

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20060178

1. ACTION REQUESTED/PURPOSE: Approve award of Project # EX060276, the purchase of two new Altec aerial devices and chassis for DOT/Traffic from Altec Industries, Inc. at the prices given in the Federal General Services Administration Contract GS-30F-1028G. Grand total cost for two trucks: \$257,008.

2. WHAT ACTION ACCOMPLISHES: Provides DOT/Traffic with two new bucket trucks that will be utilized throughout the County to perform traffic signal and street lighting maintenance and construction. One of the trucks will replace Asset # 019608 which is ten years old and has met all of Fleet Management's replacement criteria.

3. MANAGEMENT RECOMMENDATION: Approve as stated.

4. Departmental Category: 09 **C9E** **5. Meeting Date:** 03-14-2006

6. Agenda: <input checked="" type="checkbox"/> Consent <input type="checkbox"/> Administrative <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On	7. Requirement/Purpose: (specify)		8. Request Initiated:
	<input type="checkbox"/> Statute		Commissioner _____
	<input type="checkbox"/> Ordinance		Department Transportation
	<input checked="" type="checkbox"/> Admin. Code	AC-4-1	Division Traffic
	<input type="checkbox"/> Other		By: Scott Gilbertson, Director

9. Background: On February 13, 2006, the Division of Purchasing received a request from DOT/Traffic and Fleet Management to purchase two new aerial devices and chassis at the prices given in Federal GSA Contract # GS-30F-1028G.

Funding is available: JB5191059401.506430 (\$127,599) & PD5410417500.506430 (\$129,409)

Please see Attachments

- (1) Department's Requests for Purchase
- (2) Vendor Quotations/GSA Contract # GS-30F-1028G

10. Review for Scheduling:

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services				County Manager/P.W. Director
					Analyst	Risk	Grants	Mgr.	
<i>[Signature]</i>	<i>[Signature]</i>		<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>

11. Commission Action:

- Approved
- Deferred
- Denied
- Other

RECEIVED BY COUNTY ADMIN:	<i>[Signature]</i>
2-28-06	
10:20	
COUNTY ADMIN FORWARDED TO:	<i>[Signature]</i>
3/3/06	
<i>[Signature]</i>	

Rec. by CoAtty	
Date:	3/4/06
Time:	4:30 PM
Forwarded To:	



DIVISION OF FLEET MANAGEMENT

To: Janet Sheehan, Purchasing Director
From: Marilyn L. Rawlings, Fleet Manager
Date: 2/13/2006
Re: Bucket Truck

MR

Please prepare a Blue Sheet for the purchase of one (1) International Bucket Truck from Altec Industries Inc. for the Department of Transportation / Traffic.

ACTION REQUESTED/PURPOSE:

Approve the GSA (contract #GS-30F-1028G) purchase of one (1) International Bucket Truck in the amount of \$127,599 from Altec Industries Inc.

WHY ACTION IS NECESSARY:

Board approval is required, as this expenditure will exceed \$50,000.

WHAT ACTION ACCOMPLISHES:

This purchase will provide the Department of Transportation / Traffic with a new Buck Truck to replace asset # 019608. This new bucket truck will be utilized to maintain the traffic signals & street lighting construction and maintenance throughout Lee County.

MANAGEMENT RECOMMENDATIONS:

Approve this request to give the department a new reliable bucket truck.

Funds for this purchase are available from account string #: **JB5191059401.506430**

BACKGROUND:

Lee County Fleet Management received a request from DOT/Traffic to replace asset #019608 with a more reliable bucket truck. Asset #019608 is ten years old and has met all of Fleet Management's replacement criteria.



DIVISION OF
FLEET MANAGEMENT

To: Janet Sheehan, Purchasing Director
From: Marilyn L. Rawlings, Fleet Manager *MR*
Date: 2/13/2006
Re: Bucket Truck

Please prepare a Blue Sheet for the purchase of one (1) International Bucket Truck from Altec Industries Inc. for the Department of Transportation / Traffic.

ACTION REQUESTED/PURPOSE:

Approve the GSA (contract #GS-30F-1028G) purchase of one (1) International Bucket Truck in the amount of \$124,967 and options in the amount of \$4,442 for a total of \$129,409 from Altec Industries Inc.

WHY ACTION IS NECESSARY:

Board approval is required, as this expenditure will exceed \$50,000.

