

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20040826

1. REQUESTED MOTION:

ACTION REQUESTED: Approve the award of the following projects to Wesco Turf Supply: IX040525, the purchase of one (1) Toro Ground Master 3500-D mower and purchase one (1) Toro Workman 1100 in the Florida State contract amount of \$29,508.50. Also approve the award of IT040526 for three (3) Toro Sand Pro 3020 and one (1) Toro Top Dresser 2500 at the competitively quoted price of \$40,386.57. Grand total: \$69,895.07. Approval is also requested to expend a not to exceed amount of \$10,000. for any additional Toro equipment needed by Parks for the rest of this fiscal year.

WHY ACTION IS NECESSARY: Board approval is required for purchases exceeding \$50,000.

WHAT ACTION ACCOMPLISHES: This purchase will provide the Parks with new equipment to maintain their ball fields. A savings to tax payers via the informal quote: \$5,339.43.

**2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #**

C11A

3. MEETING DATE:

07-27-2004

4. AGENDA:

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. AC-4-1
- CODE
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER
- B. DEPARTMENT Parks and Recreation
- C. DIVISION

BY: John Yarbrough, Director

John Yarbrough

BACKGROUND: On June 16, 2004, the Division of Purchasing received a request from the Division of Fleet Management to purchase six new pieces of Toro field equipment for the Department of Parks and Recreation.

Funding is available from account string #KH5722015500.506430

Please see attachments:

- (1) Memo from Department
- (2) Tab Sheet
- (3) State Contract Information and quotes
- (4) Four (4) Informal Quotes

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>M. ...</i>	<i>7-21-04 PA</i>			<i>[Signature]</i>	<i>OA</i>	<i>OM</i>	<i>Risk</i>	<i>GC</i>	<i>[Signature]</i>
					<i>6/28/04</i>	<i>6/29/04</i>	<i>6/29/04</i>	<i>6/29/04</i>	

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty
Date: *6/28/04*
Time: *11:50*
Forwarded To:
Co. Admin
6/28/04

RECEIVED BY
COUNTY ADMIN *CR*
6/28/04
5:10pm
COUNTY ADMIN
FORWARDED TO:
7/1/04
12:20pm

HS



LEE COUNTY

DIVISION OF
FLEET MANAGEMENT

To: Janet Sheehan, Purchasing Director
From: Marilyn L. Rawlings, Fleet Manager *MR*
Date: 6/16/2004
Re: Toro Equipment

Please prepare a Blue Sheet for the purchase of six (6) New pieces of Toro field equipment for the Department of Parks & Recreation.

ACTION REQUESTED:

Approve the State Contract (#515-630-03-01) to purchase one (1) new Toro Ground-master 3500-D mower and State Contract (~~#670-840-600~~) to purchase one (1) new Toro Workman 1100 in the amount of \$29,508.50. Approve the Non-Contracted items, three (3) Toro Sand Pro 3020 and one (1) Toro Top Dresser 2500 in the amount of \$40,386.57, for a total of \$69,895.07 to Wesco Turf Supply. Also approve the expenditure of not-to-exceed amount of \$10,000.00 to cover any additional Toro equipment needed by Parks & Recreation for the rest of this fiscal year. (See attachment for a break down of the equipment).

*#570-840-400 PA
6-21-04*

WHY ACTION IS NECESSARY:

Board approval is required, as this expenditure will exceed \$50,000.

WHAT ACTION ACCOMPLISHES:

This purchase will provide the Department of Parks & Recreation with new equipment to maintain their ball fields.

Funds for this purchase are available from account string #:

KH5722015500.506430 - \$69,895.07

H:\Acquisition Specialist\Blue Sheets\Toro Equipment For Parks & Rec-2004.doc

TORO EQUIPMENT FOR PARKS & REC THAT NEEDS TO GO TO THE BOARD FOR APPROVAL

Fleet Spec #	Replaced Asset #	Make Model	Cost	State Contract?	Department	Location	Department Account #
04-172	NEW	Toro Topdresser 2500	\$ 7,997.85	NO	PARKS 155	3-Oaks Park	KH5722015500.506430
04-173	NEW	Toro Sand Pro 3020 with Rahn Groomer	\$10,806.98	NO	PARKS 155	Estro Park	KH5722015500.506430
04-174	NEW	Toro Workman 1100	\$ 5,053.00	YES	PARKS 155	Estro Park	KH5722015500.506430
04-194	NEW	Toro Sand Pro 3020 with Rahn Groomer	\$10,806.98	NO	PARKS 155	Rutenburg Park	KH5722015500.506430
04-196	NEW	Toro Sand Pro 3020 with finish grader	\$10,774.76	NO	PARKS 155	Bay Oaks Parks	KH5722015500.506430
04-197	NEW	Toro Groundmaster 3500-D	\$24,455.50	YES	PARKS 155	Bay Oaks Parks	KH5722015500.506430

