Lee County Board Of County Commissioners Agenda Item Summary

Blue Sheet No. 20040489

NOVE

1. REQUESTED MOTION:

ACTION REQUESTED: Approve Bid Waiver # 040410 to waive the formal quotation procedure and allow DOT (Model 621D - \$102,815) and Parks (Model 521D - \$91,355) to purchase Case loaders from Briggs Equipment; the exclusive/sole source dealer for the Case product line. Grand total cost for the two loaders: \$194,170.

WHY ACTION IS NECESSARY: Expenditures exceeding \$50,000 require Board approval.

WHAT ACTION ACCOMPLISHES: Provides DOT and Parks with new and reliable machines; replacing asset numbers 018370 and 031814 which have met Fleet Management's replacement criteria (please see Attachment #4).

0105/0 and 0.	olol4 which ha	ive met fleet	ivianagei	ment's repu	acement ern	teria (piease see Attac	iment #4).		
2. DEPARTMENTAL CATEGORY:					3. MEETING DATE:				
COMMISSION DISTRICT #								~ ~ ~ <i>^</i>	
				F///	7	05-	11-2	004	
4. <u>AGENDA</u>	:			<u>MÉNT/PUI</u>	RPOSE:	6. REQUESTOR C	F INFOR	RMATION:	
		(Specij	• /						
<u> </u>	SENT		STAT			A. COMMISSION		4 DOT	
	IINISTRATIV EALS	EX	- ORDI ADMI	NANCE	AC-4-1	B. DEPARTMENT C. DIVISION	Parl	s & DOT	
AIII	ZALS	A	CODI		AC-4-1	C. DIVISION			
PUBI	L IC		отні	ER		BY: John	Yarbrou	gh, Director	
			_			Scot	Gilberts	on, P.E., Director	
	KON						my 10	WHY T	
	E REQUIRED					10	PANT	12/10	
						equest from Fleet Mana conjunction with user d			
						conjunction with user d amount of mechanic trai			
						rity with one brand of ma			
liability to the (County due to ope	erator error. Fl	eet has no	egotiated dis	counts of 44	% off of list price on the	621D and	a 36% on the 521D;	
options are at a	40% discount. (These discount	s exceed	or are consis	stent with dis	counts offered by Case	on the Flori	da State Contract.)	
Eurola ara availak	ole: KH572201550	00 506420 (Dorbo	N & DOS2	70114600 506	(420 (DOT)				
Please see att		22 IF 1) OC100C.0C	s) & FC33	79114000.300	(נטענ) טכניי				
(1) Reques	st for Bid Waiver/J								
	ource Verification			on					
	Equipment Quotat History of Equipm								
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com a)		9. <u>REC</u>	<u>COMMEN</u>	DED APPE	ROVAL:			
A	В	С	D	E		F		G	
Department	Purchasing	Human	Other	County	I	Budget Services		County Manager	
Director	or Contracts	Resources		Attorney	7	Offen Yheley			
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10. <u>COMMIS</u>	SSION ACTIO	<u>DN</u> :			The state of the s	RECEI	VED BY		
Rec. by CoAtty					COUN	TY ADMIN:			
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OTHER							1		





DIVISION OF FLEET MANAGEMENT

To:

Janet Sheehan, Purchasing Director

From:

Marilyn L. Rawlings, Fleet Manager ML

Date:

4/06/2004

Re:

Sole Source for Case

Please prepare a Blue Sheet for the purchase of two Case rubber tire loaders, one for the Department of Transportation and one for Parks and Recreation.

ACTION REQUESTED:

Approve the Bid Waiver to waive the formal quotation procedure and for the purchase of a Case rubber tire loader (model 621D) in the amount of \$102,815. and a Case rubber tire loader (model 521D) in the amount of \$91,355 for a grand total of \$194,170.

WHY ACTION IS NECESSARY:

Board approval is required on Bid Waivers and any expenditure in excess of \$50,000.

WHAT ACTION ACCOMPLISHES:

This purchase will provide the Departments of Transportation and Parks and Recreation with two new reliable machines. These two new machines will replace asset numbers, 018370 and 031814, which meet Lee County Fleet Management's replacement criteria (See attached documents)

Funds for this purchase are available from account string:

Case 521D for Parks & Rec.

\$ 91,355

#KH5722015500.506430.

Case 621D for DOT

\$102,815

#PC5379114600.506430.

BACK GROUND:

Lee County needs to replace two rubber tire loaders, one from Parks & Recreation (018370) and one from DOT Operation (031814). Both loaders have reached their projected life cycle. ***(See attached sheets)***

Lee County Fleet Management, in conjunction with the user departments, is working to standardize with one brand of rubber tire loaders in an attempt to reduce the overall mechanic training required, to reduce the overall parts inventory and to

increase the County's ability to make any attachments interchangeable from machine to machine and department to department. This standardization will also help the equipment operators to become familiar with one brand of machine and reduce the liability to the County because of operator error.

