00
SSC Upgrade Kit	NTDK19AA	495.00
Option 11E to Option 11C Cabinet Upgrade (Single Cabinet)	NTWB09HA	1,895.00
Option 11C Mini Chasis	NTWB08AA	1,599.00
11C Mini Chasis Package	NTWB08CA	1,895.00
11C Fiber 30' Daughterboard - RLS 25	NTDK22xx	576.00
11C Program PCMCIA	NTSK01xx	595.00
11C 100BASEF IP Expansion	NTDK49EA	1,395.00
Daughterboard - 100BASEF Single PRT	NTTK01AA	1,495.00
11C 48MB Software Daughterboard	NTTK25AA	795.00
100BASEF Dual Port Daughterbd 2KM	NTTK02AA	3,299.00
T-1 Interface Package (TDMI Pkg - DTI/PRI)	NTSF6800	1,817.00
TDMI Key D-Channel Key Code	NTSF8730	795.00
Option 11C Software Upgrade Issue	NTSF8702	599.00
Down-Gradeable DCHI	NTBK51aa	1,150.00
SDI/DCH Package	AS1073	1,795.00
Software Upgrade Fee	NTSF8712	750.00
Software Service Transaction Fee	599SL-1	995.00
Software Upgrade Like for Like	NTE950LL	40.00
8 SL Upgrade Enhanced Business to Advanced Network	NTE962AC	\$225.00
Software Upgrade 100 ISMs	NTE950MN	3,400.00
Additional TNs Option 61C/81C (Per 100 TNs)	Add'l TNs/Rls25	3,750.00
Ringin Generator / AC/DC	NT8D21xx	784.00
Ringin Generator / DC	NT6D42CD	895.00
Rectifier, Ext MPR25	NT5C06CC	1,995.00
Module Side Covers	NT9D18xx	75.00
Column Spacer Kit	NT8D49xx	180.00
Nortel 1 Release 25 Base SW	SW0000L	2,795.00
Networking / per 100 TNs	SW0050B	695.00
Public ISDN Access / per 100 TNs	SW0053B	492.00
ISDN Networking / per 100 TNs	SW0051B	1,110.00
Private ISDN Access / per 100 TNs	SW0052D	295.00
Private ISDN Access / per 100 TNs	SW0059B	605.00
Option-61C From Option-51 Upgrade Package (AC/DC)	U9641A/D	9,995.00
Option-61C From Option-51C Upgrade Package (AC/DC)	U9646A/D	6,995.00

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Option-81C From Option-71 Upgrade Package (AC/DC)	U9652A/D	\$32,995.00
Option-81C From Option-61C #1	U9654A/D	19,500.00
Option-81C From Option-61C #2	U9655A/D	23,500.00
Option-81C From Option-61C #3	U9656A/D	26,500.00
Option-81C PII From Option-51/61 Upgrade Package (AC/DC)	NTHU28A/D	45,995.00
32MB DRAM SIMM Upgrade	NTZC75XX	247.00
32MB FLASH SIMM Upgrade	NTZC76XX	494.00
XQSDI	NT8D41XX	1,435.00
Intelligent OPX Line Card	NT1R20AB	1,795.00
Nortel VoIP Gateway Card (ITG Option - Sm & Lg Sys - 8 Ports) (ITG Option Card does not include installation labor)	NTZC12CA	3,295.00
Nortel VoIP Gateway Card (ITG Opt / Lg System - 24 ports) (ITG Option Card does not include installation labor)	NTZC44AA	5,295.00
Nortel VoIP Gateway Card (ITG Opt / Sm System - 24 ports) (ITG Option Card does not include installation labor)	NTZC44BA	5,295.00
Nortel Voice/IP Gateway Card (ITG Opt / Lg System - 24 ports) W/O D-Chnl (ITG Option Cd does not include installation labor)	NTZC45AA	4,795.00

I2004 Internet Telephone Box w/ Sm or Lg S/W Parameter	NTEX00BA, NTZC84, or NTCZ82	445.00
IP Telephone Software Parameter	NTZC84AA	295.00
Intelligent Peripheral Equipment Module / Pkg / (AC/DC)	AS1054xx	6,259.00
Overhead Cable Tray Kit	NT8D63AA	359.00
Superloop Network Card	NT8D04BA	1,895.00
Dual Port PRI/DTI Package	AS7200	6,995.00
Four Port SDI Assembly Card	AS1051	1,895.00
Four Port SDI Assembly - Paddle Board	AS1052	1,995.00
Clock Controller	QPC471H	896.50
Network Card	QPC414	1,195.00
Clock Controller (QPC Card)	NTBK51xx	1,395.00
Fiber Remote - Local Package	AS1089	6,395.00
Remote Fiber Main Wall Mount Remote Package (AC/DC)	AS1090xx	7,593.00
Fiber Remote (Floorstanding) Remote Package (Requires Electro-Optical Interface Package & Fiber Superloop Network Card @ Host)	AS1092xx	8,995.00
Electrical Optical Interface Package (Host)	NT1P63xx	2,995.00
Fiber Superloop Network Card	NT1P61xx	3,195.00
Fiber Remote Peripheral Controller Card	NT1P63xx	3,195.00
Expansion Wall Mount Remote Package (AC/DC)	AS1091xx	1,995.00
Local Fiber Remote Multi-IPE Assembly (Multi-Mode)	AS1146	13,995.00
Remote Fiber Multi-IPE Assembly (Multi-Mode)	AS1147	9,284.55
Fiber Remote Cable / 30 ft	A0634496	317.25
Controller to I/O Cable	NT8D92xx	130.81
Filler Panels	NT7D05xx	69.16
Pedestal Top Cap Pkg / AC/DC	AS1081xx	3,850.00
Carrier Remote Local Pkg (Requires Ntwk Slot in Host PABX) (Note: Requires one per T1 and Add'l TNs in Host PABX)	AS1093	9,995.00
Carrier Remote Main Wall Mount Package (Does not include T1)	AS1094A	6,995.00
T1 Carrier Link Cable Kit (32 Ft) (Requires 3 cables)	NT7R87xx	195.00
Miran (Rel 2) Medium (6 Channels)	NT7R87xx	2,595.00
RAN Broadcast	SW0150x	225.00
Music Broadcast	SW0155x	85.00
Back-up Unit (Nortel 15 - 30 Minutes)	NTAK76xx	749.00

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Three Channel Recorder (Viking)	23593	995.00
Enhanced ACD Overflow S/W (per 20 TNs)	SW 0222A	N/C
Enhanced ACD Routing S/W (per 20 TNs)	SW 0223A	595.00
Enhanced Call Center Mgmt S/W (per 20 TNs)	SW 0224A	595.00
Enhanced Call Center Routing S/W (per 20 TNs) Note: May require additional labor charges based on customer application.	SW 0225A	1,295.00
Nortel 911(includes C/W & 10/20 Digits)	SW 0229D	29,995.00
81C Network Cabling Pkg.	AS1040	650.00
Conference/TDS Card	NT8D17FA	2,862.00
CNI -3 Card	NTRB34AA	1,295.00
Digitone Reciever Card	NT8D16XX	1,260.00
M3901 Telephone	NTNM31xx	105.00
M3902 Telephone	NTMN32xx	165.00
M3903 Telephone	NTMN33xx	289.00
M3904 Telephone	NTMN34xx	445.00
M3905 Telephone	NTMN35xx	445.00
Key Expansion Module (M3900 Series)	NTMN37xx	149.00
Foot-stand (M3901, M3902)	NTMN13xx	19.95
Foot-stand (M3903, M3904, M3905)	NTMN14xx	19.95
UPS with Battery Backup	CFR2000	2,685.00
UPS with Battery Backup	CFR3000	3,837.43

UPS with Battery Backup	CFR5000	5,716.84
Battery Package	EBP 48E	1,504.43
ONEAC 2000	ON2000XA	2,417.00
ONEAC Battery - 70 Minutes	ONXBC417	699.00
ONEAC 700 UPS	ON700XUA-SN	905.93
ONEAC 600 UPS	ON600XA-SNK	1,100.00
MDR 2000 Buffer (2 MB)	NTZK52DA	2,636.92
Option 11 Core Pkg (includes NTSF8020 1 st 200 TNs)	NTWB09AA & NTSF8020	2,890.00
Option 61C Core Pkg	SY1016 AC/DC	16,500.00
Option 61C Single Group Upgrade	NTHU34DA	17,995.00
Option 61C System Upgrade CPP	NTE960AA	3,695.00
Upgrade System to 11C	NTE960DA	995.00
IHC Release 19-21 to R3.0	NTE960HB	6,450.00
IHC Release 24-25 to R3.x	NTE960HD	2,295.00
Ringing Generator	NT6D42CD	895.00
Option 81C CP-P11 Core FNF Pkg	NTSZ25 AC/DC	49,995.00
Option 61C & 81C Base / per 100 TNs	SW000L	3,395.00
Enhanced 64MB Processor Upgrade	NT5D03AA	6,512.00
Open Alarm Feature (SNMP Open Alarm)	SW0015A	671.50
Network Message Software	SW0059B	740.50
SoundStation Audio Conference Unit	2200-00106-001	398.00
SoundStation EX- Audio Conference Unit	2200-01423-001	595.00
SoundStation EX Conference Unit w/ Ext Mics	2200-00696-001	795.00
SoundStation EX Conference Unit w/ Wireless Mics	2200-00697-001	1,095.00
Multiple Queue Assignment	SW0230A	795.00
ACD Processing	SW0221D	1,095.00
Option 11C 30FT OR 10M Expansion	NTDK49BA	274.00
10M Dual Fiber Conf Pack	NTDK84AA	831.00
Adjustable Stand M2250/M1250	NT3G30AA35	212.00

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Option 11C Power Cord - 110 VA	NTTK14AB	32.00
DEC Terminal Package	AS7011	726.00
UTP 10 base-T transceiver/ AUI to RJ45	UTP10BTT	74.00
10Base T 9 port hub	10BT9PH	137.00
Modem US Robotics 33.6k	MODEM33	200.00
EDCO SRS 232-25 (FOR QPC841 OR OPTION 11)	ESRS232-25	69.00
Cable Amped F-X C25X 50'	CABLEC25X50	39.00
ONEAC 6-AP (CO lines)	6-AP	34.00
Block 66M1-50 (USED FOR 25 TSP-200's)	BLK66-50	26.60
Bracket 89B (USED FOR 25 TSP-200's)	B89B	22.00
ONEAC Ground Bar	350-032	28.00
PT-PCL5-8P8C-G-8 GRAY CAT 5, 8' Patch Cord	PTPCL5	\$23.00
PT-PCL5-8P8C-G-12 GRAY CAT 5, 12' Patch Cord	PTPL5	\$23.00
EDCO TS-1200G AC Protector	ETS1200G	75.00
Power strip 8 outlet (Tripp-Lite)	PS8	\$114.00
AT&T BLK 300-110 W/ C-5	ATTBLK	\$116.00
110A2 with Legs (Jumper Trough)	110A2LEGS	\$30.00
Epson Printer	EPSON1	\$434.00

NORTEL EXPANSION	PART NUMBER	UNIT PRICE
Option 11 Mini Remote Host/Local Package includes: Local Mini Carrier Interface Card Opt 11 (NT5D68xx) Local Mini Carrier Interface Cable (NT5D85xx) SDI Cable Kit (NT7D66AA), Cable Kit (NT7R66xx) Mini Carrier Remote NTP (PO878469)	NTZB07AB	3,295.00
Option 11-81 Mini Carrier Remote Package includes: Local Mini Carrier Interface Card Opt 11 (NT5D68BA) Local Mini Carrier Interface Cable (NT5D85AA) SDI Cable Kit (NT7D66AA), Cable Kit 10' (NT7R66AA)	NTZB07AA	3,295.00
Option 11-81 Local Mini-Carrier Extender Card NOTE: Mini Remote Host/Local Package supports one (1) Trunk and one (1) Analog or Digital Line Card or Two (2) Line Cards. LMX Card required for each 2 line cards at Remote site.	NT5D65CA	1,295.00
Option 11 Local Mini-Carrier Extender Card NOTE: Mini Remote Host/Local Package supports one (1) Trunk and one (1) Analog or Digital Line Card or Two (2) Line Cards. LMX Card required for each 2 line cards at Remote site.	NT5D68CA	1,295.00
Mini Remote Package (DC) includes: Remote Mini Carrier Interface Card (NT5D67BA) Remote Mini Carrier Interface Cable (NT5D87AA) SDI Cable Kit (32') (NT7D66BA) Main/Expansion Cabinet (NTAK11BD) Power Supply Cable (NTAK98AA) AC/DC Power Supply (NTAK78AA)	NTZB09AA	4,795.00



Mini Remote Package (AC) includes: Remote Mini Carrier Interface Card (NT5D67BA) Remote Mini Carrier Interface Cable (NT5D87AA) SDI Cable Kit (32') (NT7D66BA) Main/Expansion Cabinet (NTAK11BD) Power Supply Cable (NTAK98AA) AC/DC Power Supply (NTAK78AA)	NTZB08AA	4,795.00
Mini Carrier Remote T1 Cable	NT7R87BA	149.00
Basic In-house Conversion Fee	SERV0031	150.00
NORTEL EXPANSION	PART NUMBER	UNIT PRICE
Remote Office 9150 VoIP Starter Package Opt 11/61-81-16 RLC	N TQR05xx	6,995.00
Remote Office 9150 VoIP/BRI Starter Pkg - Opt 11/61-8116 RLC	N TQR06xx	7,995.00
Remote Office 9150 VoIP/BRI Starter Pkg - 32 RLC - Opt 81	N TQR07xx	9,995.00
Remote Office 9150 VoIP/BRI Starter Pkg - 32 RLC - Opt 11	N TQR08xx	9,995.00
Remote Office 9150 Branch Extension Pkg - U-Interface/DSP App	N TQR09xx	6,295.00
Remote Office 9150 8 User Expansion Pkg	N TQR10xx	1,995.00
Succession 1000M Single Group VoIP Switch	NTDU33AA	15,995.00
Succession 1000M Single Group Software	NTE900JA	8,995.00
8 Seat Analog 3A License	NTE903AA	249.00
8 Seat Digital 3A License	NTE903DA	249.00
8 Seat Level 3A IP License	NTE903BA	249.00
1 Seat ACD 3A License	NTE903GA	995.00
Succession Media Card 32 Port IP	NTDU41CA/DA	3,595.00
Note: Installation labor will be provide on a site specific basis @ \$65.00 per hour.		

NORTEL EXPANSION	PART NUMBER	UNIT PRICE
Nortel Mail w/ A. Attn, 2 Ports / 2 Hrs	NTZC58AA	6,995.00
Nortel Mail w/ A. Attn, 4 Ports / 5 Hrs	NTCZ49AA	8,395.00
Nortel Mail w/ A. Attn, 6 Ports / 10 Hrs	NTCZ49AA/AS7120 AS7102	12,995.00
Nortel Mail w/ A. Attn, 8 Ports/10 Hrs	NTCZ49AA/AS7120 (2) AS7102	14,995.00
Nortel Mail w/ A. Attn, 12 Ports/24 Hrs	NTCZ49AA/AS7129 (3) AS7102	19,995.00
M/M 4 Port Full Service Voice	AS 7108	10,995.00
M/M Add'l 2 Port Card W/ 2 RTU Fees	AS 7120	2,995.00
M/M Storage Addition (Level 1 to Level 2)	SW 7102	995.00
M/M Storage Addition (Level 2 to Level 3)	SW 7103	1,995.00
M/M Storage Addition (Level 2 to Level 3)	SW 7104	1,995.00
M/M Transaction Fee (per MM upgrade)	SERV0019	850.00
M/M Release Upgrade 9.58 to Release XX	NTZD68XX	1,290.00
M/M Mailbox Set-Up (per Mail Boxes)	M/M Mail Boxes	25.00
M/M Enhanced Processor	NT6R15AA	2,695.00
CALL PILOT IPE Base System Package (4 Port / 30 Hour)	NTZE80AA	9,995.00
CALL PILOT 201i Base System Package (4 Port / 30 Hour)	NTZE80AB	9,995.00
CALL PILOT 701i Base System Package	NTZE81AA	17,995.00
CALL PILOT 1001rp Base System Package / AC	NTZE82AA	37,995.00
CALL PILOT 1001rp Base System Package / DC	NTZE83AA	37,995.00
CALL PILOT 4 Voice Channels	NTZE07AA	7,995.00
CALL PILOT 2 FAX Channels	NTZE07BA	7,995.00
CALL PILOT Application Builder FAX Option	NTZE15AA	2,395.00
CALL PILOT 1 Speech Recognition Channel	NTZE07CA	7,995.00
CALL PILOT 50 Speech Active Message Capability	NTZE12CA	3,449.00
CALL PILOT Storage Expansion 10 Hours	NTZE08AA	428.00

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CALL PILOT Multi-Media Processor Card (MPC - 8)	NTRH01AA	469.00
CALL PILOT Ethernet LAN Kit IPE	NTUB52AA	614.00
CALL PILOT Recovery Kit IPE	NTUB54AA	995.00
CALL PILOT 14 IN Monitor Kit	NTUB56AA	578.00
CALL PILOT Documentation- CD ROM	NTRG19AB	82.00
CALL PILOT Voice Mailbox (Activation)	PER M/Box	25.00
CALL PILOT 50 Desktop Messaging Users	NTZE11CA	3,595.00
CALL PILOT 100 Desktop Messaging Users	NTZE11DA	4,795.00
CALL PILOT 500 Desktop Messaging Users	NTZE11EA	19,995.00
CALL PILOT 1000 Desktop Messaging Users	NTZE11FA	32,595.00
CALL PILOT 20 Multi-Media M/B w/Voice	NTZE19AA	795.00
CALL PILOT 50 Multi-Media M/B w/Voice	NTZE19BA	1,595.00
CALL PILOT 100 Multi-Media M/B w/Voice	NTZE19CA	2,795.00
CALL PILOT 200 Multi-Media M/B w/Voice	NTZE19DA	4,795.00
CALL PILOT 500 Multi-Media M/B w/Voice	NTZE19EA	9,995.00
CALL PILOT 1000 Multi-Media M/B w/Voice	NTZE19FA	17,995.00
CALL PILOT Networking (1-96 Channels)	NTZE13DA	6,995.00
CALL PILOT NMS (1-96 Channels Networking)	NTZE14DA	4,295.00
CALL PILOT External Modem Kit	NTUB16AB	259.00
CALL PILOT CD ROM Drive	NTRH9037	695.00
CALL PILOT Version Upgrade	NTZE4002	3,675.00
CALLPILOT 2011 EXTERNAL SCSI T	NTUB53AB	1,687.95
MONITOR PERIPHERAL KIT	NTUB56AB	45.65
CP 2.0 2011 BASE PACKAGE	NTRG01AA	205.60
END USER REF CARD PKG	NTRG10AC	81.87
UNIFIED MESSAGE STARTER BUNDLE	NTZE51AA	7,895.00
NOTE: CALL PILOT Voice Mailbox activation charge is \$25.00 per mailbox and all other CALL PILOT application installations will require additional labor @ \$65.00 per hour.		

