

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20061398

1. ACTION REQUESTED/PURPOSE: Award RFQ-06-11 VALUE PRICING STUDY FOR SANIBEL BRIDGE AND CAUSEWAY, to the Consultant whose proposal was evaluated by the Proposal Evaluation Committee as being in the best interest of Lee County, Wilbur Smith Associates, in a not-to-exceed amount of \$250,000.00. Also, authorize Chairwoman to execute agreement upon receipt. Funds for this project will be available upon the approval of carryovers.

2. WHAT ACTION ACCOMPLISHES: Provides Lee County with a Consultant to research and suggest up to six scenarios options for value pricing plans for the Sanibel Bridge and Causeway. The value pricing plans will be presented as determined by the County project manager. A minimum of four (4) focus group meetings will be conducted along with creation of a video summary of the findings. In consultation with chosen entities, two preferred value pricing plans will be selected, two preferred value pricing plans will be selected from the original scenarios. A final plan shall be developed and analyzed for overall feasibility.

3. MANAGEMENT RECOMMENDATION: Approval recommended.

4. Departmental Category: 09 **C9B** **5. Meeting Date:** NOV 07 2006

6. Agenda: <input checked="" type="checkbox"/> Consent <input type="checkbox"/> Administrative <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On	7. Requirement/Purpose: (specify)		8. Request Initiated:	
	Statute		Commissioner	
	Ordinance		Department Transportation	
	<input checked="" type="checkbox"/> Admin. Code	AC-4-4	Division	
	Other		By: Scott Gilbertson, Director	

9. Background:
The Department of Transportation submitted a request to Contracts Management to obtain qualifications for the Sanibel Pricing Study for Sanibel Bridge and Causeway.

The deadline for qualification statements was September 13, 2006. A total of four (4) qualification statements were received by the established deadline. All four (4) qualification statements were considered at the Qualification Selection Committee meeting held on October 11, 2006. The Qualification Selection Committee consisted of the following staff members: Jim Lavender, Public Works Director, Scott Gilbertson, Director, Lee County DOT, and Eileen Webster, Lee County DOT.

After the review and evaluation of the qualification statements, it was the consensus of the Committee that award by made to the most qualified consultant, Wilbur Smith Associates, in a not-to-exceed amount of \$250,000.00.

Funds will be available in the following account string upon approval of carryovers: 20581730700.506510.

10. Review for Scheduling:

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services				County Manager/P.W. Director
					Analyst	Risk	Grants	Plan	
10/23/06 [Signature]	Bundy 10-11-06	N/A	DAD 10/19	[Signature] 10/21/06	10-25-06	10/25/06	10/24/06	10/25/06	[Signature] 10-19-06

11. Commission Action:

- Approved
- Deferred
- Denied
- Other

RECEIVED BY COUNTY ADMIN: [Signature]
10/25/06
10:30 AM
COUNTY ADMIN FORWARDED TO: [Signature]
10/25/06
10 AM

Rec. by CoAtty
Date: 10/24/06
Time: 11:30 AM
Forwarded To: 10/25/06
10:00 AM

LEE COUNTY PROPOSAL EVALUATION SHEET
RFQ-06-11
VALUE PRICING STUDY FOR SANBEL BRIDGE AND CAUSEWAY

DATE: 10/11/06

PROPOSER: WILBUR SMITH ASSOCIATES

RESPONSE REQUIREMENTS AND FORMAT OF THE QUALIFICATIONS STATEMENT:

1. ***Proven Knowledge of FHA's Value Pricing Pilot Program*** PASS
 FAIL
Proposer shall provide proven knowledge of the Federal Highway Administration's Value Pricing Pilot Program and an ability to demonstrate familiarity with current value pricing projects throughout the world.

2. ***Three (3) Years' Experience Innovative Pricing Strategies*** PASS
 FAIL
Proposer is required to demonstrate a minimum of three (3) years of successful experience in developing innovative pricing strategies for transportation type projects and information provided regarding at least one contract where constant project coordination with the Federal Highway Administration and State Department of Transportation was obtained. Provide client name, contact, title, telephone numbers and mailing addresses.

