

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20040901

1. REQUESTED MOTION:

ACTION REQUESTED: Approve the award of Project EX040563, the purchase of modular furniture, accessories and related services at a Florida State Contract price of \$260,821.76, from Herman Miller Workplace. Also approve the expenditure of a not-to-exceed amount of \$13,050. for such incidentals as, but not limited to, miscellaneous furniture, accessories or overnight shipping etc.

WHY ACTION IS NECESSARY: Purchases over \$50,000 must be approved by the Board.

WHAT ACTION ACCOMPLISHES: Allows the Department of Human Services to relocate from Pondella Road to Thompson St.

2. DEPARTMENTAL CATEGORY:

COMMISSION DISTRICT #

C2D

3. MEETING DATE:

07-27-2004

4. AGENDA:

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

5. REQUIREMENT/PURPOSE:
(Specify)

- STATUTE
- ORDINANCE
- ADMIN. AC-4-1
- CODE
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER
- B. DEPARTMENT Public Works
- C. DIVISION

BY: Jim Lavender,
Public Works Director

BACKGROUND: On July 9, 2004, the Division of Purchasing received a request from Public Works to prepare a request to purchase furniture for the relocation of Human Services at the prices listed in the Florida State Contract.

Funding is available: 20866930100.506410

Please see attachments:

- (1) Department's Request for State Contract Purchase
- (2) Florida State Contract #425-001-01-1 and #420-660-01-1
- (3) Quote from Herman Miller per Florida State Contract

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>Jamula</i> 7-13-04	<i>Jamula</i> 7/13 7-13-04 PA		<i>50</i> 7/13/04	<i>KJL</i> 7/13/04	OA	OM	Risk	GC	<i>Jamula</i> 7-13-04
					<i>7/15/04</i>	<i>7/15/04</i>	<i>7/15/04</i>	<i>7/15/04</i>	

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty
Date: *7/13/04*
Time: *5:55*
Forwarded To: *Co Atty*

RECEIVED BY
COUNTY ADMIN:
7/14/04
3:15 PM SLT
COUNTY ADMIN
FORWARDED TO: *11*

MEMORANDUM
FROM
THE DEPARTMENT OF
PUBLIC WORKS

ATTACHMENT 1
✓
7/9/04

To: Patti Armbruster
Purchasing Buyer

Date: July 6, 2004

From: Bev Dearborn *bevd*
Program Manager

RE: Furniture for Relocation of Human Services

Please use the attached information to prepare a blue sheet to purchase furniture from Herman Miller at the Florida State Contract price of \$260,821.76 for the relocation of Human Services. Please include an additional 5% to allow for incidentals such as miscellaneous furniture, overnight shipping, etc.

Furniture is needed since the Department of Human Services will be relocated from Pondella Road in North Fort Myers to the corner of Dr. Martin Luther King Boulevard and Thompson Street in Fort Myers.

Funds are available in account string: 20866930100.506410

Please let me know if you need any additional information.

As always, thank you for your assistance.

C: Ayoub Al-Bahou

04 JUL - 9 AM 10:33

ATTACHMENT 2

Furniture: Office and Files

425-001-01-1

Effective: 04/20/01 through 03/31/05

Certification

Contract Administrator

How to Use This Contract

Contract Documents

Contractors / Price Sheets

Affordable Interior Systems, Inc.	http://www.ais-inc.com/DealerNet/GSA3.asp
Allseating	http://www.allseating.com/florida01
Allsteel, Inc.	http://www.allsteeloffice.com/Florida.html
Artopex Plus, Inc.	http://www.burby.com/artopexstate.htm
CompuChair	http://compuchairinc.com/contracts/florida.html
Canadian Atlas Furniture Corp.	http://www.burby.com/cafstate.htm
Cramer	http://www.cramerinc.com/florida
Dauphin North America	http://www.dauphin.com/florida/default.html
Design Options	http://www.designoptions.com/florida.htm
DMI Office Furniture	http://www.dmfurniture.com/florida.htm
EckAdams	http://www.EckAdams.com/state%20contract/statecontract.htm
Ergogenesis (Bodybilt)	http://www.bodybilt.com/GSA/statecontracts/Florida
Executive Office Concepts	http://www.eoccorp.com/florida.htm
Flex-Y-Plan Ind. Inc.	http://www.fyp.com/Flweb/flcontracthome.htm
Global Ind. Inc.	http://www.globaltotaloffice.com/florida-state/
GF Office Furniture, LTD	http://www.gfoffice.com/fl

Groupe Lacasse <http://www.cfsgroup.info/state>

Gunlocke Company <http://www.gunlocke.com/GSAflorida/>

Harter <http://www.harter.com/contracts/florida/florida.html>

Haworth, Inc. <http://connect.haworth.com/stateofflorida>

Herman Miller, Inc. <http://www.hmiexperience.com/florida>

HighMark <http://www.highmarkergo.com/sf1.htm>

High Point Furniture Ind. Inc. http://www.hpfi.com/state_of_fl.htm

Hon Company <http://www.hon.com/gsa/statecontract/>

Howe <http://www.thefalconcompanies.com/government/florida/howe>

Humanscale Corp. <http://www.humanscale.com/florida>

Indiana Desk Co. <http://www.indianadesk.com/floridagov/>

Inwood Office Furniture <http://www.inwood.net/home/floridaContracts.html>

ISE, Inc. <http://www.florida.ise-ergonomics.com>

Jofco, Inc. <http://www.burby.com/jofcostate.htm>

JSI/Community http://www.jasperseating.com/contracts/state_of_florida/stateofflorida_ordering.htm

Kimball Int. http://www.kimballoffice.com/home/gsa_florida/

Knoll, Inc. <http://florida.knoll.com>

Krueger Int.(KI) <http://www.ki.com/florida>

Krug, Inc. www.krug.ca/_files/florida_contract.htm

La-Z-Boy, Inc. <http://www.lzbcontract.com/statecontracts>

Mayline Company <http://www.mayline.com/floridacontract>

Miller Casegoods & Seating <http://www.hackimflorida.com>

Montisa Office Furniture <http://www.montisa.com/florida/>

Neutral Posture, Inc: <http://www.igoergo.com/floridaContract>

Nova Solutions, Inc. <http://www.novasolutionsinc.com/specphotos/novagovfla.html>

Office Specialty: <http://www.officespecialty.com/florida/>

OFS <http://contracts.ofs.com/florida>

Omni International, Inc. <http://www.omniinternational.com/fl/stflcontract.html>

Paoli, Inc. <http://216.26.133.245/statecontracts/florida.htm>

Pride Enterprises http://www.peol.com/state_furniture_office_files.htm

Rosemount Office Systems, Inc. <http://www.florida.rosemount-office.com/>

Sit On It Seating <http://www.sitonit.net/home/flcontract/dealerlist.htm>

Sitmatic <http://www.sitmatic.com/florida.html>

Smed International
<http://www.smednet.com/resources/GSAinfo/externalGSAInfo.asp>

Source International
http://www.sourceseating.com/florida/state_of_florida_contract.htm

Southern Metal <http://southernmetal.com/florida/>

Standard Desk <http://www.standarddesk.com/std/myflorida.htm>

Steelcase, Inc. <http://in2.steelcase.com/stateofflorida>

Stylex, Inc. <http://www.stylexseating.com/stateofflorida>

Superior Furniture/izzydesign <http://www.superior-seating.com/contracts/florida.htm>

Symbiote, Inc. <http://www.symbiote.com/FloridaState>

Tab Products Co. <http://www.tab.com/solutions/government/florida>

Teknion <http://tekfloridacontract.com>

Trendway Corp. <http://www.trendway.com/contracts>

Vecta <http://www.vecta.com/florida/fcontract01.html>

Via <http://www.viagsa.com/florida.html>

Viking Acoustical Corp. <http://www.vikingusa.com/floridacontract.htm>

WorkRite <http://www.wrea.com/florida>

Wrightline (formerly APW Wrightline) <http://wrightline.com/florida>

Furniture: Conference/Public Area

420-660-01-1

Effective: 04/20/01 through 03/31/05



[Rate this contract](#)



[View survey Results](#)

Certification

Contract Administrator

How to Use This Contract

Contract Documents

Contractors / Price Sheets

August, Inc.	http://www.augustinc.com/statecontracts/florida.htm
Berco Tableworks	http://www.bercoinc.com/GSA.html
Brandrud Furniture	http://www.brandrud.com/contracts.html
Brayton International	http://brayton.com/florida_state/index.htm
Carolina Business Furniture:	http://www.carolinabusinessfurniture.com
ChromCraft Business Furniture	http://www.chromcraftcontract.com/floridacontract
Dar/Ran Furniture	http://www.darranfla.com
Davis Furniture	http://www.davisfurniture.com/florida
Egan Visual	http://www.egan.com/florida
ERG International	http://www.erginternational.com/cfml/florida.cfm
Fairfield Chair Co.	http://www.flafairfield.com

Falcon Products, Inc. <http://www.thefalconcompanies.com/government/florida>

Group Four Furniture <http://www.members.aol.com/g4furn/florida.htm>

Integra, Inc. <http://www.integraseating.com/florida>

Johnson Industries <http://www.thefalconcompanies.com/government/florida/jo/>

Miller Casegoods & Seating <http://www.hackimflorida.com>

Nightingale, Inc. <http://www.geocities.com/nightingalefla>

Nucraft Furniture <http://www.nucraft.com/OrderShip/stateofflorida.htm>

Patrician Furniture <http://www.krogercentral.com/patricianstate.htm>

Shelby Williams <http://www.shelbywilliams.com/shelbyflorida.html>

Steelcase, Inc. <http://in2.steelcase.com/stateofflorida>

St. Timothy <http://www.sttimothychair.com/govfla>

Thonet Industries <http://www.thefalconcompanies.com/government/florida/thonet/>

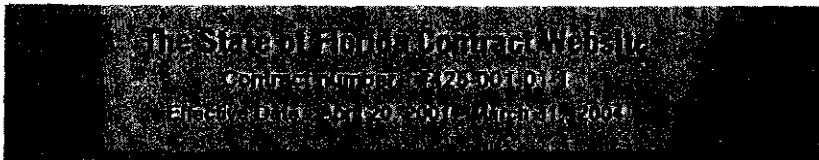
Trinity Furniture <http://www.burby.com/trinitystate.htm>

Versteel <http://www.versteel.com/statecontracts>

Wieland Furniture, Inc. <http://www.wielandfurniture.com/contracts/florida-ps.shtml>

Zoom Seating <http://zoomseating.com/contracts/florida/florida.html>

(Rev 31 Mar 04)



State of Florida Pricing
 Herman Miller Inc.
 Office Furniture and Files
 State of Florida Contract # 425-001-01-1

Order volume for Products 1) on a single purchase order and 2) within the same "Special Item Numbers" (SIN's) will be aggregated to determine the proper volume pricing tier. Aggregating of products in separate SIN's and /or purchase orders is not allowed.

