

LEE COUNTY BOARD OF COUNTY COMMISSIONERS
AGENDA ITEM SUMMARY **BLUE SHEET NO: 20041212**

1. REQUESTED MOTION:

ACTION REQUESTED: Approve award of the following projects: #PB040693, the purchase of four (4) new International cab and chassis trucks, from Sun State International Trucks, LLC, at the Florida Sheriffs Association, Florida Association of Counties & Florida Fire Chiefs' Association Bid Award Announcement base price of \$59,734.12 each, minus the base difference for the single axle in the amount of \$4,439.94 each, with \$8,540.58 each in non-contract options, for a grand total of \$63,834.78 each and one (1) new International cab and chassis truck, from Sun State International Trucks, LLC, at the Florida Sheriffs Association, Florida Association of Counties & Florida Fire Chiefs' Association Bid Award Announcement base price of \$59,734.12, with \$16,506.00 in non-contract options, for a grand total of \$76,240.12. (NOTE: The Division will bring a blue sheet for Board approval at a later date for personnel requirement.)
 Approve transfer of reserves in the amount of \$331,579 *3600*

WHY ACTION IS NECESSARY: Section 11.0.23.1 of the Lee county Purchasing and Payment Procedures Manual exempts "the purchase of equipment that has gone through the Administrative code Procedure, such as State contracts or Federal General Services Administration Schedules, providing the purchase, rental, or lease amount does not exceed \$50,000.00. As this expenditure will exceed \$50,000.00, Board approval is required. Board approval is required for transfers of reserves.

WHAT ACTION ACCOMPLISHES: The new equipment will provide Lee County Solid Waste Division the ability to transport ash residue from the Waste To Energy facility to the Lee-Hendry landfill.

2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #:

C8A

3. MEETING DATE:

09-28-2004

4. AGENDA:

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

5. REQUIREMENT/PURPOSE:

- (Specify)
- STATUTE
 - ORDINANCE
 - ADMIN. CODE AC4.1
 - OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER:
- B. DEPARTMENT: Lee County-Public Works
- C. DIVISION/SECTION: Solid Waste Division
- BY: Lindsey Sampson, Solid Waste Director
- DATE: *9/15/04*

7. BACKGROUND:

On September 16, 2004 the Division of Purchasing Services received a request from the division of Solid Waste, and the Division of Fleet Management to purchase five (5) new International cab and chassis trucks at the prices listed in the Florida Sheriffs Association, Florida Association of Counties & Florida Fire Chiefs' Association Bid Award Announcement # 03-11-0825
 ---BACKGROUND CONTINUED ON PAGE 2---

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL

(A) DEPARTMENT DIRECTOR	(B) PURCH. OR CONTRACTS	(C) HUMAN RESOURCES	(D) OTHER	(E) COUNTY ATTORNEY	(F) BUDGET SERVICES				(G) COUNTY MANAGER
					CPA	OM	Risk	GC	
<i>W. Lavender</i> <i>9/16/04</i> <i>W. Lavender</i> Date: <i>9-16-04</i>	<i>[Signature]</i> Date: <i>9-16-04</i>	<i>NA</i> Date:		<i>[Signature]</i> Date:	<i>[Signature]</i> Date: <i>9-16-04</i>	<i>[Signature]</i> Date: <i>9/16/04</i>	<i>[Signature]</i> Date: <i>9/16/04</i>	<i>[Signature]</i> Date: <i>9/16/04</i>	<i>[Signature]</i> Date: <i>9-16-04</i>

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty
 Date: *9/16/04*
 Time: *1:40*
 Forwarded To:
Admin 9/16/04
2:00

RECEIVED BY
 COUNTY ADMIN: *AM*
9/16/04
2:00 PM
 COUNTY ADMIN
 FORWARDED TO:
9/16/04
430

Section 11.0.3.1 of the Lee County Purchasing and Payment Procedures Manual exempts "the purchase of equipment that has gone through the Administrative Code Procedure, such as State Contracts or federal General Services Administration Schedules, providing the purchase, rental, or lease does not exceed \$50,000.00". As this expenditure will exceed \$50,000.00, Board approval is required.

Therefore, Board approval is requested to purchase four (4) new International cab and chassis trucks, from Sun State International Trucks LLC, at the Florida Sheriffs Association, Florida Association of Counties & Florida Fire Chiefs' Association Bid Award Announcement base price of \$59,734.12 minus the Base difference for the single axle in the amount of \$4,439.94, with \$8,540.58 in non-contract options, for a grand total of \$63,834.78 and one (1) new International cab and chassis truck, from Sun State International Trucks, LLC, at the Florida Sheriffs Association, Florida Association of Counties & Florida Fire Chiefs' Association Bid Award Announcement base price of \$59,734.12, with \$16,506.00 in non-contract options, for a grand total of \$76,240.12. Grand total expenditure for all five International Trucks is \$331,579.24.

Upon transfer from reserves, funds will be available in Account number:
OB5340840100.506430

- Attachments: (1) Florida Sheriffs Association, Florida Association of Counties & Florida Fire Chiefs' Association Bid Award Announcement # 03-11-0825
(2) Sun State International Trucks, LLC quotation
(3) Department's Request for Purchase dated 7/8/2004
(4) Memo from Solid Waste Division dated 9/15/04

REQUEST FOR TRANSFER OF FUNDS

FUND NAME: Solid Waste Operations Fund DATE: 9-16-04 BATCH NO.: _____

FISCAL YEAR: 03-04 FUND NO.: 40100 DOC. TYPE: YB LEDGER TYPE: BA

TO: _____
Solid Waste Solid Waste Operations
 (Division Name) (Program Name)

NOTE: Please list the account number below in the following order:
 Business Unit (dept/div, program, fund, subfund); Object Account; Subsidiary; Subledger
 (Example: BB 5120100100.503450)

<u>Account Number</u>	<u>Object Name</u>	<u>DEBIT</u>
OB5340840100.506430	Vehicle and Rolling Stock	\$ 331,579

TOTAL TO: \$ 331,579

FROM: _____
Non-Deptmental Reserve
 (Division Name) (Program Name)

<u>Account Number</u>	<u>Object Name</u>	<u>CREDIT</u>
GC5890140100.509910	Reserve For Contingencies	\$ 331,579

TOTAL FROM: \$ 331,579

EXPLANATION: To budget for new vehicles.

 DIVISION DIRECTOR SIGNATURE/DATE

 DEPARTMENT HEAD SIGNATURE/DATE

DBO: APPROVAL DENIAL _____

James K. Wolf 9-16-04
 OPS. ANALYST SIGNATURE DATE

OPS. MGR.: APPROVAL DENIAL _____

John P. Kelly 9/16/04
 OPS. MGR. SIGNATURE DATE

CO. MGR.: APPROVAL _____ DENIAL _____

 CO. MANAGER SIGNATURE DATE

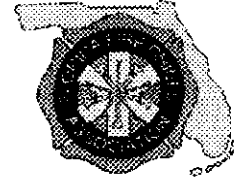
BCC APPROVAL DATE: _____

 BCC CHAIRMAN SIGNATURE

BA. NO. _____ AUTH CODE _____ TRANS DATE _____



**FLORIDA
ASSOCIATION
OF COUNTIES**



**FLORIDA SHERIFFS ASSOCIATION,
FLORIDA ASSOCIATION OF COUNTIES &
FLORIDA FIRE CHIEFS' ASSOCIATION**

**2004 INTERNATIONAL 7600 SBA
Specification #28
52,000 lb. GVWR, 4x6 Tandem Axle Road Tractor
(Cab & Chassis)**

The International 7600 SBA road tractor purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by manufacturer by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$59,734.12	\$59,734.12	\$59,434.12	\$59,734.12
DEALER:	Sun State	Sun State	Sun State	Sun State

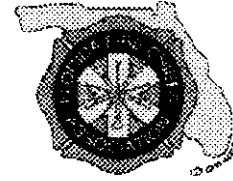
Purchasers are advised that the above referenced vehicle specification comes equipped as a base unit only. Florida Sheriffs Association, Florida Association of Counties and Florida Fire Chiefs' Association have identified and equipped the base unit with those specifications and equipment items required to meet National Standards. Since equipment needs and preferences are going to vary from agency to agency - any additional options required or changes to the base unit desired by the purchaser shall be made through the vendor listed.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate vendor.

Order Code	Delete Options	All Zones
13GHJ	Fuller 14210B 10 Speed Manual with OD	—
Order Code	Add Options	All Zones
13ACE	Allison HD4560 Auto Transmission	\$ 11,725.00



**FLORIDA
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**FLORIDA SHERIFFS ASSOCIATION,
FLORIDA ASSOCIATION OF COUNTIES &
FLORIDA FIRE CHIEFS' ASSOCIATION**

**2004 FREIGHTLINER M2
Specification #28
52,000 lb. GVWR, 4x6 Tandem Axle Road Tractor
(Cab & Chassis)**

The Freightliner M2 road tractor purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by manufacturer by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$55,645.00	\$55,445.00	\$55,445.00	\$55,570.00
DEALER:	Freightliner of Tampa	Freightliner of Tampa	Freightliner of Tampa	Freightliner of Tampa

Purchasers are advised that the above referenced vehicle specification comes equipped as a base unit only. Florida Sheriffs Association, Florida Association of Counties and Florida Fire Chiefs' Association have identified and equipped the base unit with those specifications and equipment items required to meet National Standards. Since equipment needs and preferences are going to vary from agency to agency - any additional options required or changes to the base unit desired by the purchaser shall be made through the vendor listed.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate vendor.

★ = Specification Low Bid

Order Code	Delete Options	All Zones
342-412	Fuller 14210B 10 Speed Manual with OD	\$ 225.00
Order Code	Add Options	All Zones
342-340	Allison HD4560 Auto Transmission	\$ 12,865.00

- d. Hubs - Ferrous, or approved equivalent.
- e. Powder divider with warning light and buzzer (includes in cab control)

9. ELECTRICAL

- a. Circuit protection - fuses except headlamp and wiper circuits which utilize circuit breakers.
- b. Hand throttle - electronic hand throttle operated through cruise control when in PTO mode only.
- c. Engine protection - engine shut down system monitoring high water temp, low oil pressure, high exhaust temp, high transmission temp.

10. CONDITIONS

In addition to equipment specified, vehicle shall be equipped with all standard equipment as specified by the manufacturer for this model and shall comply with all EPA Emission Standards and all Motor Vehicle Safety Standards as established by the U.S. Department of Transportation regarding the manufacture of motor vehicles.

The successful bidder shall be responsible for delivering vehicles that are properly serviced, clean and in first class operating condition. Pre-delivery service, at a minimum, shall include the following:

- a. Complete lubrication.
- b. Check all fluid levels to assure proper fill.
- c. Adjustment of engine to proper operating condition.
- d. Inflate tires to proper pressure.
- e. Check to assure proper operation of all accessories, gauges, lights, and mechanical features.
- f. Focusing of headlights.
- g. Cleaning of vehicles, if necessary, and removal of all unnecessary tags, stickers, papers, etc. **DO NOT** remove window price sticker or supplied line sheet.

