

**Lee County Board Of County Commissioners  
Agenda Item Summary**

Blue Sheet No. 20041191

**1. REQUESTED MOTION:**

**ACTION REQUESTED:** Approve Project # PB040678, for the Parks and Recreation Department, for the utilization (piggyback) of Collier County Proposal # RFP 01-3236, which has gone through their competitive bidding process, for Fitness Equipment and was awarded to Berry's Barbells and Equipment Inc., for the prices as listed on their proposal. The initial quote term was for three years from 7/31/01 to 7/30/04, and was renewed for an additional one-year period through 7/30/05. Also request permission to continue this piggyback if Collier County renews the contract again. For general information, the Parks and Recreation Department estimates spending no more than \$300,000 for fitness equipment over the next two years.

**WHY ACTION IS NECESSARY:** Board approval is required because this expenditure will exceed \$50,000.

**WHAT ACTION ACCOMPLISHES:** Allows the Parks and Recreation Department to purchase fitness equipment in a cost effective, efficient, and timely manner.

**2. DEPARTMENTAL CATEGORY:**  
COMMISSION DISTRICT #

*C11A*

**3. MEETING DATE:**

*09-28-2004*

**4. AGENDA:**

- CONSENT ADMINISTRATIVE
- APPEALS
- PUBLIC WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:**  
(Specify)

- STATUTE
- ORDINANCE
- ADMIN. CODE AC-4-1
- OTHER

**6. REQUESTOR OF INFORMATION:**

- A. COMMISSIONER
- B. DEPARTMENT PARKS & RECREATION
- C. DIVISION

BY: JOHN YARBROUGH

*John Yarbrough*

**BACKGROUND:** The Parks and Recreation Department intends to purchase fitness equipment over the next two years for the following three new facilities: Veterans Park Community Center in Lehigh Acres, Estero Park Community Center, and South Fort Myers Community Center on Bass Road. Funding will come from the individual department's budget and they will be responsible for monitoring their own expenditures.  
Account String KH5722015500.506410

**Please see attachments:**

- (1) Department Request to Piggyback Proposal
- (2) Collier County's Specification Package
- (3) Proposal submitted by Berry's Barbell & Equipment
- (4) Permission from Berry's Barbell & Equipment to piggyback quote
- (5) Permission letter from Collier County to Piggyback Quote
- (6) Collier County's Tabulation Sheet and Bidders List

**8. MANAGEMENT RECOMMENDATIONS:**

**9. RECOMMENDED APPROVAL:**

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>9-10-04</i>	<i>9-10-04</i> <i>E. Pflanner</i>			<i>9/10/04</i>	OA <i>9/16/04</i>	OM <i>9/17</i>	Risk <i>9/16/04</i>	GC <i>9/16/04</i>	<i>HS</i> <i>9-16-04</i>

**10. COMMISSION ACTION:**

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty  
Date: *9/10/04*  
Time: *4:00*  
Forwarded To:  
*Admin*  
*9-10-04*

RECEIVED BY  
COUNTY ADMIN  
*9/10/04*  
*4:00 pm 507*  
COUNTY ADMIN  
FORWARDED TO:  
*9/16/04*  
*430*

# ATTACHMENT #1

Page 1 of 1

## Earl Pflaumer - Fitness Equipment

---

From: John Yarbrough  
To: Pflaumer, Earl  
Date: 9/10/2004 2:01 PM  
Subject: Fitness Equipment

---

Earl,

Per your meeting yesterday with staff, please proceed with preparing a blue sheet for the 09/28/04 BOCC meeting for fitness equipment for Parks and Recreation. We would like to piggyback with Collier County's RFP #01-3236. We anticipated a NTE amount of \$300,000.

Funds will be made available in account #KH5722015500.506410 Parks & Recreation- Parks & Recreation Operations-MSTU fund-n/a subfund-Furniture & Equipment

Thank you for your prompt attention in this matter. JY



## COLLIER COUNTY GOVERNMENT

**PURCHASING DEPARTMENT  
SUPPORT SERVICES DIVISION**

**3301 EAST TAMiami TRAIL  
PURCHASING BUILDING  
NAPLES, FLORIDA 34112  
(941) 774-8407  
FAX (941) 732-0844**

<http://colliergov.net>

DATE: May 11, 2001  
TO: Prospective Proposers  
FROM: Fred Blatchley, Purchasing Agent I  
SUBJECT: RFP #01-3236 – Fitness Equipment

---

Pursuant to County Manager action, the Parks & Recreation Department is seeking the professional services of a qualified firm capable of furnishing and delivering fitness equipment. Please refer to the Legal Advertisement contained in the enclosed Proposal Package for the time and date of the Pre-proposal Conference and the opening of this RFP.

These professional services will include, but not be limited to the "Scope of Services" as described herein.

If you have any immediate questions regarding the intended Scope of Services, you may contact Mr. Gary Stagg, Fitness/Wellness Program Coordinator, Parks & Recreation Department at 941/353-0404. Procedural queries may be directed to me at 774-8995 or e-mail [FredBlatchley@colliergov.net](mailto:FredBlatchley@colliergov.net).

We look forward to your participation in this RFP process.

cc: Murdo Smith, Operations Manager, Parks & Recreation

**PUBLIC NOTICE OR REQUEST FOR PROPOSALS**

Pursuant to action approved by the County Manager, Sealed Proposals from firms capable of furnishing and delivering fitness equipment will be received until **3:00 p.m. on June 1, 2001**, at the Purchasing Department, Collier County Government Center, 3301 East Tamiami Trail, Purchasing Building, Naples, Florida 34112.

A non-mandatory pre-proposal conference will be held on **Thursday, May 24<sup>th</sup> at 2:00p.m.** at the Collier County Parks Administration Office, 3300 Santa Barbara Boulevard, Naples FL 34116.

**RFP #01-3236  
"Fitness Equipment"**

All proposals shall be submitted in accordance with the Instructions to Proposers and the Request for Proposal Specifications.

Collier County does not discriminate based on age, race, color, sex, religion, national or origin, disability or marital status.

BOARD OF COUNTY COMMISSIONERS  
COLLIER COUNTY, FLORIDA

BY:  /S/ STEVE CARNELL  
Purchasing Director

This Public Notice was posted in the lobby of the Purchasing Building, Collier County Government Center on May 11, 2001.

## **SCOPE OF SERVICES**

The purpose of the Request for Proposal (RFP) is to establish an agreement with one or more vendors to furnish, deliver and install fitness equipment on an as needed when needed basis for a period of three (3) years.

Part of this RFP will be the purchase of equipment for the North Naples Regional Park Fitness Facility. The facility will be six thousand (6,000) square feet in size. Equipment for this facility will be purchased in approximately summer of 2003.

### **Description of Equipment**

All equipment offered must be **commercial grade** product. Home and institutional type equipment is not acceptable. **Equipment offered shall be top of the line, high quality, commercial grade equipment.** The type of equipment that may be required is as follows:

- Free Weights and Benches
- Plate Loading Equipment
- Selectorized Equipment
- Cardiovascular Equipment

### **Equipment Description**

The Proposer shall provide a full description of the fitness equipment proposed to include manufacturer name, weight of equipment, dimension requirements, power requirements, physical properties, performance characteristics, finish and intended use of equipment.

### **Testing of Equipment**

As a part of the selection process, each Proposer shall be required to arrange for the Selection Committee to visit a location where the proposed equipment is set up. The site proposed for the Selection Committee to visit shall be within a radius of two (2) hours from Naples.

There shall be at least one piece of equipment setup for demonstration purposes from each of the categories listed above (see Description of Equipment). Members of the Selection Committee will use and operate the equipment. The Selection Committee will

evaluate the equipment on ease of use, feel, alignment, design, reliability, appearance and quality/fit. The Selection Committee will make the determination as to acceptability of the equipment offered and will either accept or reject equipment based on established criteria during this phase of the process (Evaluation Criteria #1 and #4).

### **Evaluation Criteria**

Only proposals deemed acceptable during the testing of equipment phase will be evaluated and ranked according to established criteria outlined on page nine (9) of this RFP (Evaluation Criteria #2, 3, 5 and 6).

### **Warranty**

The warranty period shall begin on the date of acceptance of the equipment by the County. Each Proposer shall provide a description of what the supplier or the manufacturer of the fitness equipment is prepared to fix without charge, and likewise, what is not covered under the warranty. This shall also include the warranty duration cycle for pads, cables, parts and motors.

### **Proposed Training**

The Proposer shall provide full description of training that will be provided for staff (to include the type of training and number of hours proposed).

### **Delivery**

The Proposer shall indicate the total number of days for delivery to be made. The equipment delivered under this RFP shall remain the property of the seller until a physical inspection and actual usage of the equipment is made and thereafter accepted to the satisfaction of Collier County.

### **Assembly and/or Placement**

All equipment must be completely assembled prior to acceptance by Collier County. Space shall be provided for on-site assembly for convenience of Awardee(s). It shall be the responsibility of the Awardee(s) to supply necessary labor for the placement of all equipment as specified. All items are to be fully set up and installed, operational and demonstrated by successful vendor's personnel at time of delivery.

### **Debris**

The Awardee(s) shall be responsible for the prompt removal of all debris associated with setup and installation of the equipment.

**Terms of Agreement**

The resulting Agreement shall be in effect for a period of three (3) years, beginning with the date of approval by the Board of County Commissioners.

**Contract Renewal**

The County retains the right to renew this contract, with the consent of the vendor, under the same terms and conditions for one (1) additional year.

**Special Note:**

Collier County Government, is a member of the SW Florida Purchasing Consortium. It is hereby made a part of this Invitation to Bid that the submission of any bid in response to this publicized request constitutes a bid made under the same conditions, for the same contract price, to the other members of the said Consortium.

**Vendor Performance Evaluation:**

Collier County has implemented a Vendor Performance Evaluation System for all contracts awarded in excess of \$25,000. To this end, vendors will be evaluated on their performance upon completion/termination of agreement.

**Price Adjustment**

All prices offered herein shall be firm against any increase for one hundred eighty (180) days from effective date of this proposed agreement. After this date, it shall be the vendor's responsibility to notify the Purchasing Department ten (10) days in advance of any anticipated changes in prices and submit a request for price increase by furnishing bona-fide manufacturer's documents or price lists reflecting the changes. Increases shall be limited to the actual cost increase to the vendor. Percentage discount on approved contract shall remain in effect for the entire Contract period.

**New Product Lines**

During the Contract period new product lines may be added; however, the vendor will be required to submit in writing all appropriate information and meet the requirements of this RFP. The request shall be submitted to the Director of Parks and Recreation for final review and approval.

**Discontinuance of a Product Line**

During the Contract period should the vendor be unable to provide an approved product line for any reason, the vendor shall immediately in writing notify the Director of Parks and Recreation. The County shall have the right to obtain an alternate vendor for the approved product line.

**Proposer's Qualifications:**

1. All Proposers must be primarily engaged in providing the services as outlined in this proposal and must have been in the business of furnishing, delivering and installing fitness equipment for three (3) years.
2. The Proposers shall have a proven record of having successfully provided this service requirement on at least two (2) previous occasions.
3. The County reserves the right to check all references furnished and consider the responses received in determining the award of this proposal.
4. The Proposer's personal and management to be utilized in this service requirement shall be knowledgeable in their areas of expertise. The County reserves the right to perform investigations as may be deemed necessary to ensure that competent persons will be utilized in the performance of the Contract.

**Proposal Submittal:**

In responding to this proposal, each proposer shall include within a 20-page limit (total for the entire submission).

1. **Proposer's Credentials:** Proposers shall provide, in detail, their credentials in the area of furnishing, delivering and installing fitness equipment and any information which documents successful and reliable experience in past performance, especially those performances related to the requirements of this RFP. Include a description of the Proposer's business history and number of years in operation. Related experience shall be restricted to those assignments undertaken within the last five (5) years.
2. **Staff Credentials:** The Proposer shall include the name, title, address and telephone number of persons who will be assigned to perform services under the proposal.



3. **References:** A list of three (3) applicable customer references is to be provided who have contracted for similar services offered by the Proposer, which is considered identical or similar to the requirements of this RFP. Failure to do so may be cause for rejection of the Proposal. The list shall include:
  - a. Company name and address;
  - b. Contracting Officer, telephone number and e-mail address
  - c. Technical representative, telephone number and e-mail address; and
  - d. A brief, written description of the specific award.
4. **Warranty Information:** As described on page four (4) of the Scope of Services.
5. **Training Information:** As described on page four (4) of the Scope of Services.
6. **Cost Proposal:** Proposed pricing for all equipment offered must be detailed. This shall include, but not be limited to, the fitness equipment itself, installation, training, on-going support (maintenance) and warranty. The Proposer shall be required to provide a catalog to include a price list and the Proposer shall offer a percentage discount off of price list. The price list provided and the percentage discount offered shall remain in effect for period of three (3) years.

### **Supplemental Information**

1. Statement of litigation that firm or staff is currently involved in, or has been involved in over the past five (5) years, stating points of contention and results if available.
2. Proposer Qualification Form.
3. Insurance Requirements Certification.
4. Proposer's Checklist.
5. Proposer Declaration Statement.

**Licenses:** The Contractor, at time of proposal submittal, shall possess the correct occupational licenses, all professional licenses or other authorizations necessary to carry out and perform the work required by the project pursuant to all applicable Federal, State and Local Laws, Statute, Ordinances, and rules and regulations of any kind. Copies of the licenses should be submitted with the proposal indicating that the entity proposing as well as the team assigned to the County account is properly licensed to perform the activities or work included in the contract documents. The vendor shall be licensed to operate within Collier County.

**Evaluation Criteria**

Collier County procedure for selecting is as follows:

1. The County Manager shall appoint a Selection Committee to review all proposals submitted.
2. Request for Proposals
3. Subsequent to the closing of proposals, the Purchasing Agent and Project Manager shall review the proposals received and verify whether each proposal appears to be minimally responsive to the requirements of the published RFP. Should both the Purchasing Agent and Project Manager be appointed to the committee as voting members, such meetings shall be open to the public and the Purchasing Agent shall publicly post prior notice of such meeting in the lobby of the Purchasing Building at least one (1) day in advance of all such meetings.
4. The Selection Committee, as approved by the County Manager, will visit equipment sites and operate the equipment. The Selection Committee will make the determination as to acceptability of the equipment offered and will either accept or reject the equipment based on established criteria during this phase of the process (Evaluation Criteria #1-Functional Fit and #4-Equipment Testing).
5. Prior to the first meeting of the selection committee, the Purchasing Agent will post a notice announcing the date, time and place of the first committee meeting. Said notice shall be posted in the lobby of the Purchasing Building not less than three (3) working days prior to the meeting. The Purchasing Agent shall also post prior notice of all subsequent committee meetings and shall endeavor to post such notices at least one (1) day in advance of all subsequent meetings.
6. Proposals that are accepted will then be evaluated and scored on Evaluation Criteria #2, 3, 5 and 6. The number of pre-qualified proposals will depend on the number and quality of the proposals. The final recommendation will be decided based on review of scores and consensus of committee.
7. Subsequent to award, a contract shall be negotiated with one or more of the top-ranked firms.

Collier County has developed standard contracts that have been approved by County Attorney and the Board of County Commissioners (BCC) for all projects. All respondents to this RFP will be required, if selected to perform the work, to execute the standard contract within forty-five (45) days of Notice of Selection for Award. **This document is available for inspection at the Purchasing Office and a review is encouraged prior to submitting a proposal.**

8. Upon the successful completion of negotiations, contracts will be presented to the Board of County Commissioners for approval.

All Proposals will be evaluated and scored on the following criteria

<b><u>GRADING CRITERIA</u></b>	<b><u>POINTS</u></b>
1. Functional Fit (weight of equipment, dimension requirements, power requirements, and intended use of equipment).	10
2. Installation and Support (installation, training, maintenance and warranty).	20
3. Proposer's Credentials	10
4. Equipment Testing (ease of use, feel, alignment, design reliability, appearance and quality).	30
5. Cost Proposal	25
6. References	5
<b>Total Possible Points</b>	<b>100</b>

**PROPOSAL SUBMISSION:** Five (5) sets of the proposal must be provided, with the original clearly marked; submitted in a sealed envelope with the RFP Number, Title and Due Date clearly stated on the envelope.

All proposals, including qualifications and other data pertinent to making an objective evaluation of your firm's capabilities must be forwarded to the Purchasing Department, Collier County Government Center, 3301 East Tamiami Trail, Purchasing Building, Naples, Florida 34112 on or before **3:00 p.m. Collier County Time on June 1, 2001**. Any proposals received after the time and date specified will not be considered.

The County assumes no responsibility for proposals received after the due date and time, or at any office or location other than that specified herein, whether due to mail delays, courier mistakes, mishandling, inclement weather or any other reason. Late proposals shall be returned unopened, and shall not be considered for award.

**ADDITIONAL INFORMATION:** If you have any immediate questions regarding the intended Scope of Services, you may contact Mr. Gary Stagg, Fitness/Wellness Program Coordinator, Parks & Recreation Department, at 941/353-0404. Procedural queries may be directed to me at 774-8995 or e-mail [FredBlatchley@colliergov.net](mailto:FredBlatchley@colliergov.net) .

Written questions must be received no later than ten (10) Collier County work days prior to Proposal acceptance date. Should any questions or responses require revisions to the Request for Proposal as originally published, such revisions will be by formal amendment only.

Proposals received after the published deadline shall not be accepted and will be returned unopened; however, the Purchasing/Purchasing Director (or their designee) shall reserve the right to accept proposals received after the posted deadline under the following conditions:

1. The tardy submission of the proposal appears inadvertent; and
2. The acceptance of said proposals does not afford any competing firm an unfair advantage in the selection process.

## INSTRUCTION TO PROPOSERS

**PRINCIPALS/COLLUSION:** By submission of this Proposal, the undersigned, as proposer, does declare that the only person or persons interested in this proposal as principal or principals is/are named therein and that no person other than therein mentioned has any interest in this Proposal or in the contract to be entered into; that this Proposal is made without connection with any person, company or parties making a Proposal, and that it is in all respects fair and in good faith without collusion or fraud.

**PROPOSAL WITHDRAWAL:** No Proposal can be withdrawn after it is filed unless the Proposer makes their request in writing to the County **prior** to the time set for the opening of Proposals, or unless the County fails to accept it within sixty (60) days after the date fixed for opening.

**PROPOSER'S CERTIFICATION:** Submission of a signed Proposal is Proposer's certification that the Proposer will accept any awards made to them as a result of said submission of the terms contained therein.

**EXCEPTIONS TO INSTRUCTIONS OR CONDITIONS:** Proposers taking exception to any part or section of these instructions or conditions shall indicate such exceptions on their Proposal. Failure to indicate any exceptions shall be interpreted as the Proposer's intent to fully comply with the specifications as written.

**LAWS AND REGULATIONS:** It shall be understood and agreed that any and all services, materials and equipment shall comply fully with all Local, State and Federal laws and regulations.

**INSURANCE COSTS:** Since these conditions include Insurance Requirements, there may be additional insurance costs to the Proposer's firm. It is, therefore, imperative that the Proposer discuss these requirements with the Proposer's agent, as noted on the Insurance Check List, so that allowances for any additional costs can be made by the Proposer.

The Consultant's obligation under this provision shall not be limited in any way by the agreed upon contract price, or the Consultant's limit of, or lack of, sufficient insurance protection.

**EXPENSES INCURRED IN PREPARING PROPOSAL:** The County accepts no responsibility for any expenses incurred in the Proposal, preparation, or presentation; such expenses to be born exclusively by the Proposer.

**QUALIFICATION OF PROPOSERS:** Before the award of any contract, each Proposer may be required to show (to the complete satisfaction of the county Manager or their designee), that they have the necessary facilities, ability and financial resources to furnish the service as specified herein in a satisfactory manner, and they may also be required to show past history and references which will enable the County Manager, or their designee, to satisfy themselves as to the qualifications. Failure to qualify according to the foregoing requirements will justify the County in rejecting a Proposal.

**AWARD CHALLENGE:** All costs accruing from a Proposal or an award challenged as to quality, etc. (test, etc.) shall be assumed by the challenger.

**LOBBYING:** As per County Ordinance #99-22, all firms are hereby placed on **NOTICE** that the Board of County Commissioners does not wish to be lobbied..either individually or collectively...about a project for which a firm has submitted a proposal. Firms and their agents are not to contact members of the County Commission for such purposes as meeting or introduction, luncheons, dinners, etc. During the publication, evaluation and award phases, no firm or their agent shall contact any other employee of Collier County in reference to this solicitation and their prospective or actual Proposal, with the exception of the Purchasing Department except where otherwise expressly permitted by County ordinance, resolution, or by the RFP document. Failure to abide by this provision may serve as grounds for disqualification for this or a future award to the firm.

**PROPOSAL FORM:** Each Proposer must submit the proposal Form included in this Request for Proposal.

**SINGLE PROPOSAL:** Only **one** Proposal from a legal entity will be considered. If it is found that a Proposer is interested in more than one Proposal, all Proposals in which such a Proposer is interested will be rejected.

**SIGNATURE OF PROPOSER:** The Proposer must sign the Proposal in the spaces provided for signatures. If the Proposer is an individual, the words "Sole Owner" shall appear after their signature. If the Proposer is a partnership, the word "Partner" shall appear after the signature of one of the partners. If the Proposer is a corporation, the signature required is the Officer, Officers or Individual duly authorized by its by-laws or the Board of Directors to bind the corporation with official corporate seal affixed thereto.

**INTERPRETATION OF PROPOSAL DOCUMENTS AND INVESTIGATION OF PROJECT:**

Each Proposer shall thoroughly examine the Proposal Documents, and judge for themselves all matters relating to the location and the character of the services they agree to perform. If the Proposer should be of the opinion that the meaning of any part of the proposal Document is doubtful, obscure or contains errors or omissions, they

should report such opinion or opinions to the Purchasing Director.