State Contract \$29,508.50
 Non-State Contract \$40,386.57
 Grand Total: **\$69,895.07**

PRICE QUOTES FROM THREE VENDORS

Fleet Spec #	Replaced Asset #	Make Model	Jerry Plate		
			Wesco Turf	Turf	Hector Turf
04-172	NEW	Toro Topdresser 2500	\$ 7,997.85	\$ 8,477.72	\$ 9,119.00
04-173	NEW	Toro Sand Pro 3020 with Rahn Groomer	\$10,806.98	\$11,455.39	\$ 12,179.00
04-194	NEW	Toro Sand Pro 3020 with Rahn Groomer	\$10,806.98	\$11,455.39	\$ 12,179.00
04-196	NEW	Toro Sand Pro 3020 with finish grader	\$10,774.76	\$11,421.24	\$ 12,249.00
Total:			\$40,386.57	\$42,809.74	\$ 45,726.00
Total Savings:				\$ 2,423.17	\$ 5,339.43

ATTACHMENT 2

Lawn Equipment **ATTACHMENT 3**

515-630-03-1

Effective: 6/9/2003 through 5/20/2005

Certification
Contract Administrator
Price Sheet
Ordering Instructions
Contract Documents

Contractors

- | | |
|---|--|
| <u>Ariens Company</u> | <u>www.ariens.com</u> |
| <u>Ariens Company (Gravely)</u> | <u>www.ariens.com</u> |
| <u>Disbrow Enterprises, Inc.</u> | |
| <u>Excel Industries, Inc.</u> | |
| <u>Ferris Industries, Inc.</u> | <u>www.ferrisindustries.com</u> |
| <u>Garden Service and Sales, Inc.</u> | |
| <u>Gulf Coast Tractor and Equipment</u> | |
| <u>John Deere Company</u> | <u>www.johndeere.com</u> |
| <u>Kilpatrick Turf Equipment, Inc.</u> | <u>www.kilpatrickco.com</u> |
| <u>Kut-Kwik Corporation</u> | <u>www.kut-kwik.com</u> or <u>www.brush-master.com</u> |
| <u>Mulvaney's, Inc.</u> | |
| <u>Roberts Supply, Inc.</u> | <u>www.robertssupply.com</u> |
| <u>Sarlo Power Mowers, Inc.</u> | |
| <u>Stihl Southeast, Inc.</u> | |
| <u>Tresca Equipment Company</u> | <u>www.tresca.com</u> |
| <u>Wesco Turf Supply, Inc</u> | |

ORDERING INSTRUCTIONSCONTRACTOR: Wesco Turf Supply, Inc.SPURS VENDOR NUMBER: F522120964001

Please identify the person who will be responsible for administering the Contract on your behalf if award is made, and include an emergency contact phone number:

Name: Brad Reano
 Title: Vice President Sales
 Street Address: 300 Technology Park, Lake Mary, FL 32746
 E-mail Address: brad.reano@wtsupply.com
 Phone Number(s): 407-333-3600 800-393-3366
 Fax Number: 407-333-9246

If the person responsible for answering questions about the bid is different from the person identified above, please provide the same information for that person.

Name: _____
 Title: _____
 Street Address: _____
 E-mail Address: _____
 Phone Number(s): _____
 Fax Number: _____

Ordering Information:

Please provide the following information about where Customers should direct orders. You must provide a regular mailing address. If equipped to receive purchase orders electronically, you may also provide an Internet address.