NOTE: An official listing of all add/delete options and their prices should be obtained from the awarded vendor. Customers may select from any published optional items within this bid contract, or from any unpublished options submitted to the purchaser by the manufacturer.

- d. Radiator - aluminum core
- e. Air restriction monitor - intake mounted

4. CAB

- a. Cab - welded steel galvanized shell with rust preventative coating.
- b. Cab suspension - air ride
- c. Floor covering - black rubber mats
- d. Seating - driver air suspension mid back, passenger fixed mid back.
- e. Steering wheel - 18" two spoke
- f. Standard air conditioning

5. FRAME

- a. Frame - steel construction with 10.0" x 3.38" x .24" (254 x 86 x 6 mm) section modulus 10.44 cu in / RBM, 1,150,000 in lbs per rail.
- b. Wheelbase - 187"
- c. Load platform - 161" 56" AF
- d. Front bumper - non-metallic argent silver
- e. Fuel tanks - dual 70 gallon, minimum
- f. Air dryer - bendix AD9 heated, or approved equivalent.
- g. Stationary left-hand release fifth wheel.

6. SAFETY

- a. Horn - single air trumpet
- b. Mirrors - West Coast for 102" trailer widths to include 7.5" convex mounted to lower mirror bracket.
- c. Windshield wipers - 2 speed with intermittent feature
- d. Brakes - Meritor "S" cam type 15" x 4" Q + front and Meritor 16.5" x 7" Q + rear with antilock without automatic traction control, or approved equivalent.
- e. Slack adjusters - Haldex automatic front and rear.
- f. Daytime running lights.
- g. Backup alarm - pollak 41-722 constant audible, or approved equivalent (mounted on rear cross member).
- h. Electrical plug holder includes glad hand storage.

7. FRONT AXLE

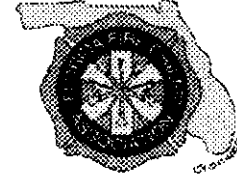
- a. Axle - Eaton E1200I 12,000 lb., or approved equivalent.
- b. Front wheels - steel 10 hole hub piloted
- c. Front tires - 11R22.5 Goodyear G397LHS, steer or approved equivalent.
- d. Front hubs - Ferrous, or approved equivalent.

8. REAR AXLE

- a. The following or approved equivalents are acceptable:
Axle - Mack S38; Suspension - Mack SS38 camelback
Axle - Meritor RT40-145A; Suspension - Volvo T-Ride
- b. Rear wheels - steel 10 hole hub piloted
- c. Rear tires - 11R22.5 Goodyear G124 unisteeel traction or approved equivalent.



**FLORIDA
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**FLORIDA SHERIFFS ASSOCIATION,
FLORIDA ASSOCIATION OF COUNTIES &
FLORIDA FIRE CHIEFS' ASSOCIATION**

Base Specifications

**SPECIFICATION #28 - 52,000 lb. GVWR CAB & CHASSIS
4x6 TANDEM AXLE ROAD TRACTOR**

**FREIGHTLINER, INTERNATIONAL, KENWORTH, MACK, PETERBILT,
STERLING, VOLVO OR APPROVED EQUIVALENT**

**ATTENTION ORDERING AGENCY: PLEASE BE ADVISED TO CALL
YOUR AWARDED VENDOR TO DISCUSS AXLE RATIOS - i.e. SPEED & PULL-
ING REQUIREMENTS**

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

1. ENGINE

- a. The following engines, or approved equivalents are acceptable:
GM: Series 60 6 cylinder
Cummins: Cummins ISM 350V 6 cylinder
Mack: Mack Aset 350HP 6 cylinder
Volvo: Volvo VED 12 365HP 6 cylinder
Mercedes: Freightliner MBE 4000 350HP 6 cylinder

2. TRANSMISSION & CLUTCH

- a. The following or approved equivalents are acceptable:
Fuller 14210B 10 Speed Manual with OD

3. ENGINE EQUIPMENT

- a. Alternator - 12 volt 100A
b. Engine hoses - silicone
c. Injection pump - electronic engine control

90 HP TRACK TYPE CANOPY TRACTOR (Specification #42):

(continued)

Name of Dealership	Type Vehicle	Zone	Base Unit Price
Nortrax Equipment Company	John Deere 650H XLT	★ Western	\$ 72,934.00
Nortrax Equipment Company	John Deere 650H XLT	★ Northern	\$ 72,934.00
Nortrax Equipment Company	John Deere 650H XLT	★ Central	\$ 72,934.00
Nortrax Equipment Company	John Deere 650H XLT	★ Southern	\$ 72,934.00

★ = Specification Low Bid

3.0 CU. YD. WHEEL LOADER (Specification #38):

(continued)

Name of Dealership	Type Vehicle	Zone	Base Unit Price
Nortrax Equipment Company	John Deere 544J	★ Western	\$ 82,069.00
Nortrax Equipment Company	John Deere 544J	★ Northern	\$ 82,069.00
Nortrax Equipment Company	John Deere 544J	★ Central	\$ 82,069.00
Nortrax Equipment Company	John Deere 544J	★ Southern	\$ 82,069.00

MOTORGRADER (Specification #39):

Ring Power Corporation	Caterpillar 12H	Western	\$142,401.00
Ring Power Corporation	Caterpillar 12H	Northern	\$142,401.00
Ring Power Corporation	Caterpillar 12H	Central	\$142,401.00
Ring Power Corporation	Caterpillar 12H	Southern	\$142,401.00
Nortrax Equipment Company	John Deere 670C-II	★ Western	\$112,756.00
Nortrax Equipment Company	John Deere 670C-II	★ Northern	\$112,756.00
Nortrax Equipment Company	John Deere 670C-II	★ Central	\$112,756.00
Nortrax Equipment Company	John Deere 670C-II	★ Southern	\$112,756.00

AGRICULTURE TYPE TRACTOR (4 X 2) (Specification #40):

Ring Power Corporation	Challenger MT455	Western	\$ 28,785.00
Ring Power Corporation	Challenger MT455	Northern	\$ 28,785.00
Ring Power Corporation	Challenger MT455	Central	\$ 28,785.00
Ring Power Corporation	Challenger MT455	Southern	\$ 28,785.00
Highland Tractor Company	John Deere 5520 Canopy	★ Western	\$ 26,581.00
Highland Tractor Company	John Deere 5520 Canopy	★ Northern	\$ 26,581.00
Highland Tractor Company	John Deere 5520 Canopy	★ Central	\$ 26,481.00
Highland Tractor Company	John Deere 5520 Canopy	★ Southern	\$ 26,581.00

70 HP TRACK TYPE CANOPY TRACTOR (Specification #41):

Ring Power Corporation	Caterpillar D3GXL	★ Western	\$ 53,559.00
Ring Power Corporation	Caterpillar D3GXL	★ Northern	\$ 53,559.00
Ring Power Corporation	Caterpillar D3GXL	★ Central	\$ 53,559.00
Ring Power Corporation	Caterpillar D3GXL	★ Southern	\$ 53,559.00
Nortrax Equipment Company	John Deere 450H	Western	\$ 56,660.00
Nortrax Equipment Company	John Deere 450H	Northern	\$ 56,660.00
Nortrax Equipment Company	John Deere 450H	Central	\$ 56,660.00
Nortrax Equipment Company	John Deere 450H	Southern	\$ 56,660.00

90 HP TRACK TYPE CANOPY TRACTOR (Specification #42):

Ring Power Corporation	Caterpillar D5GXL	Western	\$ 78,368.00
Ring Power Corporation	Caterpillar D5GXL	Northern	\$ 78,368.00
Ring Power Corporation	Caterpillar D5GXL	Central	\$ 78,368.00
Ring Power Corporation	Caterpillar D5GXL	Southern	\$ 78,368.00

**52,000 lb. GVWR 4x6 TANDEM AXLE ROAD TRACTOR
(Cab & Chassis) (Specification #36): (continued)**

Name of Dealership	Type Vehicle	Zone	Base Unit Price
Mauldin International Trucks, Inc.	International 7600 SFA	Northern	\$ 57,421.00
Mauldin International Trucks, Inc.	International 7600 SFA	Central	\$ 57,421.00
Mauldin International Trucks, Inc.	International 7600 SFA	Southern	\$ 57,621.00
		Western	-- NB --
Kenworth of Central Florida	Kenworth T800B	Northern	\$ 72,954.00
Kenworth of Central Florida	Kenworth T800B	Central	\$ 72,954.00
Kenworth of Central Florida	Kenworth T800B	Southern	\$ 72,954.00
Nextran Truck Center - Lake City	Mack C Series	Western	\$ 63,825.00
Nextran Truck Center - Lake City	Mack C Series	Northern	\$ 63,025.00
Nextran Truck Center - Tampa	Mack C Series	Central	\$ 63,313.00
Nextran Truck Center - Miami	Mack C Series	Southern	\$ 63,404.00
Great Southern Peterbilt, Inc.	Peterbilt 385	Western	\$ 68,999.00
Great Southern Peterbilt, Inc.	Peterbilt 385	Northern	\$ 68,700.00
Great Southern Peterbilt, Inc.	Peterbilt 385	Central	\$ 68,757.00
Great Southern Peterbilt, Inc.	Peterbilt 385	Southern	\$ 68,823.00
Atlantic Truck Center	Sterling LT9500	★ Western	\$ 53,968.00
Atlantic Truck Center	Sterling LT9500	★ Northern	\$ 53,668.00
Atlantic Truck Center	Sterling LT9500	★ Central	\$ 53,568.00
Atlantic Truck Center	Sterling LT9500	★ Southern	\$ 53,568.00
Nextran Truck Center - Lake City	Volvo V Series	Western	\$ 64,107.00
Nextran Truck Center - Lake City	Volvo V Series	Northern	\$ 63,307.00
Nextran Truck Center - Tampa	Volvo V Series	Central	\$ 63,307.00
Nextran Truck Center - Miami	Volvo V Series	Southern	\$ 63,453.00

4x4 LOADER BACKHOE WITH CANOPY (Specification #37):

Ring Power Corporation	Caterpillar 416	Western	\$ 47,853.00
Ring Power Corporation	Caterpillar 416	Northern	\$ 47,853.00
Ring Power Corporation	Caterpillar 416	Central	\$ 47,853.00
Ring Power Corporation	Caterpillar 416	Southern	\$ 47,853.00
Nortrax Equipment Company	John Deere 310G	★ Western	\$ 42,898.00
Nortrax Equipment Company	John Deere 310G	★ Northern	\$ 42,898.00
Nortrax Equipment Company	John Deere 310G	★ Central	\$ 42,898.00
Nortrax Equipment Company	John Deere 310G	★ Southern	\$ 42,898.00

