

Agenda Item Summary

1. ACTION REQUESTED/PURPOSE: Approve Bid Waiver # W-050600 to waive the formal quotation procedure, and allow D.O.T./Operations Division to purchase Concrete Bridge Sealant from Coastal Construction Products, Inc. A waiver has been requested because Coastal Construction Products, Inc. is the sole authorized distributor of SSI Silspec 900 Polymer Concrete in the State of Florida. (Please see Attachment #3 and #4). It is also requested that the term of this waiver be for two years with a not-to-exceed amount of \$60,000.00 annually. Funding will come from the individual division's budget and they will be responsible for monitoring their own expenditures.

2. WHAT ACTION ACCOMPLISHES: Allows D.O.T./Operations Division to purchase required concrete sealant for bridge joints.

3. MANAGEMENT RECOMMENDATION: Approve as stated.

| | | | |
|---|---|---|---|
| 4. Departmental Category: <u>A9B</u> | | 5. Meeting Date: <u>08-02-2005</u> | |
| 6. Agenda: <input type="checkbox"/> Consent <input checked="" type="checkbox"/> Administrative <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On | 7. Requirement/Purpose: (specify) | | 8. Request Initiated: Commissioner _____ Department <u>D.O.T.</u> Division <u>Operations</u> By: <u>Scott Gilbertson</u> |
| | Statute _____ | | |
| | Ordinance _____ | | |
| | <input checked="" type="checkbox"/> Admin. Code <u>AC-4-1</u> | | |
| | Other _____ | | |

9. Background: On July 11, 2005, the Division of Purchasing received a request from D.O.T./Operations to waive the formal quotation procedure to allow for the purchase of SSI Silspec 900 Polymer Concrete from Coastal Construction Products, Inc.

Funds are available: PC5411517500

ATTACHMENTS:

- (1) Request for Bid Waiver
- (2) Justification for Waiver Purchase
- (3) Product Source Verification Letter from Authorized Distributor Coastal Construction Products, Inc.
- (4) Product Source Verification Letter from manufacturer SSI Highway Products Division

10. Review for Scheduling:

| Department Director | Purchasing or Contracts | Human Resources | Other | County Attorney | Budget Services | | | | County Manager/P.W. Director |
|---------------------|-------------------------|-----------------|-------|-----------------|-----------------|------|--------|------|------------------------------|
| | | | | | Analyst | Risk | Grants | Mgr. | |
| | <i>7-13-05</i> | | | <i>7/14/05</i> | <i>7/12/05</i> | | | | |

11. Commission Action:

- Approved
- Deferred
- Denied
- Other

| |
|-------------------------------|
| RECEIVED BY COUNTY ADMIN: |
| <u>7-21-05</u> |
| <u>3:30</u> |
| COUNTY ADMIN FORWARDED TO: |
| <u>7/21/05</u> |
| <u>SPM</u> |

| |
|-----------------------------|
| RECEIVED BY by CO. ATTY: |
| <u>7-21-05</u> |
| CO. ATTY. FORWARDED TO: |
| <u>Admin</u> |
| <u>7-21-05</u> |

ATTACHMENT /

MEMORANDUM

From the
Lee County, Florida

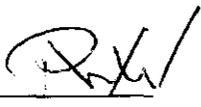
OPERATIONS DIVISION

5560 Zip Drive, Fort Myers, FL 33905
(239) 694-3334

DATE: July 11, 2005

OM-072-05

To: Janet Sheehan
Purchasing Director

From: Paul W. Wingard, PE 
Deputy Director

SUBJECT: Sole Source Waiver

Attached are the required forms for a request for a bid waiver and a sole source purchase for some bridge joint material. We have been having good success with this product as compared to everything else that we have tried. According to all of the research we have done, and has been confirmed by your office, Coastal Construction is the only vendor that is allowed to sell this product.

Thanks! If you need any additional information, please advise.

PWW/jlc

Attachment

cc: Don Chamblee
Chris Davis

JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE

REQUISITION NUMBER _____ DATE 6/30/05

DEPARTMENT BRIDGE BUSINESS UNIT PC5411517500

SUGGESTED VENDOR

COASTAL CONSTRUCTION

ITEM DESCRIPTION AND REASON FOR SOLE SOURCE AND/OR WAIVER:
(MAY ALSO BE ATTACHED AS A MEMO)

DOW 902/SILSPEC 900 - THIS IS A FRANCHISED PRODUCT AND ONLY SOLD IN FLORIDA
THROUGH COASTAL CONSTRUCTION. WE USE THIS PROEUCT FOR REPAIRING BRIDGE
JOINTS.

