#### Lee County Board Of County Commissioners Blue Sheet No. 20040499 Agenda Item Summary 1. REQUESTED MOTION: ACTION REQUESTED: Approve the award of Project # EX040417, the purchase of two new New Holland TS115A tractors for DOT - Operations, from Landig Tractor Co., Inc., at the prices given in Florida State Contract # 765-900-04-1. Grand total for two: \$69,514.99. WHY ACTION IS NECESSARY: Expenditures exceeding \$50,000 require Board approval. WHAT ACTION ACCOMPLISHES: These new tractors will be used to mow and maintain the County roadways. They replace asset numbers 019571 and 019572 which have reached their life expectancy of 120 months and have met Fleet Management's replacement criteria requirements (please see Attachment #3). 3. MEETING DATE: 2. DEPARTMENTAL CATEGORY: **COMMISSION DISTRICT #** 6. REQUESTOR OF INFORMA 5. REQUIREMENT/PURPOSE: 4. AGENDA: (Specify) A. COMMISSIONER **STATUTE CONSENT** B. DEPARTMENT DOT **ADMINISTRATIVE ORDINANCE** C. DIVISION **Operations** ADMIN. AC-4-1 APPEALS CODE BY: Scott Gilbertson, P.E., Director OTHER PUBLIC WALK ON TIME REQUIRED: BACKGROUND: On April 15, 2004, the Division of Purchasing received a request from DOT - Operations and Fleet Management to purchase two New Holland tractors at the prices given in Florida State Contract # 765-900-04-1. Funds are available: PC5410117500.506430 Please see attachments: (1) Department Request for Purchase (2) Florida State Contract # 765-900-04-1/Tractor Quote (3) Repair History of Equipment Being Replaced 8. MANAGEMENT RECOMMENDATIONS: 9. RECOMMENDED APPROVAL: G $\mathbf{E}$ $\mathbf{C}$ D В A **Budget Services** County Manager Other County Purchasing Human **Department** Attorney Resources Director $\mathbf{or}$ Contracts OM Risk 10. COMMISSION ACTION: RECEIVED BY COUNTY ADMIN: **APPROVED** 1106/04 DENIED 10:55 GASC

DEFERRED

**OTHER** 

PA

COUNTY ADMIN





# DIVISION OF FLEET MANAGEMENT

To:

Janet Sheehan, Purchasing Director

From:

Marilyn L. Rawlings, Fleet Manager

Date:

4/15/2004

Re:

Mowing Tractors

Please prepare a Blue Sheet for the purchase of two (2) New Holland Tractors, Model-TS115A, for the Department of Transportation, Operation Division.

#### **ACTION REQUESTED:**

Approve the State Contract (#765-900-04-1) purchase of two (2) New Holland Tractors, Model-TS115A from Landig Tractor Co. Inc., for the Department of Transportation, Operation Division for a total cost of \$69,515.00.

#### WHY ACTION IS NECESSARY:

Board approval is required, as this expenditure will exceed \$50,000.

#### WHAT ACTION ACCOMPLISHES:

This purchase will provide the Department of Transportation with two (2) new reliable tractors that will be used to mow and maintain the County roadways. These new tractors will replace asset # 019571 and 019572, which have reached its life expectancy of 120 months and have also met all the replacement criteria from Fleet Management. (See attached documents)

Funds for this purchase are available from account string # PC5410117500.506430.

H:\Acquistion Specialist\Blue Sheets\Mowing Tractors for DOT Operations-2004.doc

#### MATERIAL REQUEST FORM



Landig Tractor Co., Inc. 6429 Causeway Blvd. Tampa, FL 33619

ORDER CONFIRMED BY: Drew Roemer

DELIVERY: 90-120 days

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DEPT# TOP S MOW - DOT Operations/ South Mowing (04-093) DEPT# TOP S MOW - DOT Operations/ South Mowing (04-095)

FLEET MANAGEMENT SPEC #	v Welst or	04-093	04-095	QTY:		UNIT PRICE
This PO is opened for DOT Opera purchase order is based off of Sta	tions to repla		nits, 019571 & 019572. Th	is	(= ), ()	
	2 mg fr	1			<b> </b>	,
New Holland Tractor, model-TS11 HP, 12X12 Transmission.	5A, model co	ode-BN15C2-101	I PKG. Cab with A/C, 95 I	<b>РТО</b> 2	\$	30,554.51
AG Tire Option, Rear-18.4 X 30 R1	, Front-10.00	X 16 R1.	(01)	. 2	\$	1,541.17
Two additional Hyd remote valves			(728252000)	2	\$	817.69
Front weight PKG.	Sec. and	· SPARINT	(729035000)	2	\$	432.24
Fuel tank guard.			(720131000)	2	\$	112.67
Front tool box.			(729990000)	2	\$	34.26
Flashing strobe light installed.			(0005)	2	\$	300.00
Service manauls.			(87040539)	2	\$	590.71
Parts manaul.			(87040539)	2	\$	246.31
Third set of keys.			(82030143)	6	\$	0.86
AM/FM stereo.			(ZAEVR100)	2	\$	125.36
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APPROVED