Spurs Information Number: F522120964001
 Name: Brad Reano
 Title: Vice President Sales
 Street Address or P.O. Box: 300 Technology Park
 City, State, Zip: Lake Mary, FL 32746
 Phone Number: 407-333-3600
 Toll Free Number: 800-393-3366
 Ordering Fax Number: 407-333-9246
 Internet Address: wtsupply@wtsuply.com
 Federal ID Number: 522120964
 Remit Address: 300 Technology Park
 City, State, Zip: Lake Mary, FL 32746

NOTE: Duplicate as necessary for multiple ordering locations.

AUTHORIZED SERVICING DEALER LIST

LIST BELOW ONE OR MORE IN-STATE REPRESENTATIVES, INCLUDING MAILING ADDRESSES AND TELEPHONE NUMBERS.

NAME ADDRESS & PHONE NO.

For Local Authorized Servicing Dealer List Call 800-393-3366 or Fax 407-333-9246

CONTRACTOR NAME: Wesco Turf Supply, Inc.

PUR 7078 (04/96)

PRICE SHEET

LAWN EQUIPMENT

**PERCENT (%)
DISCOUNT**

MANUFACTURER OR BRAND NAME:

TORO

Price Sheet Number and Date: Products 11-1-02

Discount to be used with Price List: 21% (34)

Parts Price List Number and Date: Parts List 11-1-02

Discount to be used with Parts Price List: 0%

Attachments/Accessory Price Sheet Number and Date: Optional Acces. 11-1-02

Discount to be used with Attachments/Accessory Price List: 15%

CONTRACTOR: Wesco Turf Supply, Inc.

Commercial Products Price List

Effective November 1, 2003 - October 31, 2004

GROUNDMASTER 3500-D				
Model Number	Description	Requirements	Wgt. (lbs.)	Suggested Retail
COMPONENTS				
<u>Traction Unit</u>				
30821	Groundsmaster 3500-D (includes all 3 decks)			\$ 30,481.00
<u>Seats</u>				
03224	Standard Seat	Required		\$ 313.00
OPTIONAL ACCESSORIES				
30707	Arm Rest Kit			\$ 133.00
105-4089	High Height of Cut Blade*			\$ 16.98
30828	Mulching Kit (order 1 per deck, traction unit serial #'s 220000501 & newer)*			\$ 44.00
30829	Roller Scraper Kit (order 1 per deck)			\$ 33.00
30824	Mulching Kit * (for 3 decks; traction unit serial numbers 220000500 and before)			\$ 168.00
30827	Contour Plus 27" Replacement Deck (Replacement deck for traction unit serial numbers 220000501 and newer)			\$ 1,603.00
* Do not use High Height of Cut Blade (#105-4089) with Mulching Kit				
To achieve 72" width of cut, add 2 new lift arms:				
95-8553	RH Lift Arm Assy.			\$ 178.98
95-8554	LH Lift Arm Assy.			\$ 178.98



June 2, 2004

WESCO TURF, INC.
2101 Cantu Court / Sarasota, Florida 34232-6242
941.377.6777 800.486.8873 Facsimile 941.371.2967

Mr. Danny Braesher
Lee County Fleet Management
2955 Van Buren Street
Fort Myers, FL 33916

Re: Lynn Hall Park

Dear Mr. Braesher;

Per your request, I am pleased to submit a quotation on the following equipment.

<u>Qty.</u>	<u>Model</u>	<u>Description</u>	<u>State Contract Price</u>	<u>H.O.C.</u>
1	30821	Groundsmaster 3500-D	\$ 23,607.57	_____
1	03224	Standard Seat	\$ 242.53	
1	30707	Arm Rest Kit	\$ 103.49	
3	30828	Mulching Kit	\$ 101.91	
1	Canopy-RM3100	RM 3100-D Canopy	\$ 400.00	none contract item
3		Extra Keys	No Charge	
2		Extra Operator and Parts Manuals	No Charge	
Total Price for 1 Unit			<u>\$ 24,455.50</u>	

State Contract Number - 515-630-03-01 - Mowers

Ordering Address

Please make all purchase orders out to:

Wesco Turf Supply
Attn: Florida State Contract
300 Technology Park
Lake Mary, FL 32746

The above quote meets or exceeds ANSI Safety Specification. Toro Commercial Equipment carries a two-year or 1500 hour warranty. Also included in the pricing is training as needed for your Service Technicians. Time of delivery may vary; please check when placing order.