Neither the County manager nor their staff shall be responsible for oral interpretation given either by themselves or members of their staff. The issuance of a written addendum shall be the only official method whereby such interpretation will be given.

**REJECTION OR ACCEPTANCE OF PROPOSALS:** The right is reserved by Collier County to waive any irregularities in the Proposal, to reject any or all Proposals, to re-solicit for Proposals, if desired, and upon recommendation and justification by Collier County to accept the Proposal which in the judgment of the County is deemed the most advantageous for the public and the County of Collier.

Any Proposal which is incomplete, conditional, obscure or which contains irregularities of any kind, may be cause for rejection of the Proposal. In the event of default of the successful Proposer, or their refusal to enter into the Collier County contract, the County reserves the right to accept the Proposal of any other Proposer or to re-advertise using the same or revised documentation, at its sole discretion.

**PROTECTION RIGHTS OF COUNTY:** The County reserves the right to include in any contract document such terms and conditions as it deems necessary for the proper protection of the rights of Collier County.

**PROTEST PROCEDURES:** Any actual or prospective respondent to an Invitation to Bid or Request for Proposal who is aggrieved with respect to the former, shall file a written protest with the Purchasing Director prior to the opening of the Bid or the due date for acceptance of Proposals. All such protests must be filed with the Purchasing Director no later than 11:00 AM Collier County time on the advertised date for the opening of the Bid or the acceptance date for the Request for Proposals.

Award of contract will be made by the Board of County Commissioners in public session. Award recommendations will be posted outside the offices of the Purchasing Department on Wednesdays and Thursdays. Any actual or prospective respondent who

desires to formally protest the recommended contract award must file a notice of intent to protest with the Purchasing Director within two (2) calendar days (excluding weekends and County holidays) of the date that the recommended award is posted. Upon filing of said notice, the protesting party will have five (5) days to file a formal protest and will be given instructions as to the form and content requirements of the formal protest.

A copy of the "Protest Policy" is available at the office of the Purchasing Director.

**PUBLIC ENTITY CRIME:** A person or affiliate who has been placed on the convicted vendor list following a conviction for public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases or real property to a public entity, may not be awarded or perform work as a contractor, supplier, or subcontractor under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 for Category Two for a period of 36 months from the date of being placed on the convicted vendor list.

**VENDOR PERFORMANCE EVALUATION:** Collier County has implemented a Vendor Performance Evaluation System for all contracts awarded in excess of \$25,000. To this end, vendors will be evaluated on their performance upon completion/termination of agreement.

**PROPOSERS QUALIFICATION FORM**

**LIST MAJOR WORK PRESENTLY UNDER CONTRACT:**

<b>% Completed</b>	<b>Project</b>	<b>Contract Amount</b>
		\$ _____
		\$ _____
		\$ _____

**LIST CURRENT PROJECTS ON WHICH YOUR FIRM IS THE CANDIDATE FOR AWARD:**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Have you, at any time, failed to complete a project?  Yes  No (If the answer is yes, submit details on separate sheet.)

**REFERENCES:**

Bank(s) Maintaining Account(s):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Pursuant to information for prospective bidders/proposers for the above-mentioned proposed project, the undersigned is submitting the information as required with the understanding that it is only to assist in determining the qualifications of the organization to perform the type and magnitude of work intended, and further, guarantee the truth and accuracy of all statements herein made. We will accept your determination of qualifications without prejudice.

Name of Organization: \_\_\_\_\_

By: \_\_\_\_\_

Title: \_\_\_\_\_

Attested By: \_\_\_\_\_

Title: \_\_\_\_\_ Date: \_\_\_\_\_

**Collier County Florida  
Insurance Requirements  
RFP #01-3236**

<b>INSURANCE TYPE</b>	<b>REQUIRED LIMITS</b>
<u>X</u> 1. Workers' Compensation	Statutory Limits of Florida Statutes, Chapter 440 and all Federal Government Statutory Limits and Requirements.
<u>X</u> 2. Commercial General Liability (Occurrence Form) patterned after the 1005 I.S.O. form with no limiting endorsements.	<u>Bodily Injury &amp; Property Damage</u> \$300,000      Single Limit Per Occurrence
<u>X</u> 3. Indemnification: The Consultant, in consideration of One Hundred Dollars (\$100.00), the receipt and sufficiency of which is acknowledged through the signing of this document, shall protect, defend, indemnify and hold Collier County and its officers, employees and agents harmless from and against any and all losses, penalties, damages, professional fees, including attorney fees and all costs of litigation and judgments arising out of any willful misconduct or negligent act, error or omission of the Consultant, its subconsultants, agents or employees, arising out of or incidental to the performance of this contract or work performed thereunder. This provision shall also pertain to any claims brought against the County by any employee of the named Consultant, any subconsultant, subcontractor, or anyone directly or indirectly employed by an of them.	
This section does not pertain to any incident arising from the sole negligence of Collier County.	
<u>N/A</u> 4. Automobile Liability Owned/Non-owned/Hired Automobile Included	\$0      Each Occurrence
<u>N/A</u> 5. Other Insurance as indicated below:	
a) Professional Liability	\$0      Per Occurrence
The Consultant shall be solely responsible to parties with whom it shall deal in carrying out the terms of this agreement and shall hold the County harmless against all claims arising from the negligent acts, errors, or omissions of consultant by third parties.	



**Collier County Florida Insurance Requirements**  
(Continued)

- X   6. Contractor shall insure that all subcontractors comply with the same insurance requirements that he is required to meet. The same contractor shall provide the County with certificates of insurance meeting the required insurance provisions.
- X   7. Collier County must be named as **“ADDITIONAL INSURED”** on the Insurance Certificate for Commercial General Liability.
- X   8. Collier County Board of County Commissioners shall be named as the Certificate Holder. NOTE: The “Certificate Holder” should read as follows:

Collier County Board of County Commissioners  
3301 East Tamiami Trail  
Naples, FL 34112

- X   9. **Thirty (30) Days Cancellation Notice is required.**
- X   10. The Certificate must state the RFP Number and Title.

**BIDDER'S AND INSURANCE AGENT STATEMENT:**

We understand the insurance requirements contained in these specifications, and that the evidence of said insurance may be required within five (5) business days of the award of bid.

\_\_\_\_\_  
Proposer

\_\_\_\_\_  
Insurance Agency

\_\_\_\_\_  
Signature of Proposer

\_\_\_\_\_  
Signature of Proposer's Agent

**THIS SHEET MUST BE SIGNED BY VENDOR**

**Board of County Commissioners  
Collier County, Florida  
Purchasing Department**

**PROPOSERS CHECK LIST**

**IMPORTANT: Please read carefully, sign in the spaces indicated and return with your bid proposal.**

Proposer should check off each of the following items as the necessary action is completed:

1. The RFP has been signed.
2. The RFP prices offered have been reviewed.
3. The price extensions and totals have been checked.
4. The payment terms have been indicated.
5. Any required drawings, descriptive literature, etc. have been included.
6. Any delivery information required is included.
7. If required, the amount of bid bond has been checked, and the bid bond or cashiers check has been included.
8. Any addenda have been signed and included.
9. The mailing envelope has been addressed to:

Purchasing Director  
Collier County Government Center  
Purchasing Building  
3301 East Tamiami Trail  
Naples, Florida 34112

10. The mailing envelope must be sealed and marked with:

- **RFP Number;**
- **RFP Title;**
- **Opening Date**

11. The RFP will be mailed or delivered in time to be received no later than the specified opening date and time. (Otherwise RFP cannot be considered.)

**ALL COURIER DELIVERED BIDS/RFPs MUST HAVE THE BID/RFP NUMBER AND TITLE ON THE OUTSIDE OF THE COURIER PACKET.**

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Signature & Title

\_\_\_\_\_  
Date

**CONTRACT PROPOSAL**

FROM: \_\_\_\_\_  
\_\_\_\_\_

DATE DUE June 1, 2001 @ 3:00 PM

Board of County Commissioners  
Collier County Government Center  
Naples, Florida 34112

RE: **RFP NO. 01-3236 "Fitness Equipment"**

Dear Commissioners:

The undersigned, as Proposer hereby declares that he has examined the Scope of Services, and informed himself fully in regard to all conditions pertaining to the work to be done. The Proposer further declares that the only persons, company or parties interested in this Proposal or the Contract to be entered into as principals are named herein; that the Proposal is made without connection with any other person, company or companies making a Proposal; and it is in all respects fair and in good faith, without collusion or fraud.

The services to be furnished by us shall be performed in accordance with the requirements of the Request for Proposal #01-3236 as issued by Collier County on May 11, 2001.

The undersigned do agree that should this Proposal be accepted, to execute the form of contract and present the same to the County Purchasing Director for approval within fifteen (15) days after being notified of the awarding of this contract. The undersigned do further agree that failure to execute and deliver said forms of contract within fifteen (15) days will result in damages to the County.

IN WITNESS WHEREOF, WE have hereunto subscribed our names on this \_\_\_\_\_ day \_\_\_\_\_, 2001 in the County of \_\_\_\_\_, in the State of \_\_\_\_\_.

\_\_\_\_\_  
Firm's Complete Legal Name

Check one of the following:

- Sole Proprietorship
- Corporation or P.A. State \_\_\_\_\_
- Limited Partnership
- General Partnership

Phone No. \_\_\_\_\_

FAX No. \_\_\_\_\_

\_\_\_\_\_  
Address

\_\_\_\_\_  
City, State, Zip

BY: \_\_\_\_\_  
Typed and Written Signature

\_\_\_\_\_  
Title

### NON-PROPOSER'S RESPONSE

For purposes of maintaining an accurate vendor's list and facilitating your firm's response to our RFP, we are interested in ascertaining reasons for prospective Proposer's failure to respond to this RFP.

If your firm is not responding to this RFP, please indicate the reason(s) by checking any appropriate items(s) listed below and return this form to Mr. Fred Blatchley, Purchasing Agent, Collier County Purchasing Department, Purchasing Building, 3301 Tamiami Trail East, Naples, Florida 34112.

We are not responding to this RFP for the following reason(s):

- Services or materials requested not manufactured by us or not available to our company;
- Our services or materials do not meet specifications;
- Circle one - Specifications were:  
Not clearly understood, Not applicable, Too vague, Too rigid,  
or \_\_\_\_\_;
- Insufficient time allowed for preparation of RFP;
- Incorrect address and/or e-mail address. Please correct:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

Other reason(s): \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Name of Firm: \_\_\_\_\_  
 Mailing Address: \_\_\_\_\_  
 City, State, ZIP: \_\_\_\_\_  
 E-Mail Address: \_\_\_\_\_  
 Phone ( ) \_\_\_\_\_ FAX ( ) \_\_\_\_\_

By: \_\_\_\_\_  
 Signature of Representative



[www.berrysbarbellinc.com](http://www.berrysbarbellinc.com)

14041 S. Tamiami Trail • Fort Myers, FL 33912 • 941-432-0800 • Fax 941-432-9034 • 800-797-0802  
4801 S. Tamiami Trail #5 • Sarasota, FL 34231 • 941-923-0800 • Fax 941-923-0101

May 29, 2001

To : Collier County Government  
Re : RFP #01-3236 - Fitness Equipment  
From : Mike Howard

## 1. Proposer's Credentials

We are the only locally owned and operated specialty fitness business. We have been in the specialty fitness business since 1982 in Columbus, OH and were a sporting goods business which started in 1948. We have been in business in S.W. FL since 1991.

## 2. Staff Credentials

- **Mike J. Howard**, President of Operations, N.A.S.M CPT
  - 12 years experience from delivery, service, sales & management
  - Will become owner in June 2001, this will make the company a third generation family business.
- **Mark Taylor**, Commercial Sales & G.M., N.A.S.M. CPT
  - 2 years experience, delivery, sales & management
- **Bob Cooke**, Service Manager
  - 2 years experience
- **Denise Houck**, Office Manager,
  - 2 years experience
- **Darren Tolley**, Delivery Manager
  - 2 years experience



www.berrysbarbellinc.com

14041 S. Tamiami Trail • Fort Myers, FL 33912 • 941-432-0800 • Fax 941-432-9034 • 800-797-0802  
4801 S. Tamiami Trail #5 • Sarasota, FL 34231 • 941-923-0800 • Fax 941-923-0101

May 29,2001

To : Collier County Government  
Re : RFP #01-3236 - Fitness Equipment  
From : Mike Howard

### **3. References**

- a. Naples Community Hospital Wellness Center  
300 Goodlette RD., Naples, FL 34102
  - b. Greg Camp, Wellness Director 941-436-6770
  - c. Bill Wendling, 941-436-6770
  - d. Have done over \$200,000 in product and service in the last two years
- 
- a. WCI Watermark Communities Inc.  
24301 Walden Center Drive, Bonita Springs, FL 34134
  - b. Christopher J. Hanlon, Division President Commercial Development  
941-498-8244
  - c. N/A
  - d. Have done over \$250,000 per year for five years straight
- 
- a. U.S. Homes  
10491 Six Mile Cypress Pkwy., Ft. Myers, FL 33912
  - b. Darrin McMurray, Division President
  - c. N/A
  - d. Have done \$80,000-\$100,000 per year for three years



www.berrysbarbellinc.com

14041 S. Tamiami Trail • Fort Myers, FL 33912 • 941-432-0800 • Fax 941-432-9034 • 800-797-0802  
4801 S. Tamiami Trail #5 • Sarasota, FL 34231 • 941-923-0800 • Fax 941-923-0101

May 29, 2001

To : Collier County Government  
Re : RFP #01-3236 - Fitness Equipment  
From : Mike Howard

### **Training**

Two 2-hour equipment training session will be provided. Any further equipment training can be scheduled at no cost.

One 2-hour equipment maintenance and cleaning session will also be included.

### **Delivery**

Delivery time 46-63 days.

**Collier County Florida  
Insurance Requirements  
RFP #01-3236**

<b>INSURANCE TYPE</b>	<b>REQUIRED LIMITS</b>
<u>X</u> 1. Workers' Compensation	Statutory Limits of Florida Statutes, Chapter 440 and all Federal Government Statutory Limits and Requirements.
<u>X</u> 2. Commercial General Liability (Occurrence Form) patterned after the 1005 I.S.O. form with no limiting endorsements.	<u>Bodily Injury &amp; Property Damage</u>  \$300,000      Single Limit Per Occurrence
<u>X</u> 3. Indemnification: The Consultant, in consideration of One Hundred Dollars (\$100.00), the receipt and sufficiency of which is acknowledged through the signing of this document, shall protect, defend, indemnify and hold Collier County and its officers, employees and agents harmless from and against any and all losses, penalties, damages, professional fees, including attorney fees and all costs of litigation and judgments arising out of any willful misconduct or negligent act, error or omission of the Consultant, its subconsultants, agents or employees, arising out of or incidental to the performance of this contract or work performed thereunder. This provision shall also pertain to any claims brought against the County by any employee of the named Consultant, any subconsultant, subcontractor, or anyone directly or indirectly employed by any of them.	
This section does not pertain to any incident arising from the sole negligence of Collier County.	
<u>N/A</u> 4. Automobile Liability Owned/Non-owned/Hired Automobile Included	\$0      Each Occurrence
<u>N/A</u> 5. Other Insurance as indicated below:	
a) Professional Liability	\$0      Per Occurrence
The Consultant shall be solely responsible to parties with whom it shall deal in carrying out the terms of this agreement and shall hold the County harmless against all claims arising from the negligent acts, errors, or omissions of consultant by third parties.	



**Collier County Florida Insurance Requirements  
(Continued)**

- 6. Contractor shall insure that all subcontractors comply with the same insurance requirements that he is required to meet. The same contractor shall provide the County with certificates of insurance meeting the required insurance provisions.
- 7. Collier County must be named as "ADDITIONAL INSURED" on the Insurance Certificate for Commercial General Liability.
- 8. Collier County Board of County Commissioners shall be named as the Certificate Holder.  
NOTE: The "Certificate Holder" should read as follows:

Collier County Board of County Commissioners  
3301 East Tamiami Trail  
Naples, FL 34112

- 9. Thirty (30) Days Cancellation Notice is required.
- 10. The Certificate must state the RFP Number and Title.

**BIDDER'S AND INSURANCE AGENT STATEMENT:**

We understand the insurance requirements contained in these specifications, and that the evidence of said insurance may be required within five (5) business days of the award of bid.

Mike Howard  
Proposer

[Signature]  
Signature of Proposer

Berry's Barbell

Diane Hornig State Farm Insurance  
Insurance Agency

[Signature]  
Signature of Proposer's Agent



07/21/95

State of Florida  
DEPARTMENT OF REVENUE  
CERTIFICATE OF REGISTRATION

1309582

THIS CERTIFICATE IS  
NONTRANSFERABLE

Issued Pursuant to Chapter 212, Florida Statutes

REGISTRATION DATE

10/28/91

OPENING DATE

10/01/91

CERTIFICATE NUMBER

46-07-056587-14

REFER TO THIS NUMBER  
WHEN REPORTING TAX

MAILING ADDRESS

BERRY'S BARBELL & EQUIPMENT CO  
14041 S TAMiami TRAIL  
FT MYERS

THIS CERTIFIES THAT

BERRY'S BARBELL & EQUIPMENT CO  
14041 S TAMiami TRAIL

FT MYERS

FL 33912-1

FL 33912-0000

IS HEREBY AUTHORIZED AND EMPOWERED TO COLLECT  
SALES AND USE TAXES FOR THE STATE OF FLORIDA

THIS CERTIFICATE MUST BE POSTED IN A CONSPICUOUS PLACE

## LEE COUNTY OCCUPATIONAL LICENSE

LICENSE YEAR: OCTOBER 1, 2000 THRU SEPTEMBER 30, 2001

LICENSE NO: 920368 SEC: 482 CODE: 10.0

DESCRIPTION: RETAIL SALES

BUSINESS NAME: BERRYS BARBELL & EQUIP CO

OWNER: JONES KEVIN

PHYSICAL ADDR: 14041 S TAMiami TRL  
FT MYERS FL 33912

MAILING ADDR: 14041 S TAMiami TRL  
FT MYERS FL 33912



2000-2001

**POST CONSPICUOUSLY WITHIN THE PLACE OF BUSINESS  
AFTER SUBMITTING PAYMENT WITH THE ATTACHED BILL**

(fold here)

# State of Florida



## Department of State

I certify from the records of this office that BERRY'S BARBELL AND EQUIPMENT, INC. is a corporation organized under the laws of the State of Florida, filed on September 10, 1991 .

The document number of this corporation is S78824.

I further certify that said corporation has paid all fees due this office through December 31, 2001, that its most recent annual report/uniform business report was filed on January 30, 2001, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.



CR2EO22 (1-99)

Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capitol, this the  
Sixth day of February, 2001

*Katherine Harris*

Katherine Harris  
Secretary of State

PROPOSERS QUALIFICATION FORM

LIST MAJOR WORK PRESENTLY UNDER CONTRACT:

% Completed	Project	Contract Amount
0%	WCI Monterey	\$ 62,000
0%	En Provence	\$ 44,000
0%	Ocean Beach Resort	\$ 31,000

LIST CURRENT PROJECTS ON WHICH YOUR FIRM IS THE CANDIDATE FOR AWARD:

WCI, Tarpon Bay, Calypso Club, Pelize, LaSalle Oaks C.C., Grande Oak C.C., Audubon C.C.

Have you, at any time, failed to complete a project?  Yes  No (If the answer is yes, submit details on separate sheet.

REFERENCES:

Bank(s) Maintaining Account(s):

Bank of America Punta Gorda Office

Pursuant to information for prospective bidders/proposers for the above-mentioned proposed project, the undersigned is submitting the information as required with the understanding that it is only to assist in determining the qualifications of the organization to perform the type and magnitude of work intended, and further, guarantee the truth and accuracy of all statements herein made. We will accept your determination of qualifications without prejudice.

Name of Organization: Berry's Corbett & Equipment Inc

By: Mike Howard

Title: President of Operations

Attested By: Mark Taylor

Title: G.M. Date: 6-1-01

**THIS SHEET MUST BE SIGNED BY VENDOR**

**Board of County Commissioners  
Collier County, Florida  
Purchasing Department**

**PROPOSERS CHECK LIST**

**IMPORTANT:** Please read carefully, sign in the spaces indicated and return with your bid proposal.

Proposer should check off each of the following items as the necessary action is completed:

1. The RFP has been signed.
2. The RFP prices offered have been reviewed.
3. The price extensions and totals have been checked.
4. The payment terms have been indicated.
5. Any required drawings, descriptive literature, etc. have been included.
6. Any delivery information required is included.
7. If required, the amount of bid bond has been checked, and the bid bond or cashiers check has been included.
8. Any addenda have been signed and included.
9. The mailing envelope has been addressed to:

Purchasing Director  
Collier County Government Center  
Purchasing Building  
3301 East Tamiami Trail  
Naples, Florida 34112

10. The mailing envelope must be sealed and marked with:

- RFP Number;
- RFP Title;
- Opening Date

11. The RFP will be mailed or delivered in time to be received no later than the specified opening date and time. (Otherwise RFP cannot be considered.)

**ALL COURIER DELIVERED BIDS/RFPs MUST HAVE THE BID/RFP NUMBER AND TITLE ON THE OUTSIDE OF THE COURIER PACKET.**

*Berry's Barbell & Equip. Inc.*  
Company Name

*[Signature]*  
Signature & Title  
*President of Operations*

*6/10/01*  
Date

CONTRACT PROPOSAL

FROM: Berry's Barbell & Equip. Inc  
Mike Howard

DATE DUE June 1, 2001 @ 3:00 PM

Board of County Commissioners  
Collier County Government Center  
Naples, Florida 34112

RE: RFP NO. 01-3236 "Fitness Equipment"

Dear Commissioners:

The undersigned, as Proposer hereby declares that he has examined the Scope of Services, and informed himself fully in regard to all conditions pertaining to the work to be done. The Proposer further declares that the only persons, company or parties interested in this Proposal or the Contract to be entered into as principals are named herein; that the Proposal is made without connection with any other person, company or companies making a Proposal; and it is in all respects fair and in good faith, without collusion or fraud.