SIN 711-18, Seating
 Price List: Commercial, August 28, 2000

Aeron Seating

Net Purchase	Approx. List	Discount From List
\$50 - \$200,000	\$124 - \$495,050	59.60%

Ergon 3 Seating

Net Purchase	Approx. List	Discount From List
\$50 - \$52,945	\$155 - \$163,816	67.68%
\$52,946 - \$77,012	\$163,817 - \$245,969	68.69%
\$77,013 - \$200,000	\$245,970 - \$660,066	69.70%

Equa 2 Seating

Net Purchase	Approx. List	Discount From List
\$50 - \$51,243	\$141 - \$144,959	64.65%
\$51,244 - \$76,898	\$144,960 - \$223,932	65.66%
\$76,899 - \$200,000	\$223,933 - \$600,060	66.67%

Ambi Seating

Net Purchase	Approx. List	Discount From List
\$50 - \$200,000	\$129 - \$514,403	61.12%

Proper

Net Purchase	Approx. List	Discount From List
\$50 - \$200,000	\$129 - \$514,403	61.11%

Caper Seating

Net Purchase	Approx. List	Discount From List
\$50 - \$200,000	\$127 - \$507,743	60.61%

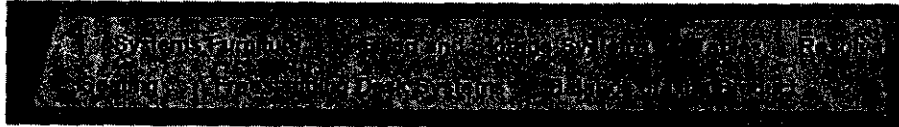
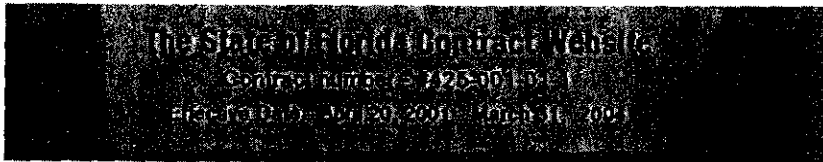
Services:

Installation Costs	1 - 5 Chairs	\$25 per Chair
	6 - 25 Chairs	\$20 per Chair
	26 or More Chairs	\$15 per Chair

Space Planning Costs Based on \$55 per hour

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State of Florida Pricing

Herman Miller Inc.
Office Furniture and Files
State of Florida Contract # 425-001-01-1

Order volume for Products 1) on a single purchase order and 2) within the same "Special Item Numbers" (SIN's) will be aggregated to determine the proper volume pricing tier. Aggregating of products in separate SIN's and /or purchase orders is not allowed.

SIN 711-1, Systems Furniture
Price List: Commercial, August 28, 2000

Action Office and Prospects Systems Furniture, Liaison Cabinet Systems, Traverse Systems Furniture, HMI A and G Series Pedestals, Lighting, Accessories,

Net Purchase	Approx. List	Discount From List
\$100 - \$250,000	\$366 - \$915,751	72.70%
\$250,001 - \$500,000	\$915,752 - \$2,145,923	76.70%

Ethospace Systems Furniture

Net Purchase	Approx. List	Discount From List
\$100 - \$250,000	\$366 - \$915,751	71.70%
\$250,001 - \$500,000	\$915,752 - \$2,145,923	74.70%

Arrio Freestanding Systems Furniture

Net Purchase	Approx. List	Discount From List
\$100 - \$250,000	\$366 - \$915,751	69.70%
\$250,001 - \$500,000	\$915,752 - \$2,145,923	71.70%

Meridian Pedestals

Net Purchase	Approx. List	Discount From List
\$100 - \$500,000	\$366 - \$2,145,923	61.62%

HMI A and G Series Lateral Files

Net Purchase	Approx. List	Discount From List
\$100 - \$250,000	\$366 - \$915,751	57.50%
\$250,001 - \$500,000	\$915,752 - \$2,145,923	59.60%

Services:
Installation Costs Based on \$40 per hour
Space Planning Costs Based on \$55 per hour

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State of Florida



Office Furniture & Filing
Contract Pricing

Conference & Public Office
Furniture Contract Pricing

Ordering Instructions

Participating Dealers

Case Studies

Web Catalog-Products
& Finishes

Links

Home

Office Furniture & Filing Contract #425-001-01-1

Effective: March 10, 2003 - June 2007			
Brand Name: Steelcase Inc.			
Price List Name/Number: GSA Contract #GS-28F-8021H, Price List #156, (effective March 10, 2003, book dated 7/9/01) Balance of Line Products, Price List #156, (dated 7/9/2001)			
SERIES NAME	PRICE LIST	PURCHASE PRICE	DISCOUNT%
PRODUCTS AT PRICE LIST #156			
Systems: Avenir, Series 9000, Context, Pathways Segment, Intermode, Power & Communications	GSA Contract #GS- 28F- 8021H Price List #156, 3/10/03	0-\$93,000	68.70%
		\$93,001-\$400,000	72.20%
		\$400,001-\$500,000	74.25%
Systems: Answer	GSA Contract #GS- 28F- 8021H Price List #156, 3/10/03	\$1 - \$20,500	62.63%
		\$20,501 - \$49,375	63.64%
		\$49,376 - \$96,250	64.65%
Steel Seating: 462 Leap Seating	GSA Contract #GS- 28F- 8021H Price List #156, 3/10/03	0-\$25,000	59.10%
		\$25,001-\$50,000	59.30%
		\$50,001-\$75,000	59.50%
		\$75,001-\$200,000	59.70%
Steel Seating: 421, 422, 423, 433,453, 457,	GSA Contract #GS-	0-\$25,000	68.70%
		\$25,001-\$50,000	68.80%
		\$50,000	69.00%



**NATIONAL OFFICE FURNITURE SEATING PRICE SHEET
CONTRACT 425-001-01-1**

SEATING SERIES NAME	PRICE LIST	PURCHASE PRICE(LIST)	NET \$ RANGE	% DISCOUNT
ARLINGTON	FORM #	\$ 0-\$253,100	\$ 0-101,240	60.0
CINCH	NGSAPL-03	\$263,101-\$16,629	\$ 101,241-206,185	61.0
GOTCHA		\$516,630-782,677	\$ 206,186-312,500	62.0
JOURNEY				
JUSTICE				
MEDALIST, MIX-IT				
PENNANT				
PENNANT LOUNGE				
PREFERA, REMEDY				
RENO, TAG				
TIMBERLAKE				
TRIUMPH				

**QUICK SHIP PROGRAMS ARE AVAILABLE FOR:
DESIGNATED PRODUCTS, PER GSA PRICE LIST**

**INSTALLATION COST:
TO BE QUOTED ON A PROJECT-BY-PROJECT BASIS**

**SPACE PLANNING COST:
\$66.00 PER HOUR**

**SHIPPING/DELIVERY COST:
F.O.B. DESTINATION. INSIDE DELIVERY QUOTED ON A PER JOB BASIS**



**NATIONAL OFFICE FURNITURE CASEGOODS PRICE SHEET
CONTRACT 425-001-01-1**

CASEGOOD SERIES NAME	PRICE LIST	PURCHASE PRICE(LIST)	NET \$ RANGE	% DISCOUNT
BARRINGTON	FORM #	\$0-\$759,301	\$0-303,720	60.0
FRANKLIN	NGSAPL-03	\$759,302- 1,291,322	\$303,721-516,628	61.0
ESCALADE				
HILAND				
CLEVER				
ARROWOOD 3100				
ARROWOOD 2100				
ENVY				
WAVEWORKS				
TABLES				
ACCESSORIES				
BOOKCASES				
FILES				

**QUICK SHIP PROGRAMS ARE AVAILABLE FOR:
DESIGNATED PRODUCTS, PER GSA PRICE LIST**

**INSTALLATION COST:
TO BE QUOTED ON A PROJECT-BY-PROJECT BASIS**

**SPACE PLANNING COST:
\$55.00 PER HOUR**

**SHIPPING/DELIVERY COST:
F.O.B. DESTINATION. INSIDE DELIVERY QUOTED ON A PER JOB BASIS**



Contract # 425-001-01-1

National

- ✓ **DISCOUNT**
- ✓ **VOLUME TIERS**
- ✓ **INSTALLATION**
- ✓ **SPACE PLANNING**
- ✓ **SHIPPING/DELIVERY**



our
products

Qualifying Products

our
company

General Information

find
your dealer

Florida Authorized Dealer

State Of Florida Contract

425-001-01-1

(Effective April 20, 2001 through March 31, 2004)

General Information

Purchase Order Instructions:

• Purchase orders/Dealer Direct:

-State purchase orders may be written directly to the dealer of record and then entered to SitOnIt by servicing dealer. (Please refer to dealer list for those dealers that are approved for direct billing)

-A copy of the purchase order from the state agency must accompany orders received from SitOnIt.

-The following discounts apply for State Orders, 57% and 10% off current list price book.