BY: Danny Brashear

Operations Manager

DATE: 04/14/04

### LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM (PLEASE PRINT OR TYPE)

1. Department/Division: (name) DoT/operations
(divison) Top-5 Maw (542/6)
2. Requested By: (print) Hass Phone #: Phone #:
3. Driver/Operator of this new piece of equipment: Mike DixoN
4. Days and hours this piece of equipment will be used: Mon / Thur 5 10 hr 5
5. Location the equipment will be parked: IN The Field
6. Will this be a take home vehicle? [ ] Yes [⋈] No
If yes: Asset #: 19571 Yr: 95 Make: Ford Model: 6640 Meter: 4352
8. What type of equipment or vehicle are you requesting?
Select all appropriate boxes:
[ ] Sedan [ ] Pickup truck [ ] ¼ Ton [ ] Van [ ] Excavator [ ] Gasoline [ ] Station Wagon [ ] Regular Cab [ ] ½ Ton [ ] Cargo [ ] 7 Passenger [ ] Diesel [ ] Sport Util Veh [ ] Extended Cab [ ] ¾ Ton [ ] Sliding Door [ ] 12 Passenger [ ] 4 Cylinder [ ] Mid-Size [ ] Crew Cab [ ] 1 Ton [ ] Swing Door [ ] 15 Passenger [ ] 6 Cylinder [ ] Full-Size [ ] Cab & Chassis [ ] Class 6 [ ] Utility Body A [ X] Tractor/Mower [ ] 8 Cylinder [ ] 2 Door [ ] 2 Wheel Drive [ ] Class 7 [ ] Flat Bed A [ ] Dual RW [ ] 10 Cylinder [ ] 4 Door [ ] 4 Wheel Drive B [ ] Class 8 [ ] Dump Truck A [ ] Single RW [ X] Other
Additional description for vehicles or equipment:
Road side Mousing in South Lee County  B Please provide detailed justification on separate sheet.
**NOTE** If you need any additional equipment added to this order, please list all the different items. We will order everything we can as one package. This will minimize the turn around time when the new equipment comes in.
9. What, if any, special options or accessories are required? Please check all appropriate options below and list any additional options on the lines below: i.e. lift gates, 50' telestick boom, emergency lighting package, light-bar, 60" hydraulic rotary mower, etc. Please attach brochures if applicable:
All County vehicles are ordered with the following standard options: Air Conditioning, AM/FM Radio, Automatic Transmission, Rear Anti-Lock Brakes.
**See Next Page for the options**
For Fleet Use Only.
Replacement Points: Maintenance- 10.0 Meter- 3.0 Age- 4.5 Total- 15.0
Replacement Points: Maintenance- 10.0 Meter- 3.0 Age- 4.5 Total- 15.0  Initials   S
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# LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM

(PLEASE PRINT OR TYPE)

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[ a ] CD Player	[ ] Spray in bed liner	[ ] Power Win/Locks	[ ] 4-Corner Strobes
[ ] Tires – All Terrain	[ & ] Long Bed	[ ] Floor – Carpet	[ ] Seats – Cloth
[ ] Tow Package	[ ] Short Bed	[] Floor - Rubber	[ ] Seats – Vinyl
[ ] Trailer Hitch Receiver	[ ] Cruise Control	[ ] Tool boxes A	[ ] Tinted Windows
		[ ] Lockable Tailgate	
[ ] Back Up Alarm	[ ] Cone Holder	[ ] Security Alarm [ ] Water Cooler Holder	[ ] Auxinary 12-voit Plug
[ ] Work Lights	[ ] Bulk Fuel Tank W/Pump	(Diesel or Unleaded) A	[ ] Steps
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[x] Front Weights	[ ] Rear Weights	[x] Flashing Work Lights	[X] Water Cooler Holder
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[ ] AM/FM/CD Radio	u Pagista di Kababatan Baratan	- <del>T</del> - <del>T</del>	
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### LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM (PLEASE PRINT OR TYPE)

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[ ] Other, Please Specify Account String		
If needed, please provide additional account strings: _		
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12. We are authorizing a purchase not to exceed: \$	36,000.	
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Price verification against State Co	ontract and Sheriff's Contract.	
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### LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM (PLEASE PRINT OR TYPE)