NORTEL EXPANSION	PART NUMBER	UNIT PRICE
MICB (Rel 2) 24 Port Voice Conference Card	N TB01CA	17,995.00
Universal MIXX Ethernet Card	N T5D52BC	169.00
Note: Installation labor will be provide on a site specific basis @ \$65.00 per hour.		
OPTIVITY TELEPHONY MANAGEMENT (OTM)	PART NUMBER	UNIT PRICE
OTM 1.1 General Server, 50 sets	NTTL01AB	455.00
OTM 1.1 Enhanced Server, 50 sets	NTTL01BB	560.00
OTM 1.1 Premium Server, 50 sets	NTTL01CB	650.00
OTM 1.x General Server, 50 sets Expansion	NTTL02AA	255.00
OTM 1.x General Server, 250 sets Expansion	NTTL02BA	875.00
OTM 1.x General Server, 1000 sets Expansion	NTTL02CA	2,995.00
OTM 1.x Enhanced Server, 50 sets Expansion	NTTL03AA	340.00
OTM 1.x Enhanced Server, 250 sets Expansion	NTTL03BA	1,295.00
OTM 1.x Enhanced Server, 1000 sets Expansion	NTTL03CA	4,295.00
OTM 1.x Premium Server, 50 sets Expansion	NTTL04AA	455.00
OTM 1.x Premium Server, 250 sets Expansion	NTTL04BA	1,995.00
OTM 1.x Premium Server, 1000 sets Expansion	NTTL04CA	6,595.00
OTM 1.1 General, Mat Upgrade Server, 50 Sets	NTTL08AB	250.00
OTM 1.1 Enhanced, Mat Upgrade Server, 50 Sets	NTTL08BB	375.00
OTM 1.1 Premium, Mat Upgrade Server, 50 Sets	NTTL08CB	475.00
OTM General 1.x, Mat Upgrade	NTTL10AA	895.00
OTM 1.x General to Enhanced, 50 Sets Expansion	NTTL12AA	110.00

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OTM 1.x General to Enhanced, 250 Sets Expansion	NTTL12BA	455.00
OTM 1.x General to Enhanced, 1000 Sets Expansion	NTTL12CA	1,295.00
OTM 1.x General to Premium, 50 Sets Expansion	NTTL13AA	295.00
OTM 1.x General to Premium, 250 Sets Expansion	NTTL13BA	1,195.00
OTM 1.x General to Premium, 1000 Sets Expansion	NTTL13CA	3,795.00
OTM 1.x Enhanced to Premium, 50 Sets Expansion	NTTL14AA	795.00
OTM 1.x Enhanced to Premium, 250 Sets Expansion	NTTL14BA	2,495.00
OTM 1.x Enhanced to Premium, 1000 Sets Expansion	NTTL14CA	3,495.00
OTM Billing 1.x General, 100 RU	NTTL05AA	1,695.00
OTM 1.x Billing General, 50 RU	NTTL05CA	1,095.00
OTM 1.x Billing General 250 RU Expansion	NTTL06AA	3,195.00
OTM 1.x Billing General 50 RU Expansion	NTTL06GA	3,195.00
OTM 1.X/2.X Upgrade to 2.x Premium	NTTL25CE	395.00
MDR 2000 Buffer Box 128Kb (117 Vac/60Hz)	NTTL52BA	1,795.00
MDR 2000 Buffer Box 512Kb (117 Vac/60Hz)	NTTL52CA	2,295.00
MDR 2000 Buffer Box 2 MbKb (117 Vac/60Hz)	NTTL52DA	2,895.00
OTM Access Server	NTTL17AA	895.00
MAT PC Dongle to OTM Client Upgrade	NT8R58BC	195.00
OTM, Additional Client for One (1) PC	NTTL19AA	450.00
OTM, Additional Client for One (5) PC	NTTL19BA	1,695.00
OTM, 1.1 Documentation CD-Rom	NTTL19BA	65.00
OTM, 1.1 User Guides	P0940586	65.00
OTM, 1.1 Installation & Configuring Optivity Telephony	P0940585	65.00
OTM, 1.1 Telemanagement User Guide	P0940588	65.00
OTM Service, Rate Tables - MDR	SV000397	795.00
NOTE: OTM applications configured on a per site basis and may require additional labor @ \$65.00 per hour. Above pricing for Optivity Telephony Manager applications does not include PC.		

HEADSETS	PART NUMBER	UNIT PRICE
Tristar H81 (Over ear with voice tube)	29408-11	85.00
Tristar NC H81N (Noise canceling feature)	40203-01	100.00
Encore Monaural H91 (Headband)	43464	84.00
Encore Monaural NC H91N (Noise canceling feature)	43465-01	100.00
Encore Binaural H101 (Headband with 2 earphones)	43466-01	105.00
Encore Binaural NC H101N (Headband with Noise Canceling feature)	43467-01	115.00
Amplifier M12 (Required with all above headsets – 1 per headset)	43596-01	95.00
Amplifier AC Adapter for M12	26503-01	20.00
Cordless Amplifier Adapter CA10 900Mhz (150 ft. range)	45932-01	200.00
Handset Lifter HL10 (Works with CA 10 for remote answering)	43596-01	65.00
Headset Switcher Amplifier MX 10 (Switch between phone & PC)	43404-01	200.00
Universal Modular Adapter	PlantronicsUM	169.00
Note: View pictures of headsets at www.plantronics.com		
NORTEL SYMPOSIUM CALL CENTER	PART NUMBER	UNIT PRICE
Server Base Software		
Symposium 4.0 Call Center Base Software & Documentation	NT9F41AE/F	10,595.00
Symposium 4.0 Call Center Server Rel 4.0 Server CD	NT9F42AE/F	60.00
Symposium 4.0 Call Ctr Svr Rel 4.0 Client CD (Win 95/98/2000)	NT9F43AE/F	60.00
Symon View, SCC R1 5/3, 0/4.0	NT9F84AE/F	60.00
Symposium Call Ctr Svr Rel 4.0 Platform Support CD	NTJK02AA	90.00
Symposium Software		
SCCS R4.x NCC	NTZD13AH	21,995.00

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ENH MM MOD EC Node Exp 2 nd Pos.	NTZC54BA	9,995.00
RTU/Enhanced ACD Routing	SW0223A	495.00
Enhanced ACD Routing	SW0225B	995.00
RTU/Call Center Networking	SW0226A	2,895.00
Symposium Software Transaction Fee	SW00017	850.00
Call Center 100 Software		
Call Center Software 100, New System (1 agent)	NT9F02AA	1,995.00
Call Center Software 100, New System (10 agent)	NT9F02BA	5,995.00
Call Center Software 100, New System (50 agent)	NT9F02CA	28,995.00
Call Center Software 100, New System (100 agent)	NT9F02DA	49,995.00
Call Center Software 100, New System (500 agent)	NT9F02EA	192,995.00
Software Assembly, CCS 100- New System (5 Agents)	NT9F02GA	2,895.00
Software Assembly, CCS 100- New System (20 Agents)	NT9F02HA	12,995.00
Software Assembly, CCS 100- New System 200 Agents	NT9F02JA	82,995.00
Call Center 200 Software		
Call Center Software 200, New System (1 agent)	NT9F03AA	249.00
Call Center Software 200, New System (10 agent)	NT9F03BA	2,295.00
Call Center Software 200, New System (50 agent)	NT9F03CA	10,595.00
Call Center Software 200, New System (100 agent)	NT9F03DA	19,995.00
Call Center Software 200, New System (500 agent)	NT9F03EA	74,995.00
Software Assembly, CCS 200- New System (5 Agents)	NT9F03GA	2,795.00
Software Assembly, CCS 200- New System (20 Agents)	NT9F03HA	5,995.00
Software Assembly, CCS 200- New System (200 Agents)	NT9F03JA	34,995.00
Call Center 200 Software		
Power Cord - NEMA 5-15P to 1EC to IEC 320, 6 Ft., 125V, 10A	A0379589	39.00
Call Center Software 300, New System (1 agent)	NT9F04AA	345.00
Call Center Software 300, New System (10 agent)	NT9F04BA	2,995.00
Call Center Software 300, New System (50 agent)	NT9F04CA	12,995.00
Call Center Software 300, New System (100 agent)	NT9F04DA	21,995.00
Call Center Software 300, New System (500 agent)	NT9F04EA	92,995.00
Software Assembly, CCS 300- New System (5 Agents)	NT9F04GA	1,595.00
Software Assembly, CCS 300- New System (20 Agents)	NT9F04HA	5,995.00
Software Assembly, CCS 300- New System 200 Agents	NT9F04JA	42,995.00

Symposium Call Center Web Client Software		
Symposium Web Client 4.0 Software & Documentation	NT9F98BA	2,295.00
Call Center Software 150, New System (5 agent)	NTJK06CA	795.00
Call Center Software 150, New System (20 agent)	NTJK06DA	2,195.00
Call Center Software 150, New System (200 agent)	NTJK06EA	13,995.00
NORTEL SYMPOSIUM EXPRESS CALL CENTER	PART NUMBER	UNIT PRICE
Symposium Call Center 150 (Web Client Enabler)		
Call Center Software 150, New System (1 Agent)	NTJK06AA	195.00
Call Center Software 150, New System (10 agent)	NTJK06BA	1,495.00
Call Center Software 150, New System (50 agent)	NTJK06CA	3,195.00
Call Center Software 150, New System (100 agent)	NTJK06DA	5,995.00
Call Center Software 150, New System (500 agent)	NTJK06EA	24,995.00
Symposium Express Call Center		
Symposium Express Call Ctr VCS 16 Port - Option 51C to 81C	NT9H80AA	24,595.00
Symposium Express Call Ctr VCS 16 Port - Option 11C	NT9H82AA	24,595.00
Symposium Express Call Center Software		
Symposium Express Call Center - 1 Agent Increment	NT9F17AA	495.00

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Symposium Express Call Center - 5 Agent Increment	NT9F17BA	1,995.00
Symposium Express Call Center - 10 Agent Increment	NT9F17CA	3,495.00
Symposium Express Call Ctr Replacement Up/Issue S/W Pkg	NT9192AA	60.00
Symposium Express Call Center Miscellaneous		
Symposium Express Call Center - Ethernet Adaptor Cable	NTDK27AA	115.00
Symposium Express Call Center - LAN Pkg Option 11C	NTHF35AA	1,095.00
Symposium Express Call Center - LAN Pkg Option 61C-81C	NTHF36AA	1,295.00
Symposium Express Call Center - LAN Pkg Option 51C	NTHF69AA	1,095.00
Symposium Express Call Center - VCS 8 Port Option 11C	NTHF78AA	9,995.00
Symposium Express Call Center - VCS 8 Port Opt 51C-81C	NTHF79AA	9,995.00
Symposium Express Call Center - VCS 24 Port Opt 51C-81C	NTHF81AA	24,995.00
Symposium Express Call Center - VCS 24 Port Opt 11C	NTHF83AA	24,995.00
Symposium Express Call Center Installation & Config Service	SV000399	6,995.00
Symposium Web Center Portal Rel 3 Framework	NT2F62AB	42,995.00
Symposium Multimedia Manager R3 - M1 TAPI Enabled	NTCT08AA	2,495.00
Symposium Multimedia Manager DMS - TAPI Enabled	NTCT13AA	2,395.00
Symposium e-Mail Manager Rel 3 1- Seat Pkg	NTCT22AA	695.00
Symposium Web Communication Mgr Rel 3 1- Seat Pkg	NTCT22BA	995.00
Symposium Multimedia Manager Rel 3 1- Seat Pkg	NTCT22CA	195.00
Installation Services for SYMPOSIUM eMail & Multimedia Mgr	NTCT25AA	6,000.00
Installation Services for SYMPOSIUM Web Comm Mgr & M	NTCT25BA	7,000.00
Bundled Installation Services for SYMPOSIUM (e-Mail, Web Comm Manager & Multimedia Manager)	NTCT25BA	10,000.00
Transaction Fee	SV000117	995.00
UNIVERSAL POWER SUPPLY	PART NUMBER	UNIT PRICE
B/L 1 Uninterruptible Power Supply (UPS) Equipment	Exide Batt Pkg	2,400.00
B/L 2 Uninterruptible Power Supply (UPS) Equipment	Exide Batt Pkg	3,045.00
B/L 3 Uninterruptible Power Supply (UPS) Equipment	Exide Batt Pkg	3,802.00
B/L 4 Uninterruptible Power Supply (UPS) Equipment	Exide Batt Pkg	5,796.00

PROTECTION	PART NUMBER	UNIT PRICE
EDCO Digital Extension Surge Protector (5 Pin)	SRA-50P	12.50
EDCO Analog Extension Surge Protector (5 Pin)	SRA-200EP	12.92
EDCO Trunking Surge Protector (5 Pin)	SRA-200TP	12.95
NOTE: EDCO SRA type protectors provide primary and secondary Protection.		
DC POWER	PART NUMBER	UNIT PRICE
MFA 150 Modular Power Assembly / Single Shelf (Note: Required for DC System)	AS1200D	3,725.85
MPR25E Modular Power rectifier / 25 Amps (Note: Required for DC System)	NT5C06CC	2,292.25
Battery Pack (2 Hrs)(Required for DC System)	Stationary Batt	3,295.00
Battery Pack (4 Hrs)(Required for DC System)	Stationary Batt	4,172.41
TRUNKING INTERFACE	PART NUMBER	UNIT PRICE
Adtran CSU (W/ Cables 68073, RFQ5437B-25 & 966086)	527181	595.00
Adtran TSU-LT	1202060L1	840.00
Adtran TSU-600	1200076L2	1,907.00
Adtran DSX-1 Module	1200055L1#HS	365.00
Adtran NX56/64 V.35 Module	1202054L1	365.00
Adtran Dual 2FXO Module	1200103L2	389.00
Adtran Dual 2FXS Module	1200080L1#HS	430.00
Adtran Dual 2FXO Plug-on	1200104L2	389.00
Adtran Dual 2FXS Plug-on	1200082L1#HS	344.00

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Wall-mount kit TSU-600	1200094L1	320.00
Express XRT -U interface	1200153L2	330.00
Express XL -U interface	1200070L1	615.00
Newbridge Distribution Panel	90-2256-03	135.00
Newbridge UDP N-EMC Cable 3M	90-2341-02	40.00
Newbridge V.35 Module (6 Pack)	90-0520-01	3,690.00
Newbridge V.35 Single Module	90-0523-01	625.00
Newbridge V.35 Personality Module	90-2258-04	84.00
Newbridge Rack Mount Brackets 23"	90-2254-01	84.00
Note: Above Newbridge pricing does not include labor. Labor will be job specific @ \$65.00 per hour.		
PAGING EQUIPMENT	PART NUMBER	UNIT PRICE
Valcom V-9021 , 1'X2' Lay-In Speaker	002474	130.00
Valcom V-9022 , 2'X2' Lay-In Speaker	303574	150.00
Valcom VP-2124A Power Supply	VP-2124A	250.00