-Delivery and installation is to be negotiated by the dealer, but not to exceed 10% as outlined in the contract

-Payment terms 1% ten days, net 30.

- Failure to follow these guidelines may result in forfeiture of direct billing status.

• Purchase orders State Direct:

-Direct purchase orders from the state to SitOnIt are permitted as required by the agency or dealer of record. Discount off list is 57% with a 10 % commission paid by SitOnIt to the dealer of record once the invoice has been paid. Delivery and installation is to be negotiated by the dealer, but not to exceed 10% as outlined in the contract.

-Each order must include the State of Florida contract number: 425-001-01-1 effective April 20th, 2001 through March 1st, 2004.

-Complete address and contact information of the authorized dealer is required on each purchase order along with ship to information.



[DESKS](#) [PANEL SYSTEMS](#) [CHAIRS](#) [FILES & STORAGE](#) [TABLES](#)



[Product Location](#) [Buy Accessories](#) [About HON](#) [Office Solutions](#) [Newsroom](#) [Contact Us](#) [Government](#) [Home](#) [Support](#)

state of Florida pricing

Florida State Contract Number 425-001-01-1
April 20, 2001 - March 31, 2004

The HON Company

This section deals with pricing and additional quality discount information for HON products as specified by the State of Florida. For ordering instructions, please click here.

Manufacturer: The HON Company

Price List Name / Number: GSA Supplement 3 GS-28F-8047H

Series Bid: each series shall be listed separately by name and/or number

WOOD CASEGOODS

92000 Series; 95000 Series; 97000 Series; 98000 Series; 10500 Series; 10600 Series; 10700 Series; 10900 Series; 94000 Series; 1870/1890/1980 Series; 90000 Veneer Tables; 5000 Tables; 95000 Tables; 80000 Laminate Tables; 94000 Tables; 10500 Tables

All Series (except tables, see below)

% Discount	State Purchase Price (@List)
58%	\$228 - 9,999
61%	\$10,000 - 24,999
62.2%	\$25,000 - 124,999
63%	\$125,000 - 312,499
63.4%	\$312,500 - 499,999
63.7%	\$500,000 - 624,999
64.1%	\$625,000 - 999,999
64.5%	\$1,000,000 - 1,408,450

Tables (Conference & Occasional)

% Discount	State Purchase Price (@List)
58%	\$228 - 9,999
61%	\$10,000 - 24,999
61%	\$25,000 - 124,999
61%	\$125,000 - 312,499
61.4%	\$312,500 - 499,999
61.8%	\$500,000 - 624,999
62.2%	\$625,000 - 999,999
62.6%	\$1,000,000 - 1,336,898

ADP FURNITURE

38000 Series Desking; 61000 Series; Practical Foundations; Essential Foundations; Expectation Furniture (64000 Series); StationMaster (66000 Series); Deluxe CRT Series; Adjustable CRT Tables; 38000 Series and StationMaster

% Discount	State Purchase Price (@List)
58%	\$228 - 9,999
61%	\$10,000 - 24,999
62.2%	\$25,000 - 124,999
63.7%	\$125,000 - 312,499
64.9%	\$312,500 - 499,999
64.9%	\$500,000 - 624,999
64.9%	\$625,000 - 999,999
65.7%	\$1,000,000 - 1,457,725

Balance of Category

% Discount	State Purchase Price (@List)
58%	\$228 - 9,999
61%	\$10,000 - 24,999
61%	\$25,000 - 124,999
61%	\$125,000 - 312,499
61.4%	\$312,500 - 499,999
61.8%	\$500,000 - 624,999
62.2%	\$625,000 - 999,999
62.6%	\$1,000,000 - 1,336,898

MULTI-PURPOSE SEATING

370 Series; 2031/2051 Series; 2102 Chair; 2200 Series; 2300 Series; 2400 Series; 2500 Series; 2600 Series; 2900 Series; 5100 Series; 6500/6530/6550 Series; 6540 Series; 1000 Series; 1080 Series; 2000 Series; 2021/2041 Series; 2090 Series; 3100 Series; 3300 Series; 400/4020 Solutions Series; 4030 Series; 4040 Series; 4051 Chair; 4070 Series; 4600 Series; 4700 Series; 5300 Series; 5400 Series; 5820/5831 Chairs; 5900 Series; 6000/6600 Sensible Series; 7400 Series; 7700 Series; 7724/7734 Chairs; 7800 Series; 7900 Series; 2110 Series; 5000 Series

Steel Seating

% Discount	State Purchase Price (@List)
58%	\$228 - 9,999
61%	\$10,000 - 24,999
62.2%	\$25,000 - 124,999
63.7%	\$125,000 - 312,499
64.1%	\$312,500 - 499,999
64.1%	\$500,000 - 557,103

Wood Seating

% Discount	State Purchase Price (@List)
58%	\$228 - 9,999
61%	\$10,000 - 24,999
61%	\$25,000 - 124,999
62.2%	\$125,000 - 312,499
62.2%	\$312,500 - 499,999
62.2%	\$500,000 - 529,100

SYSTEMS FURNITURE

Initiate™ Panel and Desking System; Simplicity II System; 20000 Series Pedestals; 1600 Series Pedestals; and Flagship Series Pedestals

Systems

% Discount	State Purchase Price (@List)
58%	\$228 - 9,999
61%	\$10,000 - 24,999
62.2%	\$25,000 - 124,999
63.7%	\$125,000 - 312,499
63.7%	\$312,500 - 499,999
64.4%	\$500,000 - 624,999
64.8%	\$625,000 - 999,999
65.2%	\$1,000,000 - 1,436,781

Balance Of Line Available At This Discount

Any items shown as NOC or Open Market are available at contract discounts as follows.

% Discount	State Purchase Price (@List)
58%	\$228 - 9,999
61%	\$10,000 - 24,999
61%	\$25,000 - 124,999
62.2%	\$125,000 - 312,499
63%	\$312,500 - 499,999
63.7%	\$500,000 - and Above

Additional quantity discounts

< Products may be combined for maximum discount tiers based on list price >

Quick ship programs are available for:

Refer to "Express Solutions" price lists. Surcharge of 2-1/2% of list (NET) applies

Additional installation costs:

Installation fees negotiated on a project by project basis.

Design services / space planning costs:

\$50.00 per hour

Shipping / delivery costs: none (except as below upon request)

All products are F.O.B. destination, tailgate, far 52.247-34; inside delivery available at tariff rates (\$41.00 Min. - \$4.50 Cwt, max. \$477.28/delivery vehicle) or negotiated on per job basis as required for lack of "standard" receiving access or negotiated as "services" upon request.

FLORIDA STATE CONTRACT

PRICE SHEET

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Brand Name Bid: **Group Four Furniture Inc.**

Price List Name / Number: **Retail Price List 1993**

Fixed Discount from List Prices: **53% off Retail List Prices**

Additional Quantity Discounts:

List additional discounts applicable to any single order of any combination of awarded contract items to be delivered at one time to one destination. Prices listed below are Net Prices, inclusive of fixed discount:

\$ 3,500 to \$ 4,999	0.0%	\$100,000 to \$199,999	5.0%
\$ 5,000 to \$ 9,999	0.0%	\$200,000 to \$249,999	6.0%
\$ 10,000 to \$ 19,999	1.0%	\$250,000 to \$299,999	6.0%
\$ 20,000 to \$ 24,999	1.0%	\$300,000 to \$349,999	7.0%
\$ 25,000 to \$ 49,999	2.0%	\$350,000 to \$399,999	7.0%
\$ 50,000 to \$ 74,999	3.0%	\$400,000 to \$499,999	8.0%
\$ 75,000 to \$ 99,999	4.0%	\$500,000 or more	9.0%

Quick Ship Programs: **All products can be shipped on a short lead time, if necessary. Please contact us with specific requirements.**

Installation Costs: **5 % of Net Cost of Items**

Space Planning Costs: **CAD services included in above pricing. For more comprehensive space planning or consultation, a cost per project will be established.**

Shipping / Delivery Costs: **Included**

Group Four Furniture Inc.
 33 Shepherd Road
 Oakville, Ontario
 L6K2G6
 toll free:(877) 585-1478
 tel:(905) 845-0211
 fax:(905) 845-6894
g4furn@aol.com

Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell- %
1	MFS	1	46-4220-42	+Stg Case,Std Pull 42W 20D 39 3/8H +textured steel +black umber +2 shelves total +keyed alike, black +6 1/2"-high full dome, side-to-side +NO BASE TAG: CONFERENCE ROOM TO STACK ON CABINET IN LINE #2	\$ ✓ 966.00	\$ 360.99	\$ 360.99	62.630
2	MFS	1	46-4220-29	+Stg Case,Std Pull 42W 20D 26 1/4H +textured steel +black umber +1 shelf total +keyed alike, black +no top +1 1/2"-high base TAG: CONFERENCE ROOM BASE UNIT FOR LINE #1	\$ ✓ 622.00	\$ 232.44	\$ 232.44	62.630
3	MFS	2	46-3615-OB-68	+Bkcase,Frstnd,No Doors 36W 65 5/8H +textured steel +black umber +1 1/4"-high painted metal top with squared edge +4 shelves total +1 1/2"-high base TAG: CONFERENCE ROOM	\$ ✓ 595.00	\$ 222.35	\$ 444.70	62.630
4	MER	3	26-3020-2N	+File,FS Lat Std Pul,2 11 3/4" Dwr +textured steel +slate grey +1 1/4"-high painted metal top with squared edge +keyed differently, black +1 1/2"-high base +counterweight (recommended) +front-to-back filing rail TAG: NB COORDINATOR, SR. PLANNER, VACANT	✓ \$ 690.00	\$ 233.50	\$ 700.50	66.160
5	MER	4	26-3020-5	+Lateral File Std Pull 5-High 30W 20D (Spec-A-File) +Textured Steel +inner tone Light non-metallic +Square Metal Top 1-1/4 +Flip,Pull-OutShf 13-1/8 +Movable Dividers +Fixed Front 13-1/8 +Front to Back Hanging +Fixed Front 13-1/8 +Front to Back Hanging +Fixed Front 13-1/8 +Front to Back Hanging +Fixed Front 13-1/8 +Front to Back Hanging +Base 1-1/2in H +Black - Keyed Differently +Counterweight(recommended) +Specification Complete TAG: HOUSING	✓ \$ 1,412.00	\$ 477.82	\$ 1,911.28	66.160
6	MER	6	26-3620-2N	+File,FS Lat Std Pull,2 11 3/4" Dwr +textured steel +slate grey +1 1/4"-high painted metal top with squared edge +keyed differently, black +1 1/2"-high base +counterweight (recommended) +front-to-back filing rail TAG: IN OFFICES	✓ \$ 755.00	\$ 255.49	\$ 1,532.94	66.160
7	MER	13	26-3620-2N	+File,FS Lat Std Pull,2 11 3/4" Dwr +textured steel +inner tone light +1 1/4"-high painted metal top with squared edge +keyed differently, black +1 1/2"-high base +counterweight (recommended) +front-to-back filing rail	✓ \$ 755.00	\$ 255.49	\$ 3,321.37	66.160