Lee County Purchasing has obtained a letter from Case Construction Corporation stating that Briggs Equipment is the only authorized Case dealership in Lee Countyfor sales, parts, and service. Fleet Management staff have negotiated discounts of 44% off list price on the 621D loader and a 36% discount on the 521D loader. Any other options will come with a 40% discount. These discounts exceed or are consistent with discounts offered by Case on the Florida State Contract.

Parks & Recreation, DOT Operations, and Fleet Management have all agreed that standardization with the Case brand rubber tire loaders is in the best interest of Lee County.

H:\Acquistion Specialist\Blue Sheets\Case Loaders-2004.doc

MATERIAL REQUEST FORM

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VENDOR Briggs Equipment

7001 Industrial Drive South West Palm Beach, FL 33404

VENDOR # 210704

ORDER CONFIRMED BY Mark Anthony

561-845-2273 cell-561-762-1556

DELIVERY 90-120 days

REPLACES ASSET # 018370

561-842-9546 DEPT# PARKS 155 - Parks & Recreation

REGISTRATION, TITLE, AND TAGS BEING PAID FOR BY

N/A

ACCOUNT STRING:

KH5722015500.506430

FLEET MANAGEMENT SPEC # 04-007	QTY:	UNIT PRICE
This PO is opened for Parks & Recreation to replace 018370. This purchase order is base	d [
off of the Bid waiver#		
A Company of the Comp		
Case 521D Tier II wheel loader.	1	\$ 66,772.00
Z-bar loader arm linkage.	1	\$ -
Limited slip axles.	1	\$ 394.00
Tropical cooling system.	1	\$ -
Standard noise suppression.	1	\$ -
Canopy with ROPS.	1	\$ 44 4 4 4 4 4
Standard steering system.	1 1	\$ -
3-spool, 2-level controls.	1	\$ 762.00
Mechanical suspension seat.	1	\$ -
Full coverage, steps and fenders.	1	\$ 658.00
English decals.	1	-
17.5 X 25 12-PR goodyear tires.	1	\$ -
ACS pro-series 2000 coupler.	1	\$ 3,374.00
Outside mirrors.	1	\$ 198.00
Rotating amber beacon.	1	\$ 252.00
Ride control.	1	\$ 1,841.00
Transmission side covers.	1	\$ 245.00
Anti-vandal cover for control panel.	1	\$ 277.00
4-in-1 bucket. 358105A1	1	\$ 6,834.00
Forks for coupler. 388513A1	1	\$ 3,168.00
Boom for coupler. 124559A2	1	\$ 2,519.00
5-year or 5,000 hour full machine warranty.	1	\$ 4,061.00
Complete set of manauls, to include, parts, repair, and operators.		No charge
3-complete sets of keys.		No charge
• 1	= -	\$ 91,355.00
	2.50	Contract Contract
	i (= 65±	\$ -
TOTAL AMOUNT OF PURCHASE ORDER	: =	\$ 91,355.00

APPROVED

BY: Danny Brashear

Operations Manager

DATE: 03/23/04

MATERIAL REQUEST FORM



VENDOR: Briggs Equipment
7001 Industrial Drive South West Palm Beach, FL 33404 VENDOR# 210704

ORDER CONFIRMED BY Mark Anthony

PHONE # 561-845-2273 cell-561-762-1556 FAX # 561-842-9546

DELIVERY 90-120 days

DEPT# TOP CANAL - DOT Operation / Canal Maintenance

A STATE

<u>N/A</u> 446

PC5379114600.506430

FLEET MANAGEMENT SPEC #	04-101		TY:	- (INIT#PR(€(≅
		100	veracións:		entere mari
This PO is opened for DOT Operations to replace 031	814. This purchase order is b	ased off	·		i e
of the Bid waiver#					
Case 621D wheel loader.			1	\$	75,170.00
					•
Limited slip differentials.	· · · · · · · · · · · · · · · · · · ·		1	\$	
Tropical cooling system.			1	\$	394.00
Soundshield sound suppression. Enclosed cab with AC.			1	\$	1,350.00
	<u></u>		1	\$	5,159.00
Standard steering system.			1	\$	-
3-spool, 2-level controls.			1	\$	762.00
Air seat.			1	\$	234.00
Full coverage, steps and fenders.			1	\$	658.00
English decals.			1	\$	-
20.5 X 25 12-PR goodyear tires.			1	\$	-
ACS pro-series 2000 coupler.			1	\$	3,374.00
Standard counterweights.			1	\$	-
AM/FM weatherband radio.			1	\$	420.00
Outside mirrors.		'	1	\$	198.00
Rotating amber beacon.			1	\$	252.00
Ride control.			1	\$	1,841.00
Transmission side covers.			1	\$	245.00
4-in-1 bucket. 358107/	A1		1	\$	8,050.00
5-year or 5,000 hour full machine warranty.			1	\$	4,708.00
			1		
Complete set of manauls, to include, parts, repair, and	operators.			N	lo charge
3-complete sets of keys.				N	o charge
		E. A. Valley, All Control of the Con	on here of the late	\$	102,815.00
		31.51			
			die.	\$	-
		1,60%	30%		
TOT	AL AMOUNT OF PURCHASE (DRDER:		\$	102,815.00