NORTEL MEDIA RETRIEVAL	PART NUMBER	UNIT PRICE
Sprint TekNet I - Package A Equipped with: 61" Racks with 4 Source Media Telephone Retrieval, 6 Modulators Cabling, 12 Port Combiner, Video Clock, Electronic Bulletin, Bells, Public Address, & Video Rebroadcast Includes: Administrative Headend II Distribution Headend II Master Media Rack 61-6-0-AV Custom Shelf for 4 Media Devices Rebroadcast Cross-connect Backboard Remote A/V Processor with VAC Note: Installation labor will be configured at time of proposal @ 65.00 per hour.	Package A 119D5401 119D5403 119D5292 RSH-4S 118C5174 119C5093	32,850.00
Sprint TekNet IP - Package B Equipped with: 61" Racks with 8 Source Media Source Retrieval, 12 Modulators, 12 Port Combiner, Cabling, 2 Video/Audio Patch Panels, 2 Demods, Video Clock, Electronic Bulletin, Bells, Public Address, Schedule & Control Software & Video Rebroadcast. Includes: Administrative Headend II Distribution Headend II Master Media Rack 61-6-0-AV Expansion Media Rack 61-6 2 Rebroadcast Cross-connect Backboard Remote A/V Processor W/VAC Custom Shelf for 8 Media Devices Media Control & Scheduling Software Note: Installation labor will be configured at time of proposal @ \$65.00 per hour.	Package B 119D5401 119D5403 119D5292 119D5296 118C5174 119C5093 RSH-4S 119K1963	53,018.00



<p>Sprint TekNet IP - Package C</p> <p>Equipped with:</p> <p>61" Racks with 12 Source Media Source Retrieval, 6 Demods, 20 Modulators, 12 Port Combiner, cabling, 4 Video/Audio Patch Panels, Video Clock, Electronic Bulletin, Bells, Public Address, Schedule & Control Software & Video Rebroadcast.</p> <p>Includes:</p> <p>Administrative Headend II Distribution Headend II Master Media Rack 61-6-0-AV Expansion Media Rack 61-6-2 Expansion Media Rack 61-8-4 Rebroadcast Cross-connect Backboard Remote A/V Processor W/VAC Media Control & Scheduling Software (includes H'ware & NT Operating System) Custom Shelf for 4 Media Devices.</p> <p>Note: Installation labor will be provide on a site specific basis @ \$65.00 per hour.</p>	<p>Package C</p> <p>119D5401 119D5403 119D5292 119D5296 119D5297 118C5174 119C5093 119K1963 RSH-4S</p>	<p>66,902.00</p>
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<p>Sprint TekNet IP - Package D</p> <p>Equipped with: 77" Racks with 4 Source Media Source Retrieval, 4 Demods, 10 Modulators, 12 Port Combiner, Cabling, 2 Video/Audio Patch Panels, Video Clock, Electronic Bulletin, Bells, Public Address, Schedule & Control Software & Video Rebroadcast.</p> <p>Includes: Administrative Headend II Distribution Headend II Master Media Rack 77-10-4-AV Custom Shelf for 4 Media Devices Rebroadcast Cross-connect Backboard Remote A/V Processor with VAC Note: Installation labor will be provide on a site specific basis @ \$65.00 per hour.</p>	<p>Package D</p> <p>119D5402 119D5403 119D5302 RSH-4S 118C5174 119C5093</p>	<p>39,054.00</p>
<p>Sprint TekNet IP - Package E</p> <p>Equipped with: 77" Racks with 8 Source Media Source Retrieval, 4 Demods, 14 Modulators, 12 Port Combiner, Cabling, 3 Video/Audio Patch Panels, Video Clock, Electronic Bulletin, Bells, Public Address, Schedule & Control Software & Video Rebroadcast.</p> <p>Includes: Administrative Headend II Distribution Headend II Master Media Rack 77-10-4-AV Master Media Rack 77-4-0 Custom Shelf for 4 Media Devices Rebroadcast Cross-connect Backboard Remote A/V Processor with VAC Media Control & Scheduling Software (includes H'ware & NT Operating System) Note: Installation labor will be provide on a site specific basis @ \$65.00 per hour.</p>	<p>Package E</p> <p>119D5402 119D5403 119D5302 119D5274 RSH-4S 118C5174 119C5093 119K1963</p>	<p>58,702.00</p>
<p>Sprint TekNet IP - Package F</p> <p>Equipped with: 77" Racks with 12 Source Media Source Retrieval, 4 Demods, 18 Modulators, 12 Port Combiner, Cabling, 3 Video/Audio Patch Panels, Video Clock, Electronic Bulletin, Bells, Public Address, Schedule & Control Software & Video Rebroadcast.</p> <p>Includes: Administrative Headend II Distribution Headend II Master Media Rack 77-10-4-AV Master Media Rack 77-8-0 Custom Shelf for 4 Media Devices Rebroadcast Cross-connect Backboard Remote A/V Processor with VAC Media Control & Scheduling Software (includes H'ware & NT Operating System) Note: Installation labor will be provide on a site specific basis @ \$65.00 per hour.</p>	<p>Package F</p> <p>119D5402 119D5403 119D5302 119D5273 RSH-4S 118C5174 119C5093 119K1963</p>	<p>65,370.00</p>



<p>Sprint TekNet IP - Package H Equipped with: Video Clock, Electronic Bulletin, IP Software & Public Address Includes: Administrative Headend II Distribution Headend II</p> <p>Note: Installation labor will be provide on a site specific basis @ \$65.00 per hour.</p>	<p>Package G 119D5401 119D5403</p>	<p>19,145.00</p>
<p>Sprint TekNet IP - Package H Equipped with: Video Clock, Electronic Bulletin, IP Software & Public Address (25 Volt System) Includes: Administrative Headend II Distribution Headend II Note: Installation labor will be provide on a site specific basis @ \$65.00 per hour.</p>	<p>Package H 119D5401 119D5403</p>	<p>20,853.00</p>
<p>Sprint TekNet IP - Package I Equipped with: 61" Rack with 8 Source Media Telephone Retrieval, 12 Modulators and 2 Demods. Includes: Rack 61-6-0-AV Rack 61-6-2 Note: Installation labor will be provide on a site specific basis @ \$65.00 per hour.</p>	<p>Package I 119D5292 119D5296</p>	<p>22,161.00</p>
<p>Sprint TekNet IP - Package J Equipped with: 77" Racks with 8 Source Media Telephone Retrieval, 14 Modulators and 4 Demods.. Includes: Master Media Rack 77-10-4-AV Expansion Media Rack 77-4-0 Note: Installation labor will be provide on a site specific basis @ \$65.00 per hour.</p>	<p>Package J 119D5302 119D5274</p>	<p>27,294.00</p>
<p>Sprint TekNet IP - Package J Equipped with: 77" Racks with 4 Source Media Telephone Retrieval, 10 Modulators and 4 Demods.. Includes: Master Media Rack 77-10-4-AV Custom Shelf for 4 Media Devices Note: Installation labor will be provide on a site specific basis @ \$65.00 per hour.</p>	<p>Package K RSH-4S 119D5302</p>	<p>27,294.00</p>



MEDIA RETRIEVAL SYSTEMS	PART NUMBER	UNIT PRICE
Media Control & Scheduling Software (includes Hardware & Operating System)	119K1963	9,999.00
Media Control & Scheduling Software Only (includes Hardware supplied by customer)	119K2588	4,295.00
IR Patch Cord	115B5121	15.00
Control Module for IR Extender	118D5405	2,225.00
I.R. TV Power Control Wiring Interface (Interface supports 50 TVs sets)	115B5122	89.00
MA-4 Four Device Automator	119D5176	1,449.00
Portable T-Chnl Reboardcast Sys w/cart	119K2590	4,828.00
Cassette, FM Tuner, CD Player w/remote	110N1856	679.00
Single Chnl Frequency Agile modulator	110N1500	763.00
Three Chnl Frequency Agile modulator	110N1713	1,995.00
Custom Shelf for Media Device	RSH-4S	127.00
UnInterruptible Power Supply (UPS)	114N1856	799.00
RF Distribution Amplifier	110N1615	215.00
Rebroadcast Cross-Connect Backboard	118C5174	930.00
Speaker 2 X 1' Talkback Ceiling w/Backbox 2-Way	112N2645	48.00
Speaker 2 X 1' Talkback Ceiling w/Backbox 1-Way	112N2646	57.00
Speaker 8" Ceiling Dual Input 1-Way	112N2647	57.00
Speaker 8" Corridor Dual Input 1-Way	112N2648	85.00
Speaker 8" Wall Dual Input 1-Way	112N2649	65.00
Horn Talkback	112N2697	52.00
Ceiling Speaker Assembly (25Volt)	119C5245	34.00
Recessed Horn Speaker (25Volt)	119C5244	172.00
Surface Mount Horn Speaker(25Volt)	112N1396	101.00
MA-4 Four Device Automator	119D5176	1,599.00
Portable T-Chnl Reboardcast Sys w/cart	119K2590	4,995.00
Cassette, FM Tuner, CD Player w/remote	110N1856	679.00
Single Chnl Frequency Agile modulator	110N1500	699.00
Three Chnl Frequency Agile modulator	110N1713	1,795.00
Custom Shelf for 4 Media Devices	RSH-4S	159.00
Rack Mount Open Face	130N1825	65.00
RF Distribution Amplifier	110N1615	319.00
Rebroadcast Cross-Connect Backboard	118C5174	999.00
AH3 Windows 2000 MiniTower	110N2637/119D5 469	4,900.00
DH3 16 Zone Paging System	118D5450	8,500.00
10' 4 Zone Output Cable	204C5464	175.00
AM/FM Digital Tuner	110N2652	275.00
Logical Controlled Relay	110N2819/114N2 820	155.00
VCR	110N2651	499.00
Remote A/V Processor W/ VAC	119C5093	319.00
Field Upgrade	119K2836	275.00

Note: Installation labor for items listed above will be provide on a site specific basis @ \$65.00 per hour.

POLYCOM CONFERENCE	PART NUMBER	UNIT PRICE
(Pricing includes installation, 1 st Year Warranty On-Site)		
ViewStation 128	2200-08001-001	3,749.00
ViewStation H.323	2200-11323-001	6,999.00
ViewStation 512	2200-08900-001	9,719.00

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ViewStation V.35	2200-08562-001	10,499.00
ViewStation MP	2200-08666-001	11,999.00
ViewStation 4000 V.35	2200-09060-001	15,999.00
ViewStation 4000 PRI T1	2200-09050-001	17,999.00
ViewStationFX V.35	2200-09040-001	15,999.00
ViewStation FX PRI T1	2200-08800-001	17,999.00
ViewStation FX H232/Ethernet	2200-10323-001	14,999.00
MCU 15 Port (12 @ 384k) w/ Audio Xcoding	55688-00002	24,950.00
Visual Concert for FX/EX	2200-10500-001	1,499.00
Sprint NT1	PT-SPG-NT1	229.00
Triple NT1	PT-SPG-3NT1	499.00
Cart 36" Videolabs	RC-CART36WEGAST	999.00
Cart w/Smoked Glass Door & Strap	25-0030 REV.B	949.00
Cart w/Wood Door & Strap	25-0001 REV.B	879.00
Microphone Kit	2200-08681-001	499.00

Note: Monitors quoted upon request.

ParentLink Suite (PLS) ParentLink Suite systems includes software, voice card, computer, 1 year support, ParentLink, Attendance Server, Teacher's Asst, Registrar's Asst*, and SchoolLink.	PART NUMBER	UNIT PRICE
ParentLink Suite, 2 line package	7p400-128/PLS-02-PAK	8,660.00
ParentLink Suite, 4 line package	7p400-128/PLS-04-PAK	12,294.00
ParentLink Suite, 8 line package	7p400-128/PLS-08-PAK	19,328.00
ParentLink Suite, 12 line package	7p400-128/PLS-12-PAK	25,658.00
ParentLink Suite Custom Configuration	PLS-CC	613.00

Note: Installation and training labor will be provide on a site specific basis @ \$65.00 per hour.

ParentLink (PL) ParentLink systems includes software, voice card, computer, 1 year support, and SchoolLink.	PART NUMBER	UNIT PRICE
ParentLink, 2 line package	7p400-128/PL-02-PAK	6,433.00
ParentLink, 4 line package	7p400-128/PL-04-PAK	8,778.00
ParentLink, 8 line package	7p400-128/PL-08-PAK	13,995.00
ParentLink, 12 line package	7p400-128/PL-12-PAK	18,918.00
ParentLink Custom Configuration	PL-CC	306.00

Note: Installation and training labor will be provide on a site specific basis @ \$65.00 per hour.

Attendance Server (AS) Attendance Server systems includes software, voice card, computer, and 1 year support.	PART NUMBER	UNIT PRICE
Attendance Server, 2 line package	7p400-128/PAS-02-PAK	\$6,433.00
Attendance Server, 4 line package	7p400-128/PAS-04-PAK	\$8,778.00
Attendance Server, 8 line package	7p400-128/PAS-08-PAK	\$13,995.00
Attendance Server, 12 line package	7p400-128/PAS-12-PAK	\$18,918.00
PAS Custom Configuration	PAS-CC	\$306.00

Note: Installation and training labor will be provide on a site specific basis @ \$65.00 per hour.

Teacher's Assistant (TA) Complete Attendance Server systems includes software, voice card, computer, and 1 year support.	PART NUMBER	UNIT PRICE
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Teacher's Assistant, 2 line package	7p400-128/TA-02-PAK	\$6,433.00
Teacher's Assistant, 4 line package	7p400-128/TA-04-PAK	\$8,778.00
Teacher's Assistant, 8 line package	7p400-128/TA-08-PAK	\$13,995.00
Teacher's Assistant, 12 line package	7p400-128/TA-12-PAK	\$18,918.00
TA Custom Configuration Note: Installation and training labor will be provide on a site specific basis @ \$65.00 per hour.	TA-CC	\$306.00
Registrar's Assistant (RA) Complete Attendance Server systems includes software, voice card, computer, and 1 year support.	PART NUMBER	UNIT PRICE
Registrar's Assistant, 4 line package	7p400-128/RA-04-PAK	\$8,778.00
Registrar's Assistant, 8 line package	7p400-128/RA-08-PAK	\$13,995.00
Registrar's Assistant, 12 line package	7p400-128/RA-12-PAK	\$18,918.00
RA Custom Configuration Note: Installation and training labor will be provide on a site specific basis @ \$65.00 per hour	RA-CC	\$613.00
Operator Assistant Provides auto-attendant capabilities	PART NUMBER	UNIT PRICE
Operator Assistant	OA-GEN	\$1,166.00
Operator Assistant Custom Configuration Note: Installation and training labor will be provide on a site specific basis @ \$65.00 per hour.	OA-CC	\$156.00
ParentLink Suite- (PLS) Includes PL, AS, TA, RA, SL software and voice card only)	PART NUMBER	UNIT PRICE
ParentLink Suite, 2 lines	PLS-02	\$5,503.00
ParentLink Suite, 4 lines	PLS-04	\$8,903.00
ParentLink Suite, 8 lines	PLS-08	\$15,467.00
ParentLink Suite, 12 lines Note: Installation and training labor will be provide on a site specific basis @ \$65.00 per hour.	PLS-12	\$21,445.00
ParentLink (PL) (Includes software and voice card only)	PART NUMBER	UNIT PRICE
ParentLink, 2 lines	PL-02	\$3,687.00
ParentLink, 4 lines	PL-04	\$5,914.00
ParentLink, 8 lines	PL-08	\$10,838.00
ParentLink, 12 lines Note: Installation and training labor will be provide on a site specific basis @ \$65.00 per hour.	PL-12	\$15,526.00

ParentLink Misc	PART NUMBER	UNIT PRICE
Nortel Voice Bridge Integration Device	VB-M1	\$2,995.00
Attendance Server (AS) (Includes software and voice card only)	PART NUMBER	UNIT PRICE
Attendance Server, 2 Lines	PAS-02	\$3,687.00
Attendance Server, 4 Lines	PAS-04	\$5,914.00
Attendance Server, 8 Lines	PAS-08	\$10,838.00
Attendance Server, 12 Lines Note: Installation and training labor will be provide on a site specific basis @ \$65.00 per hour.	PAS-12	\$15,526.00
Teacher's Assistant (TA) (Includes software and voice card only)	PART NUMBER	UNIT PRICE