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Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell- %
8	MER	3	26-3620-5D	+File,FS Lat Std Pull,1 13 1/8" FD/4 11 3/4" Dwr +textured steel +inner tone light +1 1/4"-high painted metal top with squared edge +keyed differently, black +1 1/2"-high base +counterweight (recommended) +front-to-back filing rail	\$ 1,540.00	\$ 521.14	\$ 1,563.42	66.160
			TS HF T2 KD B2 CB 9P					
9	MER	1	26-3620-5D	+File,FS Lat Std Pull,1 13 1/8" FD/4 11 3/4" Dwr +textured steel +slate grey +1 1/4"-high painted metal top with squared edge +keyed differently, black +1 1/2"-high base +counterweight (recommended) +front-to-back filing rail	\$ 1,540.00	\$ 521.14	\$ 521.14	66.160
			TS SG T2 KD B2 CB 9P					
10	MER	18	26-4220-5D	+File,FS Lat Std Pull,1 13 1/8" FD/4 11 3/4" Dwr +textured steel +inner tone light +1 1/4"-high painted metal top with squared edge +keyed differently, black +1 1/2"-high base +counterweight (recommended) +front-to-back filing rail	\$ 1,722.00	\$ 582.72	\$ 10,488.96	66.160
			TS HF T2 KD B2 CB 9P					
11	MFS	5	46-3615-OB-55	+Bkcase,Frstnd,No Doors 36W 52 1/2H +textured steel +slate grey +1 1/4"-high painted metal top with squared edge +3 shelves total +1 1/2"-high base	\$ 568.00	\$ 212.26	\$ 1,061.30	62.630
			TS SG T2 NS3 B2					
12	MFS	13	46-3615-OB-55	+Bkcase,Frstnd,No Doors 36W 52 1/2H +textured steel +inner tone light +1 1/4"-high painted metal top with squared edge +3 shelves total +1 1/2"-high base	\$ 568.00	\$ 212.26	\$ 2,759.38	62.630
			TS HF T2 NS3 B2					
13	MFS	1	46-3620-29	+Stg Case,Std Pull 36W 20D 26 1/4H +textured steel +slate grey +1 shelf total +keyed differently, black +1 1/4"-high painted metal top with squared edge +1 1/2"-high base TAG: OFFICE MANAGER	\$ 552.00	\$ 206.28	\$ 206.28	62.630
			TS SG NS1 KD T2 B2					
14	HAO	28	A1120.4724G	+Panel,Fabric 4-Circ W/Com Pt Lc 47H 24W +inner tone light +inner tone light +bailey-Pr Cat 1 +bailey belmont silver +bailey-Pr Cat 1 +bailey belmont silver	\$ 450.00	\$ 122.85	\$ 3,439.80	72.700
			HF HF 7M 01 7M 01					
15	HAO	21	A1120.4724J	+Panel,Fabric Npwr W/Rcp Com Pt Lc 47H 24W +inner tone light +inner tone light +bailey-Pr Cat 1 +bailey belmont silver +bailey-Pr Cat 1 +bailey belmont silver	\$ 327.00	\$ 89.27	\$ 1,874.67	72.700
			HF HF 7M 01 7M 01					
16	HAO	21	A1120.4730J	+Panel,Fabric Npwr W/Rcp Com Pt Lc 47H 30W +inner tone light +inner tone light +bailey-Pr Cat 1 +bailey belmont silver +bailey-Pr Cat 1 +bailey belmont silver	\$ 365.00	\$ 99.65	\$ 2,092.65	72.700
			HF HF 7M 01 7M 01					

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Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell. %
17	HAO	14	A1120.4736G	+Panel,Fabric 4-Circ W/Com Pt Lc 47H 36W	\$ 540.00	\$ 147.42	\$ 2,063.88	72.700
			HF	+inner tone light				
			HF	+inner tone light				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
18	HAO	40	A1120.6724G	+Panel,Fabric 4-Circ W/Com Pt Lc 67H 24W	\$ 511.00	\$ 139.50	\$ 5,580.00	72.700
			HF	+inner tone light				
			HF	+inner tone light				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
19	HAO	2	A1120.6724J	+Panel,Fabric Npwr W/Rcp Com Pt Lc 67H 24W	\$ 388.00	\$ 105.92	\$ 211.84	72.700
			HF	+inner tone light				
			HF	+inner tone light				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
20	HAO	25	A1120.6730G	+Panel,Fabric 4-Circ W/Com Pt Lc 67H 30W	\$ 558.00	\$ 152.33	\$ 3,808.25	72.700
			HF	+inner tone light				
			HF	+inner tone light				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
21	HAO	1	A1120.6730J	+Panel,Fabric Npwr W/Rcp Com Pt Lc 67H 30W	\$ 435.00	\$ 118.76	\$ 118.76	72.700
			HF	+inner tone light				
			HF	+inner tone light				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
22	HAO	6	A1120.6736G	+Panel,Fabric 4-Circ W/Com Pt Lc 67H 36W	\$ 626.00	\$ 170.90	\$ 1,025.40	72.700
			HF	+inner tone light				
			HF	+inner tone light				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
23	HAO	5	A1120.6736J	+Panel,Fabric Npwr W/Rcp Com Pt Lc 67H 36W	\$ 503.00	\$ 137.32	\$ 686.60	72.700
			HF	+inner tone light				
			HF	+inner tone light				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
24	HAO	2	A1120.6742J	+Panel,Fabric Npwr W/Rcp Com Pt Lc 67H 42W	\$ 536.00	\$ 146.33	\$ 292.66	72.700
			HF	+inner tone light				
			HF	+inner tone light				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
25	HAO	21	A1120.6748G	+Panel,Fabric 4-Circ W/Com Pt Lc 67H 48W	\$ 694.00	\$ 189.46	\$ 3,978.66	72.700
			HF	+inner tone light				
			HF	+inner tone light				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				
			7M	+bailey-Pr Cat 1				
			01	+bailey belmont silver				

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Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell- %
26	HAO	14	A1165.6724J	+Panel,Partial-Glazed No Pwr W/Rcp & Com Pt Lc 67H 24W +clear +inner tone light +inner tone light +bailey-Pr Cat 1 +bailey belmont silver +bailey-Pr Cat 1 +bailey belmont silver	\$ 1,079.00	\$ 294.57	\$ 4,123.98	72.700
			TR					
			HF					
			HF					
			7M					
			01					
			7M					
			01					
27	HAO	4	A1165.6730J	+Panel,Partial-Glazed No Pwr W/Rcp & Com Pt Lc 67H 30W +clear +inner tone light +inner tone light +bailey-Pr Cat 1 +bailey belmont silver +bailey-Pr Cat 1 +bailey belmont silver	\$ 1,109.00	\$ 302.76	\$ 1,211.04	72.700
			TR					
			HF					
			HF					
			7M					
			01					
			7M					
			01					
28	HAO	20	A1165.6736J	+Panel,Partial-Glazed No Pwr W/Rcp & Com Pt Lc 67H 36W +clear +inner tone light +inner tone light +bailey-Pr Cat 1 +bailey belmont silver +bailey-Pr Cat 1 +bailey belmont silver	\$ 1,139.00	\$ 310.95	\$ 6,219.00	72.700
			TR					
			HF					
			HF					
			7M					
			01					
			7M					
			01					
29	HAO	23	A1220.67H	+Conn,2-Way 90 Deg Hard 67H +inner tone light +inner tone light	\$ 107.00	\$ 29.21	\$ 671.83	72.700
			HF					
			HF					
30	HAO	14	A1230.47H	+Conn,3-Way 90 Deg Hard 47H +inner tone light +inner tone light	\$ 164.00	\$ 44.77	\$ 626.78	72.700
			HF					
			HF					
31	HAO	19	A1230.67H	+Conn,3-Way 90 Deg Hard 67H +inner tone light +inner tone light	\$ 191.00	\$ 52.14	\$ 990.66	72.700
			HF					
			HF					
32	HAO	3	A1240.67H	+Conn,4-Way 90 Deg 67H +inner tone light	\$ 247.00	\$ 67.43	\$ 202.29	72.700
			HF					
33	HAO	42	A1250.47H	+Fin End 47H +inner tone light +inner tone light	\$ 38.00	\$ 10.37	\$ 435.54	72.700
			HF					
			HF					
34	HAO	10	A1250.67H	+Fin End 67H +inner tone light +inner tone light	\$ 40.00	\$ 10.92	\$ 109.20	72.700
			HF					
			HF					
35	HAO	7	A1311.A	+Duplex Rcp,4-Circ A 6/Pkg +inner tone light	\$ 151.00	\$ 41.22	\$ 288.54	72.700
			HF					
36	HAO	7	A1311.B	+Duplex Rcp,4-Circ B 6/Pkg +inner tone light	\$ 151.00	\$ 41.22	\$ 288.54	72.700
			HF					
37	HAO	7	A1311.C	+Duplex Rcp,4-Circ C 6/Pkg +inner tone light	\$ 151.00	\$ 41.22	\$ 288.54	72.700
			HF					
38	HAO	7	A1311.D	+Duplex Rcp,4-Circ D Dedicated 6/Pkg +inner tone light	\$ 151.00	\$ 41.22	\$ 288.54	72.700
			HF					
39	HAO	7	A1322.06E	+Base Pwr Entry,Dir Con 4-Circ,6Ft L	\$ 120.00	\$ 32.76	\$ 229.32	72.700
40	HAO	15	A1355.36E	+Base Pwr Adapter,W/O Covers 4-Circ 36W	\$ 130.00	\$ 35.49	\$ 532.35	72.700
41	HAO	1	A2310.2430L	+Wk Surf,Sq-Edge Rect Lam 24D 30W +kale +inner tone light	\$ 243.00	\$ 66.34	\$ 66.34	72.700
			8X					
			HF					
42	HAO	34	A2310.2448L	+Wk Surf,Sq-Edge Rect Lam 24D 48W +kale +inner tone light	\$ 314.00	\$ 85.72	\$ 2,914.48	72.700
			8X					
			HF					
43	HAO	4	A2310.2472L	+Wk Surf,Sq-Edge Rect Lam 24D 72W +kale +inner tone light	\$ 472.00	\$ 128.86	\$ 515.44	72.700
			8X					
			HF					

