

**AGENDA ITEM REPORT**

**DATE:** September 19, 2023  
**DEPARTMENT:** Public Safety  
**REQUESTER:** Benjamin Abes  
**TITLE:** Approve First Contract Amendment to Renew EMS Patient Care Software

**I. MOTION REQUESTED**

A) Approve Amendment No. 1 to the contract with ESO Solutions, Inc., PB200100ANB to utilize pricing on the Marion County EMS Patient Care Software 18P-140 CNT with ESO Solutions, Inc., for the purchase of EMS patient care software, on an as needed basis, through the contract renewal expiration date of September 17, 2024, and any renewals or extensions approved by Marion County, as approved in the departments' annual adopted budgets.

B) Authorize the County Manager or designee to execute the amendment on behalf of the Board of County Commissioners

**II. ITEM SUMMARY**

Approves a contract amendment with ESO Solutions, Inc., to use pricing on the Marion County EMS Patient Care Software contract. This software is used for patient care reporting. The original term of the contract was for 3 years, 6 months and 14 days with any renewals or extensions approved by Marion County in an amount not to exceed \$150,000.00. Expenditures in future years are not expected to exceed \$140,00.00 annually. This approves the contract renewal through September 17, 2024.

**III. BACKGROUND AND IMPLICATIONS OF ACTION**

A) Board Action and Other History

Lee County Emergency Medical Services uses ESO Solutions, Inc. software for patient care reporting. This platform operates on iPad devices for field reporting and has integrations to facilitate EMS billing and communication with local hospitals. This includes a Health Data Exchange (HDE) connection with Lee Health, which allows for pre-hospital documentation to enter the hospital's system and for patient information to return to the EMS software.

Marion County solicited a Request for Proposal RFP18P-140 that went through the competitive procurement process and negotiations for EMS Patient Software. The software will provide a Patient care reporting system, Computer Aided Dispatching integration, cardiac monitor integration, electronic interfaces, and Health Data Exchange integration. A market analysis was completed, and the piggyback purchase is being used because the software must run on existing hardware to avoid an additional expense to purchase new hardware. This limits the number of vendors eligible for this type of solution. This system is also the same system being implemented at Lee Health, which will enable the exchange of patient care data between the entities in real time.

B) Policy Issues

C) BoCC Goals

D) Analysis

Expenditures during Fiscal Year 23/24 were \$132,643.46. Expenditures in future years are not expected to exceed \$140,000.

E) Options

**IV. FINANCIAL INFORMATION**

A)	Current year dollar amount of item:	See Comments below.
B)	Is this item approved in the current budget?	Yes
C)	Is this a revenue or expense item?	Expense
D)	Is this Discretionary or Mandatory?	Mandatory Required by FAC 64J-1.014
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	Yes
F)	Fund: Program: Project: Account Strings:	
G)	Fund Type?	General Fund

H)	Comments: Expenditures will be in FY23/24 within the approved budget.
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**V. RECOMMENDATION**

Approve

**VI. TIMING/IMPLEMENTATION**

**VII. FOLLOW UP**

**ATTACHMENTS:**

Description	Upload Date	Type
<u>Secretary Cert--Officer Authority 2.18.20</u>	8/7/2023	Backup Material
<u>4th Addendum to Master subscription &amp; License agreement</u>	9/8/2023	Agreement
<u>Amendment 1 to Piggyback Agreement</u>	9/12/2023	Agreement

**REVIEWERS:**

Department	Reviewer	Action	Date
Public Safety	Tucker, Mary	Approved	9/7/2023 - 3:15 PM
Public Safety	Abes, Benajamin	Approved	9/7/2023 - 7:50 PM
Budget Services	Henkel, Anne	Approved	9/8/2023 - 9:49 AM
Budget Services	Winton, Peter	Approved	9/8/2023 - 11:43 AM
County Attorney	Fraser, Andrea	Approved	9/8/2023 - 1:47 PM
County Manager	Brady, Christine	Approved	9/12/2023 - 8:51 AM