3.0 CU. YD. WHEEL LOADER (Specification #38):

Ring Power Corporation	Caterpillar 928G	Western	\$ 90,988.00
Ring Power Corporation	Caterpillar 928G	Northern	\$ 90,988.00
Ring Power Corporation	Caterpillar 928G	Central	\$ 90,988.00
Ring Power Corporation	Caterpillar 928G	Southern	\$ 90,988.00

30,000 lb. GVWR CAB & CHASSIS (4 x 2) (Specification #35):

Name of Dealership	Type Vehicle	Zone	Base Unit Price
Atlantic Truck Center	Ford F-750	★ Western	\$ 32,800.00
Atlantic Truck Center	Ford F-750	★ Northern	\$ 32,600.00
Atlantic Truck Center	Ford F-750	★ Central	\$ 32,600.00
Atlantic Truck Center	Ford F-750	★ Southern	\$ 32,600.00
Classic Chevrolet	Chevrolet CC7C042	Western	\$ 37,963.00
Classic Chevrolet	Chevrolet CC7C042	Northern	\$ 37,663.00
Maroone Chevrolet, LLC	Chevrolet CC7C042	Central	\$ 37,605.00
Maroone Chevrolet, LLC	Chevrolet CC7C042	Southern	\$ 37,405.00
Nextran Truck Center – Tampa	GMC TC7C042	Western	\$ 45,292.00
Nextran Truck Center – Tampa	GMC TC7C042	Northern	\$ 45,137.00
Nextran Truck Center – Tampa	GMC TC7C042	Central	\$ 45,137.00
Nextran Truck Center – Tampa	GMC TC7C042	Southern	\$ 45,137.00
Sterling & Western Star	Freightliner M2	Western	\$ 38,558.00
Sterling & Western Star	Freightliner M2	Northern	\$ 38,558.00
Sterling & Western Star	Freightliner M2	Central	\$ 38,733.00
Sterling & Western Star	Freightliner M2	Southern	\$ 38,933.00
Mauldin International Trucks, Inc.	International 4200 SBA	Western	\$ 35,633.00
Mauldin International Trucks, Inc.	International 4200 SBA	Northern	\$ 35,633.00
Mauldin International Trucks, Inc.	International 4200 SBA	Central	\$ 35,633.00
Mauldin International Trucks, Inc.	International 4200 SBA	Southern	\$ 35,833.00
		Western	-- NB --
Kenworth of Central Florida	Kenworth T300	Northern	\$ 46,828.00
Kenworth of Central Florida	Kenworth T300	Central	\$ 46,828.00
Kenworth of Central Florida	Kenworth T300	Southern	\$ 46,828.00
Great Southern Peterbilt, Inc.	Peterbilt 335	Western	\$ 48,300.00
Great Southern Peterbilt, Inc.	Peterbilt 335	Northern	\$ 47,700.00
Great Southern Peterbilt, Inc.	Peterbilt 335	Central	\$ 47,777.77
Great Southern Peterbilt, Inc.	Peterbilt 335	Southern	\$ 47,999.99
Atlantic Truck Center	Sterling Acterra	Western	\$ 34,275.00
Atlantic Truck Center	Sterling Acterra	Northern	\$ 33,975.00
Atlantic Truck Center	Sterling Acterra	Central	\$ 33,975.00
Atlantic Truck Center	Sterling Acterra	Southern	\$ 33,975.00

52,000 lb. GVWR 4x6 TANDEM AXLE ROAD TRACTOR (Cab & Chassis) (Specification #36):

Freightliner of Tampa, LLC	Freightliner M2	Western	\$ 56,205.00
Freightliner of Tampa, LLC	Freightliner M2	Northern	\$ 56,005.00
Freightliner of Tampa, LLC	Freightliner M2	Central	\$ 56,005.00
Freightliner of Tampa, LLC	Freightliner M2	Southern	\$ 56,130.00
Mauldin International Trucks, Inc.	International 7600 SFA	Western	\$ 57,421.00

17,500 lb. GVWR CAB & CHASSIS (4 x 4) (Specification #33):

(continued)

Name of Dealership	Type Vehicle	Zone	Base Unit Price
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Western	\$ 33,976.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Northern	\$ 33,856.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Central	\$ 33,841.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Southern	\$ 33,856.00
Nextran Truck Center – Tampa	GMC TC5C044	Western	\$ 35,324.00
Nextran Truck Center – Tampa	GMC TC5C044	Northern	\$ 35,167.00
Nextran Truck Center – Tampa	GMC TC5C044	Central	\$ 35,167.00
Nextran Truck Center – Tampa	GMC TC5C044	Southern	\$ 35,167.00

25,500 lb. GVWR CAB & CHASSIS (4 x 2) (Specification #34):

Atlantic Truck Center	Ford F-650	★ Western	\$ 33,750.00
Atlantic Truck Center	Ford F-650	★ Northern	\$ 33,520.00
Atlantic Truck Center	Ford F-650	★ Central	\$ 33,520.00
Atlantic Truck Center	Ford F-650	★ Southern	\$ 33,520.00
Classic Chevrolet	Chevrolet Kodiak 7500	Western	\$ 37,333.00
Classic Chevrolet	Chevrolet Kodiak 7500	Northern	\$ 37,033.00
Maroone Chevrolet, LLC	Chevrolet Kodiak 7500	Central	\$ 36,722.00
Maroone Chevrolet, LLC	Chevrolet Kodiak 7500	Southern	\$ 36,522.00
Nextran Truck Center – Tampa	GMC Top Kick 4500	Western	\$ 35,547.00
Nextran Truck Center – Tampa	GMC Top Kick 4500	Northern	\$ 35,384.00
Nextran Truck Center – Tampa	GMC Top Kick 4500	Central	\$ 35,384.00
Nextran Truck Center – Tampa	GMC Top Kick 4500	Southern	\$ 35,384.00
Sterling & Western Star	Freightliner M2	Western	\$ 38,056.00
Sterling & Western Star	Freightliner M2	Northern	\$ 38,056.00
Sterling & Western Star	Freightliner M2	Central	\$ 38,231.00
Sterling & Western Star	Freightliner M2	Southern	\$ 38,431.00
Mauldin International Trucks, Inc.	International 4200 SBA	Western	\$ 34,954.00
Mauldin International Trucks, Inc.	International 4200 SBA	Northern	\$ 34,954.00
Mauldin International Trucks, Inc.	International 4200 SBA	Central	\$ 34,954.00
Mauldin International Trucks, Inc.	International 4200 SBA	Southern	\$ 35,154.00
Kenworth of Central Florida	Kenworth T300	Western	-- NB --
Kenworth of Central Florida	Kenworth T300	Northern	\$ 46,334.00
Kenworth of Central Florida	Kenworth T300	Central	\$ 46,334.00
Kenworth of Central Florida	Kenworth T300	Southern	\$ 46,334.00
Atlantic Truck Center	Sterling Acterra	Western	\$ 34,560.00
Atlantic Truck Center	Sterling Acterra	Northern	\$ 34,360.00
Atlantic Truck Center	Sterling Acterra	Central	\$ 34,360.00
Atlantic Truck Center	Sterling Acterra	Southern	\$ 34,360.00

15,000 lb. GVWR CAB & CHASSIS (4 x 4) (Specification #32):*(continued)*

Name of Dealership	Type Vehicle	Zone	Base Unit Price
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Western	\$ 34,042.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Northern	\$ 33,922.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Central	\$ 33,907.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Southern	\$ 33,922.00

17,500 lb. GVWR CAB & CHASSIS (4 x 2) (Specification #33):

Garber Ford Mercury, Inc.	Ford F-550	★ Western	\$ 25,497.00
Garber Ford Mercury, Inc.	Ford F-550	★ Northern	\$ 25,400.00
Don Reid Ford	Ford F-550	★ Central	\$ 25,399.00
Garber Ford Mercury, Inc.	Ford F-550	★ Southern	\$ 25,400.00
Alan Jay Chevrolet Cadillac, Inc.	Chevrolet Kodiak 4500	Western	\$ 28,433.00
Alan Jay Chevrolet Cadillac, Inc.	Chevrolet Kodiak 4500	Northern	\$ 28,313.00
Maroone Chevrolet, LLC	Chevrolet Kodiak 4500	Central	\$ 28,104.00
Maroone Chevrolet, LLC	Chevrolet Kodiak 4500	Southern	\$ 27,954.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Western	\$ 28,433.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Northern	\$ 28,313.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Central	\$ 28,298.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Southern	\$ 28,313.00
Nextran Truck Center - Tampa	GMC TC5C042	Western	\$ 29,977.00
Nextran Truck Center - Tampa	GMC TC5C042	Northern	\$ 29,820.00
Nextran Truck Center - Tampa	GMC TC5C042	Central	\$ 29,820.00
Nextran Truck Center - Tampa	GMC TC5C042	Southern	\$ 29,820.00
Freightliner of Tampa, LLC	Freightliner M2	Western	\$ 37,849.00
Freightliner of Tampa, LLC	Freightliner M2	Northern	\$ 37,649.00
Freightliner of Tampa, LLC	Freightliner M2	Central	\$ 37,649.00
Freightliner of Tampa, LLC	Freightliner M2	Southern	\$ 37,774.00
Sun State International Trucks	International 4200 SBA	Western	\$ 34,120.00
Sun State International Trucks	International 4200 SBA	Northern	\$ 34,120.00
Sun State International Trucks	International 4200 SBA	Central	\$ 33,820.00
Sun State International Trucks	International 4200 SBA	Southern	\$ 34,120.00

17,500 lb. GVWR CAB & CHASSIS (4 x 4) (Specification #33):

Garber Ford Mercury, Inc.	Ford F-550	★ Western	\$ 29,118.00
Garber Ford Mercury, Inc.	Ford F-550	★ Northern	\$ 29,085.00
Don Reid Ford	Ford F-550	★ Central	\$ 29,080.00
Garber Ford Mercury, Inc.	Ford F-550	★ Southern	\$ 29,118.00
Alan Jay Chevrolet Cadillac, Inc.	Chevrolet Kodiak 4500	Western	\$ 33,977.00
Alan Jay Chevrolet Cadillac, Inc.	Chevrolet Kodiak 4500	Northern	\$ 33,857.00
Maroone Chevrolet, LLC	Chevrolet Kodiak 4500	Central	\$ 33,726.00
Maroone Chevrolet, LLC	Chevrolet Kodiak 4500	Southern	\$ 33,577.00

MINIMUM 12,000 GVWR lb. TILT CAB & CHASSIS (4 x 2) (Specification #31):
 (continued)

