

Agenda Item Summary

1. ACTION REQUESTED/PURPOSE: Approve Bid Waiver # W-060004 to waive the formal quotation procedure, and allow the Public Works Department/Utilities Division to purchase ITT Flygt Pumps from Ellis K. Phelps a division of ITT Flygt Corporation and associated warranty and repair services from SAS also a division of ITT Flygt Corporation. A waiver has been requested because ITT Flygt Corporation is the only authorized vendor for Flygt products and services. It is also requested that the term of this waiver be for one year with two consecutive yearly extensions. Estimated annual expenditures for raw sewage pumps and repairs would be approximately \$400,000.00. Funding will come from the individual department's budget and they will be responsible for monitoring their own expenditures.

2. WHAT ACTION ACCOMPLISHES: Allows the Public Works Department/Utilities Division to continue to purchase Flygt Pumps and related services.

3. MANAGEMENT RECOMMENDATION: Approve as stated.

4. Departmental Category: 10 AIOB		5. Meeting Date: 10-25-2005	
6. Agenda:		7. Requirement/Purpose: (specify)	
<input type="checkbox"/> Consent		<input type="checkbox"/> Statute	
<input checked="" type="checkbox"/> Administrative		<input type="checkbox"/> Ordinance	
<input type="checkbox"/> Appeals		<input checked="" type="checkbox"/> Admin. Code AC-4-1	
<input type="checkbox"/> Public		<input type="checkbox"/> Other	
<input type="checkbox"/> Walk-On			
		8. Request Initiated:	
		Commissioner	
		Department <u>Public Works</u>	
		Division <u>Utilities</u>	
		By: <u>Rick Diaz, P.E.</u> Director	
		10/6/05	

9. Background: On September 22, 2005, the Division of Purchasing received a request from the Public Works Department/Utilities Division to waive the formal quotation procedure to allow for the purchase of Flygt Pumps, repairs and warranty service from ITT Flygt Corporation and its various divisions.

Funds are available: OD5360448700.50XXXX

ATTACHMENTS:

- (1) Request for Bid Waiver
- (2) Justification for Waiver Purchase
- (3) Sole Source Verification Letter from ITT Flygt Corporation

10. Review for Scheduling:

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services				County Manager/P.W. Director
					Analyst	Risk	Grants	Mgr.	
<i>[Signature]</i> 10-10-05	<i>[Signature]</i> 10-10-05	N/A	N/A	<i>[Signature]</i> 10-10-05	<i>[Signature]</i> 10/12/05	<i>[Signature]</i> 10/10/05	<i>[Signature]</i> 10/10/05	<i>[Signature]</i> 10/13/05	<i>[Signature]</i> 10-10-05

11. Commission Action:

- Approved
- Deferred
- Denied
- Other

RECEIVED BY COUNTY ADMIN: 10-11-05 3:29
COUNTY ADMIN FORWARDED TO: 1277 10/11/05 3:40

Rec. by CoAtty
Date: 10/11/05
Time: 11:15 AM
Forwarded To: County Admin. 10/11/05



**INTEROFFICE MEMORANDUM
FROM
PUBLIC WORKS
UTILITIES**

Date: September 19, 2005

TO: Chris Jeffcoat
Purchasing

From: Rick Diaz, P.E.
Director

**SUBJECT: REQUEST FOR NEW WAIVER – ELLIS K. PHELPS
FOR FLYGT PUMPS
CURRENT WAIVER W-040591**

Chris, as you are aware, the above-referenced waiver with Ellis K. Phelps expires on November 16, 2005. We would like to have this waiver renewed and request that you process a Bluesheet for approval. This involves a "sole source" for Flygt pumps and the following is a list of specific issues on the Flygt Pumps from Ellis K. Phelps and the SAS services on these pumps.

Flygt Pumps:

- Provide longer service life
- These pump have better seals to withstand raw sewage corrosion
- They handle neglect and lack of maintenance very well
- Are of competitive cost for the value
- Excellent efficiency
- Local representation with local shop
- Great control panels
- Interchangeable throughout our service area of more than 400 lift stations

SAS Quality & Controls:

- Only authorized Flygt Pump service provider
- Available for emergency repair 24 hours/7 days per week
- Spare part availability
- Spare pump service
- Performance testing
- Over 85% of our raw sewage pumps are Flygt

05 SEP 22 AM 8:57

Chris Jeffcoat
September 19, 2005
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Also, in regards to the term of the waiver, we need one year with two consecutive yearly extensions based on performance. This would add up to three years at approximately \$175,000 per year in raw sewage pump expenditures, which totals approximately \$525,000 for the three-year period.

Attached you will find the sole source letter from ITT Flygt Corporation and the completed Sole Source Form from the Purchasing Manual.