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Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell- %
44	HAO	19	A2310.2484L 8X HF	+Wk Surf,Sq-Edge Rect Lam 24D 84W +kale +inner tone light	\$ 531.00	\$ 144.96	\$ 2,754.24	72.700
45	HAO	2	A2310.2490L 8X HF	+Wk Surf,Sq-Edge Rect Lam 24D 90W +kale +inner tone light	\$ 588.00	\$ 160.52	\$ 321.04	72.700
46	HAO	23	A2310.3084L 8X HF	+Wk Surf,Sq-Edge Rect Lam 30D 84W +kale +inner tone light	\$ 661.00	\$ 180.45	\$ 4,150.35	72.700
47	HAO	1	A2380.24L HF HF	+Support Panel,Wk Surf,End Lam 24D +inner tone light +inner tone light	\$ 237.00	\$ 64.70	\$ 64.70	72.700
48	HAO	41	A3221.1324 HF	+Shelf,B-Style 7-1/2H 13D 24W +inner tone light	\$ 97.00	\$ 26.48	\$ 1,085.68	72.700
49	HAO	41	A3221.1330 HF	+Shelf,B-Style 7-1/2H 13D 30W +inner tone light	\$ 102.00	\$ 27.85	\$ 1,141.85	72.700
50	HAO	2	A3352.1336 KD HF 6B 08	+Flip Dr Unit,B-Style Fab,W/Lock 13D 36W 15-1/2H +keyed differently +inner tone light +comet-Pr Cat 4 +comet winter solstice	\$ 434.00	\$ 118.48	\$ 236.96	72.700
51	HAO	37	A3352.1348 KD HF 6B 08	+Flip Dr Unit,B-Style Fab,W/Lock 13D 48W 15-1/2H +keyed differently +inner tone light +comet-Pr Cat 4 +comet winter solstice	\$ 486.00	\$ 132.68	\$ 4,909.16	72.700
52	HAO	2	A3410.1636 32 12	+Tackboard,B-Style 16H 36W +iota™-Pr Cat 4 +iota™ marsh ice	\$ 211.00	\$ 57.60	\$ 115.20	72.700
53	HAO	39	A3410.1648 32 12	+Tackboard,B-Style 16H 48W +iota™-Pr Cat 4 +iota™ marsh ice	\$ 227.00	\$ 61.97	\$ 2,416.83	72.700
54	HAO	37	A3615.1624 HF	+Tile,Rail Action Office® Series 2 24W +inner tone light	\$ 141.00	\$ 38.49	\$ 1,424.13	72.700
55	HAO	41	A3615.1630 HF	+Tile,Rail Action Office® Series 2 30W +inner tone light	\$ 156.00	\$ 42.59	\$ 1,746.19	72.700
56	HAO	1	A4111.3060L 8X HF	+Table,Sq-Edge Lam 30D 60W 29H +kale +inner tone light	\$ 769.00	\$ 209.94	\$ 209.94	72.700
57	HAO	1	A4111.3072L 8X HF	+Table,Sq-Edge Lam 30D 72W 29H +kale +inner tone light	\$ 827.00	\$ 225.77	\$ 225.77	72.700
58	SIT	16	5213 FABRIC 26-GRD3 MOMENTUM SUBLIME ~ ~ ~ ~	Freelance Series, Side Chair, Armless Chair Fabric Grade Selections Fabric Grade 3 MOMENTUM Sublime Standard Color Selections Sublime JASPER No Ganging Bracket Upgrade No Swivel Glide Upgrade No Stack Cart Upgrade No Seat Foam Upgrade No Ballastic Nylon Upgrade	\$ 270.00	\$ 116.10	\$ 1,857.60	57.000
59	SIT	13	5214 FABRIC 26-GRD3 MOMENTUM SUBLIME ~ ~ ~ ~	Freelance Series, Side Chair, w/ Arms Chair Fabric Grade Selections Fabric Grade 3 MOMENTUM Sublime Standard Color Selections Sublime JASPER No Ganging Bracket Upgrade No Swivel Glide Upgrade No Stack Cart Upgrade No Seat Foam Upgrade No Ballastic Nylon Upgrade	\$ 320.00	\$ 137.60	\$ 1,788.80	57.000

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Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell- %
60	SIT	28	5214	Freelance Series, Side Chair, w/ Arms Chair	\$ 320.00	\$ 137.60	\$ 3,852.80	57.000
			FABRIC	Fabric Grade Selections				
			26-GRD3	Fabric Grade 3				
			WICKENDON	+wickendon-Pr Cat 3				
			JASMINE	+wickendon jasmine				
			~	No Ganging Bracket Upgrade				
			~	No Swivel Glide Upgrade				
			~	No Stack Cart Upgrade				
			~	No Seat Foam Upgrade				
			~	No Ballastic Nylon Upgrade				
61	HAO	2	AO210.42	+Wall Start 42H	\$ 36.00	\$ 9.83	\$ 19.66	72.700
			HF	+inner tone light				
62	HAO	3	AO210.62	+Wall Start 62H	\$ 38.00	\$ 10.37	\$ 31.11	72.700
			HF	+inner tone light				
63	HAO	60	AO213.60	+Wall Strip 60H	\$ 42.00	\$ 11.47	\$ 688.20	72.700
			HF	+inner tone light				
64	GU1	60	SUBC-INSTALLATION	ATTACHMENT HARDWARE	\$ 29.16	\$ 7.96	\$ 477.60	72.700
65	HAO	30	AO215.42	+Draw Rod 42H	\$ 15.00	\$ 4.10	\$ 123.00	72.700
66	HAO	94	AO215.62	+Draw Rod 62H	\$ 16.00	\$ 4.37	\$ 410.78	72.700
67	HAO	28	AO259.	+Fin End,Chg-Of-Ht,Panel/Conn	\$ 17.00	\$ 4.64	\$ 129.92	72.700
			HF	+inner tone light				
68	C11	10	EXISTING	ERGON CHAIRS	\$ 0.00	\$ 0.00	\$ 0.00	0.000
69	HST	1	EE122AA	+Chair,Ergon 3 Pneu,Adj Arms,Knee Tilt,Sz A	\$ 949.00	\$ 306.72	\$ 306.72	67.680
			N4	+not adjustable				
			BU	+black umber				
			BC	+2" hd dbl wl caster, carpet				
			U6	+nonupholstered				
			BK	+black				
			32	+iota™-Pr Cat 3				
			12	+iota™ marsh ice				
70	HST	22	EE122AB	+Chair,Ergon 3 Pneu,Adj Arms,Knee Tilt,Sz B	\$ 949.00	\$ 306.72	\$ 6,747.84	67.680
			N4	+not adjustable				
			BU	+black umber				
			BC	+2" hd dbl wl caster, carpet				
			U6	+nonupholstered				
			BK	+black				
			32	+iota™-Pr Cat 3				
			12	+iota™ marsh ice				
71	SIT	1	5252A.A35	Leader Series, Highback w/ Advanced Synchro Cntrl, A35 Multi-Adjustable Arm w/ pivot	\$ 825.00	\$ 354.75	\$ 354.75	57.000
			FABRIC	Fabric Grade Selections				
			26-GRD3	Fabric Grade 3				
			WICKENDON	Grade 3 All Fabric Upholsterey				
			5K02	+wickendon-Pr Cat 3				
			~	+wickendon jasmine				
			~	No CAL TB 133 Upgrade				
			E3	Seat Dpeth Adjustment Upgrade				
			~	No Aluminum Base Upgrade				
			~	No Ballastic Nylon Upgrade				
			~	No Spin Lift Upgrade				
			~	No Selection				
				TAG: BARBARA HOLLIS				
72	HST	11	EE122AB	+Chair,Ergon 3 Pneu,Adj Arms,Knee Tilt,Sz B	\$ 949.00	\$ 306.72	\$ 3,373.92	67.680
			N4	+not adjustable				
			BU	+black umber				
			BC	+2" hd dbl wl caster, carpet				
			U6	+nonupholstered				
			BK	+black				
			5K	+wickendon-Pr Cat 3				
			02	+wickendon jasmine				