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Teacher's Assistant, 2 lines	TA-02	\$3,687.00
Teacher's Assistant, 4 lines	TA-04	\$5,914.00
Teacher's Assistant, 8 lines	TA-08	\$10,838.00
Teacher's Assistant, 12 lines Note: Installation and training labor will be provide on a site specific basis @ \$65.00 per hour.	TA-12	\$15,526.00
Registrar's Assistant (RA) (Includes software and voice card only)	PART NUMBER	UNIT PRICE
Registrar's Assistant, 4 lines	RA-04	\$5,914.00
Registrar's Assistant, 8 lines	RA-08	\$10,838.00
Registrar's Assistant, 12 lines Note: Installation and training labor will be provide on a site specific basis @ \$65.00 per hour.	RA-12	\$15,526.00
WIRE, CABLE, CONNECTOR BLOCKS	PART NUMBER	UNIT PRICE
EDCO Digital Extension Surge Protector (5 Pin)	SRA-50P	12.50 ea
EDCO Analog Extension Surge Protector (5 Pin)	SRA-200EP	12.92 ea
EDCO Trunking Surge Protector (5 Pin)	SRA-200TP	12.95 ea
NOTE: EDCO SRA type protectors provide primary and secondary protection.		
FIBER OPTIC CABLING		
Fiber 4 Strands - CMP	Seicor 004K8831141-029	1.45 / Ft
Fiber 6 Strands - CMP	Seicor 006K88-31141-029	1.72 / Ft
Fiber 12 Strands - CMP	Seicor 012K88-31141-029	2.60 / Ft
Fiber 24 Strands - CMP	Seicor 024K88-31141-029	5.14 / Ft
Fiber 36 Strands - CMP	Seicor 036K88-31141-029	8.42 / Ft
Fiber 72 Strands - CMP	Seicor 072K88-31141-029	15.07 / Ft
Fiber 4 Strands - CMR	Seicor 004K81-31141-024	1.71 / Ft.
Fiber 6 Strands - CMR	Seicor 006K81-31141-024	1.99 / Ft
Fiber 12 Strands - CMR	Seicor 012K81-31141-024	2.92 / Ft
Fiber 24 Strands - CMR	Seicor 024K81-31141-024	4.66 / Ft
Fiber 36 Strands - CMR	Seicor 036K81-31141-024	7.26 / Ft
Fiber 72 Strands - CMR	Seicor 072K81-31141-024	12.88 / Ft
Fiber 4 Strands - OSP	Seicor 004KW4-31141-0A20	1.92 / Ft
Fiber 6 Strands - OSP	Seicor 006KW4-31141-0A20	2.19 / Ft
Fiber 12 Strands - OSP	Seicor 012KW4-31141-0A20	3.12 / Ft
Fiber 24 Strands - OSP	Seicor 024KW4-31141-0A20	4.52 / Ft
Fiber 36 Strands - OSP	Seicor 036KW4-31141-0A20	6.19 / Ft
Fiber 72 Strands - OSP	Seicor 072KW4-31141-0A20	11.14 / Ft
Interduct		
Interduct 1" PVC	Endocor 1050	1.37 / Ft
Interduct 1.25" PVC	Endocor 1250	1.47 / Ft
Interduct 1.50" PVC	Endocor 1500	1.58 / Ft
Interduct 1" Plenum	Pyramid RIS100T	3.50 / Ft
Interduct, 1.25" Plenum	Pyramid RIS125T	3.75 / Ft
Interduct 1.50" Plenum	Pyramid RIS150T	4.15 / Ft

Fiber Optic Cabinets & Connectors		
Cabinet / FO Siecor WIC-012 (Not Preloaded for 12 Strands)	WIC-024	65.75 /ea.
Cabinet / FO Siecor WIC-024 (Not Preloaded for 24 strands)	WIC-024	98.29 /ea
Cabinet / FO Siecor FDC-002	FDC-002	806.85 /ea

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(Not Preloaded for 72 strands)		
Connector Panel w/ 6 ST (Required for WIC-012 & 024 only one per 6 F/O strands)	WIC-CPI-25	41.10 /ea
Connector Panel w/ 6 SC (one per 6 F/O strands)	WIC-CPI-57	79.79 /ea
Connector Panel w/ 6 ST (Required for FDC-002 only, one per 6 F/O strands, ST Connectors)	FDC-CP1P-25	39.38 /ea
Connector Panel w/ 6 SC (Required for FDC-002 only, one per 6 F/O strands, SC Connectors)	FDC-CP1P-25	79.79 /ea
Connector, ST Hot-Melt / 3M	6200	25.64 /ea
Connector, SC Hot-Melt / 3M	6300	27.53 /ea
Fiber Optics to the Desktop		
Fiber 2 Strands - PVC	Seicor 602K51-31141-024	.95 / Ft.
Fiber 2 Strands - CMP	Seicor 602K58-31141-024	1.00 / Ft.
DeskTop Connector (Low Profile) Includes: Connector P1001A2-125, Adaptor C1001B-2, Collar M81LC. Note: Desk end requires a Quad Faceplate	Lucient Low Profile	38.00 /ea
LIU Panels		
Lucient LST/II F/O Term Shelf	105335871	395.00 ea
Lucient 1000 LCI/LC Panel	107783763	35.00 ea
Fiber Optic Cable Testing		
OTDR Testing/ Per Fiber Optic Strand (Tests integrity of fiber only)	N/A	9.59 / strand
Conduit		
Labor and Material to Install 1" EMT	N/A	1.99 / Ft
Labor and Material to Install 2" EMT	N/A	2.74 / Ft
Labor and Material to Install 1" PVC (Buried)	N/A	6.51 / Ft
Labor and Material to Install 2" PVC (Buried)	N/A	7.47 / Ft
Notes: Customer provided conduit must be free of obstruction with pull string. Above pricing does not include firewall sleeving, exterior wall penetration, or concrete/asphalt cutting and patching.		

Loose Tube Fiber Optics		
Fiber 4 Strand Loose Tube OSP S/M	Siecor 004RW4-14110A21	1.28 / Ft
Fiber 6 Strand Loose Tube OSP S/M	Siecor 006RW4-14110A21	1.30 / Ft
Fiber 12 Strand Loose Tube OSP S/M	Siecor 012RW4-14110A21	1.42 / Ft
Fiber 24 Strand Loose Tube OSP S/M	Siecor 024RW4-14110A21	1.69 / Ft
Fiber 36 Strand Loose Tube OSP S/M	Siecor 036RW4-14110A21	1.89 / Ft
Fiber 48 Strand Loose Tube OSP S/M	Siecor 036RW4-14110A21	2.19 / Ft
Fiber 72 Strand Loose Tube OSP S/M	Siecor 072RW4-14110A21	2.80 / Ft
Fiber 96 Strand Loose Tube OSP S/M	Siecor 096RW4-14110A21	3.41 / Ft
Note: Above price is to place Fiber Optic cable in adequately sized duct, dry and free & clear of obstructions and costs for permits, boring, cutting and restoring right-of ways will be additional. Volume Discounts may apply for large Fiber Optic cable installations.		

Fiber Splicing & Splice Enclosures		
Siecor Splice Enclosure (w/ Stack Basket)	SCF-6C22-01	459.00 ea
Siecor 2" Splice Shelf	M76-S048	69.00 ea
Fusion Fiber Splice (w/ Heat Sync)	Per splice 1	35.00 ea
Mechanical Fiber Splice	Per splice 2	29.50 ea
OTDR Testing (one way)	Per Fiber	10.50 ea
Note: Fiber Optic Cable that meets the Bellcore Standard GR-20-Core		

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requirements.		
Fiber Terminal Equipment		
VTG102, DS1 Line Interface Unit	3AL00114AB	668.00
CLK202, Shelf Clock Module	3AL00124AB	712.00
NEP 401, Network Element Processor for ATM, no LAN	3AL00378AA	2,047.00
NEP 402, Network Element Processor for ATM, w/ LAN	3AL00378AB	3,115.00
COA601, w/ Two RS232 Ports and 2 Meg Memory	3AL00380AA	668.00
HIF104, OC-3 1310 nm, IR, SC	3AL02228AD	3,204.00
HIF504, OC-3 1310 nm, LR, SC **	3AL02229AD	4,094.00
ADR12 Ring Network Software R07.04.00	3AL02726AEAA	34,017.96
PWRA01, Power Supply, 1603/12	600308-393-001	786.00
DS-1 Connector Panel	602414-536-001	185.00
DMI 102, STS to VT Converter	625611-000-002	1,206.00
VSCC101, VT/STS Cross-Connect, Software Prov, 84	625617-000-001	1,834.00
Fiber/Coax Patch Panel (BFL301 P/N)	625637-000-001	267.00
Std Rack Configuration w/7' Channel & 1 Shelf	695-7732-301	5,188.00
DSX-1 Front Access Panel (DSX-DR/CONN)	1AF-00463-AA	1,602.00
LDR101, Line Driver/Receiver	3AL00290AA	534.00
LIF601, LIF, DS3 T-Mux	3AL00304AA	3,155.00
COA605, w/ Two RS232 Ports and 16 Meg memory	3AL00380AE	1,780.00
1301 NM Core w/HPOV Software R05.02.00	3AL09122ACAA	890.00
1301 NM App1603/12 Software R07.01.00	3AL09410AAAA	988.00
Customer Doc, 1603/12 SM R7, Product Information	3AL02576AA	2.00
Customer Doc, 1603/12 SM R7, Installation Practices	3AL02577AA	2.00
Customer Doc, 1301 NM User's Guide for 1603/12 SM R7	3AL02578AA	2.00
Customer Doc, 1603/12 SM R7, Turn Up & Administration	3AL02579AA	2.00
Customer Doc, 1603/12 SM R7, Maintenance and Trouble	3AL02580AA	2.00
DS-3/STS-1 Connector Panel	602407-536-001	183.00
Fan-out Kit, 6 Strand	152285	15.05
PDU113, 1-Rack Space Power Distribution Unit	695-2175-013	549.00
Note: The Alcatel Fiber Optic Equipment pricing does not include labor. Labor will be priced per site @ \$65.00 per hour.		
POWER SUPPLIES & BATTERIES		
48 Volt DC Power Supply Assembly	MZ60CAB588242000	398.00
48 Volt DC 10A Rectifier	MZ10F50	956.00
Rectifier Fan Assembly	200166	109.00
48 Volt DC Battery Assembly (w/ rollout tray)	K17-23R4M17V70	498.00
Fiber Optic Cabinets, terminals and Channel Banks		
72 F - Fiber Optic Termination Cabinet w/ accessories	SIECOR/CCH-03U	293.00
72 F - Fiber Optic Splice Cabinet w/ accessories	SIECOR/CSH-03U	196.00
12 F - Fiber Optic Connector Center w/ accessories	SIECOR/CCH-01U	219.00
12 Fiber Pre-Term Drop Cable	SIECOR/012RW4-1410A20	55.00
Fiber Optic Splice Enclosure (-8 not at Plazas)	SIECOR/SCF-6C	459.00
Fiber Optic Patch Cables - pair	SIECOR/585802R51	51.00
Rack assembly and mounting hardware - 7 ft h	12551-21	526.00
Alcatel 1603 Fiber Optic Terminal Follow-on MS&M Yr 1-3	M&S-1603-Y1-3	540.00/mo
Cisco 2600 Router First Year	M&S-2600	147.00/mo
Cisco 2600 Router Follow-on MS&M Yr 2-3	M&S-2600-Y2-3	105.00/mo
Cisco 3600 Router First Year	M&S-3600	157.00/mo
Cisco 3600 Router Follow-on MS&M Yr 2-3	M&S-3600-Y2-3	115.00/mo
Cisco 7200 Router First Year	M&S-7200	767.00/mo
Cisco 7200 Follow-on MS&M Yr 2-3	M&S-7200-Y2-3	545.00/mo
NewBridge 3624 Channel Bank First Year MS&M Yr 1-3	M&S-3624	98.00/mo

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NewBridge Band-Width Manager First Year MS&M Yr 1-3 Note: Above pricing is for 7x24 Monitoring, Surveillance and Maintenance, including parts.	M&S-3645	4,109.00/mo
Note: Above pricing for Alcatel Fiber Terminal equipment does not include labor. Labor will be job specific @ \$65.00 per hour.		

INTERVOICE / INTERACTIVE VOICE RESPONSE SYSTEMS

Pricing and descriptions contained in the Intervice price schedule listed below concentrate on IVI Version 8 products with ISA or MCA hardware under the OS/2 operating system. IVI Systems operating under Windows NT platform is also available at this time for quoting purposes. Not all products and versions support all features, or provide backward compatibility with previous IVI products or versions. Please contact your Sales or Sales Support Professional for more information.

RealCare Maintenance rates represent the monthly charge for support 8:30 A.M. to 5:30 P.M., Monday through Friday, Central Standard Time. The option of Extended Maintenance/RealCare coverage for support 7 days a week, 24 hours a day, is available at a 40% premium above the Standard Maintenance RealCare rates. The pricing listed in the schedule listed below does not include any costs that may be required for the Customers Host Software/Hardware integration to Intervice system.

DESCRIPTION	PART NUMBER	STATE PRICE	INSTALLATION	MONTHLY REAL CARE
Windows NT/2000 Based Systems				
Server Platforms				
-Digital System, 6 PORT (Windows NT/2000)	46.00.00	\$ 40,178.13	\$ 6,000.00	\$ 850.00
-Digital System, 8 PORT (Windows NT/2000)	46.06.08	\$ 42,178.13	\$ 6,000.00	\$ 875.00
-Digital System, 16 PORT (Windows NT/2000)	46.06.16	\$ 50,221.88	\$ 6,000.00	\$ 900.00
-Digital System, 24 PORT (Windows NT/2000)	46.06.24	\$ 58,265.88	\$ 6,000.00	\$ 1000.00
-Digital System, 32 PORT (Windows NT/2000)	46.06.32	\$ 66,309.38	\$ 6,000.00	\$ 1250.00
-Digital System, 40 PORT (Windows NT/2000)	46.06.40	\$ 75,178.13	\$ 6,000.00	\$ 1400.00
-Digital System, 48 PORT (Windows NT/2000)	46.06.48	\$ 83,221.88	\$ 6,000.00	\$ 1600.00
-Digital System, 64 PORT (Windows NT/2000)	46.06.64	\$ 99,309.38	\$ 6,000.00	\$ 1800.00
-Digital System, 72 PORT (Windows NT/2000)	46.06.72	\$ 107,353.13	\$ 6,000.00	\$ 2000.00
-Digital System, 96 PORT (Windows NT/2000)	46.06.96	\$ 131,484.38	\$ 6,000.00	\$ 2300.00
6 Agent Licence Software Services Program, Two Year Period	46.99.01	\$ 7,000.00	-	-
8 Agent Licence Software Services Program, Two Year Period	46.99.02	\$ 9,000.00	-	-
24 Agent Licence Software Services Program, Two Year Period	46.99.04	\$ 15,000.00	-	-
32 Agent Licence Software Services Program, Two Year Period	46.99.05	\$ 17,000.00	-	-
40 Agent Licence Software Services Program, Two Year Period	46.99.06	\$ 19,000.00	-	-

AUTOMATED DIALERS and OPTIONS				
Peripheral Dialer, 24 Port	26.50.24	\$ 21,120.00	**	\$ 271.50
Peripheral Dialer, 48 Port	26.50.48	\$ 38,280.00	**	\$ 493.50
Peripheral Dialer, 72 Port	26.50.72	\$ 56,430.00	**	\$ 727.50

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Peripheral Dialer, 96 Port	26.50.96	\$ 73,920.00	**	\$ 952.50
Peripheral Dialer, 120 Port	26.61.20	\$ 91,575.00	**	\$ 1,179.00
Peripheral Dialer, 144 Port	26.61.44	\$ 108,075.00	**	\$ 1,392.00
Peripheral Dialer, 168 Port	26.61.68	\$ 124,740.00	**	\$ 1,606.50
Peripheral Dialer, 192 Port	26.61.92	\$ 141,240.00	**	\$ 1,819.50
Peripheral Dialer, 240 Port	26.62.40	\$ 173,250.00	**	\$ 2,232.00
Peripheral Dialer, 264 Port	26.62.64	\$ 188,760.00	**	\$ -
Peripheral Dialer, 288 Port	26.62.88	\$ 203,940.00	**	\$ 626.50
Peripheral Dialer, 312 Port	26.63.12	\$ 211,365.00	**	\$ 2,722.50
Peripheral Dialer, 336 Port	26.63.36	\$ 233,310.00	**	\$ 3,004.50
Peripheral Dialer, 360 Port	26.63.60	\$ 247,500.00	**	\$ 3,187.50