The services to be furnished by us shall be performed in accordance with the requirements of the Request for Proposal #01-3236 as issued by Collier County on May 11, 2001.

The undersigned do agree that should this Proposal be accepted, to execute the form of contract and present the same to the County Purchasing Director for approval within fifteen (15) days after being notified of the awarding of this contract. The undersigned do further agree that failure to execute and deliver said forms of contract within fifteen (15) days will result in damages to the County.

IN WITNESS WHEREOF, WE have hereunto subscribed our names on this 1st day June, 2001 in the County of Lee, in the State of FL.

Berry's Barbell & Equipment Inc.  
Firm's Complete Legal Name

Check one of the following:

- Sole Proprietorship
- Corporation or P.A. State FL
- Limited Partnership
- General Partnership

Phone No. 941-432-0800

FAX No. 941-432-9034

14041 S. Tamiami TR.  
Address

Ft. Myers, FL 33912  
City, State, Zip

BY: Mike J. Howard  
Typed and Written Signature

President of Operations  
Title

Effective March 26, 2000

# CYBEX® CARDIOVASCULAR SYSTEMS

~~2000~~ ~~2000~~ ~~2000~~

## TREADMILLS

<del>600T-01-4</del>	<del>600T Treadmill (115V, 60Hz, Polar/Contact)</del>	<del>\$5995</del>
<del>600T-02-4</del>	<del>600T Treadmill (230V, 60Hz, Polar/Contact)</del>	<del>\$5995</del>
<del>700T-01-4</del>	<del>700T Treadmill (115V, 60Hz, Polar/Contact)</del>	<del>\$5995</del>
<del>700T-02-4</del>	<del>700T Treadmill (230V, 60Hz, Polar/Contact)</del>	<del>\$5995</del>
<del>710T-01-4</del>	<del>710T Treadmill (115V, 60Hz, Polar/Contact)</del>	<del>\$6525</del>
<del>710T-02-4</del>	<del>710T Treadmill (230V, 60Hz, Polar/Contact)</del>	<del>\$6525</del>
<del>900T-02-4</del>	<del>900T Treadmill (230V, 60Hz, Polar/Contact)</del>	<del>\$8295</del>
AX-11354	Handrail attachment for 700T, 710T and 900T (order 1 per side)	\$195
<del>600T-03-4</del>	<del>600T Treadmill (220V, 50Hz, English, Polar/Contact)</del>	<del>\$5995</del>
<del>700T-03-4</del>	<del>700T Treadmill (220V, 50Hz, English, Polar/Contact)</del>	<del>\$5995</del>
<del>700T-03-1</del>	<del>700T Treadmill (220V, 50Hz, German, Polar/Contact)</del>	<del>\$5995</del>
<del>700T-03-2</del>	<del>700T Treadmill (220V, 50Hz, French, Polar/Contact)</del>	<del>\$5995</del>
<del>700T-03-3</del>	<del>700T Treadmill (220V, 50Hz, Spanish, Polar/Contact)</del>	<del>\$5995</del>
<del>710T-03-4</del>	<del>710T Treadmill (220V, 50Hz, English, Polar/Contact)</del>	<del>\$6525</del>
<del>710T-03-1</del>	<del>710T Treadmill (220V, 50Hz, German, Polar/Contact)</del>	<del>\$6525</del>
<del>710T-03-2</del>	<del>710T Treadmill (220V, 50Hz, French, Polar/Contact)</del>	<del>\$6525</del>
<del>710T-03-3</del>	<del>710T Treadmill (220V, 50Hz, Spanish, Polar/Contact)</del>	<del>\$6525</del>
<del>900T-03-4</del>	<del>900T Treadmill (220V, 50Hz, English, Polar/Contact)</del>	<del>\$8295</del>

20% off

20% off

## STEPPERS

<del>400S</del>	<del>400S Stepper</del>	<del>\$2525</del>
500S	500S Stepper	\$2525
800S-CT	800S Stepper with CardioTouch™	\$3195

## CYCLES

<del>500C</del>	<del>500C Cycle</del>	<del>\$2025</del>
<del>500R</del>	<del>500R Recumbent Cycle</del>	<del>\$2325</del>
<del>700C</del>	<del>700C Cycle</del>	<del>\$2425</del>
<del>700C-CT</del>	<del>700C Cycle with CardioTouch™</del>	<del>\$2725</del>
<del>700R</del>	<del>700R Recumbent Cycle</del>	<del>\$2725</del>
<del>700R-CT</del>	<del>700R Recumbent Cycle with CardioTouch™</del>	<del>\$2925</del>
I-13018	AC Adapter for 500C, 500R, 700C and 700R cycles	\$36

18% off

## ACCESSORIES

I-71057	Balance Bar for 400S, 500S and 700S without CardioTouch™	\$88.50
I-51670	Water Bottle Holder for 400S, 500C and 500R (Std. On 700S, 800S, 700C and 700R)	\$21
I-51596	Walkman Holder for 400S and 500S	\$12
I-14176	Connector (RJ-11 to RJ-45, used on 700C/R/S and 800S, when connected to C-SAFE Applications such as FITLINK)	\$9

For cycles and steppers, please specify gray or white.  
Polar® heart rate receivers may be added to all cycles for an additional \$75.



Cybox International, Inc.  
10 Trotter Dr.,  
Medway, MA 02053 USA

1.508.533.4300  
1.888.60.CYBEX



Effective March 26, 2001

## CYBEX® STRENGTH SYSTEMS

### PERSONAL STRENGTH SYSTEMS

8501	DQ 400 (gray frame, white panels, black upholstery)	\$4155
8502	PG 400 (gray frame, silver vinyl panels, black upholstery)	\$4155

### MULTI-GYMS

8800	MG 500 with Leg Extension (Seated Leg Curl) (gray frame, white panels, charcoal upholstery)	\$6495
8801	MG 500 with Leg Press (gray frame, white panels, charcoal upholstery)	\$6695
8802	MG 500 Cable Station Option	\$1200

### FUNCTIONAL TRAINING SYSTEMS

9100	FT 980	\$3995
------	--------	--------

### VARIABLE RESISTANCE 2 (VR2)

#### Lower Body

4605	Seated Leg Press	\$4825
4611	Leg Extension	\$2725
4612	Leg Extension w/ Start RLD	\$3025
4613	Leg Extension w/ Total RLD	\$3125
4616	Prone Leg Curl	\$2625
4617	Prone Leg Curl w/ Start RLD	\$2925
4618	Prone Leg Curl w/ Total RLD	\$3025
4626	Seated Leg Curl	\$2725
4627	Seated Leg Curl w/ Start RLD	\$3025
4628	Seated Leg Curl w/ Total RLD	\$3125
4640	Hip Abduction	\$2625
4645	Hip Adduction	\$2625
4620	Rotary Calf	\$2825

#### Upper Body—Dual-Axis

4507	Chest Press	\$3125
4512	Incline Press	\$3125
4515	Pulldown	\$3125
4520	Row/Rear Delt	\$3125
4527	Overhead Press	\$3125

#### Upper Body

4505	Chest Press	\$2825
4611	Incline Press	\$2825
4521	Row/Rear Delt	\$2825
4528	Overhead Press	\$2825
4516	Lat Pulldown	\$2825
4545	Fly	\$3325
4530	Lateral Raise	\$2925
4535	Arm Curl	\$2625
4540	Arm Extension	\$2625

#### Trunk and Torso

4705	Ab Crunch	\$2725
4711	Back Extension	\$2825
4712	Back Extension w/ Start RLD	\$3125
4713	Back Extension w/ Total RLD	\$3225
4715	Torso Rotation	\$3125

10% off

For VR2 Filifit installations, please specify factory pre-drill at the time of order.



**Galileo**

**GALILEO**

**Lower Body**

GS-LPRS.....	Horizontal Leg Press w/Start RLD.....	\$5325
GS-RLPR.....	Horizontal Leg Press w/Total RLD.....	\$5425
GS-LES.....	Leg Extension w/ Start RLD.....	\$3025
GS-RLE.....	Leg Extension w/ Total RLD.....	\$3125
GS-LCS.....	Prone Leg Curl.....	\$2625
GS-SELC.....	Seated Leg Curl w/ Start RLD.....	\$3025
GS-RSEL.....	Seated Leg Curl w/ Total RLD.....	\$3125
GS-MH.....	Rotary Hip.....	\$2925
GS-AAC.....	Hip Abduction/Adduction.....	\$4525
GS-STCS.....	Standing Calf.....	\$2825

**Upper Body—Converging-Axis**

GS-CPS.....	Chest Press.....	\$3125
GS-IPS.....	Incline Press.....	\$3125
GS-OPD.....	Pulldown.....	\$3125
GS-UP.....	Row/Rear Delt.....	\$3125
GS-SP.....	Overhead Press.....	\$3126

**Upper Body**

GS-ROW.....	Low Row.....	\$2325
GS-ROW-CW.....	Low Row w/competition (500lb.) weight stack.....	\$2520
GS-LPS.....	Lat Pulldown.....	\$2325
GS-LPS-CW.....	Lat Pulldown w/competition (500lb.) weight stack.....	\$2520
GS-FLY.....	Fly.....	\$3325
GS-LRS.....	Lateral Raise.....	\$2925
GS-TPS.....	Tricep Press.....	\$2925
GS-TRI.....	Arm Extension.....	\$2625
GS-ARM.....	Arm Curl.....	\$2625

**Trunk and Torso**

GS-AB.....	Abdominal.....	\$2725
GS-BE.....	Back Extension w/ Start RLD.....	\$3125
GS-RBE.....	Back Extension w/ Total RLD.....	\$3225
GS-RT.....	Torso Rotation.....	\$3125

**Multi Exercise**

GS-ODS.....	Assisted Chin-Up/Dip.....	\$2725
-------------	---------------------------	--------

Custom embroidered pulley covers available (individually quoted).  
Galileo is available with full-length weight-stack enclosures for an additional \$195/unit.

**VARIABLE RESISTANCE (VR)**

**Lower Body**

4860.....	Seated Leg Press.....	\$3725
4850.....	Leg Extension.....	\$2125
4855.....	Prone Leg Curl.....	\$2125
4865.....	Rotary Hip.....	\$2925
4880.....	Glute.....	\$2225
4875.....	Standing Calf.....	\$2025

**Upper Body**

4810.....	Lat Pulldown.....	\$2025
4815.....	Row/Rear Delt.....	\$2325
4800.....	Chest Press.....	\$2325
4840.....	Fly.....	\$2625
4805.....	Overhead Press.....	\$2325
4820.....	Arm Curl.....	\$2025
4825.....	Arm Extension.....	\$2025

**Trunk and Torso**

4885.....	Ab Crunch.....	\$2225
4890.....	Back Extension.....	\$2225

10% off

10% off

Effective March 26, 2001

**Product # Description**

**Plate Loaded Stations**

**Lower Body**

5235	Squat Press	\$2395
5320	Leg Press	\$2425
5320K051	Additional Plate-Loading Bar (for use with 5320)	\$60
5330	Hack Squat	\$2325
5230	Leg Extension	\$1425
5240	Kneeling Leg Curl	\$1625
5245	Rotary Calf	\$1525
5560	45° Calf	\$1225
5450	Seated Calf	\$725

**Upper-Body—Dual-Axis**

5261	Advanced Pulldown	\$1525
5226	Advanced Chest	\$1525
5251	Advanced Incline	\$1625
5221	Advanced Overhead	\$1625

**Upper-Body**

5265	Row	\$1625
5580	T-Bar Row	\$725
5225	Bench Press	\$1125
5227 NEW*	Converging Chest Press	\$1625
5220	Shoulder Press	\$1625
5222 NEW*	Converging Overhead Press	\$1625
5250	Incline Press	\$1625
5252 NEW*	Converging Incline Press	\$1625
5266	Rear Delt	\$1625
5286	Arm Extension	\$1525
5281	Arm Curl	\$1525

Note\*: Available mid-May 2001.  
 Note\*: Available early May 2001.

10% off

**Multi Exercise**

5341	Smith Press - Fixed Bar (Counterbalanced, 7' height)	\$2425
------	--	--------

- 10% off

**FREE WEIGHT STATIONS**

**Lower Body**

5570	Squat Rack	\$925
5571	Squat Rack w/ Adjustable Bar Stops	\$1125
5420	Power Cage Station (includes free-standing attachment)	\$1225
5480	Training Platform	\$725

**Upper Body**

5362	Olympic Bench Press	\$545
5372	Olympic Incline Press	\$625
5502	Olympic Decline Press	\$625
5363	Weight Storage Attachment (for use with 5362, 5372, 5502)	\$270
5471	Military Press	\$945
5460	Scott Curl	\$510

5% off

**BODY WEIGHT STATIONS**

5208	Bent Leg Abdominal Board	\$1025
5411	45° Back Extension	\$625
5510	Chin-Up/Dip	\$725
5530	Leg Raise/Dip	\$625

Effective March 26, 2001

Product No. Description

**BENCHES AND RACKS**

5380	Twin Tier Dumbbell Rack (holds 10 pairs)	\$510
5385	Single Tier Dumbbell Rack (holds 5 pairs)	\$410
5375	Beauty Bell Rack (holds 51022 dumbbell pack)	\$410
5541	Barbell Rack (holds 10 barbells)	\$510
5430	Flat Bench	\$210
5435	Adjustable Flat to 80° Bench	\$710
5437	NEW! Adjustable -10 to 80° Bench	\$510
5440	Adjustable Incline Bench	\$510
5445	Adjustable Decline Bench	\$510
5520	Upright Bench	\$310
5490	Weight/Bar Tree (holds plates and bars)	\$310
5491	Weight Tree (holds plates only)	\$210

5% off

Note: Available mid-April 2001.

**OLYMPIC PLATES AND BARS**

**Machined Olympic Plates - Grey Hammertone (Steel)**

51000	Gym Pack (630 lb. consisting of eight 45s, four 35s, eight 25s, eight 10s, eight 5s, and four 2.5s)	\$760
51064	Med Pack (100 lbs. consisting of two 25s, two 10s, four 5s, and four 2.5s)	\$135
51007	100-lb. Plate	\$85
51006	45-lb. Plate	\$45
51005	35-lb. Plate	\$35
51004	25-lb. Plate	\$25
51003	10-lb. Plate	\$10
51002	5-lb. Plate	\$5
51001	2.5-lb. Plate	\$3

**Rubber Olympic Plates**

51099	Gym Pack (630 lb. consisting of eight 45s, four 35s, eight 25s, eight 10s, eight 5s, and four 2.5s)	\$1310
51094	45-lb. Plate	\$75
51115	35-lb. Plate	\$50
51114	25-lb. Plate	\$35
51113	10-lb. Plate	\$15
51112	5-lb. Plate	\$8
51111	2.5-lb. Plate	\$5

**DUMBBELLS AND BARBELLS**

**Pro-Style Fixed Dumbbells w/Cast End Caps - Grey Hammertone (Steel)**

51020	5-50 x 5-lb. Increments (10 pairs)	\$1090
51021	55-100 x 5-lb. Increments (10 pairs)	\$1690
51019	105-125 x 5-lb. Increments (5 pairs)	\$1090

**Rubber Pro Style Fixed Dumbbells w/Rubber End Caps**

51086	5-50 x 5-lb. Increments (10 pairs)	\$1290
51087	55-100 x 5-lb. Increments (10 pairs)	\$2490
51093	105-125 x 5-lb. Increments (5 pairs)	\$1300

**Beauty Bell Dumbbells**

51022	Beauty Bell Pack (six pairs - 3, 5, 8, 10, 12, 15 - lbs.)	\$210
-------	---	-------

**Pro-Style Fixed Barbells w/Cast End Caps - Grey Hammertone (Steel)**

51101	20-110 x 10-lb. Increments (10 straight barbells)	\$925
51102	20-110 x 10-lb. Increments (10 EZ-Curl barbells)	\$925

**Rubber Pro-Style Fixed Barbells w/Rubber End Caps**

51127	20-110 x 10-lb. Increments (10 straight barbells)	\$1225
51128	20-110 x 10-lb. Increments (10 EZ-Curl barbells)	\$1225

**Olympic Bars - Black Oxide Finish (does not include collars)**

51095	7 Ft. Power	\$235
51125	5 Ft. Standard	\$135
51124	EZ-Curl	\$145

## MODULAR STATIONS

### Weighted Stations

#### Lower Body

5643	Leg Press	\$3425
5637	Leg Extension	\$2025
5646	Leg Extension/Leg Curl	\$2625
5634	Leg Curl	\$2025

#### Upper Body

5651	Low Row	\$1725
5601	Lat Pulldown	\$1725
5640	Chest Press	\$2225
5647	Pressing Station	\$2425
5639	Shoulder Press	\$2025
5603	Tricep Pressdown	\$1425
5641	Tricep Extension	\$1725
5644	Seated Arm Curl	\$1725

#### Multi Station

5648	Modular Adjustable Cable (Quad only, Non-Crossover Compatible)	\$1425
5649	Modular Adjustable Cable-Half (Freestanding-End, Crossover Compatible)	\$1525
5649-003	Connecting Tube	\$110
5650	Modular Adjustable Cable-Half (Quad/Tandem-End, Crossover Compatible)	\$1425
5611	Assisted Chin-Up/Dip (order 5630 below when used in tandem configurations)	\$2225
5630	Stabilizer Base (for use in 5611 in tandem configurations)	\$0
5605	Cable Column	\$2125
5633	Cable Column w/ Booms	\$2525

#### Bodyweight Stations (use only with modular configurations)

5608	45° Back Extension	\$410
5610	Bent-Leg Abdominal Board	\$710
5645	Leg Raise Chair/Dip	\$510

#### Other

5600	Modular Centerpiece (order one per four-station modular)	\$0
5629	Tandem Centerpiece (order one per two-station tandem)	\$0
5624	Blank Column (use as a substitute for a weighted station)	\$310

## FREE STANDING MODULAR

5302	Low Row	\$2125
5311	Adjustable Cable Crossover	\$3125
5631	Accessory Handle Rack	\$155
	(for use with 5310, 5315, 5316, 5619, 5605, 5633)	
5345	Assisted Chin-Up/Dip	\$2525
5315	Cable Column	\$2325
5315K002	Upper Boom Option	\$260
5315K003	Lower Boom Option	\$325
5315K004	Shoulder Rotation Option	\$150
5635K001	Abdominal Harness Kit	\$130
5316	Cable Columns w/ Booms	\$2725
5304	Leg Extension/Leg Curl	\$2925
5306	Pressing Station	\$2625

10%  
off

Effective March 26, 2001

**HANDLES AND STRENGTH SYSTEMS ACCESSORIES**

4605K568	VR2 Incremental Weight Kit (consists of seven 2.5-lb. Sliding weights and one 1.25-lb hang on weight)	\$100
4900K003	Magnetic Increment Weight Kit (consists of four 1-lb. And one 0.5-lb magnetic weights)	\$70
4005K105	Lat Pulldown Handle	\$58
51014	Low Pull Handle	\$44
51013	Cambered Tricep Handle	\$32
51015	Straight Handle w/Rotating Center	\$32
51076	Curl Handle w/ Rotating Center	\$38
51130	Focus® Straps	\$35
5310S040	Soft crossover Handle	\$14
51072	ALL LEGS™ Ankle Cuff	\$14
51122	Ankle strap (17" padded)	\$16
51121	Thigh Strap (29", padded)	\$22
51073	Hip Harness	\$28
5632	Modular Mover	\$125
5262	Maintenance Tool Kit	\$50
5263	VR/VR2 Tool Kit	\$35
54089	Medical Specialty Owner's Manual	\$33
54400	Multi-Column Owner's Manual	\$10
55399	Plate Loaded Owner's Manual	\$33
54586	VR2 Video Tape	\$15
54589	VR2 Owner's Manual	\$35
55299	Free Weight Owner's Manual	\$15
55620	Modular Owner's Manual	\$20
54899	VFI Owner's Manual	\$30
LT-13600	Gasico Owner's Manual	\$30
5310P044	Modular Weight Stack Pins	\$7.50
5H030201	VR / VR2 Weight Stack Pins	\$12
G0000205	Snap Link	\$4
51016	Pinch Lock Collars (Pair) (for use w/51124, 51125, 51126)	\$6
51129	Olympic Pressure Ring Collars (5 lbs. per pair)	\$15

**Strength Systems Standard Colors**

Standard Frame Colors: White Texture Gloss, Black Texture Gloss

Standard Upholstery Colors: American Beauty Red, Black, Burgundy, Charcoal, Chisel Green, Cocoa, Dove Grey, Grotto, Navy, Royal Blue, Turquoise

**Strength Systems Custom Colors**

Custom Frame Color (minimum charge of \$375)

Product Numbers 4000-5345, 5600 and Higher - \$75 per unit

Product Numbers 5350 to 5580 - \$40 per unit

Custom Upholstery Color (minimum charge of \$150) - \$25 per unit

On custom orders (frame and upholstery), please allow an additional two week lead time.

All selectorized equipment includes standard weight stack shields.