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	(divison) Top-S Mow (54216)
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	3. Driver/Operator of this new piece of equipment: <u>Je FF 5miTh</u>
	4. Days and hours this piece of equipment will be used: Mon/Thur 10 hrs
	5. Location the equipment will be parked: <u>IN The Field</u>
	6. Will this be a take home vehicle? [ ] Yes [>] No
	7. Is this a replacement equipment or vehicle?  X  Yes   No
5 (1986) 5 (1986)	If yes: Asset #: 19572 Yr: 95 Make: Ford Model: 6640 Meter: 5247
	8. What type of equipment or vehicle are you requesting?
w .	Select all appropriate boxes:
	[ ] Sedan [ ] Pickup truck [ ] ¼ Ton [ ] Van [ ] Excavator [ ] Gasoline [ ] Station Wagon [ ] Regular Cab [ ] ½ Ton [ ] Cargo [ ] 7 Passenger [ ] Diesel [ ] Sport Util Veh [ ] Extended Cab [ ] ¼ Ton [ ] Sliding Door [ ] 12 Passenger [ ] 4 Cylinder [ ] Mid-Size [ ] Crew Cab [ ] 1 Ton [ ] Swing Door [ ] 15 Passenger [ ] 6 Cylinder [ ] Full-Size [ ] Cab & Chassis [ ] Class 6 [ ] Utility Body A [ X] Tractor/Mower [ ] 8 Cylinder [ ] 2 Door [ ] 2 Wheel Drive [ ] Class 7 [ ] Flat Bed A [ ] Dual RW [ ] 10 Cylinder [ ] 4 Door [ ] 4 Wheel Drive B [ ] Class 8 [ ] Dump Truck A [ ] Single RW [ X] Other
•	Additional description for vehicles or equipment: Mowing Tractor is 110
	**NOTE** If you need any additional equipment added to this order, please list all the different items. We will order everything we can as one package. This will minimize the turn around time when the new equipment comes in.
	9. What, if any, special options or accessories are required? Please check all appropriate options below and list any additional options on the lines below: i.e. lift gates, 50' telestick boom, emergency lighting package, light-bar, 60" hydraulic rotary mower, etc. Please attach brochures if applicable:
	All County vehicles are ordered with the following standard options: Air Conditioning, AM/FM Radio, Automatic Transmission, Rear Anti-Lock Brakes.
	**See Next Page for the options**
	For Fleet Use Only.
	Replacement Points: Maintenance- 10.0 Meter- 2.4 Age- 4.5 Total- 15.0  Initials   S
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### LEE COUNTY GOVERNMENT, DIVISION OF FLEET MANAGEMENT EQUIPMENT AND VEHICLE REQUEST FORM (PLEASE PRINT OR TYPE)

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# Tractors, Mowers, & Cutters 765-900-04-1

Effective: 3/25/2004 through 2/28/2006



Rate this contract

Certification

Contract Administrator

Price Sheet

Ordering Instructions

Contract Documents

### 765-900-452 WHEEL TRACTOR, ALL-PURPOSE/UTILITY, CAB MODEL, REAR WHEEL DRIVE, 70 TO 99 PTO HP @ 540RPM

NOTE: This detailed specification is not complete unless it is used in conjunction with all conditions of the Technical Specifications.

#### **INTENDED USE**

USED FOR A VARIETY OF APPLICATIONS SUCH AS MOWING, PLOWING, TILLING, ETC. THESE ARE REAR WHEEL DRIVE, ALL-PURPOSE/UTILITY TRACTORS. THE CAB PROVIDES A TOTALLY CONTROLLED OPERATOR'S ENVIRONMENT FOR COMFORT AND PROTECTION.

ENGINE: Diesel engine, liquid or air-cooled. Dry type air cleaner, cold start aid, 12-volt electrical system, and standard exhaust system.

PERFORMANCE: PTO HP shall be at exactly 540 RPM for the Equipment bid. Submit latest Nebraska Test reports with Bid, if available. If Nebraska Test reports have not yet been published or if the Equipment bid has not been Nebraska Tested, enclose with Bid the Manufacturer's test data certifying compliance. Where necessary, use 1000 RPM data instead of 540 RPM data. FAILURE TO SUBMIT THIS DATA MAY RESULT IN THE BID BEING DISQUALIFIED

DRIVETRAIN: Rear wheel drive. Manufacturer's standard transmission. Differential lock and steering brakes.

REAR POWER TAKE-OFF: 540 RPM, independent rear PTO. Output shaft shall be covered with a safety shield.

AXLES: Manufacturer's standard front steering axle and rear axle.

CAB: Fully enclosed sound insulated cab with air conditioning and heater. Must meet the latest issues of either OSHA Standards or SAE requirements for ROPS (roll over protection structure).

ACCESSORIES: Standard instrumentation and lighting system. Electric backup alarm, electric horn, seat belt and SMV (slow moving vehicle) emblem. Hydraulic controlled three-point hitch with linkage stabilizers. Standard drawbar.

TIRES: Manufacturer's standard F2 tread front tires and R1 tread rear tires.

PAINT: Manufacturer's standard paint and color.

CONDITIONS: Equipment offered must be completely assembled, including options/accessories and shall have been thoroughly tested and ready for operation. Equipment must be equipped with <u>all</u> Manufacturers' standard components and accessories. It is preferred to have a PIN (Production Identification Number) system per the latest issue of SAE standards. At a minimum the Manufacturer's standard warranty for state and municipalities shall be provided. A copy of the warranty shall be provided with the Bid.