WHAT ACTION ACCOMPLISHES:

This purchase will provide the Department of Transportation / Traffic with a new Buck Truck. This new bucket truck will be utilized to perform traffic signal maintenance throughout Lee County.

MANAGEMENT RECOMMENDATIONS:

Approve this request to give the department a new bucket truck.

Funds for this purchase are available from account string #: PD5410417500.506430.

BACKGROUND:

Lee County Fleet Management received a request from DOT/Traffic to purchase a 50' telescopic, articulating aerial bucket truck. This purchase is based off of the GSA contact.

January 20, 2006



2570 Old Okeechobee Rd.
West Palm Beach, FL 33920

Danny Brashear
Lee County Fleet Management
2955 Van Buren St.
Fort Myers, FL 33916

Dear Danny,

Please find pricing information for an Altec AM50 aerial device found in the General Services Administration (GSA) catalog. This model has an insulated articulating boom with a working height of 55'. The unit has a single two-man platform with 180 degree hydraulic platform rotator. The AM50 is listed in GSA as item #A-20, referenced as a TA50 when telescopic boom picked up as option listed below. The GSA contract # GS-30F-1028G is dated August 1, 2002 through July 31, 2007. The prices listed below are from the latest 2006 GSA Price List effective from January 1, 2006 to January 1, 2007. You have a copy of the 2004 price list, the 2006 copy is scheduled to be published next month.

The 2006 model chassis for this unit will be an International 4300 series with a GVW rating of 33,000 lbs. Standard features include a DT466 diesel engine, Allison RDS-3000 automatic transmission and air conditioning. Pricing will be as follows:

Base Price for Item # A-20 **\$124,967.00**

GSA options

- | | |
|--|-------------|
| • Telescopic option (TA50) | N/C |
| • EDC1- 12 volt DC Lowering System w/Engine Start & Stop | \$ 998.00 |
| • SDL- Security Door Lock System | \$ 289.00 |
| • TTP- Trailer Towing Package w/ Tractor Package | \$ 592.00 |
| • RDH-Rigid Door Holders | \$ 236.00 |
| • HGEN-Generator/ 3000 watt inverter | \$ 2,327.00 |

Total GSA price
(Delivery 210-240 days)

\$129,409.00

Please call me at (239) 633-1901 should you have any questions.

Bud Welch, Altec Industries, Inc

December 8, 2005

Altec
2570 Old Okeechobee Rd.
West Palm Beach, FL 33920

Danny Brashear
Lee County Fleet Management
2955 Van Buren St.
Fort Myers, FL 33916

Dear Danny,

As a follow up to our conversation, please find pricing information for the Altec AM55 aerial device found in the General Services Administration (GSA) catalog. This model has an insulated over-center articulating boom with a working height of 60'. The unit has a single two-man platform with a hydraulic platform rotator. Also included is a hydraulic jib winch or material handler at the platform. The AM55 is shown as item #A-26 on the price list for GSA's contract # GS-30F-1028G dated August 1, 2002 through July 31, 2007. The prices listed below are from the GSA Price List booklet. I'm including specifications for a stock unit that meets all the GSA criteria and comes available the week of 1/16/06. The 2006 model chassis is an International 4300 series with a GVW rating of 33,000 lbs. Standard features include a diesel engine, automatic transmission and air conditioning. Pricing will be as follows:

Base Price for Item # A-26 (AM55)	\$127,599.00
GSA options included on stock unit #37-5203621	
• EDC1- 12 volt DC Lowering System	\$ N/C
• SDL- Security Door Lock System	\$ N/C
• TTP1- Trailer Towing Package	\$ N/C
• RDH-Rigid door holders	\$ N/C
Non contract option	
• Braden PDC24B front bumper capstan	\$ 9,250.00
Total GSA price	\$136,849.00

(This is a new stock unit, delivery within 60days without a capstan or 120-150 days with capstan installed)

Please call me at (239) 633-1901 should you have any questions.

Bud Welch, Altec Industries, Inc



ALTEC INDUSTRIES, INC.

