

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20040494

1. REQUESTED MOTION:

ACTION REQUESTED: Approve Bid Waiver # W-040413 to waive the formal quoting process – and accept three (3) quotes obtained by Solid Waste on an informal basis – to allow for the purchase of one Volvo L-110E loader from L.B. Smith, Co. at the competitively quoted price of \$141,441.

WHY ACTION IS NECESSARY: Expenditures exceeding \$50,000 require Board approval.

WHAT ACTION ACCOMPLISHES: Provides the County and its contracted operator (Covanta) with a replacement loader to be used for loading and handling solid waste and ash residue at the waste to energy facility. Savings to taxpayers: approximately \$8,500 (please see Background).

**2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #**

A8A

3. MEETING DATE:

05-11-2004

4. AGENDA:

CONSENT
 ADMINISTRATIVE
 APPEALS

 PUBLIC
 WALK ON
 TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:
(Specify)**

STATUTE
 ORDINANCE
 ADMIN. AC-4-1
 CODE
 OTHER

6. REQUESTOR OF INFORMATION:

A. COMMISSIONER
B. DEPARTMENT Public Works
C. DIVISION Solid Waste

BY: Lindsey Sampson, P.E., Director

BACKGROUND: On April 27, 2004, the Division of Purchasing received a request from Solid Waste to prepare a request to waive the formal quoting process to purchase one Volvo loader. The existing loader – which is 10 years old and requires frequent servicing – belongs to the County; but all maintenance and replacement costs (except State sales tax) are provided by Covanta per the WTE Service Provider Agreement. If the County purchases this equipment, then it will not be required to reimburse Covanta for the sales tax; saving approximately \$8,500. The selection of the Volvo is based on Covanta's 10-year maintenance experience with this type of loader; and that the Volvo has the more powerful engine in this class of loaders.

Funds are available: OB5340840100.506430

Please see attachments:

- (1) Division Request for Bid Waiver
- (2) Tabulation Sheet Summarizing Quotes Received
- (3) L.B. Smith's Quotation

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>J. Saunders</i> 4/29/04	<i>Grant Apachan</i> <i>for scheduling</i> <i>only</i> <i>4/29/04</i>	<i>N/A</i>	<i>N/A</i>	<i>S. Down</i> <i>4/29/04</i>	<i>OA</i> <i>4/29/04</i>	<i>OM</i> <i>4/29/04</i>	<i>Risk</i> <i>4/29/04</i>	<i>GC</i> <i>4/29/04</i>	<i>J. Saunders</i> 4/29/04

10. COMMISSION ACTION:

APPROVED
 DENIED
 DEFERRED
 OTHER

Rec. by CoAtty
Date: 4/29/04
Time: 10:30
Forwarded To:
Admin
4/29/04 L.B.

RECEIVED BY
COUNTY ADMIN:
4/29/04
COUNTY ADMIN
FORWARDED TO:
4/29/04
SP



Lee County
SOUTHWEST FLORIDA

**INTEROFFICE MEMORANDUM
FROM
SOLID WASTE DIVISION**

Phone: (239) 338-3302 Fax: (239) 338-3304

ATTACHMENT #1

Date: April 27, 2004

TO: Janet Sheehan, Director
Purchasing

From: Lindsey J. Sampson, P.E.
Director

SUBJECT: Bid Waiver and Replacement of Loader at the WTE Facility

Covanta Lee, Inc. operates and maintains the facility and equipment at the County's waste to energy facility. The facility includes certain rolling stock such as the two rubber-tire front end wheel loaders that are used to manage solid waste at the tipping floor and ash residue in the ash storage building.

The existing loaders are almost ten years old and it is necessary to replace one of these loaders. Covanta has received bids or quotations from three local suppliers including representatives/dealers for John Deere, Volvo (previously Michigan), and Caterpillar equipment. Each equipment manufacturer makes similar loaders but each manufacturer provides certain differences in its standard and optional equipment. A comparison chart is attached along with the three vendor quotes.

The Solid Waste Division is requesting a bid waiver in order to purchase the Volvo loader. Covant will operate and maintain this loader and it is similar to the existing equipment. Because of Covanta's familiarity and experience with the maintenance of the Volvo equipment and the Volvo's history of reliable performance, it recommends this purchase even though the Volvo is more expensive than the John Deere.