*These prices may change without prior notice.*



## Commercial Pricing

Effective November 1, 1999

<u>PRODUCT</u>	<u>MSRP</u>	
600	\$2,795	} 20% off
600 P	\$2,995	
700	\$3,895	
700 P	\$4,095	
700 HRC	\$4,495	} 26% off
725	\$4,795	
725 P	\$4,995	
725 HRC	\$5,395	
750	\$5,895	
750 P	\$6,095	
750 HRC	\$6,495	} 20% off
750 U	\$2,095	
750 R	\$2,495	
750 E	\$3,495	
TNT 2000	\$3,995	} off

**Dealer Price List – Commercial Cardiovascular Products**

		Suggested List Price
<b>Stretch Trainer</b>		
CST100E01	C240 Stretch Trainer™	\$695.00
<b>Elliptical Fitness Crosstrainer</b>		
CE101E11	EFX®532 120v	\$3,995.00
CE103E13	EFX®548 with THR ♥ with C-SAFE and Polar® Heartrate receiver standard * Touch Heart Rate System with Polar® Technology	\$4,995.00
CE103E14	EFX®548R 120v Reduced Emissions; ANSI/UL 1647 Certified	\$4,995.00
CE102E12	EFX®556 Total Body 120v with THR ♥ C-Safe and Polar® Heartrate receiver standard * Touch Heart Rate System with Polar® Technology	\$5,195.00
<b>Climber</b>		
C764-120	C764 120v	\$2,695.00
<b>Cycles</b>		
CB101E01	C848 Upright Self Powered; Polar® Heartrate receiver standard	\$2,195.00
CB100E01	C848 Recumbent Self Powered; Polar® Heartrate receiver standard	\$2,495.00
<b>Treadmills</b>		
120v	240v	
C942-120	N/A	C942 120v Light commercial \$3,995.00
CT100E11	CT100E21	C954 120v or 240v with C-SAFE and Polar® Heartrate receiver standard \$5,895.00
CT101E12	CT101E22	C956 120v or 240v with THR ♥ Programmable; With C-Safe and Polar® Heartrate receiver standard * Touch Heart Rate System with Polar® Technology \$6,395.00
CT103E12	CT103E22	C964 120v or 240v with THR ♥ with C-SAFE; Programmable; ultimate performance tread * Touch Heart Rate System with Polar® Technology \$6,995.00

*Discount*  
*20%*  
*off*

## Dealer Price List – Strength Training Products

*Discount  
15%  
off*

SE Models	Precor #	PacFit #	Weight Stack/ Color	Suggested List Price
Chest Press	CPF104E11	SCP-PR1BB	250 lbs.	\$1,895.00
Shoulder Press	CPF105E11	SSP-PR1BB	200 lbs.	\$1,895.00
Lat Pulldown	CPF106E11	SLT-PR1BB	200 lbs.	\$1,895.00
Seated Row	CPF127E11	SSR-PR1BB	200 lbs.	\$1,895.00
Lower Back	CPF113E11	SBK-PR1BB	200 lbs.	\$1,995.00
Leg Extension	CPF109E11	SLE-PR1BB	200 lbs.	\$1,895.00
Seated Leg Curl	CPF129E11	SSL-PR1BB	150 lbs.	\$2,095.00
Leg Press	CPF111E11	SLP-PR1BB	200 lbs.	\$2,095.00
Ab/Torso	CPF112E11	SAB-PR1BB	200 lbs.	\$1,995.00

Multi Function Models	Precor #	PacFit #	Weight Stack/ Color	Suggested List Price
Multi Press	CPF121E11	MPS-PR1BB	200 lbs.	\$1,795.00
Multi Lat & Arm	CPF116E11	MPT-PR1BB	200 lbs.	\$1,795.00
Multi Hip & Glute	CPF120E11	MHP-PR1BB	150 lbs.	\$2,095.00
Multi Bicep/Tricep	CPF119E11	MBT-PR1BB	150 lbs.	\$1,995.00
Multi Inner/Outer Thigh	CPF122E11	MIO-PR1BB	150 lbs.	\$1,995.00
Multi Leg Extension/Leg Curl	CPF117E11	MEC-PR1BB	200 lbs.	\$1,995.00
Multi Pec Fly/Rear Deltoid	CPF118E11	MFD-PR1BB	200 lbs.	\$1,895.00

SE & Multi Function Options	Precor #	Weight Stack/ Color	Suggested List Price
Heavy Weight Stack		+50 lbs.	\$99.00
Light Weight Stack		-50 lbs.	\$99.00
Shrouds (ea.)	OPF123E01	Grey	\$99.00
Shrouds (4-pack)	OPF124E01	Grey	\$399.00
5 Pound Add-On Weight	OPF162E01	5 lbs.	\$29.00

\*ALL UNITS COME STANDARD WITH A WHITE FRAME AND BLACK FOAM MOLDED SEATS.



**Dealer Price List – Commercial Cardiovascular Products**

*Discount  
20%  
off*

		Suggested List Price
<b>Stretch Trainer</b>		
CST100E01	C240 Stretch Trainer™	\$695.00
<b>Elliptical Fitness Crosstrainer</b>		
CE101E11	EFX®532 120v	\$3,995.00
CE103E13	EFX®546 with THR ♥ with C-SAFE and Polar® Heart rate receiver standard * Touch Heart Rate System with Polar® Technology	\$4,995.00
CE103E14	EFX®546R 120v Reduced Emissions; ANSI/UL 1647 Certified	\$4,995.00
CE102E12	EFX®556 Total Body 120v with THR ♥ C-Safe and Polar® Heart rate receiver standard * Touch Heart Rate System with Polar® Technology	\$5,195.00
<b>Climber</b>		
C764-120	C764 120v	\$2,695.00
<b>Cycles</b>		
CB101E01	C846 Upright Self Powered; Polar® Heart rate receiver standard	\$2,195.00
CB100E01	C846 Recumbent Self Powered; Polar® Heart rate receiver standard	\$2,495.00
<b>Treadmills</b>		
120V	240V	
C942-120	N/A	C942 120v Light commercial \$3,995.00
CT100E11	CT100E21	C954 120v or 240v with C-SAFE and Polar® Heart rate receiver standard \$5,695.00
CT101E12	CT101E22	C956 120v or 240v with THR ♥ Programmable; with C-Safe and Polar® Heart rate receiver standard * Touch Heart Rate System with Polar® Technology \$6,395.00
CT103E12	CT103E22	C964 120v or 240v with THR ♥ with C-SAFE; Programmable; ultimate performance tread * Touch Heart Rate System with Polar® Technology \$6,995.00

## Dealer Price List – Strength Training Products

*Discount  
15%  
off*

SE Models	Precor #	PacFit #	Weight Stack/ Color	Suggested List Price
Chest Press	CPF104E11	SCP-PR188	250 lbs.	\$1,895.00
Shoulder Press	CPF105E11	SSP-PR188	200 lbs.	\$1,895.00
Lat Pulldown	CPF106E11	SLT-PR188	200 lbs.	\$1,895.00
Seated Row	CPF127E11	SSR-PR188	200 lbs.	\$1,895.00
Lower Back	CPF113E11	SBK-PR188	200 lbs.	\$1,995.00
Leg Extension	CPF108E11	SLE-PR188	200 lbs.	\$1,695.00
Seated Leg Curl	CPF129E11	SBL-PR188	150 lbs.	\$2,095.00
Leg Press	CPF111E11	SLP-PR188	200 lbs.	\$2,095.00
Ab/Torso	CPF112E11	SAB-PR188	200 lbs.	\$1,995.00

Multi Function Models	Precor #	PacFit #	Weight Stack/ Color	Suggested List Price
Multi Press	CPF121E11	MPS-PR188	200 lbs.	\$1,795.00
Multi Lat & Arm	CPF116E11	MPT-PR188	200 lbs.	\$1,795.00
Multi Hip & Glute	CPF120E11	MHP-PR188	150 lbs.	\$2,095.00
Multi Bicep/Tricep	CPF119E11	MBT-PR188	150 lbs.	\$1,995.00
Multi Inner/Outer Thigh	CPF122E11	MIO-PR188	150 lbs.	\$1,995.00
Multi Leg Extension/Leg Curl	CPF117E11	MEC-PR188	200 lbs.	\$1,995.00
Multi Pec Fly/Rear Deltoid	CPF118E11	MFD-PR188	200 lbs.	\$1,895.00

SE & Multi Function Options	Precor #	Weight Stack/ Color	Suggested List Price
Heavy Weight Stack		+50 lbs.	\$99.00
Light Weight Stack		-50 lbs.	\$99.00
Shrouds (ea.)	OPF123E01	Grey	\$99.00
Shrouds (4-pack)	OPF124E01	Grey	\$396.00
5 Pound Add-On Weight	OPF182E01	5 lbs.	\$29.00

\*ALL UNITS COME STANDARD WITH A WHITE FRAME AND BLACK FOAM MOLDED SEATS.

Prices subject to change without notice.

Effective February 1, 2001



MADE FOR THE WORLD

**MAGNUM FITNESS SYSTEMS: Prices effective March 2001**

(prices subject to change without notice)

2201 12th Ave., South Milwaukee, WI 53172

800 372-0554

414 764-4068 FAX 414 768-7047

**SELECTORIZED EQUIPMENT**

*5% off*

**LOWER BODY STATIONS**

Model NO.	Description	Stacks / Lbs.	Price / Unit	Qty.	Total
B1*	Leg Extension	312.5	\$2,595		
B2*	Leg Curl (Prone)	200	\$2,595		
B27*	Seated Leg Curl	250	\$2,595		
C3*	Leg Press	425	\$4,795		
B203*	Seated Leg Press	312.5	\$3,795		
B206*	Standing Calf	312.5	\$2,495		
B4	Adductor	250	\$2,595		
B5	Abductor	250	\$2,495		
C10*	Multi-Hip	250	\$2,795		
B39A	Glute / Ham	100	\$2,595		

**MID SECTION STATIONS**

B207	Abdominal Crunch	200	\$2,795		
B7	Abdominal	250	\$2,495		
B8	Lower Back	312.5	\$2,795		
C9	Rotary Torso	200	\$2,695		

**UPPER BODY STATIONS**

B11	Bicep Arm Curl	200	\$2,795		
B12	Tricep Extension	200	\$2,495		
B13	Tricep Pushdown	250	\$2,495		
B14	Shoulder Press	250	\$2,495		
B15	Deltoid Raise	200	\$2,595		
B22	Vertical Bench Press	312.5	\$2,595		
C18	Pec Deck	312.5	\$2,595		
C16	Pec / Rear Delt	312.5	\$2,695		
C4	Cable Cross w/Adjust Pulleys	200	\$2,595		
B21	Lat Pulldown	250	\$2,495		
B17	Weight Assist Chin / Dip	250	\$2,495		

**BIANGULAR SELECTORIZED**

B214	Shoulder Press	250	\$2,995		
B217	Incline Press	312.5	\$2,995		
B220	Lat Row	312.5	\$2,995		
B222	Vertical Chest Press	312.5	\$2,995		
B235	Lat Pulldown	312.5	\$2,995		

**COMBINATION SELECTORIZED**

B20	Leg Ext. / Seated Leg Curl	250	\$2,895		
B6	Angled Leg Press / Calf	312.5	\$2,895		
B41	Abdominal / Lower Back	312.5	\$2,895		
M693	Bicep / Tricep Pushdown	200	\$2,195		
MBT200	Biangular Transformer	312.5	\$3,995		



- (1) Units noted with an asterisk (\*) include adjustable starting point.
- (2) Adjustable stops are available for rehabilitation settings. When ordering an adjustable stop for a unit add "R" after the catalog number. Cost: \$95.00 / Unit.
- (3) To fine tune resistance, add on plates of 2.5 and 5 lbs. are available. When ordering add "A" after the catalog number. Cost: \$95.00 / Unit.
- (4) To fine tune resistance in 2 lb. increments, a 10 lb. add on stack is available. Add "AS" after the catalog number. Cost \$195 per unit.
- (5) Selectorized units prefaced with "B" are belt drive.
- (6) Selectorized units prefaced with "C" are cable drive.

# PLATE LOAD EQUIPMENT

5% off

## 490 SERIES PLATE LOAD

Model NO.	Description	Price / Unit	Qty.	Total
400	Perfect Squat	\$1,595		
401	Leg Extension	\$1,495		
402	Leg Curl (Prone)	\$1,495		
407	Abdominal Crunch	\$1,195		
431	Bicep Arm Curl	\$1,495		
432	Tricep Extension	\$1,495		
<b>BIANGULAR PLATE LOAD SERIES</b>				
414	Shoulder Press	\$1,495		
416	Supine Bench Press	\$1,495		
417	Incline Press	\$1,495		
420	Lat Row	\$1,495		
435	Lat Pulldown	\$1,495		
M692	Explosion	\$1,795		
<b>PLATE LOAD STATIONS</b>				
M48	Straight Line Smith Press	\$2,510		
M49	Angled Smith Press	\$2,245		
M50	Hack Squat	\$2,410		
M51	Leg Press	\$2,410		
M53	Seated Calf	\$625		
M88	Lever Row	\$745		

# FREWEIGHT EQUIPMENT

5% off

## WORKING BENCHES

Model NO.	Description	Price / Unit	Qty.	Total
M43	Posture Bench	\$425		
M59	Flat Bench	\$265		
M60	Adjustable Incline	\$380		
M61	Adjustable Decline / Sit Up	\$430		
M62	Preacher Curl-Seated	\$450		
M63C	Dip / Leg raise / Chin	\$745		
M72	Adjustable Crunch Board	\$715		
M85	Flat to Incline w/Wheels	\$595		
M87	Pressing Chair	\$320		
M89	Chin / Dip	\$555		
M93	45 Degree Back Extension	\$450		
M695	Flat to Incline w/Horizontal Adjustment**	\$795		
M699	Glute Bench	\$495		
<b>FREE WEIGHT RACKS</b>				
M67	Vertical Weight Tree	\$205		
M68	Horizontal 10 Bar Rack	\$520		
M70	10 Pair Dumbbell Rack	\$405		
M84	10 Pair Dumbbell Rack w/Cradles	\$575		
M44	3 Tier Beauty Bell Rack	\$340		
M42	3 Tier 15 pair Dumbbell Rack w/Cradles	\$795		
M696	Flat Shelf Dumbbell Rack***	\$475		
M697	Flat shelf Dumbbell Rack****	\$425		
M698	Accessory Rack	\$345		

\*\* Locks in models M694 and M691, angles marked in degrees.

\*\*\* Holds 55-100 lb. Durabells—10 Pair.

\*\*\*\* Holds three (3) 50lb. Durabells—13 Pair.

# FREE WEIGHT EQUIPMENT (continued)

58 off

## POWER RACKS

Model NO.	Description	Price / Unit	Qty.	Total
M47	Super Power Rack	\$1,195		
M691	Elite Power Rack (double sided)*	\$3,195		
M691S	Optional Squat Safeties	\$200		
M691P	Optional Power Platform 6' x 8'	\$1,095		
M694	Pro Power Rack w/Spotter Platforms*	\$1,195		

## OLYMPIC STATIONS

M78F	Bench Press w/Storage	\$585		
M278F	Bench Press	\$460		
M79F	Incline Press w/Storage	\$635		
M279F	Incline Press	\$515		
M80F	Decline Press w/Storage	\$645		
M280F	Decline Press	\$515		
M81F	Squat Rack w/Storage	\$810		
M45F	Shoulder Press w/Storage	\$840		
M245F	Shoulder Press	\$720		
M645	Breaker Shoulder Press w/Storage	\$735		
M745	Breaker Shoulder Press	\$615		
M678	Breaker Bench w/Storage	\$685		
M278	Breaker Bench Press	\$560		
M679	Breaker Incline Press w/Storage	\$735		
M279	Breaker Incline Press	\$615		
M680	Breaker Decline Bench w/Storage	\$745		
M280	Breaker Decline Press	\$615		

## OLYMPIC STATIONS

M103	Advantage Trainer-Wheelchair Accessible	\$7,995		
M99	Seat w/Wheels	\$240		
MST500	Multi-Station Transformer	\$6,995		

# EXPANDABLE TOWER SYSTEMS

\* 7 Gauge Steel

58 off

## SINGLE TOWER MACHINES

Model NO.	Description	Stack / Lbs.	Price / Unit	Qty.	Total
B821	Lat Pulldown	312.5	\$1,600		
MT1	Tower		\$400		
MT2	Support		2@ \$25 ea		
<b>FREE STANDING B821</b>			\$2,050		
B826	Low Row	312.5	\$1,500		
MT1	Tower		\$400		
MT2	Support		2@ \$25 ea		
<b>FREE STANDING B826</b>			\$1,950		
C842	Pushdown	200	\$950		
MT1	Tower		\$400		
MT2	Support		2@ \$25 ea		
<b>FREE STANDING B842</b>			\$1,300		
C824	Cable Cross	Two @ 200	\$1,700		
MT1	Tower		2@ \$400 ea		
MT2	Support		2@ \$25 ea		
<b>FREE STANDING C824</b>			\$2,600		
C823	Adjustable Pulley	200	1,050		
MT1	Tower		\$400 ea		
MT2	AP Supports		2@ \$50 ea		
<b>FREE STANDING C823</b>			\$1,550		
M894	Bolt on Accessory Rack		\$245		
SA-8 <sup>2</sup>	Double Pulley Handles		\$100		

(1) Can only be attached in place of a support or to a blank side of center tube

# ROLLED RUBBER FLOORING (Prices Reflect 10% Fleck\*)

10% off

Model NO.	Description	Price / Sq. Ft.	Qty.	Total
<b>1/4" FLOORING</b>				
E2-1000	Solid Black	\$1.85		
E2-10	Red, Blue, Green, Tan, Egg shell, Grey <sup>1</sup>	\$2.05		
E2-10	Yellow, teal, Purple, Orange <sup>2</sup>	\$2.40		
E2-10XY	Mixed Colors <sup>1</sup>	\$2.40		
<b>3/8" FLOORING</b>				
E3-1000	Solid Black	\$2.40		
E3-10	Red, Blue, Green, Tan, Egg shell, Grey <sup>1</sup>	\$2.50		
E3-10	Yellow, teal, Purple, Orange	\$2.85		
E3-10XY	Mixed Colors <sup>1</sup>	\$2.85		
<b>1/2" FLOORING</b>				
E4-1000	Solid Black	\$3.25		
E4-10	Red, Blue, Green, Tan, Egg shell, Grey <sup>1</sup>	\$3.45		
E4-10	Yellow, teal, Purple, Orange	\$3.75		
E4-10XY	Mixed Colors <sup>1</sup>	\$3.75		

\*Also available in 15% and 20%

(1) (2) (3) When ordering Colors please specify: Red (RD), Blue (BL), Green (GN), Tan (TN), Egg Shell (ES), Grey (GY), Yellow (YL), Teal (TL), Purple (PR), Orange (OR) Special Color (XX) and Mix Colors of Choice (XY).

Example 1/2" Yellow Fleck flooring at 10% = F4-10YL

Prices do not include installation

# CARDIO EQUIPMENT

15% off

Model NO.	Description	Price / Unit	Qty.	Total
<b>ES</b>				
UB200	Upright Bike	\$2,495		
UB200CH	Upright w/Contact Heart Rate	\$2,495		
RB200	Recumbent Bike	\$2,495		
RB200CH	Recumbent w/Contact Heart Rate	\$2,495		
<b>TREADMILLS</b>				
T100	Non Programmable-110 Volt	TBA		
T100	Non Programmable-220 Volt	TBA		
T100	Programmable-110 Volt	TBA		
T100	Programmable-220 Volt	TBA		
T100CH	Programmable w/Contact Heart Rate-110 Volt	TBA		
T100CH	Programmable w/Contact Heart Rate-220 Volt	TBA		
<b>CROSS TRAINER</b>				
RT200	Recumbent Cross Trainer	TBA		
RT200CH	Recumbent Cross Trainer w/Contact Heart Rate	TBA		



MADE FOR THE WORLD

**MAGNUM FITNESS SYSTEMS: Prices effective March 2001**  
(prices subject to change without notice)

2201 12th Ave., South Milwaukee, WI 53172  
800 372-0554  
414 764-4068 FAX 414 768-7047

**HOIST FITNESS SYSTEMS - RETAIL PRICE LIST**  
**Commercial Products**



Effective November 1, 2000

*5% off*

**Dual Models**

Model No.	Description	Price
D-100	Bicep Curl - Tricep Extension	\$3,295.00
D-200	Lat Pulldown - Mid Row	\$3,295.00
D-300	Multi-Chest - Multi-Chest	\$3,295.00
D-400	Leg Extension - Hamstring Curl	\$3,295.00
D-500	Shoulder Press - Shoulder Shrug	\$3,295.00
D-600	Lower Back - Abdominal	\$3,295.00
D-700	Weight Dip - Chin Assist	\$2,795.00
D-800	Inner Thigh - Outer Thigh	\$3,295.00
D-900	Pectoral Fly - Rear Deltoid	\$3,295.00

**SELECTORIZED 2000 SERIES**

Model No.	Description	Price
CL-2061	Adjustable Hi/Lo Pulley	\$2,299.00
CL-2063	Cable Crossover	\$3,199.00
CL-2102	Tricep Extension	\$2,499.00
CL-2103	Bicep Curl	\$2,499.00
CL-2201	Lat Pulldown	\$2,499.00
CL-2203	Mid Row	\$2,799.00
CL-2301	Vertical Bench Press	\$2,799.00
CL-2302	Rear Deltoid - Fly	\$2,999.00
CL-2401	Leg Extension	\$2,999.00
CL-2402	Seated Leg Curl	\$3,099.00
CL-2403	Seated Leg Press	\$4,699.00
CL-2408	Lying Leg Curl	\$2,699.00
CL-2412	Glute Master ©	\$2,599.00
CL-2415	Rotary Calf	\$2,799.00
CL-2501	Vertical Shoulder Press	\$2,699.00
CL-2601	Abdominal Crunch	\$2,799.00
CL-2406	Inner Thigh	\$2,699.00
CL-2407	Outer Thigh	\$2,699.00

*5% off*

**General Terms & Conditions and Limited Lifetime Warranty information are attached.**

Standard Frame Colors: Textured White, Light Grey, Black

Standard Upholstery: Black - Hunter Green - Slate Grey - Turk - Blue Jay - Tomato Red

Custom Frames or Upholstery: Call or submit for quote

Hoist Fitness Systems, 9990 Empire St., San Diego, CA, 92126

Tel: (800) 548-5438 Fax: (800) 547-5439 www.hoistfitness.com sales@hoistfitness.com

