

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20061417

1. ACTION REQUESTED/PURPOSE: Purchasing is rejecting Quote # IT070002 and requesting Board authority to team with Fleet Management to negotiate with Creel Tractor Company, the exclusive New Holland distributor in our locale, for the purchase of four New Holland Tractors (two models TC45A and two models TS115A) for DOT/Parks & Recreation with a not-to-exceed grand total cost for all four tractors of \$160,000.00.

2. WHAT ACTION ACCOMPLISHES: Allows Fleet Management to obtain these tractors that are the established standard for this type of equipment.

3. MANAGEMENT RECOMMENDATION: Approve as stated.

4. Departmental Category: 6 **CGA** **5. Meeting Date:** November 23, 2006

6. Agenda: <input checked="" type="checkbox"/> Consent <input type="checkbox"/> Administrative <input type="checkbox"/> Appeals <input type="checkbox"/> Public <input type="checkbox"/> Walk-On	7. Requirement/Purpose: (specify)		8. Request Initiated:
	<input type="checkbox"/> Statute		Commissioner
	<input type="checkbox"/> Ordinance		Department DOT/PARKS & RECREATION
	<input checked="" type="checkbox"/> Admin. Code AC-4-1	<input type="checkbox"/> Other	Division
			By: Scott Gilbertson John Yarbrough <i>John Yarbrough</i>

9. Background: On September 21, 2006 Purchasing was requested by Fleet Management to purchase four New Holland tractors. Purchasing attempted to quote the required equipment, but only received one quotation from the authorized distributor in our area. Since Fleet Management has standardized to this brand of tractor, Purchasing requests authority to team with Fleet to negotiate with the sole territorial New Holland distributor in our vicinity Creel Tractor Company. Past history has shown that Fleet standardization of equipment is a cost savings effort when it comes to the acquisition of equipment; as well as mechanic and operator training; stocking of parts; etc.

Funds are available: TC45A JB5191059401.506430
TS115A PC5410117500.506430

Please see attachments

- (1) Letter from New Holland verifying territorial distributor
- (2) Quote IT070002

10. Review for Scheduling:

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services			County Manager/P.W. Director
<i>maurice 10/25/06</i>	<i>Janet Sheehan 10.23.06</i>		<i>by 10/30-06 11/1/06</i>	<i>J. J. 11/1/06</i>	<i>Analyst 11/1/06</i>	<i>Risk 11/1/06</i>	<i>Grants 11/1/06</i>	<i>Mgr. 11/7/06</i>

11. Commission Action:

- Approved
- Deferred
- Denied
- Other

RECEIVED BY COUNTY ADMIN: <i>CA</i>
11-6-06
8:45 AM
COUNTY ADMIN FORWARDED TO: <i>AL</i>
11-8-06
11 AM

Rec. by CoAtty
Date: 11/3/06
Time: 10:50 AM
Forwarded To: 11/3/06 5:00 PM

BH



NEW HOLLAND

ATTACHMENT

A brand of CNH

October 23, 2006

Lee County Department of Purchasing

Fax No. (239) 344-5460

Attn: Chris Jeffcoat

Creel Tractor Company is the authorized servicing dealer for New Holland N.A. in Lee County, Florida, for Agricultural and Construction sales, parts, and service.

A handwritten signature in cursive script that reads "Joyce Ottinger".

Joyce Ottinger
Business Manager
New Holland N.A.

CNH America LLC

500 Diller Ave.
P O Box 1885
New Holland PA 17557 0803

ATTACHMENT ²



Creel
TRACTOR
COMPANY

3771 Palm Beach Blvd.
Fort Myers, FL 33916
(239) 694-2185

Naples: (239) 262-5625 FL WATTS: 1800-282-7949 FAX: (239) 694-6059

E-Mail: creeltractor@aol.com

Web: www.creeltractor.com

DATE 10-13-06

FAX COVER SHEET

TO: Lee County Purchasing

344-5460

ATTN: Chris Jeffcoat

FROM: Wayne

RE: Quote IT070002

Here is the quote

TOTAL NUMBER OF PAGES INCLUDING COVER SHEET: 6

IF YOU DID NOT RECEIVE ALL PAGES, PLEASE CALL ONE OF THE ABOVE NUMBERS.