Name of Dealership	Type Vehicle	Zone	Base Unit Price
Classic Chevrolet	Chevrolet W3S042	★ Northern	\$ 24,850.00
Maroone Chevrolet, LLC	Chevrolet W3S042	★ Central	\$ 24,563.00
Maroone Chevrolet, LLC	Chevrolet W3S042	★ Southern	\$ 24,413.00
Nextran Truck Center - Tampa	GMC W3S042	Western	\$ 25,507.00
Nextran Truck Center - Tampa	GMC W3S042	Northern	\$ 25,337.00
Nextran Truck Center - Tampa	GMC W3S042	Central	\$ 25,337.00
Nextran Truck Center - Tampa	GMC W3S042	Southern	\$ 25,337.00
Deland Truck Center, Inc.	Isuzu NB-150	Western	\$ 25,263.11
Deland Truck Center, Inc.	Isuzu NB-150	Northern	\$ 24,903.11
Deland Truck Center, Inc.	Isuzu NB-150	Central	\$ 24,903.11
Deland Truck Center, Inc.	Isuzu NB-150	Southern	\$ 25,175.11
Sun State International Trucks	International CF500	Western	\$ 32,092.00
Sun State International Trucks	International CF500	Northern	\$ 32,092.00
Sun State International Trucks	International CF500	Central	\$ 31,892.00
Sun State International Trucks	International CF500	Southern	\$ 32,092.00

15,000 lb. GVWR CAB & CHASSIS (4 x 2) (Specification #32):

Garber Ford Mercury, Inc.	Ford F-450	★ Western	\$ 23,750.00
Garber Ford Mercury, Inc.	Ford F-450	★ Northern	\$ 23,710.00
Garber Ford Mercury, Inc.	Ford F-450	★ Central	\$ 23,710.00
Garber Ford Mercury, Inc.	Ford F-450	★ Southern	\$ 23,750.00
Alan Jay Chevrolet Cadillac, Inc.	Chevrolet Kodiak 4500	Western	\$ 27,712.00
Alan Jay Chevrolet Cadillac, Inc.	Chevrolet Kodiak 4500	Northern	\$ 27,592.00
Maroone Chevrolet, LLC	Chevrolet Kodiak 4500	Central	\$ 27,434.00
Maroone Chevrolet, LLC	Chevrolet Kodiak 4500	Southern	\$ 27,285.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Western	\$ 27,712.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Northern	\$ 27,592.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Central	\$ 27,577.00
Alan Jay Pontiac Buick GMC, Inc.	GMC Top Kick 4500	Southern	\$ 27,592.00

15,000 lb. GVWR CAB & CHASSIS (4 x 4) (Specification #32):

Garber Ford Mercury, Inc.	Ford F-450	★ Western	\$ 27,493.00
Garber Ford Mercury, Inc.	Ford F-450	★ Northern	\$ 27,440.00
Don Reid Ford	Ford F-450	★ Central	\$ 27,398.00
Garber Ford Mercury, Inc.	Ford F-450	★ Southern	\$ 27,493.00
Alan Jay Chevrolet Cadillac, Inc.	Chevrolet Kodiak 4500	Western	\$ 34,022.00
Alan Jay Chevrolet Cadillac, Inc.	Chevrolet Kodiak 4500	Northern	\$ 33,922.00
Maroone Chevrolet, LLC	Chevrolet Kodiak 4500	Central	\$ 33,726.00
Maroone Chevrolet, LLC	Chevrolet Kodiak 4500	Southern	\$ 33,577.00



www.sunstateintl.com



Sun State International Trucks, LLC

6020 Adamo Drive

Tampa, FL 33619

Phone: 813.621.1331

Fax: 813.628.0527

Fax from: Grady Hilton

To: Jason Gourrice

Company: Lee County

Fax #: 239-461-5871

Date: 09/15/2004

Pages (incl. cover): _____

Additional Notes:

Jason, Here are the 4 Single A/C Units you requested. Must have order by the 29th of September.

Thanks for the opportunity to help.

INTERNATIONAL

September 15, 2004

Prepared For:
 FLORIDA SHERIFFS ASSOCIATION
 LYNN MEEK
 2517 MAHAN DRIVE
 TALLAHASSEE, FL 32308
 (850)877-2165
 Reference ID: N/A

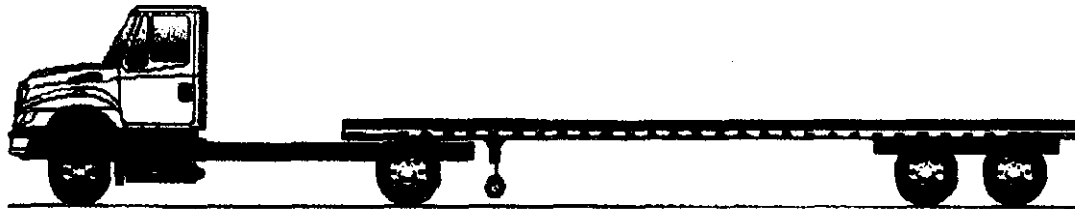
Presented By:
 Sun State International Trucks, Inc.
 Grady Hilton
 6020 Adamo Dr.
 Tampa, FL 33619
 (813)621-1331

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

THE PRICE OF THE 7600 SBA 6X4 ON THE SHERIFFS ASSN. QUOTE	\$59,734.12
BASE DIFFERENCE IN 7600 SBA 4X2	4,439.94
LEAVING A DIFFERENCE OF	\$55,294.18
STEEL SURCHARGE MANDATORY	800.00
CODE 14VAH SUSPENSION REAR SPRINGS & AUXILARY FOR SINGLE AXLE	207.00
CODE 01WHK WHEELBASE RANGE FOR 177" WHEELBASE	492.00
10GAH AIR SLIDE 5 TH WHEEL IN LIEU FIXED	1,185.00
13WAN TRANSMISSION OIL COOLER - MANDATORY	211.00
13WAP TRANSMISSION LUBE PUMP - MANDATORY	228.00
WET LINE KIT FOR FLORIDA DUMP	5,100.00
SHERIFFS ASSOCIATION FEE 1/2 OF 1%	317.58

GRAND TOTAL OF: \$63,834.76

THANK YOU FOR YOUR CONSIDERATION



Model Profile
 2004 7600 SBA 4x2 (8A647)

APPLICATION:	On-Off Highway Tractor - General
MISSION:	Requested GCWR: 80000. Calc. GVWR: 32000 Calc. Start / Grade Ability: 12.7% / 1.5% @ 55 MPH. Calc. Geared Speed: 73.8 MPH.
FUEL ECONOMY:	N/A
DIMENSION:	Wheelbase: 177, CA: 109.9, Axle to Frame: 35
ENGINE, DIESEL:	{Cummins ISM 360V} 50 State 335 HP @ 2100 RPM Governed Speed; 1450 lb-ft Torque @ 1200 RPM; 360 Peak HP (Max)
TRANSMISSION, MANUAL:	{Fuller FR-14210B} 10-Speed Manual, With Air Shift

INTERNATIONAL

September 15, 2004

CLUTCH: {Eaton Fuller EP1552} Easy-Pedal Plus, Two-Plate, Cast Angle Spring, Ceramic, 15.5" Diameter, Soft Clutch 7-Spring Damper, Mechanical Pull-Type Control, With Kwik-Adjust(Manual) Feature, With 3200 lb Plate Load, 1450 lb-ft Torque Capacity

AXLE, FRONT NON-DRIVING: {Dana Spicer I-120W} Wide Track, I-Beam Type, 12,000-lb Capacity

AXLE, REAR, SINGLE: {Dana Spicer S23-170} Single Reduction, 23,000-lb Capacity, With "R" Wheel Ends
Gear Ratio: 3.42

CAB: Conventional, Steel

TIRE, FRONT: (2) 11R22.5 G397 LHS (GOODYEAR) 503 rev/mile, load range G, 14 ply

TIRE, REAR: (4) 11R22.5 G184 RTD M+S (GOODYEAR) 499 rev/mile, load range G, 14 ply

SUSPENSION, RR, SPRING, SINGLE: Vari-Rate; 23,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring

INTERNATIONAL*

Electronic Parameters Summary
2004 7500 SBA 4x2 (8A647)

September 15, 2004

Engine Unit Code: 012CWX

	<u>Parameter</u>	<u>Value</u>	<u>UOM</u>
USER	DELTA FOR MIN ENG BRAKE	3	MPH
USER	IDLE SHUTDOWN OVERRIDE	DISABLE	N/A
USER	IDLE SHUTDOWN	DISABLE	N/A
USER	MAXIMUM CRUISE CONTROL SPEED	70	MPH
USER	MAX VEH SPD	73	MPH
	CRUISE CONTROL	ENABLE	N/A
	AUTO ENGINE BRAKE IN CRUISE	DISABLE	N/A
	GEAR DOWN PROTECTION	DISABLE	N/A
	PTO CONTROL	ENABLE	N/A
	ENABLE IDLE SHUTDOWN IN PTO	DISABLE	N/A
	LOW IDLE ADJUSTMENT	ENABLE	N/A
	ENGINE PROTECTION SYSTEM	DISABLE	N/A
	POWERSPEC ENABLE	DISABLE	N/A
	MAX PTO RPM	2100	RPM
	IDLE TIME BEFORE SHUTDOWN	15	MIN
	DELTA FOR MAX ENG BRAKE	6	MPH
	ENGINE COOLING FAN ON TIME	30	SEC
	NEW PASSWORD	000000	N/A
	PTO CONTROL - SET PTO RPM	850	RPM
	PTO CONTROL - RESUME PTO RPM	900	RPM
	REMOTE PTO ENGINE SPEED	2100	RPM
	GOVERNOR TYPE	AUTO-GOV	N/A
	LOW IDLE SPEED	700	RPM

These electronic parameters have been successfully finalized.