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Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell- %
73	HST	3	EE122AC N4 BU BC U6 BK 32 12	+Chair,Ergon 3 Pneu,Adj Arms,Knee Tilt,Sz C +not adjustable +black umber +2" hd dbl wl caster, carpet +nonupholstered +black +iota™-Pr Cat 3 +iota™ marsh ice	\$ 949.00	\$ 306.72	\$ 920.16	67.680
74	HST	2	EE122NA N4 BU BC U6 32 12	+Chair,Ergon 3 Pneu,No Arms,Knee Tilt,Sz A +not adjustable +black umber +2" hd dbl wl caster, carpet +nonupholstered +iota™-Pr Cat 3 +iota™ marsh ice	\$ 754.00	\$ 243.69	\$ 487.38	67.680
75	GUS	1	4430 -04 -SILO SL20 TD BK MD C10 ~ ~ ~	Obus Forme High back multi-func chair GRADE 04 SILHOUETTE 1-ASPHALT A-(STD) HT/ADJ TEARDROP T-ARM F-BLACK P-MULTI-DEPTH ADJUSTMENT C-(STD) 2" INTEGR DUAL-WHL - BLCK (STD) (STD) (STD) TAG: RICHARD	\$ 933.00	\$ 466.50	\$ 466.50	50.000
76	HMH	5	ET113L 8X BU BU BU	+Table,Square Contract Base Lam Top 28.5H 36W +kale +black umber +black umber +black umber TAG: BREAK ROOM	\$ 460.00	\$ 125.58	\$ 627.90	72.700
77	HMH	2	ET143L 8X MT HF HF	+Table,Rect Seg Base Vin Edge/Lam Top 28.5H 36D 72W +kale +medium tone +inner tone light +inner tone light TAG: WORK/FILE AREA	\$ 1,300.00	\$ 354.90	\$ 709.80	72.700
78	HMH	3	ET149L 8X BU BU BU	+Table,Oval Seg Base Vin Edge/Lam Top 28.5H 36D 60W +kale +black umber +black umber +black umber	\$ 1,520.00	\$ 414.96	\$ 1,244.88	72.700
79	HMH	1	ET151L 8X BU BU BU	+Table,Oval Seg Base Vin Edge/Lam Top 28.5H 42D 72W +kale +black umber +black umber +black umber	\$ 1,675.00	\$ 457.28	\$ 457.28	72.700
80	HFS	37	G5120.19 HF KD	+Ped,B-Frt Stationary 6,6,12 27H 20D 15W +inner tone light +keyed differently	\$ 670.00	\$ 182.91	\$ 6,767.67	72.700
81	HFS	10	G5130.19 HF KD	+Ped,B-Frt Stationary 12,12 27H 20D 15W +inner tone light +keyed differently	\$ 645.00	\$ 176.09	\$ 1,760.90	72.700
82	C12	12	F16-1822-FF ...	+Ped,FS Std Pull,Strny,F/F TAG: ON 3rd FLOOR HENDRY ST.	\$ 0.00	\$ 0.00	\$ 0.00	0.000
83	HMU	36	G5010. HF	+Drw,Pencil 21W 16D +inner tone light	\$ 42.00	\$ 11.47	\$ 412.92	72.700
84	HMU	41	G6120.24NS HF	+Task Light,E.E.,No Dim,AO/Pros/Etho,Canada 24W +inner tone light	\$ 210.00	\$ 57.33	\$ 2,350.53	72.700
85	HMU	41	G6120.30NS HF	+Task Light,E.E.,No Dim,AO/Pros/Etho,Canada 30W +inner tone light	\$ 218.00	\$ 59.51	\$ 2,439.91	72.700

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Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell- %
86	HMU	2	G6120.36NS HF	+Task Light,E.E.,No Dim,AO/Pros/Etho,Canada 36W +inner tone light	\$ 224.00	\$ 61.15	\$ 122.30	72.700
87	HMU	37	G6120.48NS HF	+Task Light,E.E.,No Dim,AO/Pros/Etho,Canada 48W +inner tone light	\$ 239.00	\$ 65.25	\$ 2,414.25	72.700
88	HMU	39	G7715.04P HF	+Keybd Tray,Fully Adj,Std-Length Arm,Paddle Adj +inner tone light	\$ 382.00	\$ 104.29	\$ 4,067.31	72.700
89	HMU	39	G7742.	+Mouse Tray,Wk Surf Att,Adj/Storable	\$ 206.00	\$ 56.24	\$ 2,193.36	72.700
90	HCU	15	SA149393 8X HF	@Shell,Sq-Edge,Lam,30D 66W KALE @inner tone light	\$ 1,273.00	\$ 347.53	\$ 5,212.95	72.700
91	HCU	15	SA149394 8X HF	@Storage Unit,Horz,Sq-Edge,End Pnls,Lam,25D 75W KALE @inner tone light	\$ 1,190.00	\$ 324.87	\$ 4,873.05	72.700
92	HCU	2	SA149395 8X HF	@Storage Unit,Horz,Sq-Edge,End Pnls,Lam,25D 87W KALE @inner tone light	\$ 1,275.00	\$ 348.08	\$ 696.16	72.700
93	HMU	160	G7110.10 HF	+Paper Tray 10W +inner tone light	\$ 32.00	\$ 8.74	\$ 1,398.40	72.700
94	HMU	160	G7130. HF	+Diag Tray +inner tone light	\$ 51.00	\$ 13.92	\$ 2,227.20	72.700
95	HST	20	WC410P BK EM US BK	+Chair,Caper@ Stacking,Molded Seat,Fixed Arms +black +evergreen +soft wheel caster, carpet or hard floors +black	\$ 262.00	\$ 103.20	\$ 2,064.00	60.610
96	SIT	76	5224 FABRIC 26-GRD3 NEXUS 26-856 ~ F1 ~	Freelance Series, Side Chair, w/ Arms Chair with Casters Fabric Grade Selections Fabric Grade 3 Nexus Standard Color Selections Nexus Leaf No CAL TB 133 Upgrade No Ganging Bracket Upgrade 1" Seat Foam Upgrade No Ballastic Nylon Upgrade	\$ 400.00	\$ 172.00	\$ 13,072.00	57.000
97	GR3	3	0500-3 G4-23	GROUP 4 TOM BEAM SERIES SUPPORT BEAM, 3 SEAT DARK GREY POWDER EPOXY FRAME FREESTANDING CHROME FEET	\$ 390.00	\$ 163.30	\$ 549.90	53.000
98	GR3	1	0500-4 G4-23	GROUP 4 TOM BEAM SERIES SUPPORT BEAM, 4 SEAT DARK GREY POWDER EPOXY FRAME FREESTANDING CHROME FEET	\$ 442.00	\$ 207.74	\$ 207.74	53.000
99	GR3	4	0500-5 G4-23	GROUP 4 TOM BEAM SERIES SUPPORT BEAM 5 SEAT DARK GREY POWDER EPOXY FRAME FREESTANDING CHROME FEET	\$ 658.00	\$ 309.26	\$ 1,237.04	53.000
100	GR3	4	MISC G4-23	GROUP 4 TOM BEAM SERIES BACK TO BACK JOINERS (TWO PER BEAM) DARK GREY POWDER EPOXY FRAME	\$ 125.00	\$ 58.75	\$ 235.00	53.000
101	GR3	17	0502	GROUP 4 TOM BEAM SERIES BEAM SEAT WITHOUT ARM MOMENTUM SUBLIME VINYL SELECTION JASPER	\$ 248.00	\$ 116.56	\$ 1,981.52	53.000
102	GR3	12	0503-E G4-23	GROUP 4 TOM BEAM SERIES BEAM SEAT WITH ARM DARK GREY POWDER EPOXY FRAME MOMENTUM SUBLIME VINYL SELECTION JASPER	\$ 318.00	\$ 149.46	\$ 1,793.52	53.000
103	GR3	4	0505 G4-23 4574-07 G4-23	GROUP 4 TOM BEAM SERIES BEAM LINEAR TABLE, 21" X 22" DARK GREY POWDER EPOXY FRAME WILSON ART MESA TWILIGHT LAMINATE SELEC... DARK GREY PVC EDGE	\$ 148.00	\$ 69.56	\$ 278.24	53.000