APPROVED

BY: Danny Brashear

Operations Manager

DATE: 03/23/04

LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM (PLEASE PRINT OR TYPE)

11. Funding source:	
[] Vehicle Replacement Fund	
M Capital, Please Specify Account String PC 5379114600.506430 MP)
[] Other, Please Specify Account String	
If needed, please provide additional account strings:	•
12.We are authorizing a purchase not to exceed: \$ //0,000,	_
Bolly Lants 10/23/03 REQUESTED BY DATE SUPERVISOR DATE PH	
Option 1: [QUOTES AND REQUISITION. This option authorizes Fleet Management to obtain quotes a authorizes Fleet Management to issue a requisition using the account string(s) provided above.	nd
Option 2: [] VEHICLE REPLACEMENT FUND PURCHASES. This option authorizes Fleet Management to obtain quotes and authorizes Fleet Management to purchase the equipment or vehicle using motor pool funds (formerly known as surcharge funds).	
DEPARTMENT DIRECTOR DATE COUNTY MANAGER / DESIGNEE DATE	
SUBMIT THIS COMPLETED FORM TO FLEET MANAGEMENT	
FLEET ACQ. SPECIALIST DATE FLEET MANAGER PAUL 3/31/04	F
For Fleet Use Only.	
Price verification against State Contract and Sheriff's Contract. Sole Source	
Tendors Price \$ State Contract \$ MA Sheriff's Contract \$ MA	

LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM (PLEASE PRINT OR TYPE)

Vehicles - Cars & Light Tru	<u>icks:</u>	_	
[] Cassette	[] Plastic Bed-Liner	[] Arrow Board A	[] Strobe Light ^A
[] CD Player	[] Spray in bed liner	[] Power Win/Locks	[] 4-Corner Strobes
[] Tires – All Terrain	[] Long Bed	[] Floor – Carpet	[] Seats – Cloth
[] Tow Package	[] Short Bed	[] Floor – Rubber	[] Seats – Vinyl
[] Trailer Hitch Receiver	[] Cruise Control	[] Tool boxes A	[] Tinted Windows
[] Limited Slip	[] Tilt Steering Wheel	[] Lockable Tailgate	[] Camper Top A
[] Back Up Alarm	[] Cone Holder	[] Security Alarm	[] Auxiliary 12-Volt Plug A
[] Work Lights	Pipe Racks A	[] Water Cooler Holder	[] Steps A
[] Mounted Winch A	[] Bulk Fuel Tank W/Pump	(Diesel or Unleaded) A	
[] Other. Please list:			
[] AM/FM/CD Radio	Mounted Tool Box A [] Rear Weights [] 4-Corner Strobe Lights		Water Cooler Holder May May
Other. Please list:	TINI BUCK	ET , ACC	.nu
Trucks: []Mounted Tool Box []4-Corner Strobe Lights []Hyd Wet Line System []Air Horns A []Other. Please list:	[]Mounted Strobe Light []Water Cooler Holder []AM/FM Radio []Back Up Alarm		[] Work Lights []Flashing Work Lights []AM/FM/CD Radio
10. What will be the primar		vehicle? LOADING	·
A Specify Dimensions, Makes,	Models, or Locations		

LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM

(PLEASE PRINT OR TYPE)

- This Loader needs to be able to use existing attachments for the 721 case

- SEE OPTIONS ON SPEC SHEET

LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM (PLEASE PRINT OR TYPE)

1. Department/Division: (name) DOT OPERATION				
(divison) 5425 TOP Canal				
2. Requested By: (print) TEM KISER Phone #: 694-3334				
3. Driver/Operator of this new piece of equipment: ALBERT GOGEL				
4. Days and hours this piece of equipment will be used: T-F 7:00AA 5:30 PM				
5. Location the equipment will be parked: 5560 ZIP DR.				
6. Will this be a take home vehicle? [] Yes No				
7. Is this a replacement equipment or vehicle? Yes [] No				
If yes: Asset #: 031814 Yr: 94 Make: John OffRE Model: 5446 Meter: 7059				
8. What type of equipment or vehicle are you requesting?				
Select all appropriate boxes:				
[] Sedan [] Pickup truck [] ¼ Ton [] Van [] Excavator [] Gasoline [] Station Wagon [] Regular Cab [] ½ Ton [] Cargo [] 7 Passenger				
Additional description for vehicles or equipment: SEE ATT-SCHE! Paren				
Frunt End Loader (CASE) B Please provide detailed justification on separate sheet.				
NOTE If you need any additional equipment added to this order, please list all the different items. We will order everything we can as one package. This will minimize the turn around time when the new equipment comes in.				
9. What, if any, special options or accessories are required? Please check all appropriate options below and list any additional options on the lines below: i.e. lift gates, 50° telestick boom, emergency lighting package, light-bar, 60" hydraulic rotary mower, etc. Please attach brochures if applicable:				
All County vehicles are ordered with the following standard options: Air Conditioning, AM/FM Radio, Automatic Transmission, Rear Anti-Lock Brakes.				
See Next Page for the options				
For Fleet Use Only.				
Replacement Points: Maintenance-9.0 Meter- 5.0 Age-4.0 Total- 15.0				
Initials 158 12/12/03 Floor Come # 04-101				