765-900-452

#### PRICE SHEET

#### CONTRACTOR AGCO CORP

#### MAKE MASSEY FERGUSON

List all specified Equipment of all-purpose/utility, cab model, rear wheel drive tractors, between 70 and 99 PTO HP that can be offered for the same percentage discount bid.

SPECIFIED EQUIPMENT:

MF481 @ 70 PTO HP, MF491 @ 77 PTO HP, MF492 @ 85 PTO HP, MF5445 @ 70 PTO HP, MF5455 @ 80 PTO HP, MF5460 @ 90 PTO HP, MF6465 @ 95 PTO HP

\*DISCOUNT F.O.B. CONTRACTOR

PERCENTAGE DISCOUNT FOR EQUIPMENT OFFERED

\$100.00

31% (9)

\*\* Date of Manufacturer's current published retail price list:

01/01/04 (400 SERIES), 11/14/03 (5400 SERIES), 10/10/03 (6400 SERIES)

Approximate delivery time required after receipt of Purchase Order: 150 DAYS

Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

25% Discount

\*\* Date of Manufacturer's current published retail price list: 01/01/04 (400 SERIES), 11/14/03 (5400 SERIES), 10/10/03 (6400 SERIES)

Percentage discount off the Manufacturer's current published retail price list for implements/equipment compatible for the Equipment offered.

25% Discount

\*\* Date of Manufacturer's current published retail price list: 09/26/03, 10/17/03 (MASSEY FERGUSON PRODUCTS)

\*\*ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

THIS IS A MULTIPLE AWARD CONTRACT. THE GREATEST PERCENTAGE DISCOUNT MAY NOT PROVIDE THE LOWEST PRICE FOR THE EQUIPMENT OFFERED. IT IS STRONGLY RECOMMENDED THAT THE PURCHASER OBTAIN CURRENT RETAIL PRICE SHEETS AND QUOTES FROM THE CONTRACTOR(S) TO DETERMINE THE LOWEST PRICE FOR DESIRED EQUIPMENT.

**OPTION CODING:** 

765-900-453 - Option Number

NOTE: The options below apply to the Equipment offered.

<sup>\*</sup>Discount for pickup by the ordering agency at Contractor's place of business.

Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

PRICE: 250.00

O010 Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

PRICE: 2,000.00

765-900-452

PRICE SHEET

#### CONTRACTOR BRIGGS EQUIPMENT

MAKE CASE IH

List all specified Equipment of all-purpose/utility, cab model, rear wheel drive tractors, between 70 and 99 PTO HP that can be offered for the same percentage discount bid.

#### SPECIFIED EQUIPMENT:

JX85 @ 72 PTO HP, JX95 @ 80 PTO HP, JX90U @ 76 PTO HP, JX100U @ 82 PTO HP, MXU110 @ 95 PTO HP, MXM120 @ 95 PTO HP

\*DISCOUNT F.O.B. CONTRACTOR

PERCENTAGE DISCOUNT FOR EQUIPMENT OFFERED

\$75.00

30% (9)

\*\* Date of Manufacturer's current published retail price list: 11/01/03 (JX SERIES), 08/01/03 (JXU SERIES), 05/15/03 (MXU SERIES), 02/17/03 (MXM SERIES)

Approximate delivery time required after receipt of Purchase Order: 90 DAYS

Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

25% Discount

\*\* Date of Manufacturer's current published retail price list: 11/01/03 (JX SERIES), 08/01/03 (JXU SERIES), 05/15/03 (MXU SERIES), 02/17/03 (MXM SERIES)

Percentage discount off the Manufacturer's current published retail price list for implements/equipment compatible for the Equipment offered.

765-900-452 Page 4 of 12

20% Discount

\*\* Date of Manufacturer's current published retail price list:

09/29/03 (CASE IH COTTON HARVESTING PRODUCTS), 11/21/02

& 04/21/03 (CASE IH GRAIN HARVESTING PRODUCTS),

07/22/03 (CASE IH HAY & FORAGE PRODUCTS), 08/19/03 (CASE IH MATERIAL HANDLING PRODUCTS), 06/06/03 (CASE IH SOIL PREPARATION, YIELD-TILL, PLANTING/SEEDING PRODUCTS)

\*\*ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

THIS IS A MULTIPLE AWARD CONTRACT. THE GREATEST PERCENTAGE DISCOUNT MAY NOT PROVIDE THE LOWEST PRICE FOR THE EQUIPMENT OFFERED. IT IS STRONGLY RECOMMENDED THAT THE PURCHASER OBTAIN CURRENT RETAIL PRICE SHEETS AND QUOTES FROM THE CONTRACTOR(S) TO DETERMINE THE LOWEST PRICE FOR DESIRED EQUIPMENT.

**OPTION CODING:** 

765-900-453 — Option Number

NOTE: The options below apply to the Equipment offered.

0005

Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

PRICE: 300.00

0010

Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

PRICE: 1,075.00

765-900-452

PRICE SHEET

CONTRACTOR COBB'S TRIANGLE TRACTOR

MAKE NEW HOLLAND

List all specified Equipment of all-purpose/utility, cab model, rear wheel drive tractors, between 70 and 99 PTO HP that can be offered for the same percentage discount bid.

