

Agenda Item Summary

1. ACTION REQUESTED/PURPOSE: Approve Bid Waiver # W-050518 to waive the formal quotation procedure, and allow Public Safety to purchase Radios, Repairs, Parts, Components and Ancillaries; including, but not limited to, personal computers, servers and related peripherals, from Motorola. A waiver has been requested because the equipment used in the Lee County Government Communication Network (GCN) contains proprietary and other protected design aspects which are only known to Motorola. It is also requested that the term of this waiver be for five years with a not-to-exceed amount of \$300,000.00 annually. Funding will come from the individual division's budget and they will be responsible for monitoring their own expenditures.

2. WHAT ACTION ACCOMPLISHES: Allows Public Safety to purchase required parts, etc. on an as-needed basis in order to keep the GCN system fully operational.

3. MANAGEMENT RECOMMENDATION: Approve as stated.

4. Departmental Category: <u>A7a</u>		5. Meeting Date: <u>6-14-05</u>	
6. Agenda: <input type="checkbox"/> Consent <input checked="" type="checkbox"/> Administrative <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On	7. Requirement/Purpose: (specify)		8. Request Initiated: Commissioner _____ Department _____ Division <u>Public Safety</u> By: <u>John Wilson JW</u>
	<input type="checkbox"/> Statute	_____	
	<input type="checkbox"/> Ordinance	_____	
	<input checked="" type="checkbox"/> Admin. Code <u>AC-4-1</u>	_____	
	<input type="checkbox"/> Other	_____	

9. Background: On June 1, 2005, the Division of Purchasing received a request from Public Safety to waive the formal quotation procedure to allow for the purchase of Radios, Repairs, Parts, Components and Ancillaries; including, but not limited to, personal computers, servers and related peripherals, from Motorola.

Funds are available: KF5290352000

ATTACHMENTS:

- (1) Request for Bid Waiver
- (2) Justification for Waiver Purchase
- (3) Parts Source Verification Letter from Motorola

10. Review for Scheduling:

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services			County Manager/P.W. Director
<u>[Signature]</u>	<u>[Signature]</u>			<u>[Signature]</u>	Analyst	Risk	Grants	Mgr.
				<u>[Signature]</u>	<u>6/14/05</u>	<u>6/14/05</u>	<u>[Signature]</u>	<u>6/14/05</u>

11. Commission Action:

- Approved
- Deferred
- Denied
- Other

Rec. by CoAtty
Date: <u>6/14/05</u>
Time: <u>4:30</u>
Forwarded To: <u>Admin 6/14/05</u>

RECEIVED BY COUNTY ADMIN: <u>[Signature]</u>
<u>6-1-05</u>
<u>4:30</u>
COUNTY ADMIN FORWARDED TO: <u>[Signature]</u>
<u>6/14/05</u>
<u>4:30</u>

I N T E R

O F F I C E

MEMO

LEE COUNTY DIVISION OF PUBLIC SAFETY

To: Janet Sheehan, Purchasing Director
From: John Wilson, Director *JW*
Subject: Sole Source Bid Waiver
Date: June 1, 2005

Would you please prepare a bid waiver, valid for 5-years, to use Motorola as a sole source for contract maintenance support and purchase of radios and major and minor repair and replacement parts, components and ancillaries; including but not limited to personal computers, servers and related peripherals, for the Motorola proprietary 800 MHz, Lee County Government Communications Network (GCN) voice radio and data communication system?

The bid waiver is necessary because the equipment used in the GCN system contains proprietary and other protected design aspects which are known only to Motorola.

This action allows Public Safety - GCN to have a bid waiver that will not exceed \$300,000.00 annually.

Account string is: KF5290352000

Thanks.