**HOIST FITNESS SYSTEMS - RETAIL PRICE LIST**  
**Commercial Products**



**Dual Models**

Effective November 1, 2000

Model No.	Description	Price
D-100	Bicep Curl - Tricep Extension	\$3,295.00
D-200	Lat Pulldown - Mid Row	\$3,295.00
D-300	Multi-Chest - Multi-Chest	\$3,295.00
D-400	Leg Extension - Hamstring Curl	\$3,295.00
D-500	Shoulder Press - Shoulder Shrug	\$3,295.00
D-600	Lower Back - Abdominal	\$3,295.00
D-700	Weight Dip - Chin Assist	\$2,795.00
D-800	Inner Thigh - Outer Thigh	\$3,295.00
D-900	Pectoral Fly - Rear Deltoid	\$3,295.00

5%  
off

**SELECTORIZED 2000 SERIES**

Model No.	Description	Price
CL-2061	Adjustable Hi/Lo Pulley	\$2,299.00
CL-2063	Cable Crossover	\$3,199.00
CL-2102	Tricep Extension	\$2,499.00
CL-2103	Bicep Curl	\$2,499.00
CL-2201	Lat Pulldown	\$2,499.00
CL-2203	Mid Row	\$2,799.00
CL-2301	Vertical Bench Press	\$2,799.00
CL-2302	Rear Deltoid - Fly	\$2,999.00
CL-2401	Leg Extension	\$2,999.00
CL-2402	Seated Leg Curl	\$3,099.00
CL-2403	Seated Leg Press	\$4,699.00
CL-2408	Lying Leg Curl	\$2,699.00
CL-2412	Glute Master ®	\$2,599.00
CL-2415	Rotary Calf	\$2,799.00
CL-2501	Vertical Shoulder Press	\$2,699.00
CL-2601	Abdominal Crunch	\$2,799.00
CL-2406	Inner Thigh	\$2,699.00
CL-2407	Outer Thigh	\$2,699.00

5%  
off

**General Terms & Conditions and Limited Lifetime Warranty Information are attached.**

Standard Frame Colors: Textured White, Light Grey, Black

Standard Upholstery: Black - Hunter Green - Slate Grey - Turk - Blue Jay - Tomato Red

Custom Frames or Upholstery: Call or submit for quote

Hoist Fitness Systems, 9990 Empire St., San Diego, CA, 92126

Tel: (800) 548-5438 Fax: (800) 547-5439 www.hoistfitness.com sales@hoistfitness.com



\* = DISCONTINUED/INACTIVE

TEAM INVENTORY PRICE LIST

SORTED BY: INVENTORY NUMBER

INVENTORY NUMBER	VENDOR MFG. ID NUMBER	DESCRIPTION	SUB CL COST CAT SZ CODE	UM	TEAM QTY	PRICE
					BASE BRKS	
*** DEPT 10 ACCESSORIES						
1014024	TROY01	GYM CHALK	14 N	EA		2.00
1099052	TROY01	MXDR-NPAC NEOPREENE PAC	N	EA		625.99
*** DEPT 11 BARS, COLLARS, CABLE						
1101001	TROY01	A0B-1500BB 7'BLACK OLYMPIC POWER B	N	EA		161.00
1101003	TROY01	SBCB-47 SUPRA CURL BAR 47 INCH	01 N	EA		129.00
1101004	TROY01	A0T-56 TRAP BAR	01 N	EA		199.00
1101008	TROY01	E0B-06 7' OLY. ECONOMY BAR	01 N	EA		75.00
1101009	TROY01	A0B-500LZ 6' OLYMPIC BAR	01 N	EA		95.00
1101010	TROY01	G0B-60B 5' OLYMPIC BAR	01 N	EA		75.00
1101011	TROY01	A0B-1600DB 7' OLY POWER BAR 1600LB	01 N	EA		134.00
1101012	TROY01	TC0B-06B 7' OLY CAMBERED BAR	01 N	EA		134.00
1101013	TROY01	G0Z-47 OLY E-Z CURL BAR	01 N	EA		36.00
1101014	TROY01	G50Z-47 OLY SUPER E-Z CURL BAR	01 N	EA		45.00
1101015	TROY01	G0T-34 OLY TRICEP BAR	01 N	EA		45.00
1102002	TROY01	MADE	02 N	EA		1.99
1102004	TROY01	TOZC-1/2 G OLY. SPRING COLLAR W/GR	02 N	PR		10.00
1103041	TROY01	GRB-04 7' STD. BAR	03 N	EA		35.00
1103042	TROY01	GRB-72 6' STD. BAR	03 N	EA		27.00
1103043	TROY01	GRB-72T 6' STD. BAR W/SPIN	03 N	EA		30.00
1103044	TROY01	GRB-60 5' STD. BAR	03 N	EA		22.00
1103045	TROY01	GRZ-47 STD. E-Z CURL BAR	03 N	EA		15.00
1103046	TROY01	GRZ-47T STD. E-Z CURL BAR W/SPI	03 N	EA		18.00
1103047	TROY01	GSRZ-47 STD. SUPER E-Z CURL BAR	03 N	EA		18.00
1103048	TROY01	GRT-34 STD. TRICEP BAR	03 N	EA		23.00
1103049	TROY01	GRT-34T STD. TRICEP BAR W/SPIN	03 N	EA		28.00
1104007	TROY01	TRSC-1/2C STD. COLLAR W/T-SCREW	04 N	EA		2.00
1106010	TROY01	GRD-14 STD. DUMBBELL HANDLE	06 N	EA		5.95
1106011	TROY01	GRD-14T STD. DB HANDLE W/SPIN	06 N	EA		9.00
1106012	TROY01	SDH-1 5-20LB FIXED DB HANDLE	06 N	EA		10.00
1106013	TROY01	SDH-2 25-40LB FIXED DB HANDLE	06 N	EA		11.00
1106014	TROY01	SDH-3 45-60LB FIXED DB HANDLE	06 N	EA		12.00
1106015	TROY01	SDH-4 65-80LB FIXED DB HANDLE	06 N	EA		13.00
1106016	TROY01	SDH-5 85-100LB FIXED DB HANDL	06 N	EA		14.00
1106017	TROY01	SDH-6 105-120LB FIXED DB HAND	06 N	EA		15.00
1108001	TROY01	SBCB-23 SUPRA CURL BAR 23 INCH	08 N	EA		65.00
1108002	TROY01	SUPRA BUTTERFLY TRI BAR	08 N	EA		65.00
1108010	TROY01	GCT CHIN TRIANGLE/RON HANDL	08 N	EA		11.00
1108011	TROY01	GCCH CLOSED CABLE HANDLE	08 N	EA		9.00
1108012	TROY01	GTVB TRICEP PRESSDOWN/V-BAR	08 N	EA		11.00
1108013	TROY01	TLB-40S 48" LAT BAR W/SWIVEL	08 N	EA		28.00
1108014	TROY01	TSB-20S STRAIGHT 20" LAT BAR	08 N	EA		18.00
1108015	TROY01	TCB-28S 28" CURL LAT BAR	08 N	EA		23.00
1108016	TROY01	TXB MULTI EXERCISE BAR	08 N	EA		26.00
1108017	TROY01	TPLB-34S 34" PRO-STYLE LAT BAR	08 N	EA		30.00
*** DEPT 16 FREE WEIGHT EQUIP						
1604003	TROY01	T-OPT OLYMPIC PLATE TREE	04 N	EA		79.00
1604021	TROY01	T-HDR VERT.DB RACK	04 N	EA		47.99

\* = DISCONTINUED/INACTIVE

TEAM INVENTORY PRICE LIST

SORTED BY: INVENTORY NUMBER

INVENTORY NUMBER	VENDOR ID	MFG. NUMBER	DESCRIPTION	SUB CAT	CL CODE	COST	UM	TEAM BASE	QTY BRKS	PRICE
------------------	-----------	-------------	-------------	---------	---------	------	----	-----------	----------	-------

\*\*\* DEPT 10 IRON

1801000	TROY01	BR-001	1 1/4 LB STD. PLATE	01	N		EA			.57
1801009	TROY01	BR-002	2 1/2 LB STD. PLATE	01	N		EA			1.13
1801010	TROY01	BR-005	5 LB STD. PLATE	01	N		EA			2.25
1801011	TROY01	BR-007	7 1/2 LB STD. PLATE	01	N		EA			3.38
1801012	TROY01	SB-010	10 LB STD. PLATE	01	N		EA			4.50
1801013	TROY01	BR-025	25 LB STD. PLATE	01	N		EA			11.25
1801014	TROY01	BR-050	50 LB STD. PLATE	01	N		EA			22.50
1802001	TROY01	0-002R	2.5# OLY RUBBER ENC. PL	02	N		EA			3.75
1802002	TROY01	0-005R	5# OLY RUBBER ENC.	02	N		EA			6.75
1802003	TROY01	0-010R	10# OLY RUBBER ENC.	02	N		EA			13.50
1802004	TROY01	0-025R	25# OLY RUBBER ENC.	02	N		EA			34.50
1802005	TROY01	0-035R	35# OLY RUBBER ENC.	02	N		EA			48.00
1802006	TROY01	0-045R	45# OLY RUBBER ENC.	02	N		EA			61.50
1802010	TROY01	BO-002	2 1/2 LB OLY PLATE	02	N		EA			1.23
1802014	TROY01	BO-005	5 LB OLY. PLATE	02	N		EA			2.45
1802021	TROY01	BO-010	10 LB OLY. PLATE	02	N		EA			4.90
1802022	TROY01	BO-025	25 LB OLY. PLATE	02	N		EA			12.25
1802023	TROY01	BO-050	35 LB OLY. PLATE	02	N		EA			17.15
1802024	TROY01	BO-045	45 LB OLY. PLATE	02	N		EA			22.05
1802025	TROY01	BO-100	100 LB OLY. PLATE	02	N		EA			52.00
1802026	TROY01	HO-002	2.5LB MACHINED GREY OLY	02	N		EA			1.00
1802027	TROY01	HO-005	5LB MACHINED GREY OLY	02	N		EA			3.34
1802028	TROY01	HO-010	10LB MACHINED GREY OLY	02	N		EA			7.50
1802029	TROY01	HO-025	25LB MACHINED GREY OLY	02	N		EA			18.75
1802030	TROY01	HO-035	35LB MACHINED GREY OLY	02	N		EA			26.25
1802031	TROY01	HO-045	45LB MACHINED GREY OLY	02	N		EA			33.75
1802032	TROY01	HO-100	100LB MACHINED GREY OLY	02	N		EA			75.00
1802033	TROY01		1.25 LB. OLYMPIC PLATE	02	N		EA			1.06
1803	TROY01	RUFDC-065R	65LB DB RUBBER CONT. HAN	N			PR			192.00
1803001	TROY01	RUFDC-055R	55LB DB RUBBER CONT. HAN	N			PR			169.00
1803002	TROY01	RUFDC-060R	60LB DB RUBBER CONT. HAN	N			PR			181.00
1803003	TROY01	RUFDC-070R	70LB DB RUBBER CONT. HAN	N			PR			201.00
1803004	TROY01	RUFDC-075R	75LB DB RUBBER CONT. HAN	N			PR			213.00
1803011	TROY01	RUFDC-080R	80LB DB RUBBER CONT. HAN	N			PR			223.00
1803012	TROY01	RUFDC-090R	90LB DB RUBBER CONT. HAN	N			PR			241.00
1803013	TROY01	RUFDC-100R	100LB DB RUBBER CONT. HA	03	N		PR			264.00
1803027	TROY01	RUFDC-005R	5LB DB RUBBER CONT. HAND	N			PR			57.00
1803028	TROY01	RUFDC-010R	10LB DB RUBBER CONT. HAN	N			PR			65.00
1803029	TROY01	RUFDC-015R	15LB DB RUBBER CONT. HAN	N			PR			77.00
1803030	TROY01	RUFDC-020R	20LB DB RUBBER CONT. HAN	N			PR			104.00
1803031	TROY01	RUFDC-025R	25LB DB RUBBER CONT. HAN	N			PR			113.00
1803032	TROY01	RUFDC-030R	30LB DB RUBBER CONT. HAN	N			PR			123.00
1803033	TROY01	RUFDC-035R	35LB DB RUBBER CONT. HAN	N			PR			134.00
1803034	TROY01	RUFDC-040R	40LB DB RUBBER CONT. HA	N			PR			140.00
1803035	TROY01	RUFDC-045LB	45LB DB RUBBER CONT. HAN	N			PR			153.00
1803036	TROY01	RUFDC-050R	50LB DB RUBBER CONT. HA	N			PR			162.00
1803037	TROY01	IHD-001	1 LB. HEX DUMPELL	03	N		EA			.79
1803038	TROY01	IHB-002	2 LB. HEX DUMPELL	03	N		EA			1.58
1803039	TROY01	IHD-003	3 LB. HEX DUMPELL	03	N		EA			1.65

\* = DISCONTINUED/INACTIVE

TEAM INVENTORY PRICE LIST

SORTED BY: INVENTORY NUMBER

INVENTORY NUMBER	VENDOR ID	MFG. NUMBER	DESCRIPTION	SUB CAT	CL SZ	COST CODE	UM	TEAM BASE	QTY BRKS	PRICE
1803041	TROY01	IHD-008	8 LB. HEX DUMPELL	03	N		EA	4.40		
1803042	TROY01	IHD-010	10 LB. HEX DUMPELL	03	N		EA	5.50		
1803043	TROY01	IHD-012	12 LB. HEX DUMPELL	03	N		EA	6.60		
1803044	TROY01	IHD-015	15 LB. HEX DUMPELL	03	N		EA	8.25		
1803045	TROY01	IHD-020	20 LB. HEX DUMPELL	03	N		EA	11.00		
1803046	TROY01	IHD-025	25 LB. HEX DUMPELL	03	N		EA	13.75		
1803047	TROY01	IHD-030	30 LB. HEX DUMPELL	03	N		EA	16.50		
1803048	TROY01	IHD-035	35 LB. HEX DUMPELL	03	N		EA	19.25		
1803049	TROY01	IHD-040	40 LB. HEX DUMPELL	03	N		EA	22.00		
1803050	TROY01	IHD-045	45 LB. HEX DUMPELL	03	N		EA	24.75		
1803051	TROY01	IHD-050	50 LB. HEX DUMPELL	03	N		EA	27.50		
1803052	TROY01	IHD-055	55 LB. HEX DUMPELL	03	N		EA	30.25		
1803053	TROY01	IHD-060	60 LB. HEX DUMPELL	03	N		EA	33.00		
1803054	TROY01	IHD-065	65 LB. HEX DUMPELL	03	N		EA	35.75		
1803055	TROY01	IHD-070	70 LB. HEX DUMPELL	03	N		EA	38.50		
1803056	TROY01	IHD-075	75 LB. HEX DUMPELL	03	N		EA	41.25		
1803057	TROY01	IHD-080	80 LB. HEX DUMPELL	03	N		EA	44.00		
1803058	TROY01	IHD-085	85 LB. HEX DUMPELL	03	N		EA	46.75		
1803059	TROY01	IHD-090	90 LB. HEX DUMPELL	03	N		EA	49.50		
1803060	TROY01	IHD-095	95 LB. HEX DUMPELL	03	N		EA	52.25		
1803061	TROY01	IHD-100	100 LB. HEX DUMPELL	03	N		EA	55.00		
1804003	TROY01	TCD-001	1# CHROME DB		N		EA	5.25		
1804004	TROY01	TCD-002	2# CHROME DB		N		EA	6.75		
1804015	TROY01	TCD-003	3 LB. CHROME DUMPELL	04	N		EA	11.25		
1804016	TROY01	TCD-005	5 LB. CHROME DUMPELL	04	N		EA	14.25		
1804017	TROY01	TCD-008	8 LB. CHROME DUMPELL	04	N		EA	18.75		
1804018	TROY01	TCD-010	10 LB. CHROME DUMPELL	03	N		EA	21.75		
1804019	TROY01	GCD-012	12 LB. CHROME DUMPELL	04	N		EA	26.25		
1804020	TROY01	TCD-015	15 LB. CHROME DUMPELL	04	N		EA	30.00		
1804021	TROY01	TCD-020	20 LB. CHROME DUMPELL	04	N		EA	36.00		
1804022	TROY01	TCD-025	25 LB. CHROME DUMPELL	04	N		EA	43.00		
1804023	TROY01	TCD-030	30 LB. CHROME DUMPELL	04	N		EA	48.00		
1804024	TROY01	GCD-035	35 LB. CHROME DUMPELL	04	N		EA	57.00		
1804025	TROY01	GCD-040	40 LB. CHROME DUMPELL	04	N		EA	63.00		
1804026	TROY01	GCD-045	45 LB. CHROME DUMPELL	04	N		EA	69.00		
1804027	TROY01	GCD-050	50 LB. CHROME DUMPELL	04	N		EA	75.00		
1805015	TROY01	VD-005	5# VINYL DB	05	N		EA	4.99		
1805016	TROY01	VD-007	7# VINYL DB	05	N		EA	6.99		
1805017	TROY01	VD-008	8# VINYL DB	05	N		EA	7.99		
1805018	TROY01	VD-010	10# VINYL DB	05	N		EA	9.99		
1805019	TROY01	VD-001	1# VINYL DB	05	N		EA	.99		
1805020	TROY01	VD-002	2# VINYL DB	05	N		EA	1.99		
1805031	TROY01	VD-003	3# VINYL DB	05	N		EA	2.99		
1805032	TROY01	VD-004	4# VINYL DB	05	N		EA	3.99		
1805033	TROY01	VD-006	6# VINYL DB	05	N		EA	5.99		
1805034	TROY01	VD-009	9# VINYL DB	05	N		EA	8.99		
1811001	TROY01	HFDB-085B	85#P/S DB. STRGHT. HAND	11	N		PR	163.00		
1811002	TROY01	HFDB-095	95#P/S DB. STRGHT. HAND.	11	N		PR	176.00		
1811013	TROY01		PROSTYLE DB #110		N		PR	205.00		
1811014	TROY01		PROSTYLE DB #120		N		PR	219.00		
1811015	TROY01		PROSTYLE DB #130		N		PR	192.00		
1811016	TROY01		PROSTYLE DB #125		N		PR	198.00		

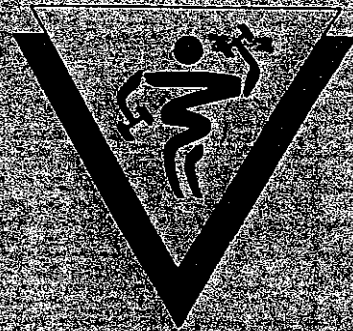
\* = DISCONTINUED/INACTIVE

TEAM INVENTORY PRICE LIST

SORTED BY: INVENTORY NUMBER

INVENTORY NUMBER	VENDOR ID	MFG. NUMBER	DESCRIPTION	SUB CAT	CL SZ	COST CODE	UM	TEAM BASE	QTY BRKS	PRICE
1811017	TROY01		PROSTYLE DB #140				N PR			204.00
1811023	TROY01	HFDB-055B	55# P/S DB. STRGHT. HAND.	11			N PR			123.00
1811024	TROY01	HFDB-060B	60# P/S DB. STRGHT. HAND.	11			N PR			129.00
1811025	TROY01	HFDB-070B	70#P/S DB. STRGHT. HAND. B	11			N PR			143.00
1811026	TROY01	HFDB-080B	80#P/S DB. STRGHT. HAND. B	11			N EA			155.00
1811027	TROY01	HFDB-100B	100#P/S DB. STRGHT. HAND.	11			N EA			180.00
1811028	TROY01	HFDB-05B	5# P/S DB. STRGHT. HAND.	11			N PR			44.00
1811029	TROY01	HFDB-010B	10#P/S DB. STRGHT. HAND.	11			N PR			68.00
1811030	TROY01	HFDB-015B	15#P/S DB. STRGHT. HAND.	11			N PR			73.00
1811031	TROY01	HFDB-020B	20#P/S DB. STRGHT. HAND.	11			N PR			80.00
1811032	TROY01	HFDB-025B	25#P/S DB. STRGHT. HAND.	11			N PR			87.00
1811033	TROY01	HFDB-030B	30#P/S DB. STRGHT. HAND.	11			N PR			93.00
1811034	TROY01	HFDB-035B	35#P/S DB. STRGHT. HAND.	11			N PR			99.00
1811035	TROY01	HFDB-040B	40#P/S DB. STRGHT. HAND.	11			N PR			105.00
1811036	TROY01	HFDB-045B	45#P/S DB. STRGHT. HAND.	11			N PR			113.00
1811037	TROY01	HFDB-050B	50#P/S DB. STRGHT. HAND.	11			N PR			119.00
1811038	TROY01	HFDB-065B	65#P/S DB. STRGHT. HAND.	11			N PR			137.00
1811039	TROY01	HFDB-075B	75#P/S DB. STRGHT. HAND.	11			N PR			149.00
1811040	TROY01	RUFDC85	85# DB RUBBER CONT. HAND	11			N PR			231.00
1811041	TROY01	RUFDC95	95# DB RUBBER CONT. HAND	11			N PR			254.00
1811042	TROY01	RUFDC100	100# DB RUBBER CONT. HAND	11			N PR			264.00
1811053	TROY01	HFDB-090B	90#P/S DB. STRGHT. HAND	11			N EA			160.00
1880001	TROY01	HFB-020B	20# P/S B/BELL STRAIGHT	88			N EA			53.00
1880002	TROY01	HFB-030B	30# P/S B/BELL STRAIGHT	88			N EA			59.00
1880003	TROY01	HFB-040B	40# P/S B/BELL STRAIGHT	88			N EA			66.00
1880004	TROY01	HFB-050B	50# P/S B/BELL STRAIGHT	88			N EA			72.00
1880005	TROY01	HFB-060B	60# P/S B/BELL STRAIGHT	88			N EA			80.00
1880006	TROY01	HFB-070B	70# P/S B/BELL STRAIGHT	88			N EA			86.00
1880007	TROY01	HFB-080B	80# P/S B/BELL STRAIGHT	88			N EA			93.00
1880008	TROY01	HFB-090B	90# P/S B/BELL STRAIGHT	88			N EA			98.00
1880009	TROY01	HFB-100B	100# P/S B/BELL STRAIGH	88			N EA			105.00
1880010	TROY01	HFB-110B	110# P/S B/BELL STRAIGH	88			N EA			111.00
1880011	TROY01	HZB-020B	20# P/S B/BELL E-Z CURL	88			N EA			53.00
1880012	TROY01	HZB-030B	30# P/S B/BELL E-Z CURL	88			N EA			59.00
1880013	TROY01	HZB-040B	40# P/S B/BELL E-Z CURL	88			N EA			66.00
1880014	TROY01	HZB-050B	50# P/S B/BELL E-Z CURL	88			N EA			72.00
1880015	TROY01	HZB-060B	60# P/S B/BELL E-Z CURL	88			N EA			80.00
1880016	TROY01	HZB-070B	70# P/S B/BELL E-Z CURL	88			N EA			86.00
1880017	TROY01	HZB-080B	80# P/S B/BELL E-Z CURL	88			N EA			93.00
1880018	TROY01	HZB-090B	90# P/S B/BELL E-Z CURL	88			N EA			98.00
1880019	TROY01	HZB-100	100# P/S B/BELL E-Z CUR	88			N EA			105.00
1880020	TROY01	HZB-110	110# P/S B/BELL E-Z CUR	88			N EA			111.00
1880021	TROY01	RUFB	20# RUBBER B/BELL STRGH	88			N EA			44.00
1880022	TROY01	RUFB	30# RUBBER B/BELL STRGH	88			N EA			65.00
1880023	TROY01	RUFB	40# RUBBER B/BELL STRGH	88			N EA			75.00
1880024	TROY01	RUFB	50# RUBBER B/BELL STRGH	88			N EA			86.00
1880025	TROY01	RUFB	60# RUBBER B/BELL STRGH	88			N EA			98.00
1880026	TROY01	RUFB	70# RUBBER B/BELL STRGH	88			N EA			108.00
1880027	TROY01	RUFB	80# RUBBER B/BELL STRGH	88			N EA			117.00
1880028	TROY01	RUFB	90# RUBBER B/BELL STRGH	88			N EA			129.00
1880029	TROY01	RUFB	100# RUBBER B/BELL STRG	88			N EA			140.00
1880030	TROY01	RUFB	110# RUBBER B/BELL STRG	88			N EA			149.00