3. ***Personnel Experience*** PASS
 FAIL
Provide Management and Supervisory organizational chart showing names and positions of management and supervisory personnel assigned to Lee County. Also, include resumes.

4. ***Performance Bond/Insurance Capability*** PASS
 FAIL
Provide proof, in the form of a letter from your Surety Company, of the ability to obtain a Public Payment and Performance Bond. In addition, the Proposer shall provide the following information with respect to their bonding: Company or surety name, contact person, address, telephone number and bonding capability, or a clean Irrevocable Letter of Credit.
Firm shall demonstrate the ability (in the form of a Certificate of Insurance) to provide the insurance limits outlined in this RFQ.
Worker's Comp - \$500,000.00 each accident
Commercial General Liability - \$1,000,000.00 per occurrence
Business Automobile Policy - \$1,000,000.00 per occurrence.

CRITERIA FOR EVALUATION AND AWARD

The successful Firm will be selected based upon the best response offered to the County. Firms may be requested to give an oral presentation after submission of responses, should the County find it necessary to determine which is the best received.

Evaluation Criteria: Submittals will be evaluated and scored on the following criteria:

Criteria	Points Assigned
Proven knowledge of FHA's Value Pricing Pilot Program (Max. 25)	24
Three (3) Years' Experience Innovative Pricing Strategies (Max 25)	24
Personnel Experience (Max. 25)	24
Performance Bond/Insurance Capability (Max. 25)	25
TOTAL (out of 100)	97



LEE COUNTY PROPOSAL EVALUATION SHEET
RFQ-06-11
VALUE PRICING STUDY FOR SANBEL BRIDGE AND CAUSEWAY

DATE: 10/11/06

PROPOSER: URS CORPORATION

RESPONSE REQUIREMENTS AND FORMAT OF THE QUALIFICATIONS STATEMENT:

1. ***Proven Knowledge of FHA's Value Pricing Pilot Program*** **PASS**
Proposer shall provide proven knowledge of the Federal Highway Administration's Value Pricing Pilot Program and an ability to demonstrate familiarity with current value pricing projects throughout the world. **FAIL**

2. ***Three (3) Years' Experience Innovative Pricing Strategies*** **PASS**
Proposer is required to demonstrate a minimum of three (3) years of successful experience in developing innovative pricing strategies for transportation type projects and information provided regarding at least one contract where constant project coordination with the Federal Highway Administration and State Department of Transportation was obtained. Provide client name, contact, title, telephone numbers and mailing addresses. **FAIL**

3. ***Personnel Experience*** **PASS**
Provide Management and Supervisory organizational chart showing names and positions of management and supervisory personnel assigned to Lee County. Also, include resumes. **FAIL**

4. ***Performance Bond/Insurance Capability*** **PASS**
Provide proof, in the form of a letter from your Surety Company, of the ability to obtain a Public Payment and Performance Bond. In addition, the Proposer shall provide the following information with respect to their bonding: Company or surety name, contact person, address, telephone number and bonding capability, or a clean Irrevocable Letter of Credit. **FAIL**
Firm shall demonstrate the ability (in the form of a Certificate of Insurance) to provide the insurance limits outlined in this RFQ.
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Evaluation Criteria: Submittals will be evaluated and scored on the following criteria:

Criteria	Points Assigned
Proven knowledge of FHA's Value Pricing Pilot Program (Max. 25)	22
Three (3) Years' Experience Innovative Pricing Strategies (Max 25)	23
Personnel Experience (Max. 25)	21
Performance Bond/Insurance Capability (Max. 25)	25
TOTAL (out of 100)	91

Eric West

LEE COUNTY PROPOSAL EVALUATION SHEET
RFQ-06-11
VALUE PRICING STUDY FOR SANBEL BRIDGE AND CAUSEWAY

DATE: 10/11/06

PROPOSER: THE LOUIS BERGER GROUP, INC.