RD/kam
Attachments

xc: Ivan Velez, P.E.
Dave Sabiston
Orlando Figueroa

APPROVED: 7/9/02

JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE

REQUISITION NUMBER _____ DATE 9-19-05

DEPARTMENT Utilities Division BUSINESS UNIT 48700

SUGGESTED VENDOR

Ellis K Phelps (173727)

ITEM DESCRIPTION AND REASON FOR SOLE SOURCE AND/OR WAIVER: (MAY ALSO BE ATTACHED AS A MEMO)

Flygt Pumps. They are the only authorized vendor for Flygt pumps in the State of Florida (East of the Apalachicola River)

TECHNICAL CHARACTERISTICS:

These pumps are equipped with excellent seals to withstand raw sewage corrosion. They are outstandingly efficient and require very low maintenance.

REASON FOR REQUESTING SOLE SOURCE:

ITEM MUST MATCH EXISTING EQUIPMENT, WHICH IS:

These pumps are interchangeable throughout our service area of more than 520 Lift Stations

ITEM IS A REPAIR PART FOR EXISTING EQUIPMENT, WHICH IS:

ITEM IS TO BE ATTACHED TO EXISTING ITEM, WHICH IS:

Raw Sewage Lift Stations

Revision Date:

() TECHNICAL CHARACTERISTICS OF REQUESTED ITEM ARE ESSENTIAL TO OUR NEEDS
BECAUSE:

() NO OTHER MANUFACTURER OF THIS TYPE OF PRODUCT EXISTS

() OTHER MANUFACTURERS OF THIS TYPE OF PRODUCT DO NOT MEET OUR MINIMUM
REQUIREMENTS:

MANUFACTURER'S NAME: _____

REASON: _____

MANUFACTURER'S NAME: _____

REASON: _____

MANUFACTURER'S NAME: _____

REASON: _____

() OTHER _____

MUST PERFORM PRICE OR COST ANALYSIS OR ATTACH NEGOTIATED PRICE QUOTE
FROM VENDOR; LETTER FROM MANUFACTURER STATING SOLE SOURCE.

A) PRICE ANALYSIS PERFORMED

BASED ON:

Years of hands-on experience using these pumps
in Lee County and other areas in Florida,
and out of state, have proven their worth.
Over 85% of Lee County's Utilities Raw
Sewage pumps are Flygt's.

Revision Date:

B) COST ANALYSIS PERFORMED:

BASED ON:

Roberto Figueroa

 FISCAL MANAGER
 SIGNATURE AND TITLE OF REQUESTER

I, *Chris Jeffcoat*, AUTHORIZED BUYER,
 CONCLUDE THE FOLLOWING:

- SOLE SOURCE JUSTIFICATION IS ADEQUATE AND PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.
- SOLE SOURCE JUSTIFICATION IS INADEQUATE AND REQUISITION IS RETURNED TO DEPARTMENT.
- DUE TO TIME RESTRAINTS PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.
- COMPETITIVE/NON-COMPETITIVE BID WAIVER APPROVED.

Chris Jeffcoat

 BUYER

Janet Sheehan 9-29-05

 PURCHASING DIRECTOR

Revision Date:

ITT Flygt
2152 Sprint Boulevard
Apopka, FL 32703
Tel 407 880-2900
Fax 407 880 2962



ATTACHMENT 3

September 23, 2005

Lee County

Subject: FLYGT PRODUCTS – SALES & SERVICE

Please be advised the ITT Flygt Corporation is the only authorized vendor for Flygt Products and is the only authorized service repair and warranty organization in the State of Florida, (East of the Apalachicola River). Their staff is properly trained to provide you the best service available.

Thank you for your interest in Flygt Products and do not hesitate to call me if you have any questions regarding distribution or any other matter.

Very truly yours,

ITT FLYGT CORPORATION


Richard W. Cole, Technical Manager

*Flygt Products include submersible pumps, mixers, valves, Multitrode probes, Syracuse safe hatch access covers, controls and well washer.

ITT Flygt
2152 Sprint Boulevard
Apopka, FL 32703
Tel 407 880-2900
Fax 407 880 2982



September 27, 2005

To: Lee County Purchasing

Attn: Chris Jeffcoat

Subject: ITT FLYGT

The Ellis K. Phelps & Company was acquired by ITT Flygt in July 2005.

The company remains the same as to its three divisions:

E.K. Phelps - pump sales

SAS - service

QCI - controls

If there are any questions, please do not hesitate to call at 407-880-2900.

Sincerely,

A handwritten signature in black ink, appearing to read "Richard W. Cole". The signature is written in a cursive, flowing style.

Richard W. Cole, Technical Manager

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