Payment Information

Please send checks to:

Wesco Turf Supply
P.O. Box 862087
Orlando, FL 32886-2087

04-197

Small Utility Vehicles, ATVs & Motorcycles

070-840-04-1

Price Sheets

<u>COMMODITY NO.</u>	<u>DESCRIPTION</u>
070-560-650	Police Motorcycle, Two Wheel, 998cc Gasoline Engine
070-560-660	Police Motorcycle, Two Wheel, 1450cc Gasoline Engine
→ 070-840-400	Utility Vehicle, Off-Road, Four Wheel, Gasoline, 1200 lbs. Payload ←
070-840-450	Utility Vehicle, Off-Road, Four Wheel, Gasoline, 1500 lbs. Payload
070-840-550	Utility Vehicle, Off-Road, Four Wheel, Gasoline, 2000 lbs. Payload
070-840-600	Utility Vehicle, Off-Road, Four Wheel, Gasoline, 2400 lbs. Payload
070-840-650	Utility Truck, Off-Road, Four Wheel, Gasoline, 2000 lbs. Payload
070-840-900	Utility Vehicle, Off-Road, Four Wheel, Electric, 900 lbs. Payload
070-840-910	Heavy Duty Utility Vehicle, Off-Road, Four Wheel, Electric, 3000 lbs. Payload
070-850-400	Personnel Vehicle, Four Passenger, Four Wheel, Gasoline
070-850-500	Personnel Vehicle, Six Passenger, Four Wheel, Gasoline
070-850-550	Personnel Vehicle, Eight Passenger, Four Wheel, Gasoline
070-850-575	Personnel Vehicle, Eight Passenger Van, Four Wheel, Gasoline
070-850-600	Personnel Vehicle, Four Passenger, Four Wheel, Electric
070-850-700	Personnel Vehicle, Six Passenger, Four Wheel, Electric
070-850-750	Personnel Vehicle, Eight Passenger, Four Wheel, Electric
070-880-400	All Terrain Vehicle, Four Wheel 4x2, 228cc Engine, Minimum
070-880-410	All Terrain Vehicle, Four Wheel 4x2, 290cc Engine, Minimum
070-880-415	All Terrain Vehicle, Four Wheel 4x2, 362cc Engine, Minimum
070-880-420	All Terrain Utility Vehicle, Four Wheel, 617cc Engine, 4x2

**070-840-400 UTILITY VEHICLE, OFF-ROAD, FOUR WHEEL, GASOLINE, 1200
LBS. PAYLOAD**

NOTE: This detailed specification is not complete unless it is used in conjunction with all conditions listed in the Technical Specifications.

INTENDED USE

USED FOR APPLICATIONS IN RESTRICTED AREAS TO TRANSPORT LIGHT CARGO AND UP TO TWO OCCUPANTS.

ENGINE: One cylinder, four cycle, 11 HP, minimum. Electric starter, charging system and battery.

ELECTRICAL SYSTEM: 12-volt electrical system.

TRANSMISSION: Manufacturer's standard transmission with forward and reverse gear (s).

SUSPENSION: Manufacturer's standard front and rear suspension.

PERFORMANCE ITEMS: Travel speed, 12 mph, minimum. Hour meter (may be dealer installed if not available as factory installed).

COMFORT ITEMS: Foam padded seat with backrest.

SAFETY ITEMS: Mechanical or hydraulic brake system with parking brake. Electric horn. Headlights, taillight(s). Slow Moving Vehicle emblem (SMV). Rearview mirror(s).

TIRES & WHEELS: Manufacturer's standard tires and wheels.

CHASSIS, FRAME & CHASSIS: "Pickup" or "stake side" type body; minimum 1200 lbs. total payload, capacity includes operator and cargo. Seating for two occupants. Canopy top with full windshield (may be dealer installed if not available as factory installed). Manufacturer's standard paint and color.

070-840-400

MAKE: TORO

CONTRACTOR	MODEL	*DISCOUNT F.O.B. CONTRACTOR	PRICE
<u>WESCO TURF SUPPLY</u>	<u>WORKMAN</u> <u>1100</u>	<u>0.00</u>	<u>5,640.62 (3)</u>

Percentage discount off current published retail prices for Attachments/Equipment. (The percentage discount is applied to the manufacturer's current published retail prices for additional Attachments/ Equipment for the "Base Unit".)

12% Discount Attachment/Equipment

NOTE: Where necessary, factory attachments/equipment/parts/components/options may be installed by the dealer, if the attachments/equipment/parts/components/option is not available as factory installed. All prices include installation.