PRICE LIST

EFFECTIVE JANUARY 1, 2004

FOR CONTRACT #GS-30F-1028G

**CONTRACT PERIOD:
AUGUST 1, 2002 THROUGH JULY 31, 2007**

UNDER THE GENERAL SERVICES

ADMINISTRATION SCHEDULE #

FSC GROUP 23 V

FOR:

**“VEHICLE-MOUNTED PERSONNEL LIFTS,
DIGGER DERRICKS, CABLE PLACERS,
TRAILERS, UTILITY SERVICE TRUCKS,
AND CRANE BOOM TRUCKS”**

ALTEC INDUSTRIES, INCORPORATED

**WORLD WIDE MANUFACTURER OF:
MOBILE HYDRAULIC EQUIPMENT FOR THE UTILITY INDUSTRY,
TELECOMMUNICATIONS INDUSTRY AND SPECIAL PURPOSE VEHICLES.**

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

**FSC GROUP 23 V
VEHICLE-MOUNTED PERSONNEL LIFTS, DIGGER DERRICKS & CABLE PLACERS**

CLASS 2320

CONTRACT NUMBER GS-30F-1028G

CONTRACT PERIOD: AUGUST 1, 2002 THROUGH JULY 31, 2007

**CONTRACTOR: ALTEC INDUSTRIES, INC.
210 INVERNESS CENTER DRIVE
BIRMINGHAM, ALABAMA 35242
OFFICE PHONE 800-892-4081 EXT 3891
CELL PHONE 205-335-2648
FAX 205-458-3881**

E-MAIL: clrobins@altec.com

CONTACT: MR. CHARLES ROBINSON

1. (a) SIN 232-1, 232-2, 232-3
1. (b) Lowest Price Model: Entire "Federal Gov't Price Sheet" reflects lowest price for models available under contract.
2. Order Limitations: 2-5 Units per SIN: 1% Discount from Contract Price
6-10 Units per SIN: 1.5% Discount from Contract Price
11-19 Units per SIN: 2% Discount from Contract Price
20+ Units per SIN: TBD at Time of Order
3. Minimum Order: \$100.00
4. Geographic Area: 48 Contiguous States and District of Columbia
5. Points of Production: See Installation Centers Listed in Catalog
6. Statement of Net Price: See Price List Blocks A-1 through A-48
7. Quantity Discount: See Number 2 (Order Limitations)
8. Prompt Payment Terms: Net 30 days
9. Government Credit Card: On Request and Approval, up to and over Micro-Threshold. Use of credit card may result in service charge.
10. Foreign Items: Not Applicable
11. (a) Time of Delivery: 180 to 260 days after receipt of order depending upon model ordered, as indicated in Altec "Federal Government Price List Dated 8-1-2002". Stock units may be available for quicker delivery.
11. (b) Expedited Delivery: Not Applicable
11. (c) Overnight Delivery: Not Applicable
11. (d) Urgent Requirements: Please Contact Charles Robinson for Urgent Requirements
12. FOB: Destination in the 48 contiguous states and District of Columbia

13. Ordering Address: Altec Industries, Inc.
1730 Vanderbilt Road
Birmingham, AL 35234
- Attn: Charles Robinson
Office Phone 800-892-4081 x3891
Or 205-458-3891
Cell Phone 205-335-2648
Fax 205-458-3881
Email: clobins@altec.com
- OR
- Attn: Beth Strickland
Office Phone 800-892-4081 x3885
Fax 205-458-3881
Email: beth.strickland@altec.com
14. Payment Address: Altec Industries, Inc.
210 Inverness Center Drive
Birmingham, AL 35242
Attn: Scott Reed
- Wire Transfers: AmSouth Bank
Birmingham, AL
Attn: Terri Odum
AC-205 Phone 205-326-5248
ABA Routing #062000019
Account #30053064
15. Warranty: 12 months or 12,000 miles, whichever comes first
16. Export Packing Charges: \$200.00
17. Terms for Credit Cards: Credit Card Accepted Based on Approval. Use of credit card may result in service charge.
18. Terms for Rental, Maintenance and Repair: See Warranty
19. Terms & Conditions of Installation: Final installation points will be determined by Altec depending on plant loading & final delivery location.
20. Terms & Conditions of Repair Parts indicating date of parts price lists and any discounts from list prices: Not Applicable

21. List of Service & Distribution Points: Reference Altec Product Catalog
22. List of Participating Dealers: N/A
23. Preventative Maintenance: Each unit furnished by Altec under this contract will receive one full day of training in the overall proper operation and maintenance as specified in the maintenance manual.
24. Environmental Attributes: See Compressed Natural Gas (CNG) Option in Price List
25. DUNS Number: 625217906
26. Notification Regarding CCR Registration: Altec Industries, Inc. is CCR Registered