DESCRIPTION	PART NUMBER	STATE PRICE	INSTALLATION	MONTHLY REAL CARE
"CALL-FLOW" OPTIONS				
Tier-1 Call-Flow development, Score 1-10	97 00 01	\$ 11,250.00	**	\$ -
Tier-2 Call-Flow development, Score 10-15	97 00 02	\$ 21,750.00	**	\$ 90.00
Tier-3 Call-Flow development, Score 15-20	97 00 03	\$ 31,500.00	**	\$ 180.00
Tier-4 Call-Flow development, Score 20+	97 00 04	CUSTOM PRICED	**	
Call-Flow development, ancillary (per hour)	97 00 98	\$ 262.50	**	\$ 3.00
RealCare "Call-Flow"Development Support (per hr)	21.96.50	\$ 262.50		\$ -
FastPath I (Remote)	21.97.87	\$ 3,000.00		\$ -
FastPath I (On-Site; Incl. T&E)	21.97.88	\$ 7,800.00		\$ -
FastPath II (ON-SITE; Incl.T&E)	21.97.89	\$ 10,800.00		\$ -
Custom Design Specification (IVI)	21.97.90	\$ 5,850.00		\$ -
Custom Design Specification(On Site)	21.97.94	\$ 8,100.00		\$ -
Script Modification	21.98.00	CUSTOM PRICED		CUSTOM PRICED
Standard "Call-Flow"-First System	21.98.01	\$ -		\$ -
Script Modification, per hour	21.98.02	\$ 262.50		\$ -
Load Duplicate "Call-Flow"	21.98.03	CUSTOM PRICED		CUSTOM PRICED
Standard "Call-Flow"	21.98.05	\$ 11,250.00		\$ -
Script Development	21.98.07	\$ 11,250.00		\$ -
Adv. "Call-Flow" - Extra Host, per hour	21.98.10	\$ 262.50		\$ -
Adv. "Call-Flow"-Extra Function, per hour	21.98.30	\$ 262.50		\$ -
Adv. Reporting, per hour	21.98.40	\$ 262.50		\$ -
Custom "Call-Flow" Development, per hour	21.98.50	\$ 262.50		\$ -
Custom System Software, per hour	21.98.51	\$ 262.50		\$ -
Upgrade "Call-Flow" (InterForm to InVision), per hr	21.98.58	\$ 262.50		\$ -
On-Site Project Manager (Per Day)	21.98.59	\$ 2,100.00		\$ -
On-Site Programmer (Per Day)	21.98.60	\$ 2,100.00		\$ -
On-Site Design Analyst (Per Day)	21.98.61	\$ 2,100.00		\$ -
Programming Resource (per hour)	21.98.62	\$ 262.50		\$ -
OneStep "Call-Flow" Upgrade (V8)	21.98.80	CUSTOM PRICED		CUSTOM PRICED
Extra/New Recording-Per Elapsed Hr.	21.99.00	\$ 262.50		\$ -
Extra/New Recording-Spanish(per hr)	21.99.10	\$ 277.50		\$ -
Recording Studio Rental (per hr.)	21.99.20	\$ 300.00		\$ -

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DESCRIPTION	PART NUMBER	STATE PRICE	INSTALLATION	MONTHLY REAL CARE
ONEVOICE/Bank Local SQL PIN	24.05.01	\$ 2,250.00		\$ -
ONEVOICE/TrustMark BTrieve	24.05.02	\$ 2,250.00		\$ -
ONEVOICE/Bill Payment Password	24.05.03	\$ 2,250.00		\$ -
INTERSOFT LICENSES				\$ -
InterSoft Software Upgrade - V7 to V8	21.75.80	\$ 750.00		\$ -
InterSoft Software Upgr-V7toV8 (No Support)	21.75.82	\$ 300.00		\$ -
InterSoft Software Upgrade-V6 to V8	21.75.85	\$ 3,900.00		\$ -
InterSoft Software Upgr-V6 to V8 (No Support)	21.75.86	\$ 1,800.00		\$ -
InterSoft Software Upgr-V6 to V8(w/InterForm)	21.75.87	\$ 3,900.00		\$ -
0-24 Port Surcharge/ V6&Earlier Sys(E1 0-30 Pt)	00 00 10	\$ 12,000.00		NA
25-48 Port Surcharge/V6&Earlier Sys(E1:31-60 Pt)	00 00 11	\$ 24,000.00		NA
49-72 Port Surcharge/V6&Earlier Sys (E1 60+ Pts)	00 00 12	\$ 36,000.00		NA
INTERNET PLATFORMS and FEATURES				
VisualConnect - OS/2 (5 Agents)	24.14.10	\$ 8,250.00		\$ -
VisualConnect - OS/2 (per Additional Agent)	24.14.11	\$ 1,237.50		\$ -
VisualConnect Client - OS/2	24.14.15	\$ -		\$ -
VisualConnect / IVR Development	24.14.20	\$ 16,875.00		\$ -
VisualConnect Custom Development (per hr)	24.14.25	\$ 262.50		\$ -
VisualConnect Server - Desktop Platform	24.14.30	\$ 24,750.00		\$ 247.50
Local VisualConnect Session Database	24.14.35	\$ 3,000.00		\$ -
VERTICAL PRODUCTS				
ONEVOICE/Bank	25.93.01	\$ 11,250.00	**	\$ -
ONEVOICE/HelpDesk	25.93.03	\$ 11,250.00	**	\$ -
ONEVOICE/401(k)	25.93.04	\$ 11,250.00	**	\$ -
ONEVOICE/Credit Union	25.93.06	\$ 11,250.00	**	\$ -
ONEVOICE/BillPayment (EDS/ITP interface only)	25.93.15	\$ 11,250.00	**	\$ -
ONEVOICE/Bill Payment Demo	25.93.16	\$ 11,250.00	**	\$ -
OneVoice/SunGard-NCS 401k Vertical Application	25.93.20	\$ 21,750.00	**	\$ 150.00
Central Alarm Server	25.00.00	\$1,900.00	**	\$ 25.00
FEATURES and OPTIONS				
IVI Products-Technical Documents CD-ROM	21 21 00	\$ 123.75	**	N/A
MultiPort Fax, 6 Port	21.71.01	\$ 3,217.50	**	\$ -
RobotFaxWare, 3 Pt (Trans. or Rcv)(ISA or MCA)	21.71.03	\$ 3,217.50	**	\$ -
MultiPort Fax, 6 Port (Transmit Only)(MCA only)	21.71.11	\$ 3,960.00	**	\$ -
Advanced LeaveWord	21.72.10	\$ 3,217.50	**	\$ -

DESCRIPTION	PART NUMBER	STATE PRICE	INSTALLATION	MONTHLY REAL CARE
IRecord (v7)	25.03.00	\$ 750.00	**	\$ -
IRecord Cable (IRecord to VC/D I) (v7)	25.03.06	\$ 45.00	**	\$ -
IRecord Cable (IRecord I to VC/D) (v7)	25.03.07	\$ 45.00	**	\$ -
Deluxe IRecord Kit Upgrade (v7)	25.03.20	\$ 450.00	**	\$ -
Adv. Develop Kit & DLL Library V8	25.03.51	\$ 1,440.00	**	\$ -

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WAV Voice Editor Kit (ISA)	25.03.80	\$ 2,250.00	**	\$ -
WAV Voice Editor Kit (MCA)	25.03.82	\$ 2,250.00	**	\$ -
Sound Forge WAV File Voice Editor	25.03.83	\$ 1,125.00	**	\$ -
Shared Resource-UK Eng. Alpha (4P)	24.06.14	\$ 7,177.50	**	\$ 15.00
Shared Resource-US English Alpha (4P)	24.06.80	\$ 7,177.50	**	\$ 63.00
VoiceDial-US English Continuous (2P)	24.25.01	\$ 2,145.00	**	\$ -
VoiceDial-American (8P)	24.19.10	\$ 6,105.00	**	\$ -
VoiceDial-European (8P)	24.19.30	\$ 6,105.00	**	\$ -
VoiceDial-Mediterranean (8P)	24.19.40	\$ 6,105.00	**	\$ -
VoiceDial-Euro Spanish (8P)	24.19.70	\$ 6,105.00	**	\$ 63.00
VoiceDial-US English Dep(8P)	24.20.01	\$ 8,250.00	**	\$ -
US Eng. Independent VAD Cutthru 8p MCI	24.20.02	\$ 6,435.00	**	\$ -
VoiceDial, Phonetic, US Eng. [1P]	24.30.01	\$ 1,237.50	**	\$ -
VoiceDial-Spanish Continuous (2P)	24.25.65	\$ 2,145.00	**	\$ 63.00
Continuous Alpha/Numeric (4 Ports)	24 50 01	\$ 2,640.00	**	CUSTOM PRICED
Basic Phonetic (4 Ports)	24 50 02	\$ 4,620.00	**	CUSTOM PRICED
Large Vocabulary Phonetic (4 Ports)	24 50 03	\$ 5,940.00	**	CUSTOM PRICED
Custom Context	24 50 04	\$ 8,250.00	**	CUSTOM PRICED
Custom Speech Recognition Vocabulary	24.07.90	CUSTOM PRICED	**	CUSTOM PRICED
Voice Recognition. Server, 520A (SCO UNIX)	32.10.02	\$ 16,200.00	**	\$ 114.75
Voice Recognition. Server, 520B (SCO UNIX)	32.10.03	\$ 10,650.00	**	\$ 75.44
Voice Recognition. Server, 520A (Windows NT)	32.10.04	\$ 16,200.00	**	\$ 114.75
Voice Recognition. Server, 520B (Windows NT)	32.10.05	\$ 10,650.00	**	\$ 75.44
Voice Recognition. Server Memory, 64MB Total	32.10.11	\$ 1,560.00	**	\$ 12.00
Voice Recognition. Server Memory, 128MB	32.10.12	\$ 3,120.00	**	\$ 24.00
Total				

HOST/LAN INTERFACES				
ConnectLink TCP/IP	21.84.08	\$ 990.00	**	\$ -
File Transfer	22.13.90	\$ 1,650.00	**	\$ 30.00
File Transfer, TCP/IP FTP ET	22.13.92	\$ 2,700.00	**	\$ 28.50
File Transfer, TCP/IP FTP TR	22.13.93	\$ 2,700.00	**	\$ 28.50
Stored Procedures Interface (HTTP Based)	22.13.94	\$ 3,960.00	**	\$ 60.00
Application View Local	22.14.00	\$ 450.00	**	3.00
PC Anywhere	22.00.00	\$ 300.00	**	--
Multi Station Access Unit - 8 Port	22.14.05	\$ 862.50	**	\$ 7.50

DESCRIPTION	PART NUMBER	STATE PRICE	INSTALLATION	MONTHLY REAL CARE
Token Ring Adaptor, 16/4 mbps	22.14.07	\$ 630.00	**	\$ 4.50
Base Node Adapter (MCA)	22.14.09	\$ 2,850.00	**	\$ 7.50
Node Adapter (MCA)	22.14.24	\$ 2,850.00	**	\$ 7.50
Node Adapter Cable - FoneTower	22.14.26	\$ 52.50	**	\$ -
3174 Token-Ring Controller	22.15.10	\$ 3,960.00	**	\$ 60.00
Interface, Multiple 3174	22.15.11	\$ 3,960.00	**	\$ 60.00
Interface, 5294 Controller	22.15.12	\$ 3,960.00	**	\$ 60.00
Interface, Unisys (Burroughs RS232)	22.15.15	\$ 3,960.00	**	\$ 60.00

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Interface, Unisys (Burroughs TDI)	22.15.20	\$ 3,960.00	**	\$ 60.00
Interface, NCR301	22.15.35	\$ 3,960.00	**	\$ 60.00
Interface, X.25	22.15.40	\$ 3,960.00	**	\$ 60.00
Interface, Unisys (Sperry UTS-20)	22.15.70	\$ 3,960.00	**	\$ 60.00
Interface, VISA II Protocol	22.15.72	\$ 3,960.00	**	\$ 63.00
32 LU Bisync Upgrade (MCA)	22.15.90	\$ 3,217.50	**	\$ 49.50
32 LU Bisync Upgrade (ISA)	22.15.91	\$ 3,217.50	**	\$ 49.50
Multiple 3174 Controller Upgrade	22.15.92	\$ 1,650.00	**	\$ 30.00
Communications Cable-V.35 DTE EON-1	22.15.93	\$ 150.00	**	\$ -
Communications Cable-V.35 DCE EON-1	22.15.94	\$ 150.00	**	\$ -
Communications Cable-RS232 DCE EON1	22.15.95	\$ 97.50	**	\$ -
LU Upgrade, 32 Sessions	22.15.96	\$ 1,650.00	**	\$ 25.50
Communications Cable-V.35 DTE EON-2	22.15.97	\$ 150.00	**	\$ -
Communications Cable-V.35 DCE EON-2	22.15.98	\$ 150.00	**	\$ -
Communications Cable-RS232 DCE EON2	22.15.99	\$ 97.50	**	\$ -
Ethernet Adapter (ISA)	22.17.02	\$ 195.00	**	\$ 1.50
Token Ring Adapter (ISA)	22.17.03	\$ 577.50	**	\$ 3.00
Ethernet Adapter (PCI)	22.17.05	\$ 217.50	**	\$ 1.50
Token Ring Adapter (PCI)	22.17.06	\$ 817.50	**	\$ 4.50
IBM Ethernet PCI 10/100 Base T	22.17.65	\$ 206.25	**	\$ 3.00
IM OS/2 Communications Manager	24.09.22	\$ 690.00	**	\$ -
TCP/IP for OS/2 V3 (WARP ONLY)	24.09.33	\$ -	**	\$ -
AlertManager	24.10.50	\$ 1,980.00	**	\$ -
Interface, 3278 Emulation. Token Ring	22.13.07	\$ 1,485.00	**	\$ 22.50
Interface, TTY 8 Port	22.13.10	\$ 2,805.00	**	\$ 42.00
Interface, DEC VT 100/52 8 Port	22.13.25	\$ 2,805.00	**	\$ 42.00
Interface, NCR101, 8 Port	22.13.30	\$ 2,805.00	**	\$ 42.00
Interface, AS400 5250 Token Ring 5 Port	22.13.50	\$ 1,485.00	**	\$ 22.50
Interface, Ethernet APPC 6.2	22.13.54	\$ 2,145.00	**	\$ 33.00
Interface, Token Ring APPC 6.2	22.13.55	\$ 2,145.00	**	\$ 33.00
Interface, TCP/IP Sockets T.R.	22.13.86	\$ 1,485.00	**	\$ 22.50
Interface, TCP/IP Sockets ET	22.13.87	\$ 1,485.00	**	\$ 22.50
Interface, Telnet VT100 EN	22.13.88	\$ 3,960.00	**	\$ 60.00
Interface, Telnet VT100 T.R.	22.13.89	\$ 3,960.00	**	\$ 60.00

DESCRIPTION	PART NUMBER	STATE PRICE	INSTALLATION	MONTHLY REAL CARE
Telnet 3270 Host Interface	49.00.50	\$ 3,960.00	**	\$ 60.00
Telnet VT100 Host Interface	49.00.51	\$ 3,960.00	**	\$ 60.00
Telnet 5250 Host Interface	49.00.52	\$ 3,960.00	**	\$ 60.00
TCP/IP Advanced Sockets	49.00.25	\$ 1,900.00	**	\$ 30.00
TCP/IP Sockets Interface	49.00.53	\$ 1,485.00	**	\$ 22.50
DATABASE OPTIONS				\$ -
Local Database DB/2	24.07.00	\$ 7,350.00	**	\$ -
Local Database-Btrieve	24.07.01	\$ 7,350.00	**	\$ -
Remote Database-Btrieve	24.07.02	\$ 7,350.00	**	\$ -
Database Interface Microsoft	24.07.06	\$ 7,350.00	**	\$ -
Database Interface Oracle	24.07.08	\$ 7,350.00	**	\$ -
Database Interface Sybase 10	24.07.09	\$ 7,350.00	**	\$ -
Remote Database DB/2	24.07.10	\$ 7,350.00	**	\$ -

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IBM Database Manager/2 (Single User)	24.09.23	\$ 637.50	**	\$ -
IBM DB/2 Server (with 5 Clients)	24.09.28	\$ 3,000.00	**	\$ -
IBM DB/2 Client - 5 Additional Licenses.	24.09.31	\$ 1,350.00	**	\$ -

ODBC Manager	24.11.10	\$ 3,135.00	**	\$ 57.00
ODBC ORACLE 8/9	24.11.11	\$ 990.00	**	\$ 18.00
ODBC Oracle 7	24.11.12	\$ 990.00	**	\$ 18.00
ODBC SQL Server	24.11.13	\$ 990.00	**	\$ 18.00
ODBC Sybase System 10/11	24.11.14	\$ 990.00	**	\$ 18.00
ODBC INFORMIX	24.11.15	\$ 990.00	**	\$ 18.00