***Discount for pick up by ordering agency at contractor's place of business.**

Approximate delivery time required after receipt of order: 30 DAYS



June 2, 2004

WESCO TURF, INC.

2101 Cantu Court / Sarasota, Florida 34232-6242
941.377.6777 800.486.8573 Facsimile 941.371.2967

Mr. Danny Braesher
Lee County Fleet Management
2955 Van Buren Street
Fort Myers, FL 33916

Re: Estero Park

Dear Mr. Braesher,

Per your request, I am pleased to submit a quotation on the following equipment.

<u>Qty.</u>	<u>Model</u>	<u>Description</u>	<u>State Contract Price</u>
1	07252	Workman 1100	\$ 5,053.00
3		Extra Keys	No Charge
2		Extra Operator and Parts Manuals	No Charge
Total Price for 1 Unit			\$ 5,053.00

State Contract Number - 070-840-600 - Workman

Ordering Address

Please make all purchase orders out to :

**Wesco Turf Supply
Attn: Florida State Contract
300 Technology Park
Lake Mary, FL 32746**

The above quote meets or exceeds ANSI Safety Specification. Toro Commercial Equipment carries a two-year or 1500 hour warranty. Also included in the pricing is training as needed for your Service Technicians. Time of delivery may vary; please check when placing order.

Payment Information

Please send checks to :

**Wesco Turf Supply
P.O. Box 862087
Orlando, FL 32886-2087**

EA-174

Florida State Contract Pricing matrix - 04 Proposal

Commodity#	Description	04 MSRP	04 DN \$	% off list	% DN	Bid Price	Bid Profit	Rebate as a % of 04		04
								DN	\$ Rebate	Distributor Margin
.070-840-400	WM 1100 # 07252	7219.00	5053.00	30	100	5053.00	0.00	16.00%	808.48	16.0%
	Canopy # 07297	369.00	259.00	30	100	259.00	0.00	16.00%	41.44	16.0%
	Windshield # 07294	191.00	134.00	30	100	134.00	0.00	16.00%	21.44	16.0%
	Harness # 99-7924	74.39	44.63	30	100	44.63	0.00	16.00%	7.14	16.0%
	Brake Lights # 104-6697	249.98	149.99	30	100	149.99	0.00	16.00%	24.00	16.0%
	Horn Kit 104-6663	61.29	36.77	30	100	36.77	0.00	16.00%	5.88	16.0%
	Mirror & Slow/MV Emblem	N/A	N/A			Total Bid	5640.62			902.50
070-840-400/8001	WM 2100 # 07253	8231.00	5782.00	25	107	6185.34	403.34	11.50%	662.63	17.3%
	Canopy # 07297	369.00	259.00	25	107	277.13	18.13	11.50%	29.79	17.3%
	Windshield # 07294	191.00	134.00	25	107	143.38	9.38	11.50%	15.41	17.3%
	Harness # 99-7924	74.39	44.63	25	107	47.75	3.12	11.50%	5.13	17.3%
	Brake Lights # 104-6697	249.98	149.99	25	107	160.49	10.50	11.50%	17.25	17.3%
	Horn Kit 104-6663	61.29	36.77	25	107	39.34	2.57	11.50%	4.23	17.3%
	Mirror & Slow/MV Emblem	N/A	N/A			Total Bid	6794.09			730.21
070-840-450	MD 2110 # 07277	8955.00	6269.00	25	107	6707.83	438.83	11.50%	720.94	17.3%
	Canopy # 07297	369.00	259.00	25	107	277.13	18.13	11.50%	29.79	17.3%
	Windshield # 07294	191.00	134.00	25	107	143.38	9.38	11.50%	15.41	17.3%
	Harness # 99-7924	74.39	44.63	25	107	47.75	3.12	11.50%	5.13	17.3%
	Brake Lights # 104-6697	249.98	149.99	25	107	160.49	10.50	11.50%	17.25	17.3%
	Horn Kit 104-6663	61.29	36.77	25	107	39.34	2.57	11.50%	4.23	17.3%
	Mirror & Slow/MV Emblem	N/A	N/A			Total Bid	7336.58			788.51
070-840-550	WM 3100 # 07363	15967.00	11177.00	21.78	112.5	12574.13	1397.13	9.30%	1039.46	19.4%
	Rear View Mirror Kit # 92-2670	68.98	48.29	21.78	112.5	54.33	6.04	9.30%	4.49	19.4%
	Slow Moving Vehicle Emblem	N/A	N/A			Total Bid	12412.16			
070-840-600	WM 3200 w/Full Bed # 07361	18077.00	12,654.00	21.78	112.5	14235.75	1581.75	9.30%	1176.82	19.4%
	Rear View Mirror Kit # 92-2670	68.98	48.29	21.78	112.5	54.33	6.04	9.30%	4.49	19.4%
	Slow Moving Vehicle Emblem	N/A	N/A			Total Bid	14290.08			
Not on Bid	WM 3200 # 07360	16597.00	11618.00	21.78	112.5	13070.25	1452.25	9.30%	1060.47	19.4%
	Rear View Mirror Kit # 92-2670	68.98	48.29	21.78	112.5	54.33	6.04	9.30%	4.49	19.4%
	Slow Moving Vehicle Emblem	N/A	N/A			Total Bid	13124.58			