INTERNATIONAL*

Vehicle Specifications
2004 7600 SBA 4x2 (SA647)

September 15, 2004

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lb)	<u>Tot Wt</u> (lb)
SA64700	Base Chassis, Model 7600 SBA 4X2 with 177 Wheelbase, 109.9 CA, and 35 Axle to Frame.	7722/3551	11273
1570	TOW HOOK, FRONT (2) Frame Mounted.	0/0	0
1CBU	FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm); 480.0" (12192) Maximum OAL	67/50	117
1LLA	BUMPER, FRONT Steel, Swept Back <u>Includes</u> : PLEASE NOTE: Powder Coated Gray (Argent) Color	0/0	0
1WHK	WHEELBASE RANGE 148" (375cm) Through and Including 193" (490cm)	0/0	0
2AES	AXLE, FRONT NON-DRIVING (Dana Spicer I-120W) Wide Track, I-Beam Type, 12,000-lb Capacity	0/0	0
3ADC	SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf, 12,000-lb Capacity; With Shock Absorbers <u>Includes</u> : SPRING PINS Rubber Bushings, Maintenance-Free	0/0	0
4092	BRAKE SYSTEM, AIR Dual System for Tractor Applications <u>Includes</u> : AIR COMPRESSOR AIR SUPPLY LINE International Engines Naturally-Aspirated : AIR COMPRESSOR AIR SUPPLY LINE Cummins, Caterpillar Engines Turbo-Charged : BRAKE CHAMBERS, SPRING (2) Rear Parking : BRAKE LINES Color Coded Nylon : GLAD HANDS (2) One for Service and One for Emergency; Trailer Hoses from Cab : HOSE TENDER To Secure the Trailer Hoses When Not in Use; Back of Cab Mounted : SLACK ADJUSTERS, FRONT Automatic : SLACK ADJUSTERS, REAR Automatic : SWITCH, AUXILIARY Interrupter for Cab and Trailer Clearance/Marker Lights Instrument Panel Mounted (Blinks Lights with Headlight Switch in "OFF" or "ON" Position) : TRAILER CONNECTIONS 12' Coiled Trailer Electrical Supply Cable (with 7-Way Connector) and 12' Coiled Trailer Brake Hoses (Nylon) : DRAIN VALVE Twist-Type : HAND CONTROL VALVE, AIR Mounted on Steering Column : TRACTOR PROTECTION VALVE : GAUGE, AIR PRESSURE Located in Instrument Cluster Air 1 and Air 2 Gauges; : TURN SIGNAL SWITCH Manual Cancelling	0/0	0
4732	DRAIN VALVE (Berg) Manual; With Pull Chain, for Air Tank	0/0	0
4AZA	AIR BRAKE ABS (Bendix AntiLock Brake System) Full Vehicle Wheel Control System (4-Channel)	0/0	0
4EBS	AIR DRYER (Bendix AD-9) With Heater	0/0	0
4JBG	BRAKES, FRONT, AIR CAM S-Cam; 15.0" x 4.0"; Includes 20 Sq. In. MGM Long Stroke Brake Chambers	0/0	0
4LAA	SLACK ADJUSTERS, FRONT (Haldex) Automatic	0/0	0

INTERNATIONAL

Vehicle Specifications
2004 7600 SBA 4x2 (8A647)

September 15, 2004

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lb)	<u>Tot Wt</u> (lb)
4LGA	SLACK ADJUSTERS, REAR (Haldex) Automatic	0/0	0
4NCE	BRAKES, REAR, AIR CAM 16.5" x 7.0"; Includes MGM TR3030 Long Stroke Brake Chamber and Heavy Duty Spring Actuated Parking Brake	0/0	0
4SPA	AIR COMPRESSOR (Cummins) 18.7 CFM	0/0	0
5708	STEERING COLUMN Tiling	10/0	10
5CAL	STEERING WHEEL 2-Spoke, 18" Diam., Black	0/0	0
5PSA	STEERING GEAR (Sheppard M-100) Power	0/0	0
7AMM	EXHAUST SYSTEM Single, Vertical 10" Dia. Muffler and Tail Pipe, Aluminized Steel; With Transverse Stabilizer Brace, Frame Mounted Right Side	-45/-15	-60
8000	ELECTRICAL SYSTEM 12-Volt, Standard Equipment	0/0	0
	<u>Includes</u>		
	: BATTERY BOX Steel with Fiberglass Cover; Mounted Right Side, Back of Cab		
	: TURN SIGNAL SWITCH Self-Cancelling, Headlight Dimmer (with Flash-To-Pass Feature)		
	: HEADLIGHTS (2) Sealed Beam Halogen, 5" X 7" Rectangular, with Chrome Plated Bezels		
	: HORN, ELECTRIC Single		
	: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light		
	: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector		
	: STARTER SWITCH Electric Key Operated		
	: TURN SIGNALS, FRONT Flush Mounted Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers;		
	: DATA LINK CONNECTOR In Cab For Vehicle Programming and Diagnostics		
	: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted		
	: WINDSHIELD WIPER SWITCH 2-Speed Integral with Turn Signal Switch with Wash and Intermittent Feature,		
	: WIRING, CHASSIS Color Coded and Continuously Numbered		
8GDW	ALTERNATOR (Delco-Remy America Inc. 22-SI) 12-Volt 100 Amp. Capacity; With Pad Mounting	-5/0	-5
8MKL	BATTERY SYSTEM (3) (International) Maintenance-Free 12-Volt 1950CCA Total	0/0	0
8THB	BACK-UP ALARM Electric, 102 dBA	2/1	3
8WCL	HORN, AIR (Grover) Black, Single Trumpet, Air Solenoid Operated, Mounted Behind Bumper on Right Rail	0/0	0
8WWM	STARTING MOTOR (Leece-Neville MS2) 12-Volt; less Thermal Over-Crank Protection	0/0	0
8XAH	CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III With Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses	0/0	0
9579	FENDER EXTENSIONS Injection Molded TPO	0/0	0
9HAD	GRILLE Chrome	0/0	0
9WAY	FRONT END Tiling, Fiberglass, With Three Piece Construction	0/0	0
10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100	0/0	0

INTERNATIONAL*

Vehicle Specifications
2004 7600 SBA 4x2 (SA647)

September 15, 2004

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lb)	<u>Tot Wt</u> (lb)
	<u>Includes</u> : PAINT SCHEMATIC ID LETTERS "GS"		
10761	PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	0/0	0
10GAH	FIFTH WHEEL, AIR SLIDE (FONTAINE SL7AWB775024) 24" Air Slide, Cast Top Plate; 7.75" Above Top of Frame, Left Hand Roadside Release	34/517	551
10WPR	MUD FLAP HOLDER Spring Loaded, Painted Black; With Red and White Reflective Tape; Less Flaps	0/34	34
11MDX	CLUTCH (Eaton Fuller EP1552) Easy-Pedal Plus, Two-Plate, Cast Angle Spring; Ceramic, 15.5" Diameter, Soft Clutch 7-Spring Damper, Mechanical Pull-Type Control, With Kwik-Adjust(Manual) Feature, With 3200 lb Plate Load, 1450 lb-ft Torque Capacity	0/0	0
	<u>Includes</u> : CLUTCH RELEASE BEARING Greasable		
12CWX	ENGINE, DIESEL (Cummins ISM 350V) 50 State 335 HP @ 2100 RPM Governed Speed; 1450 lb-ft Torque @ 1200 RPM; 350 Peak HP (Max)	0/0	0
	<u>Includes</u> : GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted : AIR CLEANER with Vacuator, Remote Mounted : CRUISE CONTROL Electronic : ENGINE SHUTDOWN Electric, Key Operated : GOVERNOR Electronic : THROTTLE, HAND CONTROL Electronic, Instrument Panel Mounted : ENGINE OIL DRAIN PLUG Magnetic : OIL FILTER, ENGINE Spin-On Type : TIMER Idle Shutdown : WATER FILTER Engine Mounted : FUEL FILTER Engine Mounted		
12THJ	FAN DRIVE (Horton Drivemaster) Automatic On/Off Type Control, With Normally Closed Temperature Control	0/0	0
	<u>Includes</u> : FAN Nylon		
12UVP	RADIATOR Cross Flow, Series System; 1150 SqIn Aluminum Radiator Core and 1030 SqIn Charge Air Cooler	0/0	0
	<u>Includes</u> : ANTI-FREEZE Shell Rotella Extended Life Coolant -40F (-40C) : DEAERATION SYSTEM with Surge Tank : RADIATOR HOSES Premium, Rubber		
12UXT	FEDERAL EMISSIONS for 2002; for Cummins ISM Engines	0/0	0
12VBC	AIR CLEANER Single Element	0/0	0
13GHJ	TRANSMISSION, MANUAL (Fuller FR-14210B) 10-Speed Manual, With Air Shift	3/1	4
	<u>Includes</u> : CLUTCH BRAKE Torque Limiting : FILL PLUG, MAGNETIC		

INTERNATIONAL

Vehicle Specifications
2004 7600 SBA 4x2 (SA647)

September 15, 2004

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lb)	<u>Tot Wt</u> (lb)
13WAN	OIL COOLER,MANUAL TRANSMISSION Air to Oil Type, for International, Fuller, Meritor or Spicer Transmission (REQUIRES TRANSMISSION LUBE PUMP)	14/6	20
13WAP	TRANSMISSION LUBE PUMP for International, Fuller, Meritor(Rockwell) or Spicer Transmissions; USE ONLY WHEN PUMP IS NOT INCLUDED STANDARD IN TRANSMISSION	8/2	10
14AHB	AXLE, REAR, SINGLE (Dana Spicer S23-170) Single Reduction, 23,000-lb Capacity, With "R" Wheel Ends Gear Ratio: 3.42 <u>Includes</u> : REAR AXLE DRAIN PLUG (1) Magnetic	0/0	0
14VAH	SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 23,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring	0/0	0
15DMR	FUEL TANK (2) Top Draw; D Style, Steel, 70 U.S. Gal., 265L, Total Capacity 140 U.S. Gal., 53DL; 19" Tank Depth, Mounted Under Cab Left and Right Side <u>Includes</u> : FUEL LINES Nylon Tubing With O-Ring Snap-On Quick-Connect Fittings at Both Ends	130/56	186
16030	CAB Conventional, Steel <u>Includes</u> : CLEARANCE/MARKER LIGHTS (5) Flush Mounted : ARM REST (2) Molded Plastic, Smoke Gray; One Each Door : FLOOR COVERING Rubber, Black : COAT HOOK Located on Rear Wall, Centered Above Rear Window : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side : GRAB HANDLE, CAB INTERIOR (2) "B" Pillar Mounted, One Each Side : STEP (2) Two Steps Per Door : GLASS, ALL WINDOWS Tinted	0/0	0
16HBA	GAUGE CLUSTER English With English Electronic Speedometer <u>Includes</u> : ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout : WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible) : GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid	0/0	0
16HGJ	GAUGE, OIL TEMP, MANUAL TRAN	1/0	1
16JNT	SEAT, DRIVER (National 2000) Air Suspension, High Back With Integral Headrest, Vinyl, Isolated, With 2 Position Front Cushion Adjustment, -3 to +14 Degree Seat Back Adjustment, Single Chamber Air Lumbar Support	0/0	0
16PJH	SEAT, PASSENGER (Gra-Mag) Non Suspension, High Back With Integral Headrest, Vinyl, With Fixed Back <u>Includes</u> : SEAT BELT 3-Point, Lap and Shoulder Belt Type	28/12	41

INTERNATIONAL*

Vehicle Specifications
2004 7600 SBA 4x2 (SA647)