Item or Option	2006-07 New Price	% Increase from 2004 to 2006
A-1, AT200AV	\$ 48,324	3.82%
AL	\$ 100	0.00%
EDC	\$ 482	0.00%
A-2, AT200A	\$ 50,530	6.14%
AL	\$ 100	0.00%
EDC	\$ 482	0.00%
YD	\$ 4,413	0.00%
AWD	\$ 4,564	0.00%
A-3, AT30G	\$ 56,782	4.01%
EDC	\$ 875	0.00%
HPR	\$ 1,461	0.00%
UCR	\$ 811	1.63%
YD	\$ 4,413	0.00%
AWD	\$ 4,564	0.00%
A-4, AL32A	\$ 59,033	1.63%
EDC	\$ 958	0.00%
YD	\$ 4,413	0.00%
AWD	\$ 4,564	0.00%
A-5, AT235	\$ 59,989	2.17%
AL	\$ 100	0.00%
EDC	\$ 482	0.00%
CPP	\$ 3,476	0.00%
YD	\$ 4,413	0.00%
AWD	\$ 4,564	0.00%
A-6, AT235-FSB	\$ 79,989	2.30%
AL	\$ 100	0.00%
EDC	\$ 482	0.00%
UCR	\$ 811	1.63%
YD	\$ 4,413	0.00%
AWD	\$ 4,564	0.00%
A-7, AT37G	\$ 66,153	7.08%
EDC	\$ 875	0.00%
HPR	\$ 1,461	0.00%
UCR	\$ 811	1.63%
US35	\$ (270)	-46.11%
YD	\$ 4,413	0.00%
AWD	\$ 4,564	0.00%
A-8, L37M	\$ 78,941	7.13%
EDC	\$ 1,113	9.98%
HPR	\$ 910	9.90%
YD	\$ 4,413	0.00%
AWD	\$ 4,564	0.00%

Item or Option	Current 2004 Price	2006-07 New Price	% Increase from 2004 to 2006
A-9, TA37M		\$ 95,251	6.14%
EDC		\$ 1,068	9.76%
INTR(included)		\$ -	-100.00%
AWD		\$ 24,378	10.00%
A-10, TA40		\$ 87,276	5.10%
EDC		\$ 1,068	9.76%
HPR		\$ 838	1.21%
AWD		\$ 24,378	10.00%
A-11, TA41M		\$ 104,797	5.89%
EDC		\$ 1,068	9.76%
INTR(included)		\$ -	-100.00%
AWD		\$ 18,531	10.00%
A-12, L42A		\$ 93,651	7.86%
EDC		\$ 1,034	2.17%
AWD		\$ 24,378	10.00%
A-13, L42M		\$ 107,870	10.00%
EDC		\$ 1,113	9.98%
INTR(included)		\$ -	-100.00%
AWD		\$ 24,378	10.00%
A-14, TA40-T45		\$ 107,169	6.77%
EDC		\$ 1,068	9.76%
INTR(included)		\$ -	-100.00%
AWD		\$ 18,531	10.00%
A-15, TA45		\$ 98,425	5.64%
EDC		\$ 1,068	9.76%
INTR(included)		\$ -	-100.00%
AWD		\$ 18,531	10.00%
A-16, TA45M		\$ 106,232	9.72%
EDC		\$ 1,068	9.76%
INTR(included)		\$ -	-100.00%
AWD		\$ 18,531	10.00%
A-17, AN546P		\$ 96,983	10.00%
EDC1		\$ 844	9.90%
INTR(included)		\$ -	-100.00%
AWD		\$ 24,378	10.00%
A-18, TA45-T50		\$ 109,693	6.74%
EDC		\$ 1,068	9.76%
INTR(included)		\$ -	-100.00%
AWD		\$ 18,531	10.00%