SIGNED

LEE COUNTY, FLORIDA
INFORMAL TELEPHONE QUOTATION FOR
THE PURCHASE OF FOUR (4) NEW
New Holland Tractors
(2 of Model Number TC45A and 2 of Model Number TS115A)

Vendors:

Lee County wishes to purchase two (4) new New Holland Tractors. These units must be new, unused and of the latest model year. The units must come complete with all standard equipment listed below and in first class working condition. There shall be no advertising stickers, logos, etc. of the selling dealer.

BASIS OF AWARD

Award will be by section or overall whichever is in the best interest of Lee County.

Note: Options are not part of the basis of award and will be considered separately.

Please fill out the following quote and fax it to:

Lee County Purchasing - Attn. Chris Jefferson at 239-344-5460
by 5:00 p.m. on Monday October 16, 2006.

Section I

QUANTITY:

TWO

MAKE:

New Holland

MODEL:

TC45A - 2 wheel drive

STANDARD EQUIPMENT:
COMPLY: YES/NO

1. Engine Standard Diesel powered 45-HP. Yes
2. PTO HP: 39.6 Yes
3. Cylinders: 4 Yes
4. Transmission: 12X12 Yes
5. Brakes : Wet disc Yes
6. Power Take Off (PTO): Rear PTO Yes
a. RPM: Live 540 rpm Yes
7. Main Hydraulic Pump Type: Gear Yes
8. Wheelbase, 2WD, in: 73.5 Yes
9. Front tires: 7.5LX15 Turf Tires 25X8.50-14-4 Ply Yes

Date: 9-27-06	Post-It - Fax Note	7671
# of pages	From: Chris Jefferson	
	To: Norm Loprest	
	Co/Dept: Lee Co. P.C.	
	Phone #	239 344-5458
	Fax #	239 344-5458

INFORMAL QUOTE # IT070002

10. Rear tires: 14.9x24 Turf Tires 44X18-12 4 Ply Yes

11. One (1) complete set of manuals to cover all components
Including: electrical, hydraulic, fuel, brakes, parts, repairs,
maintenance, etc. (each tractor) Yes

12. Three (3) complete sets of keys. (each tractor) Yes

TOTAL Delivered FOB to: Lee County Fleet Maintenance \$ 19,580.00 each
2955 Van Buren Street
Ft. Myers, FL

GRAND TOTAL FOR TWO MACHINES \$ 39,160.00
Delivered FOB to: Lee County Fleet Maintenance
2955 Van Buren Street
Ft. Myers, FL

WARRANTY: Please provide the standard warranty.

List standard warranty: 24 Months or 2000 Hours Add: 12 Months Max 2000 Hours
Power Train

NEEDED OPTIONS:

	<u>COST OF OPTION</u>
1. Aluminum Shade Canopy	\$ <u>400.00</u>
2. New Holland Loader Package # 16LA _{R/B} 250TL	\$ <u>2,686.00</u>
3. 72" Pin on Loader Bucket	\$ <u>590.00</u>
4. Front Grill Guard	\$ <u>178.00</u>

DELIVERY:

Delivery must be scheduled at least twenty-four (24) hours in advance. Please call Bill Prussman @ 239-338-3231 for a delivery time. Delivery days will be Monday thru Thursday 7:30 AM to 5:00 PM.
Deliver unit to:
Lee County Fleet Management
2955 Van Buren Street
Ft. Myers, FL 33916

YEAR, MAKE & MODEL QUOTED: TC-45 A 2006 New Holland

09/28/2008 07:40 FAX 239 344 5460

LEE CO. PURCHASING

003/005

INFORMAL QUOTE # IT070002

Section II

QUANTITY: TWO

MAKE: New Holland

MODEL: TS115A - Deluxe - 2wd

STANDARD EQUIPMENT:

COMPLY: YES/NO

- | | |
|---|-----|
| 1. Engine: Standard Diesel powered 115-HP. | Yes |
| 2. PTO HP: 95 | Yes |
| 3. Cylinders: 6 | Yes |
| 4. Transmission: 16 X 16 Autoshift | Yes |
| 5. Brakes: Hydraulic wet disc | Yes |
| 6. Cab with A/C | Yes |
| 7. Power Take Off (PTO): Rear PTO | Yes |
| a. RPM: 540/1000 rpm | Yes |
| 8. Main Hydraulic Pump Type: Variable displ. piston | Yes |
| 9. Wheelbase, in: 104.4 | Yes |
| 10. Front tires: 10.00 X 16, R-1 Ag Tires | Yes |
| 11. Rear tires: 18.4 X 30 R-1 Ag Tires | Yes |
| 12. One (1) complete set of manuals to cover all components including: electrical, hydraulic, fuel, brakes, parts, repairs, maintenance, etc. for each tractor. | Yes |
| 13. Cab with A/C | Yes |
| 14. Three (3) complete sets of keys for each tractor. | Yes |

TOTAL Delivered FOB to: Lee County Fleet Maintenance \$ 51,442.00 each
2955 Van Buren Street
Ft. Myers, FL

GRAND TOTAL FOR TWO MACHINES \$ 102,884.00
Delivered FOB to: Lee County Fleet Maintenance
2955 Van Buren Street
Ft. Myers, FL

WARRANTY: Please provide the standard warranty.

09/28/2006 07:41 FAX 239 344 5460

LEE CO. PURCHASING

004/005

INFORMAL QUOTE # IT070002

List standard warranty: _____

NEEDED OPTIONS:

	<u>cost of option</u>
1. Rear storage box	\$ <u>250.00</u>
2. Water cooler - mounted	\$ <u>250.00</u>
3. Rotary Beacon Light	\$ <u>145.00</u>
4. AM/FM/CD Radio	\$ <u>246.00</u>
5. Two extra remote hydraulic valves (4 total)	\$ <u>1,359.00</u>
6. Dark tinted windows	\$ <u>500.00</u>
7. Front Weights	\$ <u>763.00</u>

DELIVERY:

Delivery must be scheduled at least twenty-four (24) hours in advance. Please call Bill Prussman @ 239-338-3231 for a delivery time. Delivery days will be Monday thru Thursday 7:30 AM to 5:00 PM.
Deliver unit to:
Lee County Fleet Management
2955 Van Buren Street
Ft. Myers, FL 33916

YEAR, MAKE & MODEL QUOTED: 2006 New Holland TS-115A

TO BE DELIVERED WITHIN 90-120 CALENDAR DAYS AFTER RECEIPT OF AWARD AND PURCHASE ORDER.

INFORMAL QUOTE # IT070002

DATE SUBMITTED: 10/12/06

VENDOR NAME: Creel Tractor Co.

ANTI-COLLUSION STATEMENT

THE BELOW SIGNED QUOTER HAS NOT DIVULGED TO, DISCUSSED OR COMPARED HIS QUOTE WITH OTHER QUOTERS AND HAS NOT COLLUDED WITH ANY OTHER QUOTER OR PARTIES TO A QUOTE WHATSOEVER. NOTE: NO PREMIUMS, REBATES OR GRATUITIES TO ANY EMPLOYEE OR AGENT ARE PERMITTED EITHER WITH, PRIOR TO, OR AFTER ANY DELIVERY OF MATERIALS. ANY SUCH VIOLATION WILL RESULT IN THE CANCELLATION AND/OR RETURN OF MATERIALS (AS APPLICABLE) AND THE REMOVAL FROM THE MASTER BIDDERS LIST.

FIRM NAME: Creel Tractor Co.

BY (Printed): Mark H. Creel

BY (Signature): 

TITLE: President

FEDERAL ID # OR S.S.# 59-1381916

ADDRESS: 3771 Palm Beach Blvd.
Fort Myers, FL 33916

PHONE NO.: 239-694-2185

FAX NO.: 239-694-6059

CELLULAR PHONE/PAGER NO.:

LEE COUNTY OCCUPATIONAL LICENSE NUMBER: 6105040

E-MAIL ADDRESS: wayne@creeltractor

REVISED: 1/12/06