ATTACHMENT 4a

June 2, 2004

WESCO TURF, INC.

2101 Cantu Court / Sarasota, Florida 34232-6242
941.377.6777 800.486.8973 Facsimile 941.371.2967

Mr. Danny Braesher
Lee County Fleet Management
2955 Van Buren Street
Fort Myers, FL 33916

Re: Three Oaks Park

Dear Mr. Braesher:

Per your request, I am pleased to submit a quotation on the following equipment.

<u>Qty.</u>	<u>Model</u>	<u>Description</u>	<u>Price</u>
1	44507	Topdresser 2500	\$ 7,888.13
1	98-5016	Jack Stand for Tongue	\$ 109.72
3		Extra Keys	No Charge
2		Extra Operator and Parts Manuals	No Charge
Total Price for 1 Unit			\$ 7,997.85

The above quote meets or exceeds ANSI Safety Specification. Toro Commercial Equipment carries a two-year or 1500 hour warranty. The preceding pricing is good for 30 days, not including Florida Sales Tax, after which time new pricing would have to be submitted. Also included in the pricing is training as needed for your Service Technicians. Time of delivery may vary; please check when placing order. All payments are subject to state and local taxes, if any.

Thank you for considering Wesco Turf, Inc. for your equipment needs. If I can be of any further assistance, please do not hesitate to contact me.

Sincerely,

WESCO TURF, INC.

Ken Seeman
Territory Manager
Commercial Division

KS/mcg

CC: Pat Duggins
Lee County Fleet 060204.qt Three Oaks Park
Fax: 239/461-5608

TOTAL P.02

64-172



Jerry Pate Turf & Irrigation, Inc.

Grounds
Maintenance
Equipment

Supplies
Irrigation



Quotation

June 2, 2004

Lee County Fleet Mgmt.
Attn: Danny Braeshur
Fax# 239/461-5608

Qty	Model #	Description	Unit Price	Extension
1	08885	Toro Sand Pro 3020 w/ Kahn Infield Groomer	\$11,455.39	\$ 11,455.39
1	08885	Toro Sand Pro 3020 w/ Finish Grader and Drag M	\$11,421.24	\$ 11,421.24
1	44507	Toro Topdresser 2500 w/ Jack Stand	\$ 8,477.72	\$ 8,477.72
1	44860	Toro Aerator 687 w/ 3/4" Tines	\$ 4,420.47	\$ 4,420.47

Toro products carry a 2 year or 1500 hour warranty. Pricing does not include sales tax.

If you have any questions or require additional information, please contact me at 800/700-7001 ext. 225. We appreciate your interest and look forward to doing business with you.

Sincerely,

Kelly Garrett
Kelly Garrett
Golf/Grounds Product Manager



ATTACHMENT 4b

June 2, 2004

WESCO TURF, INC.
2101 Cantu Court / Sarasota, Florida 34232-6242
941.377.6777 800.486.8873 Facsimile 941.371.2967

Mr. Danny Braesher
Lee County Fleet Management
2955 Van Buren Street
Fort Myers, FL 33916

Re: Estero Park

Dear Mr. Braesher;

Per your request, I am pleased to submit a quotation on the following equipment.