Item or Option	2006-07 New Price	% Increase from 2004 to 2006
A-19, TA45M-T50	\$ 115,712	6.42%
EDC	\$ 1,068	9.76%
INTR(included)	\$ -	-100.00%
AWD	\$ 18,531	10.00%
A-20, AM50	\$ 124,967	7.07%
EDC1	\$ 998	0.00%
INTR(included)	\$ -	-100.00%
AWD	\$ 19,594	10.00%
A-21, AN650P	\$ 96,703	8.24%
EDC1	\$ 844	9.90%
INTR(included)	\$ -	-100.00%
CB	\$ 3,382	0.00%
AWD	\$ 24,378	10.00%
A-22, AN650MH	\$ 111,440	7.22%
EDC1	\$ 844	9.90%
INTR(included)	\$ -	-100.00%
CB	\$ 3,547	4.88%
AWD	\$ 24,378	10.00%
A-23, AN755P	\$ 109,196	6.33%
EDC1	\$ 844	9.90%
INTR(included)	\$ -	-100.00%
CB	\$ 6,230	2.81%
AWD	\$ 19,594	10.00%
A-24, AN755MH	\$ 115,569	5.63%
EDC1	\$ 1,097	9.92%
INTR(included)	\$ -	-100.00%
CB	\$ 6,230	2.81%
AWD	\$ 19,594	10.00%
A-25, A55E-OC	\$ 138,067	2.50%
EDC1	\$ 1,097	9.92%
INTR(included)	\$ -	-100.00%
AWD	\$ 22,444	-0.46%
T53	\$ 5,749	9.99%
A-26, AM55	\$ 127,599	4.19%
EDC1	\$ 998	0.00%
INTR(Included)	\$ -	-100.00%
AWD	\$ 19,594	10.00%
A-27, LRV55	\$ 103,894	0.00%
EDC1	\$ 1,545	0.00%
INTR(included)	\$ -	-100.00%

Item or Option	2004 Price	2006-07 New Price	% Increase from 2004 to 2006
US58		\$ 1,014	1.60%
AWD		\$ 19,594	10.00%
A-28, LRV60		\$ 106,991	0.00%
EDC1		\$ 1,545	0.00%
INTR(included)		\$ -	-100.00%
AWD		\$ 19,594	10.00%
A-29, AM900P		\$ 124,425	5.23%
EDC1		\$ 921	9.90%
INTR(included)		\$ -	-100.00%
AWD		\$ 22,444	9.49%
A-30, AM800MH		\$ 134,842	6.27%
EDC1		\$ 921	9.90%
INTR(included)		\$ -	-100.00%
AWD		\$ 22,444	9.49%
A-31, LRV60-E70		\$ 119,829	0.00%
EDC1		\$ 1,545	0.00%
INTR(included)		\$ -	-100.00%
AWD		\$ 19,594	10.00%
A-32, A65MH		\$ 150,506	4.20%
EDC1		\$ 1,451	0.00%
INTR(included)		\$ -	-100.00%
AWD		\$ 22,444	-0.46%
T53		\$ 5,749	9.99%
A-33, A72T		\$ 163,305	4.25%
EDC1		\$ 1,451	0.00%
INTR(included)		\$ -	-100.00%
AWD		\$ 22,444	-0.46%
T53		\$ 5,749	9.99%
A-34, A77T		\$ 172,958	4.35%
EDC1		\$ 1,451	0.00%
INTR(included)		\$ -	-100.00%
AWD		\$ 22,443	-0.47%
T53		\$ 5,749	9.99%
A-35, A77T-E93		\$ 229,561	5.18%
EDC1		\$ 1,451	0.00%
INTR(included)		\$ -	-100.00%
AWD		\$ 22,443	-0.47%
T53		\$ 5,749	9.99%
A-36, AM900-E100		\$ 225,653	6.01%
EDC1		\$ 1,451	0.00%