September 15, 2004

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lb)	<u>Tot Wt</u> (lb)
16SDJ	MIRRORS (2) (Lang Mekra) Rectangular, 7.44" x 14.84", Brackets Breakaway Type, With 102" Wide Spacing, With 7.44" sq. Convex Both Sides	2/0	2
16WJS	INSTRUMENT PANEL Center Section, Flat Panel	0/0	0
16WKB	AIR CONDITIONER (International Blend-Air) With Integral Heater & Defroster <u>Includes</u> : REFRIGERANT Hydrofluorocarbon HFC-134A : FRESH AIR FILTER : HEATER HOSES Premium	60/0	60
16WKY	FRESH AIR FILTER for HVAC	4/0	4
16WLE	STORAGE POCKET, DOOR Molded Plastic, Smoke Gray, Full Width; Mounted on Passenger Door	1/0	1
16WRX	CAB INTERIOR TRIM Deluxe <u>Includes</u> : CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets and Retainer Nets and CB Radio Pocket; Smoke Gray with Black Netting Over Storage Pockets : "A" PILLAR COVER Molded Plastic, Smoke Gray : HEADLINER Printed Cloth : INSTRUMENT PANEL TRIM Molded Plastic, Drawbridge Gray with Black Center Section, Hidden Cup Holder and Ash Tray (Pull-Out) : DOME LIGHT, CAB Rectangular, Center Mounted, Integral to Console Door Activated, Timed Theater Dimming, : SUN VISOR (2) Padded Vinyl Integral to Console with Driver Side Toll Ticket Strap, : STORAGE POCKET, DOOR (1) Molded Plastic, Smoke Gray, Full-Length; Driver Door : CAB INTERIOR TRIM PANELS Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: the Back Panel is Completely Void of Covering with a Two-Man Passenger Seat the Back Panel is Only Parti : DOOR TRIM PANELS (2) Molded Plastic; Driver and Passenger Doors	0/0	0
16W6K	CAB REAR SUSPENSION Air Bag Type	0/0	0
27DMA	WHEELS, FRONT DISC; 22.5" Painted Steel, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Steel Hubs. <u>Includes</u> : WHEEL SEALS, FRONT Oil Lubricated, Includes Wheel Bearings : PAINT IDENTITY, FRONT WHEELS White	0/0	0
28DMA	WHEELS, REAR DUAL DISC; 22.5" Painted Steel, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Steel Hubs <u>Includes</u> : WHEEL SEALS, REAR Oil Lubricated, Includes Wheel Bearings : PAINT IDENTITY, REAR WHEELS White	0/0	0
7372130116	(4) TIRE, REAR 11R22.5 G164 RTD M+S (GOODYEAR) 499 rev/mile, load range G, 14 ply	0/16	16
7372130134	(2) TIRE, FRONT 11R22.5 G397 LHS (GOODYEAR) 503 rev/mile, load range G, 14 ply	0/0	0
810000	FIFTH WHEEL LOCATION On Rear Axle Centerline	0/0	0

INTERNATIONAL

Vehicle Specifications
2004 7600 SBA 4x2 (SA647)

September 15, 2004

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lb)	<u>Tot Wt</u> (lb)
	Cab Schematic 100GS Location 1: 9219, Winter White Chassis Schematic N/A		
	Total Component Weight:	8037/4231	12268
	SHERIFFS ASSN. FEE 1/2 OD 1% ON TOTAL UNIT	0/0	0
	Total Goods Purchased:	0/0	0
	Total Body Allied:	0/0	0

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. International Truck and Engine Corp. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

INTERNATIONAL*

Financial Summary
2004 7600 SBA 4x2 (SA647)

September 15, 2004

(USA DOLLAR)

<u>Description</u>	<u>Price</u>
Factory List Prices:	
Product Items	\$83,053.00
Service Items	\$0.00
Total Factory List Price Including Options:	\$83,053.00
Total Goods Purchased:	\$317.58
Freight Charge \$1,280.00	\$2,080.00
Steel S/C 800.00	
Total Freight:	\$2,080.00
Total Factory List Price Including Freight:	\$85,450.58
Less Customer Allowance:	(\$26,730.32)
Total Vehicle Price:	\$58,720.26
Total Body/Allied Equipment:	\$5,100.00
Total Sale Price:	\$63,820.26
Total Per Vehicle Sales Price:	\$63,820.26
Total Net Sales Excluding Taxes:	\$63,820.26
6X4 TIRE & BATTERY DISPOSAL 10 TIRES 3 BATTERIES	\$14.50
Total Taxes:	\$14.50
Net Sales Price:	\$63,834.76

Approved by Seller:

Accepted by Purchaser:

Corporate + Government Sales 09/15/2004
Official Title and Date

Authorized Signature

Firm or Business Name

Authorized Signature and Date

This proposal is not binding upon the seller without Seller's Authorized Signature.

Official Title and Date

Sep. 15. 2004 4:01PM

SUNSTATE INTERNATIONAL TRUCKS

No. 1462 P. 1



www.sunstateintl.com



Sun State International Trucks, LLC
6020 Adamo Drive
Tampa, FL 33619
Phone: 813.621.1331
Fax: 813.628.0527

Fax from: Grady Hilton

To: Jason Fournier

Company: Lee County

Fax #: 239-461-5871

Date: 09/15/2004

Pages (incl. cover): 14

Additional Notes:

Jason, here is the folder you requested
Must have order by the 29th of September
Thanks Grady

Sep. 15. 2004 4:01PM

SUNSTATE INTERNATIONAL TRUCKS

No. 1462 P. 2

INTERNATIONAL

September 15, 2004

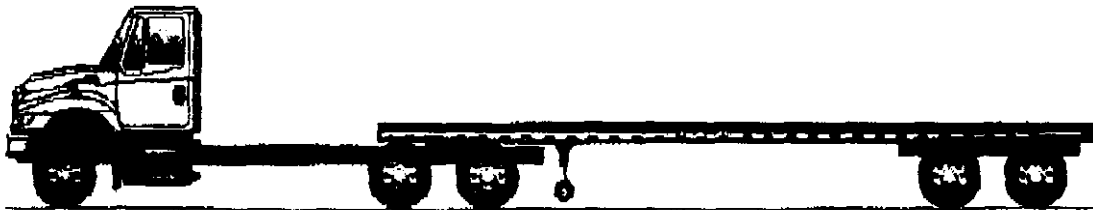
Prepared For:
 FLORIDA SHERIFFS ASSOCIATION
 LYNN MEEK
 2517 MAHAN DRIVE
 TALLAHASSEE, FL 32308
 (850)877-2185
 Reference ID: N/A

Presented By:
 Sun State International Trucks, Inc.
 Grady Hilton
 6020 Adamo Dr.
 Tampa, FL 33819
 (813)621-1331

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

THE PRICE OF THE 7800 SBA 6X4 ON THE SHERIFFS ASSN. QUOTE \$59,734.12

STEEL S/C	800.00
AIR SLIDE 5 TH WHEEL IN LIEU OF FIXED	1,185.00
WET LINE KIT, DUMP/WALKING FLOOR, LOW BOY	13,900.00
WHEELBASE INCREASE	621.00
GRAND TOTAL OF:	\$76,240.12



Model Profile
 2004 7800 SBA 6x4 (SF647)

APPLICATION:	On-Off Highway Tractor - General
MISSION:	Requested GCWR: 80000. Calc. GVWR: 52000 Calc. Start / Grade Ability: 14.5% / 1.43% @ 55 MPH. Calc. Geared Speed: 68.2 MPH.
FUEL ECONOMY:	N/A
DIMENSION:	Wheelbase: 201, CA: 133.9, Axle to Frame: 55
ENGINE, DIESEL:	{Cummins ISM 350V} 50 State 335 HP @ 2100 RPM Governed Speed; 1450 lb-ft Torque @ 1200 RPM; 350 Peak HP (Max)
TRANSMISSION, MANUAL:	{Fuller FR-14210B} 10-Speed Manual, With Air Shift
CLUTCH:	{Eaton Fuller EP1552} Easy-Pedal Plus, Two-Plate, Cast Angle Spring; Ceramic, 16 .5" Diameter, Soft Clutch 7-Spring Damper, Mechanical Pull-Type Control, With Kwik-Adjust(Manual) Feature, With 3200 lb Plate Load, 1450 lb-ft Torque Capacity
AXLE, FRONT NON-DRIVING:	{Dana Spicer I-120W} Wide Track, I-Beam Type, 12,000-lb Capacity
AXLE, REAR, TANDEM:	{Dana Spicer DS405/RS405} Single Reduction 40,000-lb Capacity; With 200 Wheel Ends Gear Ratio: 3.70
CAB:	Conventional, Steel
TIRE, FRONT:	(2) 11R22.5 G397 LMS (GOODYEAR) 503 rev/mile, load range G, 14 ply
TIRE, REAR:	(8) 11R22.5 G164 RTD M+S (GOODYEAR) 499 rev/mile, load range G, 14 ply

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Sep. 15. 2004 4:01PM

SUNSTATE INTERNATIONAL TRUCKS

No. 1462 P. 3

INTERNATIONAL'

September 15, 2004

SUSPENSION, REAR, TANDEM:

(Hendrickson RT-403) Walking Beam Type 52" Axle Spacing; 40,000-lb Capacity With Rubber Center Bushings

Sep 15. 2004 4:02PM

SUNSTATE INTERNATIONAL TRUCKS

No. 1462 P. 4

INTERNATIONAL*

Electronic Parameters Summary
2004 7800 8BA 6x4 (8F647)

September 15, 2004

Engine Unit Code: 012CWX

	<u>Parameter</u>	<u>Value</u>	<u>UOM</u>
USER	DELTA FOR MIN ENG BRAKE	3	MPH
USER	IDLE SHUTDOWN OVERRIDE	DISABLE	N/A
USER	IDLE SHUTDOWN	DISABLE	N/A
	CRUISE CONTROL	ENABLE	N/A
	AUTO ENGINE BRAKE IN CRUISE	DISABLE	N/A
	GEAR DOWN PROTECTION	DISABLE	N/A
	PTO CONTROL	ENABLE	N/A
	ENABLE IDLE SHUTDOWN IN PTO	DISABLE	N/A
	LOW IDLE ADJUSTMENT	ENABLE	N/A
	ENGINE PROTECTION SYSTEM	DISABLE	N/A
	POWERSPEC ENABLE	DISABLE	N/A
	MAX PTO RPM	2100	RPM
	IDLE TIME BEFORE SHUTDOWN	15	MIN
	DELTA FOR MAX ENG BRAKE	6	MPH
USER	MAXIMUM CRUISE CONTROL SPEED	65	MPH
USER	MAX VEH SPD	68	MPH
	ENGINE COOLING FAN ON TIME	30	SEC
	NEW PASSWORD	00000	N/A
	PTO CONTROL - SET PTO RPM	850	RPM
	PTO CONTROL - RESUME PTO RPM	900	RPM
	REMOTE PTO ENGINE SPEED	2100	RPM
	GOVERNOR TYPE	AUTO-GOV	N/A
	LOW IDLE SPEED	700	RPM

These electronic parameters have been successfully finalized.