<u>Qty.</u>	<u>Model</u>	<u>Description</u>	<u>Price</u>
1	08885	Sand Pro 3020	\$ 8,806.98
1	TSGL650K-7B	Rahn Groomer	\$ 2,000.00
3		Extra Keys	no charge
2		Extra Operator and Parts Manuals	no charge
Total Price for 1 Unit			\$ 10,806.98

The above quote meets or exceeds ANSI Safety Specification. Toro Commercial Equipment carries a two-year or 1500 hour warranty. The preceding pricing is good for 30 days, not including Florida Sales Tax, after which time new pricing would have to be submitted. Also included in the pricing is training as needed for your Service Technicians. Time of delivery may vary; please check when placing order. All payments are subject to state and local taxes, if any.

Thank you for considering Wesco Turf, Inc. for your equipment needs. If I can be of any further assistance, please do not hesitate to contact me.

Sincerely,

WESCO TURF, INC.

Ken Seeman
Territory Manager
Commercial Division

KS/mcg

CC: Pat Duggins
Lee County Fleet 060204.q: Estero Park
Fax: 239/ 461-5608

EA-173



Jerry Pate Turf & Irrigation, Inc.

Grounds
Maintenance
Equipment
Supplies
Irrigation



Quotation

June 2, 2004

Lee County Fleet Mgmt.
Attn: Deany Braesher
Fax# 239/461-5608

Qty	Model #	Description	Unit Price	Extension
1	08885	Toro Sand Pro 3020 w/ Rain Infield Groomer	\$11,455.39	\$ 11,455.39
1	08885	Toro Sand Pro 3020 w/ Finish Grader and Drag M	\$11,421.24	\$ 11,421.24
1	44507	Toro Topdresser 2500 w/ Jack Stand	\$ 8,477.72	\$ 8,477.72
1	44860	Toro Aerator 687 w/ 3/4" Tines	\$ 4,420.47	\$ 4,420.47

Toro products carry a 2 year or 1500 hour warranty. Pricing does not include sales tax.

If you have any questions or require additional information, please contact me at 800/700-7001 ext. 225. We appreciate your interest and look forward to doing business with you.

Sincerely,

Kelly Garrett
Kelly Garrett
Golf/Grounds Product Manager

June 2, 2004

WESCO TURF, INC.
2101 Cantu Court / Sarasota, Florida 34232-6242
941.377.6777 800.486.6373 Facsimile 941.371.2967

Mr. Danny Braesher
Lee County Fleet Management
2955 Van Buren Street
Fort Myers, FL 33916

Re: Rutenberg Park

Dear Mr. Braesher,

Per your request, I am pleased to submit a quotation on the following equipment.

<u>Qty.</u>	<u>Model</u>	<u>Description</u>	<u>Price</u>
1	08885	Sand Pro 3020	\$ 8,806.98
1	TSGL650K-7A	Rahn Groomer	\$ 2,000.00
3		Extra Keys	no charge
2		Extra Operator and Parts Manuals	no charge
Total Price for 1 Unit			<u>\$ 10,806.98</u>

The above quote meets or exceeds ANSI Safety Specification. Toro Commercial Equipment carries a two-year or 1500 hour warranty. The preceding pricing is good for 30 days, not including Florida Sales Tax, after which time new pricing would have to be submitted. Also included in the pricing is training as needed for your Service Technicians. Time of delivery may vary; please check when placing order. All payments are subject to state and local taxes, if any.

Thank you for considering Wesco Turf, Inc. for your equipment needs. If I can be of any further assistance, please do not hesitate to contact me.

Sincerely,

WESCO TURF, INC.

Ken Seeman, mg

Ken Seeman
Territory Manager
Commercial Division

KS/mcg
CC: Pat Duggins
Lee County Fleet 060204.q1 Rutenberg Park
Fax: 238/461-5608

04-194



Jerry Pate Turf & Irrigation, Inc.

Grounds
Maintenance
Equipment
Supplies
Irrigation



Quotation

June 2, 2004

Lee County Fleet Mgmt.
Attn: Danny Braesher
Fax# 239/461-5608

Qty	Model #	Description	Unit Price	Extension
1	08885	Toro Sand Pro 3020 w/ Rain Infield Groomer	\$11,455.39	\$ 11,455.39
1	08885	Toro Sand Pro 3020 w/ Finish Grader and Drag M	\$11,421.24	\$ 11,421.24
1	44507	Toro Topdresser 2500 w/ Jack Stand	\$ 8,477.72	\$ 8,477.72
1	44860	Toro Aerator 687 w/ 3/4" Tines	\$ 4,420.47	\$ 4,420.47

Toro products carry a 2 year or 1500 hour warranty. Pricing does not include sales tax.