DESCRIPTION	PART NUMBER	STATE PRICE	INSTALLATION	MONTHLY REAL CARE
ODBC XBASE	24.11.17	\$ 990.00	**	\$ 18.00
ODBC SQLBase 5/6	24.11.18	\$ 990.00	**	\$ 18.00
ODBC INGRES 6.4/04	24.11.19	\$ 990.00	**	\$ 18.00
Database Server 510 (OS/2 Warpconnect)	31.10.04	\$ 16,200.00	**	\$ 135.00
NT ODBC Manager	49.00.00	\$ 3,135.00	**	\$ 47.50
NT ODBC DB2 Interface	49.00.01	\$ 990.00	**	\$ 15.00
NT ODBC SQL Server Interface	49.00.02	\$ 990.00	**	\$ 15.00
NT ODBC Oracle Interface	49.00.03	\$ 990.00	**	\$ 15.00
NT ODBC XBASE Interface	49.00.06	\$ 990.00	**	\$ 15.00
NT DB2 Database (Single User)	49.00.20	\$ 675.00	**	\$ 5.63
TELEPHONY INTERFACES				
Music on Hold	21.89.01	\$ 2,887.50	**	\$ -
Screened Transfer	21.90.00	\$ 2,392.50	**	\$ -
Smart Transfer	21.90.03	\$ 3,217.50	**	\$ -
Blind Transfer	21.90.05	\$ 1,567.50	**	\$ -
Secondary Line-24 Digital(ISA, Shared VCD)	22.90.01	\$ 1,567.50	**	\$ 28.50
Secondary Line-24 Digital(ISA, Includes VCD)	22.90.05	\$ 3,217.50	**	\$ 58.50
Secondary Line-48 Digital(ISA, Includes VCD)	22.90.06	\$ 4,785.00	**	\$ 87.00
Secondary Line-Analog(1st 12)(ISA, Shared VCD)	22.90.10	\$ 3,060.00	**	\$ 72.00
Secondary Line-Analog(2nd 12)(ISA, Shared VCD)	22.90.11	\$ 3,135.00	**	\$ 57.00
Secondary Line-24 Analog (ISA, w/o VCD)	22.90.12	\$ 6,765.00	**	\$ 102.00
Secondary Line-Analog(1st 12)(ISA, Includes VCD)	22.90.15	\$ 5,610.00	**	\$ 102.00
Secondary Line-48 Analog (ISA, Includes VCD)	22.90.17	\$ 13,117.50	**	\$ 168.00
Secondary Line-First 6 Analog Lines (AI3)(MCA)	21.90.60	\$ 4,092.50	**	\$ 79.50
Secondary Line-Second through Fourth 6 Analog Lines (AI3)(MCA)	21.90.65	\$ 1,567.50	**	\$ 16.50
Secondary Line-Analog(1st 12)[AI4](MCA)	21.90.70	\$ 5,610.00	**	\$ 96.00
Secondary Line-Analog(2nd 12)[AI4](MCA)	21.90.75	\$ 3,135.00	**	\$ 33.00
Secondary Line - Digital(MCA)	21.90.80	\$ 2,392.50	**	\$ 43.50
ISDN (AT&T)	21.92.00	\$ 2,392.50	**	\$ -
ISDN (Northern Telecom)	21.92.01	\$ 2,392.50	**	\$ -
ANI Recognition	21.92.10	\$ 1,567.50	**	\$ -
DNIS Recognition	21.92.20	\$ 1,567.50	**	\$ -
SMDI Caller-ID Interface	21.92.30	\$ 1,567.50	**	\$ -

VENDOR: SPRINT (Spurs# F59 02 48365-001)

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Dial Out	21.94.80	\$ 3,000.00	**	\$ -
Dialout (Primary Line w/Answer Detect	21.94.85	\$ 4,125.00	**	\$ -
Aspect Call Center Interface	22.13.70	\$ 3,217.50	**	\$ 63.00
Rockwell Transact Link	22.13.72	\$ 2,392.50	**	\$ 48.00
OAI Switch Interface	22.13.75	\$ 3,217.50	**	\$ 63.00
Interface, OAI Switch (ISA)	22.13.76	\$ 3,217.50	**	\$ 7.50

DESCRIPTION	PART NUMBER	STATE PRICE	INSTALLATION	MONTHLY REAL CARE
SL-1 Interface	24.18.50	\$ 1,567.50	**	\$ 24.00
VRU SYSTEM UPGRADES and CONVERSIONS (MCA)				
Upgrade OS/2 1.3 to WARPCONNECT	24.09.13	\$ 3,600.00	**	\$ -
Upgrade OS/2 2.11 to WARP	24.09.16	\$ 862.50	**	\$ -
Upgr.OS/2 2.11 to WARP(No Support)	24.09.17	\$ 328.50	**	\$ -
Remote Upgr-WARP Enable TCP/IP (per hr)	24.09.34	\$ 262.50	**	\$ -
AI3 to AI4 Upgrade 1st 12	25.00.26	\$ 3,000.00	**	\$ -
AI3 to AI4 Upgrade- 2nd 12	25.00.27	\$ 3,000.00	**	\$ -
Analog to Digital Conversion	25.06.08	\$ 1,650.00	**	\$ -
Digital to Analog Conversion (AI4) 1st 6	25.08.01	\$ 5,700.00	**	\$ 13.50
Digital to Analog Conversion (AI4)2nd/4th	25.08.02	\$ 5,700.00	**	\$ 13.50
Digital to Analog Conversion (AI4) 3rd 6	25.08.03	\$ 5,700.00	**	\$ 13.50
Digital to Analog Conversion (AI3)	25.08.06	\$ 5,700.00	**	\$ 13.50
Digital Upgrade - Analog (1st 12) [AI4]	25.08.73	\$ 12,210.00	**	\$ 126.00
Digital Upgrade - Analog (2nd 12) [AI4]	25.08.74	\$ 12,210.00	**	\$ 126.00
Digital Upgrade - 1st 6 Analog Ports [AI3]	25.08.77	\$ 10,560.00	**	\$ 63.00
Digital Upgrade - 2nd 6 Analog Ports [AI3]	25.08.79	\$ 6,517.50	**	\$ 63.00
Analog Upgrade 1, 6 Port (See Description)	25.07.61	\$ 6,517.50	**	\$ 63.00
Analog Upgrade 2, 6 Port (See Description)	25.07.62	\$ 5,692.50	**	\$ 63.00
Analog Entry Upgrade, 4 to 6 Port	25.07.63	\$ 8,100.00	**	\$ 21.00
Analog Upgrade - 24 to 30 Port	25.07.66	\$ 10,560.00	**	\$ 63.00
Analog Upgrade - 24 to 48 Port	25.07.67	\$ 29,287.50	**	\$ 252.00
Analog Upgrade - 48 to 54 Port	25.07.70	\$ 10,560.00	**	\$ 63.00
Analog Upgrade, 30 to 36 Port Upgrade	25.07.71	\$ 8,167.50	**	\$ 63.00
Analog Upgrade - 48 to 72 Port	25.07.72	\$ 29,287.50	**	\$ 252.00
Analog Upgrade, 6 Port (2nd 6) [AI4]	25.42.06	\$ 6,517.50	**	\$ 63.00
Analog Upgrade, 6 Port (3rd 6) [AI4]	25.42.12	\$ 6,517.50	**	\$ 63.00
Analog Upgrade, 6 Port (4th 6) [AI4]	25.42.18	\$ 6,517.50	**	\$ 63.00
Analog Upgrade, 6 Port (1st 6) [AI4]	25.42.24	\$ 10,560.00	**	\$ 63.00
Analog Upgrade, 24 Port [AI4]	25.42.48	\$ 29,267.50	**	\$ 252.00
Digital Upgrade Fractional - 8 Port	25.10.80	\$ 5,362.50	**	\$ 66.00
Digital Upgrade - 24 to 48 Port	25.10.90	\$ 26,977.50	**	\$ 198.00
Digital Upgrade - 48 to 56 Port	25.10.91	\$ 16,252.50	**	\$ 66.00
Digital Upgrade - 48 to 72 Port	25.10.95	\$ 26,977.50	**	\$ 198.00

VRU SYSTEM UPGRADES (OS/2-ISA)				
Analog Upgrade, 6 Port (No H/W, ISA)	25.43.11	\$ 7,507.50	**	\$ 63.00
Analog Upgrade, 4-6 Port (No H/W, ISA)	25.43.12	\$ 5,280.00	**	\$ 21.00
Analog Upgrade, 6 Port (w/AI-5) (ISA)	25.43.13	\$ 10,560.00	**	\$ 63.00
Analog Upgrade, 6 Port (w/VCD,AI-5) (ISA)	25.43.14	\$ 13,035.00	**	\$ 63.00
Analog Upgrade, from 24-30 Ports	25.43.17	\$ 15,427.50	**	\$ 63.00

VENDOR: SPRINT (Spurs# F59 02 48365-001)

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(2005,2007) (ISA)

DESCRIPTION	PART NUMBER	STATE PRICE	INSTALLATI ON	MONTHLY REAL CARE
Digital Upgrade, 8 Port (No H/W, ISA)	25.43.15	\$ 8,745.00	**	\$ 66.00
Digital Upgrade, 8 Port. (w/VCD) (ISA)	25.43.16	\$ 16,252.50	**	\$ 66.00
DEVELOPMENT SOFTWARE, LICENSES, and UPGRADES				
InVision for Windows NT Secondary Site Software and License	21.70.61	\$ 2,475.00	**	\$ -
InVision for Windows NT Software and License	21.70.62	\$ 6,187.50	**	\$ -
InVision for Windows NT Corporate Software and License	21.70.64	\$ 20,625.00	**	\$ -
InterForm to InVision For NT SW & Upgrade License	21.70.65	\$ 1,800.00	**	\$ -
InterForm to InVision For NT Secondary Site SW & Upgrade License	21.70.66	\$ 1,492.50	**	\$ -
InVision Corporate Software & License	21.70.01	\$ 20,625.00	**	\$ -
InVision License	21.70.74	\$ 6,187.50	**	\$ -
InterForm to InVision Upgrade License	21.70.75	\$ 1,800.00	**	\$ -
InVision Secondary Site License	21.70.76	\$ 2,475.00	**	\$ -
InterForm to InVision Sec Site License Upgrade	21.70.77	\$ 1,492.50	**	\$ -
InVision Software and License	21.70.80	\$ 6,187.50	**	\$ -
InterForm to InVision Software & Upgrade License	21.70.81	\$ 1,800.00	**	\$ -
InVision Secondary Site Software & License	21.70.82	\$ 2,475.00	**	\$ -
InterForm to InVision Sec Site Software & Upgrade License	21.70.83	\$ 1,492.50	**	\$ -
INSTALLATION and SERVICES				
Voice Recordings, First Hour, English or Spanish	05 00 66	\$ 375.00		\$ -
Modifications Rate, Holidays, per hour	05 00 98	\$ 525.00		\$ -
24 Hour RealCare Service (Standard Rate X 1.4)	21.80.24	\$ 367.50		\$ -
RealCare Support (Hourly; T&E Additional)	21.96.55	\$ 262.50		\$ -
Cabinet Reconfiguration	21.96.60	\$ 2,650.00		\$ -
RealCare System Certification	21.96.90	\$ 1,800.00		\$ -
RealCare Remote Reconfiguration	21.96.92	\$ 600.00		\$ -
System Relocation (Reg Bus Hrs, per hr)	21.96.93	\$ 262.50		\$ -
System Relocation (After Hrs, Weekends, per hr)	21.96.94	\$ 397.50		\$ -
New: IVI On-Site Installation	21.97.00	\$ 3,750.00		\$ -
New: On-Site Install (Incl. T&E)	21.97.03	\$ 6,300.00		\$ -
Add-On Feature: IVI On-Site Install	21.97.05	\$ 2,100.00		\$ -
Add-On Feature: IVI On-Site Install(w/T&E)	21.97.08	\$ 4,650.00		\$ -
New: IVI Approved Third Party Support, On-Site Installation	21.97.10	\$ 2,250.00		\$ -
Add-on: IVI Approved Third Party Support, On-Site Install	21.97.15	\$ 1,500.00		\$ -
New: IVI On-Line Remote Install	21.97.20	\$ 1,650.00		\$ -
Remote Certification, New System	22 97 21	\$ 825.00		\$ -

DESCRIPTION	PART NUMBER	STATE PRICE		MONTHLY REAL CARE
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VENDOR: SPRINT (Spurs# F59 02 48365-001)

02/29/04

**COMMUNITY DEVELOPMENT/PUBLIC WORKS
MATERIAL REQUEST**

Department /Division/Program to be charged: Construction and Design

Job Name (if applicable): County / city annex

Name/Phone/Location of Requisition: AYOUB R. AL-BAHOU, P.E.

Dept. to Pickup OR Deliver to Address: _____

Suggested Vendor & Phone (optional): Sprint

Authorized Signatures: 1) _____ 2) _____ 3) _____

Copy of P.O. to: _____ or, E-mail /profs P.O. # to: _____

Attachments: YES NO Date: 2/27/04 Date Needed: a.s.a.p.

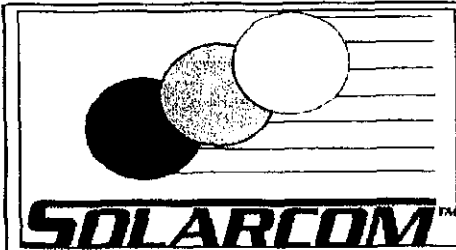
QUANTITY	DESCRIPTION	UNIT \$	TOTAL \$
1	See attachment	n.t.e.	30,575

SPECIAL INSTRUCTIONS: PLEASE SEND ME HARD COPY OF P.O.

For Fiscal Use Only:

Vendor Number: _____ Vendor Contact: _____ Quote Number: _____
 Board Date: _____ Contract No: _____ Entered By: _____ Entry Date: _____
 RPO No: _____ PO No: _____ By: P D Delivery Date _____

Fund	Dept/Div	Program	Object	Sub	Project	Cost Ctr.	%
					8649		



Custom Solution for
Lee County **ATTACHMENT 3**

Presented to: Tony Cail
 Prepared by: Jim Sheldon
 Phone: 904 680-3146
 Fax: 904 680-3181
 Email: jsheldon@solarcom.net

Attachments	
Sales Agreement	
Scope of Work	
Lease Proposal	

Line	Qty.	Part #	Description	Price	Ext. Price
1	2	WS-C3550-24-EMI	24 Port Switch EN, Fast EN 10Base-T, 100Base-TX	3,393.20	6,786.40
2	2	WSX3500-XL	Network Stacking module	170.00	340.00
3	2	CON-SNT-C3550-24E	8x5xNBD Svc, 24-10/100 and 2 GBIC ports: Enhanced M	301.15	602.30
4				0.00	0.00
6				0.00	0.00
7				0.00	0.00
8				0.00	0.00
9				0.00	0.00
10				0.00	0.00
11				0.00	0.00
12				0.00	0.00
13				0.00	0.00
14				0.00	0.00
15				0.00	0.00
16				0.00	0.00
17				0.00	0.00
18				0.00	0.00
19				0.00	0.00
20				0.00	0.00
TOTAL					7,728.70

Additional Comments:
Max discount is 32% on hardware / 5% on maintenance

Prices quoted are subject to change without notice.
 Figures shown do not include sales tax & delivery.
 Professional Services are an estimate and require a signed Scope of Work or Work Order.
 Final Order Placement is subject to credit approval and acceptance of a Solarcom Sales or Lease Agreement

