

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20051456

1. ACTION REQUESTED/PURPOSE: Approve expenditures that will exceed the original amounts approved by the Board on January 4, 2005 under Project # EX050137 for the annual "true up" for Microsoft licenses as is required under the enterprise agreement the County has in place through Software House International via Florida State Contract No. 255-001-01-1. The term of the agreement is three years; and the increased annual estimated amounts are as follows: \$160,000 for year one; \$175,000 for year two; and \$200,000 for year three. The request for the additional monies for year one is based on an increase in county employees – accounting for 84 new computers – and a new library coming on line – accounting for 125 new computers. (This growth is forecast to continue through years two and three of the contract.)

2. WHAT ACTION ACCOMPLISHES: Allows ITG to meet the contractual obligations of the Microsoft enterprise agreement.

3. MANAGEMENT RECOMMENDATION: Approve as stated.

4. Departmental Category: 6 **C6C** **5. Meeting Date:** 10-25-2005

6. Agenda: <input checked="" type="checkbox"/> Consent <input type="checkbox"/> Administrative <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On	7. Requirement/Purpose: (specify)		8. Request Initiated: Commissioner _____ Department _____ Division _____ Independent (ITG) By: <u>Jim Desjarlais</u>
	Statute _____		
	Ordinance _____		
	<input checked="" type="checkbox"/> Admin. Code	AC-4-1	
Other _____			

9. Background: On October 3, 2005 the Division of Purchasing received a request from ITG to obtain additional funding to meet the obligations of the County's Microsoft enterprise agreement.

Funds are available: KC5132851500.503460

Attachments:

- (1) Division Request for Increase
- (2) Software House International Quotation via Florida State Contract No. 255-001-01-1
- (3) Blue Sheet # 20041709 (from 1/4/05 Board Meeting)

10. Review for Scheduling:

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services				County Manager/P.W. Director
					Analyst	Risk	Grants	Mer.	
<i>[Signature]</i>	<i>[Signature]</i>			<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>
10-6-05	10-6-05				10/16/05	10/16/05	10/16/05	10/16/05	

11. Commission Action:

- Approved
- Deferred
- Denied
- Other

Rec. by CoAtty

Date: 10/6/05

Time: 2:50pm

Forwarded To: Admin. 10/6/05

RECEIVED BY
COUNTY ADMIN. *[Signature]*

10/6/05

4:20pm

COUNTY ADMIN
FORWARDED TO: *[Signature]*

10/6/05

4:45pm

ATTACHMENT #1

Franceschini, Robert D.

From: Desjarlais, James P.
Sent: Monday, October 03, 2005 10:53 AM
To: Sheehan, Janet K.
Cc: Franceschini, Robert D.; Dean, Clint G.
Subject: Microsoft True up blue sheet

Janet,

Per Bob's e-mail along with Clint's response, I would like your help in preparing a blue sheet for true up for Microsoft licenses. The increased number of licenses required were directly attributed to the increase in County employees (84 computers) as well as the new library coming on line (125 new computers). As always, we appreciate your help. Please use the following account string: KC5132851500 503460

Thanks

Jim

10/3/2005

ATTACHMENT # 2

Franceschini, Robert D.

From: Dean, Clint G.
Sent: Tuesday, September 27, 2005 2:48 PM
To: Franceschini, Robert D.
Cc: Desjarlais, James P.; Steinberg, Jean ; Ramanand Jr., Prem
Subject: FW: SHI Quote 1380410, MS Enterprise True-Up
Attachments: Quote.htm

Bob, Attached is the quote for the MS True-up. Who does the bluesheet?

From: Thomas Naelon [mailto:Thomas_Naelon@SHI.com]
Sent: Tuesday, September 27, 2005 2:19 PM
To: Dean, Clint G.
Subject: SHI Quote 1380410, MS Enterprise True-Up



Pricing Proposal
 Quotation #: 1380410
 Created On: Sep-16-2005
 Valid Until: Oct-16-2005

Lee County BOCC

Clint Dean
 3434 Hancock Bridge Pkwy.
 Suite 303
 North Fort Myers, FL 33903
 Phone: (239) 689-7310
 Fax: (239) 689-7360
 Email: CDean@leegov.com

Account Executive

Thomas Naelon
 18069 SW 152nd Ave.
 Miami, FL 33187
 Phone: 305-971-5266
 Fax: 305-971-5283
 Email: thomas_naelon@shi.com

All Prices are in US Dollar(USD)