Sep. 15, 2004 4:02PM

SUNSTATE INTERNATIONAL TRUCKS

No. 1462 P. 5

INTERNATIONAL*

Vehicle Specifications
2004 7800 SBA 6x4 (SF647)

September 16, 2004

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lb)	<u>Tot Wt</u> (lb)
SF64700	Base Chassis, Model 7800 SBA 6X4 with 201 Wheelbase, 133.9 CA, and 55 Axle to Frame.	7783/6238	14021
1570	TOW HOOK, FRONT (2) Frame Mounted.	0/0	0
1CBU	FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.8mm x 8.0mm); 480.0" (12162) Maximum OAL	121/79	200
1LLA	BUMPER, FRONT Steel, Swept Back <u>Includes</u> : PLEASE NOTE: Powder Coated Gray (Argent) Color	0/0	0
1WHP	WHEELBASE RANGE 183" (465cm) Through and Including 248" (630cm)	0/0	0
2AES	AXLE, FRONT NON-DRIVING (Dana Spicer I-120W) Wide Track, I-Beam Type, 12,000-lb Capacity	0/0	0
3ADC	SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf, 12,000-lb Capacity; With Shock Absorbers <u>Includes</u> : SPRING PINS Rubber Bushings, Maintenance-Free	0/0	0
4092	BRAKE SYSTEM, AIR Dual System for Tractor Applications <u>Includes</u> : AIR COMPRESSOR AIR SUPPLY LINE International Engines Naturally-Aspirated : AIR COMPRESSOR AIR SUPPLY LINE Cummins, Caterpillar Engines Turbo-Charged : BRAKE CHAMBERS, SPRING (2) Rear Parking : BRAKE LINES Color Coded Nylon : GLAD HANDS (2) One for Service and One for Emergency; Trailer Hoses from Cab : HOSE TENDER To Secure the Trailer Hoses When Not in Use; Back of Cab Mounted : SLACK ADJUSTERS, FRONT Automatic : SLACK ADJUSTERS, REAR Automatic : SWITCH, AUXILIARY Interrupter for Cab and Trailer Clearance/Marker Lights Instrument Panel Mounted (Blinks Lights with Headlight Switch in "OFF" or "ON" Position) : TRAILER CONNECTIONS 12' Coiled Trailer Electrical Supply Cable (with 7-Way Connector) and 12' Coiled Trailer Brake Hoses (Nylon) : DRAIN VALVE Twist-Type : HAND CONTROL VALVE, AIR Mounted on Steering Column : TRACTOR PROTECTION VALVE : GAUGE, AIR PRESSURE Located In Instrument Cluster Air 1 and Air 2 Gauges; : TURN SIGNAL SWITCH Manual Canceling	0/0	0
4732	DRAIN VALVE (Berg) Manual; With Pull Chain, for Air Tank	0/0	0
4AZA	AIR BRAKE ABS (Bendix AntiLock Brake System) Full Vehicle Wheel Control System (4-Channel)	0/0	0
4EBS	AIR DRYER (Bendix AD-9) With Heater	0/0	0
4JBL	BRAKES, FRONT, AIR CAM S-Cam; 18.5" x 5.0"; Includes 20 Sq. In. MGM Long Stroke Brake Chambers <u>Includes</u> : DUST SHIELDS, FRONT BRAKE	0/0	0

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SUNSTATE INTERNATIONAL TRUCKS

No. 1462 P. 6

INTERNATIONAL

Vehicle Specifications
2004 7600 SBA 6x4 (SF647)

September 15, 2004

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lb)	<u>Tot Wt</u> (lb)
4LAA	SLACK ADJUSTERS, FRONT {Haldex} Automatic	0/0	0
4LGA	SLACK ADJUSTERS, REAR {Haldex} Automatic	0/0	0
4NCE	BRAKES, REAR, AIR CAM 16.5" x 7.0"; Includes MGM TR3030 Long Stroke Brake Chamber and Heavy Duty Spring Actuated Parking Brake	0/0	0
	<u>Includes</u> : BRAKE CHAMBERS, SPRING Inverted with ALL "Walking Beam" type Suspensions		
4SPA	AIR COMPRESSOR {Cummins} 18.7 CFM	0/0	0
5708	STEERING COLUMN Tiltng	10/0	10
5CAL	STEERING WHEEL 2-Spoke, 18" Diam., Black	0/0	0
5PSA	STEERING GEAR {Sheppard M-100} Power	0/0	0
7AMM	EXHAUST SYSTEM Single, Vertical 10" Dia. Muffler and Tail Pipe, Aluminized Steel, With Transverse Stabilizer Brace, Frame Mounted Right Side	-45/-15	-60
8000	ELECTRICAL SYSTEM 12-Volt. Standard Equipment	0/0	0
	<u>Includes</u> : BATTERY BOX Steel with Fiberglass Cover, Mounted Right Side, Back of Cab : TURN SIGNAL SWITCH Self-Cancelling, Headlight Dimmer (with Flash-To-Pass Feature) : HEADLIGHTS (2) Sealed Beam Halogen, 5" X 7" Rectangular, with Chrome Plated Bezels : HORN, ELECTRIC Single : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light : STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector : STARTER SWITCH Electric Key Operated : TURN SIGNALS, FRONT Flush Mounted Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; : DATA LINK CONNECTOR In Cab For Vehicle Programming and Diagnostics : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted : WINDSHIELD WIPER SWITCH 2-Speed Integral with Turn Signal Switch with Wash and Intermittent Feature, : WIRING, CHASSIS Color Coded and Continuously Numbered		
8GDW	ALTERNATOR {Delco-Remy America Inc. 22-SI} 12-Volt 100 Amp. Capacity, With Pad Mounting	0/0	0
8MKL	BATTERY SYSTEM (3) {International} Maintenance-Free 12-Volt 1850CCA Total	0/0	0
8THB	BACK-UP ALARM Electric, 102 dBA	2/1	3
8WCL	HORN, AIR {Grover} Black, Single Trumpet, Air Solenoid Operated, Mounted Behind Bumper on Right Rail	0/0	0
8VWM	STARTING MOTOR {Leece-Neville MS2} 12-Volt; less Thermal Over-Crank Protection	0/0	0
8XAH	CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III With Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses	0/0	0
9579	FENDER EXTENSIONS Injection Molded TPO	0/0	0

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SUNSTATE INTERNATIONAL TRUCKS

No. 1462 P. 7

INTERNATIONAL*

Vehicle Specifications
2004 7600 9BA 6x4 (SF647)

September 15, 2004

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lb)	<u>Tot Wt</u> (lb)
9HAD	GRILLE Chrome	0/0	0
9WAY	FRONT END Tinting, Fiberglass, With Three Piece Construction	0/0	0
10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100	0/0	0
	<u>Includes</u> : PAINT SCHEMATIC ID LETTERS "GS"		
10761	PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	0/0	0
10GAH	FIFTH WHEEL AIR SLIDE (FONTAINE SL7AWB775024) 24" Air Slide, Cast Top Plate; 7.75" Above Top of Frame, Left Hand Roadside Release	33/518	551
10WPR	MUD FLAP HOLDER Spring Loaded, Painted Black; With Red and White Reflective Tape; Less Flaps	0/34	34
11MDX	CLUTCH (Eaton Fuller EP1662) Easy-Pedal Plus, Two-Plate, Cast Angle Spring; Ceramic, 15.5" Diameter, Soft Clutch 7-Spring Damper, Mechanical Pull-Type Control, With Kwik-Adjust(Manual) Feature, With 3200 lb Plate Load, 1450 lb-ft Torque Capacity	0/0	0
	<u>Includes</u> : CLUTCH RELEASE BEARING Greasable		
12CWX	ENGINE, DIESEL (Cummins ISM 350V) 50 State 335 HP @ 2100 RPM Governed Speed; 1450 lb-ft Torque @ 1200 RPM; 350 Peak HP (Max)	0/0	0
	<u>Includes</u> : GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted : AIR CLEANER with Vacuator, Remote Mounted : CRUISE CONTROL Electronic : ENGINE SHUTDOWN Electric, Key Operated : GOVERNOR Electronic : THROTTLE, HAND CONTROL Electronic, Instrument Panel Mounted : ENGINE OIL DRAIN PLUG Magnetic : OIL FILTER, ENGINE Spin-On Type : TIMER Idle Shutdown : WATER FILTER Engine Mounted : FUEL FILTER Engine Mounted		
12THJ	FAN DRIVE (Horton Drivemaster) Automatic On/Off Type Control, With Normally Closed Temperature Control	0/0	0
	<u>Includes</u> : FAN Nylon		
12LVP	RADIATOR Cross Flow, Series System; 1150 SqIn Aluminum Radiator Core and 1030 SqIn Charge Air Cooler	0/0	0
	<u>Includes</u> : ANTI-FREEZE Shell Rotella Extended Life Coolant -40F (-40C) : DEAERATION SYSTEM with Surge Tank : RADIATOR HOSES Premium, Rubber		
12LXT	FEDERAL EMISSIONS for 2002; for Cummins ISM Engines	0/0	0
12VBC	AIR CLEANER Single Element	0/0	0

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SUNSTATE INTERNATIONAL TRUCKS

No. 1462 P. 8

INTERNATIONAL*

Vehicle Specifications
2004 7600 9BA 6x4 (9F647)

September 15, 2004

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lb)	<u>Tot Wt</u> (lb)
13GHJ	TRANSMISSION, MANUAL (Fuller FR-14210B) 10-Speed Manual, With Air Shift <u>Includes</u> : CLUTCH BRAKE Torque Limiting : FILL PLUG, MAGNETIC	3/1	4
14GEP	AXLE, REAR, TANDEM (Dana Spicer DS405/RS405) Single Reduction 40,000-lb Capacity, With 200 Wheel Ends Gear Ratio: 3.70 <u>Includes</u> : REAR AXLE DRAIN PLUG (2) Magnetic : POWER DIVIDER LOCK Electric over Air Operated, Cab Control with Indicator Light	0/0	0
14UHC	SUSPENSION, REAR, TANDEM (Hendrickson RT-403) Walking Beam Type 52" Axle Spacing, 40,000-lb Capacity With Rubber Center Bushings	0/405	405
14WAK	SUSPENSION/REAR-AXLE IDENTITY for Dana Spicer Eaton Style Tandem Rear Axles With Bar-Pin Beam Attachment Type Suspensions	0/0	0
15DMR	FUEL TANK (2) Top Draw, D Style, Steel, 70 U.S. Gal., 265L, Total Capacity 140 U.S. Gal., 530L; 18" Tank Depth, Mounted Under Cab Left and Right Side <u>Includes</u> : FUEL LINES Nylon Tubing With O-Ring Snap-On Quick-Connect Fittings at Both Ends	133/53	186
16030	CAB Conventional, Steel <u>Includes</u> : CLEARANCE/MARKER LIGHTS (5) Flush Mounted : ARM REST (2) Molded Plastic, Smoke Gray: One Each Door : FLOOR COVERING Rubber, Black : COAT HOOK Located on Rear Wall, Centered Above Rear Window : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side : GRAB HANDLE, CAB INTERIOR (2) "B" Pillar Mounted, One Each Side : STEP (2) Two Steps Per Door : GLASS, ALL WINDOWS Tinted	0/0	0
16HBA	GAUGE CLUSTER English With English Electronic Speedometer <u>Includes</u> : ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout : WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp. and Low Battery Voltage (Visual and Audible) : GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid	0/0	0
16HGJ	GAUGE, OIL TEMP, MANUAL TRAN	1/0	1
16JNT	SEAT, DRIVER (National 2000) Air Suspension, High Back With Integral Headrest, Vinyl, Isolated, With 2 Position Front Cushion Adjustment, -3 to +14 Degree Seat Back Adjustment, Single Chamber Air Lumbar Support	0/0	0
16PJH	SEAT, PASSENGER (Gra-Mag) Non Suspension, High Back With Integral Headrest, Vinyl, With Fixed Back <u>Includes</u>	28/12	41