SPECIFIED EQUIPMENT:

TL90 (STD) @ 76 PTO HP, TL100 (STD) @ 82 PTO HP

\*DISCOUNT F.O.B. CONTRACTOR

PERCENTAGE DISCOUNT FOR EQUIPMENT OFFERED

\$400.00

28% (9)

<sup>\*</sup>Discount for pickup by the ordering agency at Contractor's place of business.

765-900-452 Page 5 of 12

\*\* Date of Manufacturer's current published retail price list: 08/01/03

Approximate delivery time required after receipt of Purchase Order: 60-150 DAYS

Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

20% Discount

\*\* Date of Manufacturer's current published retail price list: 08/01/03

Percentage discount off the Manufacturer's current published retail price list for implements/equipment compatible for the Equipment offered.

10% Discount

\*\* Date of Manufacturer's current published retail price list: 02/03/03, 09/01/03 (NEW HOLLAND PRODUCTS)

THIS IS A MULTIPLE AWARD CONTRACT. THE GREATEST PERCENTAGE DISCOUNT MAY NOT PROVIDE THE LOWEST PRICE FOR THE EQUIPMENT OFFERED. IT IS STRONGLY RECOMMENDED THAT THE PURCHASER OBTAIN CURRENT RETAIL PRICE SHEETS AND QUOTES FROM THE CONTRACTOR(S) TO DETERMINE THE LOWEST PRICE FOR DESIRED EQUIPMENT.

OPTION CODING:

765-900-453 – Option Number

NOTE: The options below apply to the Equipment offered.

Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

PRICE: 150.00

O010 Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

PRICE: 450.00

765-900-452

PRICE SHEET

#### CONTRACTOR CREEL TRACTOR COMPANY

MAKE NEW HOLLAND

List all specified Equipment of all-purpose/utility, cab model, rear wheel drive tractors, between 70 and 99 PTO HP that can be offered for the same percentage discount bid.

SPECIFIED EQUIPMENT: TM120 @ 95 PTO HP

<sup>\*</sup>Discount for pickup by the ordering agency at Contractor's place of business.

<sup>\*\*</sup>ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

765-900-452 Page 6 of 12

#### \*DISCOUNT F.O.B. CONTRACTOR

### PERCENTAGE DISCOUNT FOR EQUIPMENT OFFERED

\$250.00

31.6% (9)

\*\* Date of Manufacturer's current published retail price list: 05/20/02

Approximate delivery time required after receipt of Purchase Order: 60-150 DAYS

Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

24% Discount

\*\* Date of Manufacturer's current published retail price list: 05/20/02

Percentage discount off the Manufacturer's current published retail price list for implements/equipment compatible for the Equipment offered.

10% Discount

\*\* Date of Manufacturer's current published retail price list: 09/01/03, 02/03/03 (NEW HOLLAND PRODUCTS)

\*\*ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

THIS IS A MULTIPLE AWARD CONTRACT. THE GREATEST PERCENTAGE DISCOUNT MAY NOT PROVIDE THE LOWEST PRICE FOR THE EQUIPMENT OFFERED. IT IS STRONGLY RECOMMENDED THAT THE PURCHASER OBTAIN CURRENT RETAIL PRICE SHEETS AND QUOTES FROM THE CONTRACTOR(S) TO DETERMINE THE LOWEST PRICE FOR DESIRED EQUIPMENT.

OPTION CODING:

765-900-453 – Option Number

NOTE: The options below apply to the Equipment offered.

Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

PRICE: 250.00

O010 Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

PRICE: 750.00

765-900-452

PRICE SHEET

<sup>\*</sup>Discount for pickup by the ordering agency at Contractor's place of business.



MAKE NEW HOLLAND

List all specified Equipment of all-purpose/utility, cab model, rear wheel drive tractors, between 70 and 99 PTO HP that can be offered for the same percentage discount bid.

SPECIFIED EQUIPMENT:

TL100 (DELUXE) @ 82 PTO HP, TS100A (STD,PLUS & DELUXE) @ 80 PTO HP, TS115A (STD, PLUS & DELUXE) @ 95 PTO HP

\*DISCOUNT F.O.B. CONTRACTOR

PERCENTAGE DISCOUNT FOR EQUIPMENT OFFERED

\$500.00

34.11% (9)

\*\* Date of Manufacturer's current published retail price list:

08/01/03 (TL MODELS), 05/01/03 (TS MODELS)

Approximate delivery time required after receipt of Purchase Order: 150 DAYS

Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

34.11% Discount

\*\* Date of Manufacturer's current published retail price list: 08/01/03 (TL MODELS), 05/01/03 (TS MODELS)

Percentage discount off the Manufacturer's current published retail price list for implements/equipment compatible for the Equipment offered.