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Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell %
104	GR3	1	0506 G4-23 4574-07 G4-23	GROUP 4 TOM BEAM SERIES BEAM CORNER TABLE, 30" X 30" DARK GREY POWDER EPOXY FRAME WILSON ART MESA TWILIGHT LAMINATE SELEC... DARK GREY PVC EDGE	\$ 414.00	\$ 194.58	\$ 194.58	53.000
105	GR3	1	FREIGHT	SHIPPING FREIGHT CHARGES FROM GROUP FOUR	\$ 0.01	\$ 0.01	\$ 0.01	0.000
106	NL2	1	CL1736CFMC	CLEVER,COMPONENT,CORNICE FRAME,AMBER TAG: DIRECTOR	\$ 206.00	\$ 206.00	\$ 206.00	0.000
107	NL2	1	CL1772CFMC	CLEVER,CORNICE FRAME,AMBER TAG: DEP. DIRECTOR	\$ 382.00	\$ 152.80	\$ 152.80	60.000
108	NL2	1	CL2236LLFF45MC	CLEVER,LATERAL FILE,FOUR DRAWER,LAMINATE,AMBER TAG: DEP DIRECTOR	\$ 1,846.00	\$ 738.40	\$ 738.40	60.000
109	NL2	2	CL2236LLFF25MC	CLEVER,LATERAL FILE,TWO DRAWER,LAMINATE,AMBER TAG: DIRECTOR	\$ 1,072.00	\$ 428.80	\$ 857.60	60.000
110	NL2	1	CL2288LCLF105MC	CLEVER,CREDENZA,LEFT PEDESTAL,MULTI-FILE,LAMINATE,AMBER TAG: DEP DIRECTOR	\$ 1,988.00	\$ 795.20	\$ 795.20	60.000
111	NL2	1	CL1588HBHA1MC	CLEVER,HIGHBACK ORGANIZER,HINGED DOORS,AMBER TAG: DEPUTY DIRECTOR	\$ 1,769.00	\$ 707.60	\$ 707.60	60.000
112	NL2	1	CL2288LCLF65MC	CLEVER,CREDENZA,LEFT PEDESTAL,LATERAL FILE,LAMINATE,AMBER TAG: DIRECTOR	\$ 1,856.00	\$ 742.40	\$ 742.40	60.000
113	NL2	2	CL2648LBEFHSMC	CLEVER,BRIDGE, EXECUTIVE,LAMINATE,AMBER	\$ 533.00	\$ 213.20	\$ 426.40	60.000
114	NL2	3	CL3666BCOFMC	CLEVER,BOOKCASE,OPEN,FREESTANDING,AMBER TAG: 2 DEP. DIRECTOR 1 DIRECTOR	\$ 1,048.00	\$ 419.20	\$ 1,257.60	60.000
115	NL2	1	CL3672LDRFA15MC	CLEVER,DESK,RIGHT PEDESTAL,BBL,LAM.AMBER TAG: DIRECTOR	\$ 1,752.00	\$ 700.80	\$ 700.80	60.000
116	NL2	1	CL3672LDURFMC	CLEVER,DESK,U SHAPE,RIGHT,LAMINATE,AMBER TAG: DEPUTY DIRECTOR	\$ 1,758.00	\$ 703.20	\$ 703.20	60.000
117	NL2	1	NAC2804SFB	CONF SOL,COLUMN BASE,METAL,BLACK TAG: DEPUTY DIRECTOR	\$ 203.00	\$ 81.20	\$ 81.20	60.000
118	NL2	1	CL42LRDSMC	CLEVER,ROUND TOP,LAMINATE,AMBER	\$ 1,036.00	\$ 414.40	\$ 414.40	60.000
119	NL2	2	NAC2421CDLMC	ACCESSORIES,CENTER DRAWER,LAMINATE,AMBER	\$ 95.00	\$ 38.00	\$ 76.00	60.000
120	NL2	1	BP-16MC	CONF TABLES,BASE,CYLINDER,LAMINATE,AMBER	\$ 462.00	\$ 184.80	\$ 184.80	60.000
121	HO4	1	DT2436C .N .P .N	"D" Conference End Table 36" dia with 24"D side LAM: Mahogany Paint: Black LAM: Mahogany TAG: FISCAL PROGRAM MANAGER	\$ 419.00	\$ 175.98	\$ 175.98	58.000
122	HO4	2	10752 .N	10700 Series Bookcase 2-Shelf 36W x 13-1/8D LAM: Mahogany TAG: FISCAL PROGRAM MANAGER	\$ 359.00	\$ 150.78	\$ 301.56	58.000
123	NL2	20	30N3060RT501417	KITE, TABLE,RECTANGULAR SHAPE,PLATINUM LEGS,417 TOP	\$ 719.00	\$ 287.60	\$ 5,752.00	60.000
124	NL2	5	30N3030SQ501417	KITE, TABLE,SQUARE SHAPE,PLATINUM LEGS,417 TOP	\$ 524.00	\$ 209.60	\$ 1,048.00	60.000
125	NL2	1	30N3445KT501417	KITE, TABLE,KITE SHAPE,PLATINUM LEGS,417 TOP	\$ 609.00	\$ 243.60	\$ 243.60	60.000
126	HO3	1	34P .Q	FlameSafe Lateral File 4 Drawer PAINT: Light Gray	\$ 2,715.00	\$ 1,140.30	\$ 1,140.30	58.000
127	GU1	1	SUBC-INSTALLATION	TO RECEIVE, DELIVER AND INSTALL LOBBY SEATING (11%)	\$ 1,647.00	\$ 1,647.00	\$ 1,647.00	0.000
128	GU1	1	SUBC-INSTALLATION	TO RECEIVE, DELIVER AND INSTALL PRODUCT	\$ 35,000.00	\$ 35,000.00	\$ 35,000.00	0.000
129	GU1	195	SUBC-INSTALLATION	TO RECEIVE, DELIVER AND INSTALL SEATING	\$ 10.00	\$ 10.00	\$ 1,950.00	0.000

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Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell- %
130	HGS	8	A1120.4724G	+Panel,Fabric 4-Circ W/Com Pt Lc 47H 24W	\$ 536.00	\$ 146.33	\$ 1,170.64	72.700
			MT	+medium tone				
			MT	+medium tone				
			66	+silkweave-Pr Cat 4				
			02	+silkweave aqua				
			66	+silkweave-Pr Cat 4				
			02	+silkweave aqua				
131	HGS	9	A1120.4724J	+Panel,Fabric Npwr W/Rcp Com Pt Lc 47H 24W	\$ 413.00	\$ 112.75	\$ 1,014.75	72.700
			MT	+medium tone				
			MT	+medium tone				
			66	+silkweave-Pr Cat 4				
			02	+silkweave aqua				
			66	+silkweave-Pr Cat 4				
			02	+silkweave aqua				
132	HGS	8	A1120.4730J	+Panel,Fabric Npwr W/Rcp Com Pt Lc 47H 30W	\$ 451.00	\$ 123.12	\$ 984.96	72.700
			MT	+medium tone				
			MT	+medium tone				
			66	+silkweave-Pr Cat 4				
			02	+silkweave aqua				
			66	+silkweave-Pr Cat 4				
			02	+silkweave aqua				
133	HGS	4	A1120.4736G	+Panel,Fabric 4-Circ W/Com Pt Lc 47H 36W	\$ 626.00	\$ 170.90	\$ 683.60	72.700
			MT	+medium tone				
			MT	+medium tone				
			66	+silkweave-Pr Cat 4				
			02	+silkweave aqua				
			66	+silkweave-Pr Cat 4				
			02	+silkweave aqua				
134	HGS	15	A1120.6724G	+Panel,Fabric 4-Circ W/Com Pt Lc 67H 24W	\$ 609.00	\$ 166.26	\$ 2,493.90	72.700
			MT	+medium tone				
			MT	+medium tone				
			66	+silkweave-Pr Cat 4				
			02	+silkweave aqua				
			66	+silkweave-Pr Cat 4				
			02	+silkweave aqua				
135	C11	3	A1120.6724C	+Panel,Fabric Npwr W/Rcp Lc 67H 24W	\$ 0.00	\$ 0.00	\$ 0.00	0.000
			...	Skipped Option				
136	HGS	3	A1354.24E	+Base Pwr Adapter,W/Covers 4-Circ 24W	\$ 155.00	\$ 155.00	\$ 465.00	0.000
			MT	+medium tone				
137	C11	6	A1120.6730C	+Panel,Fabric Npwr W/Rcp Lc 67H 30W	\$ 0.00	\$ 0.00	\$ 0.00	0.000
			...	Skipped Option				
138	HGS	6	A1354.30E	+Base Pwr Adapter,W/Covers 4-Circ 30W	\$ 155.00	\$ 155.00	\$ 930.00	0.000
			MT	+medium tone				
139	C11	3	A1120.6736C	+Panel,Fabric Npwr W/Rcp Lc 67H 36W	\$ 0.00	\$ 0.00	\$ 0.00	0.000
			...	Skipped Option				
140	HGS	3	A1354.36E	+Base Pwr Adapter,W/Covers 4-Circ 36W	\$ 155.00	\$ 155.00	\$ 465.00	0.000
			MT	+medium tone				
141	HGS	3	A1120.6748G	+Panel,Fabric 4-Circ W/Com Pt Lc 67H 48W	\$ 792.00	\$ 216.22	\$ 648.66	72.700
			MT	+medium tone				
			MT	+medium tone				
			66	+silkweave-Pr Cat 4				
			02	+silkweave aqua				
			66	+silkweave-Pr Cat 4				
			02	+silkweave aqua				
142	C11	3	A1120.6748C	+Panel,Fabric Npwr W/Rcp Lc 67H 48W	\$ 0.00	\$ 0.00	\$ 0.00	0.000
			MT	+medium tone				
			MT	+medium tone				
			...	Skipped Option				
143	HGS	3	A1354.48E	+Base Pwr Adapter,W/Covers 4-Circ 48W	\$ 155.00	\$ 42.32	\$ 126.96	72.700
			MT	+medium tone				