# cemco



*159 of 11*

RETAIL PRICE LIST

AUGUST 2000

[www.cemcofitness.com](http://www.cemcofitness.com)

P. O. Box 3036 South El Monte CA 91733

Voice: 626-442-2295 800-782-6377 Fax: 626-444-5157

## PHYSICAL FITNESS PRODUCTS

*15% off*

FRBE-120	FIXED RUBBER BARBELL W/END PLATE, 120 LB.	\$ 203.00
----------	---	-----------

\*CAMBERED BARBELLS ALSO AVAILABLE AT NO ADDITIONAL CHARGE

**FIXED BARBELL SETS W/END PLATES**

PART NO.	DESCRIPTION	PRICE
FRBE-20-110	FIXED RUBBER BARBELL SET, 10 LB. INC.	\$1,324.00
FRBE-30-120	FIXED RUBBER BARBELL SET, 10 LB. INC.	\$1,453.00
FRBE-25-115	FIXED RUBBER BARBELL SET, 10 LB. INC.	\$1,389.00

**WELDED STEEL DUMBBELLS (PAIR)**

PART NO.	DESCRIPTION	PRICE
SDB-5	SOLID STEEL DUMBBELL W/ WELDED ENDS, 5 LB.	\$ 131.00
SDB-10	SOLID STEEL DUMBBELL W/ WELDED ENDS, 10 LB.	\$ 140.00
SDB-15	SOLID STEEL DUMBBELL W/ WELDED ENDS, 15 LB.	\$ 151.00
SDB-20	SOLID STEEL DUMBBELL W/ WELDED ENDS, 20 LB.	\$ 162.00
SDB-25	SOLID STEEL DUMBBELL W/ WELDED ENDS, 25 LB.	\$ 172.00
SDB-30	SOLID STEEL DUMBBELL W/ WELDED ENDS, 30 LB.	\$ 183.00
SDB-35	SOLID STEEL DUMBBELL W/ WELDED ENDS, 35 LB.	\$ 194.00
SDB-40	SOLID STEEL DUMBBELL W/ WELDED ENDS, 40 LB.	\$ 202.00
SDB-45	SOLID STEEL DUMBBELL W/ WELDED ENDS, 45 LB.	\$ 212.00
SDB-50	SOLID STEEL DUMBBELL W/ WELDED ENDS, 50 LB.	\$ 220.00
SDB-55	SOLID STEEL DUMBBELL W/ WELDED ENDS, 55 LB.	\$ 234.00
SDB-60	SOLID STEEL DUMBBELL W/ WELDED ENDS, 60 LB.	\$ 245.00
SDB-65	SOLID STEEL DUMBBELL W/ WELDED ENDS, 65 LB.	\$ 254.00
SDB-70	SOLID STEEL DUMBBELL W/ WELDED ENDS, 70 LB.	\$ 265.00
SDB-75	SOLID STEEL DUMBBELL W/ WELDED ENDS, 75 LB.	\$ 275.00
SDB-80	SOLID STEEL DUMBBELL W/ WELDED ENDS, 80 LB.	\$ 285.00
SDB-85	SOLID STEEL DUMBBELL W/ WELDED ENDS, 85 LB.	\$ 295.00
SDB-90	SOLID STEEL DUMBBELL W/ WELDED ENDS, 90 LB.	\$ 308.00
SDB-95	SOLID STEEL DUMBBELL W/ WELDED ENDS, 95 LB.	\$ 312.00
SDB-100	SOLID STEEL DUMBBELL W/ WELDED ENDS, 100 LB.	\$ 328.00
SDB-105	SOLID STEEL DUMBBELL W/ WELDED ENDS, 105 LB.	\$ 346.00
SDB-110	SOLID STEEL DUMBBELL W/ WELDED ENDS, 110 LB.	\$ 355.00
SDB-115	SOLID STEEL DUMBBELL W/ WELDED ENDS, 115 LB.	\$ 365.00
SDB-120	SOLID STEEL DUMBBELL W/ WELDED ENDS, 120 LB.	\$ 375.00
SDB-125	SOLID STEEL DUMBBELL W/ WELDED ENDS, 125 LB.	\$ 386.00
SDB-130	SOLID STEEL DUMBBELL W/ WELDED ENDS, 130 LB.	\$ 397.00
SDB-135	SOLID STEEL DUMBBELL W/ WELDED ENDS, 135 LB.	\$ 406.00
SDB-140	SOLID STEEL DUMBBELL W/ WELDED ENDS, 140 LB.	\$ 418.00
SDB-145	SOLID STEEL DUMBBELL W/ WELDED ENDS, 145 LB.	\$ 429.00
SDB-150	SOLID STEEL DUMBBELL W/ WELDED ENDS, 150 LB.	\$ 437.00

**SOLID STEEL DUMBBELLS SETS**

PART NO.	DESCRIPTION	PRICE
SDB-5-50	SOLID STEEL DUMBBELL SET, 5-50 LB.	\$1,700.00
SDB-55-100	SOLID STEEL DUMBBELL SET, 55-100 LB.	\$2,297.00
SDB-105-150	SOLID STEEL DUMBBELL SET, 105-150 LB.	\$3,015.00
SDB-5-100	SOLID STEEL DUMBBELL SET, 5-100 LB.	\$4,567.00
SDB-5-150	SOLID STEEL DUMBBELL SET, 5-150 LB.	\$6,482.00

**SOLID STEEL BARBELLS**

PART NO.	DESCRIPTION	PRICE
SBB-20	SOLID STEEL BARBELL, 20 LB.	\$ 122.00
SBB-25	SOLID STEEL BARBELL, 25 LB.	\$ 126.00
SBB-30	SOLID STEEL BARBELL, 30 LB.	\$ 134.00
SBB-35	SOLID STEEL BARBELL, 35 LB.	\$ 138.00
SBB-40	SOLID STEEL BARBELL, 40 LB.	\$ 143.00
SBB-45	SOLID STEEL BARBELL, 45 LB.	\$ 151.00
SBB-50	SOLID STEEL BARBELL, 50 LB.	\$ 155.00
SBB-55	SOLID STEEL BARBELL, 55 LB.	\$ 160.00

SBB-60	SOLID STEEL BARBELL, 60 LB.	\$ 166.00
SBB-65	SOLID STEEL BARBELL, 65 LB.	\$ 172.00
SBB-70	SOLID STEEL BARBELL, 70 LB.	\$ 177.00
SBB-75	SOLID STEEL BARBELL, 75 LB.	\$ 183.00
SBB-80	SOLID STEEL BARBELL, 80 LB.	\$ 191.00
SBB-85	SOLID STEEL BARBELL, 85 LB.	\$ 198.00
SBB-90	SOLID STEEL BARBELL, 90 LB.	\$ 203.00
SBB-95	SOLID STEEL BARBELL, 95 LB.	\$ 208.00
SBB-100	SOLID STEEL BARBELL, 100 LB.	\$ 214.00
SBB-105	SOLID STEEL BARBELL, 105 LB.	\$ 231.00
SBB-110	SOLID STEEL BARBELL, 110 LB.	\$ 235.00
SBB-115	SOLID STEEL BARBELL, 115 LB.	\$ 243.00
SBB-120	SOLID STEEL BARBELL, 120 LB.	\$ 248.00
SBB-125	SOLID STEEL BARBELL, 125 LB.	\$ 252.00
SBB-130	SOLID STEEL BARBELL, 130 LB.	\$ 265.00
SBB-135	SOLID STEEL BARBELL, 135 LB.	\$ 274.00
SBB-140	SOLID STEEL BARBELL, 140 LB.	\$ 283.00
SBB-145	SOLID STEEL BARBELL, 145 LB.	\$ 292.00
SBB-150	SOLID STEEL BARBELL, 150 LB.	\$ 302.00

\*CAMBERED BARBELLS ALSO AVAILABLE AT NO EXTRA CHARGE

**SOLID STEEL BARBELLS SETS**

PART NO.	DESCRIPTION	PRICE
SBB-20-110	SOLID STEEL BARBELL, 20-110 LB, 10 LB. INC.	\$1,740.00
SBB-30-120	SOLID STEEL BARBELL, 30-120 LB, 10 LB. INC.	\$2,131.00

**CEMCO FIXED DUMBBELL**

PART NO.	DESCRIPTION	PRICE
FDDB-5	FIXED DUMBBELL W/END PLATE, 5 LB.	\$ 54.00
FDDB-10	FIXED DUMBBELL W/END PLATE, 10 LB.	\$ 62.00
FDDB-15	FIXED DUMBBELL W/END PLATE, 15 LB.	\$ 69.00
FDDB-20	FIXED DUMBBELL W/END PLATE, 20 LB.	\$ 77.00
FDDB-25	FIXED DUMBBELL W/END PLATE, 25 LB.	\$ 88.00
FDDB-30	FIXED DUMBBELL W/END PLATE, 30 LB.	\$ 97.00
FDDB-35	FIXED DUMBBELL W/END PLATE, 35 LB.	\$ 105.00
FDDB-40	FIXED DUMBBELL W/END PLATE, 40 LB.	\$ 112.00
FDDB-45	FIXED DUMBBELL W/END PLATE, 45 LB.	\$ 123.00
FDDB-50	FIXED DUMBBELL W/END PLATE, 50 LB.	\$ 134.00
FDDB-55	FIXED DUMBBELL W/END PLATE, 55 LB.	\$ 142.00
FDDB-60	FIXED DUMBBELL W/END PLATE, 60 LB.	\$ 149.00
FDDB-65	FIXED DUMBBELL W/END PLATE, 65 LB.	\$ 158.00
FDDB-70	FIXED DUMBBELL W/END PLATE, 70 LB.	\$ 169.00
FDDB-75	FIXED DUMBBELL W/END PLATE, 75 LB.	\$ 177.00
FDDB-80	FIXED DUMBBELL W/END PLATE, 80 LB.	\$ 185.00
FDDB-85	FIXED DUMBBELL W/END PLATE, 85 LB.	\$ 188.00
FDDB-90	FIXED DUMBBELL W/END PLATE, 90 LB.	\$ 205.00
FDDB-95	FIXED DUMBBELL W/END PLATE, 95 LB.	\$ 212.00
FDDB-100	FIXED DUMBBELL W/END PLATE, 100 LB.	\$ 220.00
FDDB-105	FIXED DUMBBELL W/END PLATE, 105 LB.	\$ 231.00
FDDB-110	FIXED DUMBBELL W/END PLATE, 110 LB.	\$ 242.00
FDDB-115	FIXED DUMBBELL W/END PLATE, 115 LB.	\$ 249.00
FDDB-120	FIXED DUMBBELL W/END PLATE, 120 LB.	\$ 257.00
FDDB-125	FIXED DUMBBELL W/END PLATE, 125 LB.	\$ 266.00
FDDB-130	FIXED DUMBBELL W/END PLATE, 130 LB.	\$ 277.00
FDDB-135	FIXED DUMBBELL W/END PLATE, 135 LB.	\$ 285.00
FDDB-140	FIXED DUMBBELL W/END PLATE, 140 LB.	\$ 292.00
FDDB-145	FIXED DUMBBELL W/END PLATE, 145 LB.	\$ 300.00
FDDB-150	FIXED DUMBBELL W/END PLATE, 150 LB.	\$ 311.00

\*ADD \$20.00 PER PAIR FOR CONToured HANDLES

*15% off*

BARS		
PART NO.	DESCRIPTION	PRICE
OB-C	7' OLYMPIC BAR, CHROME	\$ 231.00
OB-B	7' OLYMPIC BAR, BLACK	\$ 231.00
OB-HC	7' OLYMPIC BAR, HARD CHROME	\$ 254.00
OB-B-C	7' OLYMPIC BAR, BLACK SHAFT W/CHROME END	\$ 231.00
OBF-B	BLACK OLYMPIC POWER BAR W/CENTER KNURL	\$ 238.00
OB-5C	OLYMPIC BAR 5', CHROME	\$ 200.00
OB-5B	OLYMPIC BAR 5', BLACK	\$ 200.00
OB-5HC	OLYMPIC BAR 5', HARD CHROME	\$ 215.00
OGB-C	OLYMPIC CURL BAR, CHROME	\$ 92.00
OGB-B	OLYMPIC CURL BAR, BLACK	\$ 92.00
OGB-HC	OLYMPIC CURL BAR, HARD CHROME	\$ 92.00

WEIGHTS AND ACCESSORIES		
PART NO.	DESCRIPTION	PRICE
OW-2 1/2-G	OLYMPIC WIDE FLANGE PLATE, 2 1/2 LB., GRAY	\$ 2.00
OW-5-G	OLYMPIC WIDE FLANGE PLATE, 5 LB., GRAY	\$ 4.00
OW-10-G	OLYMPIC WIDE FLANGE PLATE, 10 LB., GRAY	\$ 8.00
OSPR	OLYMPIC SPRING COLLAR, PAIR	\$ 15.00

POWER GRIP PLATES		
PART NO.	DESCRIPTION	PRICE
CPG-25-G	CEMCO POWER GRIP PLATE, 25 LB., GREY	\$ 22.00
CPG-35-G	CEMCO POWER GRIP PLATE, 35 LB., GREY	\$ 31.00
CPG-45-G	CEMCO POWER GRIP PLATE, 45 LB., GREY	\$ 39.00

HANDLES		
PART NO.	DESCRIPTION	PRICE
DGH-1	CEMCO DB HANDLE W/END PLATE FOR 5 LB.	\$ 25.00
DGH-2	CEMCO DB HANDLE W/END PLATE FOR 10-25 LB.	\$ 25.00
DGH-3	CEMCO DB HANDLE W/END PLATE FOR 30-45 LB.	\$ 25.00
DGH-4	CEMCO DB HANDLE W/END PLATE FOR 50-85 LB.	\$ 26.00
DGH-5	CEMCO DB HANDLE W/END PLATE FOR 70-85 LB.	\$ 26.00
DGH-6	CEMCO DB HANDLE W/END PLATE FOR 90-105 LB.	\$ 26.00
DGH-7	CEMCO DB HANDLE W/END PLATE FOR 110-125 LB.	\$ 26.00
DGH-8	CEMCO DB HANDLE W/END PLATE FOR 130-145 LB.	\$ 28.00
DGH-9	CEMCO DB HANDLE W/END PLATE FOR 150-165 LB.	\$ 28.00

NEOPRENE DUMBBELLS AND RACK		
PART NO.	DESCRIPTION	PRICE
NDB-1	NEOPRENE DUMBBELLS, 1 LB.	\$ 2.15
NDB-2	NEOPRENE DUMBBELLS, 2 LB.	\$ 4.30
NDB-3	NEOPRENE DUMBBELLS, 3 LB.	\$ 6.45
NDB-4	NEOPRENE DUMBBELLS, 4 LB.	\$ 8.60
NDB-5	NEOPRENE DUMBBELLS, 5 LB.	\$ 10.75
NDB-6	NEOPRENE DUMBBELLS, 6 LB.	\$ 12.95
NDB-7	NEOPRENE DUMBBELLS, 7 LB.	\$ 15.00
NDB-8	NEOPRENE DUMBBELLS, 8 LB.	\$ 17.20
NDB-9	NEOPRENE DUMBBELLS, 9 LB.	\$ 19.30
NDB-10	NEOPRENE DUMBBELLS, 10 LB.	\$ 21.50
NDB-12	NEOPRENE DUMBBELLS, 12 LB.	\$ 25.85
NDB-15	NEOPRENE DUMBBELLS, 15 LB.	\$ 32.30
NDB-20	NEOPRENE DUMBBELLS, 20 LB.	\$ 43.00
N-R	NEOPRENE DUMBBELL RACK	\$ 235.00

RUBBER DUMBBELLS		
PART NO.	DESCRIPTION	PRICE
RDB-5	RUBBER DUMBBELL W/ END PLATE, 5 LB.	\$ 74.00
RDB-10	RUBBER DUMBBELL W/ END PLATE, 10 LB.	\$ 85.00
RDB-15	RUBBER DUMBBELL W/ END PLATE, 15 LB.	\$ 94.00

RDB-25	RUBBER DUMBBELL W/ END PLATE, 25 LB.	\$ 114.00
RDB-30	RUBBER DUMBBELL W/ END PLATE, 30 LB.	\$ 129.00
RDB-35	RUBBER DUMBBELL W/ END PLATE, 35 LB.	\$ 138.00
RDB-40	RUBBER DUMBBELL W/ END PLATE, 40 LB.	\$ 148.00
RDB-45	RUBBER DUMBBELL W/ END PLATE, 45 LB.	\$ 158.00
RDB-50	RUBBER DUMBBELL W/ END PLATE, 50 LB.	\$ 169.00
RDB-55	RUBBER DUMBBELL W/ END PLATE, 55 LB.	\$ 183.00
RDB-60	RUBBER DUMBBELL W/ END PLATE, 60 LB.	\$ 194.00
RDB-65	RUBBER DUMBBELL W/ END PLATE, 65 LB.	\$ 203.00
RDB-70	RUBBER DUMBBELL W/ END PLATE, 70 LB.	\$ 214.00
RDB-75	RUBBER DUMBBELL W/ END PLATE, 75 LB.	\$ 223.00
RDB-80	RUBBER DUMBBELL W/ END PLATE, 80 LB.	\$ 234.00
RDB-85	RUBBER DUMBBELL W/ END PLATE, 85 LB.	\$ 243.00
RDB-90	RUBBER DUMBBELL W/ END PLATE, 90 LB.	\$ 254.00
RDB-95	RUBBER DUMBBELL W/ END PLATE, 95 LB.	\$ 263.00
RDB-100	RUBBER DUMBBELL W/ END PLATE, 100 LB.	\$ 278.00
RDB-105	RUBBER DUMBBELL W/ END PLATE, 105 LB.	\$ 288.00
RDB-110	RUBBER DUMBBELL W/ END PLATE, 110 LB.	\$ 298.00
RDB-115	RUBBER DUMBBELL W/ END PLATE, 115 LB.	\$ 308.00
RDB-120	RUBBER DUMBBELL W/ END PLATE, 120 LB.	\$ 317.00
RDB-125	RUBBER DUMBBELL W/ END PLATE, 125 LB.	\$ 328.00
RDB-130	RUBBER DUMBBELL W/ END PLATE, 130 LB.	\$ 337.00
RDB-135	RUBBER DUMBBELL W/ END PLATE, 135 LB.	\$ 348.00
RDB-140	RUBBER DUMBBELL W/ END PLATE, 140 LB.	\$ 357.00
RDB-145	RUBBER DUMBBELL W/ END PLATE, 150 LB.	\$ 368.00
RDB-150	RUBBER DUMBBELL W/ END PLATE, 150 LB.	\$ 377.00

ADD \$20.00 PER PAIR FOR CONTOURED HANDLES

RUBBER DUMBBELL SETS		
RDB-5-50X5	SET RUBBER DUMBBELLS W/ END PLATE	\$ 1,215.00
RDB-5-75X5	SET RUBBER DUMBBELLS W/ END PLATE	\$ 2,232.00
RDB-5-100X5	SET RUBBER DUMBBELLS W/ END PLATE	\$ 3,504.00
RDB-5-105-150X	SET RUBBER DUMBBELLS W/ END PLATE	\$ 3,326.00
RDB-5-125X5	SET RUBBER DUMBBELLS W/ END PLATE	\$ 5,043.00
RDB-5-150X5	SET RUBBER DUMBBELLS W/ END PLATE	\$ 6,830.00