Item or Option	2006-07 New Price	2006-07 New Price	% Increase from 2004 to 2006
INTR(included)	\$ -	\$ -	-100.00%
AWD	\$ 22,444	\$ 22,444	-0.46%
T53	\$ 5,749	\$ 5,749	9.99%
A-37, D842-BC(DL42-BC)	\$ 131,393	\$ 131,393	6.05%
INTR(included)	\$ -	\$ -	-100.00%
TW	\$ (501)	\$ (501)	0.00%
UHTC	\$ 918	\$ 918	0.00%
US45	\$ 3,107	\$ 3,107	0.00%
AWD	\$ 19,594	\$ 19,594	10.00%
A-38, D842-BB (DL42-BB)	\$ 133,298	\$ 133,298	6.47%
INTR(included)	\$ -	\$ -	-100.00%
TW	\$ (501)	\$ (501)	0.00%
UHTC	\$ 918	\$ 918	0.00%
US45	\$ 3,107	\$ 3,107	0.00%
AWD	\$ 19,594	\$ 19,594	10.00%
A-39, D842-BR (DL42-BR)	\$ 131,213	\$ 131,213	6.14%
INTR(included)	\$ -	\$ -	-100.00%
TW	\$ (501)	\$ (501)	0.00%
UHTC	\$ 918	\$ 918	0.00%
US45	\$ 3,107	\$ 3,107	0.00%
AWD	\$ 19,594	\$ 19,594	10.00%
A-40, D945-BR(DM45-BR)	\$ 138,992	\$ 138,992	1.77%
INTR(included)	\$ -	\$ -	-100.00%
TW	\$ (501)	\$ (501)	0.00%
US47	\$ 2,130	\$ 2,130	0.00%
AWD	\$ 22,444	\$ 22,444	9.49%
A-41, D2050-BR	\$ 151,166	\$ 151,166	5.44%
INTR(included)	\$ -	\$ -	-100.00%
TW	\$ (501)	\$ (501)	0.00%
US55	\$ 2,494	\$ 2,494	0.00%
AWD	\$ 22,444	\$ 22,444	-0.46%
T53	\$ 5,749	\$ 5,749	9.99%
A-42, D3055-BR	\$ 168,515	\$ 168,515	5.28%
INTR(included)	\$ -	\$ -	-100.00%
TW	\$ (501)	\$ (501)	0.00%
US60	\$ 2,494	\$ 2,494	0.00%
AWD	\$ 22,444	\$ 22,444	-0.46%
T53	\$ 5,749	\$ 5,749	9.99%
A-43, D4060-TR	\$ 182,110	\$ 182,110	5.07%
INTR(included)	\$ -	\$ -	-100.00%
AWD	\$ 22,444	\$ 22,444	-0.46%
T53	\$ 5,749	\$ 5,749	9.99%

Item or Option	2004-05 Price	2006-07 New Price	% Increase from 2004 to 2006
A-44, D4065-TR		\$ 187,357	5.35%
INTR(included)		\$ -	-100.00%
AWD		\$ 22,444	-0.46%
T53		\$ 5,749	9.99%
A-45, HD35		\$ 221,759	0.60%
INTR(included)		\$ -	-100.00%
HD35-17		\$ (1,003)	0.00%
HD35-10		\$ (2,820)	0.00%
AWD		\$ 22,444	-0.46%
T53		\$ 5,749	9.99%
A-46, RL9		\$ 122,129	0.00%
AIR		\$ 11,536	0.00%
AWD		\$ 18,531	10.00%
A-47, AH100		\$ 296,563	6.16%
AWD		\$ 26,224	0.00%
US125		\$ 236,701	10.00%
A-48, HL125		\$ 324,745	3.38%
AWD		\$ 26,224	0.00%
A-49, ET5		\$ 12,835	9.55%
US8		\$ 2,101	1.69%
US10		\$ 4,473	3.23%
SOCH		\$ 338	1.50%
FB		\$ 892	1.36%
PO		\$ 81	1.25%
PSM		\$ 50	2.04%
A-50, LGS-108-60		\$ 30,191	8.96%
YD		\$ 4,413	3.35%
US134-84		\$ 995	9.94%
A-51, LGS-108-60 Enclosed Ser. Bod		\$ 35,155	2.29%
YD		\$ 4,413	3.35%
US134-84		\$ 1,518	10.00%
A-52, LS 40		\$ 129,243	10.00%
US45		\$ 4,598	10.00%
US55		\$ 23,321	0.00%
A-53, AC35-127S		\$ 218,800	1.39%
TSP		\$ 4,400	10.00%
INTR		\$ 550	10.00%
T53		\$ 6,000	0.00%
RADIO		\$ 7,500	7.14%