10 Fleet 10/6/03

LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM (PLEASE PRINT OR TYPE)

1. Department/Division:	(name) Parks and Recreation (div.)	<u>on</u>	٠.	-
2. Requested By: (print)	Joseph DeBacker	Ph	one#: <u>229-7367</u>	
3. Driver/Operator of th	is new piece of equipment	: P & R Heavy Equipm	ent Crew	
4. Days and hours this p	lece of equipment will be	used: <u>M - F, 7 AM - 3:</u>	30 PM	
5. Location the equipment	nt will be parked: Heavy	Equipment Yard @ Ter	ry Park	
6. Is this a replacement e	quipment or vehicle? 🛚 🗵	Yes No		
If yes: Asset #: 18370	Yr: 81 Make: Case Mod	el: <u>W20B</u> Meter: <u>2759</u>	1	
7. What type of equipmen	nt or vehicle are you reque	sting?		
Select all appropriate boxes				
Station Wagon Report Util Veh Extended Cree Cree Call 2 Door 2 V	kup truck gular Cab tended Cab w Cab b & Chassis Vheel Drive Wheel Drive 4 Ton 2/2 Ton 3/4 Ton 1 Ton 1 Ton 1 Class 6 1 Class 7 1 Class 7 1 Class 8	☐ Van ☐ Cargo ☐ Sliding Door ☐ Swing Door ☐ Utility Body ^A ☐ Flat Bed ^A ☐ Dump Truck ^A	Excavator 7 Passenger 12 Passenger 15 Passenger Tractor/Mower Dual RW Single RW	Gasoline Diesel 4 Cylinder 6 Cylinder 8 Cylinder 10 Cylinder
Additional description for vehicles or equipment: Case 521D/XT Articulated Wheel Loader. See Attached Brochure. With the 4 in 1 Bucket, Forks, and Jib Boom using the Hydrolic Quick Coupler system. Belease provide detailed justification on separate sheet.				
NOTE If you need any additional equipment added to this order, please list all the different items. We will order everything we can as one package. This will minimize the turn around time when the new equipment comes in.				
8. What, if any, special options or accessories are required? Please check all appropriate options below and list any additional options on the lines below: i.e. lift gates, 50' telestick boom, emergency lighting package, light-bar, 60" hydraulic rotary mower, etc. Please attach brochures if applicable:				
All County vehicles are ordered with the following standard options: Air Conditioning, AM/FM Radio, Automatic Transmission, Rear Anti-Lock Brakes.				
See Next Page for the options				
For Fleet Use Only.				
Replacement Points: Maintenance- 10.0 Meter- 1.8 Age- 5.0 Total- 15.0				
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<u> </u>	ials KS 10/8/03	Fleet Spec # 04-	-00)	
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Revised 9/2002

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LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM (PLEASE PRINT OR TYPE)