RESPONSE REQUIREMENTS AND FORMAT OF THE QUALIFICATIONS STATEMENT:

1. ***Proven Knowledge of FHA's Value Pricing Pilot Program*** **PASS**
Proposer shall provide proven knowledge of the Federal Highway Administration's Value Pricing Pilot Program and an ability to demonstrate familiarity with current value pricing projects throughout the world. **FAIL**

2. ***Three (3) Years' Experience Innovative Pricing Strategies*** **PASS**
Proposer is required to demonstrate a minimum of three (3) years of successful experience in developing innovative pricing strategies for transportation type projects and information provided regarding at least one contract where constant project coordination with the Federal Highway Administration and State Department of Transportation was obtained. Provide client name, contact, title, telephone numbers and mailing addresses. **FAIL**

3. ***Personnel Experience*** **PASS**
Provide Management and Supervisory organizational chart showing names and positions of management and supervisory personnel assigned to Lee County. Also, include resumes. **FAIL**

4. ***Performance Bond/Insurance Capability*** **PASS**
Provide proof, in the form of a letter from your Surety Company, of the ability to obtain a Public Payment and Performance Bond. In addition, the Proposer shall provide the following information with respect to their bonding: Company or surety name, contact person, address, telephone number and bonding capability, or a clean Irrevocable Letter of Credit. **FAIL**
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The successful Firm will be selected based upon the best response offered to the County. Firms may be requested to give an oral presentation after submission of responses, should the County find it necessary to determine which is the best received.

Evaluation Criteria: Submittals will be evaluated and scored on the following criteria:

Criteria	Points Assigned
Proven knowledge of FHA's Value Pricing Pilot Program (Max. 25)	10
Three (3) Years' Experience Innovative Pricing Strategies (Max 25)	8
Personnel Experience (Max. 25)	12
Performance Bond/Insurance Capability (Max. 25)	25
TOTAL (out of 100)	55



LEE COUNTY PROPOSAL EVALUATION SHEET
RFQ-06-11
VALUE PRICING STUDY FOR SANBEL BRIDGE AND CAUSEWAY

DATE: 10/11/06

PROPOSER: CAMBRIDGE SYSTEMATICS

RESPONSE REQUIREMENTS AND FORMAT OF THE QUALIFICATIONS STATEMENT:

1. ***Proven Knowledge of FHA's Value Pricing Pilot Program*** **PASS**
Proposer shall provide proven knowledge of the Federal Highway Administration's Value Pricing Pilot Program and an ability to demonstrate familiarity with current value pricing projects throughout the world. **FAIL**

2. ***Three (3) Years' Experience Innovative Pricing Strategies*** **PASS**
Proposer is required to demonstrate a minimum of three (3) years of successful experience in developing innovative pricing strategies for transportation type projects and information provided regarding at least one contract where constant project coordination with the Federal Highway Administration and State Department of Transportation was obtained. Provide client name, contact, title, telephone numbers and mailing addresses. **FAIL**

3. ***Personnel Experience*** **PASS**
Provide Management and Supervisory organizational chart showing names and positions of management and supervisory personnel assigned to Lee County. Also, include resumes. **FAIL**

4. ***Performance Bond/Insurance Capability*** **PASS**
Provide proof, in the form of a letter from your Surety Company, of the ability to obtain a Public Payment and Performance Bond. In addition, the Proposer shall provide the following information with respect to their bonding: Company or surety name, contact person, address, telephone number and bonding capability, or a clean Irrevocable Letter of Credit. **FAIL**
Firm shall demonstrate the ability (in the form of a Certificate of Insurance) to provide the insurance limits outlined in this RFQ.
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Evaluation Criteria: Submittals will be evaluated and scored on the following criteria:

Criteria	Points Assigned
Proven knowledge of FHA's Value Pricing Pilot Program (Max. 25)	20
Three (3) Years' Experience Innovative Pricing Strategies (Max 25)	23
Personnel Experience (Max. 25)	22
Performance Bond/Insurance Capability (Max. 25)	25
TOTAL (out of 100)	90