6% Discount

\*\* Date of Manufacturer's current published retail price list: 09/01/03, 02/03/03 (NEW HOLLAND PRODUCTS)

\*\*ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

THIS IS A MULTIPLE AWARD CONTRACT. THE GREATEST PERCENTAGE DISCOUNT MAY NOT PROVIDE THE LOWEST PRICE FOR THE EQUIPMENT OFFERED. IT IS STRONGLY RECOMMENDED THAT THE PURCHASER OBTAIN CURRENT RETAIL PRICE SHEETS AND QUOTES FROM THE CONTRACTOR(S) TO DETERMINE THE LOWEST PRICE FOR DESIRED EQUIPMENT.

OPTION CODING:

765-900-453 - Option Number

NOTE: The options below apply to the Equipment offered.

Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

<sup>\*</sup>Discount for pickup by the ordering agency at Contractor's place of business.

PRICE: 300.00

0010 Special:

Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

PRICE: 750.00

765-900-452

PRICE SHEET

#### CONTRACTOR RING POWER EOUIPMENT CO

MAKE CHALLENGER

List all specified Equipment of all-purpose/utility, cab model, rear wheel drive tractors, between 70 and 99 PTO HP that can be offered for the same percentage discount bid.

SPECIFIED EQUIPMENT:

MT445B @ 70 PTO HP, MT455B @ 80 PTO HP, MT465B @ 90 PTO HP, 525B @ 95 PTO HP

\*DISCOUNT F.O.B. CONTRACTOR

PERCENTAGE DISCOUNT FOR EQUIPMENT OFFERED

\$100.00

31% (9)

\*\* Date of Manufacturer's current published retail price list: 11/19/03 (MT400SERIES), 10/01/03 (MT500SERIES)

Approximate delivery time required after receipt of Purchase Order: 90 DAYS

Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

20% Discount

\*\* Date of Manufacturer's current published retail price list: 11/19/03 (MT400 SERIES), 10/01/03 (MT500SERIES)

Percentage discount off the Manufacturer's current published retail price list for implements/equipment compatible for the Equipment offered.

20% Discount

\*\* Date of Manufacturer's current published retail price list: 07/01/03 (LAND PRIDE PRODUCTS)

THE FOLLOWING LAND PRIDE PRODUCTS ARE OFFERED FOR A 30% DISCOUNT IN THE CONTRACRT: MODEL FM3072 IS OFFERED IN 765-430-100; MODEL RC5010 IS OFFERED IN 765-640 332; MODEL RCB6015 IS OFFERED IN 765-640-440; MODEL RCP25 IS OFFERED IN 765-650-500.

<sup>\*</sup>Discount for pickup by the ordering agency at Contractor's place of business.

<sup>\*\*</sup>ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

THIS IS A MULTIPLE AWARD CONTRACT. THE GREATEST PERCENTAGE DISCOUNT MAY NOT PROVIDE THE LOWEST PRICE FOR THE EQUIPMENT OFFERED. IT IS STRONGLY RECOMMENDED THAT THE PURCHASER OBTAIN CURRENT RETAIL PRICE SHEETS AND QUOTES FROM THE CONTRACTOR(S) TO DETERMINE THE LOWEST PRICE FOR DESIRED EQUIPMENT.

OPTION CODING:

765-900-452

765-900-453 – Option Number

NOTE: The options below apply to the Equipment offered.

Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

PRICE: 200.00

O010 Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

PRICE: 1,800.00\*

\*SEE MANUFACTURER'S STANDARD YELLOW BEFORE REQUESTING THIS OPTION

765-900-452

PRICE SHEET

#### CONTRACTOR PIPPIN TRACTOR & EQUIP, INC

MAKE KUBOTA

List all specified Equipment of all-purpose/utility, cab model, rear wheel drive tractors, between 70 and 99 PTO HP that can be offered for the same percentage discount bid.

SPECIFIED EQUIPMENT:

M8200 C3/C1/CCS3/CCS1 @ 73 PTO HP, M9000 C1/C3 @ 80 PTO HP, M105 SHC @ 93 PTO HP, M110 FC/FC1 @ 92 PTO HP, M120 FC/FC1 @ 99 PTO HP

\*DISCOUNT F.O.B. CONTRACTOR

PERCENTAGE DISCOUNT FOR EQUIPMENT OFFERED

\$100.00

28.5% (9)

\*\* Date of Manufacturer's current published retail price list: 06/01/03 (M8200, M9000, M110, M120), 09/22/03 (M105)

Approximate delivery time required after receipt of Purchase Order: 30-120 DAYS

765-900-452 Page 10 of 12

Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

28.5% Discount

\*\* Date of Manufacturer's current published retail price list: 06/01/03 (M8200, M9000, M110, M120), 09/22/03 (M105)

Percentage discount off the Manufacturer's current published retail price list for implements/equipment compatible for the Equipment offered.