The County will make the purchase because the County owns the existing loaders. There is also a tax advantage/savings. Covanta will issue a credit to the County on its regular monthly invoice upon receipt of the front-end loader.

If you have any questions, please call me.

Cc: Jim Lavender
Marilyn Rawlings

ATTACHMENT #2

Rubber Tire Wheel Loaders

	Caterpillar	John Deere	Volvo	
	950GII	Model 644J	Model L-110E	
Horse Power	183	180	210	
Base Price	174,236	114,491	144,532	
Delete Base Bucket	N/A	(4,415)	N/A	
Air Cond	Incl.	2,300	Incl.	
Larger Bucket (1)	Incl.	8,700	9,612	
Front Windshield Guard	Incl.	2,990	1,786	
Front Frame Cover Guard	Incl.	1,700	420	
Front Frm Belly Guard	Incl.	677	1,340	
Rear Frm Belly Guard	N/A	N/A	1,532	
Extended Warranty	Incl.	4,418	6,219	
Air Susp Seat		213	Incl.	
Foam Filled L5 Tires	Incl.	17,500	Incl.	
Trade-In for Est'g Loader	(14,500)	(14,000)	(24,000)	
Total	\$ 159,736	\$ 134,574	\$ 141,441	

(1) Cat – 4.5 cy bucket, JD- 4.5 cy bucket, Volvo –7.2 cy bucket

LBSMITH

2320 Bruner Lane SE, Ft. Myers, FL 33917 Tel: (239)481-8554 Fax: (239)481 3302

Submitted for your consideration and acceptance within 30 days subject to prices and terms

All prices quoted subject to prior sale of subject unit. All prices quoted subject to Florida State Sales Tax if applicable.

To: Lee County Solid Waste/Covanta Energy
10500 Buckingham Road
Fort Myers, FL 33905
Attn: Jody Howard

Date: March 8, 2004

DESCRIPTION

(1) New 2003 yr. Volvo L-110E Rubber Tire Wheel Loader with all standard equipment to include the following options:

- A) Firestone 23.5/25L5 D-Lug 20ply tires.
- B) Tires to be foam filled.
- C) Volvo A/C System.
- D) Volvo Sure Care Cab.
- E) Left hand arm rest.
- F) Volvo AM/FM/CD Player with radio mount kit.
- G) Tail light guards.

Based on total purchase of (2) machines:

Delivered Price for each: \$ 144,532.00
Plus applicable taxes

Additional Options recommended for your application:

- | | | |
|--|-----------------------------|-------|
| 1) Volvo Pin-on Bucket 118" 4.4 cu. Yd. With 3 pc. Bolt on edge saver | Add: \$15,549.00 | No |
| 2) Volvo Pin-on Bucket 118" 7.2 cu. Yd. Refuse Bucket with 3 pc. Edge saver. | Add: \$ 9,612.00 | ← YES |
| 3) Volvo pin on bucket 118" 4.7 cu. Yd. With 3 pc. Bolt on edge saver | Add: \$ 7,205.00 | No |
| 4) Rockland 6.0 cu. Yd. 118" bucket w/ bolt on Edge saver | Add: \$ 9,590.00 | No |




5)	(2) Extra work lights front mounted	Add: \$ 188.00	} No
6)	(2) Extra work lights rear mounted	Add: \$ 155.00	
7)	Front windshield guard	Add: \$ 1,786.00	← YES
8)	Front frame cover plate guard	Add: \$ 420.00	← YES
9)	Front frame belly guard	Add: \$ 1,340.00	← YES
10)	Rear frame belly guard	Add: \$ 1,532.00	← YES
11)	Center hinge point guard kit	Add: \$ 911.00	No
12)	Volvo CAP6F warranty, see attached for details	Add: \$ 6,219.00	← YES

Trade Allowance:

*1994 yr. Model Volvo Michigan Model L-120 Rubber Tire Wheel Loader Serial # L120V61029 with all equipment as inspected on 10/10/03. (-24,000.00)

*1994 yr. Model Volvo Michigan Model L-120 Rubber Tire Wheel Loader Serial # L120V61028 with all equipment as inspected on 10/10/03 (-24,000.00)


 Jerry Mariani
 Sales Representative

cc: Dean L. Bengford

* Cost w/highlighted @ \$ 141,441.00 /unit.