If you have any questions or require additional information, please contact me at 800-700-7001 ext. 225. We appreciate your interest and look forward to doing business with you.

Sincerely,

Kelly Garrett
Kelly Garrett
Golf/Grounds Product Manager



ATTACHMENT 4d

June 2, 2004

WESCO TURF, INC.
 2101 Cantu Court | Sarasota, Florida 34232-6242
 941.377.6777 800.486.8373 Facsimile 941.371.2967

Mr. Danny Braesher
 Lee County Fleet Management
 2955 Van Buren Street
 Fort Myers, FL 33916

Re: Lynn Hall Park

Dear Mr. Braesher;

Per your request, I am pleased to submit a quotation on the following equipment.

<u>Qty.</u>	<u>Model</u>	<u>Description</u>	<u>Price</u>
1	08885	Sand Pro 3020	\$ 8,806.98
1	08867	Finish Grader w/ Scarifier Bar	\$ 1,449.95
1	08850	Drag Mat Kit	\$ 517.83
3		Extra Keys	no charge
2		Extra Operator and Parts Manuals	no charge
Total Price for 1 Unit			\$ 10,774.76

The above quote meets or exceeds ANSI Safety Specification. Toro Commercial Equipment carries a two-year or 1500 hour warranty. The preceding pricing is good for 30 days, not including Florida Sales Tax, after which time new pricing would have to be submitted. Also included in the pricing is training as needed for your Service Technicians. Time of delivery may vary; please check when placing order. All payments are subject to state and local taxes, if any.

Thank you for considering Wesco Turf, Inc. for your equipment needs. If I can be of any further assistance, please do not hesitate to contact me.

Sincerely,

WESCO TURF, INC.

Ken Seeman
 Territory Manager
 Commercial Division

KS/mcg

CC: Pat Duggins
 Lee County Fleet 060204.qt Lynn Hall Park
 Fax: 239/ 451-5608

~~4~~-196



Jerry Pate Turf & Irrigation, Inc.

Grounds
Maintenance
Equipment

Subsidiary
Irrigation



Quotation

June 2, 2004

Lee County Fleet Mgmt.
Attn: Danny Braesher
Fax# 239/461-5608

Qty	Model #	Description	Unit Price	Extension
1	08885	Toro Sand Pro 3020 w/ Kahn Infield Groomer	\$11,455.39	\$ 11,455.39
1	08885	Toro Sand Pro 3020 w/ Finish Grader and Drag M	\$11,421.24	\$ 11,421.24
1	44507	Toro Topdresser 2500 w/ Turf Stand	\$ 8,477.72	\$ 8,477.72
1	44860	Toro Aerator 687 w/ 3/4" Tines	\$ 4,420.47	\$ 4,420.47

Toro products carry a 2 year or 1500 hour warranty. Pricing does not include sales tax.

If you have any questions or require additional information, please contact me at 800/700-7101 ext. 225. We appreciate your interest and look forward to doing business with you.

Sincerely,

Kelly Garrett
Kelly Garrett
GOLF COURSE Product Manager

**MEMORANDUM
FROM
THE DIVISION OF PURCHASING**

DATE: JUNE 21, 2004

2004 JUN 28 AM 11:46
RECEIVED BY
LEE CO. ATTORNEY

TO: MARILYN RAWLINGS
FLEET MANAGER

Janet Sheehan
FROM: JANET SHEEHAN, CPPB
PURCHASING DIRECTOR

RE: BLUE SHEET # 20040826

PROJECT: Six Pieces of Toro Equipment

TYPE: State Contract Purchase and Informal Telephone Quote

AWARDED TO: Wesco Turf Supply

Attn. Ms. Rawlings – When you have finished your review of this package, please forward it to John Yarbrough.

Attn. Mr. Yarbrough - When you have finished your review of this package, please forward it to Kristie Kroslock in the County Attorney's Office.

If there are any questions or concerns with this package, please contact Patti Armbruster at 344-5451.