

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20060714

1. ACTION REQUESTED/PURPOSE: Rescind previous award to Arbor One Incorporated for Formal Quotation Q-040507 Mowing Parks. Please see the background section of this sheet for explanation of why the vendor has resigned from the quote.

2. WHAT ACTION ACCOMPLISHES: Allows vendor to withdraw from quotation.

3. MANAGEMENT RECOMMENDATION: Approve as stated.

4. Departmental Category: C11A	5. Meeting Date: 06-13-2006	
6. Agenda: <input checked="" type="checkbox"/> Consent <input type="checkbox"/> Administrative <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On	7. Requirement/Purpose: (specify) <input type="checkbox"/> Statute <input type="checkbox"/> Ordinance <input checked="" type="checkbox"/> Admin. Code <input type="checkbox"/> Other	8. Request Initiated: Commissioner Department Parks & Recreation Division By: John Yarbrough [Signature]

9. Background: On April 12, 2006 the Division of Purchasing received a 30 day notice from Arbor One Incorporated that they were resigning from their portion of Quotation # Q-040507. The vendor has cited the rising costs of fuel, insurance and other business related expenses that have left them with a less than profitable situation. Parks and Recreation will continue to have the work done on a non-quoted purchase order, which will keep the amount below the board level threshold, with a specified "Not to Exceed" amount. In the meantime this non-quoted purchase order will give purchasing the time required to formally quote the project again. The vendor for the interim purchase order has not been determined at this time.

Attachment:

- (1) Resignation letter from Arbor One Incorporated

10. Review for Scheduling:

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services				County Manager/P.W. Director
<i>[Signature]</i>	<i>[Signature]</i> 5-25-06			<i>[Signature]</i> 5/30/06	Analyst <i>[Signature]</i> 5/30/06	Risk <i>[Signature]</i> 5/30/06	Grants <i>[Signature]</i> 5/31/06	Mgr. <i>[Signature]</i> 5/31/06	<i>[Signature]</i>

11. Commission Action:

- Approved
- Deferred
- Denied
- Other

RECEIVED BY
 COUNTY ADMIN: *[Signature]*
 5/30/06 4:58
 COUNTY ADMIN
 FORWARDED TO: *[Signature]*
 6/1/06 3:30

Rec. by CoAtty
 Date: 5/06
 Time: 4:11 PM
 Forwarded To:
 4:30 PM
 5/30/06

ARBOR ONE INCORPORATED

6653 ABDELLA LANE
NORTH PORT, FL 34286
PHONE: (941) 716-3729
FAX: (941) 240-5201

MARK B. SCHIEFER
GENERAL MANAGER

Mr. Jim Kirkpatrick
Ms. Kathy Cicerelli
Lee County Parks & Recreation
P.O. Drawer 2238
Fort Myers, FL 33902-2238
Requisition No. 00455671

April 12, 2006

Dear Jim and Kathy,

As we have discussed over the past couple of weeks, the increases in fuel prices, insurance costs (even w/no claims) and other business costs have reached a point where it is not profitable for Arbor One to continue mowing our designated parks under the current contract.

We have discussed the possibility of various options with Lee County Purchasing however feedback indicates a lack of ability to change our current contract to include market cost increases beyond the CPI. I understand this type of clause is included in other Lee County contracts.

As a result, per the agreement we are providing notice that Arbor One is resigning from the parks mowing current contract in 30 days from the date of this letter.

Please note that we enjoy working with the many park supervisors and as well as the mowing for Parks and Recreation. I also believe our performance has been excellent as we have been told by a number of supervisors that we were the best mowing vendor in years for the parks.

Based on our past performance, and the fact that our resignation is for economic reasons that could not have been foreseen at the time of the contract origination, I respectfully request the ability to participate in quoting for the next parks mowing contract.

Sincerely,

Mark B. Schiefer
General Manager

"YOUR OUTDOOR CRAFTSMEN"