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Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell- %
144	HGS	6	A1165.6724J	+Panel,Partial-Glazed No Pwr W/Rcp & Com Pt Lc 67H 24W +clear +medium tone +medium tone +silkweave-Pr Cat 4 +silkweave aqua +silkweave-Pr Cat 4 +silkweave aqua	\$ 1,177.00	\$ 321.32	\$ 1,927.92	72.700
			TR					
			MT					
			66					
			02					
			66					
			02					
145	HGS	1	A1165.6730J	+Panel,Partial-Glazed No Pwr W/Rcp & Com Pt Lc 67H 30W +clear +medium tone +medium tone +silkweave-Pr Cat 4 +silkweave aqua +silkweave-Pr Cat 4 +silkweave aqua	\$ 1,207.00	\$ 329.51	\$ 329.51	72.700
			TR					
			MT					
			66					
			02					
			66					
			02					
146	HGS	6	A1165.6736J	+Panel,Partial-Glazed No Pwr W/Rcp & Com Pt Lc 67H 36W +clear +medium tone +medium tone +silkweave-Pr Cat 4 +silkweave aqua +silkweave-Pr Cat 4 +silkweave aqua	\$ 1,237.00	\$ 337.70	\$ 2,026.20	72.700
			TR					
			MT					
			66					
			02					
			66					
			02					
147	HGS	7	A1220.67H	+Conn,2-Way 90 Deg Hard 67H +medium tone +medium tone	\$ 107.00	\$ 29.21	\$ 204.47	72.700
			MT					
			MT					
148	C11	2	A1220.67H	+Conn,2-Way 90 Deg Hard 67H Skipped Option	\$ 0.00	\$ 0.00	\$ 0.00	0.000
149	HGS	4	A1230.47H	+Conn,3-Way 90 Deg Hard 47H +medium tone +medium tone	\$ 164.00	\$ 44.77	\$ 179.08	72.700
			MT					
			MT					
150	HGS	5	A1230.67H	+Conn,3-Way 90 Deg Hard 67H +medium tone +medium tone	\$ 191.00	\$ 52.14	\$ 260.70	72.700
			MT					
			MT					
151	C11	1	A1230.67H	+Conn,3-Way 90 Deg Hard 67H Skipped Option	\$ 0.00	\$ 0.00	\$ 0.00	0.000
152	HGS	2	A1240.67H	+Conn,4-Way 90 Deg 67H +medium tone	\$ 247.00	\$ 67.43	\$ 134.86	72.700
			MT					
153	HGS	17	A1250.47H	+Fin End 47H +medium tone +medium tone	\$ 38.00	\$ 10.37	\$ 176.29	72.700
			MT					
			MT					
154	C11	1	A1250.67H	+Fin End 67H Skipped Option	\$ 0.00	\$ 0.00	\$ 0.00	0.000
155	HGS	2	A1311.A	+Duplex Rcp,4-Circ A 6/Pkg +medium tone	\$ 151.00	\$ 41.22	\$ 82.44	72.700
			MT					
156	HGS	2	A1311.B	+Duplex Rcp,4-Circ B 6/Pkg +medium tone	\$ 151.00	\$ 41.22	\$ 82.44	72.700
			MT					
157	HGS	2	A1311.C	+Duplex Rcp,4-Circ C 6/Pkg +medium tone	\$ 151.00	\$ 41.22	\$ 82.44	72.700
			MT					
158	HGS	2	A1311.D	+Duplex Rcp,4-Circ D Dedicated 6/Pkg +medium tone	\$ 151.00	\$ 41.22	\$ 82.44	72.700
			MT					
159	HGS	2	A1322.06E	+Base Pwr Entry,Dir Con 4-Circ,6Ft L	\$ 120.00	\$ 32.76	\$ 65.52	72.700
160	HGS	2	A1355.24E	+Base Pwr Adapter,W/O Covers 4-Circ 24W	\$ 130.00	\$ 35.49	\$ 70.98	72.700
161	HGS	1	A1355.30E	+Base Pwr Adapter,W/O Covers 4-Circ 30W	\$ 130.00	\$ 35.49	\$ 35.49	72.700
162	HGS	5	A1355.36E	+Base Pwr Adapter,W/O Covers 4-Circ 36W	\$ 130.00	\$ 35.49	\$ 177.45	72.700

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Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell- %
163	HGS	1	A2310.2430L	+Wk Surf,Sq-Edge Rect Lam 24D 30W HT MT +inner tone +medium tone	\$ 243.00	\$ 66.34	\$ 66.34	72.700
164	HGS	3	A2310.2448L	+Wk Surf,Sq-Edge Rect Lam 24D 48W HT MT +inner tone +medium tone	\$ 314.00	\$ 85.72	\$ 257.16	72.700
165	C11	5	A2310.2448L	+Work Surf,Sq-Edge Rect Lam 24D 48W ... Skipped Option	\$ 0.00	\$ 0.00	\$ 0.00	0.000
166	C11	1	A2310.2472L	+Work Surf,Sq-Edge Rect Lam 24D 72W ... Skipped Option	\$ 0.00	\$ 0.00	\$ 0.00	0.000
167	HGS	6	A2310.2484L	+Wk Surf,Sq-Edge Rect Lam 24D 84W HT MT +inner tone +medium tone	\$ 531.00	\$ 144.96	\$ 869.76	72.700
168	C11	2	A2310.2484L	+Work Surf,Sq-Edge Rect Lam 24D 84W ... Skipped Option	\$ 0.00	\$ 0.00	\$ 0.00	0.000
169	HGS	8	A2310.3084L	+Wk Surf,Sq-Edge Rect Lam 30D 84W HT MT +inner tone +medium tone	\$ 661.00	\$ 180.45	\$ 1,443.60	72.700
170	C11	9	A3221.1324	+Shelf,B-Style 7-1/2H 13D 24W ... Skipped Option	\$ 0.00	\$ 0.00	\$ 0.00	0.000
171	HGS	3	A3221.1330	+Shelf,B-Style 7-1/2H 13D 30W MT +medium tone	\$ 102.00	\$ 27.85	\$ 83.55	72.700
172	C11	6	A3221.1330	+Shelf,B-Style 7-1/2H 13D 30W ... Skipped Option	\$ 0.00	\$ 0.00	\$ 0.00	0.000
173	HGS	5	A3352.1348	+Flip Dr Unit,B-Style Fab,W/Lock 13D 48W 15-1/2H KD MT 6B 08 +keyed differently +medium tone +comet-Pr Cat 4 +comet winter solstice	\$ 486.00	\$ 132.68	\$ 663.40	72.700
174	C11	4	A3352.1348	+Flip Dr Unit,B-Style Fab,W/Lock 13D 48W 15-1/2H ... Skipped Option	\$ 0.00	\$ 0.00	\$ 0.00	0.000
175	HMI	4	241372	48W DOOR COVER ONLY 6B 08 COMET COMET WINTER SOLSTICE	\$ 77.00	\$ 21.02	\$ 84.08	72.700
176	HGS	9	A3410.1648	+Tackboard,B-Style 16H 48W 32 12 +iota™-Pr Cat 4 +iota™ marsh ice	\$ 227.00	\$ 61.97	\$ 557.73	72.700
177	HGS	8	A3615.1624	+Tile,Rail Action Office® Series 2 24W MT +medium tone	\$ 141.00	\$ 38.49	\$ 307.92	72.700
178	HGS	9	A3615.1630	+Tile,Rail Action Office® Series 2 30W MT +medium tone	\$ 156.00	\$ 42.59	\$ 383.31	72.700
179	HGS	8	AO215.42	+Draw Rod 42H	\$ 15.00	\$ 4.10	\$ 32.80	72.700
180	HGS	20	AO215.62	+Draw Rod 62H	\$ 16.00	\$ 4.37	\$ 87.40	72.700
181	C11	10	AO215.62	+Draw Rod 62H	\$ 0.00	\$ 0.00	\$ 0.00	0.000
182	HGS	13	AO259.	+Fin End,Chg-Of-Ht,Panel/Conn MT +medium tone	\$ 17.00	\$ 4.64	\$ 60.32	72.700
183	HGC	8	EE122AB	+Chair,Ergon 3 Pneu,Adj Arms,Knee Tilt,Sz B N4 BU BC U6 BK 32 12 +not adjustable +black umber +2" hd dbl wl caster, carpet +nonupholstered +black +iota™-Pr Cat 3 +iota™ marsh ice	\$ 949.00	\$ 306.72	\$ 2,453.76	67.680

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Item	Cat	Qty	Part Number	Part Description	List \$	Sell \$	Ext Sell \$	Sell- %
184	HGS	1	G5120.19	+Ped,B-Frt Stationary 6,6,12 27H 20D 15W	\$ 670.00	\$ 182.91	\$ 182.91	72.700
			MT	+medium tone				
			KD	+keyed differently				
185	C11	7	G5120.19	+Ped,B-Frt Stationary 6,6,12 27H 20D 15W	\$ 0.00	\$ 0.00	\$ 0.00	0.000
			...	Skipped Option				
186	HGS	2	G5130.19	+Ped,B-Frt Stationary 12,12 27H 20D 15W	\$ 645.00	\$ 176.09	\$ 352.18	72.700
			MT	+medium tone				
			KD	+keyed differently				
187	C11	6	G5130.19	+Ped,B-Frt Stationary 12,12 27H 20D 15W	\$ 0.00	\$ 0.00	\$ 0.00	0.000
			...	Skipped Option				
188	HGS	1	G5010.	+Drw,Pencil 21W 16D	\$ 42.00	\$ 11.47	\$ 11.47	72.700
			MT	+medium tone				
189	C11	7	G5010.	+Drw,Pencil 21W 16D	\$ 0.00	\$ 0.00	\$ 0.00	0.000
			...	Skipped Option				
190	C11	9	G6120.24NS	+Task Light,E.E.,No Dim,AO/Pros/Etho,Canada 24W	\$ 0.00	\$ 0.00	\$ 0.00	0.000
			...	Skipped Option				
191	HGS	5	G6120.30NS	+Task Light,E.E.,No Dim,AO/Pros/Etho,Canada 30W	\$ 218.00	\$ 59.51	\$ 297.55	72.700
			MT	+medium tone				
192	C11	4	G6120.30NS	+Task Light,E.E.,No Dim,AO/Pros/Etho,Canada 30W	\$ 0.00	\$ 0.00	\$ 0.00	0.000
			...	Skipped Option				
193	HGS	9	G6120.48NS	+Task Light,E.E.,No Dim,AO/Pros/Etho,Canada 48W	\$ 239.00	\$ 65.25	\$ 587.25	72.700
			MT	+medium tone				
194	HGS	3	G7715.04P	+Keybd Tray,Fully Adj,Std-Length Arm,Paddle Adj	\$ 382.00	\$ 104.29	\$ 312.87	72.700
			MT	+medium tone				
195	C11	5	G7715.04P	+Keybd Tray,Fully Adj,Std-Length Arm,Paddle Adj	\$ 0.00	\$ 0.00	\$ 0.00	0.000
			...	Skipped Option				
196	HGS	8	G7742.	+Mouse Tray,Wk Surf Att,Adj/Storable	\$ 206.00	\$ 56.24	\$ 449.92	72.700
197	HGS	16	G7110.10	+Paper Tray 10W	\$ 32.00	\$ 8.74	\$ 139.84	72.700
			MT	+medium tone				
198	HGS	16	G7130.	+Diag Tray	\$ 51.00	\$ 13.92	\$ 222.72	72.700
			MT	+medium tone				
199	GU1	1	SUBC-INSTALLATION	DELIVERY & INSTALLATION (INCLUDES RELOCATION OF EXISTING WORKSTATIONS)	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	0.000
200	651	1	DESIGN	DESIGN SERVICES	\$ 0.00	\$ 0.00	\$ 0.00	0.000
				SPEC ENTERED 12/29/03 REVISED 5/20/04, 6/28/04				
				Grand Total			\$ 260,821.76	64.915