Item or Option	2004 Price	2006-07 New Price	% Increase from 2004 to 2006
US26		\$ (43,232)	
GENERAL ACCESSORY OPTIONS			
AL		#VALUE!	#VALUE!
BK		\$ 100	5.00%
CB		#VALUE!	#VALUE!
CL		\$ 446	5.25%
CPP		#VALUE!	#VALUE!
DRA		\$ 176	5.00%
ESG		\$ 717	5.31%
EDC		#VALUE!	#VALUE!
EDC-1		#VALUE!	#VALUE!
EMP		\$ 3,212	5.28%
FEX		\$ 105	5.00%
GEN		\$ 2,638	5.25%
HD35-17		#VALUE!	#VALUE!
HD35-10		#VALUE!	#VALUE!
HGEN		\$ 2,327	5.29%
HPR		#VALUE!	#VALUE!
HRM		\$ 475	5.23%
HRS		\$ 673	5.33%
HRS DERRICK		\$ 198	5.00%
INTR		#VALUE!	#VALUE!
LCR		\$ 1,357	5.24%
LCR2		\$ 1,815	5.24%
LCR3		\$ 1,926	5.29%
LCR4		\$ 2,519	5.26%
LTC		\$ 407	5.27%
MCR		\$ 424	5.26%
ORP		\$ 446	5.25%
PSM		\$ 303	5.36%
PSWI		\$ 1,885	5.23%
RADIO		\$ 9,828	5.26%
RDH		\$ 236	5.47%
SENTRY		\$ 184	5.00%
SDL		\$ 289	5.38%
SOC		\$ 116	5.00%
SOC1		\$ 348	5.32%
SPOT		\$ 137	5.00%
SPOT1		\$ 282	5.39%
SPOT2		\$ 204	5.00%
TH1		\$ 110	5.00%
TH2		\$ 188	5.00%
TH3		\$ 166	5.00%
TH4		\$ 173	5.00%
TH5		\$ 168	5.00%
THS		\$ 176	5.00%
TJ		\$ 124	5.00%

Item or Option	2006-07 New Price	% Increase from 2004 to 2006
TT	\$ 127	5.00%
UCR	#VALUE!	#VALUE!
US35	#VALUE!	#VALUE!
US58	#VALUE!	#VALUE!
US45	#VALUE!	#VALUE!
US47	#VALUE!	#VALUE!
UA09	\$ 1,099	5.30%
UA12	\$ 1,359	5.24%
UA18	\$ 1,612	5.27%
UA24	\$ 1,881	5.24%
UA30	\$ 2,840	5.27%
UAR09	\$ 1,284	5.26%
UAR12	\$ 1,518	5.29%
UAR18	\$ 1,842	5.24%
UAR24	\$ 2,354	5.28%
UAR30	\$ 3,143	5.25%
PDR09	\$ 1,779	5.25%
PDR18	\$ 2,415	5.27%
PDR24	\$ 3,662	5.27%
PDR36	\$ 3,562	5.25%
PDR48	\$ 4,515	5.27%
UHC	\$ 3,250	5.27%
UHP	\$ 2,420	5.27%
UHPP	\$ 1,064	5.31%
UHT	\$ 1,599	5.28%
UTS1	\$ 1,240	5.27%
UTS2	\$ 1,306	5.25%
UTS3	\$ 1,313	5.25%
UTS4	\$ 1,342	5.25%
UTS5	\$ 1,379	5.24%
UTS6	\$ 1,913	5.29%
UTS7	\$ 1,252	5.26%
UTW	\$ 1,516	5.29%
ECP	\$ 2,045	5.27%
GNT	\$ 22,988	5.26%
MEW	\$ 2,685	5.25%
MHC	\$ 3,445	5.26%
MHW	\$ 8,136	5.26%
UHB	\$ 1,323	5.25%
WES	\$ 662	5.33%
A13	#VALUE!	#VALUE!
AWD	#VALUE!	#VALUE!
CC	\$ 5,568	10.00%
CEC	#VALUE!	#VALUE!

Item or Option	2006-07 New Price	% Increase from 2004 to 2006
CNG	\$ 26,775	5.26%
DA	\$ (493)	-16.62%
DCT	\$ 1,439	5.23%
D3	\$ 888	9.90%
EH	\$ 111	5.00%
FJP	#VALUE!	#VALUE!
H4	\$ 97	8.99%
MIL	\$ 261	5.42%
MIL1	\$ 215	5.51%
MTL	\$ 68	5.00%
SC	\$ 169	5.00%
SEHA	\$ 358	5.31%
SEHB	\$ 414	5.27%
SEHC	\$ 439	5.25%
SEHD	\$ 527	5.21%
SRP	\$ 215	5.51%
STA	\$ 500	9.89%
STB	\$ 500	9.89%
STC	\$ 205	5.00%
TJ	\$ 124	5.00%
TBC	\$ 336	5.33%
TBE	\$ 203	5.00%
TTP	\$ 917	5.24%
TTP1	\$ 592	5.19%
TTP2	\$ 534	5.21%
VES	\$ 184	5.00%
XP	\$ 210	5.00%
YD	#VALUE!	#VALUE!
AD108	\$ 105,783	5.26%
HLIW-1600T	\$ 71,813	5.26%
WC-616	\$ 21,064	5.26%