Product	Qty	Your Price	Total
1 MS Enterprise Desktop - Year One True-Up - Office Pro/Win Upg/Core CAL MICROSOFT - Part#: A01-00039	209	\$640.41	\$133,845.69
2 Windows Svr Ent Win32 L/SA MVL EA Addon in Year One MICROSOFT - Part#: P72-00164	6	\$2,634.39	\$15,806.34
3 Virtual Svr Ent L/SA MVL EA Addon in Year One MICROSOFT - Part#: A9P-00109	1	\$968.13	\$968.13
4 Virtual PC Win32 L/SA MVL EA Addon in Year One MICROSOFT - Part#: T31-00057	5	\$117.35	\$586.75
5 MSDN Unvrsl Win32 L/SA MVL EA Addon in Year One MICROSOFT - Part#: 534-02123	2	\$2,692.65	\$5,385.30
		Shipping	\$0.00

Total \$156,592.21

Additional Comments

To process your order, you can e-mail your request to floridateam@shi.com. You can also fax it to 732-868-6055. Please include a contact e-mail address on all orders, as this is required by most vendors Thanks!

SHI Fed ID# 22-3009648

SHI is a Certified Minority (Asian-Pacific) Large Account Reseller, specializing in the sale and distribution of government priced software and hardware from a myriad of manufacturers ...including Microsoft, Symantec, Adobe, Macromedia, Veritas, Corel, Borland, McAfee, Novell, HP, Xerox and more.

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20041709

1. REQUESTED MOTION:

ACTION REQUESTED: 1) Approve award of Project # EX050137, the purchase of Microsoft full platform enterprise license for County-wide use for ITG through an enterprise agreement offered on Florida State Contract No. 255-001-01-1 from Software House International; and authorize the Board Chairman on behalf of the BOCC to execute and sign the accompanying contracts. The term of the agreement is three years at a total cost of: \$1,037,790 (\$345,930 X 3 years). Further, since new computers/users are constantly being added to the County's network; authority is requested to expend a not-to-exceed amount of \$25,000 for year one; \$30,000 for year two; and \$35,000 for year three to cover additional machines which will require licensure.

2) Approve change order #14 to Lee County contract no. 2778 with Atos Origin under CN-02-28, Information Technology and Telecommunications outsourcing services and provide consulting services for the Microsoft migration. \$410,000

3) Approve the purchase of a storage area network/ network attached storage device - \$299,500 from Dell under the WSCA pricing agreement.

WHY ACTION IS NECESSARY: Purchases over \$50,000 must be approved by the Board.

WHAT ACTION ACCOMPLISHES: Allows ITG to migrate to Microsoft product across the bulk of the network, eliminating the need for Novell software, reducing the Oracle licenses and decreasing the number of servers running Oracle; resulting in a savings to taxpayers of approximately \$1.5 million over the next five years (please see Attachment #1 - Executive Summary).

**2. DEPARTMENTAL CATEGORY:
COMMISSION DISTRICT #**

C6K

3. MEETING DATE:

01-04-2005

4. AGENDA:

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. CODE AC-4-1
- OTHER

6. REQUESTOR OF INFORMATION:

- A. COMMISSIONER _____
- B. DEPARTMENT _____
- C. DIVISION Independent (ITG)

BY: Jim Desjarlais

BACKGROUND: On December 15, 2004, Purchasing received a request from ITG to purchase Microsoft full platform licensure for County-wide use through an enterprise agreement offered on Florida State Contract No. 255-001-01-1.

Funding is available: KC5132851500-506410 SAN/NAS Dell Computers, KC5132851500-503190 Atos Origin and KC4132851500-503465 Microsoft

Please see attachments:

- (1) Executive Summary
- (2) Software House International Quote via Florida State Contract No. 255-001-01-1
- (3) Microsoft Enterprise Enrollment Agreement
- (4) Change order #14
- (5) Atos Origin proposal
- (6) Dell quote for Storage Area Network/ Network Attached Storage device

8. MANAGEMENT RECOMMENDATIONS:

9. RECOMMENDED APPROVAL:

A Department Director	B Purchasing OF A&O Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
					OA	OM	Risk	GC	
<i>[Signature]</i>	<i>[Signature]</i> 12/20/04			<i>[Signature]</i> 12/20/04	<i>[Signature]</i> 12/20/04	<i>[Signature]</i> 12/20/04	<i>[Signature]</i> 12/20/04	<i>[Signature]</i> 12/20/04	<i>[Signature]</i>

10. COMMISSION ACTION:

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by CoAtty
Date: 12/20/04
Time: 3:40PM

Forwarded To:
Admin 12/20/04