Lee County Board Of County Commissioners Agenda Item Summary

Blue Sheet No. 20050295

- 1. Action Requested/Purpose: Approve Bid Waiver # W-050286 to waive the formal quotation procedure, and allow Public Safety–EMS to purchase helicopter airframe parts, as well as the repair/labor of airframe parts, from American Eurocopter. A waiver has been requested because American Eurocopter is the sole distributor of helicopter parts for Eurocopter Aircraft operating within the United States geographic area (please see Attachment #3). It is also requested that the term of this waiver be for one year with a not-to-exceed amount of \$100,000.
- **2. What Action Accomplishes:** Allows Public Safety-EMS to purchase required parts, etc. on an as-needed basis in order to keep the helicopters fully operational.

3. Departmental Category:		A7A			4. Meeting Date: 03-15-2005		
5. Agenda:		6. Requirement/Purpose (specify)			7. Request Initiated:		
	Consent		Statute		Commiss	ioner	
X	_ Administrative		Ordinance		Departm	ent	
	Appeals	X	Admin. Code	AC-4-1	Division	Public Safety	
	Public		Other		By:	John Wilson, Director	
	Walk-On		-			Fer	

8. Background: On February 23, 2005, the Division of Purchasing received a request from Public Safety-EMS to waive the formal quotation procedure to allow for the purchase of helicopter airframe parts – and repair/labor of these parts – from American Eurocopter Corporation.

Funds are available: KF5260100100.504635.71 & KF5260100100.504450.71 & KF5260100100.504630.71

Please see attachments:

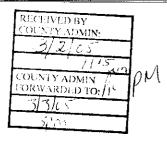
- (1) Request for Bid Waiver
- (2) Justification for Waiver Purchase
- (3) Parts Source Verification Letter from Eurocopter

9. Review for Scheduling

Department Director	Purchasing or Contracts	Human Resources	Other	County	Budget Services ひゆっ ろうら			County Manager / P.W. Director	
mitrules	Market Shirts	۸		Midrea	Analyst	Risk 3	Grants 7	Mgr.	KEE

10. Commission Action

___Approved ____Deferred ____Denied ____Other





MEMORANDUM FROM THE DIVISION OF PUBLIC SAFETY

To:

Janet Sheehan, Purchasing

From:

John D. Wilson, Director

Subject:

Sole Source Bid Waiver

Date:

February 23, 2005

Would you please prepare a bid waiver to use Eurocopter as a sole source for helicopter airframe parts and repair of airframe parts.

The bid waiver is necessary because Eurocopter is the sole distributor of helicopter parts for aircraft operating in North America. Helicopter parts are costly and will generally exceed single vendor spending limits in a fiscal year.

This action allows Public Safety – EMS to have an open-ended bid waiver that will not exceed \$100,000.00 annually.

Account strings are:

KF5260100100.504635.71 & KF5260100100.504450.71 & KF5260100100.504630.71

Thanks.

/mln

cc: Chris Hansen, Deputy Director



JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE

REQUISITION NUMBER DATE $\frac{2}{23}/65$)
DEPARTMENT Public Safety Business Unit EMS	
SUGGESTED VENDOR	
Anierican Eurocopter LLC	
ITEM DESCRIPTION AND REASON FOR SOLE SOURCE AND/OR WAIVER: (MAY ALSO BE ATTACHED AS A MEMO)	
Helicopter parts and supplies	
TECHNICAL CHARACTERISTICS:	
	_
REASON FOR REQUESTING SOLE SOURCE: (x) ITEM MUST MATCH EXISTING EQUIPMENT, WHICH IS:	
Eurocopter Ed145 Helicopter	
(x) ITEM IS A REPAIR PART FOR EXISTING EQUIPMENT, WHICH IS:	
Eurocopter EC145 Helicopter	
(2) ITEM IS TO BE ATTACHED TO EXISTING ITEM, WHICH IS:	
Eurocater EC145 Helicopter	

Revision Date:

(X) 1	O OTHER MANUFACTURER OF THIS TYPE OF PRODUCT EXISTS
()(Req	OTHER MANUFACTURERS OF THIS TYPE OF PRODUCT DO NOT MEET OUR MINIMUM UIREMENTS:
	MANUFACTURER'S NAME:
	REASON:
	MANUFACTURER'S NAME:
	REASON:
	MANUFACTURER'S NAME:
	Peaconi-
	REASON.
Mus	THERT PERFORM PRICE OR COST ANALYSIS OR ATTACH NEGOTIATED PRICE QUOTE
Mus Fron	
Mus Fron	THER
Mus Fron	VENDOR; LETTER FROM MANUFACTURER STATING SOLE SOURCE. PRICE ANALYSIS PERFORMED
Mus Fron	THER
Mus	THER

B)	COST ANALYSIS PERFORMED:									
	BASED ON:									
	Lick O'head									
_	SIGNATURE AND TITLE OF REQUESTER									
I, /c	UDE THE FOLLOWING: AUTHORIZED BUYER,									
WITHOU	Sole Source Justification is Adequate and Purchase is Authorized of Competitive Bidding.									
	() SOLE SOURCE JUSTIFICATION IS INADEQUATE AND REQUISITION IS NED TO DEPARTMENT.									
	() DUE TO TIME RESTRAINTS PURCHASE IS AUTHORIZED WITHOUT ITTIVE BIDDING.									
	COMPETITIVE/NON-COMPETITIVE BID WAIVER APPROVED.									
alit	BUYER PURCHASING DIRECTOR									





February 23, 2005

Lee County Emergency Medical Service 14752 Six Mile Cyprus Parkway Fort Meyers, FL 33912

Attn: Rick O'Neal

Dear Rick:

Eurocopter International, Paris, France, has established subsidiaries and agents worldwide for the support of the Eurocopter fleet. Each agent or subsidiary is authorized to provide service within an assigned geographic market area. American Eurocopter LLC is the sole distributor of helicopter parts for Eurocopter aircraft operating within the North American geographic area. American Eurocopter LLC's market is helicopter operators, service centers and government agencies.

In addition Lee County is eligible to receive a 10% municipality discount on the purchase of spare parts and a 5% discount on standard exchanges. This discount does not apply to special pricing for competitively priced items, services, repairs, overhauls, and Zero TAT exchange purchases.

If you have any questions, please contact me at 972-641-3611.

Sincerely,

Mike Muniz Director, Logistics