



**Intended Single Source Purchase:  
Cardiac Monitors, Ventilators, Peripheral Accessories, and Cables**

**Date Posted:** 10/27/2023 to 11/17/2023

**Project #:** SS240040JBD

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The description of services intended for purchase from a single source is posted in accordance with section 287.057(3)(c), Florida Statutes and will be posted for a minimum of 15 business days.

**Commodity or Service Required:**  
Cardiac Monitors, Ventilators, Peripheral Accessories, and Cables

**Description:**  
Lee County Public Safety is seeking to execute a single source for Zoll X Series Advanced Cardiac monitors with annual maintenance utilized by Lee County Public Safety. The Zoll X Advanced is a cardiac monitor/defibrillator utilized by trained medical professionals to measure vital signs, monitor cardiac rhythms and provide electrical therapy such as cardioversion, defibrillation, and transcutaneous pacing. Zoll also manufactures the Z-Vent which is the ventilator utilized by public safety to provide continuous positive airway pressure (CPAP), bi-level positive airway pressure (BiPAP), and traditional ventilation via endotracheal tube.

**Intended Single Source:**  
Zoll Medical Corporation

**Justification for Single Source Acquisition:**  
Lee County Public Safety has utilized Zoll cardiac monitor/defibrillators for over 20 years. The X Series and X Series Advanced monitor/defibrillator are currently deployed in the EMS system. With the exception of 2 (of 21) fire districts, all carry the Zoll X-Series monitor. Moving to a different monitor vendor would disrupt care and data transmission. In addition to the equipment, Zoll is the only manufacturer of device-specific cabling and peripheral support components such as batteries, chargers, and subscription software required to utilize these devices.

**Recommended Procurement Approach:**  
For the reason(s) stated above, Lee County Procurement Management intends to utilize the Single Source Procurement method to purchase from Zoll Medical Corporation for supplying the above.

**Respond to:**  
If your firm feels they have the ability to supply the above, please contact Jennifer Brewer-Dano, Lee County Procurement Management at [jbrewer-dano@leegov.com](mailto:jbrewer-dano@leegov.com) for future purchase review.