

**FIRST AMENDMENT TO TERM CONTRACT FOR SEMINOLE COUNTY
EMERGENCY TRANSPORT BILLING & COLLECTION MANAGEMENT SERVICES
(RFP-604347-22/TKH)**

THIS FIRST AMENDMENT is made and entered into this 27th day of February, 2023, and is to that certain Agreement made and entered into on the 31st day of August, 2022, between **EMS MANAGEMENT & CONSULTANTS, INC.**, whose address is 2540 Empire Drive, Suite 100, Winston Salem, North Carolina 27103, in this Amendment referred to as "CONTRACTOR", and **SEMINOLE COUNTY**, a charter county and political subdivision of the State of Florida, whose address is Seminole County Services Building, 1101 E. 1st Street, Sanford, Florida 32771, in this Amendment referred to as "COUNTY".

WITNESSETH:

WHEREAS, CONTRACTOR and COUNTY entered into the above referenced Agreement on August 31, 2022, to provide emergency transport billing and collection management services for Seminole County; and



WHEREAS, the parties desire to amend the Agreement in order to revise the Contract Pricing and to enable both parties to continue to enjoy the mutual benefits the Agreement provides; and

WHEREAS, Section 21 of the Agreement provides that any amendments will be valid only when expressed in writing and duly signed by the parties.

NOW, THEREFORE, in consideration of the mutual understandings and agreements contained in this First Amendment, the parties agree to amend the Agreement as follows:

1. Exhibit C of the Agreement is deleted and replaced by the new Contract Pricing attached to this First Amendment as Exhibit C.
2. Except as modified by this First Amendment, all terms and conditions of the original Agreement remain in full force and effect for the term of the Agreement.



IN WITNESS WHEREOF, the parties have executed this First Amendment for the purposes

stated above.

EMS MANAGEMENT &
CONSULTANTS, INC.

[Signature]
Witness
Jhy 6yuo

Print Name

[Signature]
Witness
Chris Sani

Print Name

By: [Signature]
GREG CARNES CEO

Date: 2/22/23

SEMINOLE COUNTY, FLORIDA

[Signature]
Witness
Louis Straffi

Print Name

[Signature]
Witness
Geradys Marrozos

Print Name

By: [Signature]
TAMMY ROBERTS,
Procurement Administrator

Date: 2/27/2023

For the use and reliance of
Seminole County only.

Within the authority delegated by the County
Manager pursuant to Section 3.554, Seminole
County Administrative Code.

Approved as to form and
legal sufficiency.

[Signature]
County Attorney

GLK/lpk
2/9/23
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Attachment:
Exhibit C – Contract Pricing



**Part - 4
Price Proposal**

RFP-604347-22/TKH Term Contract for Seminole County Emergency Transport Billing & Collection Management Services

Name of Proposer: EMS MANAGEMENT & CONSULTANTS, INC.

Mailing Address: 2540 EMPIRE DR., STE 100

City/State/Zip: WINSTON-SALEM NC 27103

Phone Number: (336) 714-9085 FAX Number: (336) 347-9705

E-Mail Address: Greg.Carnes@emsbilling.com

Pursuant to and in compliance with the Request for Proposals, the undersigned Proposer agrees to perform the Work in strict conformity with Contract Documents, including Addenda Nos. 1 through 2, on file for the rates hereinafter set forth. The undersigned Proposer declares that the only persons/parties interested in this proposal as principals are those named herein; that this proposal is made without collusion with any person, firm or corporation; and proposes and agrees that, if the proposal is accepted, Proposer will execute an Agreement with the County and will furnish Insurance Certificates.

A numeric price must be provided for all items ("no charge" or "N/C" will not be accepted). If a "0" price is indicated, the Proposer must provide a narrative explanation as to how charges for this service will be assessed.

Fee Schedule:

- 1. Percentage of Collections for Non-Medicaid Accounts 3.8 %
- 2. Flat Processing Fee for each Medicaid Account \$ 7.00

Amendment #1

- 3. PEMT FFS at a rate of 6 %
- 4. MCO Services at a rate of 3 %

Fees shall include all direct and indirect costs associated with the performance of the services listed within this solicitation including, but not limited to overhead, labor, transportation, stationary, privacy notice enclosure, forms, envelopes, and postage.