Order Acceptance	
Signature	_____
Name	_____
Title	_____
Date	_____

SF-NM-ACNS4.2-K9	Enterprise Caching and ECDN SW v4.2 for NM-CE-BP, 3DES	C	\$0	\$0.00
SF-NM-RCPS-8.0	Combined Real System V8 Proxy and Subscriber for NM-CE-BP	C	\$1,750	\$1,190.00
SF-NM-WMS-1.1	Microsoft Windows Media Server V4 for NM-CE-BP	C	\$1,750	\$1,190.00
SF-ACNS-5.0-K9	ACNS Combined Enterprise Caching And ECDN Software v5.0 3DES	D	\$0	\$0.00
SF-WMS-56	56 Mbs Windows Media License for CE-510-K9, CE-507-K9	D	\$1,200	\$816.00
SF-CE-510-TL-5.0	Multicast Client for ACNS 5 on CE-510-K9 CE-507-K9 NM-CE-BP	D	\$500	\$340.00
Catalyst 3500 XL Series				
Catalyst 3500 Series XL Workgroup Switches				
WS-X3500-XL	GigaStack Stacking GBIC and 50cm cable	D	\$250	\$170.00
WS-C3508G-XL-EN	Catalyst 3508G XL Enterprise Edition	D	\$4,995	\$3,396.60
WS-C3524-PWR-XL-EN	Catalyst 3524-PWR-XL Enterprise Edition	D	\$3,495	\$2,376.60
Cables for the Catalyst 3500 XL				
CAB-GS-1M	1 meter cable for GigaStack GBIC	N/A	\$100	\$68.00
CAB-GS-50CM	50 centimeter cable for GigaStack GBIC	N/A	\$100	\$68.00
GBICs for the Catalyst 3500 XL				
WS-X3500-XL	GigaStack Stacking GBIC and 50cm cable	D	\$250	\$170.00
WS-G5483=	1000BASE-T GBIC	D	\$395	\$268.60
WS-G5484=	1000BASE-SX Short Wavelength GBIC (Multimode only)	D	\$500	\$340.00
WS-G5486=	1000BASE-LX/LH long haul GBIC (singlemode or multimode)	D	\$995	\$676.60
WS-G5487=	1000Base-ZX extended reach GBIC(singlemode)	D	\$3,995	\$2,716.60
Catalyst 3500 XL Relicensing for Used Equipment				
LLC3500XL-EN	Catalyst 3500XL Series Family Enterprise Software License	D	\$500	\$340.00
Accessories for the Catalyst 3500 XL				
STK-RACKMOUNT-1RU=	Rack Mount Kit for 1RU Catalyst 1900,2900XL,3500XL / FastHub	D	\$25	\$17.00
RPS for the Catalyst 3500 XL				
PWR800-AC-RPS-CAB	600W Redundant AC Power System With DC Power Cables	B	\$2,500	\$1,700.00
PWR800-AC-RPS-NCAB	600W Redundant AC Power System W/O DC Power Cables	B	\$2,200	\$1,496.00
PWR300-AC-RPS-N1	Redundant Power System 300 (RPS 300) w/ 1 connector cable	D	\$1,595	\$1,084.60
CAB-RPS-1414=	1 RPS 300 CONNECTOR CABLE 14/14	N/A	\$75	\$51.00
Catalyst 3550 Series				
Catalyst 3550 Series Workgroup Switches				
WS-C3550-12G	10 GBIC ports and 2-10/100/1000BaseT ports	D	\$9,995	\$6,796.60
WS-C3550-12T	10-10/100/1000BaseT ports and 2 GBIC ports	D	\$9,995	\$6,796.60
WS-C3550-24-SMI	24-10/100 and 2 GBIC ports:Std Multilayer SW Image	D	\$2,995	\$2,036.60
WS-C3550-24-DC-SMI	24-10/100+2GBIC ports(DC-Pwr):Standard Multilayer SW Image	D	\$4,495	\$3,056.60
WS-C3550-24-FX-SMI	24-100FX MMF+2GBIC ports:Standard Multilayer SW Image	D	\$6,495	\$4,416.60
WS-C3550-24-EMI	24-10/100 and 2 GBIC ports:Enhanced Multilayer SW Image	D	\$4,990	\$3,393.20
WS-C3550-48-SMI	48-10/100 and 2 GBIC ports:Std Multilayer SW Image	D	\$4,995	\$3,396.60
WS-C3550-48-EMI	48-10/100 and 2 GBIC ports:Enhanced Multilayer SW Image	D	\$6,990	\$4,753.20
CD-3550-EMI=	Enhanced Multilayer Software Image Upgrade(3550-24,3550-48)	D	\$1,995	\$1,356.60
WS-C3550-24PWR-SMI	24-10/100 inline power + 2 GBIC ports: SMI	D	\$3,495	\$2,376.60
WS-C3550-24PWR-EMI	24-10/100 inline power + 2 GBIC ports: EMI	D	\$5,490	\$3,733.20
GBICs for the Catalyst 3550				
WS-X3500-XL	GigaStack Stacking GBIC and 50cm cable	D	\$250	\$170.00
WS-G5487=	1000Base-ZX extended reach GBIC(singlemode)	D	\$3,995	\$2,716.60
WS-G5486=	1000BASE-LX/LH long haul GBIC (singlemode or multimode)	D	\$995	\$676.60
WS-G5484=	1000BASE-SX Short Wavelength GBIC (Multimode only)	D	\$500	\$340.00
WS-G5483=	1000BASE-T GBIC	D	\$395	\$268.60
CWDM GBIC Solution for Catalyst 3550				
CWDM-8GBIC-SET1=	4 lambda CWDM GBIC set; 2x 1470nm/ 1510nm/1550nm/1590nm	B	\$39,945	\$27,162.60
CWDM-8GBIC-SET2=	4 lambda CWDM GBIC set; 2x 1490nm/1530nm/1570nm/1610nm	B	\$39,945	\$27,162.60
CWDM-GBIC-1470=	1000BASE-CWDM 1470 nm GBIC (single mode only)	B	\$4,995	\$3,396.60
CWDM-GBIC-1490=	1000BASE-CWDM 1490 nm GBIC (single mode only)	B	\$4,995	\$3,396.60
CWDM-GBIC-1510=	1000BASE-CWDM 1510 nm GBIC (single mode only)	B	\$4,995	\$3,396.60
CWDM-GBIC-1530=	1000BASE-CWDM 1530 nm GBIC (single mode only)	B	\$4,995	\$3,396.60
CWDM-GBIC-1550=	1000BASE-CWDM 1550 nm GBIC (single mode only)	B	\$4,995	\$3,396.60
CWDM-GBIC-1570=	1000BASE-CWDM 1570 nm GBIC (single mode only)	B	\$4,995	\$3,396.60
CWDM-GBIC-1610=	1000BASE-CWDM 1610 nm GBIC (single mode only)	B	\$4,995	\$3,396.60
CWDM-GBIC-1590=	1000BASE-CWDM 1590 nm GBIC (single mode only)	B	\$4,995	\$3,396.60
CWDM-MUX-AD-1470=	1470 nm Add/Drop Mux Plug in Module for CWDM-CHASSIS-2=	B	\$4,500	\$3,060.00
CWDM-MUX-AD-1490=	1490 nm Add/Drop Mux Plug in Module for CWDM-CHASSIS-2=	B	\$4,500	\$3,060.00
CWDM-MUX-AD-1510=	1510 nm Add/Drop Mux Plug in Module for CWDM-CHASSIS-2=	B	\$4,500	\$3,060.00
CWDM-MUX-AD-1530=	1530 nm Add/Drop Mux Plug in Module for CWDM-CHASSIS-2=	B	\$4,500	\$3,060.00
CWDM-MUX-AD-1550=	1550 nm Add/Drop Mux Plug in Module for CWDM-CHASSIS-2=	B	\$4,500	\$3,060.00
CWDM-MUX-AD-1570=	1570 nm Add/Drop Mux Plug in Module for CWDM-CHASSIS-2=	B	\$4,500	\$3,060.00
CWDM-MUX-AD-1590=	1590 nm Add/Drop Mux Module for CWDM-CHASSIS-2=	B	\$4,500	\$3,060.00



Close Window



Pricing Tool: Cisco Product Price List

Price List: **Global Price List US Availability**
Last Updated: **04/Mar/2004**

SMARTnet 8x5xNBD--

SMARTnet for C3550 Series Products

Product Number	Product Description	Service Category	Price
CON-SNT-C3550-24E	8x5xNBD Svc, 24-10/100 and 2 GBIC ports:Enhanced Mult	N/A	USD 317.00

Close Window

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Less 5%
S.C.
Discount

\$301.15

IT Hardware

250-000-03-1

Effective: 08/01/2002 through 07/31/2005

To purchase under this Contract use a Request for Quotes
(Suggested Form).

How to Use this Contract

Products Available

Contractors

Contract

E-Procurement Amendment

IT Hardware

250-000-03-1

Vendor Information

- ✦ **3Com** http://www.3com.com/solutions/en_US/gov/
- ✦ **ABC Computers** <http://www.abc2000.com/computer-st-gov-p>
- ✦ **Ace Computers** <http://www.acecomputers.com/showpages.a>
- ✦ **Acer America** <http://www.acer.com/APP/AKC/INTERNET/A>
- ✦ **ADIC** <http://www.adic.com/florida>
- ✦ **Aethra, Inc.** http://www.aethra.net/official_price.pdf
- ✦ **Alcatel** http://www.ind.alcatel.com/cf_forms/florida
- ✦ **American Power Conversion** <http://159.215.19.5/govrslr.nsf/state?OpenV>
- ✦ **Apple Computer** <http://homepage.mac.com/flcontract/fl.pdf>
- ✦ **Avaya** <http://www1.avaya.com/floridastate/florida4>
- ✦ **CDW-G (Toshiba)** <http://www.cdwg.com/shop/contracts/contr>
- ✦ **Cisco** <http://www.cisco-fl.com/>
- ✦ **IKON Office Solutions** <http://www.ikon.com/extranet/florida/techn>
- ✦ **Insight Public Sector (Formerly Comark)** <http://www.ips.insight.com/floridaIT>
- ✦ **Conditioned Air and Power Inc (Liebert)** <http://www.liebertstatecontract.com/>
- ✦ **Cyberguard** <http://www.cyberguard.com/florida/main.cfn>
- ✦ **Dell** http://premier.dell.com/premier/acc_lgn.asp



Southeast Area Florida

State Web Site



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Florida Authorized State Contract Resellers - 07/30/03

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- [Products and Service](#)
- [Technical Assistance](#)
- [Contact Information](#)
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SPURS VENDOR NUMBER: F770059951-007
 VENDOR: Cisco Systems, Inc. (A)
 STREET ADDRESS OR P.O. BOX: 1801 Hermitage Blvd., Suite 460
 CITY, STATE, ZIP: Tallahassee, FL 32308 TELEPHONE: _____
2516
 TOLL FREE NO.: _____
 ORDERING FAX NO.: (850) 523-2599
 REMIT ADDRESS: Bank of America / 1455 Market St. 21# FL Remittance Ba
 CITY, STATE, ZIP: San Francisco, CA 94103

WILL NOT ACCEPT THE STATE OF FLORIDA PURCHASING CARD

PRODUCT INFORMATION: DIRECT INQUIRY TO:

NAME AND TITLE: Denise Yaeger, Acct. Manager
 STREET ADDRESS OR P.O. BOX: 1801 Hermitage Blvd., Suite 460
 CITY, STATE, ZIP: Tallahassee, FL 32308
 TELEPHONE: Denise Yaeger (850) 523-2516
 TOLL FREE NO.: _____
 URL HOME PAGE ADDRESS: http://www.cisco.com
 ELECTRONIC MAIL ADDRESS: dyaeger@cisco.com

Authorized Partners

- BellSouth Communication Systems, LLC**
 1936 Blue Hills Drive
 Roanoke, VA 24012
 Contact: Roger Dungen
 Corporate Manager

Reporting Contact (if different):
Curtis Padgett
 Branch Sales Manager
Curt.padgett@bellsouth.com
- Central Data, Inc.**
 8855 Grissom Parkway
 Titusville, FL 32780
 Contact: Joy Yoshida

Manager, Strategic Development Mgr joyy@centraldata1.com (321) 383-0705 Extn. 212
Coleman Technologies, Inc. 20 N. Orange Ave., #300 Orlando, FL 32801 Contact: Kirk M. Sawyer CFO and VP, Business Operations ksawyer@ctiusa.com
Comark Government and Education Sales, Inc. 4433 Brookfield Corporate Drive, Chantilly, VA 20151 Contact: Elise E. Snight Director, Programs Reporting Contact (if different): Robert Holby Contract Specialist rhoby@comark.com
CompServ, Inc. 2325 Ulmerton Road, Suite 16 Clearwater, FL 33762 Contact: David Duff Director of Sales
Compuquip Technologies 8399 N.W. 30 th Terrace Miami, FL 33122 Contact: Jerol Ayasun Government and Education Representative Javasun@compuquip.com
Dimension Data 28050 U.S. Highway 19 Clearwater, FL Contact: Miguel Falla Regional Manager Miguel.Falla@us.didata.com
Dyntek Services, Inc. 34705 West 12 Mile Road Suite 300 Farmington Hills, MI 48331 Contact: Wade Stevenson VP Finance Reporting Contact (if different): Rick Carducci Purchasing Manager Rick.carducci@dyntek.com
Empire Computing and Consulting, Inc. 555 West Granada Blvd. #A8 Ormond Beach, FL 32174 Contact: David Campos Jr. CEO
Expanets of North America LLC 9780 Mt. Pyramid Ct. Englewood, CO 80112 Contact: Gregory J. Elzinga Director of Sales

Greg.elzinga@expanets.com
(954) 984-6265

Forsythe Solutions Group
7500 Frontage Road
Skokie, IL 60077
Contact: Robert D. Dvorak
Senior VP

Hayes Computer Systems
1355 Thomaswood Drive
Tallahassee, FL 32308
Contact: Karen H. Martinoff
President/CEO

28% / 5%

HP
Keith Magee
Solution Manager, Americas
CRM Practice
HP Consulting & Integration
Richardson, TX 75080
972-497-2609
972-497-2140 fax
Keith_Magee@hp.com

IBM Corporation
1133 Westchester Avenue
White Plains, NY 10604
Contact: William Young
Alliance Manager Integrated Technology Services
wfyoung@us.ibm.com

IKON Office Solutions
2524 Cathay Court
Tallahassee, FL
Contact: William R. Merchant Jr.
General Manager
bmerchant@ikon.com

JDL Technologies, Inc.
5555 West 78th Street
Suite E
Edina, Minnesota 55439
Contact: Thomas J. Lapping
President and CEO
Reporting Contact (if different):
Melisa Johnson, Sr. Admin
mjohnson@jdltech.com

30% / 5%

Metalloy Industries, Inc.
13101 Rachael Blvd.
Alachua, FL 32615
Contact: David Blumberg
VP of Sales
dablumberg@metalloy.com

NeTeam Corporation
3500 Embassy Parkway, Suite 150
Akron, Ohio 44333
Contact: Patrick O'Brien
CEO

Reporting Contact (if different):
Brian Gilbert

Vice President of Sales bgilbert@neteam.com
NextiraOne, LLC 2800 Post Oak Blvd. Houston, Texas 77056 Contact: Randy M. Okins Director of Contracts Reporting Contact (if different): Kathryn Schram Sales Specialist Kathryn.Schram@NextiraOne.com
Pomeroy Computer Resources 3740 St. Johns Bluff Rd., So., Ste 19 Jacksonville, FL 32224 Contact: Thomas R. DeTardo Branch Manager
Presidio Corporation *CM* 5100 J Philadelphia Way Lanham, MD 20706 Contact: Jackie Arnett Executive Director jarnett@presidio.com
Prosys Information Systems, Inc. 6410 Atlantic Blvd. Norcross, GA 30071 Contact: Glenn Anthony Business Development Mgr – Gov't. and Education ganthony@prosys.com
Ronco Communications & Electronics, Inc. 5453 W. Waters Avenue, Suite 101 Tampa, FL 33634 Contact: Thomas R. Lippard III Vice President Reporting Contact (if different): Bob Keidel Executive Account Manager (813) 880-0490 rkeidel@ronco.net FEIN #: 160905768
SBC DataComm, Inc. 8875 Hidden River Parkway, Suite 300 Tampa, FL 33637 Contact: Steve Grossman Regional Sales Director steve.grossman@sbc.com 813-975-7171
Siemens Information and Communication Networks, Inc. 900 Broken Sound Parkway NW Boca Raton, FL 33487 Contact: Pete Olavarria Subcontracts Manager FedID number: 52-2122392 Reporting Contact (if different):

Deborah Alvarado
 Sr. Office Administrator
debbi.alvarado@icn.siemens.com
 407-661-2258

Solarcom LLC
 One Sun Court
 PO Box 926020
 Norcross, GA 30092
 Contact: Robert Spessard
 Executive VP Sales

32% / 5%

Reporting Contact (if different)
 Jim Sheldon
 904-680-3181
 904-680-3146
 888-377-9562-FAX
JSheldon@solarcom.com

Sprint – Florida
 151 Southhall Lane
 Maitland, FL 32371
 Contact: R. Bruce Young
 Director of Sales
 Reporting Contact (if different):
 Richard Hartsfield
 Government Specialist
richard.c.hartsfield@mail.sprint.com

Strategic Solutions of SW FL, Inc.
 dba Strategic Technology Solutions
 10241 Metro Parkway, Suite 112
 Ft. Myers, Florida 33912
 Contact Marc C. Farron
 President

Reporting Contact (if different)
 Don Paolino
 Director/Business Development
don.paolino@strategictechsolutions.com

Verizon Florida Inc.
 1907 US Highway 301 N.
 Tampa, FL 33619
 Contact: Carl Holler
 Branch Sales Engineering Mgr.
 Reporting Contact (if different):
 Rich Sterenczak
 Corporate Account Manager
Rich.Sterenczak@verizon.com

Veytec, Inc.
 3855 Saint Valentine Way
 Orlando, FL 32811
 Contact: Floyd E. Henson
 President
 Reporting Contact (if different):
 Wayne Dear
 407-849-6391
wdear@Veytec.com

WAVEnet Technologies, Inc.
 106 E. Gregory Street
 Pensacola, FL 32501
 Contact: Michael Catanese
 President

Reporting Contact (if different):
Melissa Pettijohn
mpettijohn@wavenet.cc

Wysiwyg, The Computer Center
7260 NW 58th Street
Miami, FL 33166
Contact: Margaret Morris
President

Reporting Contact (if different):
Rene Murillo
General Manager
rmurillo@wysiwygipc.com

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COMMUNITY DEVELOPMENT/PUBLIC WORKS MATERIAL REQUEST

Department /Division/Program to be charged: Construction and Design

Job Name (if applicable): County / city annex

Name/Phone/Location of Requisition: AYOUB R. AL-BAHOU, P.E.

Dept. to Pickup OR Deliver to Address: _____

Suggested Vendor & Phone (optional): Solarcom 689-7317

Authorized Signatures: 1) _____ 2) _____ 3) _____

Copy of P.O. to: _____ or, E-mail /profs P.O. # to: _____

Attachments: YES NO _____ Date: 2/27/04 Date Needed: a.s.a.p.

QUANTITY	DESCRIPTION	UNIT \$	TOTAL\$
1	See attachment	n.t.e.	8000

SPECIAL INSTRUCTIONS: PLEASE SEND ME HARD COPY OF P.O.

For Fiscal Use Only:

Vendor Number: _____ Vendor Contact: _____ Quote Number: _____
 Board Date: _____ Contract No: _____ Entered By: _____ Entry Date: _____
 RPO No: _____ PO No: _____ By: P D Delivery Date: _____

Fund	Dept/Div	Program	Object	Sub	Project	Cost Ctr.	%
					8649		

Kelly Ridenour - Network equipment for Pub Saftey & Human Srv.

From: Tony Cail
To: Ridenour, Kelly
Date: 2/11/2004 7:48 AM
Subject: Network equipment for Pub Saftey & Human Srv.

Kelly, when you send Ayoub the cost for these two projects, ~~this what I need~~ for network connection.

Public Safety, 2 3500 switches @ 3400. each for about \$7,800. total.
Human Srv. 1 4500 switch with all blades, \$28,000.00 total.

Rounded to \$8000.00

If he wants exact quotes, I can give those to him.