28.5% Discount

\*\* Date of Manufacturer's current published retail price list: 06/01/03 (KUBOTA PRODUCTS)

\*\*ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

THIS IS A MULTIPLE AWARD CONTRACT. THE GREATEST PERCENTAGE DISCOUNT MAY NOT PROVIDE THE LOWEST PRICE FOR THE EQUIPMENT OFFERED. IT IS STRONGLY RECOMMENDED THAT THE PURCHASER OBTAIN CURRENT RETAIL PRICE SHEETS AND QUOTES FROM THE CONTRACTOR(S) TO DETERMINE THE LOWEST PRICE FOR DESIRED EQUIPMENT.

OPTION CODING:

765-900-453 – Option Number

NOTE: The options below apply to the Equipment offered.

Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

PRICE: 295.00

O010 Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

PRICE: 450.00

765-900-452

PRICE SHEET

CONTRACTOR JOHN DEERE COMPANY

MAKE JOHN DEERE

<sup>\*</sup>Discount for pickup by the ordering agency at Contractor's place of business.

List all specified Equipment of all-purpose/utility, cab model, rear wheel drive tractors, between 70 and 99 PTO HP that can be offered for the same percentage discount bid.

SPECIFIED EQUIPMENT:

5520 @ 75 PTO HP, 5520N @ 75 PTO HP, 6215 @ 72 PTO HP, 6415 @ 85 PTO HP, 6615 @ 95 PTO HP, 6220 @ 72 PTO HP, 6320 @ 80 PTO HP, 6420 @ 90 PTO HP, 7220 @ 95 PTO HP

\*DISCOUNT F.O.B. CONTRACTOR

PERCENTAGE DISCOUNT FOR EQUIPMENT OFFERED

\$0.00

**27%** (9)

\*\* Date of Manufacturer's current published retail price list: 11/01/03

Approximate delivery time required after receipt of Purchase Order: 60-180 DAYS

Percentage discount off the Manufacturer's current published retail price list for options/accessories for the Equipment offered.

27% Discount

\*\* Date of Manufacturer's current published retail price list: 11/01/03

Percentage discount off the Manufacturer's current published retail price list for implements/equipment compatible for the Equipment offered.

27% Discount

\*\* Date of Manufacturer's current published retail price list: 11/01/03 (JOHN DEERE PRODUCTS)

\*\*ALL DATES MUST BE FOR THE CURRENT PUBLISHED RETAIL PRICE LIST

THIS IS A MULTIPLE AWARD CONTRACT. THE GREATEST PERCENTAGE DISCOUNT MAY NOT PROVIDE THE LOWEST PRICE FOR THE EQUIPMENT OFFERED. IT IS STRONGLY RECOMMENDED THAT THE PURCHASER OBTAIN CURRENT RETAIL PRICE SHEETS AND QUOTES FROM THE CONTRACTOR(S) TO DETERMINE THE LOWEST PRICE FOR DESIRED EQUIPMENT.

OPTION CODING:

765-900-453 – Option Number

NOTE: The options below apply to the Equipment offered.

Warning light, strobe (may be provided and installed by the dealer if not available from the Manufacturer). Four way flashing lights are not acceptable.

PRICE: 200.00

<sup>\*</sup>Discount for pickup by the ordering agency at Contractor's place of business.

O010 Special state color, DOT Yellow (DuPont # L9069A) (may be dealer painted if factory painting is not available). NOTE: the entire unit, including options/accessories, shall be painted the same color.

PRICE: 2,000.00



# Landig Tractor Co., Inc.

6429 Causeway Blvd. Tampa, FL 33619 813-623-3673 FAX: 813-628-4282 www.landigtractor.com



**TOLL FREE (800)843-6364** 

### FLORIDA STATE CONTRACT QUOTATION

STATE CONTRACT # 765-900-04-1

4/12/2004

PREPARED FOR:
LEE COUNTY FLEET MANAGEMENT

ATTN: DANNY

PREPARED BY: DREW ROEMER droemer@landigtractor.com CELL- (941)915-9945

#### TWO(2) NEW HOLLAND T8116A TRACTORS

QTY.	COMMODITY	DESCRIPTION	RETAIL PRICE EACH	CONTRACT PERCENT DISCOUNT	DISCOUNT PRICE EACH	PRICE
2	765-900-452	TS115A 2WD CAB TRACTOR	\$46,372.00	34.11%	\$30,554.51	\$61,109.02
	A TO A	MODEL CODE BN15C2-101 PK	<u> </u>	<u> </u>		
12 X 12	TRANSMISSION	- CAB W/ AIR CONDITIONING	- 95 PTO HO	PRSEPOWER		
		RANTY (FIVE YEAR EXTENDE				
2	01	AG TIRE OPTION	\$2,339.00	34.11%	\$1,541.17	\$3,082.33
		18.4 X 30 R1 REAR				
		10.00X16 R1 FRONT				
2	728252000	TWO ADD'L REMOTES	\$1,241.00	34.11%	\$817.69	\$1,635.39
2	729035000	FRONT WEIGHT PKG	\$656,00	34.11%	\$432.24	\$864,48
2	720131000	FUEL TANK GUARD	\$171.00	34.11%	\$1 <u>12.67</u>	\$225,34
2	729990000	FRONT TOOL BOX	\$52.00	34.11%	\$34.26	\$68.53
2	0005	FLASHING LIGHT	\$300.00	NET	\$300.00	\$600.00
2	87040427	SERVICE MANUAL	\$628.42	6.00%	\$590.71	\$1,181.43
2	87040539	PARTS MANUAL	\$262.03	6.00%	\$246.31	\$492.62
6	82030143	ADD'L IGNITION KEY	\$0.91	6.00%	\$0.86	\$5.13
2	ZAEVR100	AM/FM STEREO	\$133,36	6.00%	\$125.36	\$250.72
					TOTAL-	\$69,514. <u>99</u>