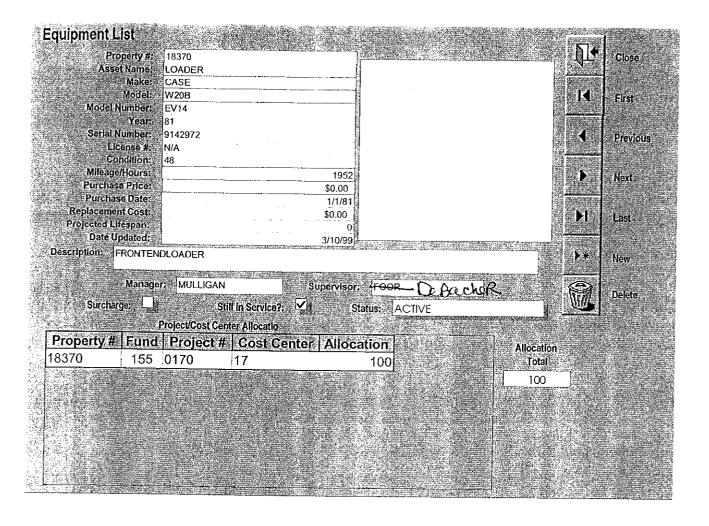
Vehicles - Cars & Light Tra	ucks:			
Cassette	Plastic Bed-Liner	Arrow Board A	☐ Strobe Light A	
CD Player	Spray in bed liner	Power Win/Locks	4-Corner Strobes	
Tires - All Terrain	Long Bed	☐ Floor – Carpet	Seats Cloth	
☐ Tow Package	Short Bed	Floor – Rubber	Seats – Vinyl	
Trailer Hitch Receiver	Cruise Control	☐ Tool boxes ^A	☐ Tinted Windows	
Limited Slip	☐ Tilt Steering Wheel	Lockable Tailgate	Camper Top A	
Back Up Alarm	Cone Holder	Security Alarm	Auxiliary 12-Volt Plug	
☐ Work Lights	☐ Pipe Racks ^A	☐ Water Cooler Holder	☐ Steps ^A	
Mounted Winch A	Bulk Fuel Tank W/Pump	(Diesel or Unleaded) A		
Other. Please list:	•			
☐ Front Weights ☐ Rea	☐ Mounted Tool Box ^A or Weights ☐ Flash ☐ 4-Corner Strobe Lights	☐ Mounted Strobe Light ^A hing Work Lights ☐ Wate ☐ Cassette Radio	☐ Tinted Windows or Cooler Holder ☐ AM/FM Radio	
Trucks:		_		
Mounted Tool Box	Mounted Strobe Light	Tinted Windows	Work Lights	
4-Corner Strobe Lights	Water Cooler Holder	Fenders Over Rear Tires	_ 2	
☐ Hyd Wet Line System ☐ Air Horns A	AM/FM Radio	Cassette Radio	AM/FM/CD Radio	
Other. Please list:	Back Up Alarm	Auxiliary 12-Volt Plug A		
9. What will be the primary use of the new equipment or vehicle? Load dump trucks and site work.				
^A Specify Dimensions, Makes	, Models, or Locations	_		

OCT

LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM (PLEASE PRINT OR TYPE)

10. Funding source:	K#5	722015500.506430	= JMB
Vehicle Replacement Fund	(ABS)	14059401 50 by 21	* ()
Capital, Please Specify Acc			
Other, Please Specify Acco	unt String		
If needed, please provide additi	ional account string	gs:	
			
11. We are authorizing a purcha	se not to exceed:	\$	
Joseph DeBacker Jo 72	10/1/03	MikeMulliza	10/2/03
REQUESTED BY	DATE	SUPERVISOR	DATE
O. C. A. C. D. OXYOMER LAND.			
		This option authorizes Fleet Management to e a requisition using the account string(s) provide	
	authorizes Fleet N	O PURCHASES. This option authorizes Fleet Management to purchase the equipment or veharge funds).	
Mud	10/6/07	·	.
DEPARTMENT DIRECTOR	DATE	COUNTY MANAGER / DESIGNEE	DATE
SUBMIT THIS O		FLEET MANAGEM	
	For Fleet	Use Only.	
		Contract and Sheriff's Contract.	
	Solo Som	CP	
ndors Price \$S	State Contract \$	MA Sheriff's Contract \$ MA	
8 2003			

Page 3 of 3 Revised 9/2002



EQUIPMENT/VEHICLE REQUEST FORM CHECKLIST

1.	Department/Division number.
2.	☑Check and list the Replacement Points in FASTER.
3.	☑Double check for specifications, Options and Accessories. a Hacheo
4.	☐Check Funding Source, double check the account strings for accuracy. Verify with department if necessary.
5.	It is crucial to make sure the not to exceed \$ is complete. If the purchase is going to exceed the dollar amount, ask the requestor to send us an e-mail, acknowledging and approving a new not to exceed purchase amount. ⋂ ເ
6.	□ Option 1 Quote and Requisition or Option 2 Vehicle Replacement Fund Purchases must be checked. n to
7.	 ✓ Signatures Are Required. a. Jim Lavender must sign for all Public Works requests. b. John Yarbrough must sign for all Parks requests. c. County Manager level authorization must be on all new (non-replacement) equipment requests.
8.	Staple this checklist to the back of the Equipment and Vehicle Request form.
9.	Give Request package to Danny.
	Checklist Completed By

Danny Brashear - New loader

From:

Joe DeBacker

New loader

To:

Brashear, Danny

Date:

Subject:

12/5/2003 12:06 PM

CC:

Honnen, Ronald; Mulligan, Mike

Ron reminded me that one of the advantages to keeping the new loader order with Case is the fact we have a root rake for our Case 621 that will also attach to a Case 521. In some situations this smaller loader with the rake would be work better in terms of having a lower overhead clearance. Thanks,

Joseph DeBacker Lee Co. Parks and Recreation Heavy Equipment Sr. Supv. debacki@leegov.com Phone: 239-461-7429

Mobile: 239-229-7367

JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE

REQUISITION NUMBER	DATE
DEPARTMENT	Business Unit
SUGGESTED VENDOR	•
Briggs Equipment	
ITEM DESCRIPTION AND REASON FOR SO (MAY ALSO BE ATTACHED AS A MEMO)	LE SOURCE AND/OR WAIVER:
***See attached Men	10 ***
TECHNICAL CHARACTERISTICS:	
Reason for Requesting Sole Source (\underline{X}) Item Must Match Existing Equip	
Case Equipment	
() ITEM IS A REPAIR PART FOR EXISTING	EQUIPMENT, WHICH Is:
() ITEM IS TO BE ATTACHED TO EXISTING	FITEM, WHICH IS:

Revision Date:

() TECHNICAL CHARACTERISTICS OF REQUESTED ITEM ARE ESSENTIAL TO OUR NEEDS BECAUSE:	
() No Other Manufacturer of This Type of Product Exists	
() Other Manufacturers of This Type of Product Do Not Meet our Minimum Requirements:	
Manufacturer's Name:	
Reason:	:
MANUFACTURER'S NAME:	
Reason:	
Manufacturer's Name:	
Reason:	
() Other	
Must Perform Price or Cost Analysis or Attach Negotiated Price Quote From Vendor; Letter From Manufacturer Stating Sole Source.	
A) PRICE ANALYSIS PERFORMED	
Based on:	
**See letter from vendor stating that Briggs Equipment is the only authorized Code dealership in Lee County and the surrounding areas for sales, parts, and service.	
***See price quotes from Briggs Equipment for both loaders.	
Revision Date:	

B) (COST ANALYSI	s Perfo	RMED:	1.14	Ber Balan		9 1 2 to 12 co	i sanara kanara	rws.ic
	Based on:				e de la companya de l			- ne.	Walk ari
1j. 7 =		14 1 19	A CANADA	in the day to					
	**	**See at	tached sheets	<u>for deta</u>	ils.***				
	9.48	- 49° (1.5°)	and the second date		* 100 * *******************************				nugares use
			on order (region) Talkar Talkar				•		
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		all Transfer						<u> </u>	
-				Sign	Maulyn(ature and Ti	TLE OF RE	QUESTER		
I,	Robert	F D.	FRAN	1050	-hiri	, AUTH	ORIZED BU	YER,	
Con	CLUDE THE FO	LLOWING	3:						
WITI	O SOLE SO HOUT COMPETI	OURCE JU ITIVE BII	STIFICATION IS ODING.	ADEQUA	ATE AND PURC	HASE IS A	UTHORIZED		
		•		_	_				
Retu	() SOLE SO JRNED TO DEP.			INADEQ	UATE AND REQ	(UISITION	(S		
Сом	() DUE TO TO		STRAINTS PURG	CHASE IS	AUTHORIZED '	Without			
	() Сомрет	ITIVE/No	ON-COMPETITIV	E BID W	AIVER APPROV	ED.			
					* Park	4 6 1	tandardez 4-15 DIRECTOR		
d.	#02	//	rend		* G. E	11 :	/	/	
2009.L	Buy		11-07		PUR	Mee has Chasing I	DIRECTOR	1-04	



CASE CONSTRUCTION BUSINESS

CASE CORPORATION 700 STATE STREET RACINE, WI 53404 USA TEL: (262) 636-6011 ATTACHMENT#2

March 3, 2004

Bob Franceschini
Purchasing Manager
Lee County Division of Purchasing
1825 Hendry Street
3rd Floor
Fort Myers, FL 33901

Dear Mr. Franceschini:

I am writing to inform you that Briggs Equipment is the only authorized Case dealership in Lee County and the surrounding areas for sales, parts, and service.

If you have any questions, please contact me at 813-907-0841.

Thanks for your consideration.

Sincerely,

Dave Gault

Case Business Manager

e: Mark Anthony Jay Stafford



March 10, 2004

Danny Brashear
Lee County
Division of Fleet Management
2955 Van Buren Street
Fort Myers, Florida 33916

We are pleased to quote the following Case Industrial Product:

1 U65 Case 521D Tier II Wheel Loader		
2 BA Z-bar Loader Arm Linkage	104,331.00 (-36%)	66,,772.00
3 CA Limited Slip Axles		in base
4 CA Tropical Cooling System	656.00 (-40%)	394.00
5 AA Standard Noise Suppression		in base
6 BA Canopy With ROPS		in base
7 AA Standard Steering System		in base
8 FA 3-spool, 2-lever controls	1,270.00	762.00
9 VB Mechanical Suspension Seat		in base
10DA Full Coverage, steps and fenders	1,096.00	658.00
11EN English Decals	•	in base
12DG 17.5x25 12PR Goodyear		in base
13AC ACS Pro Series 2000 Coupler	5,624.00	3,374.00
14MR Outside Mirrors	330.00	198.00
TD Rotating Amber Beacon	420.00	252.00
RC Ride Control	3,069.00	1,841.00
SC Transmission Side Covers	408.00	245.00
AV Anti-vandal cover for Control Panel	462.00	277.00
Case Price Page AA-4 4-in-l Buckets		
#358105A1 4-in-1 coupler Bucket	11,390.00	6,834.00
Case Price Page AA-6 Forks for Wheel Loader		
#388513A1 Forks for coupler	5,280.00	3,168.00
Case Price Page AA-7 Material Handling Booms		
#124559A2 Boom for coupler	4,198.00	2,519.00
Operator, Parts and Tech Repair Manuals, 3 sets keys		in base
Case Price Page CE-71		
5 year, 5,000 Hour Full Machine Warranty	6,769.00	4,061.00
a.m		0.0105555
Selling Price:		\$ 91,355.00