RUBBER BARBELLS		
PART NO.	DESCRIPTION	PRICE
FRBE-15	FIXED RUBBER BARBELL W/END PLATE 15 LB.	\$ 88.00
FRBE-20	FIXED RUBBER BARBELL W/END PLATE 20 LB.	\$ 94.00
FRBE-25	FIXED RUBBER BARBELL W/END PLATE 25 LB.	\$ 99.00
FRBE-30	FIXED RUBBER BARBELL W/END PLATE 30 LB.	\$ 98.00
FRBE-35	FIXED RUBBER BARBELL W/END PLATE 35 LB.	\$ 94.00
FRBE-40	FIXED RUBBER BARBELL W/END PLATE 40 LB.	\$ 100.00
FRBE-45	FIXED RUBBER BARBELL W/END PLATE 45 LB.	\$ 106.00
FRBE-50	FIXED RUBBER BARBELL W/END PLATE 50 LB.	\$ 112.00
FRBE-55	FIXED RUBBER BARBELL W/END PLATE 55 LB.	\$ 120.00
FRBE-60	FIXED RUBBER BARBELL W/END PLATE 60 LB.	\$ 126.00
FRBE-65	FIXED RUBBER BARBELL W/END PLATE 65 LB.	\$ 132.00
FRBE-70	FIXED RUBBER BARBELL W/END PLATE 70 LB.	\$ 138.00
FRBE-75	FIXED RUBBER BARBELL W/END PLATE 75 LB.	\$ 146.00
FRBE-80	FIXED RUBBER BARBELL W/END PLATE 80 LB.	\$ 152.00
FRBE-85	FIXED RUBBER BARBELL W/END PLATE 85 LB.	\$ 158.00
FRBE-90	FIXED RUBBER BARBELL W/END PLATE 90 LB.	\$ 165.00
FRBE-95	FIXED RUBBER BARBELL W/END PLATE 95 LB.	\$ 171.00
FRBE-100	FIXED RUBBER BARBELL W/END PLATE 100 LB.	\$ 178.00
FRBE-105	FIXED RUBBER BARBELL W/END PLATE 105 LB.	\$ 185.00
FRBE-110	FIXED RUBBER BARBELL W/END PLATE 110 LB.	\$ 191.00
FRBE-115	FIXED RUBBER BARBELL W/END PLATE 115 LB.	\$ 197.00

## FIXED DUMBBELL SETS

ART NO.	DESCRIPTION	PRICE
BE-5-50	FIXED DB W/END PLATE, 5 LB. INCREMENTS	\$ 921.00
BE-5-100	FIXED DB W/END PLATE, 5 LB. INCREMENTS	\$ 1,805.00
BE-5-150	FIXED DB W/END PLATE, 5 LB. INCREMENTS	\$ 2,710.00
BE-5-100	FIXED DB W/END PLATE, 5 LB. INCREMENTS	\$ 2,726.00
BE-5-150	FIXED DB W/END PLATE, 5 LB. INCREMENTS	\$ 5,436.00

## FIXED BARBELLS W/END PLATES

ART NO.	DESCRIPTION	PRICE
BE-20	FIXED BARBELLS W/END PLATES, 20 LB	\$ 46.00
BE-25	FIXED BARBELLS W/END PLATES, 25 LB	\$ 57.00
BE-30	FIXED BARBELLS W/END PLATES, 30 LB	\$ 63.00
BE-35	FIXED BARBELLS W/END PLATES, 35 LB	\$ 71.00
BE-40	FIXED BARBELLS W/END PLATES, 40 LB	\$ 77.00
BE-45	FIXED BARBELLS W/END PLATES, 45 LB	\$ 86.00
BE-50	FIXED BARBELLS W/END PLATES, 50 LB	\$ 92.00
BE-55	FIXED BARBELLS W/END PLATES, 55 LB	\$ 102.00
BE-60	FIXED BARBELLS W/END PLATES, 60 LB	\$ 108.00
BE-65	FIXED BARBELLS W/END PLATES, 65 LB	\$ 117.00
BE-70	FIXED BARBELLS W/END PLATES, 70 LB	\$ 123.00
BE-75	FIXED BARBELLS W/END PLATES, 75 LB	\$ 129.00
BE-80	FIXED BARBELLS W/END PLATES, 80 LB	\$ 135.00
BE-85	FIXED BARBELLS W/END PLATES, 85 LB	\$ 142.00
BE-90	FIXED BARBELLS W/END PLATES, 90 LB	\$ 148.00
BE-95	FIXED BARBELLS W/END PLATES, 95 LB	\$ 154.00
BE-100	FIXED BARBELLS W/END PLATES, 100 LB	\$ 160.00
BE-105	FIXED BARBELLS W/END PLATES, 105 LB	\$ 168.00
BE-110	FIXED BARBELLS W/END PLATES, 110 LB	\$ 174.00
BE-115	FIXED BARBELLS W/END PLATES, 115 LB	\$ 180.00
BE-120	FIXED BARBELLS W/END PLATES, 120 LB	\$ 186.00
BE-125	FIXED BARBELLS W/END PLATES, 125 LB	\$ 197.00
BE-130	FIXED BARBELLS W/END PLATES, 130 LB	\$ 203.00
BE-135	FIXED BARBELLS W/END PLATES, 135 LB	\$ 209.00
BE-140	FIXED BARBELLS W/END PLATES, 140 LB	\$ 215.00
BE-145	FIXED BARBELLS W/END PLATES, 145 LB	\$ 223.00
BE-150	FIXED BARBELLS W/END PLATES, 150 LB	\$ 229.00

## FIXED BARBELL SETS W/END PLATES

PART NO.	DESCRIPTION	PRICE
BE-20-10	FIXED BARBELL SET, 10 LB. INCREMENTS	\$ 1,128.00
BE-30-120	FIXED BARBELL SET, 10 LB. INCREMENTS	\$ 1,266.00

CHAMBERED BARBELLS ALSO AVAILABLE AT NO EXTRA CHARGE

## \*\* Prices subject to change without notice.

All dumbbells and barbells come fully assembled at no extra charge.

\*\* Cemco reserves the right to make changes in design and/or materials without notice.

\*\*\* All reference to weight is approximate and Cemco is not liable for any variation in poundage.

## TERMS AND CONDITIONS

1. **ORDERS:** All verbal orders must be confirmed in writing, either by mail or fax.

2. **ORDER CHANGES AND/OR CANCELLATIONS:**

Orders changed or canceled while production is in process will be subject to a 15% material re-direct charge.

3. **PAYMENT:** Cash in Advance. Orders are processed upon receipt of certified funds. Company checks are deposited upon receipt, however, order will be held seven (7) business days to allow for check clearance. COD's will not be accepted unless credit information on file is approved and will be subject to a dollar limit.

4. **SHIPPING:** All orders will be shipped F O B South El Monte, CA Freight Collect per our selected carrier unless otherwise instructed. All freight quotes are approximate and will be based upon delivery to a commercial address. Extra charges apply for Prepaid and all other types of delivery, including notification of delivery. If a shipment is re-directed or corrected by the Buyer, additional charges will apply and are the responsibility of the Buyer.

\*Once an order has been shipped it is the sole responsibility of the Buyer and/or the Buyer's Consignee for all freight charges.

5. **SHORTAGES:** All claims of shortages must be given to Cemco in writing within five (5) days of delivery. Claim should also be made with carrier.

6. **FREIGHT DAMAGE:** All damage for freight must be noted on Bill of Lading and claim properly filed with carrier.

7. **RETURNS:** In no case is product to be returned without Cemco's prior authorization. Returned product must be securely packed and shipped prepaid to Cemco. A re-stocking charge of 25% will apply. Any price adjustment or replacement will be determined upon examination of product.

8. **WARRANTIES:** A Limited Lifetime Warranty applies to Cemco's Solid Steel Dumbbells and Olympic 7' bars. Defective products will be repaired or replaced at no charge. Freight charges are the responsibility of the Buyer. Return of defective parts may be required for warranty.

\*\* The Purchaser is solely responsible for proper use of all Cemco products. Improper use may result in personal injury. Cemco assumes no risk and shall be subject to no liability for any direct, special, incidental or consequential damages sustained by the Buyer in the products ordered or resulting from the application of products.

\*\*\* 1 1/2% added to past due invoices.





## RETAIL PRICE LIST

Effective: June 1st 2000

25%  
off

STOCK#	PRODUCT DESCRIPTION	Unit WT.	SUGGESTED RETAIL
<b>INTERNATIONAL PLATES</b>			
<i>BLACK</i>			
BI-1.25	Hampton International Black Wide Flange 8 x 1.25 Lbs / Box	LB = 10	\$8.00
BI-2.5	Hampton International Black Wide Flange 8 x 2.5 Lbs / Box	20	\$16.00
BI-5	Hampton International Black Wide Flange 4 x 5 Lbs / Box	20	\$16.00
BI-10	Hampton International Black Wide Flange 4 x 10 Lbs / Box	40	\$32.00
BI-25	Hampton International Black Wide Flange 2 x 25 Lbs / Box	50	\$40.00
BI-35	Hampton International Black Wide Flange 2 x 35 Lbs / Box	70	\$56.00
BI-45	Hampton International Black Wide Flange 2 x 45 Lbs / Box	90	\$72.00
BI-100	Hampton International Black Wide Flange 1 x 100 Lbs / Box	100	\$80.00
<i>GRAY</i>			
GI-1.25	Hampton International Gray Wide Flange 8 x 1.25 Lbs / Box	LB = 10	\$8.00
GI-2.5	Hampton International Gray Wide Flange 8 x 2.5 Lbs / Box	20	\$16.00
GI-5	Hampton International Gray Wide Flange 4 x 5 Lbs / Box	20	\$16.00
GI-10	Hampton International Gray Wide Flange 4 x 10 Lbs / Box	40	\$32.00
GI-25	Hampton International Gray Wide Flange 2 x 25 Lbs / Box	50	\$40.00
GI-35	Hampton International Gray Wide Flange 2 x 35 Lbs / Box	70	\$56.00
GI-45	Hampton International Gray Wide Flange 2 x 45 Lbs / Box	90	\$72.00
GI-100	Hampton International Gray Wide Flange 1 x 100 Lbs / Box	100	\$80.00
<i>RUBBER WIDE FLANGED NEW!</i>			
RFI-2.5	Hampton International Rubber Wide Flange 8 x 2.5 Lbs / Box	LB = 20	\$32.00
RFI-5	Hampton International Rubber Wide Flange 4 x 5 Lbs / Box	20	\$32.00
RFI-10	Hampton International Rubber Wide Flange 4 x 10 Lbs / Box	40	\$64.00
RFI-25	Hampton International Rubber Wide Flange 2 x 25 Lbs / Box	50	\$80.00
RFI-35	Hampton International Rubber Wide Flange 2 x 35 Lbs / Box	70	\$112.00
RFI-45	Hampton International Rubber Wide Flange 2 x 45 Lbs / Box	90	\$144.00
RFI-100	Hampton International Rubber Wide Flange 1 x 100 Lbs / Box	100	\$160.00
<i>FUSION Rotational Grip Plate NEW!</i>			
FNI-2.5	FUSION Rotational Grip Rubber Int'l Plate 4x 2.5 Lbs / Box	10	\$36.00
FNI-5	FUSION Rotational Grip Rubber Int'l Plate 4x 5 Lbs / Box	20	\$72.00
FNI-10	FUSION Rotational Grip Rubber Int'l Plate 4x 10 Lbs / Box	40	\$144.00
FNI-25	FUSION Rotational Grip Rubber Int'l Plate 1x 25 Lbs / Box	25	\$90.00
FNI-35	FUSION Rotational Grip Rubber Int'l Plate 1x 35 Lbs / Box	35	\$126.00
FNI-45	FUSION Rotational Grip Rubber Int'l Plate 1x 45 Lbs / Box	45	\$162.00
<i>KILO BUMPER PLATE</i>			
BP-15	15 KLO Rubber Bumper, Precision Milled, Yellow 1/Plate NEW!	33	\$110.00
BP-20	20 KLO Rubber Bumper, Precision Milled, Blue 1/Plate	44	\$140.00
BP-25	25 KLO Rubber Bumper, Precision Milled, Red 1/Plate	55	\$160.00
<i>ROUND BUMPER PLATE</i>			
PBP-5	5 LBS Rubber Bumper, Precision Milled, Black 1/Plate NEW!	5	\$80.00
PBP-10	10 LBS Rubber Bumper, Precision Milled, Green 1/Plate NEW!	10	\$100.00
PBP-25	25 LBS Rubber Bumper, Precision Milled, Yellow 1/Plate NEW!	25	\$80.00
PBP-35	35 LBS Rubber Bumper, Precision Milled, Blue 1/Plate NEW!	35	\$112.00
PBP-45	45 LBS Rubber Bumper, Precision Milled, Red 1/Plate NEW!	45	\$144.00
<i>INTERNATIONAL SETS</i>			
GI-285-Z	285 LB International Set, 255 Lbs Gray Plate, w/IB-72-TZ & Collars	285	\$264.00
RFI-285-Z	286 LB International Set, 255 Lbs Wide Flange Rubber Plate, w/IB-72-TZ & Collars	285	\$228.00
GI-300-Z	300 LB International Set, 255 Lbs Plate, w/IB-86-TZ & Collars	300	\$296.00
GI-300-B	300 LB International Set, 255 Lbs Plate, w/IB-86-TB & Collars	300	\$296.00

STOCK#	PRODUCT DESCRIPTION	WT.	RETAIL
DB-3	3 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	6	\$172.00
DB-5	5 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	10	\$190.00
DB-8	8 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	16	\$248.00
DB-10	10 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	20	\$260.00
DB-12	12 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	24	\$264.00
DB-15	15 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	30	\$272.00
DB-20	20 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	40	\$300.00
DB-25	25 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	50	\$300.00
DB-30	30 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	60	\$320.00
DB-35	35 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	70	\$340.00
DB-40	40 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	80	\$360.00
DB-45	45 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	90	\$380.00
DB-50	50 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	100	\$400.00
DB-55	55 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	110	\$420.00
DB-60	60 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	120	\$440.00
DB-65	65 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	130	\$460.00
DB-70	70 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	140	\$480.00
DB-75	75 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	150	\$500.00
DB-80	80 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	160	\$520.00
DB-85	85 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	170	\$540.00
DB-90	90 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	180	\$560.00
DB-95	95 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	190	\$580.00
DB-100	100 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	200	\$600.00
DB-105	105 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	210	\$620.00
DB-110	110 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	220	\$640.00
DB-115	115 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	230	\$660.00
DB-120	120 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	240	\$680.00
DB-125	125 Lb. Heavyn Rubber Dumbbell w/ Ergo handle, FR	250	\$700.00
DB-5-25	DURA-BELL Rubber Dumbbells 5 Lb.-25 Lb. (5, 10, 15, 20, 25) FR	150	\$348.00
DB-3-25	DURA-BELL Rubber Dumbbells 3 Lb.-25 Lb. (3, 5, 8, 10, 12, 15, 20, 25) FR	196	\$492.00
DB-3-50	DURA-BELL Rubber Dumbbells 3 Lb.-50 Lb. (3, 5, 8, 10, 12, 15, 20, 25, 30, 35, 40, 45, 50) FR	596	\$1,292.00

**DURA-BELLS**

IB-46-15B	7 1/2 Black Oxide Int'l Bar/32 mm, 1500K test	44	\$220.00
IB-46-7B	7 1/2 Black Oxide Int'l Bar/700K test	44	\$140.00
IB-72B	6 1/2 Black Oxide Int'l Bar	31	\$128.00
IB-60B	5 1/2 Black Oxide Int'l Bar	25	\$108.00
IB-49B	4 1/2 Black Oxide Int'l Bar	22	\$80.00

**BLACK OXIDE**

IB-86-APB	7 1/2 U.S. Zinc Chromate Int'l Bar/28 mm, 1500K test	44	\$400.00
IB-86-15CZ	7 1/2 Zinc Chromate Int'l Bar/32 mm, 1500K test	44	\$230.00
IB-86-7Z	7 1/2 Zinc Chromate Int'l Bar/700K test	44	\$140.00
IB-72Z	6 1/2 Zinc Chromate Int'l Bar	31	\$128.00
IB-60Z	5 1/2 Zinc Chromate Int'l Bar	25	\$108.00
IB-49CZS	4 1/2 Int'l Super Curl Bar Chromate Bar & Zinc Chromate Sleeves	22	\$80.00
IB-49CZ	4 1/2 Int'l Curl Bar Chromate Bar & Zinc Chromate Sleeves	22	\$80.00
IB-53CZR	5 1/2 Int'l "Ball Dog" Chromate Curl Bar /Zinc Sleeves w/ Ergo Rubber Grip NEW?	22	\$96.00
IB-35CZR	3 1/2 Chromate/2 Zinc Chromate Int'l Troops Bar "T.N. Trap" Bar NEW?	22	\$96.00
IB-202R	20" Polished Chrome Int'l Dumbbell Bar w/ Ergo Rubber Grip NEW?	12	\$64.00
IB-72-A	6 1/2 Aluminum Bar (15 Lbs) NEW?	15	\$260.00
IB-HX-2	Hexagonal "Dead Lift" Int'l Bar (Hi-Lo Dual Grip)	50	\$260.00
IB-QUAD	Hexagonal Quad -Pack 1 x IB-53CZR, 1 x IB-35CZR, and 2 x IB-20 Dumbbell Bars	50	\$240.00

**ZINC CHROMATE & CHROME**

**INTERNATIONAL BARS**

STOCK#	PRODUCT DESCRIPTION	WT.	RETAIL
--------	---------------------	-----	--------

Handwritten signature/initials: *HSB* and *OH*

STOCK#	PRODUCT DESCRIPTION	Unit WT.	SUGGESTED RETAIL
<b>BEAUTY GRIP</b>			
CBGR-3	3 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	6	\$36.00
CBGR-5	5 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	10	\$48.00
CBGR-8	8 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	16	\$64.00
CBGR-10	10 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	20	\$72.00
CBGR-12	12 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	24	\$84.00
CBGR-15	15 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	30	\$96.00
CBGR-20	20 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	40	\$128.00
CBGR-25	25 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	50	\$160.00
CBGR-30	30 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	60	\$192.00
CBGR-35	35 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	70	\$224.00
CBGR-40	40 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	80	\$256.00
CBGR-45	45 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	90	\$288.00
CBGR-50	50 Lb. Solid Steel Polished Chrome D/B w/ Ergo handle, PR	100	\$320.00
CBGR-5-25	Chrome Beauty Grip Dumbbells 5 Lb.-25 Lb. (5, 10, 15, 20, 25) PR	150	\$504.00
CBGR-3-25	Chrome Beauty Grip Dumbbells 3 Lb.-25 Lb. (3, 5, 8, 10, 12, 15, 20, 25) PR	196	\$688.00
CBGR-3-50	Chrome Beauty Grip Dumbbells 3 Lb.-50 Lb. (3, 5, 8, 10, 12, 15, 20, 25, 30, 35, 40, 45, 50) PR	596	\$1,968.00
<b>NEO - HEX (Cast Iron w/ Neoprene Coating)</b>			
NH-1	1 Lb. Hexagon NEOPRENE Dumbbell w/ cast Ergo Handle/PR	2	\$5.20
NH-2	2 Lb. Hexagon NEOPRENE Dumbbell w/ cast Ergo Handle/PR	4	\$6.80
NH-3	3 Lb. Hexagon NEOPRENE Dumbbell w/ cast Ergo Handle/PR	6	\$9.20
NH-4	4 Lb. Hexagon NEOPRENE Dumbbell w/ cast Ergo Handle/PR	8	\$11.60
NH-5	5 Lb. Hexagon NEOPRENE Dumbbell w/ cast Ergo Handle/PR	10	\$14.00
NH-6	6 Lb. Hexagon NEOPRENE Dumbbell w/ cast Ergo Handle/PR	12	\$16.40
NH-7	7 Lb. Hexagon NEOPRENE Dumbbell w/ cast Ergo Handle/PR	14	\$18.80
NH-8	8 Lb. Hexagon NEOPRENE Dumbbell w/ cast Ergo Handle/PR	16	\$21.20
NH-9	9 Lb. Hexagon NEOPRENE Dumbbell w/ cast Ergo Handle/PR	18	\$23.60
NH-10	10 Lb. Hexagon NEOPRENE Dumbbell w/ cast Ergo Handle/PR	20	\$26.00
NH-123	1, 2 & 3 Lb. Pairs Hexagon NEOPRENE Dumbbell Set w/ Stand	12	\$26.80
NH-358	3, 5 & 8 Lb. Pairs Hexagon NEOPRENE Dumbbell Set w/ Stand	32	\$48.00
NHCP	NEO-HEX CLUB PACK (44 Pairs) Pairs: 5 x 1lb, 7 x 2 Lbs, 10 x 3 Lbs, 8 x 5 Lbs, 7 x 8 Lbs, 7 x 10 Lbs	430	\$600.00
NHCP-R	NEO-HEX RACK w/ NEO-HEX CLUB PACK	525	\$800.00
<b>PRO-HEX (Cast Iron w/ Steel Ergo Handles)</b>			
PH-1	1 lb. Pro-Hex Dumbbell w/ cast Ergo handle/PR	2	\$1.60
PH-2	2 lb. Pro-Hex Dumbbell w/ cast Ergo handle/PR	4	\$3.20
PH-3	3 lb. Pro-Hex Dumbbell w/ cast Ergo handle/PR	6	\$4.80
PH-5	5 lb. Pro-Hex Dumbbell w/ cast Ergo handle/PR	10	\$8.00
PH-8	8 lb. Pro-Hex Dumbbell w/ cast Ergo handle/PR	16	\$12.80
PH-10	10 lb. Pro-Hex Dumbbell w/ cast Ergo handle/PR	20	\$16.00
PH-12	12 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	24	\$19.20
PH-15	15 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	30	\$24.00
PH-20	20 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	40	\$32.00
PH-25	25 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	50	\$40.00
PH-30	30 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	60	\$48.00
PH-35	35 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	70	\$56.00
PH-40	40 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	80	\$64.00
PH-45	45 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	90	\$72.00
PH-50	50 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	100	\$80.00
PH-55	55 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	110	\$88.00
PH-60	60 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	120	\$96.00
PH-65	65 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	130	\$104.00
PH-70	70 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	140	\$112.00
PH-75	75 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	150	\$120.00
PH-80	80 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	160	\$128.00
PH-85	85 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	170	\$136.00
PH-90	90 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	180	\$144.00
PH-95	95 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	190	\$152.00
PH-100	100 lb. Pro-Hex Dumbbell w/ Steel, Flanged Ergo handle/PR	200	\$160.00