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SUNSTATE INTERNATIONAL TRUCKS

No. 1462 P. 9

INTERNATIONAL

Vehicle Specifications
2004 7600 SBA 6x4 (SF647)

September 15, 2004

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lb)	<u>Tot Wt</u> (lb)
	: SEAT BELT 3-Point, Lap and Shoulder Belt Type		
18SDJ	MIRRORS (2) {Lang Mekra} Rectangular, 7.44" x 14.84", Brackets Breakaway Type, With 102" Wide Spacing, With 7.44" sq. Convex Both Sides	2/0	2
18WJS	INSTRUMENT PANEL Center Section, Flat Panel	0/0	0
16WKB	AIR CONDITIONER (International Blend-Air) With Integral Heater & Defroster	60/0	60
	<u>Includes</u> : REFRIGERANT Hydrofluorocarbon HFC-134A : FRESH AIR FILTER : HEATER HOSES Premium		
16WKY	FRESH AIR FILTER for HVAC	4/0	4
16WLE	STORAGE POCKET, DOOR Molded Plastic, Smoke Gray, Full Width; Mounted on Passenger Door	1/0	1
16WRX	CAB INTERIOR TRIM Deluxe	0/0	0
	<u>Includes</u> : CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets and Retainer Nets and CB Radio Pocket; Smoke Gray with Black Netting Over Storage Pockets : "A" PILLAR COVER Molded Plastic, Smoke Gray : HEADLINER Printed Cloth : INSTRUMENT PANEL TRIM Molded Plastic, Drawbridge Gray with Black Center Section, Hidden Cup Holder and Ash Tray (Pull-Out) : DOME LIGHT, CAB Rectangular, Center Mounted, Integral to Console Door Activated, Timed Theater Dimming, : SUN VISOR (2) Padded Vinyl Integral to Console with Driver Side Toll Ticket Strap, : STORAGE POCKET, DOOR (1) Molded Plastic, Smoke Gray, Full-Length; Driver Door : CAB INTERIOR TRIM PANELS Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: the Back Panel is Completely Void of Covering with a Two-Man Passenger Seat the Back Panel is Only Parti : DOOR TRIM PANELS (2) Molded Plastic; Driver and Passenger Doors		
16WSK	CAB REAR SUSPENSION Air Bag Type	0/0	0
27DMA	WHEELS, FRONT DISC; 22.5" Painted Steel, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Steel Hubs.	0/0	0
	<u>Includes</u> : WHEEL SEALS, FRONT Oil Lubricated, Includes Wheel Bearings : PAINT IDENTITY, FRONT WHEELS White		
28DMA	WHEELS, REAR DUAL DISC; 22.5" Painted Steel, 10-Stud (285.75MM BC) Hub Piloted, Flanged Nut, Metric Mount, 8.25 DC Rims; With Steel Hubs	0/0	0
	<u>Includes</u> : WHEEL SEALS, REAR Oil Lubricated, Includes Wheel Bearings : PAINT IDENTITY, REAR WHEELS White		
7372130116	(8) TIRE, REAR 11R22.5 G164 RTD M+S (GOODYEAR) 499 rev/mile, load range G, 14 ply	0/32	32
7372130134	(2) TIRE, FRONT 11R22.5 G307 LHS (GOODYEAR) 503 rev/mile, load range G, 14 ply	0/0	0

Sep. 15. 2004 4:03PM

SUNSTATE INTERNATIONAL TRUCKS

No. 1462 P. 10

INTERNATIONAL

Vehicle Specifications
2004 7600 SBA 6x4 (SF647)

September 15, 2004

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lb)	<u>Tot Wt</u> (lb)
810000	FIFTH WHEEL LOCATION On Rear Axle Centerline	0/0	0
	Cab Schematic 100GS Location 1: 9219, Winter White Chassis Schematic N/A		
	Total Component Weight:	81377358	15495
	Total Body Alted:	0/0	0

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. International Truck and Engine Corp. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

Sep. 15. 2004 4:03PM

SUNSTATE INTERNATIONAL TRUCKS

No. 1462

P. 11

INTERNATIONAL

Financial Summary
2004 7600 SBA 6x4 (SF647)

September 15, 2004

(USA DOLLAR)

<u>Description</u>	<u>Price</u>
Factory List Prices:	
Product Items	\$91,115.00
Service Items	\$0.00
Total Factory List Price Including Options:	\$91,115.00
Freight Charge	\$2,080.00
\$1,280.00	
steel S/C	
800.00	
Total Freight:	\$2,080.00
Total Factory List Price Including Freight:	\$93,195.00
Less Customer Allowance:	(\$30,869.38)
	\$62,325.62
Total body/axle equipment:	\$13,900.00
Total Sale Price:	\$76,225.62
Total Per Vehicle Sales Price:	\$76,225.62
Total Net Sales Excluding Taxes:	\$76,225.62
8X4 TIRE & BATTERY DISPOSAL 10 TIRES	\$14.50
3 BATTERIES	
Total Taxes:	\$14.50
Net Sales Price:	\$76,240.12

Approved by Seller:

Corporate + Government Sales 09/15/2004
Official Title and Date

Authorized Signature

Accepted by Purchaser:

Firm or Business Name

Authorized Signature and Date

This proposal is not binding upon the seller without Seller's Authorized Signature.

Official Title and Date



Lee County
SOUTHWEST FLORIDA

**INTEROFFICE MEMORANDUM
FROM
SOLID WASTE DIVISION
Phone: (239) 338-3302 Fax: (239) 338-3304**

Date: July 8, 2004

TO: Danny Brashear
Fleet Management

From: Brytte Kantor for Lindsey Sampson
Lindsey J. Sampson, P.E.
Director

SUBJECT: Possible Purchase of New Dump Trucks

The Solid Waste Division is considering the purchase of four (4) new dump trucks for the purpose of transporting ash from the waste to energy plant to the Lee/Hendry Landfill. The trucks will be operated an average of 45 hours per week and 57,200 miles per year each. The trucks should be built in order to carry a maximum payload on a weight basis. Typically, the ash weighs approximately 1,900 to 2,200 lbs/cu. yd. We anticipate a dump body of 18 cu. yd capacity. It is our understanding that DOT regulations limit dump trucks (utilizing a tag axle) to 70,000 lbs GVW.

The Division is interested in trucks that will have a minimal tare weight, therefore we would consider only a 50 gallon fuel tank and no tool or equipment storage boxes. The trucks will require a mechanical tarping (load covering) device.

Would you be able to recommend engine, transmission, and differential requirements for these vehicles? Also, please recommend wheel/tire sizes required to get the maximum GVW. We would like to get pricing quotes for these trucks along with pricing for:

- Option 1. Aluminum dump body (and weight differential)
- Option 2. Spray on fiberglass protection coating inside dump body.

We would also like to get pricing for one tractor and one dump trailer. This should be specified for maximum payload based on weight. We understand that such a combination vehicle can be set up for 80,000 lbs. GVW. Again, please recommend engine, transmission, differential combination. The dump trailer (Fl. Spec.trailer?) should be priced with the options as shown above.

Please call me or Jason Fournier if you have any questions.

Cc: Marilyn Rawlings
Bob Franseschini
Jason Fournier

ATTACHMENT - FINANCIAL & ROI ANALYSIS

S:\LINDSEY\MEMOS\FLEET DUMP TRK QUOTE.DOC

ATTACHMENT 3

Ash Hauling Analysis

		Mon	Tue	Wed	Thu	Fri	Sat	Total
Ash Tons/Yr	100,000							
Tons/Wk	2,100 Ash Avail	800	700	600	500	400	100	
Loads @ 20 T/Load	105 Haul Out	400	400	400	400	400	100	2100
Miles per Week per Truck	21 Lds/ Wk 50 Mi / Ld			1050				

Capital 4 dumps 95,000 380,000 7 Years Use

Hauling	Hrs/Day	Hrs/Trip	Loads/Day	Loads/Day	Tons/Day/Truck
	9	1.75	5.142857	5	100

Labor	Drivers	Hrs/Day (N	Hrs/Day (S	Wages	Reg Hrs/Wk/Drvr	OT Hrs/Wk
	4	9	5	13	160	30

Labor Cost / Wk	2080	585	Lab Cost / Yr
Fringes / Wk	728	117	
Tot Lab / Wk	2808	702	\$3,510
			182,520

Maintenance	\$7,500 Per Trk/Yr		30,000
Tires	15 Tires/Trk/Y	\$200 per Tire	12,000
Insurance & IGS, etc	\$2,000 Per Truck		8,000
Fuel	\$1.65 Per Gal	5 Mi / Gal	210 Gal / Trk/ Wk
			72,072

O&M Cost 304,592

Tot Cost / Yr \$304,592
 Tot Cost / Ton \$3.05

Cur Cost/Ton 4.37

Return on Truck Invest 2.87 Years Save per Yr \$132,408



Lee County
SOUTHWEST FLORIDA

**INTEROFFICE MEMORANDUM
FROM
SOLID WASTE DIVISION**
Phone: (239) 338-3302 Fax: (239) 338-3304

Date: 9/15/04

TO: Janet Sheehan
Director of Purchasing

From: Brigitte Kanter for Lindsey Sampson
Lindsey J. Sampson, P.E.
Director

SUBJECT: Request for Approval

The Solid Waste Division is requesting your approval of our recommendation for the purchase of four single axle trucks and one double axle truck from Sun State International Trucks, LLC, as specified in proposal 1446 and 1447 (attached). For additional background information please refer to the attached copy of my memo to Fleet Management and the Financial and Return of Investment Analysis.

Please call me if you have any questions. Thank you.

Attachments