FOB Delivered

Thank you for choosing Briggs Equipment,

Mark D. Anthony, GSM



Danny Brashear
Lee County
Division of Fleet Management
2955 Van Buren Street
Fort Myers, Florida 33916

We are pleased to quote the following Case Industrial Product:

1 U66 Case model 621D Wheel Loader		
2 BA Standard Version	\$ 134,232.00 (-44%)	\$ 75,170.00
3 CA Limited Slip Differentials		in base
4 CA Tropical Cooling	656.00 (-40%)	394.00
5 BA Soundshield Sound Suppression	2,250.00	1,350.00
6 DA Enclosed Cab w/AC	8,599.00	5,159.00
7 AA Standard Steering		in base
8 FA 3-spool, 2-lever controls	1,270.00	762.00
9 RB Air Seat	390.00	234.00
10DA Full Coverage Fenders and Steps	1,096.00	658.00
11EN English Decals		in base
12HG 20.5x25, 12PR Goodyears		in base
13AC ACS Pro Series 2000 Coupler	5,624.00	3,374.00
14CA Standard Counterweight		in base
15RS AM/FM/Weatherband Radio	700.00	420.00
MR Outside Mirrors	330.00	198.00
TD Rotating Beacon	420.00	252.00
RC Ride Control	3,069.00	1,841.00
SC Transmission Side Covers	408.00	245.00
Case Price Page CE-71 Warranty		
5 year/5,000 hr. Full Machine Coverage	7,846.00	4,708.00
Case Price Page AA-6 4-in-1 buckets		
#358107A1 4-in-1 bucket for coupler	13,417.00	8,050.00

Selling Price: FOB Delivered \$ 102,815.00

1/1/1/1-1/7

Mark D. Anthony, GSM

EQUIPMENT HISTORY COST & QTY PER METER



Report based on information from 2/1/2002 - 2/29/2004.
TOTALS FOR CLASS-G51D
Loader, Rubber Tire, Articulating, Diesel

Asset #	Year	Make	Model	Department	Current Odometer	Fuel CPM	Maint & Repair CPM	Accident CPM	Operating CPM	Total CPM
018370	1981	Case	W20B	PARKS 155	2771	0.000	28,875	0.000	28.875	28.875
018937	1987	Case	W14B	TOP S MOW	4163	0.447	23,471	0.347	23.918	24.266
030457	1990	Case	W14C	PARKS 155	1891	0.000	13.420	0.000	13.420	13.420
031814	1994	John Deere	544G	TOP CANAL	7681	0.115	23,618	0.068	23.733	23.800
031908	1997	John Deere	344G	SW DISP	2421	0.000	7,512	0.000	7.512	7.512
031985	1999	Case	721C	TOP RD CON	2416	0.810	8,980	0.000	9.790	9.790
031986	1999	Case	621C	PARKS 155	1314	0.000	11.358	0.595	11.358	11.953
045561	2003	Case	721D	TOP RD SHD	202	1.377	5.661	0.000	7.039	7.039
045565	2003	John Deere	270	UT CONST.	???	0.000	0,000	0.000	0.000	0.000
045568	2003	John Deere	710G	UT CONST.	???	0.000	0.000	0.000	0.000	0.000

Fleet Management doesn't maintain the last two John Deere loaders, asset# 045565 & 045568. Utilities has a contract with Nor Trax to do their work.

As you can see, 018370 is the oldest loader in the Fleet and is also the highest CPM. This loader has also met all the criteria for replacement with Fleet Management. The loader has 15-points (see below)

Age: 5.0

Based on 144 months of life. This loader has exceeded the expected life by 135 months.

Maintenance: 10.0

Based on 50% of the new purchased price of \$32,471.00. The maintenance cost is at \$56,088.23.

Meter: 2.8 Based on 5,000 hours of life. This loader has 2,771 hours on it.

Total: 17.8 Points stop counting at 15. When a vehicle reaches 15 points, this is the ultimate replacement time.

Asset #031814 is the only John Deere loader that DOT has. The maintenance cost has gone up to 93% of the new cost of the machine. It is also starting to have more down time than normal due to the age. This machine has 597.83 hours of down time in the past two years. Our average down time in the past two years for this same type machine is 303.88.

Age: 4.1	
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Based on 144 months of life. This loader has is in the 119th month but the maintenance is too high.

Maintenance: 9.3

Based on 50% of the new purchased price of \$73,705.00. The maintenance cost is at \$68,522.66.