25%  
off

STOCK#	PRODUCT DESCRIPTION	Unit WT.	SUGGESTED RETAIL
<b>MACHINE ATTACHMENTS</b>			
<i>New &amp; Improved w/ Custom Rubber Ergonomic Grips!</i>			
MDSH-R	Deluxe Ergo Situp Handle W/Rubber Grips	2	\$32.00
MTP-R	Triceps Press Downs Bar W/Rubber Grips	4	\$26.00
MCN-R	Seated Row / Double D Handle W/Rubber Grips	10	\$28.00
MRS-20R	20" Revolving Cable Bar w/ Safety Ends W/Rubber Grips	5	\$32.00
MMP-R	Multi-Purpose "V" Bar w/ Safety Ends W/Rubber Grips	10	\$32.00
MRC-28R	28" Revolving Curl Bar w/ Safety Ends W/Rubber Grips	10	\$44.00
MRM-R	Revolving Multi-Exercise Bar w/ Safety Ends W/Rubber Grips	6	\$48.00
MTE-R	Triceps Full Extension Bar W/Rubber Grips	5	\$48.00
MRL-36R	36" Deluxe Revolving Lat Bar w/ Safety Ends W/Rubber Grips	6	\$40.00
MRL-48R	48" Deluxe Revolving Lat Bar w/ Safety Ends W/Rubber Grips	8	\$48.00
MRP-24R	24" Revolving Pro-Style Lat Bar W/Rubber Grips	6	\$48.00
MRP-34R	34" Revolving Pro-Style Revolving Lat Bar W/Rubber Grips	8	\$52.00
MTR	Triceps Press Down Rope	1	\$42.00
MTR	Triceps Press Down Single Rope	1	\$40.00
MB-CP	Machine Bar Club Pack (15 pcs.) 1 ea. all attachments & 2 MDSH-R	85	\$592.00
MB-CP-R	Machine Bar Club Pack (15 pcs.) w/ V-MBR	95	\$912.80
<b>RACKS &amp; STANDS</b>			
3T-FLT	Tri-Tray Dumbbell Rack (Width 52") 3-50 PR. <i>NEW!</i>	209	\$600.00
MV-2	Vertical 2 Sided Rack (5 Pairs) Dura-Bells, Chrome or Hex	30	\$188.00
V-2	Vertical 2 Sided Rack (8 Pairs) Dura-Bells, Chrome or Hex	42	\$240.00
V-4	Vertical 4 Sided Rack (13 Pairs) Dura-Bells, Chrome or Hex. <i>NEW!</i>	64	\$328.00
V-MBR	Vertical Machine Bar Rack. <i>NEW!</i>	38	\$320.00
NHR	NEO-HEX RACK w/ Security Bar (Holds 1 CLUB PACK)	95	\$240.00
HFR	HOMEFREE "ELITE" Beefy Bar & Plate Rack	15	\$136.00
HFI	HOMEFREE International Bar & Plate Rack	62	\$160.00
HR-2R	2 Tier Hexagon Dumbbell Rack (5 ft. Horizontal) <i>NEW!</i>	80	\$256.00
HR-3R	3 Tier Hexagon Dumbbell Rack (5 ft. Horizontal) <i>NEW!</i>	106	\$304.00
IFT	International Plate Tree Stand	25	\$64.00
RPT	Regular Plate Tree Stand	25	\$64.00
<b>COLLARS &amp; ACCESSORIES</b>			
ISLC	2" Spring Lock Collar / Pair	0.5	\$6.40
RSLC	1" Spring Lock Collar / Pair	0.25	\$3.60
MC	Muscle Clamp <i>NEW!</i>	0.5	\$44.00
SP-2.5	2.5 Lbs. Stack Plate Add-On Weight (Rubber Coated Iron)	2.5	\$6.80
SP-5	5 Lbs. Stack Plate Add-On Weight (Rubber Coated Iron)	5	\$12.00
<b>HAMPTON 2 in 1 CYCLE/ROWER</b>			
8550-H	2 in 1 Magnetic Resistance Stationary Bike & Rower (Patented) <i>NEW!</i>	100	\$525.00

25%  
off

STOCK#	PRODUCT DESCRIPTION	Unit WT.	SUGGESTED RETAIL
<b>BEEFY BARS</b>			
<b>FORGED Inside Collars</b>			
<i>All BEEFY BARS are 28mm in the knurled grip area and turned down to 25.4mm (1") to receive all standard plates.</i>			
<b>STRAIGHT</b>			
BDH-14R	14" Chrome/Rubber Ergo Dumbbell Handle (35 mm grip) ea. <i>NEW!</i>	3	\$11.20
BDH-16R	16" Chrome/Rubber Ergo Dumbbell Handle (35 mm grip) ea. <i>NEW!</i>	3.5	\$13.20
BDH-14	14" Chrome Beefy Dumbbell Handle	3.5	\$10.00
BDH-16	16" Chrome Beefy Dumbbell Handle	4	\$11.20
BDH-18	18" Chrome Beefy Dumbbell Handle	4.5	\$12.00
BB-35R	35" Chrome Triceps Bar w/ Rubber Grips "Tri-Trap" Bar	17	\$44.00
BB-51R	51" Chrome Beefy Curl Bar w/ Rubber Grips "Bulldog Bar"	15	\$40.00
RB-47S	47" Chrome 1" Super Curl Bar	16	\$32.00
BB-60	5 FT Chrome Beefy Barbell	15.5	\$32.00
BB-72	6 FT Chrome Beefy Barbell	18.5	\$34.00
BB-80	80" Chrome Beefy Barbell	20	\$40.00
BB-TRI	TRI-PACK 1 x BB-35R, 1 x BB-51R, 1 x BB-60	50	\$104.00
<b>THREADED</b>			
BDH-14TR	14" Chrome/Rubber Ergo Dumbbell Hand w/ SL (35 mm) ea. <i>NEW!</i>	3	\$13.60
BDH-16TR	16" Chrome/Rubber Ergo Dumbbell Hand w/ SL (35 mm) ea. <i>NEW!</i>	3.5	\$15.60
BDH-14T	14" Chrome Beefy Dumbbell Handle w/ SL	3	\$12.80
BDH-16T	16" Chrome Beefy Dumbbell Handle w/ SL	3.5	\$13.60
BDH-18T	18" Chrome Beefy Dumbbell Handle w/ SL	3.5	\$14.80
BB-35TR	35" Chrome Triceps Bar w/ SL w/ Rubber Grips "Tri-Trap" Bar	17	\$36.00
BB-51TR	51" Chrome 1" Curl Bar w/ SL w/ Rubber Grips "Bulldog Bar"	17	\$48.00
RB-47ST	47" Chrome 1" Super Curl Bar w/ SL	16	\$36.00
BB-60T	5 FT Chrome Beefy Barbell w/ SL	17	\$36.00
BB-72T	6 FT Chrome Beefy Barbell w/ SL	20	\$40.00
BB-80T	80" Chrome Beefy Barbell w/ SL	21.5	\$48.00
BB-TRI-T	TRI-PACK w/ Spin-Lock collars 1 x BB-35RT, 1 x BB-51RT, 1 x BB-60T	55	\$128.00
<b>REGULAR PLATES</b>			
<b>GRAY</b>			
RG-1.25	1.25 LB Gray Flat Pro-style Regular Plate 16 pcs / Box	20	\$16.00
RG-2.5	2.5 LB Gray Flat Pro-style Regular Plate 8 pcs / Box	20	\$16.00
RG-5	5 LB Flat Pro-style Regular Plate 4 pcs / Box	20	\$16.00
RG-7.5	7.5 LB Gray Flat Pro-style Regular Plate 4 pcs / Box	30	\$24.00
RG-10	10 LB Gray Flat Pro-style Regular Plate 4 pcs / Box	40	\$32.00
RG-25	25 LB Gray Flat Pro-style Regular Plate 2 pcs / Box	50	\$40.00
RG-50	50 LB Gray Flat Pro-style Regular Plate 2 pcs / Box	100	\$80.00
RG-100	100 LB Gray Flat Pro-style Regular Plate 1 pc / Box	100	\$80.00
RG-55WP	55 LB Gray Weight Pack (4 x 10, 2 x 5, 2 x 2.5) / Box	55	\$44.00
RG-40TR	40 LB Gray Spin-Lock Dumbbell Set (2 x 14TR, 4 x 5, 4 x 2.5) / Box	40	\$50.00
<b>"ELITE" CHROME BUMPER PLATES NEW!</b>			
CR-1.25	Hampton 1.25 LB Chrome w/ Rubber Rims 4 pcs / Box	5	\$15.00
CR-2.5	Hampton 2.5 LB Chrome w/ Rubber Rims 4 pcs / Box	10	\$24.00
CR-5	Hampton 5 LB Chrome w/ Rubber Rims 4 pcs / Box	20	\$40.00
CR-10	Hampton 10 LB Chrome w/ Rubber Rims 4 pcs / Box	40	\$64.00
CR-25	Hampton 25 LB Chrome w/ Rubber Rims 2 pcs / Box	50	\$80.00
CR-55WP	55 LB "Elite" Weight Pack (4 x 10, 2 x 5, 2 x 2.5) / Box	55	\$94.00
CR-40TR	40 LB "Elite" Spin-Lock Dumbbell Set (2 x 14TR, 4 x 5, 4 x 2.5) / Box	40	\$86.00
HFR-ES	HOMEFREE "ELITE" SET includes: 1 x HFR, 1 x CR-40TR, 1 x CR-55WP, 1 x BB-TRI	175	\$424.00
HFR-EST	HOMEFREE "ELITE" SET includes: 1 x HFR, 1 x CR-40TR, 1 x CR-55WP, 1 x BB-TRI-T	185	\$440.00

25% off

**STOCK#**

**PRODUCT DESCRIPTION**

**Unit  
WT.**

**SUGGESTED  
RETAIL**

**FIXED BARBELLS & DUMBBELL HANDLES**

**FORGED INSIDE COLLARS**

**STRAIGHT**

SDH-0	Size 0 Deluxe Solid Steel Polished Chrome Fixed D/B handle	1.5	\$15.20
SDH-1	Size 1 Deluxe Solid Steel Polished Chrome Fixed D/B handle	1.75	\$16.80
SDH-2	Size 2 Deluxe Solid Steel Polished Chrome Fixed D/B handle	2	\$18.40
SDH-3	Size 3 Deluxe Solid Steel Polished Chrome Fixed D/B handle	2.25	\$19.60
SDH-4	Size 4 Deluxe Solid Steel Polished Chrome Fixed D/B handle	2.5	\$20.80
SDH-5	Size 5 Deluxe Solid Steel Polished Chrome Fixed D/B handle	2.75	\$22.00
SDH-6	Size 6 Deluxe Solid Steel Polished Chrome Fixed D/B handle	3	\$23.20
SDH-7	Size 7 Deluxe Solid Steel Polished Chrome Fixed D/B handle	3.25	\$24.40
SDH-8	Size 8 Deluxe Solid Steel Polished Chrome Fixed D/B handle	3.5	\$25.60

**INCLUDE TAPERED (Ergo)**

DDH-0	Size 0 Deluxe Solid Steel Polished Chrome w/ Ergo handle	1.5	\$16.80
DDH-1	Size 1 Deluxe Solid Steel Polished Chrome w/ Ergo handle	1.75	\$18.40
DDH-2	Size 2 Deluxe Solid Steel Polished Chrome w/ Ergo handle	2	\$19.60
DDH-3	Size 3 Deluxe Solid Steel Polished Chrome w/ Ergo handle	2.25	\$20.80
DDH-4	Size 4 Deluxe Solid Steel Polished Chrome w/ Ergo handle	2.5	\$22.00
DDH-5	Size 5 Deluxe Solid Steel Polished Chrome w/ Ergo handle	2.75	\$23.20
DDH-6	Size 6 Deluxe Solid Steel Polished Chrome w/ Ergo handle	3	\$24.40
DDH-7	Size 7 Deluxe Solid Steel Polished Chrome w/ Ergo handle	3.25	\$25.60
DDH-8	Size 8 Deluxe Solid Steel Polished Chrome w/ Ergo handle	3.5	\$26.80

**ROCKET FIXED BARBELLS-STRAIGHT**

FIX-S-1	#1 Professional Fixed Straight Bar with enlarged 28mm Grip Area	10	\$40.00
FIX-S-2	#2 Professional Fixed Straight Bar with enlarged 28mm Grip Area	10.4	\$44.00
FIX-S-3	#3 Professional Fixed Straight Bar with enlarged 28mm Grip Area	11.5	\$48.00
FIX-S-4	#4 Professional Fixed Straight Bar with enlarged 28mm Grip Area	12	\$52.00
FIX-S-5	#5 Professional Fixed Straight Bar with enlarged 28mm Grip Area	13	\$56.00
FIX-S-6	#6 Professional Fixed Straight Bar with enlarged 28mm Grip Area	13	\$60.00
FIX-S-7	#7 Professional Fixed Straight Bar with enlarged 28mm Grip Area	14	\$64.00
FIX-S-8	#8 Professional Fixed Straight Bar with enlarged 28mm Grip Area	14	\$68.00

**ROCKETFIXED BARBELLS-CURL**

FIX-C-1	#1 Professional Fixed Curl Bar with enlarged 28mm Grip Area	10	\$40.00
FIX-C-2	#2 Professional Fixed Curl Bar with enlarged 28mm Grip Area	10.4	\$44.00
FIX-C-3	#3 Professional Fixed Curl Bar with enlarged 28mm Grip Area	11.5	\$48.00
FIX-C-4	#4 Professional Fixed Curl Bar with enlarged 28mm Grip Area	12	\$52.00
FIX-C-5	#5 Professional Fixed Curl Bar with enlarged 28mm Grip Area	13	\$56.00
FIX-C-6	#6 Professional Fixed Curl Bar with enlarged 28mm Grip Area	13	\$60.00
FIX-C-7	#7 Professional Fixed Curl Bar with enlarged 28mm Grip Area	14	\$64.00
FIX-C-8	#8 Professional Fixed Curl Bar with enlarged 28mm Grip Area	14	\$68.00

**HAMPTON STRIPS**

Search website website on Shop-In PVC Belt cover

HS-5-25	5-25 lb x 50 In. BK, BL, & White (2 Strips per Wt. size)	0	\$40.00
HS-30-50	30-50 lb x 50 In. BK, BL, & White (2 Strips per Wt. size)	0	\$40.00
HS-55-75	55-75 lb x 50 In. BK, BL, & White (2 Strips per Wt. size)	0	\$44.00
HS-80-100	80-100 lb x 50 In. BK, BL, & White (2 Strips per Wt. size)	0	\$48.00
HS-105-125	105-125 lb x 50 In. BK, BL, & White (2 Strips per Wt. size)	0	\$48.00
HS-130-150	130-150 lb x 50 In. BK, BL, & White (2 Strips per Wt. size)	0	\$48.00
HS-7.5-27.5	7.5-27.5 lb x 50 In. BK, BL, & White (2 Strips per Wt. size)	0	\$48.00
HS-32.5-52.5	32.5-52.5 lb x 50 In. BK, BL, & White (2 Strips per Wt. size)	0	\$48.00
HS-57.5-77.5	57.5-77.5 lb x 50 In. BK, BL, & White (2 Strips per Wt. size)	0	\$48.00
HS-82.5-102.5	82.5-102.5 lb x 50 In. BK, BL, & White (2 Strips per Wt. size)	0	\$48.00

25%  
off

Main Office: 1913 Portola Road Ventura, CA 93003 Phone: (805)-339-9733 Fax: (805) 339-0401

Web-site: www.hamptonfit.com

# ATTACHMENT #4

**MEMORANDUM  
FROM  
THE DIVISION OF PURCHASING**

DATE: September 10, 2004

*Ep*

TO: Janet Sheehan  
Purchasing Director

FROM: Earl Pflaumer, CPPB  
Purchasing Division

**RE:** Project No.: PB040678      Fitness Equipment for Parks & Recreation

I spoke to Mike Howard (owner and president of Berry's Barbell & Equipment Inc.) today at 10:45 am and received verbal approval that Lee County could piggyback Collier County RFP # 01-3236, an annual quote for Fitness Equipment. Berry's Barbell and Equipment Inc. is the awarded vendor for the above named RFP, and the contract currently runs through July30, 2005.

cc: Quote File



**COLLIER COUNTY GOVERNMENT**

**ADMINISTRATIVE SERVICES DIVISION  
PURCHASING DEPARTMENT**

**3301 EAST TAMiami TRAIL  
PURCHASING BUILDING  
NAPLES, FLORIDA 34112  
TEL (239) 774-8425  
FAX (239) 732-0844**

**[www.colliergov.net](http://www.colliergov.net)**

July 26, 2004

Mr. Earl Pflaumer, CPPB  
Purchasing Agent  
Lee County  
P. O. Box 398  
Fort Myers, FL 33902-0398

**RE: RFP 01-3236 -- "Fitness Equipment"**

Dear Earl:

This is to inform you that Collier County hereby grants authority to Lee County to piggy-back off of our Fitness Equipment contract with Berry's Barbell & Equipment under the same terms and conditions as provided in the contract. The current contract runs from July 31, 2004 through June 30, 2005.

Sincerely,

A handwritten signature in black ink, appearing to read 'B. Brillhart', written over a horizontal line.

Brenda Brillhart  
Purchasing Agent  
Collier County Purchasing Department



# ATTACHMENT #6

TABULATION FOR RFP # 01-3236

“Fitness Equipment ”

DATE OF RFP ADVERTISEMENT: 05/11/01

RFP DUE: 06/01/01

NO. OF NOTICES SENT: 17; VENDORS REQUESTED FULL PACKAGE: 7

+++++

Proposer	City, State	Original + 4 Copies	
Berry's Barbell & Equip., Inc.	Ft. Myers, Fl	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
		<input type="checkbox"/> Yes	<input type="checkbox"/> No
		<input type="checkbox"/> Yes	<input type="checkbox"/> No
		<input type="checkbox"/> Yes	<input type="checkbox"/> No
		<input type="checkbox"/> Yes	<input type="checkbox"/> No
		<input type="checkbox"/> Yes	<input type="checkbox"/> No
		<input type="checkbox"/> Yes	<input type="checkbox"/> No

Frederic C. Stutz  
Opened by

Bubba Becker  
Witness

### Fitness Equipment Vendors

**Berry's Barbell and Equipment, Inc.**  
 14041 South Tamiami Trail  
 Ft Myers, FL 33912  
 Tel: (941) 432-0800  
 Fax: (941) 432-9034  
 1-800-797-0802  
 Contact person - Mike Howard

*Mailed  
5/11/01*

**Precision Fitness Equipment**  
 2872 Pershing Street  
 Hollywood, FL 33020  
 Tel: (954) 921-6100  
 Fax: (954) 921-6104  
 1-800-733-5339  
 Contact person - Antonio Twymon

*Mailed  
5/11/01*

**Ground Zero Design**  
 2845 Janitell Road  
 Colorado Springs, CO 80906  
 Tel: (561) 471-9345  
 Contact person - Caroline San Juan

*Mailed  
5/11/01*

Post-It Fax Note 7671

To	<i>Fred</i>	Date	<i>5-10-01</i>	# of pages	<i>1</i>
Co./Dept.		From	<i>MURDO</i>		
Phone #		Co.			
Fax #		Phone #			
		Fax #			

Tom Farmer  
Pro Star Sports, Inc.  
1133 Winchester Ave.  
Kansas City, MO 64124  
Email ATCSNG@aol.com

Mailed 5/15/01

Joan

x 800-235-1305

FB

5/17/01

80500  
Athletic Basics, Inc.  
10848 Shawnee Drive  
St. Petersburg, FL 33708

*Mailed  
5/23/01*

80500  
Bentley Electric Company/C. Bently  
Post Office Box 10572  
Naples, FL 34101

80500  
Collegiate Pacific  
4711 Brady Boulevard  
Delray Beach, FL 33445

80500  
F. W. Dodge Reports  
Suite 104 A  
2830 Winkler Drive  
Fort Myers, FL 339169301

80500  
Francois Crowns  
13176 N. Dale Mabry, Ste. 141  
Tampa, FL 33618

80500  
Hamilton Uniforms  
Post Office Box 357  
Crosswicks, NJ 08515

*FrancisCrowns@aol.com  
mailed  
5/18/01*

80500  
Leslie's Swimming Pool Supplies  
Att: Kelly O'Dell  
20630 Plummer Street  
Chatsworth, CA 91311

80500  
Micro Bio-Medics, Inc./T.Rokovitz  
Suite 5  
8930 Western Way  
Jacksonville, FL 32256

80500  
Moore Medical Group  
Attention: Dorine Trelli  
389 John Downey Drive  
New Britain, CT 06050

80500  
Playmore West, Inc.  
917 SE 13th Avenue  
Cape Coral, FL 33990

80500  
Recreonics, Inc.  
4200 Schmitt Avenue  
Louisville, KY 40213

80500  
School Health Corporation  
Att: Susan Rogers  
865 Mulrfield Crive  
Hanover Park, IL 60103

80500  
Southern Park & Play Systems, Inc.  
Post Office Box 120339  
West Melbourne, FL 329120339

80500  
U.S. Traffic Corp/P.Danezan  
9603 John Street  
Santa Fe Springs, CA 90670

Post-It® Fax Note	
To: Earl Plummer	7671
Co.:	
From: Bank	
Date: 7/20	
# of pages: 3	
Phone #:	
Fax #:	344-5460