TECHNICAL CHARACTERISTICS:

THE SILSPEC 900 IS INSTALLED ON EACH SIDE OF A BRIDGE JOINT SIMILAR TO AN ARMOR
GUARD. THE DOW 902 IS INSTALLED IN THE JOINT TO SEAL IT FROM LEAKING.

REASON FOR REQUESTING SOLE SOURCE:

ITEM MUST MATCH EXISTING EQUIPMENT, WHICH IS:

WE HAVE TRIED MANY PRODUCTS AND THIS ONE IS THE ONLY ONE THAT WORKS AND WE
PURCHASED A SPECIAL GUN TO APPLY THESE PRODUCTS.

ITEM IS A REPAIR PART FOR EXISTING EQUIPMENT, WHICH IS:

ITEM IS TO BE ATTACHED TO EXISTING ITEM, WHICH IS:

TECHNICAL CHARACTERISTICS OF REQUESTED ITEM ARE ESSENTIAL TO OUR NEEDS
BECAUSE:

Revision Date:

ATTACHMENT

NO OTHER MANUFACTURER OF THIS TYPE OF PRODUCT EXISTS

OTHER MANUFACTURERS OF THIS TYPE OF PRODUCT DO NOT MEET OUR MINIMUM REQUIREMENTS:

MANUFACTURER'S NAME: _____

REASON: _____

MANUFACTURER'S NAME: _____

REASON: _____

MANUFACTURER'S NAME: _____

REASON: _____

OTHER _____

MUST PERFORM PRICE OR COST ANALYSIS OR ATTACH NEGOTIATED PRICE QUOTE FROM VENDOR; LETTER FROM MANUFACTURER STATING SOLE SOURCE.

A) PRICE ANALYSIS PERFORMED

BASED ON:

B) COST ANALYSIS PERFORMED:

BASED ON:

Revision Date:

Bobby J Faust Sr Superintendent
SIGNATURE AND TITLE OF REQUESTER

I, Christina Jeffcoat, AUTHORIZED BUYER,
CONCLUDE THE FOLLOWING:

SOLE SOURCE JUSTIFICATION IS ADEQUATE AND PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.

SOLE SOURCE JUSTIFICATION IS INADEQUATE AND REQUISITION IS RETURNED TO DEPARTMENT.

DUE TO TIME RESTRAINTS PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.

COMPETITIVE/NON-COMPETITIVE BID WAIVER APPROVED.

Christina Jeffcoat
BUYER

James K. Sheehan 7-13-05
PURCHASING DIRECTOR

ATTACHMENT ³



- 3401 Phelps Highway
Jacksonville, FL 32207-5609
(904) 398-7171
- 660 N.W. 85th Street
Miami, FL 33150-2395
(305) 737-2121
- 1085 Business Lane
Naples, FL 34110-6423
(941) 513-0633
- 107 Citation Court
Birmingham, AL 35209
(205) 945-5575
- 3330 W. 45th Street
West Palm Beach, FL 33407-1920
(561) 478-2000
- 4901 W. Grace Street
Tampa, FL 33607-3605
(813) 289-8949
- 4605 L.B. McLeod Road, Suite 900
Orlando, FL 32811-6431
(407) 849-1717
- 3455 N. Alcantaz Street
Panama City, FL 32503
(850) 432-7155

RE; Authorized Distributor

Chris Davis,

This is to confirm that Coastal Construction Products is sole source authorized distributor for SSI Silspec 900 Polymer Concrete in the State of Florida. As the local distributor, we are further authorized To act as a technical representative on projects requiring training Of installation personal.

If I can answer any question regarding this matter, please free to contact me at 352-666-1028,

Sincerely,

**Dennis Garvin
Coastal Construction Products, Pavement Division**

PRODUCT DIVISIONS:

- Caulking & Sealants • Wall Coatings • Deck Coatings & Expansion Joints • Fire Protection Products
- Concrete Repair & Restoration • Below Grade Waterproofing • Specialty Roofing

ATTACHMENT 4



8/15/2003

Mr. Dennis Garvin
Coastal Construction Products
7340 Clearmeadow Drive
Spring Hill, FL. 34606

RE: Authorized Distributor

Dear Dennis,

This is to confirm that Coastal Construction Products is the authorized distributor for the SSI XIS Joint System in the state of Florida. As the local distributor, you are further authorized to act as a technical representative on projects requiring training of installation personnel.

If I can answer any questions regarding this matter, please feel free to contact me at (800)888-8909.

Sincerely,

Dale Baker

Dale Baker
SSI Highway Products Division

SSI Highway Products Division
PO Box 50009
Tulsa, OK. 74150
(918)587-5567
Fax (918)582-7510
www.ssiem.com