/mcb

cc: Michael Bridges, Deputy Director

ATTACHMENT ²

APPROVED: 7/9/02

JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE

REQUISITION NUMBER:

DATE: **June 1, 2005**

DEPARTMENT: **Public Safety/Independent**

BUSINESS UNIT: KF5290352000

SUGGESTED VENDOR: **Motorola, Inc.**

ITEM DESCRIPTION AND REASON FOR SOLE SOURCE AND/OR WAIVER:
(MAY ALSO BE ATTACHED AS A MEMO)

Contract for maintenance support and purchase of radios and major and minor repair and replacement parts, components and ancillaries; including but not limited to personal computers, servers and related peripherals, for the Motorola proprietary 800 MHz, Lee County Government Communications Network (GCN) voice radio and data communication system.

TECHNICAL CHARACTERISTICS:

REASON FOR REQUESTING SOLE SOURCE:

ITEM MUST MATCH EXISTING EQUIPMENT, WHICH IS: **Motorola**

ITEM IS A REPAIR PART FOR EXISTING EQUIPMENT, WHICH IS: **Motorola**

ITEM IS TO BE ATTACHED TO EXISTING ITEM, WHICH IS: **Motorola**

TECHNICAL CHARACTERISTICS OR REQUESTED ITEM ARE ESSENTIAL TO OUR NEEDS BECAUSE:

NO OTHER MANUFACTURER OF THIS TYPE OF PRODUCT EXISTS.

OTHER MANUFACTURERS OF THIS TYPE OF PRODUCT DO NOT MEET OUR MINIMUM REQUIREMENTS:

MANUFACTURER'S NAME:

REASON:

REASON:

MANUFACTURER'S NAME:

REASON:

OTHER

MUST PERFORM PRICE OR COST ANALYSIS OR ATTACH NEGOTIATED PRICE QUOTE FROM VENDOR; LETTER FROM MANUFACTURER STATING SOLE SOURCE.

A) PRICE ANALYSIS PERFORMED

BASED ON: **See attached letter detailing proprietary protocols.**

B) COST ANALYSIS PERFORMED:

BASED ON: **See attached letter detailing proprietary protocols.**



Michael C. Bridges, Deputy Director
SIGNATURE AND TITLE OF REQUESTER

I, Chris Jetteant, AUTHORIZED BUYER, CONCLUDE THE FOLLOWING:


SOLE SOURCE JUSTIFICATION IS ADEQUATE AND PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.

SOLE SOURCE JUSTIFICATION IS INADEQUATE AND REQUISITION IS RETURNED TO DEPARTMENT.

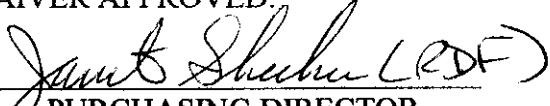
DUE TO TIME RESTRAINTS PURCHASE IS AUTHORIZED WITHOUT

COMPETITIVE BIDDING.

() COMPETITIVE/NON-COMPETITIVE BID WAIVER APPROVED.



BUYER



PURCHASING DIRECTOR



May 27, 2005

Michael Bridges
Lee County Public Safety
1825 Hendry Street, 3rd Floor
Fort Myers, FL 33902

Subject: Motorola Radio Communications Products and Services

Dear Mr. Bridges,

Thank you for your interest in purchasing Motorola communications products and services.

The Lee County GCN (Government Communications Network) provides mission-critical communications capability that has been proven by operating flawlessly through a number of natural disasters. All of the public safety agencies within Lee County are a part of this system. In 1999, Lee County purchased Motorola SMARTNET 800 MHz simulcast communications infrastructure. This was an expansion of the three site system installed in the early 1990's.

Presently, all system suppliers use their own protocols. The equipment used in the GCN contains proprietary and other protected design aspects which are known only to Motorola. Motorola is continually upgrading systems to accommodate an open protocol system known as APCO Project 25. When Lee County upgrades the system to meet Project 25, system users will have the opportunity to purchase equipment from several different sources.

Motorola will continue to support consistent pricing for all local government agencies within the state of Florida.

I look forward to working with you to provide Lee County with state of the art communications equipment. Should you have any questions please call me at 574-8765.

Sincerely:
MOTOROLA, Inc.

A handwritten signature in black ink, appearing to read 'MJH'.

Michael J. Harrington
Senior Account Manager

Mike Harrington – Senior Account Manager
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