PRICE INCLUDES ALL STANDARD EQUIPMENT AND BACKUP ALARM PER CONTRACT











# EQUIPMENT HISTORY COST & QTY PER METER

PAGE:

4/14/2004

DATE: TIME:

12.34

Report based on information from 4/1/2000 - 3/31/2004, grouped by Equipment Class, presented in EQUIPMENT TOTALS format

Farm Tractor, Diesel - Large

Asset #	Year	Make	Model	Department	Current Odometer	Fuel CPM	Maint & Repair CPM	Accident CPM	Operating CPM	Total CPM
019571	1995	FORD	6640	TOP S MOW	4526	0.000	10.668	0.084	\$10.668	\$10.752
019572	1995	FORD	6640	TOP S MOW	5425	0.000	4.536	0.057	\$4.536	\$4.593
019865	1999	NEW HOLLAND	TS-110	TOP S MOW	2407	0.000	5.149	0.000	\$5.149	\$5.149
019866	1999	NEW HOLLAND	TS-110	TOP S MOW	4352	0.000	5.012	0.000	\$5.012	\$5.012
019867	1999	NEW HOLLAND	TS-110	TOP LEHIGH	3190	0.030	3.980	0.000	\$4.010	\$4.010
019868	1999	NEW HOLLAND	TS-110	TOP LEHIGH	3159	0.000	2.923	0.000	\$2.923	\$2.923
019869	1999	NEW HOLLAND	TS-110	TOP NMOW	2631	0.461	4.789	0.000	\$5.250	\$5.250
031949	1998	NEW HOLLAND	TS-110	TOP LEHIGH	3756	0.016	6.988	0.000	\$7.004	\$7.004
031983	1999	NEW HOLLAND	TS-110	TOP S MOW	4137	0.000	4.357	0.000	\$4.357	\$4.357
031994	1999	NEW HOLLAND	TS-110	TOP NMOW	2255	0.103	7.268	0.000	\$7.371	\$7.371
045507	2002	NEW HOLLAND	TS-110	TOP LEHIGH	863	0.059	4.832	0.000	\$4.891	\$4.891
045522	2003	NEW HOLLAND	TS-110	TOP LEHIGH	884	0.000	2.532	0.000	\$2.532	\$2.532

These two tractors are nine (9) years old and parts availability is starting to become an issue. New Holland bought out Ford

Down time is also major factor. The average down time for these machines is 52-hours per year. 019571 has an average of 6 hours and 019572 has an average of 89-hours per year.

019571- Maintenance cost to date - \$59,605.74. New cost - \$25,987.00.	229%
019572 - Maintenance cost to date - \$42,185.47. New cost - \$25,987.00.	162%

	019571	019572	
Age	4.7	4.7	Based on 120 months of life.
Maintenance	10.0	10.0	Based on 50% of the new cost.
Meter	4.5	5.0	Based on 5,000 hours.
Total	19.2	19.7%,	



LEE COUNTY FLEET MANAGEMENT

FSR0309

#### DOWNTIME BY VEHICLE

PAGE: DATE:

4/14/2004

TIME:

12:43

UNDEFINED	I-DOWNTIME	DOWNTIME	E/TIME DT STATUS	START DATE/TIME END DATE/TIME	WO#	EQUIP#
0:0	84:26	121:54	TOTALS FOR EQUIPMENT: 031994	TO		
0:0	92:12	(246:37)	TOTALS FOR EQUIPMENT: 019571	19572		19571
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0:0	118:43	299:3	TOTALS FOR EQUIPMENT: 019865	S.O TO	Meler	4,5
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#### REPORT PARAMETERS

ECO: WORK ORDER COMPANY RANGE:

STATUS START DATE RANGE:

EQ: EQUIPMENT NUMBER RANGE:
DPN: WORK ORDER DEPARTMENT RANGE:

WST: WORK ORDER STATUS RANGE:

001 to 001

4/1/2000 to 3/31/2004

ALL EQUIPMENT

TOP to TOP Z

ALL STATUS'

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DOWNTIME BY VEHICLE
LEE COUNTY FLEET MANAGEMENT FSR0309

4/14/2004 12:43

PAGE: DATE: TIME:

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DOWNTIME		440:7	395:56	39:24	328:43	103:31	680:37	359:18	222:16	79:59	1,09:7	8:45	201:3	103:17	194:18
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