Meter: 5.0 Based on 5,000 hours of life. This loader has 7,681 hours on it.

Total: 18.4

Points stop counting at 15. When a vehicle reaches 15 points, this is the ultimate replacement time.

Lee County Loader Information

Revised:

March 17, 2004

All Current Active Loaders

				<u>Acquired</u>	Number Of	<u>Acquired</u>	<u>LifeExp</u>	·	Maintenance
Asset #	<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Date</u>	<u>Months</u>	<u>Cost</u>	Months	MaintenenceLTD	Cost Per Month
018370	1981	Case	W20B	1/1/1981	279	\$ 32,471.00	144	\$ 56,088.23	\$ 201.03
018937	1987	Case	W14B	1/1/1987	207	\$ 42,166.00	144	\$ 68,513.82	\$ 330.98
030457	1990	Case	W14B	1/1/1990	171	\$ 44,033.55	144	\$ 34,058.93	\$ 199.18
031814	1994	John Deere	544G	4/18/1994	119	\$ 73,705.00	144	\$ 68,196.83	\$ 573.08
031908	1997	John Deere	344G	9/25/1997	78	\$ 72,926.40	144	\$ 17,173.85	•
031985	1999	Case	721C	9/9/1999	54	\$ 112,737.00	144	\$ 25,084.23	,
031986	1999	Case	621C	9/9/1999	54	\$ 92,017.50	144	\$ 12,886.26	\$ 238.63
045561	2003	Case	721D	10/13/2003	5	\$ 118,784.98	144	\$ 1,229.35	\$ 245.87
045565	2003	John Deere	270	10/16/2003	5	\$ 41,584.04	144	Fleet doesn't mainta	
045568	2003	John Deere	710G	11/4/2003	5	\$ 125,034.80	144	Fleet doesn't maint	
				Totals	977	\$ 755,460.27	1,440	\$ 283,231.50	\$ 2,473.48

Average maintenance cost per month: \$

309.19

John Deere Loaders

				<u>Acquired</u>	Number Of	<u>Acquired</u>	LifeExp		<u>Maintenance</u>
 Asset#	<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Date</u>	<u>Months</u>	Cost	Months	MaintenenceLTD	Cost Per Month
031814	1994	John Deere	544G	4/18/1994	119	\$ 73,705.00	144	\$ 68,196.83	\$ 573.08
031908	1997	John Deere	344G	9/25/1997	78	\$ 72,926.40	144	\$ 17,173,85	_
045565	2003	John Deere	270	10/16/2003	5	\$ 41,584.04	144	Fleet doesn't main	tain this equipment.
045568	2003	John Deere	710 G	11/4/2003	5	\$ 125,034.80	144		tain this equipment.
 				Totals	207	\$ 313,250.24	576	\$ 85,370.68	\$ 793.26

Average maintenance cost per month for John Deere: \$

\$ 396.63

Case Loaders

				<u>Acquired</u>	Number Of	<u>Acquired</u>	<u>LifeExp</u>			<u>Maintenance</u>	<u>Sold</u>
Asset #	<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Date</u>	<u>Months</u>	Cost	Months	Mair	ntenenceLTD	Cost Per Month	Date
018370	1981	Case	W20B	1/1/1981	279	\$ 32,471.00	144	\$	56,088.23	\$ 201.0	
018937	1987	Case	W14B	1/1/1987	207	\$ 42,166.00	144	\$	68,513.82		
019272	1991	Case -	W14C	1/1/1991	159	\$ 49,585.00	144	\$	42,712.06		
030457	1990	Case	W14B	1/1/1990	171	\$ 44,033.55	144	\$.	34,058.93	1	
031985	1999	Case	721C	9/9/1999	54	\$ 112,737.00	144	\$	25,084.23		
031986	1999	Case	621C	9/9/1999	54	\$ 92,017.50	144	\$	12,886.26	,	
045561	2003	Case	721D	10/13/2003	5	\$ 118,784.98	144	\$	1,229.35		
				Totals	770	\$ 491,795.03	1,008	\$	240,572.88	\$ 1,948.8	

Average maintenance cost per month for Case: \$

\$ 278.41

FIAT Loaders

				Acquired	Number Of	<u>Acquired</u>	LifeExp			<u>M</u> :	<u>aintenance</u>	<u>Sold</u>
Asset #	<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Date</u>	<u>Months</u>	<u>Cost</u>	<u>Months</u>	<u>Maintene</u>	nceLTD	Cos	st Per Month	<u>Date</u>
018654	1984	FIAT	FR15	7/1/1984	172	\$ 78,175.00	144	\$ 5	2,748.63	\$	306.68	12/11/1999
018655	1984	FIAT	FR15	7/1/1984	186	\$ 78,175.00	144	\$ 6	5,733.55	\$_	353.41	1/26/2002
				Totals	358	\$ 156,350.00	288	\$ 11	8,482.18	\$	660.08	

Average maintenance cost per month for FIAT: \$ 330.04