That will do it. Thanks

Tony Cail
Network Infrastructure Specialist
Lee County ITG
Atos Origin
Phone: 239-689-7317
Cell 239-634-1644
Cailt@leegov.com



Specializing in Voice and Data Solutions - Installation • Upgrades • Repairs

SOLD TO:
LEE COUNTY

Date: March 4, 2004
P.O. #: _____
Telephone: 239-334-5456 Fax 239-344-5460

Corporation _____ Partnership

Contact Person Kathy Ciccarelli
C.T. Contact Kevin Taylor

SHIP TO:
County-City Annex Bld 3rd. Floor
Public Safety Admin

Quantity	Description	Unit Price	Total
60	Single gang faceplates for four MAX modules MX-FP-04	\$ 1.95	\$ 117.00
240	Flat MAX 6 Modules RJ-45 Insert MX6-F	\$ 6.95	\$ 1,668.00
6	Single gang faceplates for one MAX modules MX-FP-01	\$ 1.95	\$ 11.70
6	FLT mod RG-6 outlet MX-F-FA	\$ 2.95	\$ 17.70
6	48 Port Patch Panel 48PT HD6 PANEL T568A/B HD6-48	\$ 325.00	\$ 1,950.00
24000 Ft.	Cat 6 Plem Blue 6P-4P24-BL-P-BER-AP BERTEK	\$ 0.45	\$ 10,800.00
1000 FT.	RG6-P-60-FA-TC-R-BED Plem Cable TV	\$ 0.36	\$ 360.00
1	J-HOOK SYSTEM CAT 32 AND 64 CABLE SUPPORT 2/4 INCH W/ HW	\$ 500.00	\$ 500.00
6	Panduit horizontal wire management WMP1E	\$ 55.00	\$ 330.00
90	Labor Man Hours	\$ 65.00	\$ 5,850.00

Lease Term <u>60</u> Months	Cash Sale Terms	Lease <u>36</u> Months	
Approx. Mo. Amt. _____	\$1 BUYOUT	Approx. Mo. Amt. _____	\$1 BUYOUT

Special Information: Includes all cables, connectors, material, training and installation for full system operation.	Cash Price	\$ 21,604.40
	Sales Tax	0.00
	Sales Tax Amt.	0.00
	Total	\$ 21,604.40
	Deposit	
	Balance	

Customer agrees to purchase the above described items upon the terms and conditions, and at the price set forth. City-Tel Communications, Inc. shall have security interest in and right of possessions to all the above described items, subject to this agreement, until the full total price has been paid. Purchases agrees that upon his/her/its failure to make payment under the terms of this agreement, when due, purchaser agrees and promises to allow City-Tel Communications, Inc., its agents or employees, without notice, to enter upon the purchasers property or address, where the items are stored or kept thereby allowing City-Tel Communications, Inc. to enter and immediately seize and take possession of said items and remove them from the premises with or without process of the law. Upon default by purchaser, all costs of enforcement of this agreement, including Court costs and attorney fees shall become the obligations of the purchaser. This agreement and order is not valid until signed by purchaser, purchaser's credit has been approved, and the terms accepted by City-Tel Communications, Inc.

1560 Matthew Dr. Suite E, Fort Myers, FL 33907 • Phone (239) 274-7004 • Fax (239) 274-0083 • www.citytelinc.com

Accepted By: Title



SALES CONTRACT TERMS & CONDITIONS

GENERAL

The proposal is based on work performed during regular business hours unless otherwise specified. Special circumstance requiring overtime, not specified, will be charged at applicable rates and will be authorized in writing by a signed change order or additional work order. All quotations are F.O.B job site.

RESPONSIBILITY

Seller shall not be liable for failure to deliver due to strikes, casualty loss or delay of carriers or suppliers. Wire and cable shipments to be made more than three months after receipt of purchase orders are subject to price revisions, either upwards or downwards, based upon City-Tel Communications, Inc. factory prices to Seller at the time of shipment. At such time, factory certification or percentage of increase or decrease, will be furnished upon request. All material is guaranteed to be as specified in attached specification sheets or as outlined in the body of this proposal or Exhibit "A" attached. All work is to be completed in a manner according to standard practices. Any alterations or deviation from specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements by Seller are contingent upon strikes, accidents or delays beyond its control.

INDEMNIFICATION

The Buyer agrees to indemnify and save harmless the Seller from all suits, loss, damages, actions or claims of any character, including reasonable attorney's fees and legal costs incurred by the Seller, brought on account of any injuries or damages received or sustained by any person, persons or property by or from the Buyer or Buyer's contractor or sub-contractor or their employees, or by, or in consequence of any neglect in safeguarding the work, or by, or an account of any act or omission, neglect or misconduct of the Buyer or his agent, contractor or sub-contractor arising out of any law or ordinance.

INSURANCE

The Buyer shall maintain during the life of this Contract unless the requirement is specifically excluded from this Contract below, adequate comprehensive general liability, property damage, (including, but not limited to fire, water, etc.) and theft insurance in such amounts as required by Seller. Seller shall be specifically named as an insured party, in said policies, but the entire cost shall be borne by the Buyer. All insurance required by this paragraph shall not be cancelled or materially altered except after thirty (30) days written notice to the Seller, insurance under this paragraph (is) (is not) required in the following amounts: Comprehensive- ___ Property Damage- ___ Theft- ___

The Buyer before commencement of this Contract as required shall provide certificates of insurance for the above outlined coverage.

PAYMENT

It is understood and agreed that this contract shall remain in force and title of the property listed herein shall remain with the Seller until the entire Contract price is paid. The Buyer agrees to pay each statement or invoice in full by due date indicated on invoices until the entire Contract price is paid. The Buyer agrees to pay each statement or invoice in full by due date indicated on invoices or statement and recognizes that failure to do so may result in the delay or refusal of service until past due balances are paid in full. The Buyer agrees to pay all reasonable attorney's fees and legal costs incurred by the Seller should legal action be required to collect any unpaid balances. Both parties hereby agree that venue of this agreement, without prior notice; will be in Lee County, Florida.

Payment in full upon completion, UNLESS OTHERWISE SPECIFIED ALL LATE PAYMENTS SHALL BE SUBJECT TO 1 - 1/2% PENALTY CHARGE PER MONTH ON THE UNPAID BALANCE. THE EFFECTIVE ANNUAL RATE BEING 18% in all proposals Buyer agrees to partial progressive billing on material delivered and labor expended on a monthly basis. Buyer will advise Seller within 15 days of any defect or shortage or equipment so that it may be corrected before the next regular billing period. In such contract agreements the 1 - 1/2% penalty on the late payments is not applicable on partial progressive billing but would apply on any and all balances outstanding after the completion of work and final invoicing.

Lease Terms: If the equipment ordered from the Seller, as listed on the reverse side, is to be financed by a third party leasing company, or other lending institution, the City-Tel Communications, Inc. hereby incorporates any and all applicable terms and conditions which are specified in the leaser's application forms, contracts and other pertinent contractual documents, as part and parcel to the terms and conditions of this contract's terms as well.

ALL CONTRACT CANCELLATIONS BY THE BUYER ARE SUBJECT TO A CANCELLATION FEE EQUAL TO 25% OF THE CONTACT TOTAL.

WARRANTIES

There are no warranties expressed or implied, made by City-Tel Communications, Inc., except as to those appearing on this agreement.

SELLER WARRANTS THAT FOR A PERIOD OF (12) MONTHS FROM DATE OF INSTALLATION ALL NEW SYSTEMS WILL PERFORM IN ACCORDANCE WITH SUPPLIERS WRITTEN SPECIFICATIONS SELLER WILL REPAIR OR REPLACE ANY PARTS FOUND TO BE DEFECTIVE DUE TO NORMAL USE THIS WARRANTY DOES NOT COVER MISUSE, ACTS OF NATURE, THIRD PARTY DAMAGE, OR DAMAGE EFFECTED BY UNAUTHORIZED REPAIR AGENTS. SELLER WILL PROVIDE WARRANTY SERVICES DURING REGULAR BUSINESS HOURS MONDAY THROUGH FRIDAY EXCLUDING HOLIDAYS. SELLER SHALL NOT BE LIABLE FOR ANY SPECIAL OR CONSEQUENTIAL DAMAGES OR FOR LOSS, DAMAGE OR EXPENSE DIRECTLY OR INDIRECTLY ARISING FROM USE OF THE EQUIPMENT, EITHER SEPARATELY OR IN COMBINATION WITH ANY OTHER EQUIPMENT OR FOR ANY OTHER CASE.

WHETHER THE EQUIPMENT IS PURCHASED OR LEASED, THE WARRANTY STATED ABOVE SHALL BE IN LIEU OF ANY OTHER EXPRESS OR IMPLIED WARRANTIES, FITNESS, OR OTHERWISE.

FLORIDA TELCO SALES, INC.

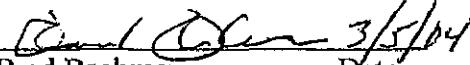
Lee County Purchasing Services
Kathy Ciccarelli

Per your request I have submitted a quote for the (County-City Annex Bldg 3rd floor – Public Safety Admin) wiring and miscellaneous equipment listed below.

- 1 Install 60 locations with quad-outlet to include (2) voice and (2) data drops each. All drops are CAT6 Plenum, need to be terminated @ 48 port patch panels at head-end. Please use Siemon 4 port faceplates. Please provide (6) Siemon 48 port CAT 6 patch panels and (4) Panduit horizontal wire management. All cables will be suspended in ceiling with four-inch and two-inch "J" hooks and no tie wraps will be used to suspend cables.
- 2 Install (6) cable TV outlets. Outlets require Siemon RG-6 adapters and (6) Siemon faceplates.
- 3 Install (1) wall phone outlet to customer specified location.
- 4 Data and voice cables are to be terminated on separate patch panels and will be installed on existing equipment racks. All cables are to be labeled and tested upon completion of job.
- 5 Hardware pricing should be listed out by part number
- 6 Labor pricing should be listed out by indicating pricing per drop.

Quantity	Part #	Item	Pricing
246	Labor	Voice, Data and Coax per drop	\$37.50
240	Labor	Testing per drop	\$5.00
240	CAT6 Plenum wire	Voice and Data wiring	\$52.50
120	CT-F-C6-C6-02	Siemon Flat Double CAT 6 jack	\$15.00
60	CT4-FP-02	Siemon CT Faceplates	\$4.00
6	CT-FA-02	Siemon Coax CT Coupler	\$8.00
6	CT-FP-02	Siemon CT Faceplates	\$4.00
1	MX-WP-K6-SS	Siemon Stainless wall phone plate	\$11.00
6	HD6-48	Siemon 48 port patch panel	\$298.00
6	S110-RWM-01	Siemon Horizontal Wire Manager	\$30.00
Total			\$27,116.00

Terminating all wiring, tagging all locations and certify all data wiring with a printed report per your request. This proposal is valid for 30 days. You may accept this proposal by signing in the space provided below and faxing back to us at 239-549-2720.


Brad Bachman Date 3/5/04
Florida Telco Sales, Inc.

Lee County Purchasing Service



FiberSolutions

FIBER OPTIC NETWORKING

12771 Metro Parkway • Suite #7
 Fort Myers, Florida 33912
 (941) 561-6814 • Fax (941) 561-0832
 www.fiber-solutions.com

PROPOSAL

DATE: 3/3/2004

PROPOSAL SUBMITTED:		WORK TO BE PERFORMED AT:	
TO	Lee County Purchasing	JOB NAME	County/City Annex BLDG 3rd floor
ATTENTION	Kathy Ciccarelli	JOB #	
PHONE	(239) 344-5456	Sales Rep	Jimmy
E-mail	kciccarelli@leegov.com	PO #	

We hereby propose to furnish the following materials and perform the labor necessary:

To install (60) Category 6, Plenum, Quad- dual voice and dual data outlets to customer specified locations. 2) Install (6) Plenum, RG6 Cable TV outlets to customer specified locations. 3) Install (1) Wall mount voice outlet to customer specified location. 4) Data and voice cables will be terminated on separate Category 6, patch panels. Last all cables will be tested and certified, printed test reports will be provided upon final walk through. A **25 year year warranty** including **parts, labor, and performance** is included.

MATERIAL

36,000 ft.	Berk Tek, Plenum, Cat 6 #10032094	\$13,851.00	240	\$60.00 Labor per Drop,	
240	1-port, Cat 6, outlet Siemon #MX602	\$1,720.44		includes TV & wall voice	\$14,400.00
60	4-port, face plate, Siemon #MX-FP-S-04-02	\$101.25			
6	48-port, Cat 6 patch panel Siemon #HD6-48	\$1,863.00			
4	Panduit Horizontal wire management #WMP1E	\$364.50			
60	4 inch, J-Hook # CAT64 AB	\$311.85			
100	2 inch, J-Hook # CAT32 AB	\$162.00			
1,000 ft.	RG6, Plenum # 9116P.30	\$405.00			
12	F type connector #BAC-EX6	\$17.50			
6	CCTV, 1-port Face Plate, Siemon #MX FA-02	\$14.18			
1	Wall Mount Voice Outlet # AT 630 A-4	\$4.39			
1	Misc. Velcro, Tie wraps, Labels	\$100.00			
				Material Total	
				\$18,915.11	
				Labor Total with Testing and Certification	
				\$14,400.00	

All material is guaranteed to be as specified, and the above work to be performed in accordance with the drawings and specifications submitted for above work and completed in a substantial workmanlike manner for the estimated sum of:

Thirty Three Thousand Three Hundred Fifteen and 11/100 Dollars

\$33,315.11

with payments to be as follows:

Payment Due Upon Completion.

Respectfully submitted

James E. Hawley, Sales Mgr.

Any alterations or deviation from above specifications involving extra costs will be executed only upon written order, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents, or delays beyond our control.

Note- This proposal may be withdrawn by us if not accepted within 30 days.

ACCEPTANCE OF PROPOSAL

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do work as specified. Payments will be made as outlined above.

Date

Signature

FORMAL QUOTATION IT040302

LEE COUNTY, FLORIDA TABULATION SHEET

OPENING DATE: MARCH 5, 2004

FOR

BUYER: KATHY CICCARELLI

DATA & VOICE CABLE AND INSTALLATION FOR PUBLIC SAFETY

VENDORS

CITY-TEL
COMMUNICATI
ONS

FLORIDA
TELCO SALES,
INC.

FIBER
SOLUTIONS

GRAND TOTAL

\$21,604.40

\$27,116.00

\$33,315.11

NO BIDS

POSTING TIME/DATE

FROM: _____ / _____

UNTIL: _____ / _____

BY: _____



March 3, 2004

Ms. Mary Harder
Lee County ITG (Stonehouse)
3434 Hancock Bridge Parkway, Suite 306
North Fort Myers, FL 33903

Via email

RE: Quote 22750 for Call Collection Device

Dear Mary:

Stonehouse Technologies, Inc. is pleased to provide a price quote to Lee County for the following call collection devices:

Description	Stonehouse List Price	Annual Maintenance	Record Storage Capacity
CC Plus-4M (9600 bps)	\$6,600	\$700	130,000

Cables are included with purchase. Separate orders for cables are \$100 per standard cable, and \$150 for custom cables. Call collection devices are warranted for one year from shipment, after which time the annual maintenance fee shown will be charged. The device should be sized to accommodate two days of call records, based on the record storage capacity listed.

To purchase, please sign and fax this document to 1-651-317-3546, along with a purchase order. No hardware will be shipped until approval and a purchase order is received. This quote will expire in thirty (30) days from the date of this letter. If you have any questions, please feel free to call me at 972-581-7325 to discuss.

Cordially,

(signed)

Nathalie Leroux
Manager, Client Relations

cc Customer File Accounting
Customer Care Sales Support

APPROVAL: A purchase order for \$ 6,600 is attached. Please ship me:

1. CC Plus-4M call collection device(s) for PBX type:

Signature _____

Date _____

Printed Name _____

Title _____

**COMMUNITY DEVELOPMENT/PUBLIC WORKS
MATERIAL REQUEST**

Department /Division/Program to be charged: Construction and Design

Job Name (if applicable): County / city annex

Name/Phone/Location of Requisition: AYOUB R. AL-BAHOUB, P.E.

Dept. to Pickup OR Deliver to Address: _____

Suggested Vendor & Phone (optional): Stonehouse technologies

Authorized Signatures: 1) _____ 2) _____ 3) _____

Copy of P.O. to: _____ or, E-mail /profs P.O. # to: _____

Attachments: YES NO Date: 2/27/04 Date Needed: a.s.a.p.

QUANTITY	DESCRIPTION	UNIT \$	TOTAL\$
1	See attachment	n.t.e.	6500.00

SPECIAL INSTRUCTIONS: PLEASE SEND ME HARD COPY OF P.O.

For Fiscal Use Only:

Vendor Number: _____ Vendor Contact: _____ Quote Number: _____
 Board Date: _____ Contract No: _____ Entered By: _____ Entry Date: _____
 RPO No: _____ PO No: _____ By: P D Delivery Date: _____

Fund	Dept/Div	Program	Object	Sub	Project	Cost Ctr.	%
					8649		